

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Plumbing, AC Equipment and Related Supplies -  
ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 17-7263

**RFP OPENING DATE:** August 10, 2017

**CONTRACT TERM:** Date of award until August 31, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 54

**RESPONSES:** 13

**ADVERTISEMENT DATES:** El Paso Times: June 27, 2017 & July 4, 2017  
Washington Post: June 28, 2017 & July, 5 2017

**BOARD MEETING DATE:** October 19, 2017

**RECOMMENDED FOR AWARD**

**Bellomy Heating & Air, Inc.**  
**Copper State Bolt and Nut**  
**Dale Boren's Service Supply**  
**Ferguson Enterprises, Inc.**  
**H.A. Gray & Associates, Inc.**  
**Johnstone Supply**  
~~**Passage Supply Co.**~~ **Hercules Industries** \*as of May 23, 2018  
**R.W. Johnson Associates, Inc. dba Massey Johnson Associates**  
**Russel Sigler, Inc.**  
**Sun City Winnelson Co.**  
**Trane U.S. Inc.**  
**Western Star Enterprises**  
**Wisco Supply, Inc.**

**TOTAL (estimated)** \$16,000,000.00 / year

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for plumbing, AC equipment and related supplies for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 60% pricing, 25% references, 15% stocked inventory. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland - ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland - ESC Region 19  
Rebecca Hernandez – ESC Region 19  
Debra Oropeza - ESC Region 19

## **SPECIAL CONDITIONS:**

1. Parts and supplies under this contract will be a discount from the manufacturer's current trade services price list at the time of order.
2. ARO (After Receipt of Order) delivery times must be provided on the proposal response sheets for award consideration.
3. All discounts submitted with include shipping and handling charges, except in instances where special parts are required and require overnight or expedited delivery.
4. No restocking fees will apply under this contract.
5. All product purchases must comply with any local, state, or federal regulations and laws.
6. All materials submitted for consideration will be in compliance with current local ,state, and federal regulations as they pertain to Plumbing and related materials.
7. In those instances where a discount from current price list is required, it is understood that manufacturer changes price list due to current economic conditions, but discount must remain firm during the contract period.
8. Vendors agree when offering a discount as per the proposal, all invoicing will show the MSRP price and the discount will be shown on the invoice provided to the coop member for audit purposes.
9. Price lists will accompany proposal submissions either on electronic media, book, or on an on line link for quick reference.
10. Awarded vendors agree to provide price lists for awarded items immediately to any R19 Purchasing Coop member upon request.

## **Contact Information:**

### **Bellomy Heating & Air, Inc.**

Grant Bellomy  
4424 Mint Way  
Dallas, Texas 75236  
P: 214-467-2653  
F: 214-339-5241  
[grant@bellomyheatingandair.com](mailto:grant@bellomyheatingandair.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Floats, Vacuum Breakers, Relief Valves & Related, washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves and Related, Swamp Cooler/Refrigerated AC Units & Related, Power Distributions (Load Centers, Disconnectors, Breakers), Other AC Parts Not Listed, Service Rates Available In price List

## **Links**

## **Copper State Bolt and Nut**

Ivan Mendiola  
11129 Pellicano Drive  
El Paso, Texas 79935  
P: 915-235-7587  
F: 915-595-2366  
[imendiola@copperstate.com](mailto:imendiola@copperstate.com)

**States Covered:** Arizona, Colorado, Montana, Nevada, New Mexico, Texas, Washington

**Services Provided:** Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related

[Link](#)

## **Dale Boren's Service Supply**

Kelly Boren  
809 Tony Lama  
El Paso, Texas 79915  
P: 915-779-8686  
F: 915-779-8699  
[kbsupply@hotmail.com](mailto:kbsupply@hotmail.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, relief Valves & related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

[Link](#) \*link will soon be available

## **Ferguson Enterprises**

Paul Sahagun  
6914 Industrial Ave  
El Paso, Texas 79915  
P: 915-779-3388  
F: 915-771-6855  
[Paul.sahagun@ferguson.com](mailto:Paul.sahagun@ferguson.com)

**States Covered:** New Mexico, Texas and El Paso-Region 19 Only

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, Relief Valves & Related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed,

[Link](#) [www.ferguson.com](http://www.ferguson.com) \*updated 7/19/18  
Website log-in:  
email: [r19purchasing@esc19.net](mailto:r19purchasing@esc19.net)  
password: asc1234

**H.A. Gray & Associates, Inc.**

Jane Ann Peterson  
3550 Lee Blvd, Suite C  
El Paso, Texas 79936  
P: 915-313-5244 / 915-490-7533  
F: 915-313-5246  
[Janeann.peterson@hagray.com](mailto:Janeann.peterson@hagray.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Swamp Cooler/ Refrigerated AC Units & Related

[Link](#)

**Johnstone Supply**

Eddie Salazar  
800 Tona Lama -B  
El Paso, Texas 79915  
P: 915-779-5736  
F: 915-772-0381  
[eddie.salazar@johnstonesupply.com](mailto:eddie.salazar@johnstonesupply.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Coolers/Refrigerated AC Units & Related, Other AC Products Not Listed,

[Link](#)   [eCatalog](#)

**Passage Supply Co. Hercules Industries** \*as of May 23, 2018

Arturto Garcia Jr  
200 Chelsea  
El Paso, Texas 79905  
P: 915-778-9377  
F: 915-772-9602  
[artjr@passagesupply.com](mailto:artjr@passagesupply.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Swamp Cooler/ Refrigerated AC Units & Related

**Link:**

<http://www.passagesupply.com/AirConditioning%2CHeating%2CProducts.html>

## **R.W. Johnson Associates, Inc. dba Massey Johnson Associates**

Doug DeVore / Julio Carranza

6923 Industrial Ave.

El Paso, Texas 79915

P: 915-774-0040

[doug@masseyjohnson.com](mailto:doug@masseyjohnson.com) / [julio@masseyjohnson.com](mailto:julio@masseyjohnson.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Floats, Vacuum Breakers, Relief Valves & Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

[Price Link](#)

## **Russell Sigler, Inc.**

Jorge Felix

9702 W. Tonto St

Tolleson, Arizona 85353

P: 915-779-3202 ext. 2593

[jfelix@siglers.com](mailto:jfelix@siglers.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Swamp Cooler/ Refrigerated AC Units & Related, Other AC Products Not Listed

### **Links:**

[Carrier Energy Management and Multiplier](#)

[Carrier Price Book – 1](#)

[Carrier Price Book – 2](#)

[Lochinvar Boiler Prices and Parts](#)

[PMI Evaporative Coller Pricing](#)

## **Sun City Winnelson**

Charlie Nunez  
7231 Brogan Drive  
El Paso, Texas 79915  
P: 915-532-1600  
F: 915-532-1638  
[jcnuncez@winnelson.com](mailto:jcnuncez@winnelson.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Swamp Cooler/ Refrigerated AC Units & Related

### **Links:**

Source 1- Type following link into browser for catalog:

H:\Source 1 HVAC Solutions\_php.mht

[American Standard](#)

[Chicago Faucets](#)

[Halsey Taylor Cooler Parts and Pricing](#)

[Halsey Taylor](#)

[IPS](#)

[Zurn](#)

## **Trane U.S. Inc.**

George Hernandez  
1405 Vanderbilt Drive  
El Paso, Texas 79935  
P: 915-593-3484  
F: 915-593-0027  
[ghernandez@trane.com](mailto:ghernandez@trane.com)

**States Covered:** Arizona, New Mexico, West Texas

**Services Provided:** Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed

[Link](#)

## Western Star Enterprises

Jesus Carrillo  
11394 James Watt #503  
El Paso, Texas 79936  
P: 915-592-8200  
F: 915-592-0433  
[westernstar@sbcglobal.net](mailto:westernstar@sbcglobal.net)

**States Covered:** Texas

**Services Provided:** Washers, Couplings, Clamps, Bolts and Related, Other Plumbing Products Not Listed

[Link](#)

## Wisco Supply, Inc.

Denise Escajeda  
PO BOX 214  
El Paso, Texas 79942  
P: 915-544-8294  
F: 915-533-1804  
[descajeda@wiscosupply.com](mailto:descajeda@wiscosupply.com)

**States Covered:** Texas

**Services Provided:** Commercial Gas Water Heaters, parts & Accessories, Valves & Related, Swamp Cooler/  
Refrigerated AC Units & Related, Other Plumbing Products Not Listed

Copy and paste following links into browser for catalogs:

A.O SMITH WATER HEATERS - <http://www.hotwater.com/resources/productliterature/product-brochures>  
WATTS REGULATOR - <http://www.watts.com/pages/literature.asp>  
APOLLO/ CONBRACO - <http://www.apollovalves.com/literature/catalogs>  
CASH ACME - [http://cashacme.net/files/SB\\_Brochure.pdf](http://cashacme.net/files/SB_Brochure.pdf)  
LEGEND VALVES - [http://legendvalve.com/images/valves/ball\\_valves/LT\\_BV\\_web.pdf](http://legendvalve.com/images/valves/ball_valves/LT_BV_web.pdf)  
LITTLE GIANT/FRANKLIN - [http://littlegiant.com/media/153705/995580\\_lg\\_wastewater\\_catalog.pdf](http://littlegiant.com/media/153705/995580_lg_wastewater_catalog.pdf)

[Item List Link](#)

**Approved by:** \_\_\_\_\_  
Armando Aguirre – Executive Director

**Date:** \_\_\_\_\_