EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: RFP NUMBER: RFP OPENING DATE: CONTRACT TERM:	Flour / Corn Tortillas, Chips, and Related- ESC Region 19 and Head Start 12-6806 June 27, 2012 Date of Award until August 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate (Extended by Region 19 until August 31, 2014)
FUNDING SOURCE: RFP's ISSUED: RESPONSES: ADVERTISEMENT DATES: BOARD MEETING DATE:	Various Region 19 Purchasing Cooperative members 11 1 June 12 th & June19 th , 2012 July 19 th , 2012
RECOMMENDED FOR AWARD	Mexi-Snax Corporation (HUB Qualified)

TOTAL (estimated)

\$100,000.00 / year

EXPLANATIONS:

Award of this contract will enable the specified School Districts and Charter Schools to purchase tortillas and related food items during the contract period. Mexi-Snax Corporation was the sole bidder for the contract, all CN labeling and/or product nutritional specification sheets were provided. Awarded vendor also agreed to service additional Region 19 Purchasing Cooperative members that may choose to utilize this contract with comparable requirements during the contract period. Note should be made that the sole vendor for the Region 19 Coop members no bid certain items but the majority of items received competitive responses. It has been determined not to rebid this contract as there is not a great deal of interest in these goods and services to area school districts.

SPECIFICATIONS PROVIDED BY:	Royce Cleveland ESC Region 19
EVALUATION COMMITTEE:	Royce Cleveland ESC Region 19
	Nancy Alvarado ESC Region 19
	Martin Camacho ESC Region 19
ORDER INFORMATION:	
Mexi-Snax Corporation (HUB Qualified)	

Mexi-Snax Corporation (HUB Qualified) Attn: Elvira Martinez 6860 El Paso Dr. El Paso, Texas 79905 915-779-5709 Fax: 915-779-4559 mexi-snax@sbcglobal.net

GENERAL & SPECIAL CONDITIONS – PLEASE READ CAREFULLY

- 1. All purchase orders and invoicing will be directly with each district using this contract.
- 2. All pricing will start in August 1, 2009 and continue though July 2010 with the option to extend in 12-month increments depending on mutual consent by both the vendor and Region 19 Purchasing Coop Members.
- 3. Evaluation and award recommendation will be based on 65% pricing, and 20% of vendor's ability to provide services as specified, and 15% quality assurance compliance and accounting for usage and billing.
- 4. Award basis will be "all or none" per district with the option to award each district individually or an "all or none" award for all districts, whatever is determined to be in the best interest of the Purchasing cooperative members. Currently quantities on this contract include Anthony ISD, Burnham Wood Charter School, Canutillo ISD, Clint ISD, and San Elizario ISD. Additionally, Ysleta ISD has been using the contract and Fabens ISD has stated they will use the contract, therefore it is requested that pricing be extended by the awarded contractor to any other members who may wish to utilize this contract.
- 5. All deliveries will be on clean well kept racks.
- 6. Individual monthly statements will be sent for each campus the vendor has delivered to at the close of each month during the contract period.
- 7. Vendor will leave a clear legible invoice at each campus location upon each delivery showing the location, unit descriptions, and unit price as well as an invoice total.
- 8. Deliveries will take place between 6:00 AM and 10:30 AM to the cafeterias.
- 9. Deliveries will take place four days per week during the contract period.
- 10. Monthly menus for each campus will be provided to delivery personnel upon request.
- 11. Delivery vendor personnel will check with each cafeteria manager in person one day per week agreed upon mutually so that orders for the following week can be given to the vendor.
- 12. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of the Region 19 Purchasing Cooperative member.
- 13. Vendors are not required to bid on all districts to be considered for award.
- 15. CN labeling or product nutritional specification sheets to be provided with bids.
- 16. Cafeteria delivery locations, contact personnel, phone numbers, and other specific information will be provided to awarded vendors upon award unless requested prior to bid submissions. Vendor agrees to deliver and delete locations during the contract period as needed by members using this contract.
- 17. Each Region 19 Purchasing Cooperative member reserves the option to add locations and quantities during the contract period.
- 18. Vendor agrees to service additional Region 19 Purchasing Cooperative members that may choose to utilize this contract with comparable requirements during the contract period.
- 19. Quantities listed are estimates based on previous years, and members will only be responsible for quantities purchased as required by meal menus.
- 20. Any specification requirements changes in the nutritional values requirements by the USDA will be the responsibility of the awarded contract for compliance.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 -CT. / 6.5" REGULAR SIZE .23G MINIMUM	Yes	Las Cruces Brand (80 ct.)	5000 doz. (est.)	\$2.29 \$2.56
2.)	FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM	Yes	Las Cruces Brand (80 ct.)	5000 doz. (est.)	<u>\$2.29</u> \$2.56
3.)	CORN TORTILLAS 100 CT. / 5.5" FOR TOSTADOS .23G MINIMUM	Yes	Las Cruces Brand (thin)	5000 doz. (est.)	2.29 \$2.56
6.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Yes	Las Cruces Brand	4 000 doz. (est.)	\$4.31-
7.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM	Yes	Las Cruces Brand	3000 doz. (est.)	<u>\$2.87</u>
8.)	FRESHFLOUR TORTILLAS 12 CT. 12" BURRO	N/B	N/B	2000 doz. (est.)	N/B
12.) 9.)	TOSTADOS 1 LB . CHIPS-FRIED	Yes	Las Cruces Brand (6 lb. bag)	2000 doz. (est.)	6.89 \$7.72
13.) 10.)	TOSTADOS 12 CT. CHIPS BAKED	N/B	N/B	1000 doz. (est.)	N/B
14.) 11.)	TOSTADOS 12 CT . TAPATIA	Yes	Las Cruces Brand (24 ct.)	1000 doz. (est.)	1.89 \$2.12
17.) 12.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Yes	Las Cruces Brand	2000 doz. (est.)	1. 44 \$1.61
23.) 13.)	TAMALES - RED 12CT. SPECIFY MINIMUM WEIGHT PER EACH. CN LABEL SPECIFY PORK OR TURKEY	N/B	N/B	300 doz. (est.)	N/B
24.) 14.)	TAMALES - GREEN 12CT. SPECIFY MINIMUM WEIGHT PER EACH. CN LABEL SPECIFY PORK OR TURKEY	N/B	N/B	400 doz. (est.)	N/B
25.) 15.)	MASA PREPARED FROM WHOLE KERNEL CORN. PRICE PER POUND	Yes	Las Cruces Brand	1000 lbs. (est.)	\$0.90 \$1.00
26.) 16.)	MASA NIXTAMAL. PRICE PER POUND	Yes	Las Cruces Brand	1000 lbs. (est.)	\$0.90 \$1.00

SCHOOLS TO BE DELIVERED:

L.G. ALARCON ELEMENTARY 12501 SOCORRO RD. - SAN ELIZARIO, TX. 79849 BORREGO ELEMENTARY - 13300 CHICKEN RANCH RD. SAN ELIZARIO, TX. 79849 L.G. LOYA PRIMARY - 13705 SOCORRO RD. SAN ELIZARIO, TX. 79849 J.L. SAMBRANO ELEMENTARY - 200 HERRING RD. SAN ELIZARIO, TX. 79849 SAN ELIZARIO HIGH - 13981 SOCORRO RD. SAN ELIZARIO, TX. 79849

ANN M. GARCIA-ENRIQUEZ MIDDLE SCHOOL - 12280 SOCORRO RD. SAN ELIZARIO, TX. 79849

Price increase on all corn products and vendor will no longer produce any flour products – as of August 15, 2013

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 CT. / 6.5" REGULAR SIZE .23G MINIMUM	Yes	Las Cruces Brand (80 ct.)	1,875 packages	<u>\$2.29</u> \$2.56
2.)	FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM	Yes	Las Cruces Brand (thin)	3,750 packages	\$2.29 \$2.56
3.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Yes	Las Cruces Brand 50 ct.	2,625 packages	\$3.34
4.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM	Yes	Las Cruces Brand	7,500 packages	<u>\$2.87</u>
5.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED-NUTRITIONAL ANALYSIS	Yes	Las Cruces Brand (50 ct.)	3,750 packages	\$4.41
6.)	TOSTADOS 1 LB . CHIPS-FRIED	Yes	Las Cruces Brand (6 lb. bags)	950 / 5 lb.	\$4.41 \$4.94
7.)	TOSTADOS 12 CT. CHIPS BAKED	N/B	N/B	1000 / 5 lb.	N/B
8.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Yes	Las Cruces Brand	1,500 packages	\$1.44 \$1.61
9.)	TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND FRIED IN VEGETABLE OIL NO VEGETABLE SHORTENING. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	Yes	Las Cruces Brand (24 oz.)	2,250 bags	<u>\$2.29</u> \$2.56
10.)	BAKED TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND BAKED. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	N/B	N/B	780 bags	N/B
11.)	TAPATIA SHELLS ENIRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS.FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING.48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	N/B	N/B	1,500 packages	N/B

SCHOOLS TO BE DELIVERED: JOSE ALDERETE MIDDLE SCHOOL - 801 TALBOT RD. CANUTILLO, TX. 79835 CANUTILLO ELEMENTARY - 651 CANUTILLO AVE. CANUTILLO, TX. 79835 CANUTILLO MIDDLE SCHOOL - 7311 BOSQUE RD. . CANUTILLO, TX. 79835 CANUTILLO HIGH SCHOOL - 6675 S. DESERT BLVD. EL PASO, TX. 79932 BILL CHILDRESS ELEMENTARY - 7700 CAP CARTER RD. VINTON, TX. 79821 JOSE DAMIAN ELEMENTARY - 6300 STRAHAN RD. EL PASO, TX. 79932 DEANNA DAVENPORT ELEMENTARY - 8401 REMINGTON RD. EL PASO, TX. 79935

Price increase on all corn products and vendor will no longer produce any flour products – as of August 15, 2013

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS 100 CT . 6.5" REGULAR SIZE .23G MINIMUM	Yes	Las Cruces Brand (80 ct.)	188 packages	<u>\$2.29</u> \$2.56
2.)	FRESH CORN TORTILLAS 100 CT. FOR ENCHILADAS .23G MINIMUM	Yes	Las Cruces Brand (thin)	375 packages	<u>\$2.29</u> \$2.56
3.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Yes	Las Cruces Brand (50 ct.)	75 packages	\$3.34-
4.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM	Yes	Las Cruces Brand	375 packages	\$2.59-
5.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED-NUTRITIONAL ANALYSIS	Yes	Las Cruces Brand (50 ct.)	3750 packages	\$4.41
6.)	TOSTADOS 1 LB . CHIPS-FRIED CN LABEL	Yes	Las Cruces Brand (6 lb. bag)	50 / 5 lb.	\$6.89 \$7.72
7.)	TOSTADOS 12 CT. CHIPS BAKED CN LABEL	N/B	N/B	50 / 5 lb.	N/B
8.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Yes	Las Cruces Brand	750 packages	1.44 \$1.61
9.)	BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID.	N/B	N/B	187 / 6 lb.	N/B
10.)	TAPATIA SHELLS ENIRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	N/B Not Enriched	N/B	50 packages	N/B

SCHOOLS TO BE DELIVERED:

BURNAHAM WOOD CHARTER SCHOOL DISTRICT - 7310 BISHOP FLORES EL PASO, TX. 79912

Price increase on all corn products and vendor will no longer produce any flour products – as of August 15, 2013

Anthony ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 3 sites.

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	FRESH CORN TORTILLAS ENRICHED OR WHOLE GRAIN MADE FROM STONE GROUND WHITE CORN, WATER AND LIME. 9 OZ. PER DOZ. MINIMUM PACKAGE OF 60 CT . SANITARY PACKAGING	Yes	Las Cruces Brand 80 ct.	14 packages	\$2.29 \$2.56
2.)	FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI	Yes	Las Cruces Brand (50 ct.)	4 5 packages. 6" tortillas	\$3.3 4
3.)	FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50 G. MINIMUM	Yes	Las Cruces Brand	125 packages 12 cnt.	\$2.87-
4.)	TOSTADOS 1 LB . CHIPS-FRIED	Yes	Las Cruces Brand (6 lb. bag)	6 lbs.	\$6.89 \$ 7.72
5.)	TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL	Yes	Las Cruces Brand	22 packages	\$1.44 \$1.61

SCHOOLS TO BE DELIVERED:

ANTHONY ELEMENTARY - 610 SIXTH ST. ANTHONY, TX. 79821 ANTHONY MAIN MIDDLE SCHOOL - 813 SIXTH ST. ANTHONY, TX. 79821 ANTHONY HIGH SCHOOL - 825 WILDCAT DR. ANTHONY, TX. 79821

Price increase on all corn products and vendor will no longer produce any flour products – as of August 15, 2013

ITEM	DESCRIPTION	CN LABEL	BRAND/CODE	ESTIMATED ANNUAL USAGE	UNIT PRICE
1.)	CORN TORTILLAS ENRICHED 6" PACKED 60 PER PACKAGE .45 OZ. MINIMUM WEIGHT CN LABEL OR PORDUCT ANALYSIS REQUIRED. 1/2 SERVING OF G/B	N/B	N/B	11,716 packages	N/B
2.)	FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED-NUTRITIONAL ANALYSIS	Yes	Las Cruces Brand (50 ct.)	12,690 packages	\$4.41
3.)	BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID.	N/B	N/B	14,450 bags	N/B
4.)	WHOLE GRAIN TACO SHELLS VEGETABLE OIL FRIED ONLY - NO VEGAETABLE SHORTENING 200 CT. PER PACKAGE. NO MORE THAN 5 GRAMS OF FAT PER OUNCE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT INFORMATION REQUIRED.	N/B	N/B	1,731 packages	N/B
5.)	TAPATIA SHELLS ENIRICHED WHOLE GRAIN. MUST BE COOKED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 200 CT. PER PACKAGE. NO MORE THAN 5 GRAMS OF FAT. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT	N/B	N/B	900 packages	N/B

Clint ISD Flour & Corn Tortillas & Chips Product Requirements with delivery to 12 sites.

SCHOOLS TO BE DELIVERED:

CARROLL T. WELCH - 14510 McMAHON DR. EL PASO, TX. 79928 CLINT HIGH SCHOOL - 12625 ALAMEDA AVE. CLINT, TX. 79836 CLINT JUNIOR HIGH SCHOOL - 13100 ALAMEDA AVE. CLINT, TX. 79836 DESERT HILLS ELEMENTARY - 300 N. KENANAZO DR. EL PASO, TX. 79928 EAST MONTANA MIDDLE SCHOOL - 3490 ASCENSION RD. EL PASO, TX. 79938 FRANK MACIAS ELEMENTARY - 14400 GOLDEN EAGLE DR. EL PASO, TX. 79928 HORIZON HIGH SCHOOL - 14651 HORIZON BLVD. EL PASO, TX. 79928 HORIZON MIDDLE SCHOOL - 400 N. KENAZO DR. EL PASO, TX. 79928

MONTANA VISTA ELEMENTARY - 3550 MARK JASON DR. EL PASO, TX. 79928 MOUNTAIN VIEW HIGH - 14964 GREG DR. EL PASO, TX. 79928 RED SANDS ELEMENTARY - 4250 O'SHEA RD. EL PASO, TX. 79928 WILLIAM D. SURRATT ELEMENTARY - 12675 ALAMEDA AVE. CLINT, TX. 79836

Price increase on all corn products and vendor will no longer produce any flour products – as of August 15, 2013

REQUIRED QUESTIONS

1. List 2 comparable accounts vendor is currently servicing? Include name, contact person, and phone number for evaluation purposes.

On file

2. Total number of employees living and working in El Paso County?

16 employees

3. Total number of delivery trucks in El Paso County?

2

4. Years in business in El Paso, Texas?

51 years

5. Provide all permits and insurance for evaluation purposes to be considered for award;

On file

6. Due to fluctuations in the economy, vendors should provide a minimum order for each delivery if there is one and any costs associated for not meeting the minimum. If no information is provided in this space, it is presumed that the awarded contractor does not have any other costs other than the price submitted for the products.

N/R

Approved by: ______ (James R. Vasquez- Executive Director) (James R. Vasquez- Executive Director)

Date:

(July 6, 2012) (June19, 2013)