

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Consulting, Contracting, Staff Development & Related (Supplemental)- Education Service Center Region 19 Allied States Cooperative

RFP NUMBER: 17-7218

RFP OPENING DATE: October 13, 2016

CONTRACT TERM: Date of award until November 30, 2017 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 (ASC) until November 30, 2018)

FUNDING SOURCE: Various

RFP's ISSUED: 970

RESPONSES: 45

ADVERTISEMENT DATES: El Paso Times –August 31st & September 7th, 2016
Washington Post- August 31st & September 7th, 2016

BOARD MEETING DATE: November 18, 2016

RECOMMENDED FOR AWARD

A. Rosales Consulting Services
Associated Behavioral & Trauma Specialties, LLC
~~**Battelle for Kids**~~ *as of November 3, 2017
Bilinguistics, Inc. (HUB Certified)
Capitol Region Education Council (CREC)
CIR Usability Consultant, LLC
CityGovApp, Inc.
Claudia Rodriguez
Corwin Press, a Sage Company
Door Control Services, Inc.
El Paso Child Guidance Center
El Paso Counseling Associates, Inc.
Empower Educational Consulting
ESL International, LLC
Eunice Martinez, LPC-S. LBSW, PLLC
Flywheel Building Intelligence, Inc.
Hope Family Wellness Center
Integri-Solutions
Javier H. Gomez
Kaplan Early Learning Company
Karla Rodgers dba Rodgers Consulting (as of June 2017)
Learning Dynamics Reading
Lupe Lloyd & Associates Inc. (HUB Certification in Progress)
Oscar A. Reyes Med LPC PLLC
Paula Kluth Consulting
Personal Growth and Healing Center, Inc.
Pinnacle Social Services, LLC
Propel Educational Strategies, Inc.
R.O.C. Education LLC
Rio Del Sol
Sandra Garcia-Salcido
Spectrum Paper Co., Inc. (HUB Certified)
Studies Weekly
Texas Kids Dental Care
The Adam Saenz Group, P.C.
The Center for AAC & Autism
Trans America Protection Corp (HUB Certified)
True North Consulting Group

TOTAL (estimated) **\$3,000,000/year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 35% pricing and services, 20% reference checks, 20% performance capabilities, 20% qualifications, and 5% value added services. Arspec, Inc. submitted a proposal that did not meet the scope of the requirements for this solicitation, and therefore was not considered. Bureau Veritas North America, Inc. took exceptions, to which the proposed deviations fundamentally altered the Standard Agreements and Practices, and therefore was not considered. Kamico Instructional Media, Inc. was not considered as they had already been awarded on a previous supplemental contract for the same services. After numerous unsuccessful attempts to obtain the required amount of reference responses, Lopez Marketing Group, Inc. could not be properly evaluated and therefore was not considered. New Republic Architects did not comply with the specifications for submitting a solicitation as stated in the original RFP, and did not respond after several attempts to contact; therefore, they were not considered. RouteSmart Technologies, Inc. did not meet the scope of Consulting and Staff Development as stated in this solicitation, therefore was not considered. Weld Life, LLC dba Apex Contracting Group was previously awarded on a contract meeting the scope and it was also not considered.

SPECIFICATIONS PROVIDED BY:

Royce Cleveland
Procurement Director

EVALUATION COMMITTEE:

Royce Cleveland
Procurement Director

Martin Camacho
Purchasing Agent

Renae Lawrence
Purchasing Analyst

AWARDED VENDORS (ALPHABETICAL ORDER)

A. Rosales Consulting Services

Attn: Antonio Rosales
14200 Ashford, Suite C.
Horizon City, TX 79928
915-274-0968
Fx-915-858-0751
arcs54@aol.com

Services- Bully Intervention, Bully Prevention, Classroom Management, College & Career Readiness, Crisis Intervention, Early Childhood Intervention, Head Start Birth to Four Early Education, Life Skills, Mental Health Counseling & Consulting Training, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Culture, Social Skill Development, Staff Development, Students with Disabilities

Rating- 10 out of possible 10 points

Pricing

States Served- TX

Associated Behavioral & Trauma Specialties, LLC

Attn: Zul Estrada
9434 Viscount, #234
El Paso, TX 79925
915-799-0747
Fx-915-591-2990
info@abts.us
zestrada@abts.us
www.abts.us

Services- Mental Health Counseling

Rating- 9.59 out of possible 10 points

Pricing

States Served- TX

Battelle for Kids *as of November 3, 2017

Attn: Paul Cynkar or Heather Conlee
1160 Dublin Road, Suite 500
Columbus, OH 43215
614-481-3144
Fx-614-481-8997
pcynkar@bfk.org
hconlee@bfk.org
www.bfk.org

Services- Progress Monitoring and Grading, Staff Development, Assessment and Instruction

Rating- 9.09 out of possible 10 points

Pricing

States Served- AZ, CA, CO, FL, GA, HI, IL, IN, IA, KY, MD, MI, MS, NE, NH, NY, NC, OH, OK, PA, RI, SC, TN, TX, VT, WV, WI

Bilingualistics, Inc. (HUB Certified)

Attn: Ellen Kester
1505 W Koenig Ln
Austin, TX 78756
512-480-9573
Fx-512-480-9573
admin@bilingualistics.com
www.bilingualistics.com

Services- Bilingual/ESL/Title III Consulting, Early Childhood Intervention, Head Start Birth to Four Early Education, Life Skills, Pre-School Education, Training & Assessments, Social Skill Development, Special Education Compliance, Speech Therapy, Staff Development- PPCD, Life Skills, ELLS, Trainer- Communication Disorders, Trainer- Social Skills for Autism, Trainer- Visual Strategies

Rating- 9.19 out of possible 10 points

Pricing

States Served- All 50 States

Capitol Region Education Council (CREC)

Attn: Greg J. Florio, Ed. D. or Tom Sullivan
111 Charter Oak Avenue
Hartford, CT 06106
860-524-4063
Fx-860-509-3651
gflorio@crec.org
tsullivan@crec.org
www.crec.org

Services- Assistive Technology, Classroom Management, Dyslexia Services, Inclusion, Paraprofessionals, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Response to Intervention (RTI), School Climate, Standards Based IEP, Universal Design for Learning

Rating- 10 out of possible 10 points

Pricing

States Served- All 50 States

CIR Usability Consultant, LLC

Attn: Carin R Ishida-Rawlings or Taruna Pharasi
605 N Virginia St., Unit 6
Las Cruces, NM 88001
575-520-3900
Fx-575-815-7087
info@forallthingsux.com
carin@forallthingsux.com
www.forallthingsus.com

Services- Alternative Education, College & Career Readiness, Graphic Design, Instructional Technology, Medical Health Screening, Project Based Learning, Software Design and Programming, Staff Development- User Experience Skills, Technology and Curriculum Alignment, Technology Product Support, Virtual Learning Programs, Web Technologies & Design, UX Consulting Services, Project Management

Rating- 9.35 out of possible 10 points

Pricing

States Served- All 50 States

CityGovApp, Inc.

Attn: Haseer Chaudhry
2411 Roosevelt Ave
Berkeley, CA 94703
510-206-9557

hchaudhry@citygovapp.com
www.citygovapp.com

Services- Graphic Design, Software Design and Programming, Web Technologies & Design, Mobile Applications, Web Applications

Rating- 9.65 out of possible 10 points

Pricing

States Served- All 50 States

Claudia Rodriguez

7149 Western Skies, Apt B
El Paso, TX 79912
915-321-1286

Klakli.usana@gmail.com
www.claudiar.usana.com

Services- Wellness, Nutrition, Healthy Habits

Rating- 9.8 out of possible 10 points

Pricing

States Served- All 50 States

Corwin Press, a Sage Company

Attn: Emily Malatesta or Craig Hampton
2455 Teller Rd.
Thousand Oaks, CA 91320
805-490-7271
Fx-805-410-7003

Emily.malatesta@corwin.com
Craig.hampton@corwin.com
www.corwin.com

Services- Brain Based Learning, Bully Intervention, Bully Prevention, Classroom Management, Differentiated Instruction, English Language Arts, Reading (ELAR) & Dyslexia, General Curriculum, Mathematics, Mathematics K12, Parental Involvement, Parental Support, Positive Behaviors, Project Based Learning, Response To Intervention (RTI), School Accountability & Improvement, School Climate, School Culture, Staff Development, Students with Disabilities, Technologies, Technology and Curriculum Alignment, Virtual Learning Programs

Exceptions Taken- Corwin Press cannot adhere to the 30 day cancellation agreement, as the clause is not mutual and Corwin does not have the right to terminate the contract. If an ASC member terminates the contract for professional development within 30 days of the engagement day, the ASC member will be responsible for making payment to Corwin Press.

Rating- 9.8 out of possible 10 points

Pricing

States Served- All 50 States

Door Control Services, Inc.

Attn: Mike Fisher or Erik Chambers

321 VZ CR 4500

Ben Wheeler, TX 75754

903-833-5815

Fx-877-888-5220

service@doorcontrolservices.com

echambers@doorcontrolservices.com

www.doorcontrolservices.com

Services- Fire Door Professional Services, Fire Door Inspection Program (FDIP), Field Evaluation and Labeling, Code Consulting Services, 24/7/365 Emergency Service Repair, Planned Maintenance Programs, Annual Service Programs, Time and Material, In-House Dispatcher 18 Hours a Day (Including weekends and holidays), Customized Invoicing and reporting, Consulting Services Available on Facility Standards, AAADM Certification Inspections, Training Programs, Door Data History, Self Performed Work (No General Contractors)

Rating- 9.59 out of possible 10 points

Pricing

States Served- AR, LA, NM, OK, TX

El Paso Child Guidance Center

Attn: Cathy Gaytan

2701 E. Yandell

El Paso, TX 79903

915-562-1999

Fx-915-562-1993

cgaytan@epcgc.org

www.epcgc.com

Services- Bully Intervention, Bully Prevention, Community Child Services, Mental Health Counseling & Consulting Training, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Social Skill Development, Staff Development

Rating- 9.69 out of possible 10 points

Pricing

States Served- NM, TX

El Paso Counseling Associates, Inc.

Attn: Guillermo Gomez, Jr.

10921 Pellicano Dr., Ste. 118

El Paso, TX 79935

915-778-4243

Fx-915-778-4244

epcounselingassoc@gmail.com

Services- Mental Health Therapy (Individual and Family Services)

Rating- 10 out of possible 10 points

Pricing

States Served- TX

Empower Educational Consulting

Attn: Leslie Sue Yocum or Randy Yocum

805 S Bogel, Ste 3

Chandler, AZ 85225

480-347-5051

Fx-480-782-5864

empowerededucationalconsulting@gmail.com

randyyocum.empower@gmail.com

www.empowerec.com

Services- Advanced Academics, Balanced Literacy, Bilingual/ESL/Title III Consulting, Brain Based Learning, Classroom Management, College & Career Readiness, Differentiated Instruction, Early Childhood Intervention, English Language Arts, Reading (ELAR) & Dyslexia, Every Student Succeeds Act (formerly NCLB), Physical Fitness & Related, General Curriculum, Instructional Technology, Mathematics, Mathematics K12, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Pre-School Education, Training & Assessments, Progress Monitoring and Grading, Project Based Learning, Response to Intervention (RTI), School Accountability & Improvement, School Climate, School Culture, Staff Development, Technology and Curriculum Alignment

Rating- 10 out of possible 10 points

Pricing

States Served- All 50 States

ESL International, LLC

Attn: Barron E. White or Daen Mendoza

8001 E. North Mesa, P.O. Box 162

El Paso, TX 79932

915-433-2481

Barronwhite54@gmail.com

domendoza@gmail.com

www.eslinternational-llc.com

Services- Bilingual/ESL/Title III Consulting, Virtual Learning Programs

Rating -9.91 out of possible 10 points

Pricing

States Served- NM, OK, TX

Eunice Martinez, LPC-S. LBSW, PLLC

9440 Viscount, Suite 110

El Paso, TX 79925

915-479-3249

Fx-915-503-1970

Healthy.connections@yahoo.com

Services- Mental Health Counseling & Consultant Training

Rating- 9.69 out of possible 10 points

Pricing

States Served- TX

Flywheel Building Intelligence, Inc.

Attn: Steve Gossett Jr. or Mike McDaniel
4101 McEwen, Suite 700
Dallas, TX 75244
972-386-5335
Steve.gossett.jr@flywheelbi.com
Mike.mcdaniel@flywheelbi.com
www.flywheelbi.com

Services- Software Design Programming, Efficiency Master Planning

Rating- 9.93 out of possible 10 points

[Pricing](#)

States Served- All 50 States

Hope Family Wellness Center

Attn: Sylvia O'Hare Serrano
1370 Pullman Dr., Suite B
El Paso, TX 79936
915-867-7567
Hopewellness.lpc@gmail.com

Services- Mental Health Counseling & Consulting Training

Rating- 10 out of possible 10 points

[Pricing](#)

States Served- NM, TX

Integri-Solutions

Attn: Lorena C. Avila
6916 Polvadera Dr.
El Paso, TX 79912
915-999-9204
Lorenaavila77@att.net / moonlightdance07@gmail.com

Services- Dietician/Nutrition Services, Leadership & Character Development/Work Ethics & Customer Service, Self Confidence & Respect- for Teens & Young Adults, Find Purpose and Direction- for Teen and Young Adults

Rating- 9.93 out of possible 10 points

[Pricing](#)

States Served- All 50 States

Javier H. Gomez

4748 Harcourt Dr.
El Paso, TX 79924
915-383-1872
Fx-915-755-1440
Jhgomez007@yahoo.com

Services- Mental Health Counseling & Consulting Training, Trainer-Aggressive and Self Injurious Behaviors, Focus of Children & Families Program

Rating- 9.59 out of possible 10 points

[Pricing](#)

States Served- TX

Kaplan Early Learning Company

Attn: Staci Hitzke
1310 Lewisville-Clemmons Rd.
Lewisville, NC 27023
800-334-2014
Fx-336-712-2243
jyonke@kaplanco.com
www.kaplanco.com

Services- Autism Disorder, Brain Based Learning, Brain Research, Bully Prevention, Classroom Management (Early Childhood Education), Early Childhood Intervention, General Curriculum (Pre-Kindergarten and under), Head Start Birth to Four Early Education, Inclusion (Early Childhood Education), Infant/Toddler-Growth and Development, Mathematics (Preschool- Grade 5), Parental Involvement (Early Childhood Education), Project Based Learning (Early Childhood Education), Social Skill Development (Early Childhood Education), Students with Disabilities (Early Childhood Education)

Rating- 9.89 out of possible 10 points

Pricing

States Served- All 50 States

Karla Rodgers dba Rodgers Consulting (as of June 2017)

10657 Vista Lomas Drive
El Paso, TX 79935
915-373-5678
Fx-915-593-2468
rcelpaso@gmail.com
www.rcelpaso.com

Services- Child Nutrition, College & Career Readiness, Dietician/Nutrition Services, Executive Functioning, Food Services Commodities, Food Service Nutritional Counseling, Graphic Design, Head Start Birth to Four Early Education, Life Skills, Paraprofessionals, Parental Involvement, Parental Support, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, Safety Training- Child Nutrition, Social Skill Development, Staff Development (Team Building, Leadership, Communication, Employee Relations), Trainer- Executive Functioning, Web Technologies & Design, Event Coordinator & Planner

Rating- 9.38 out of possible 10 points

Pricing

States Served- All 50 States

Learning Dynamics Reading

Attn: Del Andrus
257 N. 1400 West
Midway, UT 84049
480-330-6181
Fx-877-252-1047
del@delandrus.com
www.ldreading.com

Services- Balanced Literacy, Differentiated Instruction, Early Childhood Intervention, English Language Arts, Reading (ELAR) & Dyslexia, General Curriculum, Pre-School Education, Training & Assessment, Response to Intervention (RTI), Staff Development- Childrens: Early Childhood Literacy, Training on Learning Dynamics Reading Program

Rating- 9.65 out of possible 10 points

Pricing

States Served- All 50 States

Lupe Lloyd & Associates Inc. (HUB Certification in Progress)

Attn: Lupe Lloyd
12910 Legend Field Dr.
San Antonio, TX 78230
210-872-1960
Fx-210-793-5467
Lupelloydinc@sbcglobal.net
www.biliteracyconsultants.com

Services- Balanced Literacy for ELLS, Bilingual/ESL/Title III Consulting, Brain Based Learning, Classroom Management, Differentiated Instruction, School Accountability & Improvement, Staff Development, Teacher Certification

Rating- 9.6 out of possible 10 points

Pricing

States Served- All 50 States

Oscar A. Reyes Med LPC PLLC

Attn: Oscar A. Reyes
10921 Pellicano Dr., Ste 110
El Paso, TX 79935
915-373-2135
Fx-915-313-4939
alexreyeslpc@sbcglobal.net

Services- Mental Health Counseling & Consulting Training

Rating- 9.47 out of possible 10 points

Pricing

States Served- TX

Paula Kluth Consulting

Attn: Todd Aumann
~~416 N Oak Park Ave~~
~~Oak Park, IL 60302~~
930 Clinton PL **(as of August 15, 2017)**
River Forest, IL 60305
708-790-0354
Fx-708-777-0345
Todd.aumann@gmail.com
www.paulakluth.com

Services- Advanced Academics, Alternative Education, Assistive Technology, Autism Disorder, Cognitive Medical Disabilities, Differentiated Instruction, Inclusion, Pre-School Education, Training & Assessments, Staff Development, Students with Disabilities, Trainer- Autism, Trainer- Communication Disorders, Trainer- Evidence Based Practices for Autism, Trainer- Executive Functioning, Trainer- High Functioning Autism, Trainer- Social Skills for Autism, Book Sales

Rating- 9.7 out of possible 10 points

Pricing *updated 9/6/2017

States Served- All 50 States

Personal Growth and Healing Center, Inc.

Attn: Maria Paez-Rios
105 E. Castellano, Suite C
El Paso, TX 79912
915-373-5493
Fx-915-242-0505
pgahc@hotmail.com

Services- Autism Disorder, Bilingual/ESL/Title III Consulting, Bully Intervention, Bully Prevention, Classroom Management, College & Career Readiness, Community Child Services, Community Recourse Coordination, Conscious Discipline Consulting, Crisis Intervention, Drug Prevention, Early Childhood Intervention, Executive Functioning, Infant/Toddler-Growth and Development, Mental Health Counseling & Consulting Training, Parental Support, Positive Behaviors, Social Skill Development, Staff Development-Stress Management

Rating- 9.8 out of possible 10 points

[Pricing](#)

States Served- TX

Pinnacle Social Services, LLC

Attn: Lucia S. Gadney or April Cervantes
1418 Montana Ave.
El Paso, TX 79902
915-351-4431
Fx-915-566-1811
pinnacleeptx@aol.com
www.pinnacleelpaso.com

Services- Cognitive Medical Disabilities, Counselor Certification, Crisis Intervention, Drug Prevention, Life Skills, Parental Involvement, Parental Support

Rating- 9.94 out of possible 10 points

[Pricing](#)

States Served- TX

Propel Educational Strategies, Inc.

Attn: Karen Tyler
10830 N. Central Expressway, Suite 270
Dallas, TX 75231
469-343-4405
Fx-855-646-7435
Karen@propel-strategies.com
www.propel-strategies.com

Services- Advanced Academics, College & Career Readiness, Staff Development

Rating- 9.89 out of possible 10 points

[Pricing](#) *Updated January 25, 2018

States Served- All 50 States

R.O.C. Education LLC

Attn: Claudia Rodriguez
11330 Sanabel Dr.
Dallas, TX 75218
956-279-1764
Cgrodriquez77@yahoo.com

Services- Leadership Coaching/Mentoring/Growth and Development

Rating- 10 out of possible 10 points

[Pricing](#)

States Served- All 50 States

Rio Del Sol

Attn: Adante Avalos
1790 N Lee Trevino, Ste 501
El Paso, TX 79936
915-849-7917
Fx-915-849-7910
riodelsol@mail.com

Services- Mental Health Counseling & Consulting Training

Rating- 10 out of possible 10 points

[Pricing](#)

States Served- TX

Sandra Garcia-Salcido

9440 Viscount, Suite 117
El Paso, TX 79925
915-740-6294
Fx-915-301-9090
Sandragarcia1649@msn.com

Services- Counselor Certification

Rating- 9.93 out of possible 10 points

[Pricing](#)

States Served- TX

Spectrum Paper Co., Inc. (HUB Certified)

Attn: Maxine Brown or Mike Keller
27 Concord St.
El Paso, TX 79906
915-595-0020
Fx-915-595-3435
Maxine@spectrumpaper.com
customerservice@spectrumpaper.com
www.spectrumpaper.com

Services- Supply Chain and Custodial Operations Consulting

Rating- 9.53 out of possible 10 points

[Pricing](#)

States Served- NM, TX

Studies Weekly

Attn: Frantz Belot
1140 N. 1430 W.
Orem, UT 84057
866-311-8734
Fx-866-531-5589
vendors@studiesweekly.com
frantz.belot@studiesweekly.com
www.studiesweekly.com

Services- General Curriculum

Rating- 9.49 out of possible 10 points

[Pricing](#)

States Served- All 50 States

Texas Kids Dental Care

Attn: Priscilla Porras
9411 Alameda, Ste. P
El Paso, TX 79907
915-858-6868
Fx-915-858-6878
Priscilla@txkidsdental.com
www.texaskidsdental.com

Services- Dental Services
Rating- 9.98 out of possible 10 points
[Pricing](#)
States Served- TX

The Adam Saenz Group, P.C.

Attn: Adam Saenz
207 Rock Prairie, Ste. B
College Station, TX 77845
979-229-7636
Fx-979-967-7337
alsaenz@juno.com
www.adamsaenz.com

Services- Admission, Review and Dismissal (ARD) Process and Services, Autism Disorder, Classroom Management, Crisis Intervention, Mental Health Counseling & Consulting Training, Positive Behavioral Intervention and Support (PBIS), Positive Behaviors, School Climate, School Culture, Staff Development- Stress Management/Relationships, Students with Disabilities
Rating- 10 out of possible 10 points
[Pricing](#)
States Served- TX

The Center for AAC & Autism

Attn: Cindy Halloran
1022 Heyl Road
Wooster, OH 44691
866-998-1726
Fx-330-263-4829
Cindy.halloran@sbcglobal.net
www.aacandautism.com

Services- Trainer- Language Acquisition through Motor Planning (AAC intervention strategy)
Rating- 10 out of possible 10 points
[Pricing](#)
States Served- All 50 States

Trans America Protection Corp (HUB Certified)

Attn: Robyn Rodriguez
7144 Westover
El Paso, TX 79912
915-581-3125
Fx-915-581-3143
transamericasec@sbcglobal.com
www.transamericaprotection.org

Services- Armored Car Services
Rating- 9.71 out of possible 10 points
[Pricing](#)
States Served- NM, TX

True North Consulting Group

Attn: Russ Johnson or Kia Morris
13284 Pond Springs Road, Suite 304
Austin, TX 78729
512-451-5445
Fx-512-451-8777
sales@tncg.com
www.tncg.com

Services- Technology Consulting, Security Consulting, E-Rate Consulting

Rating- 9.9 out of possible 10 points

Pricing

States Served- All 50 States

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(November 11, 2016)
(October 6, 2017)