

**EDUCATION SERVICE CENTER REGION 19
ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY**

RFP TITLE: Industrial Pumps, Motors, Filters, Flow Meters, Sales, Service and Repairs – ESC Region 19 Allied States Cooperative

RFP NUMBER: 15-7188

RFP OPENING DATE: March 22, 2016

CONTRACT TERM: Date of award until March 31, 2017 the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor
(Extended by Region 19 Until March 31, 2018)
(Extended by Region 19 Until March 31, 2019)

FUNDING SOURCE: Various

RFP's ISSUED: 43

RESPONSES: 4

ADVERTISEMENT DATES: El Paso Times: February 15 & February 22, 2013
Washington Post: February 21 and February 28

BOARD MEETING DATE: May 19, 2016

RECOMMENDED FOR AWARD El Paso Phoenix Pumps, Inc. (HUB)
Johnstone Supply
V.M.P. Industrial Sales, Inc.
Wisco Supply, Inc.

TOTAL (estimated) \$2,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members to purchase industrial pumps, motors, filters, flow meters, and related sales, services, and repairs when required for MRO (Maintenance, Repair, and Operations). In some instances vendors were not awarded same line items when other vendors submitted at a higher discount, therefore the lower discount line items were not considered. Members should insert Region 19 ASC #15-7188 on purchase orders to awarded vendors and provide a courtesy copy to ESC-Region 19 Allied States Cooperative in the event of an audit. Vendors have indicated in this summary which regions and states they will extend goods and/or services for under the conditions, pricing, and terms of this contract.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Debra Oropeza
ESC Region 19

Martin Camacho
ESC Region 19

Contact Information:

El Paso Phoenix Pumps, Inc. (HUB)

Attn: Mike Beltran
26 Butterfield Trail
El Paso, TX 79906
P: 915-757-1300
F: 915-757-1322

www.phoenixpumps.com / Mike@phoenixpumps.com / mikeb@elpasophoenixpumps.com

States Covered: Arizona, California, New Mexico and Texas

Johnstone Supply

Attn: Eddie Salazar
800 Tony Lama Ste. B
El Paso, TX 79915
P: 915-779-5736
F: 915-772-0381

www.johnstonesupply.com / eddie.salazar@johnstonesupply.com

States Covered: Texas

V.M.P. Industrial Sales, Inc. (HUB Qualified)

Attn: Jaime Perez
~~2364 Juliette Low Dr.~~ 480 S Americas Ave., Suite A-8 **updated 12/14/2016
El Paso, TX ~~79936~~ 79907
P: 915-590-5554
F: 915-590-5559

jaimeperez84@aol.com

States Covered: All States

Wisco Supply, Inc.

Attn: Alex Cabrera
P.O. BOX 214 79942
815 S. Saint Vrain
El Paso, TX 79901
P: 915-544-8294
F: 915-533-1804

www.wiscosupply.com / acabrera@wiscosupply.com

States Covered: New Mexico and Texas

Amendment to Contract:

El Paso Phoenix Pumps added LOBEPRO Pumps as a manufacturer for Lot 2 Positive Displacement on April 20, 2016.

SPECIAL CONDITIONS

1. Award basis for this contract will be 60% pricing, 25% selection and ability to expedite goods and services, and 15% references for past performance with a list of industrial commercial accounts in the El Paso and surrounding area.
2. **Goods and services on this contract will include but not be limited to centrifugal pumps, positive displacement pumps, dewatering , sump & sewage pumps, chemical & metering pumps, flow meters, filtration equipment, motors, controls, HVAC related parts and equipment, mechanical seals, and turnkey pump system solutions.**
3. **Vendors should have ability to deliver to designated locations but local storefronts for JIT pickups will be a factor for award consideration.**
4. **Proof of General liability, auto liability, and workers compensation will be required with submittals.**
5. Pricing on this contract will be tied directly to the manufacturers published price list for the Southwestern United States. It is understood that pricing may change due to economic conditions and the CPI.
6. Access to the price list directly from ESC-Region 19 Allied States Cooperative users is preferred, however, the most current pricing must be provided to the from ESC-Region 19 Allied States Cooperative along with its members during the contract term.
7. Proposals received without a direct internet link to the manufacturer's price list or a hard copy and/or electronic media will not be considered for award.

El Paso Phoenix Pumps, Inc.	Price Lists Provided?	Yes
	Web site price list provided?	Yes
Johnstone Supply	Price Lists Provided?	Yes
	Web site price list provided?	Yes
V.M.P. Industrial Sales, Inc.	Price Lists Provided?	Yes
	Web site price list provided?	Yes
WISCO Supply, Inc.	Price Lists Provided?	Yes
	Web site price list provided?	No

8. Does vendor have a local repair facility for goods and services on this contract?

El Paso Phoenix Pumps, Inc.	Yes
Johnstone Supply	No
V.M.P. Industrial Sales, Inc.	Yes
Wisco Supply, Inc.	Yes

9. Number of employees dedicated to repairs and troubleshooting?

El Paso Phoenix Pumps, Inc.	6
Johnstone Supply	0
V.M.P. Industrial Sales, Inc.	1
WISCO Supply, Inc	2

10. Total number of employees living and working in El Paso County?

El Paso Phoenix Pumps, Inc.	18
Johnstone Supply	10
V.M.P. Industrial Sales, Inc.	1

11. Total number of work vehicles?

El Paso Phoenix Pumps, Inc.	6
Johnstone Supply	2
V.M.P. Industrial Sales, Inc.	1
WISCO Supply, Inc	6

12. Total wholesale inventory in stock locally for JIT business

El Paso Phoenix Pumps, Inc.	\$ 5,000,000.00
Johnstone Supply	\$1,000,000.00
V.M.P. Industrial Sales, Inc.	\$1,000.00
WISCO Supply, Inc	\$435,000.00

13. Percent of materials for this contract that are American made

El Paso Phoenix Pumps, Inc.	95%
Johnstone Supply	70-80%
V.M.P. Industrial Sales, Inc.	75%
Wisco Supply, Inc.	90%

14. Primary contact including cell phone number to be responsible for this account?

El Paso Phoenix Pumps, Inc.	Mike Beltran - 915-727-3666
Johnstone Supply	Eddie Salazar – 915-779-5736
V.M.P. Industrial Sales, Inc.	Jaime G. Perez – 915-590-5554
Wisco Supply, Inc.	Alex Cabrera – 915-201-9886

REQUIRED REFERENCE CHECKS: All references on file

BID RESPONSE FORM

LOT 1- CENTRIGAL PUMPS TO INCLUDE (HORIZONTAL END SUCTION, VERTICAL MULTI-STAGE, SELF PRIMING, IN LINE, SPLIT CASE, CLOSE AND LONG COUPLED)

El Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Goulds G&L	40%	Provided in CD	Stock-2 weeks	Y
Armstrong	30%	Website	Stock-3 weeks	Y
Bell & Gosset	15%	Website	Stock-3 weeks	Y
Berkley	32%	Provided in CD	Stock-3 weeks	Y
Aurora Pumps	10%	Website	Stock-3 weeks	Y
Barnes Pumps	20%	Website	Stock-3 weeks	Y
Taco Pumps	10%	Website	Stock-4 weeks	Y
Fybroc Pumps	10%	CD	Stock-4 weeks	Y
Dean Pumps	10%	CD	Stock-4 weeks	Y
Paco Pumps	30%	Website	Stock-3 weeks	Y
Burks Pump	25%	CD	Stock-3 weeks	Y
Amt Pumps	30%	CD	Stock-2 weeks	Y
Deming Pumps	25%	Website	Stock-5 weeks	Y
Peerless Pumps	28%	Website	Stock-3 weeks	Y

Johnstone Supply

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Armstrong	47%	www.johnstonesupply.com	7-10 days	N
Bell & Gossett	47%	www.johnstonesupply.com	7-10 days	N
Grundfoss	47%	www.johnstonesupply.com	7-10 days	N
TACO	47%	www.johnstonesupply.com	7-10 days	N

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Goulds	10%	Upon request - yes	1-6 weeks	Y
Grund FOS	10%	Upon request - yes	1-6 weeks	Y
Bell & Gossett	10%	Upon request - yes	1-6 weeks	Y
Johnson Pumps	5%	Upon request - yes	1-6 weeks	Y
Berkley	8%	Upon request - yes	1-6 weeks	Y
Burks	5%	Upon request - yes	1-6 weeks	Y

Wisco Supply, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Burks	20%	Hard Copy	1-30 days	N
Armstrong	20%	Hard Copy	1-30 days	N
Barnes	20%	Hard Copy	1-30 days	N
Weinman	20%	Hard Copy	1-30 days	N

LOT 2- POSITIVE DISPLACEMENT PUMPS TO INCLUDE (GEAR, ROTARY LOBE, HOSE, PISTON & PROGRESSING CAVITY PUMPS)

El Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Viking Pumps	20%	CD	Stock-4 weeks	Y
Roper Pumps	10%	Website	Stock-4 weeks	Y
Blackmer Pumps	10%	CD	Stock-3 weeks	Y
CAT Pumps	35%	CD	Stock-2 weeks	Y
Corken Pumps	10%	CD	Stock-2 weeks	Y
Hydra Cell	15%	Website	Stock-3 weeks	Y
Moyno	10%	Website	Stock-6 weeks	Y
Seepex Pumps	20%	Website	Stock-5 weeks	Y
Myers	20%	CD	Stock-2 weeks	Y
Netsch	10%	Website	Stock-8 weeks	Y
LMT Milton Roy	25%	CD	Stock-2 weeks	Y
Pulsafeeder	20%	CD	Stock-2 weeks	Y
Neptune	10%	CD	Stock-2 weeks	Y
Waukesha	10%	CD	Stock-3 weeks	Y
LOBEPRO Pumps *added 4/20/2016	5%	Hard Copy	4-6 weeks	Y

Johnstone Supply – NO BID

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Vogelsang	20%	Upon Request – yes	1-6 weeks	Y
Gardner Denver	10%	Upon Request – yes	1-6 weeks	Y
Flow Rox	20%	Upon Request – yes	1-6 weeks	Y
Pulsa Feeder	10%	Upon Request – yes	1-6 weeks	Y
FMC	10%	Upon Request – yes	1-6 weeks	Y
Roper Pumps	5%	Upon Request – yes	1-6 weeks	Y
Seepex	10%	Upon Request – yes	1-6 weeks	Y
Mono-Pumps	15%	Upon Request – yes	1-6 weeks	Y
Watson-Marlow	5%	Upon Request – yes	1-6 weeks	Y
Graco	15%	Upon Request – yes	1-6 weeks	Y

Wisco Supply, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Sandpiper	25%	Hard Copy	1-30 days	Y

LOT 3 - DEWATERING, SUMP, AND SEWAGE PUMPS TO INCLUDE (APPLICATIONS FOR DEWATERING, GROUND WATER, WASTEWATER, CONSTRUCTION & MINING)

EI Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
ABS Pumps	15%	CD	Stock-3 weeks	Y
Goulds G&L	35%	CD	Stock-2 weeks	Y
Ebara Pumps	30%	CD	Stock-2 weeks	Y
Myers	30%	CD	Stock-2 weeks	Y
Barnes	20%	Website	Stock-4 weeks	Y
Little Giant	30%	Website	Stock-1 weeks	Y
Cornell Pumps	10%	Website	Stock-4 weeks	Y
Hydromatic	20%	CD	Stock-4 weeks	Y
Gorman Rupp	10%	CD	Stock-4 weeks	Y
Flyght	10%	Website	Stock-4 weeks	Y
BJM pumps	15%	Website	Stock-3 weeks	Y

Johnstone Supply

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Little Giant	47%	www.johnstonesupply.com	7-10 days	No
MVERS	47%	www.johnstonesupply.com	7-10 days	No
Flotec	47%	www.johnstonesupply.com	7-10 days	No

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Stancor	20%	Upon Request - Yes	1-4 weeks	Y
Ebara	15%	Upon Request – Yes	1-4 weeks	Y
BJM	5%	Upon Request – Yes	1-4 weeks	Y
Liberty	25%	Upon Request – Yes	1-4 weeks	Y
Hydromatic	5%	Upon Request – Yes	1-4 weeks	Y
Flyght	5%	Upon Request – Yes	1-4 weeks	Y
Moody	20%	Upon Request - Yes	1-4 weeks	Y

Wisco Supply, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Little Giant	20%	Hard Copy	1-30 Days	N
Tramco	15%	Hard Copy	1-30 Days	N

LOT 4- MAGNETIC DRIVEN, CHEMICAL, AND METERING PUMPS TO INCLUDE (APPLICATIONS FOR PUMPING HAZARDOUS, AGGRESSIVE, AND HARD TO SEAL LEQUIDS, HIGH PURITY CHEMICALS, SOLVENTS, ACIDS, AND BASES)

EI Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Iwaki Pumps	10%	Website	Stock-4 weeks	Y
Sethco Pumps	10%	CD	Stock-4 weeks	Y
Goulds Pumps	10%	CD	Stock-4 weeks	Y
Fybroc Pumps	10%	CD	Stock-4 weeks	Y
March Pumps	15%	CD	Stock-2 weeks	Y
Price Pumps	20%	CD	Stock-2 weeks	Y
Thermo Fisher	10%	Website	Stock-3 weeks	Y
LMJ	20%	CD	Stock-1 weeks	Y
Pulsafeeder	20%	CD	Stock-1 weeks	Y
Milton Roy	10%	CD	Stock-2 weeks	Y
Neptune	10%	CD	Stock-3 weeks	Y
Alldos	10%	CD	Stock-2 weeks	Y

Johnstone Supply- NO BID

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Nomad	30%	Upon Request - Yes	1-6 weeks	Yes
Wilden	15%	Upon Request – Yes	1-6 weeks	Yes
Warrender	25%	Upon Request – Yes	1-6 weeks	Yes
Magnatex	20%	Upon Request – Yes	1-6 weeks	Yes
Peerless	5%	Upon Request – Yes	1-6 weeks	Yes
Shanley	15%	Upon Request – Yes	1-6 weeks	Yes

Wisco Supply, Inc. – NO BID

LOT 5- DIAPHRAGM PUMPS TO INCLUDE (APPLICATIONS RANGING FROM CLEANROOM TO BULK CHEMICAL TRANSFER OF HIGH SOLID SLURRIES)

El Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Wilden Pump	20%	CD	Stock-1 week	Y
ARO Pump	20%	Website	Stock-2 weeks	Y
Ingersoll Rand	20%	Website	Stock-2 weeks	Y
Graco	10%	Website	2 weeks	Y
Versamatic	20%	CD	Stock-2 weeks	Y
Sandpiper	20%	CD	Stock-1 week	Y
Warren Rupp	20%	CD	Stock-1 week	Y
Yamada	10%	CD	2 weeks	Y
All-Flo	5%	Website	2 weeks	Y
Ramparts	5%	Website	3 weeks	Y

Johnstone Supply – NO BID

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Nomad	30%	Upon Request - Yes	1-6 weeks	Y
Wilden	15%	Upon Request – Yes	1-6 weeks	Y
All-Flo	20%	Upon Request – Yes	1-6 weeks	Y
Ceraco	20%	Upon Request - Yes	1-6 weeks	Y

Wisco Supply, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Sandpiper	25%	Hard Copy	1-30 days	Y

LOT 6- VACUUM PUMPS**EI Paso Phoenix Pumps, Inc.**

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Gast	5%	CD	Stock-2 wks	Y
Becker	5%	Website	2 wks	Y
Busch	5%	Website	3 wks	Y
Travaini	5%	Website	4 wks	Y
Sihi	5%	Website	4 wks	Y
Nash Elmo	5%	Website	4 wks	Y
Welch	5%	Website	4 wks	Y
Tuthill	5%	Website	4 wks	Y
Kinney Pumps	5%	Website	4 wks	Y
Rachel Thomas	5%	Website	4 wks	Y

Johnstone Supply

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
J/B Industries	47%	www.johnstonesupply.com	7-10 days	N
Bosh	47%	www.johnstonesupply.com	7-10 days	N
Appion	47%	www.johnstonesupply.com	7-10 days	N

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
US Vacuum	20%	Upon Request – Yes	1-6 weeks	Y
Gardner Denver	15%	Upon Request – Yes	1-6 weeks	Y
Tuthill	10%	Upon Request - Yes	1-6 weeks	Y

Wisco Supply, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Dekker	15%	Hard Copy	1-30 days	N
Airtech	18%	Hard Copy	1-30 days	N
Gardner Denver	5%	Hard Copy	1-30 days	Y

LOT 7- MOTORS, CONTROLS, & DRIVES TO INCLUDE (ALL TYPE MOTORS, CONTROL PANELS, GEAR REDUCERS, AND VARIABLE FREQUENCY DRIVES)

El Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Baldor	41%	Website	Stock-1 week	Y
WEG Electric	30%	Website	Stock-1 week	Y
US Motor	15%	Website	Stock-2 weeks	Y
Franklin Electric	10%	Website	Stock-2 weeks	Y
Aquavar	30%	CD	Stock-1 week	Y
Nord	10%	Website	Stock-2 weeks	Y
Falk	20%	Website	Stock-2 weeks	Y
Rexnord	25%	Website	Stock-2 weeks	Y
Worldwide Electric	10%	Website	Stock-2 weeks	Y
SJE Phombus	10%	Website	Stock-2 weeks	Y
Conery MFG	20%	CD	Stock-1 Week	Y

Johnstone Supply

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Nidec	47%	www.johnstonesupply.com	7-10 days	N
Regal Beloit	47%	www.johnstonesupply.com	7-10 days	N

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Baldon	10%	Upon Request – Yes	1-3 weeks	Y
Nord	20%	Upon Request – Yes	1-3 weeks	Y
Bronco	15%	Upon Request – Yes	1-3 weeks	Y
WEG	10%	Upon Request – Yes	1-3 weeks	Y
Marathon	5%	Upon Request – Yes	1-3 weeks	Y

Wisco Supply, Inc. – NO BID

LOT 8- METERS, FILTERS, AND STRAINERS TO INCLUDE (FLOW METERS, FILTRATION, AND STAINER COMPONENTS)

EI Paso Phoenix Pumps, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
LC Meters	10%	CD	Stock-4 weeks	Y
Neptune Meters	10%	Website	Stock-3 weeks	Y
McCrometer	10%	CD	Stock-2 weeks	Y
GPI	10%	Website	Stock-2 weeks	Y
Full-Flo	10%	Website	Stock-2 weeks	Y
Viking Strainers	10%	CD	Stock-4 weeks	Y
Colton MFG	NET	Website	Stock-2 weeks	Y
Lakos	10%	CD	3 to 4 weeks	Y
FSI Filters	15%	CD	Stock-2 weeks	Y
Rosedale Filters	NET	Website	3 weeks	Y
Hayward	NET	Website	3 weeks	Y

Johnstone Supply

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Purolotor	47%	www.johnstonesupply.com various sizes available	10-15 days	N
Dwyer	47%	www.johnstonesupply.com various sizes available	10-15 days	N
UFI	47%	www.johnstonesupply.com various sizes available	10-15 days	N

V.M.P. Industrial Sales, Inc.

MANUFACTURER	% DISCOUNT FROM MANUF. PRICE LIST	SPECIAL NOTATIONS WEB SITE FOR PRICING OR HARD COPY PROVIDED	ARO DELIVERY	LOCAL REPAIRS (Y OR N)
Universal	20%	Upon Request- Yes	1-2 weeks	N
Omega	10%	Upon Request- Yes	1-2 weeks	N
Sparling	10%	Upon Request- Yes	1-2 weeks	N
Sure Flow	15%	Upon Request- Yes	1-2 weeks	N
Check-All	20%	Upon Request- Yes	1-2 weeks	N
Cuno	15%	Upon Request- Yes	1-2 weeks	N
Fluitek	15%	Upon Request- Yes	1-2 weeks	N

Wisco Supply, Inc. – NO BID

LOT 9 – PLEASE USE THIS SPACE TO QUALIFY ANY SPECIALTY SERVICES AND OR PROPRIETARY GOODS AND/OR SERVICES THAT SHOULD BE IDENTIFIED FOR EVALUATION PURPOSES OF THE PROPOSAL.

LOT 10 – SERVICE WORK

El Paso Phoenix Pumps, Inc. \$0.00 hourly rate for consultation
\$65.00 hourly rate for repairs
10% markup over cost for parts or repairs
\$0.00 pick and delivery fees

Johnstone Supply N/A

V.M.P. Industrial Sales, Inc. \$0.00 hourly rate for consultation
\$75.00 hourly rate for repairs
20% markup over cost for parts or repairs
\$50.00 pick and delivery fees

Wisco Supply, Inc. \$80.00 hourly rate for consultation
\$80.00 hourly rate for repairs
15% markup over cost for parts or repairs
\$0.00 pick and delivery fees

Approved by: _____
(Armando Aguirre- Executive Director)

Date: _____
(January 11, 2018)