

**EDUCATION SERVICE CENTER REGION 19 RFP
AWARD SUMMARY**

RFP TITLE: Classroom Curriculum, Supplies, Equipment, and Related – ESC Region 19 Allied States Cooperative

RFP NUMBER: 15-7116

RFP OPENING DATE: May 20, 2015

CONTRACT TERM: Date of award until July 31, 2017-2016 (correction as of June 2016) with the option to extend is for a period of one (1) year with an option to renew annually for an additional four (4) years if agreed to by ESC-Region 19 and Vendor
(Extended by Region 19 until July 31, 2017)
(Extended by Region 19 until July 31, 2018)
(Extended by Region 19 until July 31, 2019)

FUNDING SOURCE: Various

RFP's ISSUED: 326

RESPONSES: 59

ADVERTISEMENT DATES: El Paso Times April 1, 2015 and April 8, 2015
The Washington Post April 2, 2015 and April 9, 2015

BOARD MEETING DATE: July 30, 2015

RECOMMENDED FOR AWARD

Achieve3000, Inc.
ACP Direct
Adventures in Learning, LLC
Bandstar Music Instruments, Inc.
Barnes & Noble Booksellers, Inc.
Blick Art Materials, LLC
Bound To Stay Bound Books, Inc.
Capstone
Central Programs, Inc. dba Gum Drop Books
Cerebellum Corporation
Cinco Puntos Press
David Cohen Enterprises, Inc. dba Mex-TexUniforms
~~Davidson Titles, Inc.~~
Children's Plus Inc. *(Name Change as of 2/14/18)
Dinah-Might Adventures, LP
Don Johnston, Incorporated
DynaStudy, Inc. (HUB)
Education Galaxy, LLC
Educational Products, Inc.
El Paso Office Products (HUB)
Eraser Dust
Estrellita
Hatch, Inc.
HumanWare USA, Inc.
Indoff, Incorporated
Kaplan Early Learning Company
KAMICO Instructional Media, Inc. (HUB)
Lab-Aids, Inc.
Lake Educational Technologies, Inc.
Lakeshore Learning Materials
LD Products, Inc.
Lectorum Publications, Inc.
Lone Star Furnishings
Magazine Subscription PTP (HUB)
National Educational Systems (HUB)
National Geographic Learning / Cengage Learning, Inc.
Northwest Evaluation Association
PDS Toner Ink!
Peoples Education, Inc.
Pencil Cup Office Products, Inc. (HUB)
Positive Promotions
Really Good Stuff
Reynolds Manufacturing Corporation
Rol-N Enterprise, Inc.
Scholastic, Inc.
School Specialty, Inc.
~~Stand 2 Learn~~ VARIDESK Education *updated 6/27/2018

Teacher Created Materials
Teaching Systems, Inc.
Team 1st Technologies, LLC
Textbook Warehouse
The Library Store, Inc.
Tri State Camera
Triumph Learning, LLC
~~University of Pittsburgh, Institute for Learning~~*Removed from Contract02/19/2016
Valiant National AV Supply

TOTAL (estimated)

\$ 300,000,000 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to purchase classroom, instructional, and related goods and services as required during the contract period. Vendors who did not receive an 8 or higher out of a possible 10 were not considered for award. Award criteria was Pricing- Discounts offered, Promotions Offered, S&H Policies 30%, References and/or Past Performance 35%, Selection, Quality, Diversity of Product/Service Offerings 35%. In those events where required references would not provide information requested for past goods and services, an average was applied to the evaluation formula for evaluation purposes. A proposal from J.W. Pepper & Sons, Inc. did not agree to the administrative fee therefore was not considered. A proposal from International Safety & Medical Supply did not provide a Catalog, Price List or Web Site for evaluation purposes, therefore its proposal was not considered.

SPECIFICATIONS PROVIDED BY:

Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE:

Royce Cleveland
ESC Region 19 Allied States Cooperative

Martin Camacho
ESC Region 19 Allied States Cooperative

Mary Jane Lopez
ESC Region 19 Allied States Cooperative

Achieve3000, Inc.(updated as of June 2017)

Veronica Fuentes
1985 Cedar Bridge Avenue, Suite 3
Lakewood, NJ 08701
732-367-5505
Fax: 732-367-2313
www.achieve3000.com/veronica.fuentes@achieve3000.com

Achieve3000, Inc. patented award-winning literacy solutions: *Pro Texas Solutions- Smarty Ants®* (grades prek-1) ~~KidBiz3000~~ *KidBizPro®* (grades 2-5), ~~TennBiz3000~~ *TeenBizPro®* (grades 6-8), and ~~Empower3000~~ *EmpowerPro®* (grades 9-12) provide differentiated instruction for students in grades 2-12, and our science solution, *eScience3000*, delivers differentiated science instruction for students' grade 6-8. Our technology-based approach has a decade of proven success in raising student Lexile reading levels and high-stakes reading test scores

Boost Texas- Tier II and Tier III students, includes *Smarty Ants®* (grades prek-3), *KidsBizBoost®* (grades 2-5), *TeenBizBoost®* (grades 6-8), *EmpowerBoost®* (grades 9-12), and *Achieve Intensive for Summer* (grades 3-12)

Achieve Texas- for English Learners, includes *KidBizAccess®* and *KidBizEspañol®* (grades 2-5), *TeenBizAccess®* and *TeenBizEspañol* (grades 6-8), *EmpowerAccess®* and *EmpowerEspañol®* (grades 9-12)

Updated Pricing as of June 2017- see Price List below*

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom & Instructional Software

Name of Catalog / [Price List](#) – Site License Pricing

Discount Structure to include S&H unless otherwise qualified – Standard Volume Discounts – the following discounting would apply based on the number of schools and over-all district enrollment within a single order. Site licenses include onsite training/professional development.

Standard Volume Discounts – the following discounting would apply based on the number of schools and over-all district enrollment within a single order;

Volume of Schools Participating	% of Schools in District Participating			
	<25%	25-49%	50-99%	100%
1 – 24 Schools	0.0%	3.5%	7.0%	10.0%
25-50 Schools	5.0%	8.5%	12.0%	15.0%
51-75 Schools	7.5%	11.0%	14.5%	17.5%
76-100 Schools	10.0%	13.5%	17.0%	20.0%
101-200 Schools	12.5%	16.0%	19.5%	22.5%
201 + Schools	15.0%	18.5%	22.0%	25.0%

Multi-Year Order Discounts – the following would apply for multi-year orders. Note these discounts may apply in conjunction with the standard volume discounts listed above.

Payment Terms	% Discount on Unit Cost
1.5 Year, Up front Plan*	3.00%
2 Year, Payment Plan**	2.00%
2 Year, Up Front Plan	5.00%
3 Year, Payment Plan*	4.00%
3 Year, Up Front Plan	7.00%

*Requires a minimum of 50% payment upfront

**Requires a minimum of 60% payment upfront

Number of times new catalogs generated annually –N/A

Number of new price lists generated annually – 1 time

per year **Number of year's vendor has been in business** – 13

years

Types of Catalogs provided to members – server link www.achieve3000.com

ACP Direct

Lisa Austin

P.O. BOX 703168

Dallas, TX 75370

800-238-8009 Fax:

800-238-3117

www.acpdirect.com/sales@acpdirect.com

ACP Direct offers advertised discounted prices for the K-12 Education market for audio, visual equipment and furniture.

States Covered: California, New Jersey, Texas

Commodity Covered – Audio, Visual Equipment, Classroom, School, Cafeteria and Faculty and Related Furniture and Choral Risers

Name of Catalog / Price List – Spring 2015 – ACPDirect

Discount Structure to include S&H unless otherwise qualified – 0% off - already discounted advertised price. FOB Destination, Prepay + add – freight charges not included in price

Number of times new catalogs generated annually –3-4 times per year

Number of new price lists generated annually – Price lists are ongoing. Website is most accurate or newest catalog at time order is placed. www.acpdirect.com

Number of year's vendor has been in business – 13 years

Types of Catalogs provided to members – hardcopy, server link www.acpdirect.com

Adventures in Learning, LLC

Maribel Bueno
7230 Gateway Blvd. East, Suite A/B
El Paso, TX 79915
888-835-3695
Fax: 888-8445-5409
www.ailshopping.com / info@ailtq.com

Adventures in Learning is a teacher and educational store offering educational products, teaching materials, classroom supplies and more. We specialize in bilingual education, early childhood, Gifted and Talented products, K-12 core area materials, Special Education materials and more

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom & Instructional Software, Classroom and Related Furniture, Office Furniture, Science Equipment & Supplies, Book and Software Materials and Related, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

Name of Catalog / Price List – Education Materials – Catalog / Office Supplies Catalog / Robotics / 3D Printing Price List

Discount Structure to include S&H unless otherwise qualified – We offer free shipping on all orders over \$15.00. We charge an 8% shipping fee.

Discount Structure to include S7H unless otherwise qualified

15% Discount on Instructional Materials

10% Discount on Office and Classroom Furniture

10% Discount on Technology

0% Discount on all AIL Produced products including Team Quest Materials, AIL Robotics Materials, 3D Printers, and all other AIL Products.

Number of times new catalogs generated annually – 2 times a year

Number of new price lists generated annually – 2 times a year

Number of year's vendor has been in business – 14 years

Types of Catalogs provided to members – paperback and server links www.ailshopping.com

Bandstar Music Instruments, Inc.

Caleb Gonzalez / Dahlia Gonzalez
8035 Culebra Suite 111
San Antonio, TX 78251
210-523-2263
Fax: 210-233-8291
www.bandstarmusic.com / caleb@bandstarmusic.com

Bandstar Music Instruments, Inc. we are a family of Music Teachers, School Counselors, and instrument players. We have over 219 years of combined experience in music education and musicplaying

States Covered: All States

Commodity Covered – Music, Band, Orchestra, Sound, Audio, Sheet Music, Music Accessories

Name of Catalog / Price List – Bandstar Music / www.bandstarmusic.com

Discount Structure to include S&H unless otherwise qualified – 0-30% depending on stock and sales.

Number of times new catalogs generated annually – 2 times a year

Number of new price lists generated annually – 1 time a year

Number of year's vendor has been in business – 10 years

Types of Catalogs provided to members – paper back and online www.bandstarmusic.com

Barnes & Noble Booksellers, Inc.

~~Jennifer Pedroza~~ Chris Ovalle *as of November 16, 2017

Fountains at Farah
8889 Gateway Blvd. West Suite 120
El Paso, TX 79925
915-594-3024
Fax: 915-594-3906
CrM2370@bn.com

Barnes & Noble leverages the power of the Barnes & Noble brand to offer online customers the Web's premier destination for books, eBooks, magazines, toys & games, music, DVD and Blu-ray, and related products and services.

States Covered: Texas

Commodity Covered – Book and Software Materials and Related

Name of Catalog / Price List – N/A

Discount Structure to include S&H unless otherwise qualified – 0-25% off list price, \$0 shipping unless expedited shipping is requested

Number of times new catalogs generated annually – N/A

Number of new price lists generated annually – N/A

Number of year's vendor has been in business – 30 years

Types of Catalogs provided to members – web server <http://www.barnesandnoble.com/>

Blick Art Materials, LLC

~~Kristin Dwyer~~ Cindy Howard (as of June 2017)

PO BOX 1267
Galesburg, IL 61402
800-704-7744 ext. 5315
Fax: 800-621-8293
www.dickblick.com / k.dwyer@dickblick.com / C.Howard@dickblick.com

Blick Art Materials, LLC our products cater to the full spectrum of artists - from the youngest child ready to scribble with his or her first crayon to well-known, gallery represented professionals. Our superior customer service, extensive selection, and competitive prices make us the choice for professional and amateur artists, art educators, architects, designers, students, and hobbyists - virtually anyone requiring quality art materials for work or pleasure.

States Covered: All States

Commodity Covered – Materials for Art Education

Name of Catalog / Price List: Materials for Art Education

Discount Structure to include S&H unless otherwise qualified – Free freight of orders \$49.00 or more after discount – Discount Exclusions – sale catalogs, web prices and promotions, quantity pricing is not discountable, drop-ship items. Freight Exclusions – oversized or heavyweight items, 50 lb. boxes of clay or any modeling material totaling 50 lbs. or greater in weight

Number of times new catalogs generated annually – N/R

Number of new price lists generated annually N/R

Number of year's vendor has been in business – N/R

Types of Catalogs provided to members – www.dickblick.com

Bound To Stay Bound Books, Inc.

Bill Tobin
1880 West Morton
Jacksonville, IL 62650
800-637-6586
Fax: 800-747-2872
www.btsb.com/ btobin@btsb.com

Bound To Stay Bound Books, Inc. To provide through constant improvement, the best juvenile books, media products and related services to the libraries of North America, as closely matched to their needs as possible and as economically as possible.

States Covered: All States

Commodity Covered – Juvenile library books with full processing and automation support available

Name of Catalog / Price List: Online catalog www.btsb.com/ BTSB Showcase Magazine

Discount Structure to include S&H unless otherwise qualified – Price reflects discount of 30% from publisher list in effect at the time of shipment plus pre binding charge.

Number of times new catalogs generated annually – online catalog updated daily paper catalog is printed in February and August of each year

Number of new price lists generated annually – paper catalogs printed twice yearly

Number of year's vendor has been in business –95 years

Types of Catalogs provided to members – online and paper

Capstone

Marcie Danches 1710
Roe Crest Drive
North Mankato, MN 56003
800-747-4992
Fax: 888-262-6135
www.capstonepub.com/ www.cpastoneclassroom.com/ www.myon.com/ marciesbookbag@aol.com

States Covered: All States

Commodity Covered – Hardcover Library Books, Simultaneous Use eBooks, Online Research Databases

Name of Catalog / Price List: Capstone Spring 2015 Library Catalog

Discount Structure to include S&H unless otherwise qualified - Capstone will offer free on board destination shipping to all ASC members purchasing under this contract

Number of times new catalogs generated annually – Fall and Spring

Number of new price lists generated annually - as needed

Number of year's vendor has been in business –23 years

Types of Catalogs provided to members- paper back catalogs and website www.capstone.com

Central Programs, Inc. dba Gum Drop Books

Chris Batscha
P.O. BOX 505
Bethany, MO 64424
800-821-7199
Fax: 866-321-7199
www.gumdropbooks.com / wecare@gumdropbooks.com

Central Programs, Inc. dba Gum Drop Books is a major international distributor of top educational materials from Pre K through college level.

States Covered: All States

Commodity Covered – Library Books & Media

Name of Catalog / Price List – Gumdrop Books K-12 Price List

Discount Structure to include S&H unless otherwise qualified – Prices reflect pre discount off list price. Shipping and handling are free.

Number of times new catalogs generated annually – Spring /Fall

Number of new price lists generated annually – Updated every 2 weeks

Number of year's vendor has been in business – 40 years

Types of Catalogs provided to members – Available online www.gumdropbooks.com, cd rom, printed, bound copy

Cerebellum Corporation

Sharon Febre
1661 Tennessee Street Suite 3D
San Francisco, CA 94107
866-386-0253
Fax: 805-426-8136
www.libraryvideocompany.com / www.sdteach.com / customerservice@cerebellum.com / sfebre@cerebellum.com

Cerebellum Corporation Library Video Company is a leading provider of DVDs and videos to schools and libraries. Library Video Company has selected Cerebellum Corporation to market, administer and maintain the extensive Library Video Company catalog of educational DVDs for schools and libraries. Our new website and print catalog continue to carry thousands of titles covering a diverse range of topics for all ages and grade levels. Each program has been carefully reviewed and selected for content that is appropriate for the classroom and public library setting

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books, Library Books & Media

Name of Catalog / Price List – Published Library Video Catalogs (3 Main, Elementary, Educator) / Cerebellum Corporation Proprietary Product Price List / Schlessinger Media Product Price List

Discount Structure to include S&H unless otherwise qualified 20% off all Proprietary Products, 10% off Schlessinger Media Products, Free Shipping

Number of times new catalogs generated annually – 3 times per year Spring, Fall, Winter

Number of new price lists generated annually – Varies, discount will be applicable to new proprietary products

Number of year's vendor has been in business – 22 years

Types of Catalogs provided to members – server link www.libraryvideocompany.com

Cinco Puntos Press

Mary Fountaine
701 Texas Ave. 79901
915-838-1625
Fax: 915-838-1635
www.cincopuntos.com/info@cincopuntos.com

Cinco Puntos Press a small, very independent publishing company, we are distributed to the trade by Consortium Books Sales and Distribution, now owned by Perseus.

States Covered: Arizona, California, Illinois, New Mexico, Tennessee, Texas

Commodity Covered – Classroom Books, Library Books & Media

Name of Catalog / Price List – Cinco Puntos Press

Discount Structure to include S&H unless otherwise qualified–

Discount of 25% off retail for purchases under \$1,000.00

Discount of 30% off retail for purchases over \$1,000.00

If books require shipping, the cost of such by UPS will be added to the invoice

Number of times new catalogs generated annually – 1 time annually

Number of new price lists generated annually – 1 or less

Number of year's vendor has been in business – 30 years

Types of Catalogs provided to members – paperback

David Cohen Enterprises, Inc. dba Mex-Tex Uniforms

David Cohen
1155 N. Zaragoza Suite B101
El Paso, TX 79907
915-630-4078
mextexuniforms@yahoo.com

David Cohen Enterprises, Inc. dba Mex-Tex Uniforms supplier of T-Shirts, Sweatshirts, School Uniforms, Medical Uniforms, Jackets, Children's & Teen Clothing, Hats, Jackets, Pants, School Wear, soccer, Sporting Goods, Sportswear, Sweatshirts.

States Covered: All States

Commodity Covered – Clothing/Uniforms

Name of Catalog / Price List: Mex-Tex Uniforms

Discount Structure to include S&H unless otherwise qualified - 20% off listed prices

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually - 1 times a year

Number of year's vendor has been in business – 30 years

Types of Catalogs provided to members – paperback catalog

Davidson Titles, Inc.

Children's Plus Inc. *(Name change as of 2/14/18)

~~Danna Davidson White~~ Contact Customer Service for Orders

~~P.O. BOX 3538~~ 1387 Dutch American Way

~~Jackson, TN 38303~~ Beecher, IL 60401

~~800-433-3903~~ 800-230-1279

~~Fax: 800-787-7935~~

~~www.davidsontitles.com/~~ ~~danna.davidson@davidsontitles.com~~ / ~~www.childrensplusinc.com~~ / ~~orders@childrensplusinc.com~~

~~Davidson Titles, Inc. can supply titles from most any publisher or producer, regardless of our website listings. If you are looking for a specific publisher or producer not found, please call us or contact your local sales consultant. Davidson Titles can supply titles from most any publisher or producer, regardless of our website listings~~

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books, Library Books & Media

Name of Catalog / Price List – electronic catalog

Discount Structure to include S&H unless otherwise qualified – Region 19 / ASC members will receive an additional 5% off prices already discounted up to 45% off list prices. All orders receive free shipping. Library books receive free MARC records, barcodes, spine labels, and Mylar's if needed.

Number of times new catalogs generated annually – perpetual, the website is updated daily

Number of new price lists generated annually – perpetual, the basic price list changes are twice a year, Spring and Fall, but the website is updated daily. Discounts will remain constant.

~~**Number of year's vendor has been in business** – 35 years~~

Types of Catalogs provided to members – ~~www.davidsontitles.com~~ ~~www.childrensplusinc.com~~ is the catalog

Dinah-Might Adventures, LP

Rhonda Meyer Vivian

P.O. BOX 690328

San Antonio, TX 78269

210-698-0123

Fax: 210-698-0095

~~www.dinah.com/~~ ~~orders@dinah.com~~

Dinah-Might Adventures, LP is known for designing hands-on manipulatives that are used nationally and internationally by teachers, parents, and educational publishing companies.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services, Book and Software Materials and Related, Classroom Books, Library Books & Media, Book and Software Materials and Related

Name of Catalog / Price List – DMA Catalog

Discount Structure to include S&H unless otherwise qualified – 20% discount on materials; discount does not include shipping and handling; shipping provided at cost via UPS or USPS

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually – 1 time a year

~~**Number of year's vendor has been in business** – 32 years~~

Types of Catalogs provided to members – paperback, server links ~~www.dinah.com~~

Don Johnston, Incorporated

Sarah Brown
26799 W. Commerce Dr.
Volo, IL. 60073
847-740-0749
Fax: 847-740-7326
www.donjohnston.com/ / [bids@donjohnston.com/](mailto:bids@donjohnston.com) sbrown@donjohnston.com

Don Johnston, Incorporated with a singular vision to help students read and write with technology, with our assistive technology tools.

Commodity Covered –Classroom Instructional Materials, Classroom Instructional Software, Book and Software Materials and Related

Name of Catalog / Price List: Don Johnston 2014-2015 / Accessible Technology and Curriculum

Discount Structure to include S&H unless otherwise qualified S&H is 5% and added to each invoice as a separate line item. \$49.00 processing for web based products

Number of times new catalogs generated annually – annually / web site updated as needed

Number of new price lists generated annually N/A

Number of year's vendor has been in business – 35 years

Types of Catalogs provided to members- paper back or web link www.donjohnston.com

DynaStudy, Inc. (HUB)

Ellen Harris
1401 Broadway St. Suite 100
Marble Falls, TX 78654
877-361-0550
Fax: 877-361-1197
www.dynanotes.com/ / [info@dynastudy.com/](mailto:info@dynastudy.com) eharris@dfynastudy.com

DynaStudy, Inc. provides development of student-centered tools, including powerful, comprehensive course notes in classic cardstock, booklet, teacher CD, and mobile app formats. Popular, comprehensive TEKS-aligned programs feature student scaffolding, activity books, card decks, computer games, and more.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books, Classroom Instructional Software, Math & Science Equipment & Supplies, Book and Software Material and Related

Name of Catalog / Price List DynaNotes Fall 2014 / www.dynanotes.com

Discount Structure to include S&H unless otherwise qualified - 0% discount add 8% S&H on all orders over \$100.00, flat \$8.00 fee on orders over \$100.00
10% off district wide adoptions, 5% off all orders over \$5,000.00 (sub-total)

Number of times new catalogs generated annually – 1-2 times per year

Number of new price lists generated annually 1-2 times per year – new products

Number of year's vendor has been in business – 10 years

Types of Catalogs provided to members- server links www.dynanotes.com, thumb drive or printed

Education Galaxy, LLC

Jeremy Verret

2201 N. Central Expy, Ste. 121

Richardson, TX 75080

844-542-5299

Fax: 972-212-7298

www.educationgalaxy.com/ / info@educationgalaxy.com / jeremy@educationgalaxy.com

Education Galaxy provides award-winning online assessment for students to help prepare them for state testing. Education Galaxy is built 100% to your state standards and provides a highly-engaging and amazingly effective way for students to master all their state standards. Education Galaxy is a great tier 1 solution for practice, instruction, and assessment.

States Covered: All States

Commodity Covered – Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

Name of Catalog / Price List www.educationgalaxy.com

Discount Structure to include S&H unless otherwise qualified – No shipping cost involved

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually – 1 time per year

Number of year's vendor has been in business – 3 years

Types of Catalogs provided to members – www.educationgalaxy.com

Educational Products, Inc.

Matt McDaris / Yesenia Gonzalez

1342 N. I-35E

Carrollton, TX 75006

972-695-4964

Fax: 800-571-9218

www.educationalproducts.com/ / ygonzalez@educationalproducts.com / mmcdaris@educationalproducts.com

Educational Products, Inc. custom school supply program. It coordinates the Back-To-School Supply Program with thousands of schools nationwide, and has provides over 1 million students, parents and teachers with school supplies each year. EPI has become a one-stop-shop for parent groups and educators seeking simple solutions. In addition to our school supply program, we offer a variety of fundraising programs, custom apparel and science fair products.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, School Supplies, Math & Science Supplies

Name of Catalog / Price List – EPI School Supply Guide / Price List Region 19 Migrant Education Program

Discount Structure to include S&H unless otherwise qualified –

\$1.00 - \$5,000 10% discount

\$5,001 - \$10,000 15% discount

\$10,000 – above 18% discount

Number of times new catalogs generated annually – 2 times per year

Number of new price lists generated annually – 1 time per year

Number of year's vendor has been in business – 33 years

Types of Catalogs provided to members – paperback and online/server links www.educationalproducts.com

El Paso Office Products (HUB)

Alec Silva
1550 Lionel Dr.
El Paso, TX 79936
915-593-9000
Fax: 915-629-8999
www.elpasoop.com/asilva@epop.com

El Paso Office Products can service with a wide array of products and services for your office supply, furniture, break-room and cleaning needs and is the largest, independently owned office products and office furniture distributor in West Texas and Southern New Mexico.

States Covered: Texas

Commodity Covered – Classroom Furniture, Classroom Supplies, Computer Supplies, Office Supplies, Math, Language Arts, Social Studies and Curriculum & instructional Supplies, Software, Presentations, Materials and Related Science Supplies & Equipment

Name of Catalog / Price List – El Paso Office Products General Line Catalog / Price List

Discount Structure to include S&H unless otherwise qualified–

Classroom Furniture	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Classroom Supplies	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Computer Supplies	
\$1 - \$5,000.00	10% from retail price
\$5,001 - \$10,000.00	10% from retail price
\$10,000.00 and over	12% from retail price

Office Supplies	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Math, Language Arts, Social Studies and Curriculum & instructional Supplies, Software, Presentations, Materials and Related	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Science Supplies & Equipment	
\$1 - \$5,000.00	30% from retail price
\$5,001 - \$10,000.00	30% from retail price
\$10,000.00 and over	35% from retail price

Number of times new catalogs generated annually – 1 time a year January

Number of new price lists generated annually – 1 time a year January

Number of year's vendor has been in business – 29 years

Types of Catalogs provided to members – paper and sever links to on-line catalog using “flip page” technology www.elpasoop.com

Eraser Dust

Eric Huereque
8370 Burnham Rd. Suite E
El Paso, TX 79907
915-594-0707
Fax: 915-779-6361
www.eraserdust.com / eric@eraserdust.com

Eraser Dust Educational Supply Stores for Parents and Teachers

States Covered: Texas

Commodity Covered – Classroom Supplies, Equipment and Related

Name of Catalog / Price List: Eraser Dust 2015

Discount Structure to include S&H unless otherwise qualified 10% discount on all items from Eraser Dust catalog with shipping and handling at no charge except on furniture and heavy-bulky supplies

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually – 1 time a year

Number of year's vendor has been in business – 30 years

Types of Catalogs provided to members – paperback catalog and on-line www.eraserdust.com

Estrellita

Perla Sanchez
6050 Greenwood Plaza Blvd. #120
Greenwood Village, CO 8011
303-779-2610
Fax: 303-779-2640
www.estrellita.com / info@estrellita.com

Estrellita is a complementary, accelerated, beginning Spanish reading program for students in Bilingual and Dual Language classrooms. Based on scientific learning and reading principles, Estrellita provides multisensory, in depth instruction in phonemic awareness, phonics and fluency. Because it was designed to meet the needs of children at all skill levels, layers of differentiated instruction are built into the program to accommodate Tier 1, 2 and 3 students.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

Name of Catalog / Price List – Estrellita 2014-2015 Catalog

Discount Structure to include S&H unless otherwise qualified – No Discounts Available

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually – price lists are generated as products are updated

Number of year's vendor has been in business – 26 years

Types of Catalogs provided to members – paper catalogs, PDF format, and server link www.estrellita.com

Hatch, Inc.

Sarah Zona
301 N. Main St. Suite 101
Winston-Salem, NC 27101
800-624-7968
Fax: 800-410-7282

www.hatchearlylearning.com/bids@hatchearlylearning.com/szona@hatchearlylearning.com

Hatch is the leading provider of technology that creates personalized learning experiences for young children, monitoring their progress as they play. Serving all children, from struggling to advanced, in preschool, kindergarten, first grade, and special education, our adaptive teaching technology is shown to improve child learning.

States Covered: All States

Commodity Covered –Classroom Instructional Materials, Classrooms & Instructional Software, Classroom & Related Furniture, Math & Science Equipment & Supplies

Name of Catalog / Price List - Hatch Play. Discover. Learn

Discount Structure to include S&H unless otherwise 10% discount off listed prices in catalog (electronic pricing spreadsheet shows discounted price as well as list price) Free shipping on parcel items. 15% freight charge on truck items. Technology items and Instant Classrooms are excluded from the discount.

Number of times new catalogs generated annually – 3 times per year

Number of new price lists generated annually 3 times per year, only if pricing has changed and/or new products are added to catalog

Number of year's vendor has been in business –31 years

Types of Catalogs provided to members- paperback, thumbdrives

HumanWare USA, Inc.

Jim Sullivan
PO BOX 800 1 UPS Way
Champlain, NY 12919
800-871-4828
Fax: 888-871-4828

www.humanware.com/jim.sullivan@humanware.com

HumanWare products have a profoundly positive impact on the lives of visually impaired and learning disabled people of every age. From advanced Braille products and electronic magnifiers to digital talking book players and beyond, our tools help end-users to live independently and compete effectively in today's world

States Covered: All States

Commodity Covered – Assistive Technology devices for Blind and LowVision

Name of Catalog / Price List - HumanWare PriceList

Discount Structure to include S&H unless otherwise qualified - 0% discount – Shipping is FOB destination but charged back as a separate item on the invoice

Number of times new catalogs generated annually – product brochures are generated when we introduce either new features or new products

Number of new price lists generated annually 2 times a year

Number of year's vendor has been in business –27 years

Types of Catalogs provided to members-paper back or web link and email

Indoff, Incorporated

Kim Gregory
14816 Lackland Road-3550 Lee Blvd. Ste-C (as of May 2016)
St. Louis, MO 63146-EL Paso, Tx 79936
314-997-1122 / 915-355-0120
www.indoff.com/kim.gregory@indoff.com

Indoff, Incorporated our divisions – Material Handling, Commercial Interiors, Business Products, Promotional Products, Commercial Printing, Appliances and Energy Solutions – are capable of fulfilling almost any need a business may have.

States Covered: All States

Commodity Covered –Office and Classroom Furniture, Seating, Casegoods, Tables, Lounge & Lobby, Filing & Storage, Benching, Desks, Mailroom, Drafting, Conference Rooms, Training Rooms

Name of Catalog / Price List: Indoff 2015 (by United Stationers) everything for the work place / Eurotech / Lazyboy Contract Furniture/ Mayline/ RSI Engage Desking / RSI Echo Systems / HON / 2015 Office Furniture Catalog

Discount Structure to include S&H unless otherwise qualified Eurotech 50% freight pre-paid / Lazyboy Contract Furniture 50% freight pre-paid at \$1,000.00 +I list, if under add \$100.00 / Mayline 50% freight pre-paid, installation based on number of units / RSI Engage Desking - RSI Echo Systems 71% off / HON 50% freight pre-paid, installation based on number of units / 2015 Office Furniture Catalog 53% off list

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually 1 time a year

Number of year's vendor has been in business –36 years

Types of Catalogs provided to members-server links, hard copy

Kaplan Early Learning Company

Kate Shelton
1310 Lewisville-Clemmons Rd.
Lewisville, NC 27023
800-334-2014
Fax: 336-712-2243
www.kaplanco.com/bids@kaplanco.com

Kaplan Early Learning Company is a leading international provider of products and services that enhance children's learning. A leader in the field of early care and education, we bring to market innovative curricula, cutting edge assessments, teacher resource materials and valuable professional development opportunities to early childhood and elementary school educators, caregivers and parents around the world.

States Covered: Arizona, Alabama, Alaska, Colorado, Delaware, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, North Dakota, Ohio, Oklahoma, Oregon, Rhode Island, South Carolina, South Dakota, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming

Commodity Covered – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Classroom and Related Furniture, Science Equipment & Supplies, Math and Science Equipment & Supplies

Name of Catalog / Price List – The Childhood Edition, Kaplan Elementary, The First Three Years – Infant/Toddler

Discount Structure to include S&H unless otherwise qualified – 15% on eligible items. Please see exclusions to our offer listed under Value-Added Products /Services
\$300.00 minimum order for free UPS shipping (truck items are excluded) Orders to Alaska and Hawaii will be added 25% of order total for shipping costs.

Number of times new catalogs generated annually –1 time annually

Number of new price lists generated annually –N/R

Number of year's vendor has been in business – 45 years

Types of Catalogs provided to members – Physical catalogs will be delivered to customers

KAMICO Instructional Media, Inc. (HUB)

Kathy Michael
P.O. BOX 1143
Salado, TX 76571
245-947-7283 Fax:
254-947-7284
www.kamico.com/kmichael@kamico.com

KAMICO's methodology is based on a three-step cycle: (1) assessing student knowledge, (2) disaggregating data to identify academic skills that have been mastered and those that need additional reinforcement and development, and (3) customizing instruction for individual students, small groups of students, and entire classes of students. Through the years, as schools and school systems have continued to respond to the increasing demands of standards-based reform, KAMICO's technology tools have been tailored to simplify the work for teachers and administrators.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services, Science Equipment & Supplies, Math and Science Equipment & Supplies, Book and Software Materials and Related, Adaptive/ Assistive Supplies & Equipment for Special Needs

Name of Catalog / Price List – STAAR Connection 2015

Discount Structure to include S&H unless otherwise qualified – 0% Shipping and Handling are free

Number of times new catalogs generated annually – 1 time annually

Number of new price lists generated annually – 1 time annually

Number of year's vendor has been in business – 28 years

Types of Catalogs provided to members – paperback and sever link www.kamico.com

Lab-Aids, Inc.

John Allen
17 Colt Court
Ronkonkoma, NY 11779
800-381-8003 ext. 101
Fax: 631-820-8268
www.lab-aids.com/jallen@lab-aids.com

Lab-Aids, Inc. has been developing, manufacturing and publishing supplementary and core curriculum products that help students better understand science concepts through direct experience

States Covered: All States

Commodity Covered – Science Equipment & Supplies & Curriculum

Name of Catalog / Price List – Lab-Aids

Discount Structure to include S&H unless otherwise 10% Product discount – S&H 10% of the order

Number of times new catalogs generated annually – 1 time per year or as needed

Number of new price lists generated annually - 1 time per year or as needed

Number of year's vendor has been in business – 52 years

Types of Catalogs provided to members- printed catalogs, flash drives, or web link www.lab-aids.com or as requested

Lake Educational Technologies, Inc.

Alma Ramsey
220 Oleander Way
El Paso, TX 79922
800-687-3411
Fax: 800-687-3411
www.l-e-t.com / bilingulafamilyreading@gmail.com / letinc@elp.rr.com

Lake Educational Technologies, Inc. - BilingualFamilyReading.com's mission is to provide programs and materials which empower schools and parents to support the educational growth of all children with a special emphasis on second language acquisition. We believe that every child should be afforded the opportunity to be exposed to a second language and in a broader sense, a bigger picture of the world.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services, Book and Software Materials and Related, Classroom Books

Name of Catalog / Price List – Vendor's website and Bilingual / Dual Language Price List 2015

Discount Structure to include S&H unless otherwise qualified – No Discounts

Number of times new catalogs generated annually – up to 4 times annually as PDF files, link to current catalog available on website

Number of new price lists generated annually – 1 time a year – July 1st to July 1st of following year

Number of year's vendor has been in business – 20 years

Types of Catalogs provided to members – sever link / PDF price list www.l-e-t.com

Lakeshore Learning Materials

~~Todd Hays~~ Ray Martinez
South Texas Regional Manager
2695 E. Dominguez St.
Carson, CA 90895
800-421-5354
956-357-5352
Fax: 310-537-7990
www.lakeshorelearning.com / rhays@lakeshorelearning.com / biddept@lakeshorelearning.com / rmartinez@lakeshorelearning.com

Lakeshore is dedicated to creating innovative educational materials that spark young imaginations, instill a sense of wonder and foster a lifelong love of learning. With materials for infants and toddlers through the 6th grade, we help children reach developmental milestones and achieve educational goals—while still having fun

States Covered: All States

Commodity Covered – Classroom Furniture, Preschool and Elementary Teaching Aids, Arts and Crafts Supplies, Classroom Math & Science Materials Teaching Aids and Supplies, Teacher's Resources, Educational Software, Technology Instructional Aids and Materials, Library Supplies, Infant & Toddler Furniture and Equipment, Athletic Supplies & Equipment, Adaptive/Assistive Supplies & Equipment for Special Needs

Name of Catalog / Price List - Lakeshore Elementary 2015 / Lakeshore 2015

Discount Structure to include S&H unless otherwise Free shipping on all orders – 5% discount on all orders

Number of times new catalogs generated annually – 1 time per year at end of February

Number of new price lists generated annually - 2 times per year, at end of February

Number of year's vendor has been in business –60 years

Types of Catalogs provided to members-paperback, cd and online at www.lakeshorelearning.com

LD Products, Inc.

Kim Robinson 3700
Cover Street
Long Beach, CA 90808
888-375-6648
Fax: 866-718-9458
www.ldproducts.com/gov/ / kimr@ldproducts.com

LD Products has been a trusted business, supplying ink, toner and office supplies to government agencies across the nation. From the smallest school district to the largest federal agency, LD has made providing the fastest most effective products and services a priority, with the highest level of satisfaction.

States Covered: All States

Commodity Covered – Classroom Instructional Materials and Office Supplies

Name of Catalog / Price List: www.ldproducts.com/gov/

Discount Structure to include S&H unless otherwise qualified 15% discount for up to \$2,000.00, 20% discount for up to \$5,000.00, 25% discount for \$10,000.00 and up. All standard transportation and shipping charges will be F.O.B. destination for orders shipping within the contiguous US only. Standard UPS/USPS shipping charges apply to orders outside the contiguous US

Number of times new catalogs generated annually – online only

Number of new price lists generated annually - N/A

Number of year's vendor has been in business – 16 years

Types of Catalogs provided to members- server links / online www.ldproducts.com/gov/

Lectorum Publications, Inc.

~~Cary Gold~~ *as of 7/19/2019

Alex Correa- President & CEO

Hilda Viskovic, Educational Sales Manager – phone 800-345-5946 x 2240

Gladys Ochoa, Customer Service Manager – phone 800-345-5946 x 2226 and fax 877-532-8676

205 Chubb Avenue
Lyndhurst, NJ 07071
800-345-5946
Fax: 877-532-8676

www.lectorum.com/ / ~~Cary.gold@att.net~~ / acorrea@lectorum.com / hviskociv@lectorum.com / Gochoa@lectorum.com.

Lectorum Publications, Inc. has the best selection of Spanish-language books for adults and children, offering more than 25,000 titles. We are the exclusive U.S. distributor of books by some of the most prestigious publishing companies in the world: Almadraba, Anaya, Babel, Bruño, Corimbo, Edebé, Edilupa, Ekaré, Everest, La Galera, Juventud, Kókinos, Litexsa, Lóquez, Molino, Noguera, Norma, Océano Mexico children's books, and Serres. Lectorum is also the sole distributor of Geronimo Stilton in the United States.

States Covered: All States

Commodity Covered – Educational Materials in Spanish and English

Name of Catalog / Price List: The Best in Children's Literature in Spanish K-8 (2015)

Discount Structure to include S&H unless otherwise qualified

\$10.00 on orders up to \$99.99 net

10.5% on orders from \$100.00 to \$1,999.99 net

9.5% on orders from \$2,000.00 to \$4,999.99 net

Orders in excess of \$5,000.00 net are shipped free of charge if sent to one location

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually - 1 time a year

Number of year's vendor has been in business – 55 years

Types of Catalogs provided to members- paper back catalogs, electronic catalogs and cd catalogs

Lone Star Furnishings

Dan Irons
4301 Reeder Dr. Ste. 100
Carrollton, TX 75010
972-862-9900
Fax: 972-862-9990
www.lonestarfurnishings.com/dan@lonestarfurnishings.com

Lone Star Furnishings, LLC provides interior furnishings to all types of institutions and facilities in the public and private sector. We are primarily a distributor of educational furniture and equipment as well as an exclusive agent for several contract furniture lines.

States Covered: Texas

Commodity Covered – Classroom, Office and Sportfurniture

Name of Catalog / Price List: - Lone Star Furnishings Catalog

Discount Structure to include S&H unless otherwise qualified - 10% discount

Number of times new catalogs generated annually – Once every two to three years

Number of new price lists generated annually - 1 time per year

Number of year's vendor has been in business – 7 years

Types of Catalogs provided to members-paper back catalogs

Magazine Subscription (HUB)

~~Resalee Clearman~~ Bo Clearman (Updated 8/21/17)
2707 Princeton Dr.
Austin, TX 78741
800-733-5470
Fax: 512-442-5253
www.magazinesptp.com/mag.subscript.ptp@att.net

Magazine Subscriptions PTP is a leading magazine subscription company serving over 3000 libraries and businesses.

States Covered: All States

Commodity Covered – Magazine Subscriptions

Name of Catalog / Price List – Magazine Subscriptions PTP-Austin Catalog List

Discount Structure to include S&H unless otherwise qualified – 15-30% discounts reflected on prices listed

Number of times new catalogs generated annually – monthly

Number of new price lists generated annually – N/R

Number of year's vendor has been in business – 25 years

Types of Catalogs provided to members – excel format

National Educational Systems (HUB)

Armida Trejo

6333 De Zavala Rd. Ste. 106

San Antonio, TX 78249

8000-231-4380

Fax: 210-699-4674

www.shopnes.com/customer-service@shopnes.com

National Educational Systems provides instructional early childhood classroom furniture, manipulative, resource books, literacy materials, bilingual materials, and arts and crafts supplies. We also offer a wide range of ESL, ELL, SSL, Bilingual and Dual language materials and products for all levels of education.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books, Library Books & Media, Classroom & Instructional Software, Classroom and Related Furniture, Book and Software Materials and Related, Art Supplies

Name of Catalog / Price List – NES Early Childhood Catalog, NES Literacy & Multi-Cultural Catalog, NES Educational Materials Catalog

Discount Structure to include S&H unless otherwise qualified–

10% (excludes furniture, playground equipment (outdoor play), and strollers (call for quotes).

For purchase over \$500.00 (not including furniture or freight items) will receive free shipping.

Add 15% for orders less than \$500.00. Minimum shipping cost is \$9.995.

*When weight and/or UPS or FEDEX is indicated for a product, additional shipping charges may apply, please call for confirmation. Also, when truck symbol is indicated for a product, actual shipping charges will apply, please call for a quote.

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually – 1 time a year

Number of year's vendor has been in business – 25 years

Types of Catalogs provided to members – paperback, cd's, thumb drives and server links www.shopnes.com

National Geographic Learning / Cengage Learning, Inc.

Sally Newcomb 9-12, Alfredo Meneses K-8
5191 Natorp Blvd.
Mason, OH 45040
800-543-0487
Fax: 513-229-1017

www.ngl.cengage.com sally.newcomb@cengage.com/alfredo.meneses@cengage.com

Cengage Learning, Inc. dba National Geographic Learning provides quality Pre-K-12 academic and adult education instructional solutions for reading, writing, science, social studies, ESL/ELD, and Spanish/Dual language. Cengage Learning and National Geographic Learning also distribute a variety of content from the National Geographic Society, including images, maps, videos and articles, to the academic and library markets worldwide.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books, Library Books & Media, Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher / Administrative Services, Math and Science Equipment & Supplies, Book and Software Materials and Related

Name of Catalog / Price List – National Geographic / Cengage Learning 2014-2015 Pre K – 12 Catalogs

Discount Structure to include S&H unless otherwise qualified – 9% Discount * *Estimated delivery is 10% of total order. Actual shipping/handling charges will be included in the invoice total. Catalog prices are subject to change without notice. Catalog prices contain all applicable discounts.

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually – As price of product increases or decreases

Number of year's vendor has been in business – Over 100 years

Types of Catalogs provided to members – Server links to catalog; www.ngl.cengage.com

Training – Cengage Learning will provide in-service programs and training of software upon request of the local district through the Regional Manager.

Northwest Evaluation Association

Pete Gonzales
121 NW Everett Street
Portland, OR 97209
503-624-1951
Fax: 503-639-7873

www.nwea.org/pete.gonzales@nwea.org

Northwest Evaluation Association our research-based assessments, professional development, personalized service, technical support, and alliances with researchers and community groups have global recognition.

States Covered: All States

Commodity Covered – Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

Name of Catalog / Price List – Measures of Academic Progress (MAP); Measures of Academic Progress from Primary Grades: Children's Progress Academic Assessment (CPAA); Skills Navigator; Keeping Learning on Track (KLT)

Discount Structure to include S&H unless otherwise qualified – Pricing and discounts include shipping and handling of materials

Number of times new catalogs generated annually – NWEA's products and services are published in a comprehensive list and updated as needed throughout the year.

Number of new price lists generated annually – NWEA's products and services price lists are published once a year and updated as needed

Number of year's vendor has been in business – 38 years

Types of Catalogs provided to members – web site www.nwea.org and electronic documents

PDS Toner Ink!

Claudia Bowman / Bob Rayner
1414 Common Drive
El Paso, TX 79936
915-595-4465 / 877-595-4465
Fax: 915-595-4426
www.pdstoner.com/claudia@pdswest.com

PDS Toner Ink! has provided printer management solutions to government, education, business, and healthcare organizations throughout West Texas and New Mexico. We are a full service laser and ink jet management provider

States Covered: All States

Commodity Covered – Office Supplies

Name of Catalog / Price List – PDS Toner Ink! – Popular Toner & Ink Cartridges Items List

Discount Structure to include S&H unless otherwise qualified–

Single Orders under \$1,000.00 – 10% off commercial retail

Single Orders \$1,000.00 – \$5,000.00 15% off commercial retail

Single Orders over \$5,000.00 – 20% off commercial retail

All inclusive of S&H (Ground for special order items that are not in stock)

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually – 1 time per year

Number of year's vendor has been in business – 14 years

Types of Catalogs provided to members – server link or electronic copy as requested www.pdstoner.com

PDS Toner Ink! Offers a full line of OEM and compatible laser and OEM inkjet cartridges. New (OEM) - original cartridge from the manufacturer (i.e. Hewlett-Packard, Canon, Lexmark) Compatible - this cartridge should be distinguished from remanufactured, as it has been completely rebuilt and features all new moving components including; chips, drums, magnetic rollers, wiper blades and corona wires.

Guarantee – PDS stands behind our cartridges with a 100% unconditional guarantee of exceptional performance and customer satisfaction. PDS Toner guarantees that a PDS toner cartridge will not cause damage to a printer when used in a machine for which it is designed and in accordance with the machine manufacturer's instructions. If it is determined that a printer has been damaged by a PDS toner cartridge, then PDS shall be responsible for the repair of the printer. This warranty covers all equipment used within the manufacturer's specifications and does not include acts of nature.

Peoples Education, Inc.

Linette D'Costa Michele Sakow

299 Market St. #240

Saddle Brook, NJ 07663

800-822-1080

201-708-2349

Fax: 201-712-0045

www.peopleseducation.com/ / ldcosta@peoplesed.com / msakow@masteryeducation.com

Peoples Education, Inc. complete Measuring-Up-program is multi-tiered approach to standards mastery, which can be used to supplement any existing curriculum. The content delivered has been extensively updated to reflect the revised TEKS as well as the rigor and text complexity required to prepare students for the new STAAR assessment. It includes the following print and on-line components; Measuring-Up and Measuring Up-Express supplemental works texts; Measuring Up- Insight, an online formative assessment program, Measure Up-MYQuest, an online standards-based practice program, and Measuring Up-Reach, an online standards-based instruction program.

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Training and Consulting Classroom Related Programs

Name of Catalog / Price List – 2015 TX Peoples Education Catalog & Price List

Discount Structure to include S&H unless otherwise qualified–

5% if order is under \$20,000.00;

3% if order is above \$20,000.00 – Minimum order varies by product, see catalog for details.

Number of times new catalogs generated annually –1 to 2 times peryear

Number of new price lists generated annually – 1 to 2 times peryear

Number of year's vendor has been in business – 26 years

Types of Catalogs provided to members – link to website www.peopleseducation.com

Training – Program training for staff via webinar, approximately 2 hours. Additional sessions are offered on a weekly basis. Ongoing support offered

Shipping - *added 5/21/18 \$25.00 minimum for orders up to \$259.99
10% for orders over \$260.00
If drop ships are requested – please add an additional 4% to shipping

Pencil Cup Office Products, Inc. (HUB)

Teresa Gandara / Carlos Gandara

1220 Texas Ave.

El Paso, TX 79930

915-838-0026

Fax: 915-838-0028

www.pencil-cup.com / tq@pencil-cup.com / ceg@pencil-cup.com

Pencil Cup offers a full line of office supplies, furniture, machines and equipment, as well as janitorial, break-room and mailing supplies.

States Covered: New Mexico, Texas

Commodity Covered – Classroom Books, Library Books & Media

Name of Catalog / Price List – Business Source BSN Proprietary Product 45% / Non BSN Product 35%

General Line Catalog – Office and classroom furniture, classroom art & drafting supplies, non HP paper/stationary, janitorial, first aid, break room, warehouse 35%

HP & OEM products (Xerox, Canon, etc.) computer tech supplies, electronics and batteries 10%

Discount Structure to include S&H unless otherwise qualified–

Discount of 25% off retail for purchases under \$1,000.00

Discount of 30% off retail for purchases over \$1,000.00

If books require shipping, the cost of such by UPS will be added to the invoice

Number of times new catalogs generated annually – 1 time annually

Number of new price lists generated annually – 1 or less

Number of year's vendor has been in business – 30 years

Types of Catalogs provided to members – paperback, server www.pencil-cup.com

Positive Promotions, Inc.

Mike Taxel

15 Gilpin Avenue

Hauppauge, NY 11788

877-258-1225

Fax: 877-258-1226

www.positivepromotions.com/bids@positivepromotions.com

Positive Promotions specializes in turnkey solutions for promotional, educational, health & wellness, safety, recognition, and reward activities.

States Covered: All States

Commodity Covered – Health, Wellness, Safety, Test Taking, Academic Awards & Incentives, College Career Readiness, Student Awards, School Apparel, Back to School Backpack Program, Campus Safety Awareness, Parent Engagement Tools, Fundraising, School Culture, Financial Resources

Name of Catalog / Price List – Positive Promotions Catalog (any) or online at www.positivepromotions.com

Discount Structure to include S&H unless otherwise qualified – 5% discount & free standard shipping. Discount cannot be combined with any other promotional or discounted pricing, sale pricing or any other special offers. If express or rush shipment is requested additional charges will apply.

Number of times new catalogs generated annually – new catalogs are generated during the year to coincide with a variety of events from academic awards to college career readiness. These event catalogs can be generated at least 2 times per year.

Number of new price lists generated annually – new catalogs are generated during the year to coincide with a variety of events from academic awards to college career readiness. These event catalogs can be generated at least 2 times per year

Number of year's vendor has been in business – 68 years

Types of Catalogs provided to members – catalogs, thumb drives, excel files, PDF's or web site links

Really Good Stuff

~~Tisha Jacquot - Claudia Fellini *as of 02/27/2018~~ Maya Leito * updated as of June 1, 2018

448 Pepper St.

Monroe, CT 06468

800-366-1920 (x282)

Fax: 203-268-8120 updated as of 8/8/2016

www.reallygoodstuff.com/ [bids@reallygoodstuff.com/](mailto:bids@reallygoodstuff.com) [tjacquot@reallygoodstuff.com/](mailto:tjacquot@reallygoodstuff.com) bidsupport@reallygoodstuff.com
MLEito@reallygoodstuff.com

Really Good Stuff has created products that help teachers make a difference in students' lives. Our classroom supplies are exclusively sold in our catalogs and on our web site. Many of our quality products start with ideas shared from classrooms around the country. Many of our products are created by teachers, for teachers.

States Covered: Texas

Commodity Covered –Classroom Instructional, Classroom Books, Library Books & Media, Classroom & Instructional Software, Classroom Furniture, Science & Math Supplies

Name of Catalog / Price List: Administrators Catalog or www.reallygoodstuff.com

Discount Structure to include S&H unless otherwise qualified

3% catalog discount off regular pricing

Shipping & Handling charges

\$0.01 to \$49.99 – shipping charge \$8.95

\$50.00 - \$99.99 – shipping charge \$10.95

\$100.00 and up – shipping charge 14% of order amount

Number of times new catalogs generated annually – once a month

Number of new price lists generated annually - once a month **Number**

of year's vendor has been in business –23 years

Types of Catalogs provided to members- paper back or web link www.reallygoodstuff.com

Reynolds Manufacturing Corporation

Vicki Reynolds
P.O. BOX 6058
Abilene, TX 79608
800-588-4031 Fax:
800-588-4033
www.reynoldstx.com/vreynolds@nts-online.net

Reynolds Manufacturing Corporation early childhood furniture, equipment, and other classroom products are creatively designed and carefully manufactured – each shelf, book display, and table enhances and shapes the child's environment.

States Covered: Arizona, Arkansas, Alabama, California, Colorado, Connecticut, Delaware, District of Columbia, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming

Commodity Covered – Classroom and Related Furniture, Classroom Equipment and Supplies

Name of Catalog / Price List – Reynolds2015

Discount Structure to include S&H unless otherwise qualified – 5% discount free S&H on all orders of \$3,500.00 or more to one location. Actual freight will be invoiced on all orders less than \$3,500.00, Walk-Up Changing Table, Gaggie, and Bye Bye Buggy product lines

Number of times new catalogs generated annually – 1 time annually January

Number of new price lists generated annually – 1 time annually January

Number of year's vendor has been in business – 29 years

Types of Catalogs provided to members – paper and website www.reynoldstx.com

Rol-N Enterprise, Inc.

Roland Esparza
2313 Montana Ave.
El Paso, TX 79903
915-533-5952
Fax: 915-533-5954

www.rol-nenterpriseinc.com/ / [rol-nenterprise@sbcglobal.net/](mailto:rol-nenterprise@sbcglobal.net) esproland@sbcglobal.net

Rol-N Enterprise, Inc. sees and services identification products such as FARGO, Zebra, Datacard, EVOLIS, and Magicard. We evaluate your company and recommend the proper equipment to fit your needs. All ID's by Rol-N also customizes and supplies badges for any type of business, school or special functions, these badges are available at our office or onsite.

-FG-81754 Description PVC Cards UC/30 mil/NOCO box of 500 discounted price \$80 (\$0.16 each x 500) ***updated 8/7/18**

-Service Agreement Description Installation and training of ID software on site and unlimited phone tech support for one year discounted price \$350.00

-FG-86412 Description Assure ID Express Software Discounted price \$250.00

-FG-86411 Description Assure ID Solo Software Discounted price \$850.00

States Covered: Arizona, California, Colorado, New Mexico, Texas

Commodity Covered –ID Equipment, Supplies, Accessories, Identification Software and Services

Name of Catalog / Price List Identification Solutions / Price Lists – Equipment Pricing, Lanyards and Badges Accessories, Rol-N Supply List

Discount Structure to include S&H unless otherwise 10% discount on orders of \$500.00 to \$2,999.00,
15% discount on orders of \$3,000 up to \$10,000.00

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually - 1 time per year

Number of year's vendor has been in business –18 years

Types of Catalogs provided to members- paper, PDF files, and server link www.rol-nenterpriseinc.com

Scholastic, Inc.

Sherry Wilkerson / Shari Bignell *updated 7/19/2017

90 Old Sherman Turnpike

Danbury, CT 06816

800-825-4579 / 800-825-4579 Option 6

Fax: 866-560-6930

www.scholastic.com / swilkerson@scholastic.com / sbignell@scholastic.com

ALL ORDERS MUST BE SENT TO ALLIEDORDERS@SCHOLASTIC.COM

Scholastic, Inc. provides professional books and training from thought leaders and practitioners that empower and deliver tangible strategies and actions they can implement immediately.

States Covered: Texas

Commodity Covered – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Training and Consulting Classroom Related Programs, Math and Science Equipment & Supplies, Book and Software Materials and Related

Name of Catalog / Price List - 2015-2016 Pre K -12 Scholastic Educational Catalog

Discount Structure to include S&H unless otherwise qualified – Catalog discount is 0%. There is a 25% or higher discount built into catalog prices; no further discount is applied. A 5% shipping charge will be added to all purchase orders for items in the catalog that require a shipping charge. This is a reduction from our usual 9% shipping and handling charge. Individual paperback titles and some collections provide free shipping. ~~Please note that Scholastic Classroom Magazines are not included in this bid.~~ Discount Schedule Link Below

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually – N/A

Number of year's vendor has been in business – 94 years

Types of Catalogs provided to members – printed or at Scholastic Teacher Store www.scholastic.com

[Link](#)

*updated on 4/20/2018

School Specialty, Inc.

Patrick Fisk
W6316 Design Drive
Greenville, WI 54942
888-388-3224
Fax: 800-675-1775

www.schoolspecialty.com/bidnotices@schoolspecialty.com

School Specialty, Inc. We provide innovative products and programs to the Educational Marketplace, servicing the needs of teachers and schools to ensure students of all ages receive the scholastic support they need to advance their learning and reach their full potential. From early childhood through high school and beyond, we are committed to providing our customers with the breadth and depth of educational knowledge and resources they need, serving as the one-stop industry solution.

States Covered: All States

Commodity Covered – Adaptive/ Assistive Supplies & Equipment for Special Needs, Classroom Instructional Materials, Instructional Resources and Materials, Physical Education Supplies and Equipment, Career and Tech Ed Supplies, Library Books & Media, Classroom and Related Furniture, Math and Science Equipment & Supplies, Office Furniture, Classroom Instructional Materials, Classroom Books, Athletic Supplies & Equipment, Art Supplies

Name of Catalog / Price List – Special Education Resources, Premier Catalog

Discount Structure to include S&H unless otherwise qualified–

Special Education Resources - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items
Premier Catalog - 5% on all Premier Agendas, LLC catalogs – Free shipping on all items
Instructional Resources and Materials – 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items
Physical Education and Sport - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items
Career and Tech Education - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items
Furniture and Equipment - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items
Education Essentials -31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items
Arts and Crafts - 31% supplies (9/8 prefix items), 10% furniture (7/6 prefix items) – Free shipping on all items

Number of times new catalogs generated annually – 3 times annually

Number of new price lists generated annually – 45 new catalogs per year

Number of year's vendor has been in business – 50 years

Types of Catalogs provided to members – printed publications, website www.schoolspecialty.com

Stand 2 Learn VARIDESK Education *Updated 6/27/2018

Michele Klumb

5713 Shellbournes Hill 1221 S Belt Line Rd, Ste 500

College Station, TX 77845 Coppel, TX 72019

214-785-21251 1-800-207-2587

Fax: 979-693-3333

www.stand2learn.com - VARIDESKEDUCATION.COM / michele.klumb@stand2learn.com michele.klumb@varidesk.com

Stand 2 Learn the leader in research based designs for standing height student desks.

States Covered: All States

Commodity Covered – Classroom and Related Furniture, Office Furniture

Name of Catalog / Price List – Stand2Learn Price List 2015

Discount Structure to include S&H unless otherwise qualified – 40% off list for quantities greater than 25 units

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually – 1 time per year

Number of year's vendor has been in business – 3 years

Types of Catalogs provided to members – link to website www.stand2learn.com – WWW.VARIDESKEDUCATION.COM

Warranty - Stand2Learn extends warranty on products for a limited lifetime from date of original purchase to the original purchaser. Stand2Learn warrants the products will be free of defects in material and workmanship. Product defects will be repaired or replaced with new or refurbished parts or products at the discretion of Stand2Learn.

Teacher Created Materials

Fernando Perez

5301 Oceanus Drive

Hunington Beach, CA 92649

800-858-7339

Fax: 888-877-7606

www.tcmpub.com/customer-service@tcmpub.com

Teacher Created Materials develops innovative and imaginative educational materials and services for student worldwide. Everything we do is created by teachers for teachers and students to make teaching more effective and learning more fun.

States Covered: All States

Commodity Covered – Classroom Instructional Materials for Pre K – 12 Catalogs

Name of Catalog / Price List – 2015 Pre K – 12 Catalog

Discount Structure to include S&H unless otherwise qualified –

All shipping and handling charges will be prepaid and added to your invoice as follows:

Orders under \$250.00 – 15% of the ordertotal

Orders over \$250.00 – 10% of the ordertotal

Discounts are available on volume orders. Please contact Fernando Perez at 956-371-4724 to review options.

Number of times new catalogs generated annually – 1 time a year

Number of new price lists generated annually – 1 time a year

Number of year's vendor has been in business – 38 years

Types of Catalogs provided to members – paperback catalogs will be provided, online catalog available at www.teachercreatedmaterials.com

Teaching Systems, Inc.

Kim Savage / Adam McKinnerney
4601 Hollow Tree Drive, Ste. 111
Arlington, TX 76018
800-762-4133
Fax: 817-465-8184

www.teachingsystems.com/kim@teachingsystems.com

Teaching Systems, Inc. has been in the business of selling high end, name brand, technical equipment, Systems software, services, curriculum support and turnkey laboratory solutions to educational institutions. The educational institutions served range from early levels of public and private schools through graduate schools and associated researched institutes with needs for laboratory support for Foreign Languages, ASL, Science, Technology, Engineering and Mathematics (STEM), which are just a few technology solutions we provide. In addition to our support services we also host many training services related to our product solutions. In addition, some selected products are sold by our online store throughout North America. Teaching Systems offers Service, Training and Maintenance after the sale.

States Covered: New Mexico, Oklahoma, Texas

Commodity Covered – Classroom & Instructional Software, Science Equipment & Supplies, Math and Science Equipment & Supplies

Name of Catalog / Price List – TSI 2015 Catalog

Discount Structure to include S&H unless otherwise qualified – 4% will be added to ordertotal

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually – 1 time per year

Number of year's vendor has been in business – 50 years

Types of Catalogs provided to members – electronic or paper, online www.teachingsystems.com

Team 1st Technologies, LLC

David Dworsky

4500 Anaheim Ave. NE, Bldg. B Suite 1

Albuquerque, NM 87113

505-212-0313

Fax: 505-212-0313

www.team1sttech.com / daved@team1sttech.com

Team 1st Technologies is changing the way teachers teach and how students learn with technology. We have taken our 30 plus years of experience in education and added audio visual integration to find ways to improve the educational environment for K12, Higher Education, adult learning, training, business, and government. Our education focused audio visual integration and interactive technologies sales team is made up of former educators with more than 30 years of experience. They provide solution based sales that result from their understanding of the educational environment including elementary, junior high and high school and Higher Education.

States Covered: Arizona, California, Colorado, New Mexico, Texas

Commodity Covered – Audio Visual Design and Integration, Interactive Classroom Design & Integration

Name of Catalog / Price List - Team 1st Technologies, LLC Price Catalog

Discount Structure to include S&H unless otherwise–

CTL Computers	5%	
CurriculumLoft – KUNO	10%	
Adonit Stylist	5%	Discount 10% on \$1,000.00 or more
eInstruction by Turning	5%	Discount 10% on \$10,000.00 or more
Frontrow	5%	Discount 10% on \$5,000.00 or more
Spectrum Ind	25%	Discount 30% on \$10,000.00 or more
Swivil	5%	
Nova Furniture	15%	Discount 15% on \$15,000.00 or more
Netop	5%	
DOC CAMS	5%	
Chief	25%	
Raxxess	15%	
Professional, Development & Training	20%	

Audio Visual Products

Hitachi	29% - 68%
Creston	10%
Aurora	15%
Digital Sinage-Visix	5%
QOMO	10%
Clarylcon	5%
Inter-M	10%
Factor Electronics	20%

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually - 1 time peryear

Number of year's vendor has been in business – 8 years

Types of Catalogs provided to members- paperback, thumb drives for product catalogs

Textbook Warehouse

Craig Richardson / Delore Knighting / Sharl Land
936 Curie Dr.
Alpharetta, GA 30005
800-796-9152
Fax: 800-796-9154
www.textbookwarehouse.com/info@textbookwarehouse.com

Textbook Warehouse we sell quality used textbooks, workbooks, and teacher editions at huge savings off Publisher prices to schools and districts nationwide for fill-in needs and replacement of lost and damaged textbooks. Every book is reconditioned to meet high quality standards. Our workbooks have never been issued and are in "like new" condition. We carry state-specific, advanced placement and college level textbooks as well. We meet or beat competitor's pricing when possible and search for hard to find books

States Covered: All States

Commodity Covered – Classroom Instructional Materials, Classroom Books

Name of Catalog / Price List – www.textbookwarehouse.com

Discount Structure to include S&H unless otherwise qualified – 10% off catalog used & new textbooks, new workbooks, AP titles & Teacher Editions

Number of times new catalogs generated annually – 1 time per year

Number of new price lists generated annually – 3 times per year

Number of year's vendor has been in business – 17 years

Types of Catalogs provided to members – www.textbookwarehouse.com

The Library Store, Inc.

Audrey Aimone
301E. South St. P.O. BOX 8964
Tremont, IL 61568
800-320-7204
Fax: 800-320-7706
www.thelibrarystore.com/supplybids@thelibrarystore.com/customerservice@thelibrarystore.com

The Library Store has diligently delivered high quality supplies and furnishings to libraries and schools nationwide.

States Covered: All States

Commodity Covered – Audio, Visual Equipment, Classroom Instructional Materials, Classroom Books, Library Books & Media, Classroom & Instructional Software, Book and Software Materials and Related, Classroom & Office Furniture, Book and Software Materials and Related, Training and Consulting Classroom Related Programs, Training and Consulting Teacher/ Administrative Services

Name of Catalog / Price List – TLS Main Catalog 2015 MB (15) www.thelibrarystore.com

Discount Structure to include S&H unless otherwise qualified – 10-20% discount with free shipping on orders over \$50.00, Shipping prepaid + added to any items shipping direct or via truckline

Number of times new catalogs generated annually – Price lists / catalogs run January 1st – December 31st per calendar year

Number of new price lists generated annually – Price lists / catalogs run January 1st – December 31st per calendar year

Number of year's vendor has been in business – 32 years

Types of Catalogs provided to members – cd or www.thelibrarystore.com

Tri State Camera

Shmaya Friedlander
150 Sullivan St.
Brooklyn, NY 11231
212-633-2290
Fax: 212-633-2392

www.tristatecamera.com/bids@tristatecamera.com

Tri State Camera was originally established as a camera retailer but has since expanded to include a comprehensive line of video equipment, computers, printers, copiers, fax machines and all supplies for the home and office.

States Covered: All States

Commodity Covered – Photographic and electronic supplies

Name of Catalog / Price List - www.tristatecamera.com

Discount Structure to include S&H unless otherwise qualified – 2% discount, free shipping over \$50.00

Number of times new catalogs generated annually – updated daily

Number of new price lists generated annually – updated daily

Number of year's vendor has been in business – 38 years

Types of Catalogs provided to members – www.tristatecamera.com

Triumph Learning, LLC

Jennifer Lasley
3333 Hendricks Avenue
Jacksonville, FL 32207
800-338-6519
Fax: 866-805-5723

www.triumphlearning.com/proposals@triumphlearning.com/jlasley@triumphlearning.com

Triumph Learning, LLC is the sole-source vendor for the following print and digital products; Buckle Down, Coach, Options, Plugged-in to Reading, The Book Jam, Readiness for the Common Core, Mastering the TEKS Online and Waggle. In addition Triumph Learning, LLC is the copyright holder, publisher, and producer of all products listed in our catalogues and our website.

States Covered: Texas

Commodity Covered – Classroom Instructional Materials, Classroom Books, Classroom & Instructional Software, Math and Science Equipment & Supplies, Book and Software Materials and Related

Name of Catalog / Price List – Triumph Learning Spring 2014 catalog / www.triumphlearning.com

Discount Structure to include S&H unless otherwise qualified–

2% off product within our catalog, 4% off shipping use discount code ASCR189

For orders less than \$500.00 add 12% (8% for ASC members in the state of Texas utilizing this contract) of total order for standard shipping and \$5.95 for handling.

For orders of \$500.00 or more add 12% (8% for ASC members in the state of Texas utilizing this contract) of total order for standard shipping and handling use discount code ASCR189.

Number of times new catalogs generated annually – 2 times per year

Number of new price lists generated annually – As needed

Number of year's vendor has been in business – 16 years

Types of Catalogs provided to members – paper, online www.triumphlearning.com

Training – Triumph Learning offers professional development services around our print and digital products.

University of Pittsburgh, Institute for Learning Removed from Contract 02/19/2016

~~Carolyn
Mazzella 3939
O' Hara
Street Pittsburg,
PA 15260 412-624-
8349
Fax: 412-624-1470
<http://ifl.pitt.edu/>~~

~~University of Pittsburgh, Institute for Learning~~ the Institute for Learning (IFL) is an outreach of the University of Pittsburgh's Learning Research and Development Center (LRDC). Comprised of scholar practitioners, the IFL helps educators bring what research tells us about teaching and learning into classrooms to help students grow their intelligence and reach the high standards demanded by today's colleges and workforce.

~~States Covered: — All States~~

~~Commodity Covered — Classroom Instructional Materials and Professional Development Support for Curriculum~~

~~Name of Catalog / Price List: IFL Products and Services~~

~~Discount Structure to include S&H unless otherwise qualified — None~~

~~Number of times new catalogs generated annually — 1 time a year~~

~~Number of new price lists generated annually — 1 time a year~~

~~Number of year's vendor has been in business — 20 years~~

~~Types of Catalogs provided to members — online <http://ifl.pitt.edu/>~~

***Explanation of Removal of Contract-**

University of Pittsburgh, Institute for Learning has been terminated due to non-acceptance of the Contract Terms and Conditions with Allied States Cooperative.

Valiant National AV Supply

Ron Wolsten
80 Little Falls Rd.
Fairfield, NJ 07004
1-800-825-4268
Fax: 1-800-453-6338

www.valiantnational.com / sales@valiantnational.com / rwolsten@valiantnational.com

Valiant National AV Supply we feature projectors, screens, cameras, whiteboards, lecterns, audio and visual supplies and accessories.

States Covered: All States

Commodity Covered – Audio Visual Equipment, Video, Computer Equipment Supplies & Accessories, Classroom Furniture

Name of Catalog / Price List – Valiant 2015 – 2016 catalog

Discount Structure to include S&H unless otherwise qualified – additional 5% off already discounted prices. Orders over \$100.00 free shipping.

Number of times new catalogs generated annually – 1 time per year April

Number of new price lists generated annually – varies

Number of year's vendor has been in business – 50 years

Types of Catalogs provided to members – paperback, server link www.valiantnational.com

Approved by: _____
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(July 29, 2015)
(June 30, 2016)
(May 3, 2017)
(May 18, 2018)