

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Automotive Repair, Service, Parts, and Related– ESC Region 19 Allied States Cooperative

RFP NUMBER: 15-7166

RFP OPENING DATE: November 11, 2015

CONTRACT TERM: Date of award until December 31, 2016 with the option to extend in one year increments annually for an additional four (4) years if agreed to by ASC and Vendor **(Extended by Region 19 until December 31, 2017)**

FUNDING SOURCE: Various

RFP's ISSUED: 65

RESPONSES: 16

ADVERTISEMENT DATES: The Washington Post – October 2, 2015 & October 9, 2015
The El Paso Times - October 2, 2015 & October 9, 2015

BOARD MEETING DATE: December 17, 2015

RECOMMENDED FOR AWARD

1-800 Radiator & A/C of El Paso
Advantage Supply
Alamo Industries, Inc. (corrected as of August 2016 – inadvertently left off)
All American Glass & Mirror
Bill Williams Tire
Dale Borens Service Supply
Doggett Freightliner of South Texas, LLC
El Paso Body Shop
Far West Services, Inc.
George Dieter Auto Services LLC
Gorman Batteries LLC dba Batteries + Bulbs 442 *updated 1/13/2017
GVMI, Inc. dba. Napa Center El Paso, Sun Auto Repairs Sun Auto Parts
Lark Industrial, LLC
Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso
Sergio Lewis Body Shop
Southwest Truck Sales, MHC Kenworth/Ford
Truck Enterprises Inc.

TOTAL (estimated) \$2,500,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and Region 19 to purchase various goods and services for transportation requirements as needed during the contract term. In all instances, administration is recommending awards to vendors who scored 80% or higher on their overall rating.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Debbie Jeffry
ESC Region 19 Allied States Cooperative

Contact Information:

1-800 Radiator & A/C of El Paso

Alex Mireless
6179 Alameda Ave.
El Paso, TX 79905
915-629-8779
Fax: 915-629-8759
johnmi@1800radiator.com / mirelesa@1800radiator.com

Advantage Supply

Larry Vrana
PO BOX 471103
Fort Worth, TX 76147
817-377-8094 / 866-280-1846
Fax: 817-377-8095
www.advantagesupply.us / info@advantagesupply.us / larry.vrana@advantagesupply.us

Alamo Industries, Inc.

Art Smith
5923 Gateway West
El Paso, TX 79925
915-781-1234
Fax: 915-781-0600
www.alamoauto.com / asmith@alamoauto.com

States Covered – New Mexico, Texas

All American Glass & Mirror

Alex Uranga
7950 Doniphan Dr. Unit 3
Vinton, TX 79821
915-585-4995
Fax: 915-886-9930
allamericanglassmirror@gmail.com / alex.uranga@hotmail.com

States Covered – New Mexico, Texas

Bill Williams Tire

Brandon Williams
PO Box 1772
Midland, Texas 79702
Phone: (432) 682-1671
Fax: (432) 682-5402
brandonw@billwilliamstire.com

States Covered – New Mexico, Texas, Oklahoma

Dale Borens Service Supply

Kelly Boren
809 Tony Lama
El Paso, Texas 79915
Phone: (915)779-8686
Fax: (915) 779-8699
kbsupply@hotmail.com

States Covered –Texas

Contact Information:

Doggett Freightliner of South Texas, LLC

William R. Bilbo
1367 N. Horizon Blvd.
El Paso, TX 79928
915-852-4922
Fax: 915-852-4779

Bill.bilbo@doggett.com

States Covered – Texas

El Paso Body Shop

Octavio Soto
3625 Mattox
El Paso, TX 79925
915-771-7071
Fax: 915-771-7071

elpasobodyshop@gmail.com

States Covered – Texas

Far West Services, Inc.

Thomas E. Neels
14003 Montana Ave.
El Paso, Texas 79938
Phone: (915)921-7238
Fax: (915) 921-7241

t_neels@far-west-services.com

States Covered – New Mexico, Texas

George Dieter Auto Services LLC

Jose Elfego Torres
2815 George Dieter Drive
El Paso, Texas 79936
Phone: (915) 591-0050
Fax: (915) 591-0060

elfegot@yahoo.com

States Covered – Texas

Gorman Batteries LLC dba Batteries + Bulbs 442

Charles Norton
6800 Gateway East 1C
El Paso, Texas 79915
Phone: (915)881-0744
Fax: (915) 881-0746

www.batteriesplus.com / charlie.norton@batteriesplus.com / charlie.norton@batteriesplus.net (corrected as April 2016)

States Covered –Texas

GVM, Inc. dba. Napa Center El Paso, ~~Sun Auto Repairs~~ Sun Auto Parts *updated 1/13/2017

Olaf Alex
7750 Gateway Blvd. East
El Paso, TX 79915
915-859-1900
Fax: 915-621-6405

www.napacenter-elpaso.com / olaf.alex@napacenter-elpaso.com

States Covered –Texas

Contact Information:

Lark Industrial, LLC

Rick Meza / Jesse Ornelas
7198 Merchant Ave.
El Paso, TX 79915
915-500-4347

www.larkindustries.com / customerservice@larkindustries.com / jesse.ornelas@larkindustries.com

States Covered –Texas

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

Robb Nixon
12253 Gateway West
El Paso, Texas 79936
Phone: (915) 778-6435
Fax: (915) 775-6346

www.rushtruckcenters.com / nixonr@rushenterprises.com / lermaj@rushenterprises.com

States Covered – New Mexico, Texas

Sergio Lewis Body Shop

Sergio Lewis
3800 Admiral
El Paso, Texas 79925
Phone: (915) 591-0191
Fax: (915) 591-0862

www.sergiolewisbodyshop.com / lbspaint@aol.com / sergiolewis2@gmail.com

States Covered –Texas

Southwest Truck Sales, MHC Kenworth/Ford

Jonathan Garcia
10901 Gateway Blvd West
El Paso, Texas 79935
Phone: (915) 593-2641
Fax: (915) 591-6261

www.mhc.com / Richard.menchaca@mhc.com

States Covered – New Mexico, Texas

Truck Enterprises Inc.

Scott Quintana
13675 Gateway West
El Paso, Texas 79928
Phone: (915) 858-4464
Fax: (915) 858-0323

www.truck-enterprises.com / scott@truck-enterprises.com

States Covered – New Mexico, Texas

SPECIAL CONDITIONS, PRICING , AND SERVICES PROVIDED

1. This contract will be available for use by Region 19 ESC and its ESC Region 19 Allied States Cooperative members in the El Paso market as well as other members and new members throughout Texas and the United States. This contract allows for vendors to pick and choose which parts of the country by County, State, Multi-State, or nationally.
2. Region 19 reserves the right to award lot by lot or in groups whatever is determined to be in the best interest of all ESC Region 19 Allied States Cooperative members.
3. Vendors should include a Certificate of Insurance stating their coverage's and limits for General Liability, Automotive Liability, and Workers Compensation for award consideration.
4. If applicable and Federal funds are being utilized as a part of this contract, vendor agrees to comply with the American Recovery and Reinvestment Act of 2009.
5. **Award basis will be 50% pricing, 30% quality of goods and/or services, and 20% on reference checks.**
Additionally, ESC Region 19 reserves the right to utilize any other award criteria as stipulated in Texas State law in the best interest of its clients.
6. ESC Region 19 and/or its Purchasing Cooperative members reserve the option to audit costs and invoicing from awarded vendors during the contract award period.
7. Vendor must have ability to work on cars, trucks, vans, school buses, and other high profile vehicles that may be owned by Region 19 ESC and area school districts. If only certain vehicles can be services, vendor should state its limitations in its RFP response.
8. As per Texas Education Code, copies of insurance and workers compensation will be submitted with proposals as this is a requirement by law.
9. **LOT 1- Vehicle Body Work, Decals, Framework, Painting, and Touchup** - Body work, frame work, painting, and related services for this lot will be warranted for materials and labor for one year from the date of the original services.
10. **LOT 2, 3 & 4 - Tire Repair and Related Services** - Vendor must submit a current price list of tires stocked for award consideration . Vendor must provide hours of operation, typical wait time, and related services provided (mounting, balancing, and repair services at storefront locations for award consideration. Vendor must provide discount from price list for all Region 19 Purchasing Cooperative members for award consideration; if the price list is what coop member pays, just state 0% discount. Tire price to include mounting and balancing with manufacturer's warranty.
11. **LOT 5- Battery Replacement** - Excepting bus batteries, all batteries will have 60 month warranty
All batteries will be expedited for same day delivery after receipt of order. Vendors must have a store front for emergency pickups **in the areas of the country they wish to service under this contract.**
Pricing submitted will include trade in and disposal for existing batteries. If there are costs associated with recycling and proper disposal has hazardous waste, please include with the proposal respons.
Any environmental charges must be provided at time of proposal submission
12. **LOT 6- Transmission Service** - All replacement parts used in repairs will be new including torque converters
Parts & labor for transmission repair and replacement will be for 12 months and unlimited mileage in the 12 month period unless otherwise stated to the members who must agree before the work is performed. If there is an estimation fee for inspection, vendor must state such in its response, otherwise estimates will be at no charge to the member.
13. **LOT 7- Radiator Repair Services-Flat Rates** - Heater and radiator repairs to include removal one (1) tank, acid bath, and rod cleaning.
No painting of heaters or radiators under this contract.
Flat rate charge will include rodding service, upper lower tank cleaning, minor leak repairs, and leak checking

14. **LOT 9- Engine, Brake, and Related Repairs-Buses & High Profile Vehicle** – All repairs will be with OEM or certified replacement parts unless agreed to by ASC member in advance of service to be performed.
Billing will be in 30 minute intervals unless otherwise stated.
All work performed will carry a 6 month warranty for parts and labor unless otherwise stated.
All work will be performed by certified mechanics
All brake installations or work performed will be in compliance with the manufacturers certified guidelines and other related services when required.
All vehicle brake work to include turning rotors, drums, repacking of bearings, replacement of pads, replacement of shoes, and other related services when required.
Purchasing cooperative members will only pay the amount of labor time as designated in the Mitchell Mechanical Labor Estimating Guide for Domestic & Imported Cars, Trucks, and Vans
15. **LOT 10- Glass Repair & Replacement** - These services will include but not be limited to automotive glass repair, bus glass repair, windshield replacement, mirror replacement, windshield replacement wipers, window glass, and related services both on site and at vendor's location...glass to be provided will include flat laminated glass, tempered glass, and windshield glass.
Pricing for removal, purchase, and installation of glass for buses, cars, truck, and vans will be a discount from (NAGS) or the National Auto Glass Service Guide.
Pricing and discounts submitted will include all related supplies required to install windows.
On-site service will require complete cleanup and removal of area in which service is performed.
16. **LOT 17 & 18- Air Conditioning Installation, Repair, Replacement and Related - Autos, Vans, ½ Ton Trucks** - All repairs will be with OEM or certified replacement parts unless agreed to by ASC member prior to the service being performed.
Billing will be in 30 minute intervals unless otherwise stated. All work performed will carry a 6 month warranty for parts and labor unless otherwise stated. All work will be performed by certified mechanics

LOT 1- Vehicle Body Work, Decals, Framework, Painting, and Touchup	Pages 8 - 9
LOT 2- Tire Repair and Related Services - (cars, vans and pickup trucks)	Pages 10
LOT 3- Tire Repair and Related Services - (school buses, bus, ¾ ton vehicles, high profile vehicles)	Pages 11 - 12
Lot 4 –New Tire Sales (All Sizes) & Retreads if vendor works with large municipalities	Pages 13 - 14
LOT 5- Battery Replacement – El Paso County	Pages 15 - 16
LOT 6- Transmission Service	Pages 17 - 18
LOT 7- Radiator Repair Services-Flat Rates	Pages 18 - 20
LOT 8- Engine, Brake, and Related Repairs - Autos, Vans, ½ ton trucks	Pages 20 - 21
LOT 9- Engine, Brake, and Related Repairs-Buses & High Profile Vehicle	Pages 22
LOT 10- Glass Repair & Replacement	Pages 23 - 24
LOT 11- Car, Truck, and Van Washing	Pages 24
LOT 12- Bus Washing	Pages 25
LOT 13 – While You Wait Oil Change, Antifreeze Flush, Filter Change, Wiper Replacement, and Related Type Services (Trucks, vans, cars)	Pages 25
LOT 14 – On Site Oil Change, Antifreeze Flush, Filter Change, Wiper Replacement, and Related Type Services (buses, trucks, vans, & cars)	Pages 26
LOT 15- Upholstery Repair & Replacement for all Vehicles including Bus Seats, Side Panels and Head Liners when necessary.	Pages 26
LOT 16- Custom Installation of Tool Kits, Lighting, Side Running Boards, Mirrors, Safety Equipment, Ladder Racks, and Related Accessories for GOV'T Service Vehicles.	Pages 27 - 30
LOT 17- Air Conditioning Installation, Repair, Replacement and Related - Autos, Vans, ½ Ton Trucks	Pages 31
LOT 18- Air Conditioning Installation, Repair, Replacement and Related - School Buses & High Profile Vehicles	Pages 32 - 33
LOT 19- Engine, and Machine Shop Welding, Grinding, Retooling, Rebuilding, and Overhaul Repairs	Pages 34 - 36

LOT 1- Vehicle Body Work, Decals, Framework, Painting, and Touchup

Dale Borens Service Supply

1. Hourly rate for general vehicle body repair **\$ 35.00/hour**
2. Hourly rate for general framework (equipment included) **\$ 35.00/hour**
3. Hourly rate for turnkey painting of vehicles including dents,
Partial painting touchup **\$ 35.00/hour**
Full paint jobs **\$ 35.00/hour**
4. % markup for general supplies over vendor's cost **20%**
5. % markup for painting supplies over vendor's cost **20%**
6. Average turnaround time for minor repairs **5 days**
7. Average turnaround time for major repairs (full paint jobs, etc.) **10 days**
8. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
9. Cost for pickup and delivery on drivable vehicles **\$ 0**

El Paso Body Shop

1. Hourly rate for general vehicle body repair **\$ 25.00 / hour**
2. Hourly rate for general framework (equipment included) **\$ 45.00 / hour**
3. Hourly rate for turnkey painting of vehicles including dents,
Partial painting touchup **\$ 25.00 / hour**
Full paint jobs **\$ 25.00 / hour**
4. % markup for general supplies over vendor's cost **25%**
5. % markup for painting supplies over vendor's cost **25%**
6. Average turnaround time for minor repairs **2 days**
7. Average turnaround time for major repairs (full paint jobs, etc.) **8 days**
8. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
9. Cost for pickup and delivery on drivable vehicles **\$ 0**

Far West Services, Inc.

1. Hourly rate for general vehicle body repair **\$ 75.00/hour**
2. Hourly rate for general framework (equipment included) **\$ 75.00/hour**
3. Hourly rate for turnkey painting of vehicles including dents,
Partial painting touchup **\$ 75.00/hour**
Full paint jobs **\$ N/A/hour**
4. % markup for general supplies over vendor's cost **20%**
5. % markup for painting supplies over vendor's cost **20%**
6. Average turnaround time for minor repairs **2-3 days**
7. Average turnaround time for major repairs (full paint jobs, etc.) **7-10 days**
8. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
9. Cost for pickup and delivery on drivable vehicles **\$ 100.00**

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

1. Hourly rate for general vehicle body repair: **\$ 74.50/hour**
2. Hourly rate for general framework (equipment included): **\$ 74.50/hour**
3. Hourly rate for turnkey painting of vehicles including dents,
Partial painting touchup: **\$ 74.50/hour**
Full paint jobs: **\$ 74.50/hour**
6. Average turnaround time for minor repairs **10 days**
7. Average turnaround time for major repairs (full paint jobs, etc.) **30 days**
8. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
9. Cost for pickup and delivery on drivable vehicles **\$0**

Sergio Lewis Body Shop

1. Hourly rate for general vehicle body repair **\$ 30/hour**
2. Hourly rate for general framework (equipment included) **\$ 30/hour**
3. Hourly rate for turnkey painting of vehicles including dents,
Partial painting touchup **\$ 30/hour**
Full paint jobs **\$ 30/hour**
4. % markup for general supplies over vendor's cost **10%**
5. % markup for painting supplies over vendor's cost **10%**
6. Average turnaround time for minor repairs **2 - 4 days**
7. Average turnaround time for major repairs (full paint jobs, etc.) **7 - 10 days**
8. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
9. Cost for pickup and delivery on drivable vehicles **\$ 0**

Truck Enterprises Inc.

1. Hourly rate for general vehicle body repair **\$ 87.00/hour**
2. Hourly rate for general framework (equipment included) **\$ 102.00/hour**
3. Hourly rate for turnkey painting of vehicles including dents,
Partial painting touchup **\$ 87.00/hour**
Full paint jobs **\$ 87.00/hour**
4. % markup for general supplies over vendor's cost **~~\$ 20.00/hour~~ 20%**
5. % markup for painting supplies over vendor's cost **~~\$ 20.00/hour~~ 20%**
6. Average turnaround time for minor repairs **4-5 days**
7. Average turnaround time for major repairs (full paint jobs, etc.) **10-15 days**
8. Does vendor have capability to repair high profile vehicles?
(42-72 passenger school buses) **Yes**
9. Cost for pickup and delivery on drivable vehicles **\$ 87.00**

LOT 2- Tire Repair and Related Services - (cars, vans and pickup trucks)

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup.

We will replace a defect part (at no charge) same day with part availability. If defective part is not locally available item will be available from NAPA warehouse within 1 to 12 business days.

NAPA ProLink to view price listing/catalog.

Link: <http://www.napaprolink.com>

Login: region19

Password: region19

ProLink offers to look up parts by year, make and model and by Vehicle Identification Number. Also images of parts, manufactures warranties, part specifications and MSDS sheets. For futher assistance contact Johnny Garcia or Isaac Lara 915 591 1900, Jo Ann Smith 915 621 6404.

NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information.

1. Cost per tire for rotation	<u>\$ 10.95</u>
2. Cost per tire for tire mounting	<u>\$ 8.50</u>
3. Cost per tire for electronic balancing	<u>\$ 4.50</u>
4. Cost for front end alignment (excluding parts)	<u>\$ 59.95 *(work Sublet)</u>
5. Cost for rear end alignment (excluding parts)	<u>\$ 59.95 *(work Sublet)</u>
6. Hourly rate for related services (billable in 30 minute increments)	<u>\$ 55.00</u>
7. Tire manufacturers price list provided?	<u>No</u>
8. Discount from manufacturer's price list	<u>N/R %</u>
9. Cost for lifetime tire repair and replacement per tire	<u>\$ No Bid</u>
10. Markup over vendor's cost for parts required to perform 1-6	<u>20 %</u>
11. List of locations for sales and service including contact person and phone number:	<u>Olaf Alex - 7750 Gateway Blvd. East El Paso, TX</u> <u>79915 - 915 621 6410</u>

LOT 3- Tire Repair and Related Services - (school buses, bus, ¾ ton vehicles, high profile vehicles)

Doggett Freightliner of South Texas, LLC

1. Cost per tire for rotation	<u>\$ 90.00</u>
2. Cost per tire for tire mounting	<u>\$ N/A</u>
3. Cost per tire for electronic balancing	<u>\$ 90.00</u>
4. Cost for front end alignment (excluding parts)	<u>\$ 90.00</u>
5. Cost for rear end alignment (excluding parts)	<u>\$ 125.00</u>
6. Hourly rate for related services (billable in 30 minute increments)	<u>\$ 45.00</u>
7. Markup over vendor's cost for parts required to perform 1-6	<u>25 %</u>
8. Tire manufacturers price list provided?	<u>N/A</u>
9. Discount from manufacturer's price list	<u>25 %</u>
10. Cost for lifetime tire repair and replacement per tire	<u>\$ N/A</u>
11. List of locations for sales and service including contact person and phone number:	
	<u>William R. Bilbo, 1367 N. Horizon Blvd., El Paso, TX 79928, 915-852-4922</u>

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup. We will replace a defect part (at no charge) same day with part availability. If defective part is not locally available item will be available from NAPA warehouse within 1 to 12 business days.

NAPA ProLink to view price listing/catalog.

Link: <http://www.napaprolink.com>

Login: region19

Password: region19

ProLink offers to look up parts by year, make and model and by Vehicle Identification Number. Also images of parts, manufactures warranties, part specifications and MSDS sheets. For futher assistance contact Johnny Garcia or Isaac Lara 915-591-1900, Jo Ann Smith 915-621-6404.

NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information.

1. Cost per tire for rotation	<u>\$ 19.95</u>
2. Cost per tire for tire mounting	<u>\$ 15.95</u>
3. Cost per tire for electronic balancing	<u>\$ 15.95</u>
4. Cost for front end alignment (excluding parts)	<u>\$ 119.95 * *(work Sublet)</u> <u>*(shorter wheelbase vehicles less than 13" can be aligned at \$99.95)</u>
5. Cost for rear end alignment (excluding parts)	<u>\$ 119.95 * *(work Sublet)</u> <u>*(shorter wheelbase vehicles less than 13" can be aligned at \$99.95)</u>
6. Hourly rate for related services (billable in 30 minute increments)	<u>\$ 55.00</u>
7. Markup over vendor's cost for parts required to perform 1-6	<u>20 %</u>
8. Tire manufacturers price list provided?	<u>No</u>
9. Discount from manufacturer's price list	<u>N/R %</u>
10. Cost for lifetime tire repair and replacement per tire	<u>\$ No Bid</u>
11. List of locations for sales and service including contact person and phone number:	
	<u>Olaf Alex - 7750 Gateway Blvd. East El Paso, TX 79915 - 915-621-6410</u>

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

1. Cost per tire for rotation	<u>\$74.50</u>
3. Cost per tire for electronic balancing	<u>\$59.99</u>
4. Cost for front end alignment (excluding parts)	<u>\$90.00</u>
5. Cost for rear end alignment (excluding parts)	<u>\$180.00</u>
6. Hourly rate for related services (billable in 30 minute increments)	<u>\$74.50</u>
8. Tire manufacturers price list provided?	<u>No</u>

Truck Enterprises Inc.

3. Cost per tire for electronic balancing	<u>\$ 25.00 per tire</u>
4. Cost for front end alignment (excluding parts)	<u>\$ 102.00</u>
5. Cost for rear end alignment (excluding parts)	<u>\$ 102.00</u>
6. Hourly rate for related services (billable in 30 minute increments)	<u>\$ 102.00</u>
7. Markup over vendor's cost for parts required to perform 1-6	<u>20 %</u>

Lot 4 –New Tire Sales (All Sizes) & Retreads if vendor works with large municipalities

Bill Williams Tire

1. Autos	Manufacturer(s)	Labor rate for installs \$ per/ hour
	<u>Michelin, BFGoodrich, Bridgestone, Firestone, Cooper, Super Cargo Trailer, Fuzion</u>	<u>\$10.00</u>
2. ½ ton	Manufacturer(s)	Labor rate for installs \$ per/ hour
	<u>Michelin, BFGoodrich, Bridgestone, Firestone, Cooper, Super Cargo Trailer, Fuzion</u>	<u>\$10.00</u>
3. 1 ton vehicles	Manufacturer(s)	Labor rate for installs \$ per/ hour
	<u>Michelin, BFGoodrich, Bridgestone, Firestone, Cooper, Super Cargo Trailer</u>	<u>\$10.00</u>
4. 1 ½ ton and up	Manufacturer(s)	Labor rate for installs \$ per/ hour
	<u>Michelin, BFGoodrich, Roadmaster, Continental</u>	<u>\$20.00</u>
5. Class C vehicles including school buses	Manufacturer(s)	Labor rate for installs \$ per/ hour
	<u>Michelin, BFGoodrich, Roadmaster, Continental</u>	<u>\$ 20.00</u>

<u>Product</u>	<u>Brand</u>	<u>Tred</u>	<u>Size</u>	<u>FET</u>	<u>List Price</u>	<u>GOV Price</u>	<u>Position</u>
36210	Michelin	LTX M/S2	P235/75R15		181.42	129	HWY
35961	Michelin	LTX A/T2	P235/75R15		181.41	129	A/T
90000008302	Cooper	Discover HT3	P235/75R15		152.58	107	HWY
51723	Cooper	Discover AT3	P235/75R15		163.38	116	A/T
FS097623	Firestone	Destination LE2	P235/75R15		138.19	91	HWY
FS026563	Firestone	Destination A/T	P235/75R15		157.30	103	A/T
189387	Firestone	Transforce HT	P235/75R15		165.11	108	HWY
189650	Firestone	Transforce HT	P235/75R15		178.47	117	A/T
FZ001730	Fuzion	SUV	P235/75R15		97.56	74	HWY
MX05681	Michelin	LTX M/S2	LT225/75R16		264.56	180	HWY
93775	BF Goodrich	COMM T/A2	LT225/75R16		217.38	153	HWY
900000008297	Cooper	Discover	LT225/75R16		175.06	125	HWY
189752	Firestone	Transforce HT	LT225/75R16		189.88	122.75	HWY
36228	Michelin	LTX M/S2	LT245/75R16		263.48	170	HWY
BFG05489	BF Goodrich	COMM T/A2	LT245/75R16		194.12	135	HWY
189769	Firestone	Transforce HT	LT245/75R16		192.64	127	HWY
189582	Firestone	Transforce A/T	LT245/75R16		204.47	134	A/T
90000008304	Cooper	Discover HT3	LT245/75R16		181.20	130	HWY
51717	Cooper	Discover AT3	LT245/75R16		202.48	142	A/T
191860	Bridgestone	Duravis M500	LT245/75R16		237.50	157	
MX09607	Michelin	LTX M/S2	LT265/70R17		269.56	182	HWY
17798	BF Goodrich	COMM T/A2	LT265/70R17		268.05	155	HW
96540	BF Goodrich	Rugged Trail	LT265/70R17		268.05	180	HWY

<u>Product</u>	<u>Brand</u>	<u>Tred</u>	<u>Size</u>	<u>FET</u>	<u>List Price</u>	<u>GOV Price</u>	<u>Position</u>
200156	Firestone	Transforce HT	LT265/70R17		231.33	150	HWY
200190	Firestone	Transforce AT	LT265/70		249.70	160	AT
PM1001	Supercargo	Trailer	ST205/75R15		104.25	50	
PM1002	Supercargo	Trailer	ST225/75R15		123.62	65	
PM1040	Supercard	Trailer	ST235/80R16		150.88	75	
99141	Michelin	XZE	10R22.5	20.51	559.93	496	A/P
62086	BF Goodrich	ST230	10R22.5	20.51	371.86	313	A/P
95810	Roadmaster	RM170	10R22.5	20.51	337.31	265	A/P
38479	Michelin	XZA3+	11R22.5	29.39	626.36	545	Steer
67042	Michelin	XZE	11R22.5	29.39	597.67	514	A/P
40525	BF Goodrich	ST244	11R22.5	25.23	438.07	377	
68045	BF Goodrich	ST230	11R22.5	29.39	433.04	375	A/P
72034	Roadmaster	RM234	11R22.5	25.23	368.63	295	A/P
92034	Roadmaster	RM185	11R22.5	25.23	340.32	275	A/P
76184	Michelin	XZA2 Energy	315/80R22.5	52.83	776.41	675	A/P
55458	BF Goodrich	ST230	315/80R22.5	52.83	646.25	565	A/P
91838	Roadmaster	RM185HH	315/80R22.5	45.08	461.97	375	A/P

Truck Enterprises Inc.

5. Class C vehicles including school buses

Manufacturer(s)

Blue Bird, Ward, Freightliner, GMC, Ford

Discount

20%

List Price or Catalog Price

List

Labor rate for installs \$ per/ hour

\$ 87.00

Current Price Lists tied to National Programs for tire sales to Government Agencies is encouraged or Manufacturers Price Lists with discounts per category is acceptable. ESC Region 19 Allied States Cooperative understands that prices lists from manufacturer will change during the contract period.

LOT 5- Battery Replacement – El Paso County

Advantage Supply

- 1. Battery 24-4/ 60 months, brand/ model **N/R** \$ **61.01**/ ea.
- 2. Battery 27-4/ 60 months, brand/ model **N/R** \$ **69.06**/ ea.
- 3. Battery 74-4/ 60 months, brand/ model **No Bid** \$ **-**/ ea.
- 4. Battery 31-5/ 24 months, brand/ model **N/R** \$ **91.72**/ ea.
- 5. Discount from jobber price list on all other batteries not listed **No Bid** %
- 6. Charge for delivery & pickup within 2 hours \$ **No Bid**
- 7. Charge for delivery & pickup within 24 hours \$ **No Bid**

Doggett Freightliner of South Texas, LLC

- 1. Battery 24-4/ 60 months, brand/ model **Alliance part # epm a524mf** \$ **94.42**/ ea.
- 2. Battery 27-4/ 60 months, brand/ model **Alliance part # epm a627mf** \$ **130.96**/ ea.
- 3. Battery 74-4/ 60 months, brand/ model **Alliance # epma9a78** \$ **164.52**/ ea.
- 4. Battery 31-5/ 24 months, brand/ model **Alliance # epm ae8a31** \$ **174.55**/ ea.
- 5. Discount from jobber price list on all other batteries not listed **25** %
- 6. Charge for delivery & pickup within 2 hours \$ **135.00**
- 7. Charge for delivery & pickup within 24 hours \$ **N/C**

Far West Services, Inc.

- 1. Battery 24-4/ 60 months, brand/ model: **Interstate** \$ **86.44/ea.**
- 2. Battery 27-4/ 60 months, brand/ model: **Interstate** \$ **106.44/ea.**
- 3. Battery 74-4/ 60 months, brand/ model: **Interstate** \$ **79.73/ea.**
- 4. Battery 31-5/ 24 months, brand/ model: **Interstate** \$ **123.71/ea.**
- 5. Discount from jobber price list on all other batteries not listed **20** %
- 6. Charge for delivery & pickup within 2 hours \$ **75.00**
- 7. Charge for delivery & pickup within 24 hours \$ **50.00**

George Dieter Auto Services LLC

- 1. Battery 24-4/ 60 months, brand/ model: **Pro-Star** \$ **99.00/ea. Various Models**
- 2. Battery 27-4/ 60 months, brand/ model _____ \$ _____/ ea. **Available upon Request**
- 3. Battery 74-4/ 60 months, brand/ model _____ \$ _____/ ea. **Available upon Request**
- 4. Battery 31-5/ 24 months, brand/ model _____ \$ _____/ ea. **Available upon Request**
- 5. Discount from jobber price list on all other batteries not listed **10** %

Gorman Batteries LLC dba Batteries + Bulbs 442

- 1. Battery 24-4/ 60 months, brand/ model: **Duracel SL124M** \$ **100.00/ea. 36 full 65 Pro rate**
- 2. Battery 27-4/ 60 months, brand/ model: **Duracel SL127M** \$ **100.00/ea. 36 full 65 Pro rate**
- 3. Battery 74-4/ 60 months, brand/ model: **Duracel SL175M** \$ **95.00/ea. 36 full 65 Pro rate**
- 4. Battery 31-5/ 24 months, brand/ model: **Duracel SL1315B** \$ **63.76/ea. 18 month Full**
- 5. Discount from jobber price list on all other batteries not listed **0** %
- 6. Charge for delivery & pickup within 2 hours \$ **N/A**
- 7. Charge for delivery & pickup within 24 hours \$ **No Charge**

GVMI, Inc. dba. Napa Center El Paso, ~~Sun Auto Repairs~~ Sun Auto Parts *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup.

~~We will replace a defect part (at no charge) same day with part availability. If defective part is not locally available item will be available from NAPA warehouse within 1 to 12 business days.~~

NAPA ProLink to view price listing/catalog.

Link: <http://www.napaprolink.com>

Login: region19

Password: region19

ProLink offers to look up parts by year, make and model and by Vehicle Identification Number. Also images of parts, manufactures warranties, part specifications and MSDS sheets. For futher assistance contact Johnny Garcia or Isaac Lara 915-591-1900, Jo Ann Smith 915-621-6404.

~~NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information.~~

Current Price Lists tied to National Programs for tire sales to Government Agencies is encouraged or Manufacturers Price Lists with discounts per category is acceptable. ESC Region 19 Allied States Cooperative understands that prices lists from manufacturer will change during the contract period.

	<u>Cost</u>	<u>Installed</u>	<u>Core</u>
1. Battery 24-4/ 60 months, brand/ model <u>Napa 6524</u>	\$ <u>73.33</u> / ea.	\$ <u>88.28</u>	\$ <u>18.00</u>
2. Battery 27-4/ 60 months, brand/ model <u>Napa 7527</u>	\$ <u>98.21</u> / ea.	\$ <u>113.16</u>	\$ <u>18.00</u>
3. Battery 74-4/ 60 months, brand/ model <u>Napa 6575</u>	\$ <u>66.23</u> / ea.	\$ <u>81.18</u>	\$ <u>18.00</u>
4. Battery 31-5/ 24 months, brand/ model <u>Napa 7236</u>	\$ <u>107.84</u> / ea.	\$ <u>122.79</u>	\$ <u>27.00</u>
5. Discount from jobber price list on all other batteries not listed	<u>_%</u>		
6. Charge for delivery & pickup within 2 hours	\$ <u>N/R</u>		
7. Charge for delivery & pickup within 24 hours	\$ <u>N/R</u>		

***Purchase price is cost plus 15% on all other batteries ***

Core credit will be given with battery core return

~~***Installation price includes battery and electrical components test (starter, alternator) clean tray and connectors.***~~

Southwest Truck Sales, MHC Kenworth/Ford

4. Battery 31-5/ 24 months, brand/ model <u>Eveready</u>	\$ <u>69.78/ea. Exchange</u>
5. Discount from jobber price list on all other batteries not listed	<u>10 % over cost</u>
6. Charge for delivery & pickup within 2 hours	\$ <u>0</u>
7. Charge for delivery & pickup within 24 hours	\$ <u>0</u>

Truck Enterprises Inc.

1. Battery 24-4/ 60 months, brand/ model: <u>Interstate</u>	\$ <u>110.00/ea.</u>
2. Battery 27-4/ 60 months, brand/ model: <u>Interstate</u>	\$ <u>123.00/ea.</u>
3. Battery 74-4/ 60 months, brand/ model: <u>Interstate</u>	\$ <u>119.00/ea.</u>
4. Battery 31-5/ 24 months, brand/ model: <u>Interstate</u>	\$ <u>94.00/ea.</u>
6. Charge for delivery & pickup within 2 hours	\$ <u>0</u>
7. Charge for delivery & pickup within 24 hours	\$ <u>0</u>

LOT 6- Transmission Service

Doggett Freightliner of South Texas, LLC

- | | |
|--|------------------------|
| 1. Authorized transmission repair on cars, trucks, and vans | <u>No</u> |
| 2. Authorized transmission repair on school buses and high profile | <u>Yes</u> |
| 3. Cost for pickup on cars, trucks, and vans | <u>\$ N/C</u> |
| 4. Cost for pickup on buses and high profile vehicles | <u>\$ 91.00</u> |
| 5. Average response time for quotes | <u>2 days</u> |
| 6. Cost if any for quotes on transmission repairs | <u>\$ 0</u> |
| 7. Hourly rate for transmission work | <u>\$ 91.00</u> |

Far West Services, Inc.

- | | |
|--|-------------------------|
| 1. Authorized transmission repair on cars, trucks, and vans | <u>No</u> |
| 2. Authorized transmission repair on school buses and high profile | <u>No</u> |
| 3. Cost for pickup on cars, trucks, and vans | <u>\$ 100.00</u> |
| 4. Cost for pickup on buses and high profile vehicles | <u>\$ 100.00</u> |
| 5. Average response time for quotes | <u>2 days</u> |
| 6. Cost if any for quotes on transmission repairs | <u>\$ 0</u> |
| 7. Hourly rate for transmission work | <u>\$ 75.00</u> |

George Dieter Auto Services LLC

- | | |
|--|---|
| 1. Authorized transmission repair on cars, trucks, and vans | <u>Yes</u> |
| 2. Authorized transmission repair on school buses and high profile | <u>Yes</u> |
| 3. Cost for pickup on cars, trucks, and vans | <u>\$ 60.00 City Limits</u> |
| 4. Cost for pickup on buses and high profile vehicles | <u>\$ 90.00 City Limits</u> |
| 5. Average response time for quotes | <u>2 days</u> |
| 6. Cost if any for quotes on transmission repairs | <u>\$ 0 if no labor required</u> |
| 7. Hourly rate for transmission work | <u>\$ 90.00</u> |

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

- | | |
|--|-----------------------|
| 1. Authorized transmission repair on cars, trucks, and vans | <u>No</u> |
| 2. Authorized transmission repair on school buses and high profile | <u>Yes</u> |
| 4. Cost for pickup on buses and high profile vehicles | <u>\$74.50</u> |
| 5. Average response time for quotes | <u>1 day</u> |
| 6. Cost if any for quotes on transmission repairs | <u>\$ 0</u> |
| 7. Hourly rate for transmission work | <u>\$74.50</u> |

Southwest Truck Sales, MHC Kenworth/Ford

- | | |
|--|-----------------------|
| 1. Authorized transmission repair on cars, trucks, and vans | <u>No</u> |
| 2. Authorized transmission repair on school buses and high profile | <u>Yes</u> |
| 4. Cost for pickup on buses and high profile vehicles | <u>\$ 0</u> |
| 5. Average response time for quotes | <u>0 days</u> |
| 6. Cost if any for quotes on transmission repairs | <u>\$0</u> |
| 7. Hourly rate for transmission work | <u>\$99.50</u> |

Truck Enterprises Inc.

- | | |
|--|-------------------------|
| 1. Authorized transmission repair on cars, trucks, and vans | <u>No</u> |
| 2. Authorized transmission repair on school buses and high profile | <u>Yes</u> |
| 3. Cost for pickup on cars, trucks, and vans | <u>\$ N/A</u> |
| 4. Cost for pickup on buses and high profile vehicles | <u>\$ 0</u> |
| 5. Average response time for quotes | <u>1 day</u> |
| 6. Cost if any for quotes on transmission repairs | <u>\$ 0</u> |
| 7. Hourly rate for transmission work | <u>\$ 102.00</u> |

LOT 7- Radiator Repair Services-Flat Rates

1-800 Radiator & A/C of El Paso

Distributor of Product – distributor that specializes in vehicle cooling parts. This includes radiators, condensers, fan assemblies, fuel pumps and a/c compressors and compressor kits.

- | | |
|--|----------------------------|
| 7. Markup from vendors cost on replacement heaters, radiators, and cores | <u>57%</u> |
| 10. Pickup / delivery charges when requested | <u>\$ no charge</u> |

Doggett Freightliner of South Texas, LLC

- | | |
|--|-------------------------------|
| 1. Heater Repair & Cleaning (1/2 ton & smaller) | <u>\$ N/A / unit</u> |
| 2. Heater Repair & Cleaning (3/4 ton & larger) | <u>\$ N/A / unit</u> |
| 3. School Bus Heater Repair and Cleaning | <u>\$ 91.00 / unit</u> |
| 4. Radiator Repair & Cleaning (1 row, 2 row) | <u>\$ N/A / unit</u> |
| 5. Radiator Repair & Cleaning (3 & 4 row) | <u>\$ N/A / unit</u> |
| 6. School Bus Radiator Repair & Cleaning | <u>\$ N/A / unit</u> |
| 7. Markup from vendors cost on replacement heaters, radiators, and cores | <u>25 %</u> |
| 8. Hourly labor rate for core replacement | <u>\$ 91.00 / hour</u> |
| 9. Labor warranty | <u>365 days</u> |
| 10. Pickup / delivery charges when requested | <u>\$ 135.00</u> |

Far West Services, Inc.

- | | |
|--|------------------------------|
| 1. Heater Repair & Cleaning (1/2 ton & smaller) | <u>\$ 95.00/unit</u> |
| 2. Heater Repair & Cleaning (3/4 ton & larger) | <u>\$ 95.00/unit</u> |
| 3. School Bus Heater Repair and Cleaning | <u>\$ 95.00/unit</u> |
| 4. Radiator Repair & Cleaning (1 row, 2 row) | <u>\$ 140.00/unit</u> |
| 5. Radiator Repair & Cleaning (3 & 4 row) | <u>\$ 160.00/unit</u> |
| 6. School Bus Radiator Repair & Cleaning | <u>\$ 395.00/unit</u> |
| 7. Markup from vendors cost on replacement heaters, radiators, and cores | <u>20 %</u> |
| 8. Hourly labor rate for core replacement | <u>\$75.00/hour</u> |
| 9. Labor warranty | <u>180 days</u> |
| 10. Pickup / delivery charges when requested | <u>\$ 75.00</u> |

George Dieter Auto Services LLC

1. Heater Repair & Cleaning (1/2 ton & smaller)	<u>\$84.00/hr. parts depending on vehicle type</u>
2. Heater Repair & Cleaning (3/4 ton & larger)	<u>\$84.00/hr. parts depending on vehicle type</u>
3. School Bus Heater Repair and Cleaning	<u>\$84.00/hr. parts depending on vehicle type</u>
4. Radiator Repair & Cleaning (1 row, 2 row)	<u>\$84.00/hr. parts depending on vehicle type</u>
5. Radiator Repair & Cleaning (3 & 4 row)	<u>\$84.00/hr. parts depending on vehicle type</u>
6. School Bus Radiator Repair & Cleaning	<u>\$84.00/hr. parts depending on vehicle type</u>
7. Markup from vendors cost on replacement heaters, radiators, and cores	<u>30 %</u>
8. Hourly labor rate for core replacement	<u>\$84.00/hour</u>
9. Labor warranty	<u>90 days</u>
10. Pickup / delivery charges when requested	<u>\$60.00 One way, light vehicles</u>

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup.

We will replace a defect part (at no charge) same day with part availability. If defective part is not locally available item will be available from NAPA warehouse within 1 to 12 business days.

NAPA ProLink to view price listing/catalog.

Link: <http://www.napaprolink.com>

Login: region19

Password: region19

ProLink offers to look up parts by year, make and model and by Vehicle Identification Number. Also images of parts, manufactures warranties, part specifications and MSDS sheets. For further assistance contact Johnny Garcia or Isaac Lara 915-591-1900, Jo Ann Smith 915-621-6404.

NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information.

1. Heater Repair & Cleaning (1/2 ton & smaller)	<u>\$ — / unit *(work Sublet at cost plus 15%)</u>
2. Heater Repair & Cleaning (3/4 ton & larger)	<u>\$ — / unit *(work Sublet at cost plus 15%)</u>
3. School Bus Heater Repair and Cleaning	<u>\$ — / unit *(work Sublet at cost plus 15%)</u>
4. Radiator Repair & Cleaning (1 row, 2 row)	<u>\$ — / unit *(work Sublet at cost plus 15%)</u>
5. Radiator Repair & Cleaning (3 & 4 row)	<u>\$ — / unit *(work Sublet at cost plus 15%)</u>
6. School Bus Radiator Repair & Cleaning	<u>\$ — / unit *(work Sublet at cost plus 15%)</u>
7. Markup from vendors cost on replacement heaters, radiators, and cores	<u>20 %</u>
8. Hourly labor rate for core replacement	<u>\$ 55.00 / hour</u>
9. Labor warranty	<u>365 days</u>
10. Pickup / delivery charges when requested	<u>\$ 0</u>

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

3. School Bus Heater Repair and Cleaning	<u>\$ 74.50/unit</u>
6. School Bus Radiator Repair & Cleaning	<u>\$ 74.50/unit</u>
8. Hourly labor rate for core replacement	<u>\$74.50/hour</u>
9. Labor warranty	<u>90 days</u>
10. Pickup / delivery charges when requested	<u>\$0</u>

Truck Enterprises Inc.

3. School Bus Heater Repair and Cleaning	<u>\$ 102.00/unit</u>
4. Radiator Repair & Cleaning (1 row, 2 row)	<u>\$ 102.00/unit</u>
5. Radiator Repair & Cleaning (3 & 4 row)	<u>\$ 102.00/unit</u>
6. School Bus Radiator Repair & Cleaning	<u>\$ 102.00/unit</u>
7. Markup from vendors cost on replacement heaters, radiators, and cores	<u>20 %</u>
8. Hourly labor rate for core replacement	<u>\$ 102.00/unit</u>
9. Labor warranty	<u>90 days</u>
10. Pickup / delivery charges when requested	<u>\$ 0</u>

LOT 8- Engine, Brake, and Related Repairs-Buses & High Profile Vehicle

Doggett Freightliner of South Texas, LLC

1. Hourly Rate- engine, electrical, and related	<u>\$ 91.00 / hour</u>
2. % Markup over vendor's cost-engine, electronics, & related	<u>25 %</u>
3. Hourly Rate- brake work	<u>\$ 96.00 / hour</u>
4. % Markup over vendors cost- brake & related	<u>N/R %</u>

Far West Services, Inc.

1. Hourly Rate- engine, electrical, and related	<u>\$ 75.00/hour</u>
2. % Markup over vendor's cost-engine, electronics, & related	<u>20 %</u>
3. Hourly Rate- brake work	<u>\$ 75.00/hour</u>
4. % Markup over vendors cost- brake & related	<u>20 %</u>

George Dieter Auto Services LLC

1. Hourly Rate- engine, electrical, and related	<u>\$ 84.00/hour</u>
2. % Markup over vendor's cost-engine, electronics, & related	<u>30 %</u>
3. Hourly Rate- brake work	<u>\$ 80.00/hour</u>
4. % Markup over vendors cost- brake & related	<u>30 %</u>

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup.

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NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information

1. Hourly Rate engine, electrical, and related	<u>\$ 55.00 / hour</u>
2. % Markup over vendor's cost engine, electronics, & related	<u>20 %</u>
3. Hourly Rate brake work	<u>\$ 55.00 / hour</u>
4. % Markup over vendors cost brake & related	<u>20 %</u>

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

1. Hourly Rate- engine, electrical, and related	<u>\$ 74.50/hour</u>
3. Hourly Rate- brake work	<u>\$ 74.50/hour</u>

Southwest Truck Sales, MHC Kenworth/Ford

1. Hourly Rate- engine, electrical, and related	<u>\$ 99.50/hour</u>
2. % Markup over vendor's cost-engine, electronics, & related	<u>10 %</u>
3. Hourly Rate- brake work	<u>\$ 99.50/hour</u>
4. % Markup over vendors cost- brake & related	<u>20 %</u>

Truck Enterprises Inc.

1. Hourly Rate- engine, electrical, and related	<u>\$ 102.00/unit</u>
2. % Markup over vendor's cost-engine, electronics, & related	<u>20 %</u>
3. Hourly Rate- brake work	<u>\$ 102.00/unit</u>
4. % Markup over vendors cost- brake & related	<u>20 %</u>

LOT 9- Engine, Brake, and Related Repairs - Autos, Vans, ½ ton trucks

Doggett Freightliner of South Texas, LLC

- | | |
|--|----------------------|
| 1. Hourly Rate- engine, electrical, & related | <u>\$ N/A / hour</u> |
| 2. % Markup over vendor's cost-engine, electronics & related | <u>25 %</u> |
| 3. Hourly Rate- brake work | <u>\$ N/A / hour</u> |
| 4. % Markup over vendors cost- brake & related | <u>25 %</u> |

Far West Services, Inc.

- | | |
|--|----------------------|
| 1. Hourly Rate- engine, electrical, & related | <u>\$ 75.00/hour</u> |
| 2. % Markup over vendor's cost-engine, electronics & related | <u>20 %</u> |
| 3. Hourly Rate- brake work | <u>\$ 75.00/hour</u> |
| 4. % Markup over vendors cost- brake & related | <u>20 %</u> |

George Dieter Auto Services LLC

- | | |
|--|----------------------|
| 1. Hourly Rate- engine, electrical, & related | <u>\$ 84.00/hour</u> |
| 2. % Markup over vendor's cost-engine, electronics & related | <u>30 %</u> |
| 3. Hourly Rate- brake work | <u>\$ 80.00/hour</u> |
| 4. % Markup over vendors cost- brake & related | <u>30 %</u> |

GVM!, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup. We will replace a defect part (at no charge) same day with part availability. If defective part is not locally available item will be available from NAPA warehouse within 1 to 12 business days.

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ProLink offers to look up parts by year, make and model and by Vehicle Identification Number. Also images of parts, manufactures warranties, part specifications and MSDS sheets. For futher assistance contact Johnny Garcia or Isaac Lara 915 591 1900, Jo Ann Smith 915-621-6404.

NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information

- | | |
|---|------------------------|
| 1. Hourly Rate engine, electrical, and related | <u>\$ 55.00 / hour</u> |
| 2. % Markup over vendor's cost engine, electronics, & related | <u>20 %</u> |
| 3. Hourly Rate brake work | <u>\$ 55.00 / hour</u> |
| 4. % Markup over vendors cost brake & related | <u>20 %</u> |

LOT 10- Glass Repair & Replacement

All American Glass & Mirror

1. Shop Rate w/ minimum of one (1) hour **\$ 55.00**
2. And % markup over cost on materials **15 %**
3. % discount from NAGS **10 %**
4. Location for Service at vendor's location: **7950 Doniphan Dr. Unit 3 Vinton, TX 79821**
5. Are there any Purchasing Coop Members, vendor cannot service for logistic reasons if service is requested on site at member's location? If yes, please explain; **No**

Clear Laminated Safety Glass	\$7.10 sq. ft.
Bronze Laminated Safety Glass	\$9.35 sq. ft.
Grey Laminated Safety Glass	\$9.35 sq. ft.
Plate Glass Clear	\$2.35 sq. ft.
Wire Glass	\$18.00 sq.ft.
Mirrors	¼ \$7.55 sq.ft. & 1/8 \$7.50 sq.ft.
Installation Charge	\$55.00 hr.
Emergency Calls	\$75.00 –\$100.00 depending on job
Markup Costs for Other Items	15%
% Discount from NAGS	10%
Windshields	Prices Vary Depending on Vehicle
Windshield Moldings	\$25.00 – \$35.00 depends on Windshield

Doggett Freightliner of South Texas, LLC

1. Shop Rate w/ minimum of one (1) hour **\$ 91.00**
2. And % markup over cost on materials **15 %**
3. % discount from NAGS **15 %**
4. Location for Service at vendor's location: **1367 N. Horizon Blvd. El Paso, TX 79928**
5. Are there any Purchasing Coop Members, vendor cannot service for logistic reasons if service is requested on site at member's location? If yes, please explain; **N/R**

George Dieter Auto Services LLC

1. Shop Rate w/ minimum of one (1) hour **\$ 80.00**
2. And % markup over cost on materials **30 %**
4. Location for Service at vendor's location: **Various**

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

Offering repairs and maintenance to light and medium duty vehicles at our NAPA AutoCare service facility. NAPA AutoCare offers special warranties for retail and fleet (up to 1.5 ton) vehicles. NAPA parts meet or exceed OE specifications on all application parts. Our government rates are \$55.00 labor rate and 20% parts markup.

~~We will replace a defect part (at no charge) same day with part availability. If defective part is not locally available item will be available from NAPA warehouse within 1 to 12 business days.~~

~~NAPA ProLink to view price listing/catalog.~~

Link: <http://www.napaprolink.com>

Login: region19

Password: region19

LOT 12- Bus Washing

Southwest Truck Sales, MHC Kenworth/Ford

- | | |
|---|--|
| 1. Bus (all sizes) wash with dry | <u>\$ 85.00</u> |
| 2. Bus (all sizes) wash, wax, and dry | <u>\$ 350.00</u> |
| 3. Bus (all sizes) wash, wax, dry, and vacuum | <u>\$ 400.00</u> |
| 4. Interior clean and shampoo | <u>\$ 575.00</u> |
| 5. Provide specifications on type of washing mechanism used | <u>Yes - Honda Pressure Washer 4,000 PSI</u> |

LOT 13 – While You Wait Oil Change, Antifreeze Flush, Filter Change, Wiper Replacement, and Related Type Services (Trucks, vans, cars)

Doggett Freightliner of South Texas, LLC

1. To be considered for award vendor must present on its letterhead a copy of its current list of services offered, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members
2. Discount from retail price list (if any) 25%

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

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Login: region19

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ProLink offers to look up parts by year, make and model and by Vehicle Identification Number. Also images of parts, manufactures warranties, part specifications and MSDS sheets. For futher assistance contact Johnny Garcia or Isaac Lara 915 591 1900, Jo Ann Smith 915 621 6404.

NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information

- ~~1. To be considered for award vendor must present on its letterhead a copy of its current list of services offered, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members~~
- ~~2. Discount from retail price list (if any) 20%~~

Southwest Truck Sales, MHC Kenworth/Ford

- | | |
|---|--|
| 1. Bus (all sizes) wash with dry | <u>\$ 85.00</u> |
| 2. Bus (all sizes) wash, wax, and dry | <u>\$ 350.00</u> |
| 3. Bus (all sizes) wash, wax, dry, and vacuum | <u>\$ 400.00</u> |
| 4. Interior clean and shampoo | <u>\$ 575.00</u> |
| 5. Provide specifications on type of washing mechanism used | <u>Yes - Honda Pressure Washer 4,000 PSI</u> |

LOT 14 – On Site Oil Change, Antifreeze Flush, Filter Change, Wiper Replacement, and Related Type Services (buses, trucks, vans, & cars)

Doggett Freightliner of South Texas, LLC

1. To be considered for award vendor must present on its letterhead a copy of its current list of services offered, pricing, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members
2. Discount from retail price list (if any) **25%**

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

1. To be considered for award vendor must present on its letterhead a copy of its current list of services offered, pricing, locations, phone numbers, contact personnel, and any discounts offered to Region 19 Purchasing Cooperative Members
BUSES ONLY
2. Discount from retail price list (if any) **10%**

LOT 15- Upholstery Repair & Replacement for all Vehicles including Bus Seats, Side Panels and Head Liners when necessary.

Doggett Freightliner of South Texas, LLC

1. To be considered for award vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data.
2. Discount from retail price list (if any) **N/A %**
3. Hourly rate per person for repairs (rate to be quoted with other costs in advance for PO preparation purposes: **\$ 91.00 / hour**)

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

1. To be considered for award vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data.
2. Discount from retail price list (if any) **10%**
3. Hourly rate per person for repairs (rate to be quoted with other costs in advance for PO preparation purposes: **\$74.50/hour**)

LOT 16- Custom Installation of Tool Kits, Lighting, Side Running Boards, Mirrors, Safety Equipment, Ladder Racks, and Related Accessories for GOV'T Service Vehicles.

Alamo Industries, Inc.

1. To be considered for award, vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data including catalogs of manufacturers and items typically sold for government vehicles;
2. Hourly rate per person **\$ 75.00 / hour + 7.5% supply fee**

Pricing by Vendor Offered

Adrian Steel

\$0 to \$9,999.00 **10% off Blue Trade Price**
\$10,000.00 or more **15% off Blue Trade Price**

Airlift

\$0 to \$9,999.00 **10% off Jobber Price**
\$10,000.00 or more **15% off Jobber Price**

Bak Industries

Any Purchase **15% off Jobber Price**

Bed Slide

Jobber Price

Big Country

Any Purchase **15% off Jobber Price**

Bulldog Winch

Any Purchase **10% off Jobber Price**

Carr

Any Purchase **5% off Jobber Price**

Covercraft

Any Purchase **10% off Jobber Price**

Extang

Any Purchase **20% off Jobber Price**

Federal Sign Heavy Duty Products

Any Purchase **30% off List Price**

Go Industries

\$0 to \$999.00 **7% off Jobber Price**
\$10,000.00 or more **12% off Jobber Price**

Go Light

Any Purchase **30% Markup from Catalog Price List**

Grote

\$0 to \$999.00 **10% off Jobber Price**
\$10,000.00 or more **10% and 5% off Jobber Price**

Husky Liner

Any Purchase **15% off Jobber Price**

Kargo Master

\$0 to \$2,499.00 **10% off Trade Price**
\$2,500.00 or more **15% off Trade Price**

Knapheide Manufacturing **-(On many items we get quoted discounts off of our normal prices. In those cases, we will base the markup off of the quoted price)**

\$0 to \$9,999.00 **25% Markup from Cost plus Shipping and Handling charges**
\$10,000.00 or more **20% Markup from Cost plus Shipping and Handling charges**

Maxon

\$0 to \$9,999.00 **Distributor price marked up 25% plus shipping and handling**
\$10,000.00 or more **Distributor price marked up 20% plus shipping and handling**

Penda Bedliners

Any Purchase **10% off Jobber Price**

PSE Amber

Any Purchase **30% off List Price**

Ranch Hand Truck Accessories

Any Purchase **10% off Jobber Price**

Retrax Retractable Bed Covers

5% off Jobber Price

Tommygate

Orders of 1 to 3 units **10% off MSRP plus shipping and handling**

Orders of 4 units or more 15% off MSRP plus shipping and handling

Undercover

\$0 to \$2,499.00 **15% off Jobber**
\$2,500.00 or more **20% off Jobber**

Weatherguard

0 to \$999.00 **20% off Trade Price**
\$10,000.00 or more **25% off Trade Price**

Weathertech

Any Purchase **10% off Jobber Price**

UWS Toolboxes

0 to \$999.00 **10% off Jobber Price**
\$1,000.00 or more **15% off Jobber Price**

Window Tinting

Any Purchase **10% Tint Price List**

Curt Towing Products **(Amendment to contract as of August 2016)**

Any Purchase **25% off Jobber Price**

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs * updated 1/13/2017

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NAPA limited repair warranty 24 months / 24,000 miles contact vendor for more information

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1. To be considered for award, vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data including catalogs of manufacturers and items typically sold for government vehicles;

2. Hourly rate per person		<u>\$ 55.00 / hour</u>
3. Markup over cost: Per transaction	\$1 - \$500	<u>15 %</u>
	\$501 - \$1250	<u>12 %</u>
	\$1251 - \$2,500	<u>10 %</u>
	\$2,501 - \$5,000	<u>7 %</u>
	\$5,001 - \$7,500	<u>5 %</u>

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

1. To be considered for award, vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data including catalogs of manufacturers and items typically sold for government vehicles;

2. Hourly rate per person **\$74.50/hour**

Truck Enterprises Inc.

1. To be considered for award, vendor must present on its letterhead a copy of its current list of services with pricing, hours of operation, typical turnaround time, and any other relevant data including catalogs of manufacturers and items typically sold for government vehicles;

2. Hourly rate per person		<u>\$ 102.00/hour</u>
3. Markup over cost: Per transaction	\$1 - \$500	<u>40 %</u>
	\$501 - \$1250	<u>35 %</u>
	\$1251- \$2,500	<u>30 %</u>
	\$2,501- \$5,000	<u>30 %</u>
	\$5,001- \$7,500	<u>20 %</u>

LOT 17- Air Conditioning Installation, Repair, Replacement and Related - Autos, Vans, ½ Ton Trucks

1-800 Radiator & A/C of El Paso

2. % Markup over vendors cost new & refurbished systems 55%

Price Matrix

<u>Product</u>	<u>Price</u>
Radiator	cost plus 59%
Condensers	cost plus 55%
Fan Assemblies	cost plus 55%
Fuel Pumps	cost plus 55%
A/C Compressors	cost plus 55%
A/C Compressor Kits	cost plus 55%

Far West Services, Inc.

1. Hourly Rate-Air Conditioning installations & Related \$ 75.00/hour
2. % Markup over vendors cost new & refurbished systems 20 %
3. Hourly Rate- Air Conditioning repairs \$ 75.00/hour
4. % Markup over vendors cost- parts 20 %

George Dieter Auto Services LLC

1. Hourly Rate-Air Conditioning installations & Related \$ 84.00/hour
2. % Markup over vendors cost new & refurbished systems 30 %
3. Hourly Rate- Air Conditioning repairs \$ 84.00/hour
4. % Markup over vendors cost- parts 30 %

~~GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs~~ *updated 1/13/2017

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1. Hourly Rate Air Conditioning installations & Related \$ 55.00 / hour
2. % Markup over vendors cost new & refurbished systems 20 %
3. Hourly Rate Air Conditioning repairs \$ 55.00 / hour
4. % Markup over vendors cost parts 20 %

LOT 18- Air Conditioning Installation, Repair, Replacement and Related - School Buses & High Profile Vehicles

Doggett Freightliner of South Texas, LLC

1. Hourly Rate-Air Conditioning installations & Related	<u>\$ 96.00 / hour</u>
2. % Markup over vendors cost new & refurbished systems	<u>25 %</u>
3. Hourly Rate- Air Conditioning repairs	<u>\$ 91.00 / hour</u>
4. % Markup over vendor's cost- parts	<u>25 %</u>

Far West Services, Inc.

1. Hourly Rate-Air Conditioning installations & Related	<u>\$ 75.00/hour</u>
2. % Markup over vendors cost new & refurbished systems	<u>20 %</u>
3. Hourly Rate- Air Conditioning repairs	<u>\$ 75.00/hour</u>
4. % Markup over vendor's cost- parts	<u>20 %</u>

George Dieter Auto Services LLC

1. Hourly Rate-Air Conditioning installations & Related	<u>\$ 84.00/hour</u>
2. % Markup over vendors cost new & refurbished systems	<u>30 %</u>
3. Hourly Rate- Air Conditioning repairs	<u>\$ 84.00/hour</u>
4. % Markup over vendor's cost- parts	<u>30 %</u>

GVM, Inc. dba. Napa Center El Paso, Sun Auto Repairs *updated 1/13/2017

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1. Hourly Rate Air Conditioning installations & Related	<u>\$ 55.00 / hour</u>
2. % Markup over vendors cost new & refurbished systems	<u>20 %</u>
3. Hourly Rate Air Conditioning repairs	<u>\$ 55.00 / hour</u>
4. % Markup over vendors cost parts	<u>20 %</u>

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

- | | |
|---|----------------------------|
| 1. Hourly Rate-Air Conditioning installations & Related | <u>\$74.50/hour</u> |
| 3. Hourly Rate- Air Conditioning repairs | <u>\$74.50/hour</u> |

Southwest Truck Sales, MHC Kenworth/Ford

- | | |
|--|---|
| 3. Hourly Rate- Air Conditioning repairs | <u>\$ 99.50/ hour</u> |
| 4. % Markup over vendor's cost- parts | <u>25 % Over cost on the Roadforce Product</u> |

Truck Enterprises Inc.

- | | |
|---|------------------------------|
| 1. Hourly Rate-Air Conditioning installations & Related | <u>\$ 102.00/hour</u> |
| 2. % Markup over vendors cost new & refurbished systems | <u>20 %</u> |
| 3. Hourly Rate- Air Conditioning repairs | <u>\$ 102.00/hour</u> |
| 4. % Markup over vendor's cost- parts | <u>20 %</u> |

LOT 19- Engine, and Machine Shop Welding, Grinding, Retooling, Rebuilding, and Overhaul Repairs

Vendor to provide a brief overview of services it provides and equipment it uses to provide local services as specified along with an hourly rate for different work, warranty work, trade in policy, and other matters relevant to this type of service requested by governmental transportation and mechanic workshops. Please use space below and further information on company letterhead;

George Dieter Auto Services LLC

Lark Industrial, LLC

Lark Industries is an industrial machine shop can service small pieces that simply need repairs or fabricate complex precise parts. We provide professional, high-quality, and cost-conscious general industrial machining. We can manufacture upon the specific request of our clients, we are able to meet our client's needs. We're equipped to fabricate single pieces or full assemblies.

The various industries that have benefitted from our services are:

Government
Manufactures
Aerospace
Medical
Automobile
Machine Shops
Sign Companies
Printing companies
Special Art Works
Metal Works
Technology

General industrial Machining

Secondary Operation
Treading: Standard, Metric and Acme
Welding
Grinding, Rebuilding and Overhaul Projects
Fabrication of Precision Custom Tooling
Fabrication of Tools, Dies, Molds,
Precision Lathe and Mill Adjustments
Engineering Support
Complete Design and Built Capabilities – Not just Components but Assemblies as well
Production Development
Prototypes and Production
Reverse Design (Design created from existing part)
1 Part to Multipart Production

State of the Art Facility Includes

"Cleanroom" facilities for metal fabrication or secondary operation
Automation
Tool Room
Metrology Department to assure Quality Control
Water Jet Cutting Technology

Lark's waterjet capacity can effectively cut and shape materials including:

Steel as thick as 6'
Stainless Steel
Aluminum
Brass
Copper
PVC
Plastic
Rubber
Hard Board
Glass
Wood
And More

Types of Welding and Cutting Services

MIG
TIG
ARC
Plasma
Torch
Water Jet

Warranty / Guarantee

All of our products and work is guaranteed to last its projected life time. Should a part or service not be to client's standard, a technician will address the issue immediately that same day or the next day at the latest. All new products have a 2 year warranty against manufacture's defects (only for parts manufactured by Lark Industrial). Should a part need to be replaced, depending on the complexity of the part, it will be replaced within 72 hours.

Pricing

CNC Single Item Fabrication, Modification, or Repair

\$75.00 0-1 hour design and setup fee
\$120.00 per hour for machining

CNC Production Rate

\$75.00 per hour for large quantity (over 8 hours)

Waterjet Cutting

<u>Per Minutes Cost</u>	<u>Minutes</u>
\$3.68	0-15
\$3.28	16-30
\$3.03	31-40
\$2.80	41-50
\$2.58	51-60
\$2.38	61-120
\$2.29	120 +

Welding & Painting

\$55.00 per hour

Manual Tool Room Machining (Fabrication, Modification, Repair)

\$65.00 per hour

*****All prices above do not include material. Material is charged at cost plus 15% markup.*****

*****Projects with a high amount of hours can be negotiated at a lower rate depending on quantities and project complexity.*****

Rush Truck Centers of Texas L.P. dba Rush Truck Center El Paso

Engine, Welding, rebuilding and Overhaul Repairs done on premises.

Machine shop, grinding and retooling N/A

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(December 8, 2015)
(November 3, 2016)