

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Audio, Video, Security and Low Voltage Equipment, Supplies, and Installation - ESC Region 19 Allied States Cooperative

RFP NUMBER: 21-7414

RFP OPENING DATE: August 3, 2021

CONTRACT TERM: Date of award until September 30, 2022, with 4 annual extension options.
(Extended by Region 19 until September 30, 2023)
(Extended by Region 19 until September 30, 2024)
(Extended by Region 19 until January 31, 2025)

FUNDING SOURCE: Various

RFP's ISSUED: 879

RESPONSES: 20

ADVERTISEMENT DATES: El Paso Times – July 5, 2021 & July 12, 2021

RECOMMENDED FOR AWARD: **Abacus Computers Inc.**
Access Communications Group, LLC
Advanced Network Management (ANM)
~~**Advanced Security Contractors, Inc.**~~ * updated 5/1/2024
~~**Aegis Special Systems, LLC (HUB)**~~ * updated 5/1/2024
~~**APIC Solutions, Inc.**~~ * updated 5/1/2024
~~**AVX Tech Warehouse (D.W. Collins Inc) (AVX)**~~ * updated 5/1/2024
~~**Electripro, Inc. dba Integrated Technologies and Design**~~ * updated 5/1/2024
~~**GarCom, Inc.**~~ * updated 5/1/2024
~~**HB Pro Sound (H.B. Electronics, Inc.)**~~ * updated 5/1/2024
~~**Intraworks Inc.**~~ * updated 5/1/2024
~~**L & L Special Systems LLC**~~ * updated 5/1/2024
~~**Matrix Special Systems, Inc.**~~ * updated 5/1/2024
New IPS, Inc
~~**Resident Technology (David Felix)**~~ * updated 5/1/2024
~~**Team 1st Technologies LLC**~~ * updated 5/1/2024
~~**Troxell Communications, Inc.**~~ * updated 6/13/2024

TOTAL (estimated) **\$20,000,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Audio, Video, Security and Low Voltage Equipment, Supplies and Installation for those procurements made with federal, state, or local funds. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. EP Techworks, LLC, and Pyrocom System Inc. (PyroCom Systems Inc.) submitted a proposal however were not considered; vendors are already awarded on an existing contract. Synetra, Inc submitted a proposal however was not considered; vendor did not meet the scope of work. Abacus Computers Inc. withdrew their response to all service lines and is therefore awarded to sell product only. L & L Special Systems LLC is a reseller and not a distributor. Advanced Security Contractors, Inc., Aegis Special Systems, LLC., APIC Solutions, Inc., AVX Tech Warehouse (D.W. Collins Inc.; AVX), Electripro, Inc. dba Integrated Technologies and Design, GarCom, Inc., HB Pro Sound (H.B. Electronics, Inc.), Intraworks Inc., L & L Special Systems LLC., Resident Technology (David Felix), and Team 1st Technologies LLC., were awarded a recent contract and therefore removed from this bid award. Matrix Special Systems, Inc. was removed from award, vendor is delinquent on reporting and/or administrative fee payment. Troxell

Communications, Inc. was removed from award, vendor is delinquent on reporting and/or administrative fee payment. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

Special Conditions

1. No submittals will be considered or evaluated for possible award unless wholesale price lists are submitted from either the company, manufacturer, or wholesale supplier.
2. All tools, ladders, extensions, scissor lifts, and trade supply materials will be at vendors cost and will be included with invoices submitted for payment.
3. Any required permits will be the responsibility of the vendor and may invoice the client as a passthrough cost only. Required licenses or permits should be provided, if known, at the time proposals are submitted.
4. Clients reserve the option to purchase their own materials to ensure the quality of their choice.
5. Vendor agrees to have full crew working to expedite work and be willing to work after hours and on weekends to eliminate interruptions.
6. All cleanup and removal from work site will be the responsibility of the awarded contractor.
7. All work performed under this contract will come with a one-year warranty as to workmanship and functionality.
8. Awarded vendors will show the ability to procure, install, configure, and certify elements of any associated scope of work, to include owner acceptance as well as adherence and continuance of all manufacturers' warranty.
9. Bids are to include equipment and installation by manufacturer/factory certified installer, end user training and items which contain electrical power distribution (i.e., UPS back up, power conditioners and power supplies) are to include installation by a licensed electrician.
10. Awarded vendors will be responsible for turnkey purchase, installation & operation for orders received.
11. Vendor must provide hourly rate for installations and must be able to provide bonding when required. Letter showing bonding limits from surety company must be provided.

Approved By: _____
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
August 25, 2021
June 21, 2022
July 6, 2023
June 3, 2024