# EDUCATION SERVICE CENTER REGION 19 <br> <br> RFP AWARD SUMMARY 

 <br> <br> RFP AWARD SUMMARY}

## RFP TITLE: <br> RFP NUMBER <br> RFP OPENING DATE: <br> CONTRACT TERM:

FUNDING SOURCE:
RFP's ISSUED:
RESPONSES
ADVERTISEMENT DATES:
BOARD MEETING DATE:

RECOMMENDED FOR AWARD

TOTAL (estimated)

Flour / Corn Tortillas, Chips, and Related- ESC Region 19 and Head Start 12-6806
June 27, 2012
Date of Award until August 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until August 31, 2014)
Various Region 19 Purchasing Cooperative members
11
1
June $12^{\text {th }}$ \& June $19^{\text {th }}, 2012$
July $19^{\text {th }}, 2012$
Mexi-Snax Corporation (HUB Qualified)
\$100,000.00 / year

## EXPLANATIONS:

Award of this contract will enable the specified School Districts and Charter Schools to purchase tortillas and related food items during the contract period. Mexi-Snax Corporation was the sole bidder for the contract, all CN labeling and/or product nutritional specification sheets were provided. Awarded vendor also agreed to service additional Region 19 Purchasing Cooperative members that may choose to utilize this contract with comparable requirements during the contract period. Note should be made that the sole vendor for the Region 19 Coop members no bid certain items but the majority of items received competitive responses. It has been determined not to rebid this contract as there is not a great deal of interest in these goods and services to area school districts.

## SPECIFICATIONS PROVIDED BY:

EVALUATION COMMITTEE:

Royce Cleveland
ESC Region 19
Royce Cleveland
ESC Region 19
Nancy Alvarado
ESC Region 19
Martin Camacho
ESC Region 19

ORDER INFORMATION:
Mexi-Snax Corporation (HUB Qualified)
Attn: Elvira Martinez
6860 El Paso Dr.
El Paso, Texas 79905
915-779-5709
Fax: 915-779-4559
mexi-snax@sbcglobal.net

## GENERAL \& SPECIAL CONDITIONS -PLEASE READ CAREFULLY

1. All purchase orders and invoicing will be directly with each district using this contract.
2. All pricing will start in August 1, 2009 and continue though July 2010 with the option to extend in 12-month increments depending on mutual consent by both the vendor and Region 19 Purchasing Coop Members.
3. Evaluation and award recommendation will be based on $65 \%$ pricing, and $20 \%$ of vendor's ability to provide services as specified, and $15 \%$ quality assurance compliance and accounting for usage and billing.
4. Award basis will be "all or none" per district with the option to award each district individually or an "all or none" award for all districts, whatever is determined to be in the best interest of the Purchasing cooperative members. Currently quantities on this contract include Anthony ISD, Burnham Wood Charter School, Canutillo ISD, Clint ISD, and San Elizario ISD. Additionally, Ysleta ISD has been using the contract and Fabens ISD has stated they will use the contract, therefore it is requested that pricing be extended by the awarded contractor to any other members who may wish to utilize this contract.
5. All deliveries will be on clean well kept racks.
6. Individual monthly statements will be sent for each campus the vendor has delivered to at the close of each month during the contract period.
7. Vendor will leave a clear legible invoice at each campus location upon each delivery showing the location, unit descriptions, and unit price as well as an invoice total.
8. Deliveries will take place between 6:00 AM and 10:30 AM to the cafeterias.
9. Deliveries will take place four days per week during the contract period.
10. Monthly menus for each campus will be provided to delivery personnel upon request.
11. Delivery vendor personnel will check with each cafeteria manager in person one day per week agreed upon mutually so that orders for the following week can be given to the vendor.
12. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of the Region 19 Purchasing Cooperative member.
13. Vendors are not required to bid on all districts to be considered for award.
14. CN labeling or product nutritional specification sheets to be provided with bids.
15. Cafeteria delivery locations, contact personnel, phone numbers, and other specific information will be provided to awarded vendors upon award unless requested prior to bid submissions. Vendor agrees to deliver and delete locations during the contract period as needed by members using this contract.
16. Each Region 19 Purchasing Cooperative member reserves the option to add locations and quantities during the contract period.
17. Vendor agrees to service additional Region 19 Purchasing Cooperative members that may choose to utilize this contract with comparable requirements during the contract period.
18. Quantities listed are estimates based on previous years, and members will only be responsible for quantities purchased as required by meal menus.
19. Any specification requirements changes in the nutritional values requirements by the USDA will be the responsibility of the awarded contract for compliance.

San Elizario ISD Flour \& Corn Tortillas \& Chips Product Requirements with delivery to 6 sites.

| ITEM | DESCRIPTION | CN LABEL | BRAND/CODE | ESTIMATED ANNUAL USAGE | UNIT PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.) | FRESH CORN TORTILLAS 100-CT. / 6.5" REGULAR SIZE .23G MINIMUM | Yes | Las Cruces Brand ( 80 ct. ) | 5000 doz. (est.) | \$2.29 \$2.56 |
| 2.) | FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM | Yes | Las Cruces Brand ( 80 ct .) | 5000 doz. (est.) | \$2.29 \$2.56 |
| 3.) | CORN TORTILLAS 100 CT. / 5.5" FOR TOSTADOS .23G MINIMUM | Yes | Las Cruces Brand (thin) | 5000 doz. (est.) | 2.29 \$2.56 |
| 6.) | FRESH FLOUR TORTILLAS 25 CT. 6.5 "-7" MINI | Yes | tas Cruces Brand | 4000 doz. (est.) | \$4.31 |
| 7.) | FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM | Yes | tas Cruces Brand | 3000 doz. (est.) | \$2.87 |
| 8.) | FRESHFLOUR TORTILIAS 12 CT. 12" BURRQ | N/B | A/B | 2000 doz. (est.) | N/B |
| 12.) 9.) | TOSTADOS 1 LB. CHIPS-FRIED | Yes | Las Cruces Brand (6 lb. bag) | 2000 doz. (est.) | 6.89 \$7.72 |
| $\begin{aligned} & \text { 13.) } \\ & 10 .) \\ & \hline \end{aligned}$ | TOSTADOS 12 CT . CHIPS BAKED | N/B | N/B | 1000 doz. (est.) | N/B |
| $\begin{aligned} & \text { 14.) } \\ & \text { 11.) } \end{aligned}$ | TOSTADOS 12 CT . TAPATIA | Yes | Las Cruces Brand ( 24 ct.$)$ | 1000 doz. (est.) | 1.89 \$2.12 |
| $\begin{aligned} & \text { 17.) } \\ & \text { 12.) } \end{aligned}$ | TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL | Yes | Las Cruces Brand | 2000 doz. (est.) | 1.44 \$1.61 |
| $\begin{aligned} & \text { 23.) } \\ & \text { 13.) } \end{aligned}$ | TAMALES - RED 12CT. SPECIFY MINIMUM WEIGHT PER EACH. CN LABEL SPECIFY PORK OR TURKEY | N/B | N/B | 300 doz. (est.) | N/B |
| $\begin{aligned} & \text { 24.) } \\ & \text { 14.) } \end{aligned}$ | TAMALES - GREEN 12CT. SPECIFY MINIMUM WEIGHT PER EACH. CN LABEL SPECIFY PORK OR TURKEY | N/B | N/B | 400 doz. (est.) | N/B |
| $\begin{aligned} & \text { 25.) } \\ & \text { 15.) } \end{aligned}$ | MASA PREPARED FROM WHOLE KERNEL CORN. PRICE PER POUND | Yes | Las Cruces Brand | 1000 lbs. (est.) | $\begin{aligned} & \$ 0.90 \\ & \$ 1.00 \end{aligned}$ |
| $\begin{aligned} & \text { 26.) } \\ & \text { 16.) } \end{aligned}$ | MASA NIXTAMAL. PRICE PER POUND | Yes | Las Cruces Brand | 1000 lbs. (est.) | $\begin{aligned} & \$ 0.90 \\ & \$ 1.00 \end{aligned}$ |

## SCHOOLS TO BE DELIVERED:

L.G. ALARCON ELEMENTARY 12501 SOCORRO RD. - SAN ELIZARIO, TX. 79849

BORREGO ELEMENTARY - 13300 CHICKEN RANCH RD. SAN ELIZARIO, TX. 79849
L.G. LOYA PRIMARY - 13705 SOCORRO RD. SAN ELIZARIO, TX. 79849
J.L. SAMBRANO ELEMENTARY - 200 HERRING RD. SAN ELIZARIO, TX. 79849

SAN ELIZARIO HIGH - 13981 SOCORRO RD. SAN ELIZARIO, TX. 79849
ANN M. GARCIA-ENRIQUEZ MIDDLE SCHOOL - 12280 SOCORRO RD. SAN ELIZARIO, TX. 79849
Price increase on all corn products and vendor will no longer produce any flour products - as of August 15, 2013

Canutillo ISD Flour \& Corn Tortillas \& Chips Product Requirements with delivery to 9 sites.

| ITEM | DESCRIPTION | CN LABEL | BRAND/CODE | ESTIMATED <br> ANNUAL USAGE | UNIT PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.) | FRESH CORN TORTILLAS 100 CT. / 6.5" REGULAR SIZE .23G MINIMUM | Yes | $\begin{aligned} & \text { Las Cruces Brand } \\ & \text { (80 ct.) } \end{aligned}$ | 1,875 packages | \$2.29 \$2.56 |
| 2.) | FRESH CORN TORTILLAS 100 CT. / FOR ENCHILADAS .23G MINIMUM | Yes | Las Cruces Brand (thin) | 3,750 packages | \$2.29 \$2.56 |
| 3.) | FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINT | Yes | Las Cruces Brand 50 ct . | 2,625 packages | \$3.34 |
| 4.) | FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUMA | Yes | Las Cruces Brand | 7,500 packages | \$2.87 |
| 5.) | FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED-NUTRITIONAL ANALYSIS | Yes | Las Cruces Brand ( 50 ct .) | 3,750 packages | \$4.41 |
| 6.) | TOSTADOS 1 LB. CHIPS-FRIED | Yes | Las Cruces Brand (6 lb. bags) | $950 / 5 \mathrm{lb}$. | \$4.41 \$4.94 |
| 7.) | TOSTADOS 12 CT. CHIPS BAKED | N/B | N/B | 1000 / 5 lb. | N/B |
| 8.) | TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL | Yes | Las Cruces Brand | 1,500 packages | \$1.44 \$1.61 |
| 9.) | TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. $\mathbf{1 / 2}$ OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND FRIED IN VEGETABLE OIL NO VEGETABLE SHORTENING. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT | Yes | Las Cruces Brand (24 oz.) | 2,250 bags | \$2.29 \$2.56 |
| 10.) | BAKED TOSTADO TRIANGLES ENRICHED OR WHOLE GRAIN. $\mathbf{1 / 2}$ OZ. CORN TORTILLAS. CUT INTO 4 PIECES AND BAKED. SANITARY PACKAGING 5 LB. BAGS CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT | N/B | N/B | 780 bags | N/B |
| 11.) | TAPATIA SHELLS ENIRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS.FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING. 48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT | N/B | N/B | 1,500 packages | N/B |

SCHOOLS TO BE DELIVERED:
JOSE ALDERETE MIDDLE SCHOOL - 801 TALBOT RD. CANUTILLO, TX. 79835
CANUTILLO ELEMENTARY - 651 CANUTILLO AVE. CANUTILLO, TX. 79835
CANUTILLO MIDDLE SCHOOL - 7311 BOSQUE RD. . CANUTILLO, TX. 79835
CANUTILLO HIGH SCHOOL - 6675 S. DESERT BLVD. EL PASO, TX. 79932
BiLl CHILDRESS ELEMENTARY - 7700 CAP CARTER RD. VINTON, TX. 79821
JOSE DAMIAN ELEMENTARY - 6300 STRAHAN RD. EL PASO, TX. 79932
DEANNA DAVENPORT ELEMENTARY - 8401 REMINGTON RD. EL PASO, TX. 79935

Price increase on all corn products and vendor will no longer produce any flour products - as of August 15, 2013

Burnham Charter School Flour \& Corn Tortillas \& Chips Product Requirements with delivery to site.

| ITEM | DESCRIPTION | CN LABEL | BRAND/CODE | ESTIMATED ANNUAL USAGE | UNIT PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.) | FRESH CORN TORTILLAS 100 CT. 6.5" REGULAR SIZE .23G MINIMUM | Yes | Las Cruces Brand (80 ct.) | 188 packages | \$2.29 \$2.56 |
| 2.) | FRESH CORN TORTILLAS 100 CT. FOR ENCHILADAS .23G MINIMUM | Yes | Las Cruces Brand (thin) | 375 packages | \$2.29 \$ 2.56 |
| 3.) | FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI | Yes | Las Cruces Brand ( 50 ct .) | 75 packages | \$3.34 |
| 4.) | FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50G. MINIMUM | Yes | Las Cruces Brand | 375 packages | \$2.59 |
| 5.) | FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED-NUTRITIONAL ANALYSIS | Yes | Las Cruces Brand (50 ct.) | 3750 packages | \$4.41 |
| 6.$)$ | TOSTADOS 1 LB. CHIPS-FRIED CN LABEL | Yes | Las Cruces Brand (6 lb. bag) | $50 / 5 \mathrm{lb}$. | \$6.89 - \$7.72 |
| 7.) | TOSTADOS 12 CT. CHIPS BAKED CN LABEL | N/B | N/B | $50 / 5 \mathrm{lb}$. | N/B |
| 8.) | TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL | Yes | Las Cruces Brand | 750 packages | 1.44- \$1.61 |
| 9.) | BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID. | N/B | N/B | 187 / 6 lb . | N/B |
| 10.) | TAPATIA SHELLS ENIRICHED WHOLE GRAIN. 1/2 OZ. CORN TORTILLAS FRIED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 48 CT. PER PACKAGE. PACKED TO PREVENT BREAKAGE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT | N/B <br> Not <br> Enriched | N/B | 50 packages | N/B |

SCHOOLS TO BE DELIVERED:
BURNAHAM WOOD CHARTER SCHOOL DISTRICT - 7310 BISHOP FLORES EL PASO, TX. 79912

Price increase on all corn products and vendor will no longer produce any flour products - as of August 15, 2013

Anthony ISD Flour \& Corn Tortillas \& Chips Product Requirements with delivery to 3 sites.

| ITEM | DESCRIPTION | CN LABEL | BRAND/CODE | ESTIMATED ANNUAL USAGE | UNIT PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.) | FRESH CORN TORTILLAS ENRICHED OR WHOLE GRAIN MADE FROM STONE GROUND WHITE CORN, WATER AND LIME. 9 OZ. PER DOZ. MINIMUM PACKAGE OF 60 CF. SANITARY PACKAGING | Yes | Las Cruces Brand 80 ct. | 14 packages | \$2.29 \$2.56 |
| 2.) | FRESH FLOUR TORTILLAS 25 CT. 6.5"-7" MINI | Yes | tas Cruces Brand ( 50 ct .) | 45 packages. 6 " tortillas | \$3.34 |
| 3.) | FRESH FLOUR TORTILLAS 25 CT. 8" REGULAR 50 G. MINIMUM | Yes | Las Cruces Brand | 125 packages 12 cnt . | \$2.87 |
| 4.) | TOSTADOS 1 LB. CHIPS-FRIED | Yes | Las Cruces Brand ( $6 \mathrm{lb} . \mathrm{bag}$ ) | 6 lbs. | \$6.89 $\quad \$ 7.72$ |
| 5.) | TACO SHELLS 12 CT. CORN 25G MINIMUM CN LABEL | Yes | Las Cruces Brand | 22 packages | \$1.44 |

SCHOOLS TO BE DELIVERED:
ANTHONY ELEMENTARY - 610 SIXTH ST. ANTHONY, TX. 79821
ANTHONY MAIN MIDDLE SCHOOL - 813 SIXTH ST. ANTHONY, TX. 79821
ANTHONY HIGH SCHOOL - 825 WILDCAT DR. ANTHONY, TX. 79821

Price increase on all corn products and vendor will no longer produce any flour products - as of August 15, 2013

Clint ISD Flour \& Corn Tortillas \& Chips Product Requirements with delivery to 12 sites.

| ITEM | DESCRIPTION | CN LABEL | BRAND/CODE | ESTIMATED ANNUAL USAGE | UNIT PRICE |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.) | CORN TORTILLAS ENRICHED 6" PACKED 60 PER PACKAGE . 45 OZ. MINIMUM WEIGHT CN LABEL OR PORDUCT ANALYSIS REQUIRED. 1/2 SERVING OF G/B | N/B | N/B | 11,716 packages | N/B |
| 2.) | FRESH WHOLE WHEAT TORTILLAS 6" 24 PER PACKAGE .PACKED IN POLY BAGS OR PVC FILM. TORTILLAS MUST SEPARATE EASILY WHEN PAPER SEPARATOR IS REMOVED-NUTRITIONAL ANALYSIS | Yes | Las Cruces Brand ( 50 ct. ) | 12,690 packages | \$4.41 |
| 3.) | BAKED TOSTADO SHELLS ENRICHED OR WHOLE GRAIN 6 LB. BAGS NUTRITIONAL ANALYSIS REQUIRED WITH BID. | N/B | N/B | 14,450 bags | N/B |
| 4.) | WHOLE GRAIN TACO SHELLS VEGETABLE OIL FRIED ONLY - NO VEGAETABLE SHORTENING 200 CT. PER PACKAGE. NO MORE THAN 5 GRAMS OF FAT PER OUNCE. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT INFORMATION REQUIRED. | N/B | N/B | 1,731 packages | N/B |
| 5.) | TAPATIA SHELLS ENIRICHED WHOLE grain. MUST BE COOKED IN VEGETABLE OIL ONLY NO VEGETABLE SHORTENING 200 CT. PER PACKAGE. NO MORE THAN 5 GRAMS OF FAT. CN LABEL OR PRODUCT ANALYSIS WITH TRANS FAT | N/B | N/B | 900 packages | N/B |

SCHOOLS TO BE DELIVERED:
CARROLL T. WELCH - 14510 McMAHON DR. EL PASO, TX. 79928
CLINT HIGH SCHOOL - 12625 ALAMEDA AVE. CLINT, TX. 79836
CLINT JUNIOR HIGH SCHOOL - 13100 ALAMEDA AVE. CLINT, TX. 79836
DESERT HILLS ELEMENTARY - 300 N. KENANAZO DR. EL PASO, TX. 79928
EAST MONTANA MIDDLE SCHOOL - 3490 ASCENSION RD. EL PASO, TX. 79938
FRANK MACIAS ELEMENTARY - 14400 GOLDEN EAGLE DR. EL PASO, TX. 79928
HORIZON HIGH SCHOOL - 14651 HORIZON BLVD. EL PASO, TX. 79928
HORIZON MIDDLE SCHOOL - 400 N. KENAZO DR. EL PASO, TX. 79928

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MONTANA VISTA ELEMENTARY - }3550\mathrm{ MARK JASON DR. EL PASO, TX. }7992
                                    MOUNTAIN VIEW HIGH - }14964\mathrm{ GREG DR. EL PASO, TX. }7992
                                    RED SANDS ELEMENTARY - 4250 O'SHEA RD. EL PASO, TX. }7992
WILLIAM D. SURRATT ELEMENTARY - }12675\mathrm{ ALAMEDA AVE. CLINT, TX. }7983
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## Price increase on all corn products and vendor will no longer produce any flour products - as of August

 15, 2013
## REQUIRED QUESTIONS

1. List 2 comparable accounts vendor is currently servicing? Include name, contact person, and phone number for evaluation purposes.

## On file

2. Total number of employees living and working in El Paso County?

16 employees
3. Total number of delivery trucks in El Paso County?

## 2

4. Years in business in El Paso, Texas?

51 years
5. Provide all permits and insurance for evaluation purposes to be considered for award;

## On file

6. Due to fluctuations in the economy, vendors should provide a minimum order for each delivery if there is one and any costs associated for not meeting the minimum. If no information is provided in this space, it is presumed that the awarded contractor does not have any other costs other than the price submitted for the products.

## N/R

Approved by:
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)

Date:
(July 6, 2012) (June19, 2013)

