# EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: RFP NUMBER: RFP OPENING DATE: CONTRACT TERM: FUNDING SOURCE: RFP's ISSUED: RESPONSES: ADVERTISEMENT DATES:	General Automotive Repair Services- ESC Region 19 Purchasing Cooperative 11-6622 November 19, 2010 Date of award until December 1, 2011 with the option to extend in 12 month increments not to exceed 36 months in the aggregate <b>(Extended by ESC Region 19 until December 1, 2012)</b> Various 56 18 November 3 <sup>rd</sup> & 10 <sup>th</sup> , 2010
BOARD MEETING DATE:	January 20, 2011
RECOMMENDED FOR AWARD	AAMCO Transmission Alamo Industries, Inc. dba Alamo Auto Supply All American Glass & Mirror Gorman Batteries LLC dba Batteries Plus DA Defense Logistics HQ (HUB) Emmett Radiator Service, Inc. as of 11/23/11 Excel Body Shop, Inc. Far West Service Inc. GVMI Inc. dba Sun Auto Repair NAPA Center El Paso G.O.T. Supply, Inc. as of 9/20/12 Michael Downey dba Metro Mobile Lube MHC Kenworth/ Sterling/ Ford Sergio Lewis Body Shop Select Car Detail Stanley Spring & Suspension Truck Enterprises Inc. Wingfoot Commercial Tire Systems, LLC
TOTAL (estimated)	\$2,500,000.00 per year

# EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase the identified services when required during the contract period. In all instances, administration is recommending awards to vendors who scored 90% or higher on their reference checks for past performance with comparable type customers.

SPECIFICATIONS PROVIDED BY:	Royce Cleveland ESC Region 19
EVALUATION COMMITTEE:	Royce Cleveland ESC Region 19
	Martin Camacho ESC Region 19

Nancy Alvarado ESC Region 19

# **ORDER INFORMATION:**

#### **AAMCO Transmission**

Attn: Eric Jaquez 1407 Lomaland Drive El Paso, TX 79935 915-593-6655 Fax: 915-593-8844 www.aamco.com

#### All American Glass and Mirror

Attn: Alex Uranga 7950 Doniphan #3 Vinton, TX 79821 915-585-4995 Fax: 915-886-9930 <u>Alex.uranga@hotmail.com</u>

# **DA Defense Logistics HQ**

David Granado @ 491-0886 or Oyuky Calderson @ 269-8993 4<del>210 Durazno (under construction as of 12/2010)</del> 3453 Lee Blvd El Paso, TX 79936 915-849-0292 / 915-491-0886 Fax: 915-849-1706 www.defenselogistics.com david@defenselogistics.com

### Excel Body Shop Inc.

Attn: Hugo Pardo 831 Wake Forest Lane El Paso, TX 79928-5713 915-637-6471 Fax: 915-858-5588 www.excelbodyshop.info excelbodyshop@hotmail.com

# GVMI Inc. dba Sun Auto Repair,

NAPA Center of El Paso Attn: Brad Desautels Janette Jones or Olaf Alex 7750 Gateway East 915-591-1900 El Paso, TX 79915 Brad.desautels@gvmi-elpaso.com

## Michael Downey dba Metro Mobile Lube

Attn: Mike Downey P.O. Box 371611 El Paso, TX 79937 915-549-6655 Fax: 915-852-3919 Metromobile1@aol.com

# Alamo Industries, Inc. dba Alamo Auto Supply

Attn: Dick Krasne 5923 Gateway West El Paso, TX 79925-3304 915-781-1234/ 800-456-2311 Fax: 915-781-0600 www.alamoauto.com

#### **Batteries Plus**

Attn: Charles Norton 6800 Gateway East, #16 El Paso, TX 79915 915-881-0744 Fax: 915-881-0746 www.batteriesplus.com charlie.norton@batteriesplus.com

# Emmett Radiator Service, Inc as of 11/23/11

Attn: Michael Emmett 5230 Cleveland Avenue El Paso, TX 79925-3227 915-772-3219 915-772-3520 michael.emmett@sbcglobal.net

## Far West Service Inc.

Attn: Tom Neels 14003 Montana Avenue El Paso, TX 79938 915-921-7238 Fax: 915-921-7240 farwestservices@aol.com

#### G.O.T. Supply, Inc. as of 9/20/12

Attn: Albert G. Torres @ 915-727-1198 or Margie Torres @ 915-849-0292 3453 Lee Blvd. El Paso, TX 79936 www.gotsupply.net / albert@gotsupply.net

#### MHC Kenworth/ Sterling/ Ford

Attn: Jonathan Garcia 10901 Gateway West El Paso, TX 79935 915-593-2641 Fax: 915-591-6261 jonathan.garcia@mhctruck.com

# **ORDER INFORMATION:**

#### Sergio Lewis Body Shop

Attn: Sergio Lewis 3800 Admiral El Paso, TX 79925 915-593-0191/ cell- 915-204-0191 Fax: 915-591-0862 www.sergiolewisbodyshop.com Ibspaint@aol.com

# Stanley Spring & Suspension

Attn: Stanley Munro 8800 Castner Drive El Paso, TX 79907 915-593-3737 Fax: 915-593-3747 <u>SSS37376@sbcglobal.net</u>

Wingfoot Commercial Tire Systems, LLC Attn: David Carroll 1459 Bessemer El Paso, TX 79936-5916 915-599-1400 Fax: 915-590-4241 www.wingfoot.com / acastruita@wingfootct.com

#### Select Car Detail

Attn: Vincent Townsend 9841 Montana Avenue, Suite C El Paso, TX 79925 915-881-9274/ cell-915-373-7422 selectcardetail@yahoo.com

# Truck Enterprises Inc.

Attn: Danny Quintana 13675 Gateway West El Paso, TX 79926 915-858-4464 Fax: 915-858-0323 scott@truck-enterprises.com

#### GENERAL CONDITIONS

- 1. This contract will be available for use by Region 19 ESC and its Purchasing Cooperative Members in the El Paso market. This contract will not apply to ESC Region 19 Purchasing Cooperative members in other parts of the State of Texas, unless the vendor wishes to extend its services through a branch and states so at the time proposals are submitted. For a complete list of all Region 19 Purchasing Cooperative members, please visit our website.
- 2. Region 19 reserves the right to award lot by lot or in groups whatever is determined to be in the best interest of all Purchasing Cooperative Members.
- 3. Vendors should include a Certificate of Insurance stating their coverage's and limits for General Liability, Automotive Liability, and Workers Compensation for award consideration.
- 4. If applicable and Federal funds are being utilized as a part of this contract, vendor agrees to comply with the American Recovery and Reinvestment Act of 2009.
- 5. Award basis will be 70% pricing, 15% past performance and contract compliance, and 15% reference checks. Additionally, ESC Region 19 reserves the right to utilize any other award criteria as stipulated in Texas State law in the best interest of its clients.
- 6. ESC Region 19 and/or its Purchasing Cooperative members reserve the option to audit costs and invoicing from awarded vendors during the contract award period.

Provide 3 references of comparable accounts vendor has serviced in past 12 months: (Include agency name, contact person, phone number, and work performed)

ALL REFERENCES CHECKED, RECORDED, EVALUATED, AND ON FILE FOR VENDORS

# LOT 1- VEHICLE BODY WORK, DECALS, FRAMEWORK, PAINTING, AND TOUCHUP

- 1. Vendor must have ability to work on cars, trucks, vans, school buses, and other high profile vehicles that may be owned by Region 19 ESC and area school districts.
- 2. Body work, frame work, painting, and related services for this lot will be warranted for materials and labor for one year from the date of the original services.
- 3. As per Texas Education Code, copies of insurance and workers compensation will be submitted with proposals as this is a requirement by law.

4.	Hourly rate for general vehicle body repair	<u>\$35.00 / hour</u>
5.	Hourly rate for general framework (equipment included)	<u> \$40.00 / hour</u>
6.	Hourly rate for turnkey painting of vehicles including dents,	
	Partial painting touchup and full paint jobs	<u>\$35.00 / hour</u>
7.	% markup for general supplies over vendor's cost	<b>10%</b>
8.	% markup for painting supplies over vendor's cost	<u>10%</u>
9.	Average turnaround time for minor repairs	2-3 days
10	). Average turnaround time for major repairs (full paint jobs, etc.)	10-12 days
11	. Does vendor have capability to repair high profile vehicles?	
	(42-72 passenger school buses)	Yes
12	. Cost for pickup and delivery on drivable vehicles	\$ no charge
		-

# 1st LOW- G.O.T. SUPPLY INC .- \$35/ \$40/ \$35/10%/ 10%/ 2-3 DAYS/10-12 DAYS/YES/ N/C

 $2^{ND}$  LOW-D.A. DEFENCE LOGISTICS HQ-\$40/\$45/\$40/12%/12%/3 DAYS/10-14 DAYS/YES/ N/C  $3^{RD}$  LOW- SERGIO LEWIS BODY SHOP-\$36/\$40/\$36/25%/25%/3-5 DAYS/7-10 DAYS/YES/N/C  $4^{TH}$  LOW- EXCEL BODY SHOP INC.- \$40/\$45/ \$40/ 20%/20%/3 DAYS/10-14 DAYS/YES/ N/C **NOTE- EXCEL BODY SHOP HAS NOT EQUIPMENT FOR HIGH PROFILE FRAMEWORK** 

# LOT 2- TIRE REPAIR AND RELATED SERVICES- (CARS, VANS, PICKUP TRUCKS)

1.	Cost per tire for rotation	<u>\$10.00</u>
2.	Cost per tire for tire mounting	<u>\$10.00</u>
3.	Cost per tire for electronic balancing	<u>\$10.00</u>
4.	Cost for front end alignment (excluding parts)	<u>\$65.00</u>
5.	Cost for rear end alignment (excluding parts)	<u>\$65.00</u>
6.	Hourly rate for related services (billable in 30 minute increments)	<u>\$17.50</u>
7.	Markup over vendor's cost for parts required to perform 1-6	<u>10%</u>

# 1<sup>ST</sup> LOW- G.O.T. SUPPLY INC- \$10/ \$10/\$10/\$65/ \$65/\$17.502 HR./10%

2<sup>ND</sup> LOW- WINGFOOT COMMERCIAL TIRE SYSTEMS-\$17.16/\$17/\$17/\$69.95-\$74.95 @4/NATIONAL PRICING

3<sup>RD</sup> LOW- D.A. DEFENCE LOGISTICS HQ-\$15/\$15/\$22/\$70/\$70/\$21@ HR./12%

# LOT 3- TIRE REPAIR AND RELATED SERVICES- (SCHOOL BUSES, 3/4 TON VEHICLES)

1.	Cost per tire for rotation	\$15.00
2.	Cost per tire for tire mounting	\$20.00
3.	Cost per tire for electronic balancing	<u>\$20.00</u>
4.	Cost for front end alignment (excluding parts)	<u>\$65.00</u>
5.	Cost for rear end alignment (excluding parts)	<u>\$65.00</u>
6.	Hourly rate for related services (billable in 30 minute increments)	<u>\$17.50</u>
7.	Markup over vendor's cost for parts required to perform 1-6	<u>10%</u>

# 1<sup>st</sup> LOW- G.O.T. SUPPLY INC- \$15/ \$20/ \$20/ \$65/ \$65/ \$17.50/ 10%

2<sup>ND</sup> LOW- D.A. DEFENSE LOGISTICS HQ- \$18/ \$20/ \$22/ \$75/ \$75/ 12% 3<sup>RD</sup> LOW- STANLEY SPRING & SUSPENSION- \$10 (BUS),\$5(3/4TON)/ \$20 (BUS), \$10 (3/4 TON), N/A (BUS), \$10 (3/4 TON)/ \$79.95 (BUS), \$50 (3/4 TON)/ N/A (BUS), \$50 (3/4 TON), \$50 (BUS), \$50 (3/4 TON)/ 25% (BUS), 25% (3/4 TON)

# LOT 4- BATTERY REPLACEMENT-EL PASO COUNTY

- 1. Excepting bus batteries, all batteries will have 60 month warranty
- 2. All batteries will be expedited for same day delivery after receipt of order
- 3. Vendors must have a store front for emergency pickups
- 4. Pricing submitted will include trade in for existing batteries
- 5. Any environmental charges must be provided at time of proposal submission
- 6. Battery 24-4/ 60 months, brand/ model NAPA
- 7. Battery 27-4/ 60 months, brand/ model NAPA
- 8. Battery 74-4/ 60 months, brand/ model NAPA
- 9. Battery 31-5/ 24 months, brand/ model NAPA
- 10. Discount from jobber price list on all other batteries not listed list as of 11/30/11
- 11. Charge for delivery & pickup within 2 hours
- 12. Charge for delivery & pickup within 24 hours

1<sup>ST</sup> LOW- SUN AUTO NAPA CENTER- \$56.62/\$78.12/\$69.20/\$78.12/ <mark>36% off price list</mark> as of 11/30/11/N/C/N/C

2<sup>ND</sup> LOW-TRUCK ENTERPRISES-3<sup>RD</sup> LOW-4<sup>TH</sup> LOW-BATTERIES PLUS-(BATTERIES PLUS ONLY SALES BATTERIES AND GIVES A 10-20% DISCOUNT FROM RETAIL)/\$20/ NO CHARGE. TAKE 20% OFF ALL BATTERIES ON WEB SITE FOR ORDERING EXCEPT 10% OFF FOR OPTIMA AND SLI/AUTO.

# LOT 5- TRANSMISSION SERVICES

- 1. All replacement parts used in repairs will be new including torque converters
- 2. Parts & labor for transmission repair and replacement will be for 12 months and unlimited mileage in the 12 month period unless otherwise stated.
- 3. Quotes will be requested from established pool of vendors as work is required during the contract term.
- 4. Authorized transmission repair on cars, trucks, and vans

5.	Authorized transmission repair on school buses and high profile
<u>^</u>	Coot for midlum on core trucks, and yone

- 6. Cost for pickup on cars, trucks, and vans
- Cost for pickup on buses and high profile vehicles
   Average response time for guotes
- 9. Cost if any for quotes on transmission repairs

# 1<sup>ST</sup> LOW- AMCO TRANSMISSION- YES/ YES/ NO CHARGE/ \$75/ 1 DAY/ NO CHARGE 2ND LOW- G.O.T. SUPPLY INC.-YES/ YES/ NO CHARGE W/ SERVICE/ NO CHARGE W/

SERVICE/ 12 HOURS/ NO CHARGE

3<sup>RD</sup> LOW- SUN AUTO REPAIR NAPA- YES/ NO/ \$65 IN CITY, \$1.25 PER MILE PLUS \$25 HOOKUP OUTSIDE CITY/ 2 DAYS/ NO CHARGE

\$56.62 / ea. \$78.12/ ea. \$69.20/ ea. \$78.12/ ea. <u>NO RESPONSE</u> 36% off price

\$ <u>NO CHARGE</u> \$ <u>NO CHARGE</u>

> Yes Yes

\$75.00

1 day

**\$ NO CHARGE** 

**\$ NO CHARGE** 

# LOT 6- RADIATOR REPAIR SERVICES-FLAT RATES

- 1. Heater and radiator repairs to include removal one (1) tank, acid bath, and rod cleaning
- 2. No painting of heaters or radiators under this contract.
- 3. Flat rate charge will include rodding service, upper lower tank cleaning, minor leak repairs, and leak checking
- 1. Heater Repair & Cleaning (1/2 ton & smaller)
- 2. Heater Repair & Cleaning (3/4 ton & larger)
- 3. School Bus Heater Repair and Cleaning
- 4. Radiator Repair & Cleaning (1 row, 2 row)
- 5. Radiator Repair & Cleaning (3 & 4 row)
- 6. School Bus Radiator Repair & Cleaning
- 7. Markup from vendors cost on replacement heaters, radiators, And cores
- 8. Hourly labor rate for core replacement
- 9. Labor warranty
- 10. Pickup / delivery charges when requested

\$35.00/ unit \$35.00/ unit \$50.00/ unit \$45.00/ unit \$45.00/ unit \$70.00/ unit

<u>10%</u> \$35.00/ hour <u>90 days</u> \$ NO CHARGE

\$45.00/ hour

\$45.00/ hour

10%

10%

# 1<sup>ST</sup> LOW- G.O.T. SUPPLY INC.-\$35/ \$35/ \$50/ \$45/ \$45/ \$70/ 10%/ \$35/ HR./ 90 DAYS/ NO CHARGE

2<sup>ND</sup> LOW- DA DEFENSE LOGISTICS- \$45/ \$40/ \$55/ \$55/ \$55/ \$90/ 12%/ \$35/ HR./ 90 DAYS/ NO CHARGE

3<sup>RD</sup>-LOW- EMMETT RADIATOR- \$66/1-SIDE, \$86/2-SIDE/ \$66/1-SIDE, \$86/2-SIDE/ \$86/1-SIDE, \$136/ 2-SIDE/ \$86/ 1-SIDE, \$136/2-SIDE/ \$96/1-SIDE, \$156/2-SIDE/ \$138/1-SIDE,\$196/2-SIDE/ 67%/ \$65/HR./ 365 DAYS/ NO CHARGE

**NOTE-**3<sup>RD</sup> LOW EMMETT RADIATOR PROVIDES A 1 YEAR WARRANTY FOR ITS GOODS AND SERVICES

# LOT 7- ENGINE, BRAKE, AND RELATED REPAIRS-BUSES & HIGH PROFILE VEHICLES

- 1. All repairs will be with OEM or certified replacement parts.
- 2. Billing will be in 30 minute intervals unless otherwise stated.
- 3. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
- 4. All work will be performed by certified mechanics
- 5. All brake work to include turning rotors, drums, repacking of bearings, replacement of pads, replacement of shoes, and other related services when required.
- 6. Hourly Rate- engine, electrical, and related
- 7. % Markup over vendors cost-engine, electronics, & related
- 8. Hourly Rate- brake work
- 9. % Markup over vendors cost- brake & related

# 1<sup>st</sup> LOW- G.O.T. SUPPLY INC.- \$45/ HR./ 10%/ \$45/ HR./ 10%

2<sup>ND</sup> LOW- D.A. DEFENSE LOGISTICS HQ- \$55/ HR./ 12%/ \$55/ HR./ 12%

- 3<sup>RD</sup> LOW- FAR WEST SERVICE- \$65/ HR./20%/ \$65/ HR./ 20%
- 4<sup>TH</sup><sub>TH</sub> LOW- EXCEL BODY SHOP- \$70/ HR./ 20%/ \$70/ HR./ 20%

5<sup>TH</sup> LOW- TRUCK ENTERPRISES-\$74/HR./20%/\$70/HR./20%

# LOT 8- ENGINE, BRAKE, AND RELATED REPAIRS- AUTOS, VANS, ½ TON TRUCKS

- 1. All repairs will be with OEM or certified replacement parts.
- 2. Purchasing cooperative members will only pay the amount of labor time as designated in the Mitchell Mechanical Labor Estimating Guide for Domestic & Imported Cars, Trucks, and Vans
- 3. Billing will be in 30 minute intervals unless otherwise stated.
- 4. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
- 5. All work will be performed by certified mechanics
- 6. All brake work to include turning rotors, drums, repacking of bearings, replacement of pads, replacement of shoes, and other related services when required.

\$45.00/ hour

10%

\$45.00/ hour

10%

- 7. Hourly Rate- engine, electrical, & related
- 8. % Markup over vendors cost-engine, electronics & related
- 9. Hourly Rate- brake work
- 10. % Markup over vendors cost- brake & related

# 1<sup>st</sup> LOW- G.O.T. SUPPLY INC.- \$45/ HR./ 10%/ \$45/ HR./ 10%

2<sup>ND</sup> LOW- D.A. DEFENSE LOGISTICS HQ- \$55/ HR. / 12%/ \$55/ HR. / 12%

3<sup>RD</sup> LOW- SUN AUTO REPAIR NAPA- \$65/HR./15%/ \$65/HR. / 15%

# LOT 9- GLASS REPAIR & REPLACEMENT

- 1. These services will include but not be limited to automotive glass repair, bus glass repair, windshield replacement, mirror replacement, windshield replacement wipers, window glass, and related services both on site and at vendor's location...glass to be provided will include flat laminated glass, tempered glass, and windshield glass.
- 2. Pricing for removal, purchase, and installation of glass for buses, cars, truck, and vans will be a discount from (NAGS) or the National Auto Glass Service Guide.
- 3. Pricing and discounts submitted will include all related supplies required to install windows.
- 4. On-site service will require complete cleanup and removal of area in which service is performed.

5.	Shop Rate w/ minimum of one (1) hour	\$50.00
6.	and % markup over cost on materials	5%
	and/ or	
7.	% discount from NAGS	20%
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8. Location for Service at vendor's location: On client's site or;

# 7950 DONIPHAN #3 **VINTON, TX 79821** ATTN: ALEX URANGA @ 915-585-4995

9. Are there any Purchasing Coop Members, vendor cannot service for logistic reasons if service is requested on site at member's location? If yes, please explain; NO

# 1<sup>st</sup> LOW- ALL AMERICAN GLASS & MIRROR- \$50.00/ 5%/ 20%/ ON SITE OR AT BUSINESS

2<sup>AD</sup> LOW- G.O.T. SUPPLY- \$45%/ 10%/ 10%/ NO RESPONSE

# LOT 10- CAR, TRUCK, AND VAN WASHING

(If vendor sales coupons, please provide details)

- 1. Standard car, truck, and van wash with dry
- 2. Standard car, truck, and van wash, wax, and dry
- 3. Standard car, truck, and van wash, wax, dry, and vacuum
- 4. Interior clean and shampoo
- 5. Provide specifications on type of washing mechanism used
- Yes –HAND WASH 6. Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation:

9841 MONTANA AVENUE EL PASO, TX 79925 915-881-9724 ATTN: VINCENT TOWNSEND FROM 8 AM UNTIL 6 PM MONDAY-SATURDAY

# 1<sup>ST</sup> LOW- SELECT CAR DETAIL- \$8.95/ \$25/ \$35/ \$55/ 8 AM - 6 PM

2<sup>ND</sup> LOW- G.O.T. SUPPLY- \$15.00/ \$25/ \$35/ \$25/ 7 AM - 4 PM

3<sup>RD</sup> LOW- SUN AUTO REPAIR NAPA- \$8.00/ \$29.95/ \$79.95/ \$39.95

# LOT 11- BUS WASHING

- 1. Bus (all sizes) wash with dry
- 2. Bus (all sizes) wash, wax, and dry
- 3. Bus (all sizes) wash, wax, dry, and vacuum
- 4. Interior clean and shampoo
- 5. Provide specifications on type of washing mechanism used
- 6. Use space below to provide physical address of each location along with phone numbers, contact person, and hours of operation:

**831 WAKE FOREST LANE EL PASO. TX 79928** 915-637-6471 ATTN: HUGO PARDO

1<sup>ST</sup> LOW- EXCEL BODY SHOP INC.- \$70/ \$95/ \$115/ \$75/ YES-POWER WASH/9 AM-5 PM 2<sup>ND</sup>-LOW- G.O.T. SUPPLY INC.- \$95/ \$125/ \$125/ \$95/ YES-PRESSURE WASH/ 7 AM - 5 PM

# NOTE- SELECT CAR DETAIL FACILITIES ARE FOR TRUCK, VAN, AND CAR WASHING

# LOT 12 - WHILE YOU WAIT OIL CHANGE, ANTIFREEZE FLUSH, FILTER CHANGES, WIPER **REPLACEMENT, AND RELATED TYPE SERVICES (TRUCKS, VANS, AND CARS)**

- 1. To be considered for award vendor must present on its letterhead a copy of it's current list of services offered, locations, phone numbers, contact personnel, and any discounts offered to **Region 19 Purchasing Cooperative Members**
- 2. Discount from retail price list (if any)

# 1<sup>ST</sup> LOW- G.O.T. SUPPLY- 10% DISCOUNT FROM RETAIL PRICE

\$95.00 \$115.00 \$ 75.00 **YES-POWER WASH** 

10%



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$8.95
$25.00
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\$35.00 \$55.00

# LOT 13 - ON SITE OIL CHANGE, ANTIFREEZE FLUSH, FILTER CHANGES, WIPER REPLACEMENT, AND RELATED TYPE SERVICES (BUSES, TRUCKS, VANS, & CARS)

- To be considered for award vendor must present on its letterhead a copy of it's current list of services offered, pricing, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members
- 2. Discount from retail price list (if any)

SEE ATTACHED PRICING

1<sup>ST</sup> LOW- MICHAEL DOWNEY DBA METRO MOBILE LUBE- 13 POINT ON SITE OIL CHANGE INCLUDES DRAIN & REPLACE OIL, REPLACE OIL FILTER, LUBRICATE CHASSIS, CHECK & FILL POWER STEERING FLUID, CHECK AND FILL BRAKE FLUID, CHECK AND FILL TRANSMISSION FLUID, CHECK AND FILL GEAR BOXES, CHECK AND FILL WINDOW WASH FLUID, CHECK AIR FILTER AND REPLACE AT ADDITIONAL CHARGE, CHECK BATTERY WATER, VISUAL INSPECTION OF UNDERCARRIAGE, CHECK CLUTCH FLUID, AND CHECK ALL BELTS AND HOSES

DIESEL BUSES FULL SERVICE OIL CHANGE ON LOCATION	<u>\$162.00</u>
GASOLINE BUSES FULL SERVICE OIL CHANGE ON LOCATION	<u>\$ 94.95</u>
<u>CAR, VAN, AND PICKUP TRUCK FULL SERVICE OIL CHANGE ON LOCATION</u> INCLUDES UP TO 5 QUARTS OF OIL	<u>\$ 36.95</u>

# NOTATION- \$8.00 DISPOSAL FEE FOR DIESEL BUSES AND \$3.00 DISPOSAL FEE FOR GASOLINE BUSES, CARS, VANS, AND PICK UP TRUCKS.

DIESEL BUSES- ANTIFREEZE SERVICES UP TO 3 GALLONS- PARTS @ \$63, LABOR @ \$39.95 TOTALS **\$102.95**; \$21.00 PER GALLON FOR EACH GALLON OVER 3 GALLONS INCLUDED GASOLINE BUSES- ANTIFREEZE SERVICES UP TO 3 GALLONS-PARTS @ \$63. LABOR @ \$39.95 TOTALS **\$102.95**; \$21.00 PER GALLON FOR EACH GALLON OVER 3 GALLONS CARS, VANS, PICKUP TRUCKS-ANTIFREEZE SERVICES UP TO 1 GALLON- PARTS @ \$21, LABOR @ \$26.95 TOTALS **\$47.95**; \$21.00 PER GALLON FOR EACH GALLON OVER 1 GALLON DIESEL BUS AIR FILTER REPLACEMENT- **\$39.95 UP TO \$79.95** DEPENDING ON FILTER GASOLINE BUS AIR FILTER REPLACEMENT- **\$39.95 UP TO \$79.95** DEPENDING ON FILTER CARS, VANS, PICKUP TRUCK AIR FILTER REPLACEMENT- **\$12.95 UP TO \$23.95** DEPENDING ON FILTER DIESEL BUS WIPER BLADE REPLACEMENT- **\$10.95 UP TO \$21.95** 

DIESEL BUS WIPER BLADE REPLACEMENT- \$10.95 UP TO \$21.95 GASOLINE BUS WIPER BLADE REPLACEMENT- \$10.95 UP TO \$21.95 CAR, VAN, AND PICKUP TRUCK WIPER BLADE REPLACEMENT- \$10.95 UP TO \$21.95

# SOLE BIDDER- MICHAEL DOWNEY DBA METRO MOBILE LUBE-SEE PRICING ABOVE

# LOT 14- UPHOLSTERY REPAIR & REPLACEMENT FOR ALL VEHICLES INCLUDING BUS SEATS, SIDE PANELS, AND HEAD LINERS WHEN NECESSARY

1. To be considered for award vendor must present on its letterhead a copy of its current list of services with pricing , hours of operation, typical turnaround time, and any other relevant data.

2. Discount from retail price list (if any)

3. Hourly rate per person for repairs (rate to be quoted with other costs in advance for PO preparation purposes:

\_\_\_\_\$\_\_\_/ hour

# NO AWARD- NO PROPOSALS RECEIVED

# LOT 15- CUSTOM INSTALLATION OF TOOL KITS, LIGHTING, SIDE RUNNING BOARDS, MIRRORS, SAFETY EQUIPMENT, LADDER RACKS, AND RELATED ACCESSORIES FOR GOV'T SERVICE VEHICLES.

- 1. To be considered for award, vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data including catalogs of manufacturers and items typically sold for government vehicles;
- 2. Hourly rate per person

#### \$68.25 / hour

3. Markup over cost: Per transaction

# ADRIAN STEEL-

0 -\$2499	15% OFF BLUE TRADE PRICE
\$2500-\$9999	15% OFF BLUE TRADE PRICE
\$10,000 OR MORE-	15% OFF BLUE TRADE PRICE PLUS 5% OFF BLUE TRADE PRICE

### **BIG COUNTRY-**

0-\$999	20% OFF JOBBER PRICE
\$1000 AND MORE-	25% OFF JOBBER PRICE

# CURT MANUFACTURING-

0-\$999	ALAMO WHOLESALE PRICE
\$1000-\$2499-	WHOLESALE LESS 5%
\$2500 OR MORE-	WHOLESALE LESS 10%

## FEDERAL SIGNAL AMBER PRODUCTS-

0-\$999	30% OFF JOBBER PRICE
\$1000 OR MORE-	30% AND 5% OFF JOBBER PRICE

# **GO INDUSTRIES-**

0-\$999	7% OFF JOBBER PRICE
\$1000 OR MORE-	12% OFF JOBBER PRICE

# <u>GROTE</u>

0-\$749-\$750 OR MORE- 10% OFF JOBBER PRICE 10% AND 5% OFF JOBBER PRICE

# KNAPHEIDE MANUFACTURING-

ANY PURCHASE- 20% MARKUP PLUS SHIPPING & HANDLING CHARGES

# **LEYMAN MANUFACTURING-**

DISTRIBUTOR PRICE MARKED UP 14% PLUS SHIPPING AND HANDLING CHARGES

#### PENDA BEDLINERS-

1-4 LINERS-	JOBBER PRICE
5-9 LINERS-	JOBBER PRICE LESS 5%
10+ LINERS-	JOBBER PRICE LESS 10%

# PULSETECH PRODUCTS CORPORATION

0-\$2499-	JOBBER PRICE
\$2500 OR MORE-	JOBBER PRICE LESS 5%

# RANCH HAND TRUCK ACCESSORIES

#### TOMMY GATE

ORDERS 1-3 UNITS-	<b>RETAIL PRICE LESS 12%</b>
4 UNITS OR MORE-	<b>RETAIL PRICE LESS 17%</b>

# LOT 15- CUSTOM INSTALLATION OF TOOL KITS, LIGHTING, SIDE RUNNING BOARDS, MIRRORS, SAFETY EQUIPMENT, LADDER RACKS, AND RELATED ACCESSORIES FOR GOV'T SERVICE VEHICLES.

# WEATHERGUARD

0-\$9999-	TRADE SERVICE PRICE LIST LESS 20%
\$10000 OR MORE-	TRADE SERVICE PRICE LIST LESS 25%

# UNITED WELDING SERVICE

0-\$999-	JOBBER PRICE LIST LESS 23%
\$1000-\$2499-	JOBBER PRICE LIST LESS 23% AND 5%
\$2500 AND OVER-	JOBER PRICE LIST LESS 23% AND 10%

1<sup>ST</sup> LOW- ALAMO INDUSTRIES DBA ALAMO AUTO SUPPLY

# LOT 16- CAR, TRUCK, AND VAN TIRES

1.	Vendor must submit a current price list of tires stocked for award consideration
<del>2.</del>	Vendor must provide hours of operation, typical wait time, and related services provided
	(mounting, balancing, and repair services at storefront locations for award consideration.
3.	Vender must provide discount from price list for all Region 19 Purchasing Cooperative members
	for award consideration; if the price list is what coop member pays, just state 0% discount.
4	Tire price to include mounting and balancing with manufacturer's warranty.
<del>5.</del>	Tire manufacturers price list provided? Yes
	_
6	Discount from manufacturer's price list
7	Cost for lifetime tire repair and replacement per tire \$
8.	List of locations for sales and service including contact person and phone number:

# USE TCPN CONTRACT #R4937 WITH GOODYEAR TIRE/ WINGFOOT TIRE COMPANY

# LOT 17- BUS AND HIGH PROFILE VEHICLE TIRES

- 1. Vendor must submit a current price list of tires stocked for award consideration
- 2. Vendor must provide hours of operation, typical wait time, and related services provided (mounting, balancing, and repair services at storefront locations for award consideration.
- Vendor must provide discount from price list for all Region 19 Purchasing Cooperative members for award consideration; if the price list is what coop member pays, just state 0% discount.

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- 4. Tire price to include mounting and balancing with manufacturer's warranty.
- 5. Tire manufacturers price list provided? Yes \_\_\_\_
- 6. Discount from manufacturer's price list
- 7. Cost for lifetime tire repair and replacement per tire \$\_\_\_\_\_
- 8. List of locations for sales and service including contact person and phone number:

# USE TCPN CONTRACT #R4937 WITH GOODYEAR TIRE/ WINGFOOT TIRE COMPANY

# LOT 18- AIR CONDITIONING INSTALLATION, REPAIR, REPLACEMENT AND RELATED- AUTOS, VANS, ½ TON TRUCKS

- 1. All repairs will be with OEM or certified replacement parts.
- 2. Billing will be in 30 minute intervals unless otherwise stated.
- 3. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
- 4. All work will be performed by certified mechanics
- 5. All brake installations or work performed will be in compliance with the manufacturers certified guidelines and other related services when required.
- 6. Hourly Rate-Air Conditioning installations & related
- 7. % Markup over vendors cost new & refurbished systems
- 8. Hourly Rate- Air Conditioning repairs
- 9. % Markup over vendor's cost- parts

# 1<sup>ST</sup> LOW- G.O.T. SUPPLY INC.- \$45/ 10%/ \$45/ 10%

2<sup>ND</sup> LOW- D.A. DEFENCE LOGISTICS-\$55/ 20%/ \$55/ 12% 3<sup>RD</sup> LOW- FAR WEST SERVICE INC.- \$65/ 20%/ \$65/ 20%

# LOT 19- AIR CONDITIONING INSTALLATION, REPAIR, REPLACEMENT AND RELATED- SCHOOL BUSES & HIGH PROFILE VEHICLES

- 1. All repairs will be with OEM or certified replacement parts.
- 2. Billing will be in 30 minute intervals unless otherwise stated.
- 3. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
- 4. All work will be performed by certified mechanics
- 5. All brake installations or work performed will be in compliance with the manufacturers certified guidelines and other related services when required.
- 6. Hourly Rate-Air Conditioning installations & related
- 7. % Markup over vendors cost new & refurbished systems
- 8. Hourly Rate- Air Conditioning repairs
- 9. % Markup over vendor's cost- parts

# 1<sup>ST</sup> LOW- G.O.T. SUPPLY INC.- \$45/ 10%/ \$45/ 10%

2<sup>ND</sup> LOW- D.A. DEFENCE LOGISTICS-\$55/ 20%/ \$55/ 12% 3<sup>RD</sup> LOW- FAR WEST SERVICE INC.- \$65/ 20%/ \$65/ 20%

# LOT 20- ENGINE , AND MACHINE SHOP WELDING, GRINDING, RETOOLING, REBUILDING, AND OVERHAUL REPAIRS

Vendor to provide a brief overview of services it provides and equipment it uses to provide local services as specified along with an hourly rate for different work, warranty work, trade in policy, and other matters relevant to this type of service requested by governmental transportation and mechanic workshops. Please use space below and further information on company letterhead;

# 1<sup>st</sup> LOW- G.O.T. SUPPLY- ENGINE REBUILDING @ \$45/ HOUR LABOR, MACHINE WELDING @ \$45/ HOUR, GRINDING @ \$45/ HOUR, RETOOLING @ \$45/ HOUR, REBUILDING @ \$45/ HOUR, AND OVERHAULS @ \$45/ HOUR PLUS 10% MARKUP OVER COST ON PARTS

2<sup>ND</sup> LOW- DA DEFENSE LOGISTICS HQ- ENGINE REBUILDING % \$55/ HOUR LABOR, MACHINE WELDING @ \$55/ HOUR, GRINDING @ \$45/ HOUR, RETOOLING @ \$55/ HOUR, AND ENGINE REPAIRS @ \$55/ HOUR

3<sup>RD</sup> LOW- MHC KENWORTH/STERLING/FORD- FULLY CERTIFIED TO PERFORM ALL REPAIRS AND OVERHAULS ON CUMMINS, CATEPILLAR, DETROIT DIESEL ENGINES, EATON MERITOR, AND ALLISON TRANSMISSION, DRIVE AXLE, AND DRIVETRAIN COMPONENTS. VENDOR IS ALSO EQUIPPED TO PERFORM CHASSIS REPAIR AND FABRICATION ON CLASS 3 THROUGH 8 VEHICLES. CONTACT DIRECTLY FOR COST ESTIMATES.

Approved by: \_\_\_\_\_ (James R. Vasquez- Executive Director) (James R. Vasquez- Executive Director) Date: (January 3, 2011) (November 16, 2011)

<u>\$45.00/ hour</u> <u>10%</u> <u>\$45.00/ hour</u> 10%

<u>\$45.00/ hour</u> <u>10%</u> <u>\$45.00/ hour</u> 10%