

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Abatement Services – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 18-7295  
**RFP OPENING DATE:** May 8, 2018  
**CONTRACT TERM:** Date of award until June 30, 2019 with the option to extend another three (3) years annually.  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 166  
**RESPONSES:** 5  
**ADVERTISEMENT DATES:** El Paso Times- April 9<sup>th</sup> & 16<sup>th</sup>, 2018  
Washington Post- April 9<sup>th</sup> & 16<sup>th</sup>, 2018  
**BOARD MEETING DATE:** July 19, 2018  
**RECOMMENDED FOR AWARD** **Border Demolition and Environmental, Inc.**  
**Environmental Reconditioning, Inc (Southwest Abatement, Inc)**  
**Keers Remediation, Inc**  
**TOTAL (estimated)** **\$6,000,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable Region 19 and Region 19 Allied States Cooperative members to purchase the identified goods and services as required during the contract period. Evaluation factors for vendors awarded on this contract are 50% price, 25% references, 25% past performance. All awarded vendors received a score of 80% or higher on their evaluation factors. After several attempts, Tasman Geosciences, Inc. and RNDI Companies, Inc. failed to provide the required amount of references, and therefore were not considered.

**SPECIFICATIONS, PREPARATION AND  
EVALUATION PROVIDED BY:**

Royce Cleveland  
ESC Region 19 Allied States Cooperative

Rebecca Hernandez  
ESC Region 19 Allied States Cooperative

Renae Lawrence  
ESC Region 19 Allied States Cooperative

**CONTACT INFORMATION:**

**Border Demolition & Environmental, Inc.**

Attn: Bonnie Solis  
1004 Diesel Drive  
El Paso, Texas 79907  
P: (915) 860-8855 x23  
[bonniesol@borderdemo-enviro.com](mailto:bonniesol@borderdemo-enviro.com) / [www.borderdemo-enviro.com](http://www.borderdemo-enviro.com)

States Served: Texas and New Mexico

**Environmental Reconditioning, Inc (Southwest Abatement, Inc)**

Attn: Irma Veloz Mason  
5256 Tetons  
El Paso, TX 79904  
P: (915) 757-9808  
[irma@saieri.com](mailto:irma@saieri.com) / [www.southwestabatement.com](http://www.southwestabatement.com)

States Served: West Texas, New Mexico

**Keers Remediation, Inc**

Attn: Amarante Jaramillo Jr  
5904 Florence Av. NE  
Albuquerque, NM 87113  
P: (505) 823-9006  
[ajaramillo@keers.com](mailto:ajaramillo@keers.com) / [www.keers.com](http://www.keers.com)

States Served: New Mexico, Texas

## Line Items

### 1 Asbestos Removal - Floor Coverings

#### 1.1 1-1000 SQUARE FEET

Supplier	QTY	UOM	Unit Price
Border Demolition & Environmental, Inc.	1	EA	\$2.45
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.50
Keers Remediation, Inc	1	EA	\$3.95

#### 1.2 1001-2000 SQUARE FEET

Supplier	QTY	UOM	Unit Price
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$1.89
Border Demolition & Environmental, Inc.	1	EA	\$1.95
Keers Remediation, Inc	1	EA	\$3.85

#### 1.3 2001-5000 SQUARE FEET

Supplier	QTY	UOM	Unit Price
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$1.89
Border Demolition & Environmental, Inc.	1	EA	\$1.90
Keers Remediation, Inc	1	EA	\$3.65

#### 1.4 5000+ SQUARE FEET

Supplier	QTY	UOM	Unit Price
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$1.69
Border Demolition & Environmental, Inc.	1	EA	\$1.80
Keers Remediation, Inc	1	EA	\$3.35

**2 Asbestos Removal - Floor Tile/Mastic Tile**

**2.1 1-1000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Border Demolition & Environmental, Inc.	1	EA	\$2.45
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.50
Keers Remediation, Inc	1	EA	\$3.25

**2.2 1001-2000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Border Demolition & Environmental, Inc.	1	EA	\$1.95
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.50
Keers Remediation, Inc	1	EA	\$3.00

**2.3 2001-5000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$1.89
Border Demolition & Environmental, Inc.	1	EA	\$1.95
Keers Remediation, Inc	1	EA	\$2.85

**2.4 5000+ SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$1.69
Border Demolition & Environmental, Inc.	1	EA	\$1.90
Keers Remediation, Inc	1	EA	\$2.50

**3      Removal - Ceiling Tile**

**3.1    1-1000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.75
Border Demolition & Environmental, Inc.	1	EA	\$3.00
Keers Remediation, Inc	1	EA	\$5.00

**3.2    1001-2000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Border Demolition & Environmental, Inc.	1	EA	\$2.45
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.50
Keers Remediation, Inc	1	EA	\$4.50

**3.3    2001-5000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Border Demolition & Environmental, Inc.	1	EA	\$2.25
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.50
Keers Remediation, Inc	1	EA	\$4.25

**3.4    5000+ SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Border Demolition & Environmental, Inc.	1	EA	\$2.10
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$2.50
Keers Remediation, Inc	1	EA	\$4.00

**4 Removal - Thermal System Insulation (TSI)**

**4.1 1-1000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Border Demolition & Environmental, Inc.	1	EA	\$9.00
Keers Remediation, Inc	1	EA	\$10.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$10.20

**4.2 1001-2000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$9.00
Border Demolition & Environmental, Inc.	1	EA	\$9.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$10.20

**4.3 2001-5000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$8.50
Border Demolition & Environmental, Inc.	1	EA	\$9.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$10.20

**4.4 5000+ SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$8.25
Border Demolition & Environmental, Inc.	1	EA	\$9.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$10.20

**5 Removal - Lead Based Paint**

**5.1 1-1000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$6.00
Border Demolition & Environmental, Inc.	1	EA	\$14.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$15.50

**5.2 1001-2000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$5.50
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$12.55
Border Demolition & Environmental, Inc.	1	EA	\$13.00

**5.3 2001-5000 SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$5.25
Border Demolition & Environmental, Inc.	1	EA	\$12.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$12.55

**5.4 5000+ SQUARE FEET  
Supplier**

	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
Keers Remediation, Inc	1	EA	\$5.00
Border Demolition & Environmental, Inc.	1	EA	\$12.00
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$12.55

<b>6</b>	<b><u>Removal of Lead Pellets</u></b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Border Demolition & Environmental, Inc.	1	POUND	\$4.00
	Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	POUND	\$4.08
	Keers Remediation, Inc	1	POUND	\$7.00

**7 Removal - Mold Contaminated Surfaces**

<b>7.1</b>	<b><u>1-1000 SQUARE FEET</u></b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Keers Remediation, Inc	1	EA	\$3.75
	Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$4.10
	Border Demolition & Environmental, Inc.	1	EA	\$5.00

<b>7.2</b>	<b><u>1001-2000 SQUARE FEET</u></b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Keers Remediation, Inc	1	EA	\$3.50
	Border Demolition & Environmental, Inc.	1	EA	\$4.00
	Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$4.10

<b>7.3</b>	<b><u>2001-5000 SQUARE FEET</u></b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Keers Remediation, Inc	1	EA	\$3.25
	Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$3.88
	Border Demolition & Environmental, Inc.	1	EA	\$4.00

<b>7.4</b>	<b><u>5000+ SQUARE FEET</u></b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Keers Remediation, Inc	1	EA	\$3.00
	Border Demolition & Environmental, Inc.	1	EA	\$3.00
	Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	\$3.88



**8 Markup for Emergency Service Orders**

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Markup</b>
Border Demolition & Environmental, Inc.	1	EA	15
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	20
Keers Remediation, Inc	1	EA	20

**9 Percent Discount For Services Not Listed Above**

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>
Keers Remediation, Inc	1	EA	5
Border Demolition & Environmental, Inc.	1	EA	5
Environmental Reconditioning, Inc (Southwest Abatement, Inc)	1	EA	10

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(May 25, 2018)