

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Cleaning & Restoration Services- ESC Region 19 Purchasing Cooperative  
**RFP NUMBER:** 09-6427  
**RFP OPENING DATE:** August 18, 2009  
**CONTRACT TERM:** Date of award until August 31, 2010 with the option to extend in 12-month increments not to exceed 36 months in the aggregate  
**(Extended until August 31, 2011 on July 14, 2010 by ESC Region 19)**  
**(Extended until August 31, 2012 on July 26, 2011 by ESC Region 19)**  
**FUNDING SOURCE:** ESC Region 19 Purchasing Cooperative members  
**RFP's ISSUED:** 3  
**RESPONSES:** 3  
**ADVERTISEMENT DATES:** July 12<sup>th</sup> & 19<sup>th</sup> , 2009  
**BOARD MEETING DATE:** October 8, 2009

**RECOMMENDED FOR AWARD:** **ALTHOUSE CLEANING INC.**  
**~~RAINBOW INTERNATIONAL~~ as of 2/10/11**  
**SERV PRO OF EL PASO-EAST**  
**TOTAL (ESTIMATED) \$250,000.00**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Cooperative members to purchase cleaning and restoration services on a Just in time basis when emergencies arise. Administration is recommending a multiple award on this contract to facilitate emergency services and to insure a wide scope of services covered in this contract. Not all vendors can facilitate all requirements that may be required during the term. ServPro of El Paso East was the sole respondent who could provide vent hood cleaning. A step by step authorized process is followed to insure no damage is done to any electrical or fire suppression devices installed in vent hoods.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
Purchasing Manager

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19  
Nancy Alvarado  
ESC Region 19  
Martin Comacho  
ESC Region 19

**ORDER INFORMATION:**

Althouse Cleaning Inc.  
Attn: Greg Althouse  
6180 Doniphan, Suite B-3  
El Paso, TX 79932  
915-581-4347  
Fax: 915-581-9833  
Mobile- 915-727-1807  
[www.althousecleaning.com](http://www.althousecleaning.com)  
[gregalthouse@sbcglobal.net](mailto:gregalthouse@sbcglobal.net)

ServPro of El Paso-East  
Attn: Rafael Escorza- 915-526-6841 (mobile)  
232 Peyton Road  
El Paso, TX 79928  
915-852-0993/ 915-526-6841  
Fax: 915-852-0816  
[www.servpro.com](http://www.servpro.com)  
[Rafael.servpro@elpbizclass.com](mailto:Rafael.servpro@elpbizclass.com)

Rainbow International/Restoration & Cleaning **as of 2/10/11**  
Attn: Stephan Schmitz  
907 DeLeon Drive  
El Paso, TX 79912-4948  
915-833-2856  
Fax: 915-581-2856  
[www.rainbow.intl.com](http://www.rainbow.intl.com)  
[Schmitz.steve@sbcglobal.net](mailto:Schmitz.steve@sbcglobal.net)

**PROPOSAL RESPONSE SHEET**

This contract will be available to all members of the ESC Region 19 Purchasing Cooperative; the vendor will agree to facilitate and work with existing agencies as well as any additional members that join during the contract period, unless otherwise stated at the time submittals are received.

**PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE;**

- ANTHONY ISD
- ~~ALVIN ISD~~
- ~~ARLINGTON ISD~~
- ~~BLANCO ISD~~
- BURNHAM WOOD CHARTER SCHOOLS
- CANDLELIGHTERS OF EL PASO
- CANUTILLO ISD
- ~~CARROLLTON FARMERS BRANCH ISD~~
- CITY OF EL PASO
- CITY OF HORIZON
- CITY OF SOCORRO
- CLINT ISD
- EL PASO ACADEMY EAST
- EL PASO CATHOLIC DIOCESE
- EL PASO COMMUNITY COLLEGE
- EL PASO ISD
- EI PASO MHMR
- EL PASO SCHOOL FOR EXCELLENCE
- FABENS ISD
- HOUSING AUTHORITY OF EL PASO, TEXAS
- ~~PLANO ISD~~
- REGION 19 MAIN BUILDING
- REGION 19 HEAD START
- SAN ELIZARIO ISD
- SAINT MARK'S SCHOOL
- SOCORRO ISD
- TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER
- TORNILLO ISD
- UTEP
- YSLETA ISD
- YWCA OF EL PASO

**SPECIAL CONDITIONS**

1. This contract will be awarded on 50% pricing, 25% certifications, services offered, and over all ability to take on small and large jobs, and 25% references.
2. Vendor will provide all insurances including general liability, auto liability, and workers compensation with proposals for award consideration.
3. Vendor will provide a listing of all emergency services for award consideration.
4. Awarded vendor agrees to market and work with all ESC-Region 19 Cooperative members including but not limited to those listed on page 10 of this RFP.
5. Awarded vendor also agrees to work with insurance providers whether self funded or fully funded programs.
6. Vendor agrees to submit its most competitive pricing for the local governments that will utilize this contract if and when these services are required.
7. A price list of all services must be provided with proposal for evaluation and award consideration.

**RESPONSE FORM**

1. List and provide copies of all certifications and professional affiliations held by either the company and/ or individuals working with cleaning and restoration services for vendor?

**ALTHOUSE CLEANING-**

CERTIFIED FIRM WITH INSTITUTE OF INSPECTION, CLEANING AND RESTORATION CERTIFICATION  
CARPET CLEANING  
UPHOLSTERY & FABRIC CLEANING  
JOURNEYMAN TEXTILE CLEANER  
JOURNEYMAN WATER RESTORER  
JOURNEYMAN FIRE & SMOKE RESTORER  
WATER DAMAGE RESTORATION  
ODOR CONTROL  
CPT REPAIR & INSTALLATION  
FIRE & SMOKE RESTORATION  
MASTER TEXTILE CLEANER  
SENIOR PRACTICING CARPET INSPECTOR  
APPLIED STRUCTURAL DRYING  
STONE, MASONRY, & CERAMIC TILE CLEANING  
NATIONAL WOOD FLOORING ASSOCIATION CERTIFIED PROFESSIONAL INSPECTOR

**~~RAINBOW INTERNATIONAL –~~**

~~———— WATER & SEWER RESTORATION~~

**SERVPRO OF EL PASO- EAST**

APPLIED MICROBIAL REMEDIATION  
APPLIED STRUCTURAL DRYING  
CARPET CLEANING  
COMMERCIAL CARPET MAINTENANCE  
COLOR REPAIR  
HARD SURFACE FLOOR CARE  
HEALTH AND SAFETY  
LEATHER CLEANING  
MARBLE & STONE INSPECTION  
ODOR CONTROL  
RUG CLEANING  
CARPET REPAIR & REINSTALLATION  
CARPET INSPECTION  
STONE, MASONRY, AND CERAMIC TILE CLEANING  
FIRE & SMOKE RESTORATION  
SUBSTRATE SUBFLOOR INTRODUCTION  
UPHOLSTERY & FABRIC CLEANING  
WATER DAMAGE RESTORATION  
EXHAUST VENT HOOD CLEANING

2. Provide a listing of all services employees are required to be trained in prior to working on the job?

**ALTHOUSE CLEANING-** CARPET CLEANING, FIRE/ WATER RESTORATION

**~~RAINBOW INTERNATIONAL – WATER & SEWER RESTORATION~~**

**SERVPRO-** WATER & FIRE CERTIFICATION

3. Provide a listing vendor of IICRC( Institute of Inspection Cleaning & Restoration Certification) services vendor is certified on?

**ALTHOUSE CLEANING-** SMOKE, FIRE, WATER DAMAGE, APPLIED STRUCTURAL DRYING, CARPET CLEANING

**~~RAINBOW INTERNATIONAL-~~** WATER & SEWER RESTORATION

**SERVPRO- EAST-** WATER RESTORATION & MITIGATION

**RESPONSE FORM**

4. Vendor must provide a complete listing of all inventory including vehicles, cleaning, equipment, diagnostic equipment, and any other capital outlay used in daily operations for specific services offered?

**ALTHOUSE CLEANING**

10 AXIAL AIR MOVERS, 16 JET AIR MOVERS, 91 CARPET AIR MOVERS, 8 DR-80 DEHU'S, 11 1200 DEHU'S, 9 LGR DEHU'S, 2 DESICANTS, 6 NIKO AIR SCRUBBERS, 4 6000 GENERATORS, 2 OZONE MACHINES, 1 DRY CLEANING MACHINE, 5 DRI FORCE AIR INJECTORS, 5 DR FORCE HEPA FILTERS, 3 EXTREME POWER BOXES, 4 RESCUE MATTS, 2 AIRWOLFES, 3 HEPA VACUUMS, 1 RX-20, 1 ENGINE PULLER, 16 LOCKERS, 12 CARPET POWER STRETCHERS, VARIOUS VACUUMS, RACKS, CARTS, DRYERS, CARPET PAD ROLLS, 6,000 STORAGE BOXES, ¾ TON PICKUP, 2 BOX VANS, 1 ½ TON PICKUP, 3 VARIOUS TRUCK MOUNTS, 1- 12' TRAILOR, 3 CARPET MOISTURE METERS, 2 GE PROTIMETERS, 5 EXTECH PSYCHROMETER, 54 TRAMEX MOISTURE METERS, 1 TRAMEX CONCRETE METERS, 1 HAMMER PROBE, 1 CALLIPER, 4 DIGITAL CAMERAS.

**~~RAINBOW INTERNATIONAL RESTORATION & CLEANING~~**

~~1 PICKUP, 1 CARPET EXTRACTION VAN, 1 EXTREME EXTRACTOR, 40 AIR MOVERS, 3 LARGE DEHUMIDIFIERS, 1 HEPA AIR SCRUBBER, 1 MOISTURE METER, 1 THERMOFOGGER, 1 VAPOR SHARK, 1 HARD SURFACE EXTRACTOR.~~

**SERVPRO OF EL PASO- EAST**

4 TRUCK MOUNT TRUCKS, 1 6-PASSENGER VAN, 1 SMALL PICKUP, 3 SPORTS UTILITY VEHICLES, 77 AIR MOVERS, 11 DEHUMIDIFIERS, 2 LARGE AIR SCRUBBERS, 3 SMALL AIR SCRUBBERS, 1 BOX FAN, 4 ROTO VACUUMS, 2 COMPRESSORS, 2 GENERATORS, 3 OZONE GENERATORS, 3 PORTABLE EXTRACTORS, 2 FOG MACHINES, 2 HEPA VACUUMS.

5. Vendor must provide a listing of all employees including their job titles and responsibilities and any special certifications held?

**ALTHOUSE CLEANING**

GREG ALTHOUSE-	PRESIDENT / SUPERVISOR
RICHARD CHURCH-	MARKETING DIRECTOR
MARTY RAYMOND-	CHIEF ESTIMATOR
AUSTI ALTHOUSE-	ESTIMATOR/ FIRE MITIGATION SUPERVISOR
BUDY BRAY-	BOOK KEEPER
LILIANA CHAVEZ-	OFFICE COORDINATOR
CHRIS NERIA-	CARPET CLEANING, FIRE/ WATER RESTORATION TECHNICIAN
FLORENCIO ROSALES-	CARPET CLEANING, FIRE/ WATER RESTORATION TECHNICIAN
MICHAEL ZALESAK-	CARPET CLEANING, FIRE/ WATER RESTORATION TECHNICIAN
MANUEL ACOSTA-	CARPET CLEANING, FIRE/ WATER RESTORATION TECHNICIAN
SYLVIA SANCHEZ-	CLEANING TECHNICIAN
ODILIA RAMIREZ-	CLEANING TECHNICIAN

**~~RAINBOW INTERNATIONAL RESTORATION & CLEANING~~**

<del>STEPHAN SCHMITZ-</del>	<del>PRESIDENT</del>
<del>JILL SCHMITZ-</del>	<del>OFFICE MANAGER</del>
<del>MARCO LOPEZ-</del>	<del>TECHNICIAN</del>
<del>BOBBY VALDEZ-</del>	<del>TECHNICIAN</del>
<del>JIMMY JONES-</del>	<del>TECHNICIAN</del>
<del>JIM QUINTANA-</del>	<del>TECHNICIAN</del>

**SERVPRO OF EL PASO- EAST**

MAILIN-	IICRC, CPR
ROSA-	IICRC, FIRST AID, CPR
CARMEN-	IICRC, FIRST AID, CPR
ALMA-	FIRE & WATER CERTIFICATION
JOSHUA-	IICRC, WATER & FIRE
RAFAEL-	FIRE & WATER
MIGUEL-	FIRST AID
ELOY-	IICRC, FIRST AID
SAM-	IICRC, FIRST AID
OSCAR-	FIRE & WATER
LUCY-	FIRST AID
ESME-	IICRC, FIRST AID

**RESPONSE FORM**

- 6. Vendor must provide a statement of its response policy including any costs associated with the consultation call and whether or not this service is waived if the order is given to vendor for the service required.

**ALTHOUSE CLEANING**

24 HOURS PER DAY, 7 DAYS PER WEEK, 365 DAYS PER YEAR WITH IMMEDIATE PHONE CALL AN ON SITE INSPECTION IS GUARANTEED IN 2 HOURS OR LESS...MINIMUM ON EMERGENCY CALL IS \$120.00

~~**RAINBOW INTERNATIONAL RESTORATION & CLEANING**~~

~~EMERGENCY CALLS DURING WORKING HOURS BILLED AT \$90.66 AND \$136.00 AFTER WORKING HOURS~~

**SERVPRO OF EL PASO-EAST**

ONE HOUR RESPONSE POLICY AFTER INITIAL CALL. CONSULTATION CALL IS \$60.00 AND IS WAIVED FOR SERVICES REQUIRED. NO FEE FOR WATER DAMAGES

- 7. Does vendor provide vent and duct cleaning for food service overhead grease filters in the kitchen area where fire suppression equipment is located? If so, provide details and costing.

**ALTHOUSE CLEANING- NO**

~~**RAINBOW INTERNATIONAL RESTORATION & CLEANING- NO**~~

**SERVPRO OF EL PASO-EAST- YES - ALL EXHAUST SYSTEMS WILL BE CLEANED AFTER INSPECTION BY A CERTIFIED PERSON. CONTACT COMPANY FOR ITS NATIONALLY ADOPTED PROCEDURES FOR CLEANING OF HOODS, VENTS, COMPONENTS, SCREENS, GREASE TRAPS, ROOF TOP VENTS, PANELS, DAMPERS, FIRE EXTINGUISHING EQUIPMENT AND OTHER CRITICAL COMPONENTS OF A VENT HOOD SYSTEM. PRICING IS \$1,040 FOR 8 HOURS, \$1,560 FOR 12 HOURS, AND \$2,080 FOR 2-DAY JOBS.**

- 8. Does vendor have ability to fire proof stage curtains, upholstery, and other surfaces? If so, provide details and costing.

**ALTHOUSE CLEANING- YES; SPRAY ON SOLUTION ON SITE AT \$ .21/ SQUARE FOOT**

~~**RAINBOW INTERNATIONAL RESTORATION & CLEANING- NO**~~

**SERVPRO OF EL PASO-EAST- YES; VENDOR CAN FIRE PROOF LISTED ITEMS AT A COST OF \$1.65 PER SQ. FT. PRODUCT MEETS US TESTING TITLE 19#CA41266 AND NFPA 701 FIRE RETARDANT TEST CRITERIA**

- 9. Has vendor provided a price list of all services offered and if so, will a discount or price break be given on large jobs? Please explain details as far as price breaks and/or discounts from price sheet.

**ALTHOUSE CLEANING- YES AND 5% DISCOUNT GIVEN FOR JOBS EXCEEDING \$10,000.00**

~~**RAINBOW INTERNATIONAL RESTORATION & CLEANING- YES- 4.5% DISCOUNT GIVEN ON LARGE JOBS**~~

**SERVPRO OF EL PASO-EAST- YES AS OF 2/17/10 A NEW "DISCOUNTED" PAYMENT TERMS FOR EARLY PAYMENT OF INVOICES WILL TAKE EFFECT. THE TERMS ARE: 2% 10 DAYS, NET 30 DAYS. THIS MEANS THAT IF THE INVOICE IS PAID WITHIN 10 DAYS OF THE INVOICE DATE, THE CUSTOMER MAY DEDUCT 2% FROM THE INVOICE TOTAL.**

10. Include three (3) references vendor has provided work for in the past 12 months that is comparable to work requested including name of company, contact person, phone number, and brief description of work performed including the total dollar amount of the job. ESC Region 19 will not be responsible for any more than two (2) phone calls to contacts provided if they do not call back for reference and evaluation purposes.

**ALTHOUSE CLEANING- ON FILE- REFERENCES GAVE A 10 OUT OF POSSIBLE 10**

**~~RAINBOW INTERNATIONAL RESTORATION & CLEANING- ON FILE- REFERENCES GAVE A 10 OUT OF POSSIBLE 10~~**

**SERVPRO OF EL PASO-EAST- ON FILE- REFERENCES GAVE A 9.6 RATING OUT OF A POSSIBLE 10**

**NOTATION- ALL PRICING FOR EACH VENDOR ATTACHED... EACH VENDOR HAS AREAS OF SPECIALIZATION WHILE SOME DO NOT OFFER CERTAIN SERVICES**

## **PRICE LIST FOR EACH VENDOR ON ATTACHED PAGES**

**Approved by: \_\_\_\_\_**

**(James R. Vasquez- Executive Director)  
(Sonia Eubank – Associate Executive Director)  
(Sonia Eubank – Associate Executive Director)**

**Date: \_\_\_\_\_**

**(September 8, 2009)  
(July 14, 2010)  
(July 26, 2011)**