

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Maintenance, Repair, and Operation (MRO) Equipment, Supplies, and Materials – ESC Region 19 Allied States Cooperative

RFP NUMBER: 15-7147

RFP OPENING DATE: August 13, 2015

CONTRACT TERM: Date of award until August 31, 2018 with the option to extend in one year increments annually for an additional two (2) years if agreed to by ASC and Vendor.
(Extended by Region 19 until August 31, 2019)

FUNDING SOURCE: Various

RFP's ISSUED: 19

RESPONSES: 2

ADVERTISEMENT DATES: El Paso Times – July 3, 2015 & July 5, 2015
Washington Post- July 3rd & July 10th, 2015
October 15, 2015

BOARD MEETING DATE: October 15, 2015

RECOMMENDED FOR AWARD

~~Alamo Industries, Inc~~
~~AllPoints Foodservice Parts & Supplies, Inc.~~ (as of April 18, 2017)
American Refrigeration Supplies, Inc.
Dale Boren's Service Supply
Desert Drywall Inc. (HUB)
El Paso Bolt and Screw Co. Inc. (HUB)
El Paso Superglass, Inc.
Ewing Irrigation Products
Frank's Supply Company, Inc.
G & E Industrial Supplies
~~GVM Inc. dba Napa Center El Paso, Sun Auto Parts~~ *updated 1/13/2017
Border Parts Group, Inc. DbA NAPA *as of November 15, 2018
IEH Auto Parts LLC dba Auto Parts Auto Plus / Pep Boys (as of September 2015)
~~ITW Food Equipment Group LLC~~ *Terminated with cause effective 11/5/18
Johnstone Supply
LA Professional Services, Inc., dba TexStar
NanoTech – Surface Solutions
Otero Tools
~~Passage Supply Co.~~ Hercules Industries *as of May 23, 2018
Saucedo Lock Company (HUB) *as of June 21, 2017
School Bus Parts Co.
School Specialty, Inc.
Sid Tool Co., Inc. dba MSC Industrial Supply Co.
Southwestern Industrial Fasteners
Spectrum Paper Co., Inc. (HUB)
Sun City Communications, LLC (HUB)
Technical Building Services
The Sherwin-Williams Company
Triangle Electric Supply Co.
Univar ES
Wisco Supply, Inc.

TOTAL (estimated) \$3,000,000.00/ year

EXPLANATIONS:

Award of this contract will enable the ESC Region 19 Purchasing Cooperative members Award of this contract will enable Region 19 Purchasing Cooperative members to procure MRO supplies and related goods and services as required during the contract period from a pool of established vendors. All vendors awarded scored an 8 or above out of a possible 10 in evaluation factors.

SPECIFICATIONS PROVIDED BY:

Royce Cleveland - ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE:

Royce Cleveland - ESC Region 19 Allied States Cooperative

Martin Camacho - ESC Region 19 Allied States Cooperative

Mary Jane Lopez - ESC Region 19 Allied States Cooperative

Alamo Industries, Inc.

Art Smith
5923 Gateway West Blvd.
El Paso, TX 79925
915-781-1234
Fax: 915-781-0600
www.alamoauto.com / asmith@alamoauto.com

2) Automotive parts and supplies

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>		
Betterbuilt	Jobber	10%	Warranty statement in catalog
Buyers Products	List	25%	Varies by product, minimum 1 year
Dimensions / Sensata	Jobber	10%	Separate warranty statement on cd
Ecco	Jobber	30%	Warranty varies by product.
Reelcraft	List	5%	Warranty statement in catalog or cd
Ridgid Industries	Jobber	Net	Separate warranty statement on cd
Supersprings	Jobber	5%	Separate warranty statement on cd
VisionX	Jobber	15%	Separate warranty statement on cd

States Covered –New Mexico, Texas

AllPoints Foodservice Parts & Supplies, Inc. (as of April 18, 2017)

Jeff Heiney
607 W Dempster Street
Mount Prospect, IL 60056
800-332-2500 ext 4250
jheiney@allpointsfps.com

10) Food Service & Related Repair Parts

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
None	0%

States Covered – All States

American Refrigeration Supplies, Inc.

Raul Aragon
3524 Gateway East
El Paso, Texas 79905
915-533-1677
raragon@arsnet.com

12) HVAC

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

American Refrigeration Supplies Price List 17-61%

States Covered – All States

Dale Boren's Service Supply

Kelly Boren
809 Tony Lama
El Paso, Texas 79905
915-779-8686
kbsupply@hotmail.com

- 9) Fleet maintenance & power tools
- 11) Hand tools
- 12) HVAC & Plumbing
- 16) Threaded Piping
- 17) Pumps

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

Plumbing copper pipe	70%
Plumbing copper fittings	80%
Plumbing black pipe	45%
Plumbing black fittings	80%
Plumbing PVC pipe	40%
Plumbing PVC fittings	70%
Plumbing fixtures	30%
Plumbing repair parts	65%
Pumps – sewer	30%
Pumps – circulating	30%
HVAC repair parts	50%
Compressor Parts	50%
Pump repair:	Hourly: \$35.00
Auto collision repair:	Hourly: \$35.00

States Covered: All States

Desert Drywall Inc. (HUB)

Juan Diaz
3926 Mountain Ave.
El Paso, TX 79930
915-921-8969
ddrywall@elp.rr.com

- 1) Abrasives, soldering, and welding
- 3) Building Facilities Supplies
- 5) Janitorial Supplies & Equipment
- 8) Fasteners, adhesives, & hardware
- 11) Hand tools
- 13) Lumber & Specialty woods

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
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DDINC – PPG Pricelist 201	25%
Pittsburgh Paint – DDInc – MASRP Pricelist 2015	48%
Glidden Professional List Price List – 2015 –	15%
Rustoleum CBG MSRP Price List 102114	15%
Rustoleum Industrial MSRP Price List 102114	15%
Desert Drywall Related Products MSRP Pricelist	48%

States Covered – New Mexico and Texas

El Paso Bolt and Screw Co. Inc. (HUB)

Robert Salome
7058 Alameda Ave.
El Paso, Texas 79915
915-772-7491
EPBolt@aol.com

- 1) Abrasives, soldering, and welding
- 6) Drills, Reamers, & counter bores
- 7) Dies & Taps
- 8) Fasteners, adhesives, & hardware
- 11) Hand tools

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
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El Paso Bolt and Screw Co. Inc. Wholesale List Price	Net 0%
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States Covered – All States

El Paso Superglass, Inc.

David O'Donell
825 Blacker Avenue
El Paso, Texas 79902
915-252-8990
daveod@superglass.com

- 2) Automotive parts and supplies
- 18) Other Windshield Repair

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

None 0%

States Covered - Texas

Ewing Irrigation Products

Kenneth Futrell
3630 Durazno
El Paso, TX 79905
915-588-0285
Fax: 915-577-9191
www.ewingirrigation.com / kfutrell@ewingirrigation.com

- 3) Building Facilities Supplies
- 11) Hand tools
- 12) HVAC & Plumbing
- 17) Pumps
- 18) Other PVC Pipe & Fittings
- 19) Other Sprinkler Parts
- 20) Other Fertilizer & Herbicides

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

Price List 150+ page price list available from ESC R19 ASC or contact vendor

States Covered – Arizona, Arkansas, Alabama, California, Colorado, Florida, Georgia, Kansas, Louisiana, Mississippi, Missouri, New Mexico, North Carolina, Oklahoma, Oregon, Tennessee, Texas, Utah, Washington

Frank's Supply Company, Inc.

Rick Lamb
3311 Stanford Dr
Albuquerque, New Mexico 87107
505-884-0000
rickl@franks-supply.com

- 1) Abrasives, soldering, and welding
- 6) Drills, Reamers, & counter bores
- 7) Dies & Taps
- 8) Fasteners, adhesives, & hardware
- 9) Fleet maintenance & power tools
- 11) Hand tools
- 14) Material handling, storage, packaging
- 15) Measuring instruments
- 17) Pumps
- 18) Other Catalog

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

Rental Equipment Charge List Price less 22%
Large Equipment Rentals List price less 22%

Re-Rent* - List Price (defined as Frank's Supply's acquisition cost plus 20%)

No Delivery Charge** for deliveries & pick-ups made to job locations within 10 miles of a Frank's Supply store.

No Theft & Damage Charge

Fuel Charge List less 10%
Wear Charge List less 10%
Welding Gas List less 10%

* Motor freight charges will apply if the re-rented equipment is delivered from an out-of-region supplier. This includes both incoming and outgoing return freight.

** Emergency Deliveries – Delivery or pick-ups requests outside Frank's Supply's normal business hours (Monday through Friday 7 am to 5 pm) will be charged at a rate of \$75/hour.

Rate Structure: 1 day rate = 24 hours, 1 week rate = 7 calendar days, 4 week rate = 28 calendar days

Metered Equipment: 1 day rate = 8 hours, 1 week rate = 40 hours, 4 week rate =160 hours, annual = 2080 hours

Double Shift Rates: 1 ½ times day, week, or 4 week rate (whichever applies)

Triple Shift Rates: 2 times day, week, or 4 week rate (whichever applies)

Overtime Charges: 1/6 daily rate per hour, ¼ weekly rate per day

Terms of Sale: For customers with established credit, payment terms are 1% 15 days, Net 30.

Fuel	Note: Price Varies with Market Conditions
Gasoline	\$6.00 per Gallon
Diesel	\$6.00 per Gallon
Kerosene	\$6.00 per Gallon
2-Cycle Mixed Fuel	\$6.75 per Gallon
Propane	\$3.50 per Gallon

Wear Charges	
Diamond Blades	\$4.00 per thousandths inch
Core Bits	\$4.00 per thousandths inch
Diamond Disc for Grinders	\$4.00 per thousandths inch
Sweeper Brush	\$8.00 per 1/8 inch

Welding Gas	
Oxygen	\$.04 per pound
Acetylene	\$.40 per pound
Argon	\$.04 per pound
Argon CO2 Mix	\$.04 per pound
Welding Wire	\$8.00 per pound

1. Maximum Order - Frank's Supply does not have a maximum order limit.
2. Minimum Order - Frank's Supply does not have a minimum order limit.
4. Quantity Discounts - Frank's Supply will negotiate price and shipping terms on large order requests for a single product on a case-by-case basis. Also, Frank's Supply will negotiate price and shipping terms on a single order requests that exceed \$100,000 on a case-by-case basis.
7. Time of Delivery - Stocked items shipped in 1 – 7 days. Frank's Supply will deliver stocked items free of charge within 100-mile radius of any Frank's Supply location.
8. Overnight and 2 day Delivery - Frank's Supply will ship items to be delivered in 1 – 2 days. If premium freight (UPS Red, Fed Ex) is requested by the customer, it will be shipped prepaid and the cost of the freight added to the invoice. Frank's Supply will contact the contractor to review freight rates and shipping approval before shipping the product.
9. Urgent Requirements - Contractors can contact the following individuals to request urgent deliveries:
 Jesus Arrieta – 915-592-9700
 Hector Morales – 915-592-9700
 Al Castillo - 915-592-9700
10. F.O.B. Points- Frank's Supply offers F.O.B. Destination if the product can be shipped under UPS standards. If the product cannot be shipped under UPS standards, it is shipped F.O.B Origin. The freight cost is prepaid and added to the invoice.
14. Warranty Provision – Frank's Supply offers Standard Commercial Warranty - Products listed in the catalog are warranted to the final consumer by their manufacturer. Copies of such warranties are supplied with the product or are available from the manufacturer. Upon request, Frank's Supply will furnish manufactures' warranties free of charge.
15. Terms of maintenance and repair - Frank's Supply will provide repair parts under Region 19 contract. Frank's Supply will provide parts at a 1.25 mark-up over its acquisition cost. Parts that are special ordered will be F.O.B. origin.
16. Terms and conditions for any other services. Frank's Supply will provide safety training and operator certification for its equipment at no charge for Contractors requesting training in Frank's Supply's normal commercial geographic locations. (New Mexico and El Paso, Texas)

For items not listed in Frank's Supply Catalog or Price List

Commodity items, shop supplies, hand tools and power tools, construction equipment, etc. will be sold a maximum of 1.25% over cost.

Price listing provided to Region 19 with discount included.

States Covered – New Mexico and Texas

G & E Industrial Supplies

John Carrasco

857 Pendale Road

El Paso, Texas 79907

915-598-6137

jcarrasco@geindustrialsupplies.com / jcarrasco@geenterprises.biz

- 4) Electrical lighting, motors & power transmission
- 5) Janitorial Supplies & Equipment
- 6) Drills, Reamers, & counter bores
- 7) Dies & Taps
- 8) Fasteners, adhesives, & hardware
- 10) Food Service & Related Repair Parts
- 12) HVAC & Plumbing
- 15) Measuring instruments
- 16) Threaded Piping
- 17) Pumps
- 18) Other Boiler and Parts
- 19) Other Compressors and Parts

Catalog name or Price list name:

Legend Value

Sensus Regulators

Watson McDaniel

Wilkins/Zurn

MilJoco

US Seal

Discount offered to ESC Region 19 ASC members

.44% discount from MSRP

.51% discount from MSRP

.62% discount from MRSP

.45% discount from MSRP

.55% discount from MSRP

.50% discount from MSRP

States Covered – New Mexico and Texas

~~GVM Inc. dba Napa Center El Paso, Sun Auto Parts *updated 1/13/2017~~

Border Parts Group, Inc. DbA NAPA *as of November 15, 2018

Isaac Lara Claudia Boyd

7750 Gateway Blvd East

El Paso, TX 79915

915-591-1900 915-778-3191

isaac.lara@napacenter-elpaso.com / claudia@napa-bpg.com

- 1) Abrasives, soldering, and welding
- 2) Automotive parts and supplies
- 7) Dies & Taps
- 8) Fasteners, adhesives, & hardware
- 9) Fleet maintenance & power tools
- 11) Hand tools
- 18) Other Automotive paint and related supplies and products

Catalog name or Price list name:

Discount offered to ESC Region 19 ASC members

Price list

25%, 35%, 45%, and 55%.

Lines for Discount - List Price less 25% - Master List

Product Line Description

DEW Dewalt Power Tools

FAF Fleet Charge Anti-Freeze

GIB Gates Industrial

NLE Napa Professional Lifting Equipment

TSS NAPA Tool Storage

Lines for Discount - List Price less 35% - Master List

Product Line Description

BC Blue Coral

LUC Lucas Oil

NAC NAPA Air Compressors

NPP NAPA Paper Products

NR NAPA Radiators

NSP NAPA Steering Pumps

PEA Peak Antifreeze

RPS NAPA Power Sport Starters - motorcycles

SER Napa Service Tools

SOR Solar Prod/Coolant Recyclers/Booster Pacs

SPC Napa Speciality Tools

VG Irwin Tools

XXX NAPA Oil Dry

Lines for Discount - List Price less 45% - Master List

Product Line Description

ASP Autoht Spark Plugs

ATP Napa Automatic Transmission Parts

BAT Napa Batteries

BK Balkamp - automotive parts and accessories

CHA Champion Spark Plugs

CHT Caryle Hand Tools

CVB Napa CV Boots

DEN Denso Compressor - A/C

GET Genetron refrigeration

GRO Grote - HD Lighting

HNC Heavy Duty Napa

LIT NAPA Lighting - HD Lighting

MAC NAPA Chemicals

MBI Midland - HD Brake Products

MMM 3M Products

MO Modme Radiator

MRC Master Ride Chassis Parts

MS Martin Senour (Automotive Paint) - Sherwin Williams

NAF NAPA Antifreeze

NB NAPA Brake Rotors Premium

NCB NAPA Consumer - various cleaners, waxes, flat repair etc.
 ND NAPA Brake Drums
 NGA NAPA Gaskets
 NHD HAPA Heavy Duty
 NHF NAPA Hyd Fluid
 NMD NAPA Max Drive - New CV Driveshaft
 NNC NAPA New Clutch
 NND NAPA New Distributors
 NPT NAPA Professional Air Tools
 NTE Napa Tools and Equipment
 PFP Pro Force Power
 RRA NAPA Response
 RS Rancho Suspension & Shocks
 SCC Security Chain
 SF Seafoam Brand Line of Products
 SME NAPA Small Engine - parts for small engines
 SS Safety Stop - Brake Pads and shoes
 STP Spectra Tanks - Gas Tanks
 THM NAPA Thermostat
 TW Turtle Wax
 TWD Various HD Parts
 WD WD 40 Products
 WWS Windshield Wash

Lines for Discount - List Price less 55%

Product Line Description
 AC AC Delco Spark Plugs
 ACK A/C Kits
 ADO Adaptive One Brake Pads
 AMM Ammco
 ATM Altrom Imports - all import parts
 AVB Advantage Bulbs
 BEL Belden Wire Products
 BRG Napa Bearing
 BSH BOSCH Electrical
 CAL Napa Brake Caliper
 CBL BOSCH Electrical
 CRC CRC Chemicals
 CRB Echlm Fuel related parts
 DC Duplicolor
 DEM Delphi Engine Mgmt
 DFP Delphi Fuel Pump
 ECH Echlm Ignition
 EGO Eagle One Products
 EXH Napa Exhaust
 FIL Napa Filters
 FPG Fel-Pro Gaskets
 FPW Fire Power Welding
 GAT Gates Hydraulic
 KW KW Products
 LMP NAPA Lamps West
 MPB Mileage Plus Bearing
 MPE Mileage Plus Ignition
 MPF Mileage Plus Fuel
 MPW Mileage Plus Spark Plug Wire Sets
 NAP NAPA Air Pumps
 NBB NAPA Brake Booster
 NBC NAPA Battery Chargers
 NBF NAPA Brk Fluid
 NBH NAPA Belts & Hoses (Gates)
 NCC NAPA Cold Power - New A7C compress
 NCF NAPA Clutch & Accessories
 NCP NAPA Chassis Parts
 NEC NAPA Electronic
 NF NAPA Flashers
 NFP NAPA Fuel Pumps
 NGK NGK Spark Plugs
 NGW NGK Wires

NHC NAPA Heater Core
NMC NAPA Brake Master Cylinders
NNE NAPA New Electrical
NOE NAPA various OEM Parts
NOS NAPA Oil Seals
NPJ NAPA Proformer U-joints
NPS NAPA Power Steering Parts
NRD NAPA Reman Distributors
NS NAPA Shocks and Struts
NTH NAPA Tire Hardw
NTL National Oil Bearings and seals (HD)
NTP NAPA Timing Products
NVP NAPA Vacuum Pumps
NW NAPA Wire Products
OWI OWI Wipers Blades
PAF Prestone AF
PBH Power-Fit Belts
PFI Power Sport Filters
PFL Platinum Filter
PGB Proformer Bearings
PHI Phillips Electrical
PS NAPA Power Steering
PSB Power Sport Batteries
PSF NAPA Power Steering Fluid
PUJ Precision U-Joints
RAY Rayloc Electrical
RFD Rockford - nuts and bolts
RHK Radiator Hose Kit
RR NAPA Response - Shocks and Struts
SAS SAS Safety Prod
SEP Seal Power Engine components
SFI Pro Select Filters
SFL Silver Filters
SL Sta-lube - lube additivve
SMU Soundmaster - mufflers
SPR Sharpe Paint
TEE Tech Expert
TEM NAPA Temp Products
TFP Tru-Flow Fuel Pumps
TFW Tru-Flow New Water Pumps
TS Tru-Stop Brakes
UP NAPA Ultra Premium brake parts
WH Weatherhead Hoses & Fittings
WIL Wilson Electric
WIP NAPA Windshield Products
WLD NAPA Welding Products
WP NAPA Reman Water Pumps
WPK Water Pump Kits P
ZRX Zerek

States Covered – Texas (outside of El Paso freight will be added)

IEH Auto Parts LLC dba Auto Plus / Pep Boys (as of September 2015)

Eric H. Levy * as of 5/18/2018

901 N. Lenola Rd. PO Box 404683 *updated 10/8/18
Moorestown, NJ 08057 Atlanta, Georgia 30384-4683
856-778-1400
Fax: 856-439-5903
www.autoplusap.com
rlevy@uniselect.com
macustomersupport@uniselect.com
www.nexpart.com

1. Rick Talpey, Sales Manager, Fleet Sales Major Accounts
rtalpey@autoplusap.com
(860)510-2505
2. Cyrano Parsard
Cyrano_Parsard@pepboys.com
(954)235-0813
3. Jacqui Thompson- for invoice or AR questions or Jim Strecker
jthompson@autoplusap.com (856)359-9226
jstrecker@autoplusap.com - Invoicing (856)359-9224

Payment Inquiries *as of May 21, 2018
Wilkins, Larry lwilkins@autoplusap.com
(770)767-5947 *updated 10/8/18

Speight, Lia lspeight@autoplusap.com
(770)767-5849 *updated 10/8/18

This website is your special ESC Region 19 ASC auto pricing (45-65% discount) available as of September 8, 2015

- 1) Abrasives, soldering, and welding
- 2) Automotive parts and supplies
- 5) Janitorial Supplies & Equipment
- 8) Fasteners, adhesives, & hardware
- 9) Fleet maintenance & power tools
- 11) Hand tools
- 18) Other Truck Parts & Supplies
- 19) Other Automotive Paints & Supplies
- 20) Other Chemicals & Antifreeze & Lubricants

Catalog name or Price list name:

Discount offered to ESC Region 19 ASC members

Price Lists 40-65%

On line price list showing discounts

**Note – Auto Plus reserves the right to decrease pricing to meet local market conditions.

States Covered – Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Iowa, Louisiana, Maryland, Massachusetts, Minnesota, Mississippi, Missouri, New Jersey, New York, New Mexico, North Carolina, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Virginia, Washington, West Virginia

ITW Food Equipment Group LLC *Terminated with Cause 11/5/18

Tyson Williams
8302 Venita Ave
Lubbock, Texas 79424
806-747-4747
Tyson.williams@hobartservice.com

~~10) Food Service & Related Repair Parts~~

~~Catalog name or Price list name: _____ Discount offered to ESC Region 19 ASC members~~

~~**Hobart Parts 2015 List Pricing ALL brands** _____ 13%~~

~~_____ 13% from published list price on all ITW brand parts~~

~~13% discount will continue into 2016 in a accordance with Terms and Conditions using 2016 pricing.
Shipping will be provided at UPS published rates, in accordance with customers select method.~~

~~Warranty — 90 days~~

~~**States Covered — All States**~~

Johnstone Supply
Eddie Salazar
800 B Tony Lama
El Paso, TX 79915
915-779-5736
eddie.salazar@johnstonesupply.com

- 1) Abrasives, soldering, and welding
- 4) Electrical lighting, motors & power transmission
- 9) Fleet maintenance & power tools
- 10) Food Service & Related Repair Parts
- 11) Hand tools
- 12) HVAC & Plumbing
- 17) Pumps

Catalog name or Price list name: _____ Discount offered to ESC Region 19 ASC members

Johnstone Supply #206 _____ 47%

States Covered – Texas and New Mexico

LA Professional Services, Inc., dba TexStar
Frank Morales
PO Box 1915
Kyle, TX 78640
515-593-6199
frank@txstarpro.com

- 2) Automotive parts and supplies

Catalog name or Price list name: _____ Discount offered to ESC Region 19 ASC members

Government pricing _____ 4%

States Covered – Texas

NanoTech – Surface Solutions

Jorge Cordoba
1500 S Lamar Blvd Apt 4067
Austin, Texas 78704
956-739-4549

- 2) Automotive parts and supplies
- 3) Building Facilities Supplies
- 5) Janitorial Supplies & Equipment
- 9) Fleet maintenance & power tools
- 18) Other Painting
- 19) Other Anti-Graffiti
- 20) Other Protective Coatings

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

Nanotech Surface Solutions USA Pricelist 10%

States Covered – All States

Otero Tools

Michael Calkins
1604 A Fairview
Tularosa, NM 88352
575-443-3400
mikecalkins@cornwelldealer.com

- 1) Abrasives, soldering, and welding
- 6) Drills, Reamers, & counter bores
- 7) Dies & Taps
- 9) Fleet maintenance & power tools
- 11) Hand tools
- 12) HVAC & Plumbing
- 15) Measuring instruments
- 18) Other Lube Equipment
- 19) Other Jacks & Stands
- 20) Other Body Shop Equipment

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members

www.cornwelltools.com 10% discount

States Covered – New Mexico, Texas

Passage Supply Co. Hercules Industries * as of May 23, 2018

Matt Salgado Arturo Garcia
200 Chelsea
El Paso, Texas 79997
915-778-9377
matts@passagesupply.com artjr@passagesupply.com

12) HVAC & Plumbing

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
Passage Supply Blue, White and Yellow Catalogs	10% discount
Source one Catalog	40% discount off MLP

States Covered – New Mexico and Texas

Saucedo Lock Company (HUB) *as of June 21, 2017

David E. Saucedo
709-711 N Copia St
El Paso, Texas 79903
915-566-7101
davide@saucedocompany.com

- 3) Building Facilities Supplies
- 8) Fasteners, adhesives, & hardware
- 18) Other Lock Supply
- 19) Other Asset Protection
- 20) Other Security Products

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
Abus, Padlocks & Accessories	25% off list
Abloy ProTec2, High Security Locks	15% off list
Adams Rite, Architectural Hardware	10% off list
Alarm Lock, Electronic & Trilogy Locks	15% off list
Cal-Royal, Door and Lock Hardware	33% off list
Garrett, Metal Detectors	10% off list
Inkas, High Security Safes	25% off list
Securitron, Electronic Locking Products	10% off list
Tell, Commercial Lock Hardware	35% off list
Vitek, Surveillance Systems & Cameras	20% off list

[Medeco High Security Hardware Link](#) – added 9/4/2018

States Covered – All states

School Bus Parts Co.

Andy Taylor
PO BOX 10
Plumsteadville, PA 18949
800-523-6000
Fax: 215-766-2097
www.schoolbuspartscos.com / sbptexas@sbcglobal.net

2) Automotive parts and supplies

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
SBP Fleet Price List	20%
Bust Seat Foam Padding	0%

States Covered –All States

School Specialty, Inc.

Shawna O'Briant
W6316 Design Drive
Greenville, WI 54942
800-554-7632
Fax: 800-675-1775

www.schoolspecialty.com / bidwestnotices@schoolspecialty.com / Shawna.obriant@schoolspecialty.com

- 1) Abrasives, soldering, and welding
- 3) Building Facilities Supplies
- 5) Janitorial Supplies & Equipment
- 8) Fasteners, adhesives, & hardware
- 9) Fleet maintenance & power tools
- 14) Material handling, storage, packaging
- 15) Measuring instruments

Catalog name or Price list name:

Discount offered to ESC Region 19 ASC members

2015 School Specialty Educational Essentials Catalog	31% / 10 %
2015 School Specialty Art Education Catalog / SAX	31% / 10 %
2015 School Specialty Special Education Resources Catalog / Abilitations	31% / 10 %
2015 School Specialty Physical Education & Sport Catalog / Sportime	31% / 10 %
2015 School Specialty Early Childhood Catalog / Childcraft	31% / 10 %
2015 School Specialty Career & Technical Education / Brodhead Garrett	31% / 10 %
2015 School Specialty Furniture & Equipment Catalog	31% / 10 %

List price less 31% on all current School Specialty priced catalogs on 9 & 8 prefix items.
(Unless catalog bears notation: No other discounts apply)

List price less 10% on all current School Specialty priced catalogs on 6 & 7 prefix items.
(Unless catalog bears notation: No other discounts apply)

States Covered – All States

Sid Tool Co., Inc. dba MSC Industrial Supply Co.

Steve Pena	Tim Collins	Matt Stump
steven.pena@mscdirect.com	collinst@mscdirect.com	stumppm@mscdirect.com
915-227-0917	915-345-2440	512-296-0974

10737 Gateway West Suite 102
El Paso, Texas 79935
Phone: 915-629-8233
Fax: 915-629-8235

Timothy Collins
75 Maxess Road
Melville, NY 11747
1-800-645-7270
Fax: 1-800-255-5067
www.mscdirect.com / collinst@mscdirect.com

- 1) Abrasives, soldering, and welding
- 3) Building Facilities Supplies
- 4) Electrical lighting, motors & power transmission
- 5) Janitorial Supplies & Equipment
- 6) Drills, Reamers, & counter bores
- 7) Dies & Taps
- 8) Fasteners, adhesives, & hardware
- 9) Fleet maintenance & power tools
- 11) Hand tools
- 12) HVAC & Plumbing
- 14) Material handling, storage, packaging

- 15) Measuring instruments
- 17) Pumps
- 18) Other Flat Stock (Metal Working)
- 19) Other Machine Tool Accessories (Metal Working) 12%
- 20) Other Metalworking Fluid
- 21) Other Air Filters
- 22) Other Lamps, Ballast, Fixtures
- 21) Other Outdoor Garden Supplies and Equipment

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members
 MSC Catalog 2015 / 2016 12%

2015 / 2016 MSC Catalog is not available at the time of this of this response, it will be available after august 17, 2015.
 Current pricing upon which discounts will apply is available on our web site www.mscdirect.com

MSC cannot certify that all products in its catalog are compliant with the Buy America Act. When requested, MSC will provide the country of origin on an order-by-order basis.

Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and in the event that seasonal and special promotion pricing exceed the bid pricing discounts, the vendor will honor the lower pricing when ASC has followed the procedures to activate such special promotion pricing using the promotion codes made available by Vendor.

States Covered –Texas

Southwestern Industrial Fasteners

Linda Fall
 924 Tony Lama
 El Paso TX. 79915
 915-592-5859
 Fax: 915-593-2961
www.swifco-ep.com / swifco924@aol.com

- 1) Abrasives, soldering, and welding
- 6) Drills, Reamers, & counter bores
- 7) Dies & Taps
- 8) Fasteners, adhesives, & hardware
- 9) Fleet maintenance & power tools
- 11) Hand tools
- 18) Other Brass Fittings
- 19) Other Electrical
- 20) Other Paint & Maintenance Products

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members
swifco924@aol.com 0%

States Covered – All States

Spectrum Paper Co., Inc.

~~Lisa Arredondo~~ Yvonne Zubia (as of July 2016)
 27 Concord St.
 El Paso, TX. 79906
 915-595-0020
 Fax: 915-595-3435
www.spectrumpaper.com / lisa@spectrumpaper.com / customerservice@spectrumpaper.com / Yvonne@spectrumpaper.com

- 4) Electrical lighting, motors & power transmission
- 5) Janitorial Supplies & Equipment

Catalog name or Price list name: Discount offered to ESC Region 19 ASC members
 Spectrum Paper Price List 21%

States Covered – New Mexico, Texas
Sun City Communications, LLC (HUB)

Amoreena Garcia
3501 Durazno Ave. Unit C
El Paso, TX 79905
915-356-7126
Fax: 915-792-0584
www.suncitycomm.com / amor@suncitycomm.com

18) Other Wireless Communications

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
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Sun City Communications, LLC	23%
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The proposed Motorola radios include a standard 2 (two) or 3 (three) year warranty period, depending, on the model.

The proposed Vertex Standard radios include a standard 3 (three) year warranty period.

States Covered – New Mexico, Texas

Technical Building Services

Joe Gardea
1712 Wyoming
El Paso, Texas 79902
915-351-8771
tbsefp@sbcglobal.net

12) HVAC & Plumbing

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
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KMC Controls	65%
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Veris Controls	39%
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States Covered – New Mexico and Texas

The Sherwin-Williams Company

Cruz Lopez
9155 Dyer St. Unit D5
El Paso, TX 79924
915-755-7172
Fax: 915-755-7479
www.sherwin.com / swrepQ182@sherwin.com / sw7025@sherwin.com

18) Other Paint & Sundries

19) Other Graco

20) Other Titan

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
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Paint and Related Sundries	30%
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Graco	20%
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Titan	20%
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States Covered – All States

Triangle Electric Supply Co.

Maty Ramos
 3815 Durazno Ave.
 El Paso, TX 79905
 915-533-5981
 Fax: 915-533-5999
maty@trielelect.com

- 3) Building Facilities Supplies
- 4) Electrical lighting, motors & power transmission
- 11) Hand tools

<u>Catalog name or Price list name:</u>	<u>Discount offered to ESC Region 19 ASC members</u>
Miscellaneous	20% - 40% Discount
Engineering Services	20% Discount
Electrical Maintenance	20% Discount
Ballast - Advance (Made in Mexico, but approved by NAFTA)	60%
Batteries - EverReady	45%
Computer Duct - Wiremold	25%
Conduit Boxes - Crouse-Hinds	64%
Conduit - Various Manufactures (EMT, IMC, FLEX, PVC)	33%
Conduit Fittings - Crouse- Hinds	25%
Lamps - Philips	80%
Lighting Fixtures - Lithonia, Cooper, Hubbell	50%
Power Controls - Eaton, Cutler, Hammer (Made in Mexico)	35%
Power Distribution - Eaton, Cutler, Hammer	60%
Wire - On all stock wire	45%
Wire Connectors -Ideal	40%
Wiring Devises - Bryant / Cooper Wiring Device	45%
Miscellaneous - Greenlee Tools	10%
Bussman Fuses	20%
3M Tape	20%
Eaton - Transformers, switches, panels, etc.	40%
Sol	0% *added 7/11/18

States Covered – New Mexico, Texas

Univar ES

Jaime Lagos
11076 Grinder St.
Dallas, TX 75238
915-309-3813
Fax: 505-243-1984
www.pestweb.com / Jaime.lagos@univarusa.com

- 18) Other Bed bug encasements, Fly lights, mosquito chemicals, mosquito equipment
- 19) Other Herbicides, Fungicides, RoundUp
- 20) Other Fertilizers, Spraying Equipment, Spray Rigs, Rodent Traps, Live Animal Traps
- 21) Other Seed for athletic fields or parks
- 22) Other Safety Supplies (goggles, tyvex suits, bee suits, etc.)

Catalog name or Price list name:

Discount offered to ESC Region 19 ASC members

www.pestweb.com / ez order online

5 – 10 %

5% discount orders less than \$5,000.00

10% discount orders over \$5,001.00

All agency products by manufacturers are excluded from any discounts.

States Covered – New Mexico, Texas

Wisco Supply, Inc.

Alex Cabrera
815 S. St. Vrain St.
El Paso, TX 79901
PO BOX 214 79942
915-544-8294
Fax: 915-533-1804
www.wiscosupply.com / acabrera@wiscosupply.com

- 3) Building Facilities Supplies
- 12) HVAC & Plumbing
- 18) Other Boilers

Catalog name or Price list name:

Discount offered to ESC Region 19 ASC members

Building Facilities Supplies

A.O. Smith	30%
Armstrong	25%
Burks	20%
Honeywell	25%
Schneider Electric	40%
Watts	25%
G.D. Dryers & Compressors	15%

HVAC & Plumbing

Watts	25%
Conbraco	25%
A.O. Smith	30%
Armstrong	25%
Honeywell	25%
Schneider Electric	40%
McDonnell Miller	20%
Marsh	30%
G.D. Dryers & Compressors	15%
Maid-O-Mist	25%

Pumps

Armstrong	25%
Little Giant	18%
Shipco	30%
Tranco Pumps	15%
Burks	20%
ASCO	5%

Price list on web site – www.ascovalve.com

Boilers

Clever Brooks	15%
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Warranty / Guarantee – All products / parts provided will be new – warranties on parts are 1 year from date of purchase.

States Covered –New Mexico, Texas

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(June 13, 2016)
(June 28, 2017)
(June 20, 2018)