

**EDUCATION SERVICE CENTER REGION 19 RFP  
AWARD SUMMARY**

**RFP TITLE:** Classroom Curriculum, Supplies, Equipment, and Related – ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 15-7116

**RFP OPENING DATE:** May 20, 2015

**CONTRACT TERM:** Date of award until July 31, 2017-2016 (correction as of June 2016) with the option to extend is for a period of one (1) year with an option to renew annually for an additional four (4) years if agreed to by ESC-Region 19 and Vendor  
**(Extended by Region 19 until July 31, 2017)**  
**(Extended by Region 19 until July 31, 2018)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 326

**RESPONSES:** 59

**ADVERTISEMENT DATES:** El Paso Times April 1, 2015 and April 8, 2015  
The Washington Post April 2, 2015 and April 9, 2015

**BOARD MEETING DATE:** July 30, 2015

**RECOMMENDED FOR AWARD**

Achieve3000, Inc.  
ACP Direct  
Adventures in Learning, LLC  
Bandstar Music Instruments, Inc.  
Barnes & Noble Booksellers, Inc.  
Blick Art Materials, LLC  
Bound To Stay Bound Books, Inc.  
Capstone  
Central Programs, Inc. dba Gum Drop Books  
Cerebellum Corporation  
Cinco Puntos Press  
David Cohen Enterprises, Inc. dba Mex-TexUniforms  
~~Davidson Titles, Inc.~~  
Children's Plus Inc. \*(Name Change as of 2/14/18)  
Dinah-Might Adventures, LP Don  
Johnston, Incorporated  
DynaStudy, Inc. (HUB) Education  
Galaxy, LLC Educational  
Products, Inc.  
El Paso Office Products (HUB) Eraser  
Dust  
Estrellita Hatch,  
Inc.  
HumanWare USA, Inc.  
Indoff, Incorporated  
Kaplan Early Learning Company KAMICO  
Instructional Media, Inc. (HUB) Lab-Aids,  
Inc.  
Lake Educational Technologies, Inc.  
Lakeshore Learning Materials  
LD Products, Inc.  
Lectorum Publications, Inc.  
Lone Star Furnishings  
Magazine Subscription PTP (HUB)  
National Educational Systems (HUB)  
National Geographic Learning / Cengage Learning, Inc.  
Northwest Evaluation Association  
PDS Toner Ink! Peoples  
Education, Inc.  
Pencil Cup Office Products, Inc. (HUB)  
Positive Promotions  
Really Good Stuff  
Reynolds Manufacturing Corporation  
Rol-N Enterprise, Inc.  
Scholastic, Inc. School  
Specialty, Inc.  
Stand 2 Learn

Teacher Created Materials  
Teaching Systems, Inc.  
Team 1<sup>st</sup> Technologies, LLC  
Textbook Warehouse  
The Library Store, Inc.  
Tri State Camera  
Triumph Learning, LLC  
~~University of Pittsburgh, Institute for Learning~~\*Removed from Contract02/19/2016  
Valiant National AV Supply

**TOTAL (estimated)**

**\$ 300,000,000 / year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to purchase classroom, instructional, and related goods and services as required during the contract period. Vendors who did not receive an 8 or higher out of a possible 10 were not considered for award. Award criteria was Pricing- Discounts offered, Promotions Offered, S&H Policies 30%, References and/or Past Performance 35%, Selection, Quality, Diversity of Product/Service Offerings 35%. In those events where required references would not provide information requested for past goods and services, an average was applied to the evaluation formula for evaluation purposes. A proposal from J.W. Pepper & Sons, Inc. did not agree to the administrative fee therefore was not considered. A proposal from International Safety & Medical Supply did not provide a Catalog, Price List or Web Site for evaluation purposes, therefore its proposal was not considered.

**SPECIFICATIONS PROVIDED BY:**

Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:**

Royce Cleveland  
ESC Region 19 Allied States Cooperative

Martin Camacho  
ESC Region 19 Allied States Cooperative

Mary Jane Lopez  
ESC Region 19 Allied States Cooperative

## Achieve3000, Inc.(updated as of June 2017)

Veronica Fuentes  
1985 Cedar Bridge Avenue, Suite 3  
Lakewood, NJ 08701  
732-367-5505  
Fax: 732-367-2313  
[www.achieve3000.com/veronica.fuentes@achieve3000.com](http://www.achieve3000.com/veronica.fuentes@achieve3000.com)

**Achieve3000, Inc.** patented award-winning literacy solutions: *Pro Texas Solutions- Smarty Ants®* (grades prek-1) ~~KidBiz3000~~ *KidBizPro®* (grades 2-5), ~~TennBiz3000~~ *TeenBizPro®* (grades 6-8), and ~~Empower3000~~ *EmpowerPro®* (grades 9-12) provide differentiated instruction for students in grades 2-12, and our science solution, *eScience3000*, delivers differentiated science instruction for students' grade 6-8. Our technology-based approach has a decade of proven success in raising student Lexile reading levels and high-stakes reading test scores

*Boost Texas- Tier II and Tier III* students, includes *Smarty Ants®* (grades prek-3), *KidsBizBoost®* (grades 2-5), *TeenBizBoost®* (grades 6-8), *EmpowerBoost®* (grades 9-12), and *Achieve Intensive for Summer* (grades 3-12)

*Achieve Texas- for English Learners*, includes *KidBizAccess®* and *KidBizEspañol®* (grades 2-5), *TeenBizAccess®* and *TeenBizEspañol* (grades 6-8), *EmpowerAccess®* and *EmpowerEspañol®* (grades 9-12)

### Updated Pricing as of June 2017- see Price List below\*

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom & Instructional Software

**Name of Catalog / [Price List](#)** – Site License Pricing

**Discount Structure to include S&H unless otherwise qualified** – Standard Volume Discounts – the following discounting would apply based on the number of schools and over-all district enrollment within a single order. Site licenses include onsite training/professional development.

Standard Volume Discounts – the following discounting would apply based on the number of schools and over-all district enrollment within a single order;

Volume of Schools Participating	% of Schools in District Participating			
	<25%	25-49%	50-99%	100%
1 – 24 Schools	0.0%	3.5%	7.0%	10.0%
25-50 Schools	5.0%	8.5%	12.0%	15.0%
51-75 Schools	7.5%	11.0%	14.5%	17.5%
76-100 Schools	10.0%	13.5%	17.0%	20.0%
101-200 Schools	12.5%	16.0%	19.5%	22.5%
201 + Schools	15.0%	18.5%	22.0%	25.0%

Multi-Year Order Discounts – the following would apply for multi-year orders. Note these discounts may apply in conjunction with the standard volume discounts listed above.

Payment Terms	% Discount on Unit Cost
1.5 Year, Up front Plan*	3.00%
2 Year, Payment Plan**	2.00%
2 Year, Up Front Plan	5.00%
3 Year, Payment Plan*	4.00%
3 Year, Up Front Plan	7.00%

\*Requires a minimum of 50% payment upfront

\*\*Requires a minimum of 60% payment upfront

**Number of times new catalogs generated annually** –N/A

**Number of new price lists generated annually** – 1 time

per year **Number of year's vendor has been in business** – 13

years

**Types of Catalogs provided to members** – server link [www.achieve3000.com](http://www.achieve3000.com)

## **ACP Direct**

Lisa Austin

P.O. BOX 703168

Dallas, TX 75370

800-238-8009 Fax:

800-238-3117

[www.acpdirect.com/sales@acpdirect.com](http://www.acpdirect.com/sales@acpdirect.com)

**ACP Direct** offers advertised discounted prices for the K-12 Education market for audio, visual equipment and furniture.

**States Covered:** California, New Jersey, Texas

**Commodity Covered** – Audio, Visual Equipment, Classroom, School, Cafeteria and Faculty and Related Furniture and Choral Risers

**Name of Catalog / Price List** – Spring 2015 – ACPDirect

**Discount Structure to include S&H unless otherwise qualified** – 0% off - already discounted advertised price. FOB Destination, Prepay + add – freight charges not included in price

**Number of times new catalogs generated annually** –3-4 times per year

**Number of new price lists generated annually** – Price lists are ongoing. Website is most accurate or newest catalog at time order is placed. [www.acpdirect.com](http://www.acpdirect.com)

**Number of year's vendor has been in business** – 13 years

**Types of Catalogs provided to members** – hardcopy, server link [www.acpdirect.com](http://www.acpdirect.com)

## **Adventures in Learning, LLC**

Maribel Bueno  
7230 Gateway Blvd. East, Suite A/B  
El Paso, TX 79915  
888-835-3695  
Fax: 888-8445-5409  
[www.ailshopping.com](http://www.ailshopping.com) / [info@ailtq.com](mailto:info@ailtq.com)

**Adventures in Learning** is a teacher and educational store offering educational products, teaching materials, classroom supplies and more. We specialize in bilingual education, early childhood, Gifted and Talented products, K-12 core area materials, Special Education materials and more

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom & Instructional Software, Classroom and Related Furniture, Office Furniture, Science Equipment & Supplies, Book and Software Materials and Related, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

**Name of Catalog / Price List** – Education Materials – Catalog / Office Supplies Catalog / Robotics / 3D Printing Price List

**Discount Structure to include S&H unless otherwise qualified** – We offer free shipping on all orders over \$15.00. We charge an 8% shipping fee.

Discount Structure to include S7H unless otherwise qualified

15% Discount on Instructional Materials

10% Discount on Office and Classroom Furniture

10% Discount on Technology

0% Discount on all AIL Produced products including Team Quest Materials, AIL Robotics Materials, 3D Printers, and all other AIL Products.

**Number of times new catalogs generated annually** – 2 times a year

**Number of new price lists generated annually** – 2 times a year

**Number of year's vendor has been in business** – 14 years

**Types of Catalogs provided to members** – paperback and server links [www.ailshopping.com](http://www.ailshopping.com)

## **Bandstar Music Instruments, Inc.**

Caleb Gonzalez / Dahlia Gonzalez  
8035 Culebra Suite 111  
San Antonio, TX 78251  
210-523-2263  
Fax: 210-233-8291  
[www.bandstarmusic.com](http://www.bandstarmusic.com) / [caleb@bandstarmusic.com](mailto:caleb@bandstarmusic.com)

**Bandstar Music Instruments, Inc.** we are a family of Music Teachers, School Counselors, and instrument players. We have over 219 years of combined experience in music education and music playing

**States Covered:** All States

**Commodity Covered** – Music, Band, Orchestra, Sound, Audio, Sheet Music, Music Accessories

**Name of Catalog / Price List** – Bandstar Music / [www.bandstarmusic.com](http://www.bandstarmusic.com)

**Discount Structure to include S&H unless otherwise qualified** – 0-30% depending on stock and sales.

**Number of times new catalogs generated annually** – 2 times a year

**Number of new price lists generated annually** – 1 time a year

**Number of year's vendor has been in business** – 10 years

**Types of Catalogs provided to members** – paper back and online [www.bandstarmusic.com](http://www.bandstarmusic.com)

## **Barnes & Noble Booksellers, Inc.**

~~Jennifer Pedroza~~ Chris Ovalle \*as of November 16, 2017

Fountains at Farah  
8889 Gateway Blvd. West Suite 120  
El Paso, TX 79925  
915-594-3024  
Fax: 915-594-3906  
[Crms2370@bn.com](mailto:Crms2370@bn.com)

**Barnes & Noble** leverages the power of the Barnes & Noble brand to offer online customers the Web's premier destination for books, eBooks, magazines, toys & games, music, DVD and Blu-ray, and related products and services.

**States Covered:** Texas

**Commodity Covered** – Book and Software Materials and Related

**Name of Catalog / Price List** – N/A

**Discount Structure to include S&H unless otherwise qualified** – 0-25% off list price, \$0 shipping unless expedited shipping is requested

**Number of times new catalogs generated annually** – N/A

**Number of new price lists generated annually** – N/A

**Number of year's vendor has been in business** – 30 years

**Types of Catalogs provided to members** – web server <http://www.barnesandnoble.com/>

## **Blick Art Materials, LLC**

~~Kristin Dwyer~~ Cindy Howard (as of June 2017)  
PO BOX 1267  
Galesburg, IL 61402  
800-704-7744 ext. 5315  
Fax: 800-621-8293  
[www.dickblick.com](http://www.dickblick.com/) / [k.dwyer@dickblick.com](mailto:k.dwyer@dickblick.com) / [C.Howard@dickblick.com](mailto:C.Howard@dickblick.com)

**Blick Art Materials, LLC** our products cater to the full spectrum of artists - from the youngest child ready to scribble with his or her first crayon to well-known, gallery represented professionals. Our superior customer service, extensive selection, and competitive prices make us the choice for professional and amateur artists, art educators, architects, designers, students, and hobbyists - virtually anyone requiring quality art materials for work or pleasure.

**States Covered:** All States

**Commodity Covered** – Materials for Art Education

**Name of Catalog / Price List:** Materials for Art Education

**Discount Structure to include S&H unless otherwise qualified** – Free freight of orders \$49.00 or more after discount – Discount Exclusions – sale catalogs, web prices and promotions, quantity pricing is not discountable, drop-ship items. Freight Exclusions – oversized or heavyweight items, 50 lb. boxes of clay or any modeling material totaling 50 lbs. or greater in weight

**Number of times new catalogs generated annually** – N/R

**Number of new price lists generated annually** N/R

**Number of year's vendor has been in business** – N/R

**Types of Catalogs provided to members** – [www.dickblick.com](http://www.dickblick.com)

## **Bound To Stay Bound Books, Inc.**

Bill Tobin  
1880 West Morton  
Jacksonville, IL 62650  
800-637-6586  
Fax: 800-747-2872  
[www.btsb.com](http://www.btsb.com) / [btobin@btsb.com](mailto:btobin@btsb.com)

**Bound To Stay Bound Books, Inc.** To provide through constant improvement, the best juvenile books, media products and related services to the libraries of North America, as closely matched to their needs as possible and as economically as possible.

**States Covered:** All States

**Commodity Covered** – Juvenile library books with full processing and automation support available

**Name of Catalog / Price List:** Online catalog [www.btsb.com](http://www.btsb.com) / BTSB Showcase Magazine

**Discount Structure to include S&H unless otherwise qualified** – Price reflects discount of 30% from publisher list in effect at the time of shipment plus pre binding charge.

**Number of times new catalogs generated annually** – online catalog updated daily paper catalog is printed in February and August of each year

**Number of new price lists generated annually** – paper catalogs printed twice yearly

**Number of year's vendor has been in business** –95 years

**Types of Catalogs provided to members** – online and paper

## **Capstone**

Marcie Danches 1710  
Roe Crest Drive  
North Mankato, MN 56003  
800-747-4992  
Fax: 888-262-6135  
[www.capstonepub.com](http://www.capstonepub.com) / [www.cpastoneclassroom.com](http://www.cpastoneclassroom.com) / [www.myon.com](http://www.myon.com) / [marciesbookbag@aol.com](mailto:marciesbookbag@aol.com)

**States Covered:** All States

**Commodity Covered** – Hardcover Library Books, Simultaneous Use eBooks, Online Research Databases

**Name of Catalog / Price List:** Capstone Spring 2015 Library Catalog

**Discount Structure to include S&H unless otherwise qualified** - Capstone will offer free on board destination shipping to all ASC members purchasing under this contract

**Number of times new catalogs generated annually** – Fall and Spring

**Number of new price lists generated annually** - as needed

**Number of year's vendor has been in business** –23 years

**Types of Catalogs provided to members-** paper back catalogs and website [www.capstone.com](http://www.capstone.com)

## Central Programs, Inc. dba Gum Drop Books

Chris Batscha  
P.O. BOX 505  
Bethany, MO 64424  
800-821-7199  
Fax: 866-321-7199  
[www.gumdropbooks.com](http://www.gumdropbooks.com) / [wecare@gumdropbooks.com](mailto:wecare@gumdropbooks.com)

**Central Programs, Inc. dba Gum Drop Books** is a major international distributor of top educational materials from Pre K through college level.

**States Covered:** All States

**Commodity Covered** – Library Books & Media

**Name of Catalog / Price List** – Gumdrop Books K-12 Price List

**Discount Structure to include S&H unless otherwise qualified** – Prices reflect pre discount off list price. Shipping and handling are free.

**Number of times new catalogs generated annually** – Spring /Fall

**Number of new price lists generated annually** – Updated every 2 weeks

**Number of year's vendor has been in business** – 40 years

**Types of Catalogs provided to members** – Available online [www.gumdropbooks.com](http://www.gumdropbooks.com), cd rom, printed, bound copy

## Cerebellum Corporation

Sharon Febre  
1661 Tennessee Street Suite 3D  
San Francisco, CA 94107  
866-386-0253  
Fax: 805-426-8136  
[www.libraryvideocompany.com](http://www.libraryvideocompany.com) / [www.sdteach.com](http://www.sdteach.com) / [customerservice@cerebellum.com](mailto:customerservice@cerebellum.com) / [sfebre@cerebellum.com](mailto:sfebre@cerebellum.com)

**Cerebellum Corporation** Library Video Company is a leading provider of DVDs and videos to schools and libraries. Library Video Company has selected Cerebellum Corporation to market, administer and maintain the extensive Library Video Company catalog of educational DVDs for schools and libraries. Our new website and print catalog continue to carry thousands of titles covering a diverse range of topics for all ages and grade levels. Each program has been carefully reviewed and selected for content that is appropriate for the classroom and public library setting

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Library Books & Media

**Name of Catalog / Price List** – Published Library Video Catalogs (3 Main, Elementary, Educator) / Cerebellum Corporation Proprietary Product Price List / Schlessinger Media Product Price List

**Discount Structure to include S&H unless otherwise qualified** 20% off all Proprietary Products, 10% off Schlessinger Media Products, Free Shipping

**Number of times new catalogs generated annually** – 3 times per year Spring, Fall, Winter

**Number of new price lists generated annually** – Varies, discount will be applicable to new proprietary products

**Number of year's vendor has been in business** – 22 years

**Types of Catalogs provided to members** – server link [www.libraryvideocompany.com](http://www.libraryvideocompany.com)



## **Cinco Puntos Press**

Mary Fountaine  
701 Texas Ave. 79901  
915-838-1625  
Fax: 915-838-1635  
[www.cincopuntos.com/](http://www.cincopuntos.com/) [info@cincopuntos.com](mailto:info@cincopuntos.com)

**Cinco Puntos Press** a small, very independent publishing company, we are distributed to the trade by Consortium Books Sales and Distribution, now owned by Perseus.

**States Covered:** Arizona, California, Illinois, New Mexico, Tennessee, Texas

**Commodity Covered** – Classroom Books, Library Books & Media

**Name of Catalog / Price List** – Cinco Puntos Press

**Discount Structure to include S&H unless otherwise qualified–**

Discount of 25% off retail for purchases under \$1,000.00

Discount of 30% off retail for purchases over \$1,000.00

If books require shipping, the cost of such by UPS will be added to the invoice

**Number of times new catalogs generated annually** – 1 time annually

**Number of new price lists generated annually** – 1 or less

**Number of year's vendor has been in business** – 30 years

**Types of Catalogs provided to members** – paperback

## **David Cohen Enterprises, Inc. dba Mex-Tex Uniforms**

David Cohen  
1155 N. Zaragoza Suite B101  
El Paso, TX 79907  
915-630-4078  
[mextexuniforms@yahoo.com](mailto:mextexuniforms@yahoo.com)

**David Cohen Enterprises, Inc. dba Mex-Tex Uniforms** supplier of T-Shirts, Sweatshirts, School Uniforms, Medical Uniforms, Jackets, Children's & Teen Clothing, Hats, Jackets, Pants, School Wear, soccer, Sporting Goods, Sportswear, Sweatshirts.

**States Covered:** All States

**Commodity Covered** – Clothing/Uniforms

**Name of Catalog / Price List:** Mex-Tex Uniforms

**Discount Structure to include S&H unless otherwise qualified** - 20% off listed prices

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** - 1 times a year

**Number of year's vendor has been in business** – 30 years

**Types of Catalogs provided to members** – paperback catalog

~~Davidson Titles, Inc.~~  
**Children's Plus Inc. \*(Name change as of 2/14/18)**

~~Danna Davidson White~~ Contact Customer Service for Orders  
P.O. BOX 3538 1387 Dutch American Way  
Jackson, TN 38303- Beecher, IL 60401  
800-433-3903 800-230-1279  
Fax: 800-787-7935

~~[www.davidsontitles.com](http://www.davidsontitles.com) / [danna.davidson@davidsontitles.com](mailto:danna.davidson@davidsontitles.com) / [www.childrensplusinc.com](http://www.childrensplusinc.com) / [orders@childrensplusinc.com](mailto:orders@childrensplusinc.com)~~

~~Davidson Titles, Inc. can supply titles from most any publisher or producer, regardless of our website listings. If you are looking for a specific publisher or producer not found, please call us or contact your local sales consultant. Davidson Titles can supply titles from most any publisher or producer, regardless of our website listings~~

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Library Books & Media

**Name of Catalog / Price List** – electronic catalog

**Discount Structure to include S&H unless otherwise qualified** – Region 19 / ASC members will receive an additional 5% off prices already discounted up to 45% off list prices. All orders receive free shipping. Library books receive free MARC records, barcodes, spine labels, and Mylar's if needed.

**Number of times new catalogs generated annually**– perpetual, the website is updated daily

**Number of new price lists generated annually** – perpetual, the basic price list changes are twice a year, Spring and Fall, but the website is updated daily. Discounts will remain constant.

~~**Number of year's vendor has been in business**—35 years~~

**Types of Catalogs provided to members** – ~~[www.davidsontitles.com](http://www.davidsontitles.com) [www.childrensplusinc.com](http://www.childrensplusinc.com)~~ is the catalog

**Dinah-Might Adventures, LP**

Rhonda Meyer Vivian  
P.O. BOX 690328  
San Antonio, TX 78269  
210-698-0123  
Fax: 210-698-0095  
[www.dinah.com](http://www.dinah.com) / [orders@dinah.com](mailto:orders@dinah.com)

**Dinah-Might Adventures, LP** is known for designing hands-on manipulatives that are used nationally and internationally by teachers, parents, and educational publishing companies.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services, Book and Software Materials and Related, Classroom Books, Library Books & Media, Book and Software Materials and Related

**Name of Catalog / Price List** – DMA Catalog

**Discount Structure to include S&H unless otherwise qualified** – 20% discount on materials; discount does not include shipping and handling; shipping provided at cost via UPS or USPS

**Number of times new catalogs generated annually** –1 time a year

**Number of new price lists generated annually** – 1 time a year

**Number of year's vendor has been in business** – 32 years

**Types of Catalogs provided to members** – paperback, server links [www.dinah.com](http://www.dinah.com)

## Don Johnston, Incorporated

Sarah Brown  
26799 W. Commerce Dr.  
Volo, IL. 60073  
847-740-0749  
Fax: 847-740-7326

[www.donjohnston.com/](http://www.donjohnston.com/) / [bids@donjohnston.com](mailto:bids@donjohnston.com) / [sbrown@donjohnston.com](mailto:sbrown@donjohnston.com)

**Don Johnston, Incorporated** with a singular vision to help students read and write with technology, with our assistive technology tools.

**Commodity Covered** – Classroom Instructional Materials, Classroom Instructional Software, Book and Software Materials and Related

**Name of Catalog / Price List:** Don Johnston 2014-2015 / Accessible Technology and Curriculum

**Discount Structure to include S&H unless otherwise qualified** S&H is 5% and added to each invoice as a separate line item. \$49.00 processing for web based products

**Number of times new catalogs generated annually** – annually / web site updated as needed

**Number of new price lists generated annually** N/A

**Number of year's vendor has been in business** – 35 years

**Types of Catalogs provided to members-** paper back or web link [www.donjohnston.com](http://www.donjohnston.com)

## DynaStudy, Inc. (HUB)

Ellen Harris  
1401 Broadway St. Suite 100  
Marble Falls, TX 78654  
877-361-0550  
Fax: 877-361-1197

[www.dynanotes.com/](http://www.dynanotes.com/) / [info@dynastudy.com](mailto:info@dynastudy.com) / [eharris@dfynastudy.com](mailto:eharris@dfynastudy.com)

**DynaStudy, Inc.** provides development of student-centered tools, including powerful, comprehensive course notes in classic cardstock, booklet, teacher CD, and mobile app formats. Popular, comprehensive TEKS-aligned programs feature student scaffolding, activity books, card decks, computer games, and more.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Classroom Instructional Software, Math & Science Equipment & Supplies, Book and Software Material and Related

**Name of Catalog / Price List** DynaNotes Fall 2014 / [www.dynanotes.com](http://www.dynanotes.com)

**Discount Structure to include S&H unless otherwise qualified** - 0% discount add 8% S&H on all orders over \$100.00, flat \$8.00 fee on orders over \$100.00

10% off district wide adoptions, 5% off all orders over \$5,000.00 (sub-total)

**Number of times new catalogs generated annually** – 1-2 times per year

**Number of new price lists generated annually** 1-2 times per year – new products

**Number of year's vendor has been in business** – 10 years

**Types of Catalogs provided to members-** server links [www.dynanotes.com](http://www.dynanotes.com), thumb drive or printed

## Education Galaxy, LLC

Jeremy Verret

2201 N. Central Expy, Ste. 121

Richardson, TX 75080

844-542-5299

Fax: 972-212-7298

[www.educationgalaxy.com](http://www.educationgalaxy.com) / [info@educationgalaxy.com](mailto:info@educationgalaxy.com) / [jeremy@educationgalaxy.com](mailto:jeremy@educationgalaxy.com)

**Education Galaxy** provides award-winning online assessment for students to help prepare them for state testing. Education Galaxy is built 100% to your state standards and provides a highly-engaging and amazingly effective way for students to master all their state standards. Education Galaxy is a great tier 1 solution for practice, instruction, and assessment.

**States Covered:** All States

**Commodity Covered** – Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

**Name of Catalog / Price List** [www.educationgalaxy.com](http://www.educationgalaxy.com)

**Discount Structure to include S&H unless otherwise qualified** – No shipping cost involved

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** – 1 time per year

**Number of year's vendor has been in business** – 3 years

**Types of Catalogs provided to members** – [www.educationgalaxy.com](http://www.educationgalaxy.com)

## Educational Products, Inc.

Matt McDaris / Yesenia Gonzalez

1342 N. I-35E

Carrollton, TX 75006

972-695-4964

Fax: 800-571-9218

[www.educationalproducts.com](http://www.educationalproducts.com) / [ygonzalez@educationalproducts.com](mailto:ygonzalez@educationalproducts.com) / [mmcdaris@educationalproducts.com](mailto:mmcdaris@educationalproducts.com)

**Educational Products, Inc.** custom school supply program. It coordinates the Back-To-School Supply Program with thousands of schools nationwide, and has provides over 1 million students, parents and teachers with school supplies each year. EPI has become a one-stop-shop for parent groups and educators seeking simple solutions. In addition to our school supply program, we offer a variety of fundraising programs, custom apparel and science fair products.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, School Supplies, Math & Science Supplies

**Name of Catalog / Price List** – EPI School Supply Guide / Price List Region 19 Migrant Education Program

**Discount Structure to include S&H unless otherwise qualified** –

\$1.00 - \$5,000                      10% discount

\$5,001 - \$10,000                      15% discount

\$10,000 – above                      18% discount

**Number of times new catalogs generated annually** – 2 times per year

**Number of new price lists generated annually** – 1 time per year

**Number of year's vendor has been in business** – 33 years

**Types of Catalogs provided to members** – paperback and online/server links [www.educationalproducts.com](http://www.educationalproducts.com)

## El Paso Office Products (HUB)

Alec Silva  
1550 Lionel Dr.  
El Paso, TX 79936  
915-593-9000  
Fax: 915-629-8999  
[www.elpasoop.com/asilva@epop.com](http://www.elpasoop.com/asilva@epop.com)

**El Paso Office Products** can service with a wide array of products and services for your office supply, furniture, break-room and cleaning needs and is the largest, independently owned office products and office furniture distributor in West Texas and Southern New Mexico.

**States Covered:** Texas

**Commodity Covered** – Classroom Furniture, Classroom Supplies, Computer Supplies, Office Supplies, Math, Language Arts, Social Studies and Curriculum & instructional Supplies, Software, Presentations, Materials and Related Science Supplies & Equipment

**Name of Catalog / Price List** – El Paso Office Products General Line Catalog / Price List

**Discount Structure to include S&H unless otherwise qualified–**

Classroom Furniture	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Classroom Supplies	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Computer Supplies	
\$1 - \$5,000.00	10% from retail price
\$5,001 - \$10,000.00	10% from retail price
\$10,000.00 and over	12% from retail price

Office Supplies	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Math, Language Arts, Social Studies and Curriculum & instructional Supplies, Software, Presentations, Materials and Related	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Science Supplies & Equipment	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

**Number of times new catalogs generated annually** – 1 time a year January

**Number of new price lists generated annually** – 1 time a year January

**Number of year's vendor has been in business** – 29 years

**Types of Catalogs provided to members** – paper and sever links to on-line catalog using “flip page” technology [www.elpasoop.com](http://www.elpasoop.com)

## Eraser Dust

Eric Huereque  
8370 Burnham Rd. Suite E  
El Paso, TX 79907  
915-594-0707  
Fax: 915-779-6361  
[www.eraserdust.com](http://www.eraserdust.com) / [eric@eraserdust.com](mailto:eric@eraserdust.com)

**Eraser Dust Educational Supply Stores for Parents and Teachers**

**States Covered:** Texas

**Commodity Covered** – Classroom Supplies, Equipment and Related

**Name of Catalog / Price List:** Eraser Dust 2015

**Discount Structure to include S&H unless otherwise qualified** 10% discount on all items from Eraser Dust catalog with shipping and handling at no charge except on furniture and heavy-bulky supplies

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** – 1 time a year

**Number of year's vendor has been in business** – 30 years

**Types of Catalogs provided to members** – paperback catalog and on-line [www.eraserdust.com](http://www.eraserdust.com)

## Estrellita

Perla Sanchez  
6050 Greenwood Plaza Blvd. #120  
Greenwood Village, CO 8011  
303-779-2610  
Fax: 303-779-2640  
[www.estrellita.com](http://www.estrellita.com) / [info@estrellita.com](mailto:info@estrellita.com)

**Estrellita** is a complementary, accelerated, beginning Spanish reading program for students in Bilingual and Dual Language classrooms. Based on scientific learning and reading principles, Estrellita provides multisensory, in depth instruction in phonemic awareness, phonics and fluency. Because it was designed to meet the needs of children at all skill levels, layers of differentiated instruction are built into the program to accommodate Tier 1, 2 and 3 students.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

**Name of Catalog / Price List** – Estrellita 2014-2015 Catalog

**Discount Structure to include S&H unless otherwise qualified** – No Discounts Available

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** – price lists are generated as products are updated

**Number of year's vendor has been in business** – 26 years

**Types of Catalogs provided to members** – paper catalogs, PDF format, and server link [www.estrellita.com](http://www.estrellita.com)

## **Hatch, Inc.**

Sarah Zona  
301 N. Main St. Suite 101  
Winston-Salem, NC 27101  
800-624-7968  
Fax: 800-410-7282

[www.hatchearlylearning.com/bids@hatchearlylearning.com/szona@hatchearlylearning.com](http://www.hatchearlylearning.com/bids@hatchearlylearning.com/szona@hatchearlylearning.com)

**Hatch** is the leading provider of technology that creates personalized learning experiences for young children, monitoring their progress as they play. Serving all children, from struggling to advanced, in preschool, kindergarten, first grade, and special education, our adaptive teaching technology is shown to improve child learning.

**States Covered:** All States

**Commodity Covered** –Classroom Instructional Materials, Classrooms & Instructional Software, Classroom & Related Furniture, Math & Science Equipment & Supplies

**Name of Catalog / Price List** - Hatch Play. Discover. Learn

**Discount Structure to include S&H unless otherwise** 10% discount off listed prices in catalog (electronic pricing spreadsheet shows discounted price as well as list price) Free shipping on parcel items. 15% freight charge on truck items. Technology items and Instant Classrooms are excluded from the discount.

**Number of times new catalogs generated annually** – 3 times per year

**Number of new price lists generated annually** 3 times per year, only if pricing has changed and/or new products are added to catalog

**Number of year's vendor has been in business** –31 years

**Types of Catalogs provided to members-** paperback, thumbdrives

## **HumanWare USA, Inc.**

Jim Sullivan  
PO BOX 800 1 UPS Way  
Champlain, NY 12919  
800-871-4828  
Fax: 888-871-4828

[www.humanware.com/jim.sullivan@humanware.com](http://www.humanware.com/jim.sullivan@humanware.com)

**HumanWare** products have a profoundly positive impact on the lives of visually impaired and learning disabled people of every age. From advanced Braille products and electronic magnifiers to digital talking book players and beyond, our tools help end-users to live independently and compete effectively in today's world

**States Covered:** All States

**Commodity Covered** – Assistive Technology devices for Blind and LowVision

**Name of Catalog / Price List** - HumanWare PriceList

**Discount Structure to include S&H unless otherwise qualified** - 0% discount – Shipping is FOB destination but charged back as a separate item on the invoice

**Number of times new catalogs generated annually** – product brochures are generated when we introduce either new features or new products

**Number of new price lists generated annually** 2 times a year

**Number of year's vendor has been in business** –27 years

**Types of Catalogs provided to members-**paper back or web link and email

## Indoff, Incorporated

Kim Gregory  
14816 Lackland Road-3550 Lee Blvd. Ste-C (as of May 2016)  
St. Louis, MO 63146-EL Paso, Tx 79936  
314-997-1122 / 915-355-0120  
[www.indoff.com/kim.gregory@indoff.com](http://www.indoff.com/kim.gregory@indoff.com)

**Indoff, Incorporated** our divisions – Material Handling, Commercial Interiors, Business Products, Promotional Products, Commercial Printing, Appliances and Energy Solutions – are capable of fulfilling almost any need a business may have.

**States Covered:** All States

**Commodity Covered** –Office and Classroom Furniture, Seating, Casegoods, Tables, Lounge & Lobby, Filing & Storage, Benching, Desks, Mailroom, Drafting, Conference Rooms, Training Rooms

**Name of Catalog / Price List:** Indoff 2015 (by United Stationers) everything for the work place / Eurotech / Lazyboy Contract Furniture/ Mayline/ RSI Engage Desking / RSI Echo Systems / HON / 2015 Office Furniture Catalog

**Discount Structure to include S&H unless otherwise qualified** Eurotech 50% freight pre-paid / Lazyboy Contract Furniture 50% freight pre-paid at \$1,000.00 +I list, if under add \$100.00 / Mayline 50% freight pre-paid, installation based on number of units / RSI Engage Desking - RSI Echo Systems 71% off / HON 50% freight pre-paid, installation based on number of units / 2015 Office Furniture Catalog 53% off list

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** 1 time a year

**Number of year's vendor has been in business** –36 years

**Types of Catalogs provided to members**-server links, hard copy

## Kaplan Early Learning Company

Kate Shelton  
1310 Lewisville-Clemmons Rd.  
Lewisville, NC 27023  
800-334-2014  
Fax: 336-712-2243  
[www.kaplanco.com/bids@kaplanco.com](http://www.kaplanco.com/bids@kaplanco.com)

**Kaplan Early Learning Company** is a leading international provider of products and services that enhance children's learning. A leader in the field of early care and education, we bring to market innovative curricula, cutting edge assessments, teacher resource materials and valuable professional development opportunities to early childhood and elementary school educators, caregivers and parents around the world.

**States Covered:** Arizona, Alabama, Alaska, Colorado, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, North Dakota, Ohio, Oklahoma, Oregon, Rhode Island, South Carolina, South Dakota, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Classroom and Related Furniture, Science Equipment & Supplies, Math and Science Equipment & Supplies

**Name of Catalog / Price List** – The Childhood Edition, Kaplan Elementary, The First Three Years – Infant/Toddler

**Discount Structure to include S&H unless otherwise qualified** – 15% on eligible items. Please see exclusions to our offer listed under Value-Added Products /Services  
\$300.00 minimum order for free UPS shipping (truck items are excluded) Orders to Alaska and Hawaii will be added 25% of order total for shipping costs.

**Number of times new catalogs generated annually** –1 time annually

**Number of new price lists generated annually** –N/R

**Number of year's vendor has been in business** – 45 years

**Types of Catalogs provided to members** – Physical catalogs will be delivered to customers



## **KAMICO Instructional Media, Inc. (HUB)**

Kathy Michael  
P.O. BOX 1143  
Salado, TX 76571  
245-947-7283 Fax:  
254-947-7284

[www.kamico.com/kmichael@kamico.com](http://www.kamico.com/kmichael@kamico.com)

**KAMICO's** methodology is based on a three-step cycle: (1) assessing student knowledge, (2) disaggregating data to identify academic skills that have been mastered and those that need additional reinforcement and development, and (3) customizing instruction for individual students, small groups of students, and entire classes of students. Through the years, as schools and school systems have continued to respond to the increasing demands of standards-based reform, KAMICO's technology tools have been tailored to simplify the work for teachers and administrators.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services, Science Equipment & Supplies, Math and Science Equipment & Supplies, Book and Software Materials and Related, Adaptive/ Assistive Supplies & Equipment for Special Needs

**Name of Catalog / Price List** – STAAR Connection 2015

**Discount Structure to include S&H unless otherwise qualified** – 0% Shipping and Handling are free

**Number of times new catalogs generated annually** – 1 time annually

**Number of new price lists generated annually** – 1 time annually

**Number of year's vendor has been in business** – 28 years

**Types of Catalogs provided to members** – paperback and sever link [www.kamico.com](http://www.kamico.com)

## **Lab-Aids, Inc.**

John Allen  
17 Colt Court  
Ronkonkoma, NY 11779  
800-381-8003 ext. 101  
Fax: 631-820-8268

[www.lab-aids.com/jallen@lab-aids.com](http://www.lab-aids.com/jallen@lab-aids.com)

**Lab-Aids, Inc.** has been developing, manufacturing and publishing supplementary and core curriculum products that help students better understand science concepts through direct experience

**States Covered:** All States

**Commodity Covered** – Science Equipment & Supplies & Curriculum

**Name of Catalog / Price List** – Lab-Aids

**Discount Structure to include S&H unless otherwise** 10% Product discount – S&H 10% of the order

**Number of times new catalogs generated annually** – 1 time per year or as needed

**Number of new price lists generated annually** - 1 time per year or as needed

**Number of year's vendor has been in business** – 52 years

**Types of Catalogs provided to members**- printed catalogs, flash drives, or web link [www.lab-aids.com](http://www.lab-aids.com) or as requested

## Lake Educational Technologies, Inc.

Alma Ramsey  
220 Oleander Way  
El Paso, TX 79922  
800-687-3411  
Fax: 800-687-3411  
[www.l-e-t.com](http://www.l-e-t.com) / [bilingulafamilyreading@gmail.com](mailto:bilingulafamilyreading@gmail.com) / [letinc@elp.rr.com](mailto:letinc@elp.rr.com)

**Lake Educational Technologies, Inc.** - BilingualFamilyReading.com's mission is to provide programs and materials which empower schools and parents to support the educational growth of all children with a special emphasis on second language acquisition. We believe that every child should be afforded the opportunity to be exposed to a second language and in a broader sense, a bigger picture of the world.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services, Book and Software Materials and Related, Classroom Books

**Name of Catalog / Price List** – Vendor's website and Bilingual / Dual Language Price List 2015

**Discount Structure to include S&H unless otherwise qualified** – No Discounts

**Number of times new catalogs generated annually** – up to 4 times annually as PDF files, link to current catalog available on website

**Number of new price lists generated annually** – 1 time a year – July 1<sup>st</sup> to July 1<sup>st</sup> of following year

**Number of year's vendor has been in business** – 20 years

**Types of Catalogs provided to members** – sever link / PDF price list [www.l-e-t.com](http://www.l-e-t.com)

## Lakeshore Learning Materials

~~Todd Hays~~ Ray Martinez  
South Texas Regional Manager  
2695 E. Dominguez St.  
Carson, CA 90895  
800-421-5354  
956-357-5352  
Fax: 310-537-7990  
[www.lakeshorelearning.com](http://www.lakeshorelearning.com) / [rhays@lakeshorelearning.com](mailto:rhays@lakeshorelearning.com) / [biddept@lakeshorelearning.com](mailto:biddept@lakeshorelearning.com) / [rmartinez@lakeshorelearning.com](mailto:rmartinez@lakeshorelearning.com)

**Lakeshore** is dedicated to creating innovative educational materials that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials for infants and toddlers through the 6th grade, we help children reach developmental milestones and achieve educational goals—while still having fun

**States Covered:** All States

**Commodity Covered** – Classroom Furniture, Preschool and Elementary Teaching Aids, Arts and Crafts Supplies, Classroom Math & Science Materials Teaching Aids and Supplies, Teacher's Resources, Educational Software, Technology Instructional Aids and Materials, Library Supplies, Infant & Toddler Furniture and Equipment, Athletic Supplies & Equipment, Adaptive/Assistive Supplies & Equipment for Special Needs

**Name of Catalog / Price List** - Lakeshore Elementary 2015 / Lakeshore 2015

**Discount Structure to include S&H unless otherwise** Free shipping on all orders – 5% discount on all orders

**Number of times new catalogs generated annually** – 1 time per year at end of February

**Number of new price lists generated annually** - 2 times per year, at end of February

**Number of year's vendor has been in business** –60 years

**Types of Catalogs provided to members**-paperback, cd and online at [www.lakeshorelearning.com](http://www.lakeshorelearning.com)

## **LD Products, Inc.**

Kim Robinson 3700  
Cover Street  
Long Beach, CA 90808  
888-375-6648  
Fax: 866-718-9458  
[www.ldproducts.com/gov/](http://www.ldproducts.com/gov/) / [kimr@ldproducts.com](mailto:kimr@ldproducts.com)

**LD Products** has been a trusted business, supplying ink, toner and office supplies to government agencies across the nation. From the smallest school district to the largest federal agency, LD has made providing the fastest most effective products and services a priority, with the highest level of satisfaction.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials and Office Supplies

**Name of Catalog / Price List:** [www.ldproducts.com/gov/](http://www.ldproducts.com/gov/)

**Discount Structure to include S&H unless otherwise qualified** 15% discount for up to \$2,000.00, 20% discount for up to \$5,000.00, 25% discount for \$10,000.00 and up. All standard transportation and shipping charges will be F.O.B. destination for orders shipping within the contiguous US only. Standard UPS/USPS shipping charges apply to orders outside the contiguous US

**Number of times new catalogs generated annually** – online only

**Number of new price lists generated annually** - N/A

**Number of year's vendor has been in business** –16 years

**Types of Catalogs provided to members- server links / online** [www.ldproducts.com/gov/](http://www.ldproducts.com/gov/)

## **Lectorum Publications, Inc.**

Cary Gold  
205 Chubb Avenue  
Lyndhurst, NJ 07071  
800-345-5946  
Fax: 877-532-8676  
[www.lectorum.com/](http://www.lectorum.com/) / [Cary.gold@att.net](mailto:Cary.gold@att.net)

**Lectorum Publications, Inc.** has the best selection of Spanish-language books for adults and children, offering more than 25,000 titles. We are the exclusive U.S. distributor of books by some of the most prestigious publishing companies in the world: Almadraba, Anaya, Babel, Bruño, Corimbo, Edebé, Edilupa, Ekaré, Everest, La Galera, Juventud, Kókinos, Litexsa, Lóquez, Molino, Noguera, Norma, Océano Mexico children's books, and Serres. Lectorum is also the sole distributor of Geronimo Stilton in the United States.

**States Covered:** All States

**Commodity Covered** – Educational Materials in Spanish and English

**Name of Catalog / Price List:** The Best in Children's Literature in Spanish K-8 (2015)

**Discount Structure to include S&H unless otherwise qualified**

\$10.00 on orders up to \$99.99 net  
10.5% on orders from \$100.00 to \$1,999.99 net  
9.5% on orders from \$2,000.00 to \$4,999.99 net  
Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** -1 time a year

**Number of year's vendor has been in business** – 55 years

**Types of Catalogs provided to members**-paper back catalogs, electronic catalogs and cd catalogs

## **Lone Star Furnishings**

Dan Irons  
4301 Reeder Dr. Ste. 100  
Carrollton, TX 75010  
972-862-9900  
Fax: 972-862-9990  
[www.lonestarfurnishings.com/dan@lonestarfurnishings.com](http://www.lonestarfurnishings.com/dan@lonestarfurnishings.com)

**Lone Star Furnishings, LLC** provides interior furnishings to all types of institutions and facilities in the public and private sector. We are primarily a distributor of educational furniture and equipment as well as an exclusive agent for several contract furniture lines.

**States Covered:** Texas

**Commodity Covered** – Classroom, Office and Sportfurniture

**Name of Catalog / Price List:** - Lone Star Furnishings Catalog

**Discount Structure to include S&H unless otherwise qualified** - 10% discount

**Number of times new catalogs generated annually** – Once every two to three years

**Number of new price lists generated annually** - 1 time per year

**Number of year's vendor has been in business** – 7 years

**Types of Catalogs provided to members**-paper back catalogs

## **Magazine Subscription (HUB)**

~~Resalee Clearman~~ Bo Clearman (Updated 8/21/17)  
2707 Princeton Dr.  
Austin, TX 78741  
800-733-5470  
Fax: 512-442-5253  
[www.magazinesptp.com/mag.subscribe.ptp@att.net](http://www.magazinesptp.com/mag.subscribe.ptp@att.net)

**Magazine Subscriptions PTP** is a leading magazine subscription company serving over 3000 libraries and businesses.

**States Covered:** All States

**Commodity Covered** – Magazine Subscriptions

**Name of Catalog / Price List** – Magazine Subscriptions PTP-Austin Catalog List

**Discount Structure to include S&H unless otherwise qualified** – 15-30% discounts reflected on prices listed

**Number of times new catalogs generated annually** – monthly

**Number of new price lists generated annually** – N/R

**Number of year's vendor has been in business** – 25 years

**Types of Catalogs provided to members** – excel format

## National Educational Systems (HUB)

Armida Trejo

6333 De Zavala Rd. Ste. 106

San Antonio, TX 78249

8000-231-4380

Fax: 210-699-4674

[www.shopnes.com/customer-service@shopnes.com](http://www.shopnes.com/customer-service@shopnes.com)

**National Educational Systems** provides instructional early childhood classroom furniture, manipulative, resource books, literacy materials, bilingual materials, and arts and crafts supplies. We also offer a wide range of ESL, ELL, SSL, Bilingual and Dual language materials and products for all levels of education.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Library Books & Media, Classroom & Instructional Software, Classroom and Related Furniture, Book and Software Materials and Related, Art Supplies

**Name of Catalog / Price List** – NES Early Childhood Catalog, NES Literacy & Multi-Cultural Catalog, NES Educational Materials Catalog

**Discount Structure to include S&H unless otherwise qualified**–

10% (excludes furniture, playground equipment (outdoor play), and strollers (call for quotes).

For purchase over \$500.00 (not including furniture or freight items) will receive free shipping.

Add 15% for orders less than \$500.00. Minimum shipping cost is \$9.995.

\*When weight and/or UPS or FEDEX is indicated for a product, additional shipping charges may apply, please call for confirmation. Also, when truck symbol is indicated for a product, actual shipping charges will apply, please call for a quote.

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** – 1 time a year

**Number of year's vendor has been in business** – 25 years

**Types of Catalogs provided to members** – paperback, cd's, thumb drives and server links [www.shopnes.com](http://www.shopnes.com)

## National Geographic Learning / Cengage Learning, Inc.

Sally Newcomb 9-12, Alfredo Meneses K-8  
5191 Natorp Blvd.  
Mason, OH 45040  
800-543-0487  
Fax: 513-229-1017

[www.ngl.cengage.com](http://www.ngl.cengage.com) [sally.newcomb@cengage.com](mailto:sally.newcomb@cengage.com)/[alfredo.meneses@cengage.com](mailto:alfredo.meneses@cengage.com)

**Cengage Learning, Inc. dba National Geographic Learning** provides quality Pre-K-12 academic and adult education instructional solutions for reading, writing, science, social studies, ESL/ELD, and Spanish/Dual language. Cengage Learning and National Geographic Learning also distribute a variety of content from the National Geographic Society, including images, maps, videos and articles, to the academic and library markets worldwide.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Library Books & Media, Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher / Administrative Services, Math and Science Equipment & Supplies, Book and Software Materials and Related

**Name of Catalog / Price List** – National Geographic / Cengage Learning 2014-2015 Pre K – 12 Catalogs

**Discount Structure to include S&H unless otherwise qualified** – 9% Discount \* \*Estimated delivery is 10% of total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts.

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** – As price of product increases or decreases

**Number of year's vendor has been in business** – Over 100 years

**Types of Catalogs provided to members** – Server links to catalog; [www.ngl.cengage.com](http://www.ngl.cengage.com)

**Training** – Cengage Learning will provide in-service programs and training of software upon request of the local district through the Regional Manager.

## Northwest Evaluation Association

Pete Gonzales  
121 NW Everett Street  
Portland, OR 97209  
503-624-1951  
Fax: 503-639-7873

[www.nwea.org/pete.gonzales@nwea.org](http://www.nwea.org/pete.gonzales@nwea.org)

**Northwest Evaluation Association** our research-based assessments, professional development, personalized service, technical support, and alliances with researchers and community groups have global recognition.

**States Covered:** All States

**Commodity Covered** – Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

**Name of Catalog / Price List** – Measures of Academic Progress (MAP); Measures of Academic Progress from Primary Grades: Children's Progress Academic Assessment (CPAA); Skills Navigator; Keeping Learning on Track (KLT)

**Discount Structure to include S&H unless otherwise qualified** – Pricing and discounts include shipping and handling of materials

**Number of times new catalogs generated annually** – NWEA's products and services are published in a comprehensive list and updated as needed throughout the year.

**Number of new price lists generated annually** – NWEA's products and services price lists are published once a year and updated as needed

**Number of year's vendor has been in business** – 38 years

**Types of Catalogs provided to members** – web site [www.nwea.org](http://www.nwea.org) and electronic documents

## **PDS Toner Ink!**

Claudia Bowman / Bob Rayner  
1414 Common Drive  
El Paso, TX 79936  
915-595-4465 / 877-595-4465  
Fax: 915-595-4426  
[www.pdstoner.com/claudia@pdswest.com](http://www.pdstoner.com/claudia@pdswest.com)

PDS Toner Ink! has provided printer management solutions to government, education, business, and healthcare organizations throughout West Texas and New Mexico. We are a full service laser and ink jet management provider

**States Covered:** All States

**Commodity Covered** – Office Supplies

**Name of Catalog / Price List** – PDS Toner Ink! – Popular Toner & Ink Cartridges Items List

**Discount Structure to include S&H unless otherwise qualified–**

Single Orders under \$1,000.00 – 10% off commercial retail

Single Orders \$1,000.00 – \$5,000.00 15% off commercial retail

Single Orders over \$5,000.00 – 20% off commercial retail

All inclusive of S&H (Ground for special order items that are not in stock)

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** – 1 time per year

**Number of year's vendor has been in business** – 14 years

**Types of Catalogs provided to members** – server link or electronic copy as requested [www.pdstoner.com](http://www.pdstoner.com)

**PDS Toner Ink!** Offers a full line of OEM and compatible laser and OEM inkjet cartridges. New (OEM) - original cartridge from the manufacturer (i.e. Hewlett-Packard, Canon, Lexmark) Compatible - this cartridge should be distinguished from remanufactured, as it has been completely rebuilt and features all new moving components including; chips, drums, magnetic rollers, wiper blades and corona wires.

**Guarantee** – PDS stands behind our cartridges with a 100% unconditional guarantee of exceptional performance and customer satisfaction. PDS Toner guarantees that a PDS toner cartridge will not cause damage to a printer when used in a machine for which it is designed and in accordance with the machine manufacturer's instructions. If it is determined that a printer has been damaged by a PDS toner cartridge, then PDS shall be responsible for the repair of the printer. This warranty covers all equipment used within the manufacturer's specifications and does not include acts of nature.

## Peoples Education, Inc.

Linette D'Costa Michele Sakow  
299 Market St. #240  
Saddle Brook, NJ 07663  
800-822-1080  
201-708-2349  
Fax: 201-712-0045

[www.peopleseducation.com/](http://www.peopleseducation.com/) / [ldcosta@peoplesed.com](mailto:ldcosta@peoplesed.com) / [msakow@masteryeducation.com](mailto:msakow@masteryeducation.com)

**Peoples Education, Inc.** complete Measuring-Up-program is multi-tiered approach to standards mastery, which can be used to supplement any existing curriculum. The content delivered has been extensively updated to reflect the revised TEKS as well as the rigor and text complexity required to prepare students for the new STAAR assessment. It includes the following print and on-line components; Measuring-Up and Measuring Up-Express supplemental works texts; Measuring Up- Insight, an online formative assessment program, Measure Up-MYQuest, an online standards-based practice program, and Measuring Up-Reach, an online standards-based instruction program.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Training and Consulting Classroom Related Programs

**Name of Catalog / Price List** – 2015 TX Peoples Education Catalog & Price List

**Discount Structure to include S&H unless otherwise qualified–**

5% if order is under \$20,000.00;

3% if order is above \$20,000.00 – Minimum order varies by product, see catalog for details.

**Number of times new catalogs generated annually** –1 to 2 times peryear

**Number of new price lists generated annually** – 1 to 2 times peryear

**Number of year's vendor has been in business** – 26 years

**Types of Catalogs provided to members** – link to website [www.peopleseducation.com](http://www.peopleseducation.com)

**Training** – Program training for staff via webinar, approximately 2 hours. Additional sessions are offered on a weekly basis. Ongoing support offered

## Pencil Cup Office Products, Inc. (HUB)

Teresa Gandara / Carlos Gandara  
1220 Texas Ave.  
El Paso, TX 79930  
915-838-0026  
Fax: 915-838-0028

[www.pencil-cup.com/](http://www.pencil-cup.com/) / [tg@pencil-cup.com](mailto:tg@pencil-cup.com) / [ceg@pencil-cup.com](mailto:ceg@pencil-cup.com)

**Pencil Cup** offers a full line of office supplies, furniture, machines and equipment, as well as janitorial, break-room and mailing supplies.

**States Covered:** New Mexico, Texas

**Commodity Covered** – Classroom Books, Library Books & Media

**Name of Catalog / Price List** – Business Source BSN Proprietary Product 45% / Non BSN Product 35%

General Line Catalog – Office and classroom furniture, classroom art & drafting supplies, non HP paper/stationary, janitorial, first aid, break room, warehouse 35%

HP & OEM products (Xerox, Canon, etc.) computer tech supplies, electronics and batteries 10%

**Discount Structure to include S&H unless otherwise qualified–**

Discount of 25% off retail for purchases under \$1,000.00

Discount of 30% off retail for purchases over \$1,000.00

If books require shipping, the cost of such by UPS will be added to the invoice

**Number of times new catalogs generated annually** – 1 time annually

**Number of new price lists generated annually** – 1 or less

**Number of year's vendor has been in business** – 30 years

**Types of Catalogs provided to members** – paperback, server link [www.pencil-cup.com](http://www.pencil-cup.com)



## Positive Promotions, Inc.

Mike Taxel  
15 Gilpin Avenue  
Hauppauge, NY 11788  
877-258-1225  
Fax: 877-258-1226

[www.positivepromotions.com/bids@positivepromotions.com](http://www.positivepromotions.com/bids@positivepromotions.com)

**Positive Promotions** specializes in turnkey solutions for promotional, educational, health & wellness, safety, recognition, and reward activities.

**States Covered:** All States

**Commodity Covered** – Health, Wellness, Safety, Test Taking, Academic Awards & Incentives, College Career Readiness, Student Awards, School Apparel, Back to School Backpack Program, Campus Safety Awareness, Parent Engagement Tools, Fundraising, School Culture, Financial Resources

**Name of Catalog / Price List** – Positive Promotions Catalog (any) or online at [www.positivepromotions.com](http://www.positivepromotions.com)

**Discount Structure to include S&H unless otherwise qualified** – 5% discount & free standard shipping. Discount cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers. If express or rush shipment is requested additional charges will apply.

**Number of times new catalogs generated annually** – new catalogs are generated during the year to coincide with a variety of events from academic awards to college career readiness. These event catalogs can be generated at least 2 times per year.

**Number of new price lists generated annually** – new catalogs are generated during the year to coincide with a variety of events from academic awards to college career readiness. These event catalogs can be generated at least 2 times per year

**Number of year's vendor has been in business** – 68 years

**Types of Catalogs provided to members** – catalogs, thumb drives, excel files, PDF's or web site links

## Really Good Stuff

Tisha Jacquot  
448 Pepper St.  
Monroe, CT 06468  
800-366-1920  
Fax: 203-268-8120

[www.reallygoodstuff.com/bids@reallygoodstuff.com/tjacquot@reallygoodstuff.com/bidsupport@reallygoodstuff.com](http://www.reallygoodstuff.com/bids@reallygoodstuff.com/tjacquot@reallygoodstuff.com/bidsupport@reallygoodstuff.com)

**\*updated as of 8/8/2016**

**Really Good Stuff** has created products that help teachers make a difference in students' lives. Our classroom supplies are exclusively sold in our catalogs and on our web site. Many of our quality products start with ideas shared from classrooms around the country. Many of our products are created by teachers, for teachers.

**States Covered:** Texas

**Commodity Covered** – Classroom Instructional, Classroom Books, Library Books & Media, Classroom & Instructional Software, Classroom Furniture, Science & Math Supplies

**Name of Catalog / Price List:** Administrators Catalog or [www.reallygoodstuff.com](http://www.reallygoodstuff.com)

**Discount Structure to include S&H unless otherwise qualified**

3% catalog discount off regular pricing  
Shipping & Handling charges  
\$0.01 to \$49.99 – shipping charge \$8.95  
\$50.00 - \$99.99 – shipping charge \$10.95  
\$100.00 and up – shipping charge 14% of order amount

**Number of times new catalogs generated annually** – once a month

**Number of new price lists generated annually** - once a month

**Number of year's vendor has been in business** – 23 years

**Types of Catalogs provided to members**- paper back or web link [www.reallygoodstuff.com](http://www.reallygoodstuff.com)

## Reynolds Manufacturing Corporation

Vicki Reynolds  
P.O. BOX 6058  
Abilene, TX 79608  
800-588-4031 Fax:  
800-588-4033  
[www.reynoldstx.com/vreynolds@nts-online.net](http://www.reynoldstx.com/vreynolds@nts-online.net)

**Reynolds Manufacturing Corporation** early childhood furniture, equipment, and other classroom products are creatively designed and carefully manufactured – each shelf, book display, and table enhances and shapes the child's environment.

**States Covered:** Arizona, Arkansas, Alabama, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming

**Commodity Covered** – Classroom and Related Furniture, Classroom Equipment and Supplies

**Name of Catalog / Price List** – Reynolds2015

**Discount Structure to include S&H unless otherwise qualified** – 5% discount free S&H on all orders of \$3,500.00 or more to one location. Actual freight will be invoiced on all orders less than \$3,500.00, Walk-Up Changing Table, Gaggle, and Bye Bye Buggy product lines

**Number of times new catalogs generated annually** – 1 time annually January

**Number of new price lists generated annually** – 1 time annually January

**Number of year's vendor has been in business** – 29 years

**Types of Catalogs provided to members** – paper and website [www.reynoldstx.com](http://www.reynoldstx.com)

## Rol-N Enterprise, Inc.

Roland Esparza  
2313 Montana Ave.  
El Paso, TX 79903  
915-533-5952  
Fax: 915-533-5954  
[www.rol-nterpriseinc.com/rol-nterprise@sbcglobal.net/esproland@sbcglobal.net](http://www.rol-nterpriseinc.com/rol-nterprise@sbcglobal.net/esproland@sbcglobal.net)

**Rol-N Enterprise, Inc.** sees and services identification products such as FARGO, Zebra, Datacard, EVOLIS, and Magicard. We evaluate your company and recommend the proper equipment to fit your needs. All ID's by Rol-N also customizes and supplies badges for any type of business, school or special functions, these badges are available at our office or onsite.

**States Covered:** Arizona, California, Colorado, New Mexico, Texas

**Commodity Covered** –ID Equipment, Supplies, Accessories, Identification Software and Services

**Name of Catalog / Price List** Identification Solutions / Price Lists – Equipment Pricing, Lanyards and Badges Accessories, Rol-N Supply List

**Discount Structure to include S&H unless otherwise** 10% discount on orders of \$500.00 to \$2,999.00, 15% discount on orders of \$3,000 up to \$10,000.00

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** - 1 time per year

**Number of year's vendor has been in business** –18 years

**Types of Catalogs provided to members-** paper, PDF files, and server link [www.rol-nterpriseinc.com](http://www.rol-nterpriseinc.com)

## **Scholastic, Inc.**

Sherry Wilkerson / Shari Bignell \*updated 7/19/2017

90 Old Sherman Turnpike

Danbury, CT 06816

800-825-4579 / 800-825-4579 Option 6

Fax: 866-560-6930

[www.scholastic.com](http://www.scholastic.com) / [swilkerson@scholastic.com](mailto:swilkerson@scholastic.com) / [sbignell@scholastic.com](mailto:sbignell@scholastic.com)

**Scholastic, Inc.** provides professional books and training from thought leaders and practitioners that empower and deliver tangible strategies and actions they can implement immediately.

**States Covered:** Texas

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Math and Science Equipment & Supplies, Book and Software Materials and Related

**Name of Catalog / Price List** - 2015-2016 Pre K -12 Scholastic Educational Catalog

**Discount Structure to include S&H unless otherwise qualified** – Catalog discount is 0%. There is a 25% or higher discount built into catalog prices; no further discount is applied. A 5% shipping charge will be added to all purchase orders for items in the catalog that require a shipping charge. This is a reduction from our usual 9% shipping and handling charge. Individual paperback titles and some collections provide free shipping. Please note that Scholastic Classroom Magazines are not included in this bid.

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** – N/A

**Number of year's vendor has been in business** – 94 years

**Types of Catalogs provided to members** – printed or at Scholastic Teacher Store [www.scholastic.com](http://www.scholastic.com)

## **School Specialty, Inc.**

Patrick Fisk  
W6316 Design Drive  
Greenville, WI 54942  
888-388-3224  
Fax: 800-675-1775  
[www.schoolspecialty.com/bidnotices@schoolspecialty.com](http://www.schoolspecialty.com/bidnotices@schoolspecialty.com)

**School Specialty, Inc.** We provide innovative products and programs to the Educational Marketplace, servicing the needs of teachers and schools to ensure students of all ages receive the scholastic support they need to advance their learning and reach their full potential. From early childhood through high school and beyond, we are committed to providing our customers with the breadth and depth of educational knowledge and resources they need, serving as the one-stop industry solution.

**States Covered:** All States

**Commodity Covered** – Adaptive/ Assistive Supplies & Equipment for Special Needs, Classroom Instructional Materials, Instructional Resources and Materials, Physical Education Supplies and Equipment, Career and Tech Ed Supplies, Library Books & Media, Classroom and Related Furniture, Math and Science Equipment & Supplies, Office Furniture, Classroom Instructional Materials, Classroom Books, Athletic Supplies & Equipment, Art Supplies

**Name of Catalog / Price List** – Special Education Resources, Premier Catalog

**Discount Structure to include S&H unless otherwise qualified**–

Special Education Resources - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items  
Premier Catalog - 5% on all Premier Agendas, LLC catalogs – Free shipping on all items  
Instructional Resources and Materials – 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items  
Physical Education and Sport - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items  
Career and Tech Education - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items  
Furniture and Equipment - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items  
Education Essentials -31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items  
Arts and Crafts - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items

**Number of times new catalogs generated annually** – 3 times annually

**Number of new price lists generated annually** – 45 new catalogs per year

**Number of year's vendor has been in business** – 50 years

**Types of Catalogs provided to members** – printed publications, website [www.schoolspecialty.com](http://www.schoolspecialty.com)

## Stand 2 Learn

Michele Klumb  
5713 Shellbournes Hill  
College Station, TX 77845  
214-785-2125  
Fax: 979-693-3333  
[www.stand2learn.com/michele.klumb@stand2learn.com](http://www.stand2learn.com/michele.klumb@stand2learn.com)

**Stand 2 Learn** the leader in research based designs for standing height student desks.

**States Covered:** All States

**Commodity Covered** – Classroom and Related Furniture, Office Furniture

**Name of Catalog / Price List** – Stand2Learn Price List 2015

**Discount Structure to include S&H unless otherwise qualified** – 40% off list for quantities greater than 25 units

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** – 1 time per year

**Number of year's vendor has been in business** – 3 years

**Types of Catalogs provided to members** – link to website [www.stand2learn.com](http://www.stand2learn.com)

**Warranty** - Stand2Learn extends warranty on products for a limited lifetime from date of original purchase to the original purchaser. Stand2Learn warrants the products will be free of defects in material and workmanship. Product defects will be repaired or replaced with new or refurbished parts or products at the discretion of Stand2Learn.

## Teacher Created Materials

Fernando Perez  
5301 Oceanus Drive  
Huntington Beach, CA 92649  
800-858-7339  
Fax: 888-877-7606  
[www.tcmpub.com/customerservice@tcmpub.com](http://www.tcmpub.com/customerservice@tcmpub.com)

**Teacher Created Materials** develops innovative and imaginative educational materials and services for student worldwide. Everything we do is created by teachers for teachers and students to make teaching more effective and learning more fun.

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials for Pre K – 12 Catalogs

**Name of Catalog / Price List** – 2015 Pre K – 12 Catalog

**Discount Structure to include S&H unless otherwise qualified** –

All shipping and handling charges will be prepaid and added to your invoice as follows:

Orders under \$250.00 – 15% of the ordertotal

Orders over \$250.00 – 10% of the ordertotal

Discounts are available on volume orders. Please contact Fernando Perez at 956-371-4724 to review options.

**Number of times new catalogs generated annually** – 1 time a year

**Number of new price lists generated annually** – 1 time a year

**Number of year's vendor has been in business** – 38 years

**Types of Catalogs provided to members** – paperback catalogs will be provided, online catalog available at [www.teachercreatedmaterials.com](http://www.teachercreatedmaterials.com)

## **Teaching Systems, Inc.**

Kim Savage / Adam McKinnerney  
4601 Hollow Tree Drive, Ste. 111  
Arlington, TX 76018  
800-762-4133  
Fax: 817-465-8184

[www.teachingsystems.com/kim@teachingsystems.com](http://www.teachingsystems.com/kim@teachingsystems.com)

**Teaching Systems, Inc.** has been in the business of selling high end, name brand, technical equipment, Systems software, services, curriculum support and turnkey laboratory solutions to educational institutions. The educational institutions served range from early levels of public and private schools through graduate schools and associated researched institutes with needs for laboratory support for Foreign Languages, ASL, Science, Technology, Engineering and Mathematics (STEM), which are just a few technology solutions we provide. In addition to our support services we also host many training services related to our product solutions. In addition, some selected products are sold by our online store throughout North America. Teaching Systems offers Service, Training and Maintenance after the sale.

**States Covered:** New Mexico, Oklahoma, Texas

**Commodity Covered** – Classroom & Instructional Software, Science Equipment & Supplies, Math and Science Equipment & Supplies

**Name of Catalog / Price List** – TSI 2015 Catalog

**Discount Structure to include S&H unless otherwise qualified** – 4% will be added to ordertotal

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** – 1 time per year

**Number of year's vendor has been in business** – 50 years

**Types of Catalogs provided to members** – electronic or paper, online [www.teachingsystems.com](http://www.teachingsystems.com)

## Team 1<sup>st</sup> Technologies, LLC

David Dworsky

4500 Anaheim Ave. NE, Bldg. B Suite 1

Albuquerque, NM 87113

505-212-0313

Fax: 505-212-0313

[www.team1sttech.com](http://www.team1sttech.com) / [daved@team1sttech.com](mailto:daved@team1sttech.com)

**Team 1st Technologies** is changing the way teachers teach and how students learn with technology. We have taken our 30 plus years of experience in education and added audio visual integration to find ways to improve the educational environment for K12, Higher Education, adult learning, training, business, and government. Our education focused audio visual integration and interactive technologies sales team is made up of former educators with more than 30 years of experience. They provide solution based sales that result from their understanding of the educational environment including elementary, junior high and high school and Higher Education.

**States Covered:** Arizona, California, Colorado, New Mexico, Texas

**Commodity Covered** – Audio Visual Design and Integration, Interactive Classroom Design & Integration

**Name of Catalog / Price List** - Team 1<sup>st</sup> Technologies, LLC Price Catalog

### Discount Structure to include S&H unless otherwise–

CTL Computers	5%	
CurriculumLoft – KUNO	10%	
Adonit Stylist	5%	Discount 10% on \$1,000.00 or more
eInstruction by Turning	5%	Discount 10% on \$10,000.00 or more
Frontrow	5%	Discount 10% on \$5,000.00 or more
Spectrum Ind	25%	Discount 30% on \$10,000.00 or more
Swivil	5%	
Nova Furniture	15%	Discount 15% on \$15,000.00 or more
Netop	5%	
DOC CAMS	5%	
Chief	25%	
Raxxess	15%	
Professional, Development & Training	20%	

### Audio Visual Products

Hitachi	29% - 68%
Creston	10%
Aurora	15%
Digital Sinage-Visix	5%
QOMO	10%
Clarylcon	5%
Inter-M	10%
Factor Electronics	20%

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** - 1 time per year

**Number of year's vendor has been in business** – 8 years

**Types of Catalogs provided to members-** paperback, thumb drives for product catalogs

## Textbook Warehouse

Craig Richardson / Delore Knighting / Sharl Land  
936 Curie Dr.  
Alpharetta, GA 30005  
800-796-9152  
Fax: 800-796-9154  
[www.textbookwarehouse.com/info@textbookwarehouse.com](http://www.textbookwarehouse.com/info@textbookwarehouse.com)

**Textbook Warehouse** we sell quality used textbooks, workbooks, and teacher editions at huge savings off Publisher prices to schools and districts nationwide for fill-in needs and replacement of lost and damaged textbooks. Every book is reconditioned to meet high quality standards. Our workbooks have never been issued and are in "like new" condition. We carry state-specific, advanced placement and college level textbooks as well. We meet or beat competitor's pricing when possible and search for hard to find books

**States Covered:** All States

**Commodity Covered** – Classroom Instructional Materials, Classroom Books

**Name of Catalog / Price List** – [www.textbookwarehouse.com](http://www.textbookwarehouse.com)

**Discount Structure to include S&H unless otherwise qualified** – 10% off catalog used & new textbooks, new workbooks, AP titles & Teacher Editions

**Number of times new catalogs generated annually** – 1 time per year

**Number of new price lists generated annually** – 3 times per year

**Number of year's vendor has been in business** – 17 years

**Types of Catalogs provided to members** – [www.textbookwarehouse.com](http://www.textbookwarehouse.com)

## The Library Store, Inc.

Audrey Aimone  
301 E. South St. P.O. BOX 8964  
Tremont, IL 61568  
800-320-7204  
Fax: 800-320-7706  
[www.thelibrarystore.com/supplybids@thelibrarystore.com/customerservice@thelibrarystore.com](http://www.thelibrarystore.com/supplybids@thelibrarystore.com/customerservice@thelibrarystore.com)

**The Library Store** has diligently delivered high quality supplies and furnishings to libraries and schools nationwide.

**States Covered:** All States

**Commodity Covered** – Audio, Visual Equipment, Classroom Instructional Materials, Classroom Books, Library Books & Media, Classroom & Instructional Software, Book and Software Materials and Related, Classroom & Office Furniture, Book and Software Materials and Related, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

**Name of Catalog / Price List** – TLS Main Catalog 2015 MB (15) [www.thelibrarystore.com](http://www.thelibrarystore.com)

**Discount Structure to include S&H unless otherwise qualified** – 10-20% discount with free shipping on orders over \$50.00, Shipping prepaid + added to any items shipping direct or via truckline

**Number of times new catalogs generated annually** – Price lists / catalogs run January 1<sup>st</sup> – December 31<sup>st</sup> per calendar year

**Number of new price lists generated annually** – Price lists / catalogs run January 1<sup>st</sup> – December 31<sup>st</sup> per calendar year

**Number of year's vendor has been in business** – 32 years

**Types of Catalogs provided to members** – cd or [www.thelibrarystore.com](http://www.thelibrarystore.com)



## Tri State Camera

Shmaya Friedlander  
150 Sullivan St.  
Brooklyn, NY 11231  
212-633-2290  
Fax: 212-633-2392

[www.tristatecamera.com/bids@tristatecamera.com](http://www.tristatecamera.com/bids@tristatecamera.com)

**Tri State Camera** was originally established as a camera retailer but has since expanded to include a comprehensive line of video equipment, computers, printers, copiers, fax machines and all supplies for the home and office.

**States Covered:** All States

**Commodity Covered** – Photographic and electronic supplies

**Name of Catalog / Price List** - [www.tristatecamera.com](http://www.tristatecamera.com)

**Discount Structure to include S&H unless otherwise qualified** – 2% discount, free shipping over \$50.00

**Number of times new catalogs generated annually** – updated daily

**Number of new price lists generated annually** – updated daily

**Number of year's vendor has been in business** – 38 years

**Types of Catalogs provided to members** – [www.tristatecamera.com](http://www.tristatecamera.com)

## Triumph Learning, LLC

Jennifer Lasley  
3333 Hendricks Avenue  
Jacksonville, FL 32207  
800-338-6519  
Fax: 866-805-5723

[www.triumphlearning.com/proposals@triumphlearning.com/jlasley@triumphlearning.com](http://www.triumphlearning.com/proposals@triumphlearning.com/jlasley@triumphlearning.com)

**Triumph Learning, LLC** is the sole-source vendor for the following print and digital products; Buckle Down, Coach, Options, Plugged-in to Reading, The Book Jam, Readiness for the Common Core, Mastering the TEKS Online and Waggle. In addition Triumph Learning, LLC is the copyright holder, publisher, and producer of all products listed in our catalogues and our website.

**States Covered:** Texas

**Commodity Covered** – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Math and Science Equipment & Supplies, Book and Software Materials and Related

**Name of Catalog / Price List** – Triumph Learning Spring 2014 catalog / [www.triumphlearning.com](http://www.triumphlearning.com)

**Discount Structure to include S&H unless otherwise qualified**–

2% off product within our catalog, 4% off shipping use discount code ASCR189

For orders less than \$500.00 add 12% (8% for ASC members in the state of Texas utilizing this contract) of total order for standard shipping and \$5.95 for handling.

For orders of \$500.00 or more add 12% (8% for ASC members in the state of Texas utilizing this contract) of total order for standard shipping and handling use discount code ASCR189.

**Number of times new catalogs generated annually** – 2 times per year

**Number of new price lists generated annually** – As needed

**Number of year's vendor has been in business** – 16 years

**Types of Catalogs provided to members** – paper, online [www.triumphlearning.com](http://www.triumphlearning.com)

**Training** – Triumph Learning offers professional development services around our print and digital products.

**University of Pittsburgh, Institute for Learning-Removed from Contract02/19/2016**

Carolyn-  
Mazzella 3939-  
O' Hara  
Street Pittsburg,  
PA 15260 412-624-  
8349  
Fax: 412-624-1470  
<http://ifl.pitt.edu/>

~~University of Pittsburgh, Institute for Learning~~ the Institute for Learning (IFL) is an outreach of the University of Pittsburgh's Learning Research and Development Center (LRDC). Comprised of scholar practitioners, the IFL helps educators bring what research tells us about teaching and learning into classrooms to help students grow their intelligence and reach the high standards demanded by today's colleges and workforce.

~~States Covered:~~ — All States

~~Commodity Covered~~ — Classroom Instructional Materials and Professional Development Support for Curriculum

~~Name of Catalog / Price List:~~ IFL Products and Services

~~Discount Structure to include S&H unless otherwise qualified~~ — None

~~Number of times new catalogs generated annually~~ — 1 time a year

~~Number of new price lists generated annually~~ — 1 time a year

~~Number of year's vendor has been in business~~ — 20 years

~~Types of Catalogs provided to members~~ — online <http://ifl.pitt.edu/>

**\*Explanation of Removal of Contract-**

University of Pittsburgh, Institute for Learning has been terminated due to non-acceptance of the Contract Terms and Conditions with Allied States Cooperative.

## Valiant National AV Supply

Ron Wolsten  
80 Little Falls Rd.  
Fairfield, NJ 07004  
1-800-825-4268  
Fax: 1-800-453-6338

[www.valiantnational.com](http://www.valiantnational.com) / [sales@valiantnational.com](mailto:sales@valiantnational.com) / [rwolsten@valiantnational.com](mailto:rwolsten@valiantnational.com)

**Valiant National AV Supply** we feature projectors, screens, cameras, whiteboards, lecterns, audio and visual supplies and accessories.

**States Covered:** All States

**Commodity Covered** – Audio Visual Equipment, Video, Computer Equipment Supplies & Accessories, Classroom Furniture

**Name of Catalog / Price List** – Valiant 2015 – 2016 catalog

**Discount Structure to include S&H unless otherwise qualified** – additional 5% off already discounted prices. Orders over \$100.00 free shipping.

**Number of times new catalogs generated annually** – 1 time per year April

**Number of new price lists generated annually** – varies

**Number of year's vendor has been in business** – 50 years

**Types of Catalogs provided to members** – paperback, server link [www.valiantnational.com](http://www.valiantnational.com)

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(July 29, 2015)  
(June 30, 2016)  
(May 3, 2017)