EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE RFP AWARD SUMMARY

RFP TITLE:	Consulting, Contracted Services, Staff Development & Related (Supplement) – ESC Region 19 Allied States Cooperative
RFP NUMBER:	19-7321
RFP OPENING DATE:	October 30, 2018
CONTRACT TERM:	Date of award until November 30, 2019 with the option to
	extend another four (4) years annually.
	(Extended by Region 19 until November 30, 2020)
	(Extended by Region 19 until November 30, 2021) (Extended by Region 19 until November 30, 2022)
	(Extended by Region 19 until November 30, 2022) (Extended by Region 19 until November 30, 2023)
	(Extended by Region 19 until December 30, 2023)
FUNDING SOURCE:	Various
RFP's ISSUED:	734
RESPONSES:	48
ADVERTISEMENT DATES:	Washington Post – October 1, 2018 & October 8, 2018
	El Paso Times – October 1, 2018 & October 8, 2018
BOARD MEETING DATE:	December 20, 2018
RECOMMENDED FOR AWARD	AB Powers, LLC (HUB) *updated 1/11/21
	Abacus Service Corporation Ahead of the Class Education Services, Inc. *removed as of
	10/28/29
	All Finishes, LLC
	American Surveillance Company, Inc. (HUB)
	AssetGenie, Inc dba AGiRepair & AG Education
	Austin Voices for Education Youth
	B.P.S.I. Rio Grande Furnishings, Inc.
	Bell 2 Bell Teachers Supply Store *Removed as of 11/1/19
	Bonnie Galvan, LPC
	Cambridge Educational Services, Inc.
	Cobb Pediatric Speech Services The Stepping Stones Group
	LLC*updated 8/27/21, 12/5/2023 EduMobile *removed from award 3/5/19
	Emily M. Homer dba Students Eat Safely *updated as of 02/03/2020
	Fara Green
	Fun and Function
	Go Direct Mailing Services, Inc. – Go Direct Marketing (HUB)
	Guardian 1, LLC
	Infection Controls, Inc. dba GermBlast (HUB) *Removed as of 4/26/22
	Infojini, Inc.
	Insi Cloud, Inc.
	International Thought Leaders Network
	Mailing & Shipping Systems, Inc.
	Mainline Information Systems Positive Behavior Supports Corp *updated 12/1/2023
	Presence Learning *updated 12/5/2023
	Proactive Thought Leaders (HUB) *updated as of 04/14/2020
	Renaissance Learning, Inc. *updated 12/1/2023
	Saddleback Educational, Inc.
	School by Design Always Be Learning *as of 7/22/19
	Skyline Window Cleaning
	Spectrum Technologies (HUB)

Sports World *removed 7/28/22 Supari Solutions, LLC Surge Logic Marketing Solutions *Terminated as of 11/20/19 Teacher Plan Book, Inc. *Removed as of 11/1/19 Teaching Channel The College Board *Terminated as of 11/20/19 Universal Hospital Services Agiliti Health, Inc. *updated 3/7/19 *removed 3/21/22 Wedding and Portrait Xpressions <u>X2S Brain Based Leadership</u> *removed from award 3/5/19 \$25,000,000.00/ year

TOTAL (estimated)

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for consulting, contracted services, staff development and related products for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation was based on 70% pricing and services/qualifications and 30% references. Carnegie Learning, Inc., Conscious Discipline dba Loving Guidance, Josh Shipp Productions, LLC, Storytellin' Time and Strong Fathers Strong Families did not meet qualification for evaluation as they currently hold a contract listed in Special Condition #2. American Sewing Machine Co. could not provide full pricing and was removed from evaluation. Jaime Rios Financial Services did not meet the minimum for reference requirements; therefore, was removed from evaluation. Positive Behavior Supports Corp and Renaissance Learning, Inc. were awarded a recent contract and therefore removed from this bid award. All awarded vendors' pricing can be accessed through their price links.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Royce Cleveland - ESC Region 19

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

Special Conditions

- 1. This contract can be utilized nationwide.
- This solicitation is a supplemental solicitation to 15-7162, 15-7176, 15-7190, 16-7200, 17-7218, 17-7240, 18-7281 and 18-7297. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
- 3. Vendor may be required to complete criminal background checks for project. Cost for background checks is the responsibility of the vendor and should not be charged to the member.
- 4. Member may require vendor to sign a separate contract.

Contact Information:

Hourly Rate Link (All Awarded Vendors)

AB Powers, LLC (HUB) *updated 1/11/21

Benjamin Aguilera 1605 George Dieter #578 El Paso, Texas 79936 P: (915) 422-9389 <u>ben@abpowers.com</u> HTTP://www.abpowers.com

States Served: Texas, New Mexico, Arizona

Rate: See Price List

Percent Discount: 5%

Price List Link

Services Provided: AB Powers is a design and Contracting firm that specializes in power quality, in Electrical and Plumbing Service, Construction and Maintenance, consultation and specialized infrastructure inspections.

Abacus Service Corporation

Caitlin Clark 25925 Telegraph Road, Suite 206 Southfield, Michigan 48033 P: (248) 876-0761 <u>caitlin@abacusservice.com</u> <u>HTTP://www.abacusservice.com</u>

States Served: All States

Rate: See Price List

Percent Discount: 2%

Price List Link

Services Provided: Comprehensive Networking Solutions

Ahead of the Class Education Services, Inc. *Removed as of 10/28/19

Algrenon T. Nelson 17622 Quiet Shores Drive Richmond, Texas 77407 P: (281) 543-7255 atnelson@aheadoftheclass.net HTTP://www.aheadoftheclass.net

States Served: California, Michigan and Texas Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: Client-focused and results-driven professional development training company using researchbase, sustainable practices to improve student achievement and school transformation. research-based professional development in the areas of Proactive Schools[™], the Data Driven Instructional Cycle[™], the Math Literacy Framework[™], and Assessment Capable Kids[™] leading to professional growth and student achievement.

All Finishes, LLC

Albert Loera 2408 W. Webster Ct. Anthem, Arizona 85086 P: (602) 599-1051 <u>aloera@allfinishespaint.com</u> HTTP://www.allfinishespaint.com

States Served: Arizona, New Mexico and Texas

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Painting

American Surveillance Company, Inc. (HUB)

Eduardo Camarillo 55 Galonsky Street Brownsville, Texas 78521 P: (956) 504-5656 x4307 ecamarillo@americansurveillanceco.com HTTP://americansurveillanceco.com

States Served: Texas

Rate: See Price List

Percent Discount: 10% Price List Link *updated-02/13/2020, 03/24/2020, 4/21/2020,05/01/2020, 12/3/2020, 5/7/2021, 7/13/21, 5/5/21, 10/7/21, 2/10/22, 3/30/22, 5/5/22, 7/14/22, 8/12/22, 9/15/22, 10/13/22, 1/2/23, 12/5/23

Services Provided: Security and Safety

AssetGenie, Inc. dba AGiRepair & AG Education

Alaina Bilsky 220 Huff Avenue, Suite 400 Greensburg, Pennsylvania 15601 P: (724) 838-1170 x155 <u>alaina@agirepair.com</u> <u>HTTP://www.agirepair.com</u> & <u>www.agpartseducation.com</u>

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Computer and Electronic Repair

Austin Voices for Education Youth

Allen Weeks 5221 Ledesma Road Austin, Texas 78721 P: (512) 653-4935 aweeks@austinvoices.org http://www.austinvoices.org

States Served: Texas

Rate: See Price List

Percent Discount: 10%

Price List Link

Services Provided: Consulting and coaching in developing wraparound supports for students and families, community and parent engagement, community school improvement planning, evaluation and community partnerships

B.P.S.I. - Rio Grande Contract Furnishings, Inc.

Dave Horsley 1616 Bassett Avenue El Paso, Texas 79901 P: (915) 544-8710 x16 <u>dhorsley@riograndebpsi.com</u> HTTP://www.riograndebpsi.com

States Served: Southern New Mexico and West Texas Rate: See Price List

Percent Discount: 0%

Services Provided: Design planning, layout, budget, inventory, project management, installation and reconfiguration

Price List Link *updated 7/17/19, 2/3/2020, 8/26/2020, 9/22/2020, 2/19/21, 3/23/21, 4/29/21, 5/10/21, 5/13/21, 6/14/21 06/28/2021, 9/27/21, 10/6/21, 4/28/22, 6/30/22, 9/28/22, 8/11/23

Bell 2 Bell Teachers Supply Store *Removed as of 11/1/19

Angel Vela or Pat Vela 1201 Airway Boulevard, Suite B-3 El Paso, Texas 79925 P: (915) 304-0052 avela@bell2bellsupplies.com HTTP://www.bell2bellsupplies.com

States Served: West Texas (El Paso County) and New Mexico Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Copies, die cuts, special orders, binding and lamination

Bonnie Galvan, LPC

Bonnie Galvan 1303 Randolph Drive El Paso, Texas 79902 P: (915) 422-2978 galvanb@netscape.com

States Served: Texas

Rate: \$70.00/hour

Percent Discount: 0%

Price List Link

Services Provided: Individual and family therapy sessions

Cambridge Educational Services, Inc.

David Fickett 2860 S. River Road, Suite 400 Des Plaines, Illinois 60018 P: (847) 299-2930 x234 <u>Fickett@CambridgeEd.com</u> <u>HTTP://www.CambridgeEd.com</u>

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Professional development to teachers and districts desiring to increase college and career readiness through test preparation of college entrance exams such as the ACT and SAT tests. TSI, ACT, and SAT Test Preparation materials and practice tests and assessments to address skill gaps and grow college and career readiness skills.

Cobb Pediatric Speech Services The Stepping Stones Group LLC *updated 8/27/21,

12/5/2023 Summer Johnson April Fox *as of 12/2/19 Katie Giacalone 1925 Vaughn Road, Suite 200 2300 Windy Ridge Parkway Suite 825 Kennesaw, Georgia 30144 Atlanta, Georgia 30339 P: (770) 218-6274 x740 678-426-2582 954-510-3662 sjohnson@cobbpediatric.com / afox@thesteppingstonesgroup.com HTTP://www.cobbpediatric.com www.thesteppingstonesgroup.com

States Served: Texas Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: School based therapy services

EduMobile *removed from award 3/5/19 MariaRebeca Perez 8001 North Mesa Street, Suite E #230 El Paso, Texas 79932 P: (915) 346-5113 perezr888@gmail.com HTTP://www.EduMobile915.org

States Served: Texas Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: Customized reading programs, 1 to 1 reading instruction

Emily M. Homer dba Students Eat Safely *updated as of 02/03/2020

Emily M. Homer 408 E. 16th Avenue Covington, Louisiana 70433 P: (985) 373-8323 <u>emijhom@gmail.com</u> HTTP://www.emilymhomer.com

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Addresses swallowing and feeding in the school setting, information on legal and ethical issues, educational relevance, working as an interdisciplinary team, working with parents and the medical team, and a step-by-step procedure for identifying and treating children in the schools with swallowing and feeding disorders

Fara E. Green

Fara Green 1250 Franklin Raven Place El Paso, Texas 79912 P: (915) 548-8781 fgreen5648@aol.com

States Served: New Mexico and Texas

Percent Discount: 0%

Price List Link

Rate: See Price List

Services Provided: Professional development in gifted and talented education and differentiated instruction for K-12 teachers **Fun and Function** Sophia Luknar Haskel Weiss *updated 1/19/21 PO Box 11 Merion Station, Pennsylvania 19066 P: (800) 231-6329 <u>sluknar@funandfunction.com</u> haskel@funandfunction.com https://funandfunction.com

States Served: All States

Rate: See Price List

Percent Discount: 3%

Price List Link

Services Provided: Online interactive sensory development, workshop for class and individual students

Go Direct Mailing Services, Inc. – Go Direct Marketing (HUB) *updated 8/16/21

Jeannine Evans 8400 Boeing Drive El Paso, Texas 79925 P: (915) 772-8170 x15 jevans@godirectep.com HTTP://www.goddirectep.com

States Served: New Mexico and Texas Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Full color print, variable data print, fold, insert, ink jet addressing, match mailing, tab closures, hand label, meter, seal, IMb coding and processing, database acquisition,

Guardian 1, LLC

Michael Barker 981 W Arrow Highway #171 San Dimas, California 91773 P: (909) 720-3589 <u>customerservice@guardian1.us</u> <u>HTTP://guardian1.us</u>

States Served: All States and Territories Rate: See Price List

Percent Discount: 10%

Price List Link

Services Provided: Training and equipment for Active Shooter and other high crisis situations

Infection Controls, Inc. dba GermBlast (HUB)

Wes Goldwater 1414 Avenue J Lubbock, Texas 79401 P: (806) 771-3558 wes@germblast.com HTTP://www.germblast.com

States Served: Oklahoma, New Mexico and Texas

Rate: See Price List

Percent Discount: 5%

Price List Link

Services Provided: Disinfection Services

Infojini, Inc. Sandeep Harjani 10015 Old Columbia Road, Suite B215 Columbia, Maryland 21046 P: (443) 257-0086 statebids@infojiniconsulting.com https://www.infojiniconsulting.com/

States Served: All States

Rate: See Price List

Percent Discount: 1%

Price List Link

Services Provided: Business Solutions Consulting, Infrastructure, Project Management Consulting, Application and Technology Solutions Consulting

Insi Cloud, Inc.

Manikumar Kuchan 300 Carnegie Center, Suite 150 Princeton, New Jersey 08540 P: (609) 365-1553 x405 <u>mkumar@insicloud.com</u> HTTP://www.insicloud.com

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Information Technology and Temp Staffing Services

International Thought Leaders Network

Andrew Greatrex 11808 Quintana Cove Austin, Texas 78739 P: (786) 253-7703 andyg@ithoughtleader.com HTTP://www.ithoughtleader.com

States Served: All States

Rate: See Price List

Percent Discount: 11.56% (discount already applied) Price List Link

Services Provided: The Happiness Advantage/Orange Frog Workshop Participant Kit

Mailing & Shipping Systems, Inc.

Greg Nunez PO Box 3262 El Paso, Texas 79923 P: (915) 760-0812 <u>mailingandshippingsystems@gmail.com</u> <u>HTTP://www.mailingshipping.com</u>

States Served: New Mexico and Texas Rate: See Price List

Percent Discount: 20%

Price List Link *updated 7/29/19

Services Provided: Postage meters, mail openers, folder/inserters

Mainline Information Systems *updated 08/11/2023

Jack McCoy Felicity Lynch 1700 Summit Lake Drive Tallahassee, Florida 32317 P: (915) 740-5148 P: (540) 522-1619 jack.mccoy@mainline.com felicity.lynch@mainline.com HTTP://www.mainline.com

States Served: All States and Puerto Rico Rate: See Price List

Percent Discount: 10%

Price List Link

Services Provided: Implement, customize and resale of Milestone Security Solutions, Cisco Compute, Cisco Network Products, AXIS Cameras, BriefCam

Positive Behavior Supports Corp *updated 12/1/2023

Lindsay Hauer 7108 S Kanner Highway Stuart, Florida 34997 P: (855) 832-6727 x1396 LHauer@teampbs.com HTTP://www.teampbs.com

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Applied Behavior Analysis

Presence Learning *updated 12/5/2023 Joe Figueroa Sam Elizondo *updated 2/5/19 180 Montgomery Street, 18th Floor San Francisco, California 94104 P: (972) 971-9917 (361) 779-8960 joe.figueroa@presencelearning.com sam.elizondo@presencelearning.com HTTP://presencelearning.com

States Served: LINK Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: Speech-Language Pathology, Behavioral & Mental Health, and Occupational Therapy services

Proactive Thought Leaders (HUB) *updated as of 04/14/2020

Josie Hernandez-Gutierrez 1000 Crowley Arlington, Texas 760116 P: (817) 538-4158 josie@proactiveleaders.com http://proactiveleaders.com/

States Served: Texas Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: Professional consulting services in leadership development, support, and talent coaching

Renaissance Learning, Inc. *updated 12/1/2023

Debra C. Schoenick 2911 Peach Street / P.O. Box 8036 Wisconsin Rapids, Wisconsin 54494 P: (800) 338-4204 askproposals@renaissance.com / contracts@renaissance.com HTTP://www.renaissance.com

States Served: All States Rate: See Price List

Percent Discount: 0% Price List Link *updated 06/09/2020, 1/21/21, 10/27/21

Services Provided: Educational software & supplies

All orders MUST be submitted to contracts@renaissance.com; (2) identified with "ESC 19"; and, (3) designated "Educational Service Center Region 19 RFP 19-7321, Consulting, Contracted Services, Staff Development & Related (Supplemental)".

Saddleback Educational, Inc.

Brittany Gomez 151 Kalmus Drive, J-1 Costa Mesa, California 92626 P: (714) 640-5200 <u>bids@sdlback.com</u> <u>HTTP://www.sdlback.com</u>

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Professional development on instructional strategies, classroom management and hands on reading comprehension strategies along with kits

School by Design Always Be Learning, Inc. *as of 7/22/19

Andrew Joseph Jonathan Hume / Diane M. Cox (Texas/East Coast Rep) 43 Foundry Avenue 612 Howard Street, Suite 400 Waltham, Massachusetts 02453 San Francisco, CA 94105 P: (617) 960-0779 (678)849-0431 (Jonathan) / (512)560-8785 (Diane) ajoseph@schoolbydesign.com jon@ablschools.com / dcox@ablschools.com HTTP://www.sdlback.com https://www.ablschools.com

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Skilled Interpretation Audit. Leveraged Change consulting services

Skyline Window Cleaning

CJ Kubalek 1501 N. 19th Avenue Phoenix, Arizona 85009 P: (602) 253-8551 cj@skylinewindowcleaning.com HTTP://skylinewindowcleaning.com

States Served: Arizona, California, New Mexico and Texas

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Window cleaning, landscaping, pressure washing

Spectrum Technologies (HUB)

Christian Salas 5900 Gateway East Boulevard El Paso, Texas 79905 P: (602) 253-8551 <u>itsales@spectrumtexas.net</u> <u>HTTP://www.spectrumistechnology.com</u>

States Served: Texas

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Technology, Maintenance Agreements/Ancillary Services

Sports World

Manuel Griego 3136 Trawood Drive El Paso, Texas 79936 P: (915) 590-8689 sportsworldinc@gmail.com HTTP://www.companycasuals.com/sportsworldusa

States Served: New Mexico and Texas Rate: See Price List

Percent Discount: 5% Price List Link

Services Provided: Corporate Apparel & Uniforms, Team Uniforms, School Uniforms, Custom Embroidery, Custom Screen Printing, Trophies and Awards, Promotional Items, All Sports & PE Equipment, Swimming Apparel and Equipment

Supari Solutions, LLC

Gita Upreti 6608 La Cadena Drive El Paso, Texas 79912 P: (520) 481-7773 <u>gita@suparisolutions.com</u> / <u>gitaupreti@gmail.com</u> HTTP://suparisolutions.com

States Served: Texas (El Paso and Hudspeth County) Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Professional development, training, and assessment of learning outcomes

Surge Logic Marketing Solutions *Terminated 11/20/19

Rita Farina 12224 Sitting Bull Drive El Paso, Texas 79936 P: (915) 250-2897 rita@surgelogicms.com HTTP://www.surgelogicms.com

States Served: All States Rate: See Price List

Percent Discount: 10% Price List Link

Services Provided: Consulting Services, Staff Development, Professional Development, Motivational Speaking, Online Reputation Management

Teacher Plan Book, Inc. *Removed as of 11/1/19 Marc Leibowitz 611 Montauk Highway Eastpost, New York 11941 P: (631) 351-0316 marc.leibowitz@teacherplanbook.com HTTP://www.teacherplanbook.com

States Served: All States Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: Licenses and training for topics that include, lesson planning, 504 IEP/Compliance, teacher/administrator best practices around planning, teacher evaluation, and analytics

Teaching Channel *updated 08/11/2023 Cheri Dedmon #2 Embarcadero, 8th Floor San Francisco, California 94111 P: (423) 400-5552 cdedmon@teachingchannel.org cdedmon@teachingchannel.org https://www.teachingchannel.org

States Served: All States

Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Subscription per user for access to private walled garden platform for collaboration, assessment, video resources and tools for video analysis

The College Board *Terminated 11/20/19

Joshua Romberg 250 Vesey Street New York, New York 10281 P: (512) 572-1618 jromberg@collegeboard.org HTTP://collegeboard.org

States Served: Texas Rate: See Price List

Percent Discount: 0% Price List Link

Services Provided: SpringBoard Professional Learning, Pre-AP and AP Professional Development

Universal Hospital Services Agiliti Health, Inc. *updated 3/7/19 Removed as of 3/21/22

Anthony D. Parham Douglas Rich or Michael Browning 6625 West 78th Street, Suite 300 Minneapolis, Minnesota 55439 P: (210) 556-5471 (210) 606-5972 / (623) 258-6582 adparham@uhs.com douglas.rich@agilitihealth.com / michael.browning@agilitihealth.com HTTP://www.uhs.com www.Agilitihealth.com

States Served: Continental U.S. (including District of Columbia) Rate: See Price List

Percent Discount: 10%

Price List Link

Services Provided: Medical device maintenance and repair

Wedding and Portrait Xpressions

Marcos Martinez 1252 Desierto Seco Drive El Paso, Texas 79912 P: (915) 443-7916 photography@portraitxpressions.com https://portraitxpressions.com

States Served: New Mexico (Doña Ana County) and Texas (El Paso County) Rate: See Price List

Percent Discount: 0%

Price List Link

Services Provided: Team pictures, class pictures, yearbook pictures, photo booth, event photography, professional headshots

X2S Brain Based Leadership *removed from award 3/5/19

Roman Velasquez 1505 George Dieter Drive Suite 109-501 El Paso, Texas 79936 P: (505) 301-7728 drvxs2brainbasedleadership@yahoo.com HTTP://www.xs2brain-basedleadershiptraining.com

States Served: Texas Rate: See Price List

Percent Discount: 10%

Price List Link

Services Provided: The Interpersonal Neurobiology of Leadership and Development Workshops Series and Student Athlete Brain Performance Training

Approved By: ____

Armando Aguirre Armando Aguirre Armando Aguirre Armando Aguirre Armando Aguirre Date:

November 30, 2018 November 20, 2019 August 20, 2020 August 16, 2021 August 29, 2022