EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: Plumbing, AC Equipment, and Related Supplies – ESC Region 19 Allied

States Cooperative

RFP NUMBER: 14-7055

RFP OPENING DATE: August 14, 2014

CONTRACT TERM: Date of Award until August 31, 2015 with the option to extend 12 month

increments not to extend beyond 36 months in the aggregate

(Extended by Region 19 until August 31, 2016) (Extended by Region 19 until August 31, 2017)

FUNDING SOURCE: Various RFP's ISSUED: 137 RESPONSES: 12

ADVERTISEMENT DATES: El Paso Times July 18, 2014 & July 25, 2014

BOARD MEETING DATE: October 16, 2014

RECOMMENDED FOR AWARD Apple Specialties, Inc.

American Refrigeration Supplies, Inc.

Dale Boren's Service Supply Ferguson Enterprises, Inc. H.A. Gray & Associates Matrix Special Systems, Inc. Morrison Supply Company

Passage Supply Co.

Six T, Inc. dba Johnstone Supply Technical Building Services Western Star Enterprises

Wisco Supply, Inc.

TOTAL (estimated) \$3,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and ESC Region 19 to purchase plumbing and air conditioning supplies and equipment as needed during the contract term. Proposals that were incomplete, including not providing a requested manufacturer and/or a catalog price list and discount were not considered. Users of this contract will be responsible for securing proper trade service pricing from the various manufacturers to substantiate the discounts submitted are true and correct. Additionally, users of this contract are encouraged to be familiar with all parts of special conditions on this contract to insure vendors are compliant. Inadvertently Western Star Enterprises was left off the original award summary posted.

Notation: Inadvertently a responsible bid had been received by Morrison Supply Company, but had been misfiled and not evaluated but upon finding the proposal and administrative decision required this solicitation to be evaluated therefore the original awards were modified.

SPECIFICATIONS PROVIDED BY: Royce Cleveland

ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland

ESC Region 19 Allied States Cooperative

Martin Camacho

ESC Region 19 Allied States Cooperative

Mary Jane Lopez

ESC Region 19 Allied States Cooperative

Contact Information

Apple Specialties, Inc.

Gerard Tilton 2042 N. Country Road Wading River, NY 11792 631-886-2160

Fax: 631-886-2161 csorny5231@aol.com

American Refrigeration Supplies, Inc.

Raul Aragon / John Macias 3524 Gateway East Blvd. El Paso, TX 79905 915-533-1677

Fax: 915-532-3117 www.arsnet.com

Dale Boren's Service Supply

Kelly Boren 809 Tony Lama El Paso, TX 79915 915-549-3044

Fax: 915-779-8699

rigoservicesupply@yahoo.com

Ferguson Enterprises, Inc.

Art Tellez Paul Sahagun (as of November 2014) / Antonio Lamas (as of July 2017) 6914 Industrial Ave.

El Paso, TX 79915

915-779-3388 / 800-592-0002

Fax: 915-771-6855

www.ferguson.com / antonio.lamas@ferguson.com

H.A. Gray & Associates

Jane Ann Peterson 3550 Lee Blvd. Suite C El Paso, TX 79936 915-313-5244

Fax: 915-313-5246

kristina.lively@hagray.com/janeann.peterson@hagray.com

Matrix Special Systems, Inc.

Greg Adams 3634 Wooster Lane El Paso, TX 79936 915-591-9710

Fax: 915-591-6680

matrix3915@sbcglobal.net

Contact Information

Morrison Supply Company

Ramiro Saenz / Raymond Galvan (915-201-6892) 40 Butterfield Cir.

El Paso, TX 79906

915-206-3720 / 855-788-1037

Fax: 915-209-8242

www.morsco.com / rsaenz@morsco.com

Passage Supply Co.

Todd Paschich 200 Chelsea / PO BOX 971395 El Paso, TX 79997 915-778-9377 / 800-351-8124

Fax: 915-772-9602

www.passagesupply.com / todd@passagesupply.com

Six T, Inc. dba Johnstone Supply

Luis Edwardo Salazar 800 Tony Lama El Paso, TX 79915 915-779-5736 / 800-431-6308

Fax: 915-772-0381

store83@johnstonesupply.com

Technical Building Services

Joe Gardea 1712 Wyoming Ave. El Paso, TX 79902 915-351-8771

Fax: 915-351-4383

www.tbshvacsolutions.com

Western Star Enterprises

Frank T. Borowski 11394 James Watt #503 El Paso, TX 79936 915-592-8200

Fax: 915-592-0433

westernstar@sbcglobal.net

Wisco Supply, Inc.

Denise Ecajeda PO BOX 214 El Paso, TX 79942 915-544-8294 / 800-947-2689

Fax: 915-533-1804

www.wiscosupply.com/wisoelp@wiscosupply.com

SPECIAL CONDITIONS

- Parts and supplies under this contract will be a discount from the manufacturer's current trade services price list at the time of order.
- 2. ARO (After Receipt of Order) delivery times must be provided on the proposal response sheets for award consideration.
- 3. All discounts submitted with include shipping and handling charges, except in instances where special parts are required and require overnight or expedited delivery.
- 4. No restocking fees will apply under this contract.
- 5. All Gas Water Heaters must comply with the recent Texas Natural Resource Conservation Commission Chapter 117-Control of Air Pollution from Nitrogen Compounds Rule Log #1999-0551-117-A1 as well as any other new local, state, or federal regulations and laws.
- 6. All materials submitted for consideration will be in compliance with current local ,state, and federal regulations as they pertain to Plumbing and related materials.
- 7. By submitting this proposal the vendor agrees to honor its discount pricing to all members of the ESC Region 19 Purchasing Cooperative.
- 8. Award basis will be 70% pricing, 20% vendor history (reference checks), and 10% on existing inventory stocked for each manufacturer submitted for expedited ordering.
- 9. Vendor agrees to "Most favored nations" clause on page 12 of this RFP.
- 10. In those instances where a discount from current price list is required, it is understood that manufacturer changes price list due to current economic conditions, but discount must remain firm during the contract period.
- 11. Vendors agree when offering a discount as per the proposal, all invoicing will show the MSRP price and the discount will be shown on the invoice provided to the coop member for audit purposes. If vendor cannot show this on its invoicing, do not submit a bid for the categories where discount is requested. This process will assist in getting payment to the vendor expedited.
- 12. Price lists will accompany proposal submissions either on electronic media, book, or on an on line link for quick reference.
- 13. Awarded vendors agree to provide price lists for awarded items immediately to any R19 Purchasing Coop member upon request.

Lot 1-Commercial Gas Water Heaters

% Discount from Manufacturer Trade Services List Price (Gas & Electric) to include heaters, parts, and accessories

1. American (Residential & Commercial)

Dale Boren's Service Supply 30% 5 days Matrix Special Systems, Inc. 20% 5 days

2. Brad White (Residential & Commercial)

Dale Boren's Service Supply <u>20</u>% <u>5</u> days Matrix Special Systems, Inc. 10% 5 days

3. Rheem/Rudd (Residential & Commercial)

Dale Boren's Service Supply 20% 5 days Matrix Special Systems, Inc. 10% 5 days

4. State (Residential & Commercial)

Ferguson Enterprises, Inc. 40% 2 days
Dale Boren's Service Supply 30% 5 days

5. A.O. Smith (Residential & Commercial)

Morrison Supply Company65%1 dayFerguson Enterprises, Inc.40%1 daySix T, Inc. dba Johnstone Supply45%10 daysWisco Supply, Inc.25%1-30 days

6. Other

Morrison Supply Company AO Smith Commercial 32% 14 days (as of September 2014)

Wisco Supply, Inc.Camus17%1-30 daysDale Boren's Service SupplyN/R10%30 daysMatrix Special Systems, Inc.N/R10%30 days

Provide any additional discounts based on single volume orders in space provided below if applicable:

Ferguson Enterprises, Inc. - Special net prices for some commercial water heaters. Call for prices Morrison Supply Company – 41% for heater parts / call for boiler pricing

Lot 2- Water Coolers & Parts

% Discount from Manufacturer Trade Services List Price (water coolers) to include parts and accessories

7. Elkay Manufacturing

Apple Specialties, Inc.	<u>40</u> %	<u>10</u> days
Morrison Supply Company	<u>39%</u>	<u>3</u> days
Ferguson Enterprises, Inc.	<u>35</u> %	<u>7</u> days
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days

8. Halsey Taylor

Six T, Inc. dba Johnstone Supply	<u>45</u> %	<u>10</u> days
Apple Specialties, Inc.	<u>40</u> %	<u>10</u> days
Morrison Supply Company	<u>39</u> %	<u>3</u> days
Ferguson Enterprises, Inc.	<u>35</u> %	<u>7</u> days
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days

9. Sun Roc

Apple Specialties, Inc.	<u>40</u> %	<u>10</u> days
Dale Boren's Service Supply	<u>20</u> %	<u>5</u> days
Matrix Special Systems, Inc.	10%	5 days

10. Other

Dale Boren's Service Supply	<u>N/R</u>	<u>10%</u>	<u>30</u> days
Matrix Special Systems, Inc.	<u>N/R</u>	10%	30 days

Provide any additional discounts based on single volume orders in space provided below if applicable:

Dale Boren's Service Supply - All parts for water coolers - 10%

Ferguson Enterprises, Inc. -Parts discount 30% - Elkay, Halsey Taylor, SunRoc

Matrix Special Systems, Inc. -All parts for water coolers -10%

Lot 3- Plumbing Faucet Fixtures & Parts

% Discount from Manufacturer Trade Services List Price (water coolers) to include parts and accessories

12. American Standard

Ferguson Enterprises, Inc. Dale Boren's Service Supply	(fixtures)	<u>50</u> % 10%	days (faucets 40%) 10 days
Matrix Special Systems, Inc.		<u>10</u> %	<u>10</u> days
13. Central Brass			
Ferguson Enterprises, Inc.		<u>40</u> %	<u>7</u> days
Apple Specialties, Inc.		<u>35</u> %	<u>5</u> days
Dale Boren's Service Supply		<u>20</u> %	<u>5</u> days
14. Chicago Faucet			
Apple Specialties, Inc.		<u>45</u> %	<u>5</u> days
Ferguson Enterprises, Inc.		<u>45</u> %	<u>3</u> days
Dale Boren's Service Supply		<u>30</u> %	<u>5</u> days
15. Delta			
Ferguson Enterprises, Inc.		<u>40</u> %	<u>1-2</u> days
Morrison Supply Company		<u>40</u> %	<u>5</u> days
Dale Boren's Service Supply		<u>30</u> %	<u>5</u> days
Matrix Special Systems, Inc.		<u>20</u> %	<u>5</u> days
16. Eljer			
Apple Specialties, Inc.		<u>25</u> %	<u>5</u> days
Ferguson Enterprises, Inc.		<u>25</u> %	<u>4</u> days
Dale Boren's Service Supply		<u>10</u> %	<u>10</u> days
Matrix Special Systems, Inc.		<u>10</u> %	<u>10</u> days
17. Grohe			
Ferguson Enterprises, Inc.		<u>25</u> %	<u>7</u> days
Dale Boren's Service Supply		<u>10</u> %	<u>10</u> days
Matrix Special Systems, Inc.		<u>10</u> %	<u>10</u> days
18. Haws			
Ferguson Enterprises, Inc.		<u>30</u> %	<u>7</u> days
Dale Boren's Service Supply		<u>20</u> %	<u>7</u> days
Apple Specialties, Inc.		<u>20</u> %	<u>10</u> days

Item Description	Trade Service Discount A	<u>IRO</u>
19. Kohler		
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	50 % 2 days 40% 5 days 10 % 5 days 10 % 5 days	
20. Moen		
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	40 % days 37% 5_days 10 % 5_days 10 % 5_days	
21. Nibco		
Ferguson Enterprises, Inc. Dale Boren's Service Supply Apple Specialties, Inc.	30 % 7 days 20 % 7 days 20 % 10 days	
22. Peerless		
Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc. 23. Price Pfister	30% 7 days 10% 5 days 10% 5 days	
Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	40% 3 days 20% 5 days 10% 5 days	
24. Sloan		
Apple Specialties, Inc. Ferguson Enterprises, Inc. Dale Boren's Service Supply	<u>45</u> % <u>7</u> days <u>40</u> % <u>3</u> days (faucets 50%) <u>20</u> % <u>5</u> days	
25. T & S Brass		
Apple Specialties, Inc. Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply	42% 5 days 40% 3 days 40% 3 days 20% 5 days	

Item Description		Trade Service Discount	ARO
26. Zurn			
Morrison Supply Company	<u>55</u> %	<u>1</u> days	
Ferguson Enterprises, Inc.	<u>50</u> %	<u>2</u> days	
Apple Specialties, Inc.	<u>40</u> %	<u>5</u> days	
Dale Boren's Service Supply	<u>25</u> %	<u>5</u> days	

Lot 4- Floats, Vacuum Breakers, Relief Valves, & Related

27. CP Tank Lever 1040

Matrix Special Systems, Inc.

Morrison Supply Company	51%	5 days	Brand Eastman
Ferguson Enterprises, Inc.	40%	2 days	Brand Pasco
Dale Boren's Service Supply	30%	<u>5</u> days	Brand Pasco
Matrix Special Systems, Inc.	20%	<u>5</u> days <u>5</u> days	Brand <u>Pasco</u>
wattix special systems, mc.	<u>20</u> /6	<u>J</u> uays	Dialiu <u>Fasco</u>
28. 4 x 5 Copper Float Ball 1060			
20. 1 % 0 00 pp. 1 10 dt 2 dii 2000			
Ferguson Enterprises, Inc.	40%	2 days	Brand Pasco
Morrison Supply Company	39 %	5 days	Brand Watts
Dale Boren's Service Supply	30%	5 days	Brand Pasco
Matrix Special Systems, Inc.	<u>20</u> %	<u>5</u> days	Brand Pasco
Matrix openiar systems, mer	<u>20</u> /0	<u>s</u> uays	<u> </u>
29. Flapper Tank Ball 1028			
a principal and a second a second and a second a second and a second a second and a			
Ferguson Enterprises, Inc.	40%	1 days	Brand Pasco
Dale Boren's Service Supply	30%	5 days	Brand Pasco
Matrix Special Systems, Inc.	20%	<u>5</u> days	Brand Pasco
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30. Korky #54BP Flapper			
Ferguson Enterprises, Inc.	<u>60</u> %	<u>1</u> days	Brand <u>Lavelle</u>
Morrison Supply Company	<u>51</u> %	<u>5</u> days	Brand <u>Eastman</u>
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days	Brand Pasco
Matrix Special Systems, Inc.	<u>20</u> %	<u>5</u> days	Brand Pasco
31. 8" Copper Floats			
Dela Banania Camina Camina	200/	F.J	Duand Davis
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days	Brand <u>Pasco</u>
Morrison Supply Company	<u>51</u> %	<u>5</u> days	Brand Watts
Ferguson Enterprises, Inc.	<u>25</u> %	<u>2</u> days	Brand <u>Lincoln</u>
Matrix Special Systems, Inc.	<u>20</u> %	<u>5</u> days	Brand <u>Pasco</u>
32. Fluidmaster #501 Bull's Eye Super Flapper			
Morrison Supply Company	<u>51</u> %	<u>5</u> days	Brand <u>Eastman</u>
Ferguson Enterprises, Inc.	50%	1 days	Brand Fluidmaster
Dale Boren's Service Supply	<u>25</u> %	<u></u>	Brand Fluidmaster
10.1	4.50/		Description :

<u>15</u>%

<u>5</u>days

Brand Fluidmaster

Item Description		Trade S	ervice Discount
33. 3/8" Bronze IPS "Y" Strainer			
Ferguson Enterprises, Inc.	<u>50</u> %	<u>1</u> days	Brand <u>FNW</u>
Dale Boren's Service Supply	<u>40</u> %	<u>5</u> days	Brand Legend
Morrison Supply Company	<u>39</u> %	<u>5</u> days	Brand Watts
Matrix Special Systems, Inc.	<u>30</u> %	<u>5</u> days	Brand <u>Legend</u>
34. ¾" Bronze IPS "Y" Strainer			
Ferguson Enterprises, Inc.	<u>50</u> %	<u>1</u> days	Brand <u>FNW</u>
Dale Boren's Service Supply	<u>40</u> %	<u>5</u> days	Brand Legend
Morrison Supply Company	39%	5 days	Brand Watts
Matrix Special Systems, Inc.	<u>30</u> %	<u>5</u> days	Brand <u>Legend</u>
35. ¾" #3L 150 PSI Relief Valve			
Dale Boren's Service Supply	<u>45</u> %	<u>5</u> days	Brand Wilkins
Ferguson Enterprises, Inc.	<u>45</u> %	<u>3</u> days	Brand Watts
Morrison Supply Company	<u>39</u> %	<u>5</u> days	Brand Watts
Matrix Special Systems, Inc.	<u>35</u> %	<u>5</u> days	Brand Wilkins
35. ¾" 150 PSI Temp/ Pressure Relief Valve	ΓΡ1100A-4	С	
Dale Boren's Service Supply	<u>45</u> %	<u>1</u> days	Brand Wilkins
Morrison Supply Company	<u>51</u> %	<u>5</u> days	Brand Watts
Ferguson Enterprises, Inc.	<u>25</u> %	<u>2</u> days	Brand Wilkins
Matrix Special Systems, Inc.	<u>35</u> %	<u>5</u> days	Brand Wilkins
36. 1" 150 PSI Temp/ Pressure Relief Valve T	P3000		
Ferguson Enterprises, Inc.	<u>55</u> %	2 days	Brand Wilkins
Dale Boren's Service Supply	<u>45</u> %	1 days	Brand Wilkins
Morrison Supply Company	<u>51</u> %	<u>5</u> days	Brand Watts
Matrix Special Systems, Inc.	<u>35</u> %	5 days	Brand Wilkins

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Matrix Special Systems, Inc.

37. ½" 44-L Comb Temp/	Pressure Relief Valve	(Watts)
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Ferguson Enterprises, Inc.	45%	2 days	Brand	Watts
Morrison Supply Company	<u></u> /3 51%	5 days		Watts
Dale Boren's Service Supply	20%	<u>3</u> days <u>1</u> days		Watts
• • •				
Matrix Special Systems, Inc.	<u>10</u> %	<u>5</u> days	Dianu	<u>Watts</u>
38. ¾" FHX ¾" MH Vacuum Breaker #8FP-8				
Ferguson Enterprises, Inc.	45%	2 days	Brand	Watts
Morrison Supply Company	<u>51</u> %	5 days		Watts
Dale Boren's Service Supply	<u>20</u> %	<u>1</u> days		Watts
Matrix Special Systems, Inc.	10%	5 days		Watts
Water X Special Systems, me.	<u>10</u> /0	<u>5</u> uuy5	Diana	<u>vvaces</u>
39. ¾" VR10 Vacuum Breaker RB				
Ferguson Enterprises, Inc.	50%	2 days	Brand	Watts
Morrison Supply Company	<u>51</u> %	<u></u>		Watts
Dale Boren's Service Supply	<u>35</u> %	1 days		Wilkins
Matrix Special Systems, Inc.	25%	5 days		Wilkins
, , , , , , , , , , , , , , , , , , , ,				
40. Vacuum Breakers				
Dale Boren's Service Supply	<u>40</u> %	<u>5</u> days	Brand	Legend
Ferguson Enterprises, Inc.	<u>40</u> %	<u>2</u> days	Brand	<u>Watts</u>
Morrison Supply Company	51 %	5 days	Brand	Watts
Matrix Special Systems, Inc.	<u>30</u> %	5 days		Legend
41. Y Strainers, Gate, Ball & Check Valves				
, ,				
Morrison Supply Company	<u>55</u> %	<u>5</u> days	Brand	<u>Milwaukee</u>
Ferguson Enterprises, Inc.	40%	2 days	Brand	Proflo
Dale Boren's Service Supply	35%	<u>5</u> days	Brand	Milwaukee
Matrix Special Systems, Inc.	<u>25</u> %	<u> </u>	Brand	Milwaukee
42. T/P Relief Valves				
Dale Boren's Service Supply	<u>45</u> %	<u>5</u> days	Brand	<u>Wilkins</u>
Ferguson Enterprises, Inc.	40%	2 days	Brand	Wilkins
Morrison Supply Company	39 %	<u></u>		Watts
Matrix Coasial Cretama Inc	250/	, do		\A/:llsine

<u>35</u>% <u>5</u>days

Brand Wilkins

Item Description		Trade Service Discount		
43. Flush Valves				
Morrison Supply Company	<u>57</u> %	<u>1</u> days	Brand Zurn	
Ferguson Enterprises, Inc.	<u>50</u> %	<u>1</u> days	Brand Zurn / Sloan	
Apple Specialties, Inc.	<u>40</u> %	<u>7</u> days	Brand Sloan / Zurn	
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days	Brand <u>Zurn</u>	

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Item Description

ARO

Lot 5- Toilet Seats, Wash Basins, Urinals, and Related

4 4	A	CI I	1
44	American	Standard	1

Ferguson Enterprises, Inc.	<u>40</u> %	<u>2</u> days
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days
Matrix Special Systems, Inc.	<u>20</u> %	<u>5</u> days

45. Briggs

Ferguson Enterprises, Inc.	<u>25</u> %	<u>7</u> days
Dale Boren's Service Supply	<u>10</u> %	<u>20</u> days
Matrix Special Systems, Inc.	10%	20 davs

46. Centoco

Ferguson Enterprises, Inc.	<u>40</u> %	<u>7</u> days
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days
Matrix Special Systems, Inc.	20%	5 days

47. Church

Ferguson Enterprises, Inc.	<u>40</u> %	<u>7</u> days
Morrison Supply Company	<u>32</u> %	<u>5</u> days
Apple Specialties, Inc.	<u>30</u> %	<u>5</u> days
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days

48. Eljer

Ferguson Enterprises, Inc.	<u>20</u> %	<u>7 </u> days
Dale Boren's Service Supply	<u>10</u> %	<u>10</u> days
Matrix Special Systems, Inc.	<u>10</u> %	<u>10</u> days

49. Fisher Sink

Ferguson Enterprises, Inc.	<u>25</u> %	<u>7</u> days
Dale Boren's Service Supply	<u>10</u> %	<u>10</u> days
Matrix Special Systems, Inc.	<u>10</u> %	<u>10</u> days

Item Description	Trade Service Discount ARO
50. Gerber	
Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	25% 7 days 10% 10 days 10% 10 days
51. Kilgore	
Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc. 52. Mansfield	25% 7 days 10% 10 days 10% 10 days
Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc. 53. Peerless	 25% 7 days 20% 10 days 10 days
Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	 25% 7 days 10% 10 days 10% 5 days

Lot 6- Washers, Couplings, Clamps & Bolts

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Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc. Ferguson Enterprises, Inc.	51% 40% 30% 25%	3 days 5 days 5 days 1 days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Pasco</u> Brand <u>Lincoln</u>
55. Fibre Coupling Washers			
Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc. Ferguson Enterprises, Inc.	51% 40% 30% 25%	<u>3</u> days <u>5</u> days <u>5</u> days <u>1</u> days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Pasco</u> Brand <u>Lincoln</u>
56. Rubber Coupling Washers			
Morrison Supply Company Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc.	51% 40% 30% 30%	3_days 5_days 1_days 5_days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Lincoln</u> Brand <u>Pasco</u>
57. Plastic Coupling Washers			
Morrison Supply Company Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc. 58. Brass Washers	51% 40% 30% 30%	<u>3</u> days <u>5</u> days <u>1</u> days <u>5</u> days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Lincoln</u> Brand <u>Pasco</u>
	= 40/		
Morrison Supply Company Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc.	51% 40% 30% 30%	3 days 5 days 2 days 5 days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Lincoln</u> Brand <u>Pasco</u>
59. Galvanized Compression Couplings			
Morrison Supply Company Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc.	51% 35% 30% 25%	3 days 5 days 2 days 5 days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Proflo</u> Brand <u>Pasco</u>

Item Description		Trade S	ervice Discount ARO
60. Stainless Steel Repair Clamps			
Morrison Supply Company Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc.	51% 35% 30% 25%	3 days 5 days 2 days 5 days	Brand <u>Eastman</u> Brand <u>Pasco</u> Brand <u>Proflo</u> Brand <u>Pasco</u>
61. Galvanized Bolts, Nuts, and Washers			
Morrison Supply Company Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc. Western Star Enterprises	51% 30% 20% 10% 0%	3 days 2 days 5 days 5 days N/R	Brand Eastman Brand FNW Brand Pasco Brand Pasco Brand Powers Fasteners Price List

Lot 7- Piping, Tubing & Fittings

<u>70</u> %	<u>1</u> days	Brand	<u>Proflo</u>
<u>52</u> %	<u>1</u> days	Brand	<u>Anvil</u>
<u>40</u> %	<u>3</u> days	Brand	Boshort
<u>30</u> %	<u>3</u> days	Brand	Boshort
<u>25</u> %	<u>1-30</u> days	Brand	<u>Anvil</u>
	52% 40% 30%	52% <u>1</u> days 40% <u>3</u> days 30% <u>3</u> days	52% 1 days Brand 40% 3 days Brand 30% 3 days Brand

63. Galvanized Nipples

Morrison Supply Company	<u>69</u> %	<u>1</u> days	Brand <u>Anvil</u>
Ferguson Enterprises, Inc.	<u>50</u> %	<u>1</u> days	Brand Proflo
Dale Boren's Service Supply	<u>40</u> %	<u>3 days</u>	Brand Boshort
Matrix Special Systems, Inc.	<u>30</u> %	<u>3 days</u>	Brand Boshort
Wisco Supply, Inc.	<u>25</u> %	1-30 days	Brand Anvil

64. Cast Iron Soil Pipe& Fittings

Morrison Supply Company	<u>51</u> %	<u>1</u> days	Brand Charlotte
Ferguson Enterprises, Inc.	<u>50</u> %	<u>1</u> days	Brand Tyler Pipe
Dale Boren's Service Supply	<u>34</u> %	<u>5</u> days	Brand Tyler Pipe
Matrix Special Systems, Inc.	<u>24</u> %	<u>5</u> days	Brand Tyler Pipe

65. No Hub Couplings & Ty Seal Gaskets

Ferguson Enterprises, Inc.	<u>80</u> %	<u>1</u> days	Brand Proflo (70% gaskets)
Morrison Supply Company	<u>51</u> %	<u>1</u> days	Brand Charlotte
Dale Boren's Service Supply	<u>20</u> %	<u>5</u> days	Brand <u>Tyler Pipe</u>
Matrix Special Systems, Inc.	<u>10</u> %	<u>5</u> days	Brand <u>Tyler Pipe</u>

66. Lead Products

Ferguson Enterprises, Inc.	<u>40</u> %	<u>1</u> days	Brand Mayfield
Dale Boren's Service Supply	<u>20</u> %	<u>5</u> days	Brand Bridgit
Matrix Special Systems, Inc.	<u>10</u> %	5 days	Brand Bridgit

67. PVC Piping

Morrison Supply Company	<u>80</u> %	<u>1</u> days	Brand Charlotte
Ferguson Enterprises, Inc.	<u>50</u> %	<u>1</u> days	Brand Charlotte
Dale Boren's Service Supply	<u>30</u> %	<u>5</u> days	Brand PW Eagle
Matrix Special Systems, Inc.	<u>20</u> %	<u>5</u> days	Brand PW Eagle

Item Description		Trade Se	ervice Discount	ARO
68. PVC Schedule 40 Pipe Fittings				
Ferguson Enterprises, Inc.	<u>75</u> %	<u>1</u> days	Brand <u>Charlotte</u>	
Morrison Supply Company	<u>64</u> %	<u>1</u> days	Brand Charlotte	
Dale Boren's Service Supply	<u>35</u> %	<u>5</u> days	Brand Lasco	
Matrix Special Systems, Inc.	<u>25</u> %	<u>5</u> days	Brand <u>Lasco</u>	
69. PVC Schedule 80 Pipe Fittings				
Ferguson Enterprises, Inc.	<u>75</u> %	<u>1</u> days	Brand <u>Charlotte</u>	
Morrison Supply Company	<u>64</u> %	<u>1</u> days	Brand Charlotte	
Dale Boren's Service Supply	<u>35</u> %	<u>5</u> days	Brand Lasco	
Matrix Special Systems, Inc.	<u>25</u> %	<u>5</u> days	Brand <u>Lasco</u>	
70. PVC DWV Fittings				
Morrison Supply Company	<u>64</u> %	<u>1</u> days	Brand <u>Charlotte</u>	
Ferguson Enterprises, Inc.	<u>60</u> %	5 days	Brand Charlotte	
Dale Boren's Service Supply	<u>35</u> %	5 days	Brand Lasco	
Matrix Special Systems, Inc.	<u>25</u> %	<u>5</u> days	Brand <u>Lasco</u>	
71. Black Pipe Type A53 Grade F				
Ferguson Enterprises, Inc.	<u>65</u> %	1_days	Brand Import Pipe	
Dale Boren's Service Supply	<u>39</u> %	5 days	Brand Merfigh	
Matrix Special Systems, Inc.	29%	5 days	Brand Merfigh	
Morrison Supply Company	mrkt%	1 days	Brand Wheatland	
72. Galvanized Pipe Type A53 Grade F				
Ferguson Enterprises, Inc.	<u>75</u> %	<u>1</u> days	Brand Import Pipe	
Dale Boren's Service Supply	<u>39</u> %	<u>5</u> days	Brand Merfigh	
Matrix Special Systems, Inc.	<u>29</u> %	<u>5</u> days	Brand Merfigh	
Morrison Supply Company	mrkt%	<u>10</u> days	Brand Wheatland	

73. X-True Cote Pipe Type A53 Grade F

No Bid

Item Description		Trade Se	rvice D	viscount ARO
74. All Grooved Fittings				
Morrison Supply Company	<u>83</u> %	1 days	Brand	GruvLok - Anvil
Ferguson Enterprises, Inc.	65%	1 days	Brand	Victaulic
Dale Boren's Service Supply	<u>50</u> %	5 days	Brand	Grinnell
Matrix Special Systems, Inc.	<u>40</u> %	<u>5</u> days	Brand	Grinnell
75. Black Malleable Fittings				
Ferguson Enterprises, Inc.	<u>85</u> %	<u>1</u> days	Brand	<u>Imported</u>
Morrison Supply Company	<u>52</u> %	<u>1</u> days	Brand	<u>Anvil</u>
Dale Boren's Service Supply	<u>35</u> %	<u>5</u> days	Brand	<u>Boshort</u>
Matrix Special Systems, Inc.	<u>25</u> %	<u>5</u> days	Brand	<u>Boshort</u>
Wisco Supply, Inc.	<u>25</u> %	<u>1-30</u> days	Brand	<u>Anvil</u>
76. Black Nipplies				
Ferguson Enterprises, Inc.	<u>85</u> %	<u>1</u> days	Brand	<u>Imported</u>
Morrison Supply Company	<u>69</u> %	<u>1</u> days	Brand	<u>Anvil</u>
Dale Boren's Service Supply	<u>35</u> %	<u>5</u> days	Brand	<u>Boshort</u>
Matrix Special Systems, Inc.	<u>25</u> %	<u>5</u> days	Brand	<u>Boshort</u>
Wisco Supply, Inc.	<u>25</u> %	<u>1-30</u> days	Brand	<u>Anvil</u>
77. Copper Pipe & Tubing				
Ferguson Enterprises, Inc.	<u>60</u> %	<u>1</u> days	Brand	Mueller / Cerro
Dale Boren's Service Supply	<u>25</u> %	<u>5</u> days	Brand	Camibridge Lee
Matrix Special Systems, Inc.	<u>15</u> %	<u>5</u> days	Brand	Camibridge Lee
Morrison Supply Company	mrkt%	<u>1</u> days	Brand	<u>Cerro</u>
78. Compression & Flare Copper Fittings				
Ferguson Enterprises, Inc.	<u>80</u> %	<u>1</u> days	Brand	<u>Eastman</u>
Morrison Supply Company	<u>51</u> %	<u>1</u> days	Brand	<u>Anvil</u>
Dale Boren's Service Supply	<u>40</u> %	<u>5 days</u>	Brand	<u>Pasco</u>
	000/		- 1	_

<u>30</u>%

<u>70</u>%

<u>69</u>%

<u>30</u>%

<u>20</u>%

<u>5</u>days

<u>1</u>days

1 days

<u>5</u> days

<u>5</u>days

Brand Pasco

Brand <u>Elkhart</u> Brand <u>Mueller</u>

Brand Cello

Brand Cello

Matrix Special Systems, Inc.

79. All Sweat Copper Fittings

Ferguson Enterprises, Inc.

Morrison Supply Company

Dale Boren's Service Supply

Matrix Special Systems, Inc.

Item Description		Trade S	ervice Discount ARO
80. Red Brass Fittings			
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	60% 58% 30% 20%	<u>2</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand Merit Brass Brand Matco-Norca Brand Charmain Brand Charmain
81. Threaded Brass Fittings			
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	60% 58% 30% 20%	<u>2</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand Merit Brass Brand Matco-Norcal Brand Charmain Brand Charmain
82. Aluminum Tubing			
Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc.	36% 35% 26%	<u>5</u> days <u>1</u> days <u>5</u> days	Brand Jone Stevens Brand Cambridge Lee Brand Jone Stevens

Item Description		Trade Service Discount ARO
Lot 8- Other Valves		
83. Bronze Valves		
Ferguson Enterprises, Inc.	<u>60</u> %	<u>1</u> days Brand <u>FNW</u>
Morrison Supply Company	<u>55</u> %	<u>1</u> days Brand <u>Milwaukee</u>
Dale Boren's Service Supply	<u>20</u> %	<u>5</u> days Brand <u>Milwaukee</u>
Wisco Supply, Inc.	<u>17</u> %	1-30 days Brand Apollo / Conbraco & Watts
84. Ball Valves		
Ferguson Enterprises, Inc.	<u>65</u> %	<u>1</u> days Brand <u>FNW</u>
Morrison Supply Company	<u>55</u> %	1_days Brand Milwaukee
Dale Boren's Service Supply	<u>20</u> %	5 days Brand Milwaukee
Wisco Supply, Inc.	<u>17</u> %	1-30 days Brand Apollo / Conbraco & Watts
85. Iron Body Valves		
Ferguson Enterprises, Inc.	<u>60</u> %	<u>2</u> days Brand <u>FNW</u>
Morrison Supply Company	<u>55</u> %	2-3 days Brand Milwaukee
Dale Boren's Service Supply	<u>25</u> %	5 days Brand Milwaukee
Wisco Supply, Inc.	<u>17</u> %	1-30 days Brand Apollo / Conbraco & Watts
86. Butterfly Valves		
Ferguson Enterprises, Inc.	<u>65</u> %	<u>1</u> days Brand <u>FNW</u>
Morrison Supply Company	55%	2-3 days Brand Milwaukee
Dale Boren's Service Supply	30 %	5 days Brand Nibco
Wisco Supply, Inc.	<u>17</u> %	1-30 days Brand Apollo / Conbraco & Watts
87. Grooved Valves		
Morrison Supply Company	<u>55</u> %	3-5 days Brand Milwaukee

<u>3 days</u>

<u>5</u>days

<u>50</u>%

<u>42</u>%

<u>17</u>%

Brand Nibco

Brand **Grinnell**

1-30 days Brand Apollo / Conbraco & Watts

Ferguson Enterprises, Inc.

Wisco Supply, Inc.

Dale Boren's Service Supply

Lot 9- Other Plumbing Supplies

Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc. Western Star Enterprises 89. Semi Steel Plug Valves	60% 50% 40% 0%	<u>1</u> days <u>5</u> days <u>5</u> days <u>N/R</u>	Brand <u>FNW</u> Brand <u>American Rub</u> Brand <u>American Rub</u> Brand <u>Teadit Price L</u>	<u>bber</u>
Dale Boren's Service Supply Ferguson Enterprises, Inc. Matrix Special Systems, Inc.	35% 35% 25%	<u>5</u> days <u>1</u> days <u>5</u> days	Brand <u>Skinner Bro</u> Brand <u>Nordstrom</u> Brand <u>Skinner Bro</u>	
90. Threaded Rods				
Morrison Supply Company Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	77% 50% 40% 30%	<u>1</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand <u>Anvil</u> Brand <u>Vulcan</u> Brand <u>PHD</u> Brand <u>PHD</u>	
91. Brass Threaded Rods				
Dale Boren's Service Supply Matrix Special Systems, Inc.	<u>40</u> % <u>30</u> %	<u>5</u> days <u>5</u> days	Brand <u>PHD</u> Brand <u>PHD</u>	
92. 2" x 150' Duct Tape-Foil				
Morrison Supply Company Six T, Inc. dba Johnstone Supply Dale Boren's Service Supply Matrix Special Systems, Inc. 93. 3" x 150' Duct Tape-Foil	45% 45% 40% 30%	<u>1</u> days <u>10</u> days <u>5</u> days <u>5</u> days	Brand <u>Eastman</u> Brand <u>N/R</u> Brand <u>Pasco</u> Brand <u>Pasco</u>	Pack Size <u>ea.</u> Pack Size <u>N/R</u> Pack Size <u>bx. 24 pc.</u> Pack Size <u>bx. 24 pc.</u>
Morrison Supply Company Johnstone Supply Dale Boren's Service Supply Matrix Special Systems, Inc.	45% 45% 40% 30%	1_days 10_days 5_days 5_days	Brand <u>Eastman</u> Brand <u>N/R</u> Brand <u>Pasco</u> Brand <u>Pasco</u>	Pack Size <u>ea.</u> Six T, Inc. dba Pack Size <u>N/R</u> Pack Size <u>bx. 12 pc.</u> Pack Size <u>bx. 12 pc.</u>

Item Description		Trade Se	ervice Discount	ARO
94. 2" x 25' Wrapping Tape- 10 Mil				
Ferguson Enterprises, Inc.	<u>55</u> %	<u>1</u> days	Brand ProSelect	Pack Size 12
Morrison Supply Company	45%		Brand Eastman	Pack Size ea.
Dale Boren's Service Supply	40%	5 days	Brand Pasco	Pack Size bx. 24 pc.
Matrix Special Systems, Inc.	<u>30</u> %	<u>5</u> days	Brand Pasco	Pack Size bx. 24 pc.
95. 4" x 25' Wrapping Tape- 10 Mil				
Ferguson Enterprises, Inc.	<u>55</u> %	<u>1</u> days	Brand <u>ProSelect</u>	Pack Size <u>12</u>
Morrison Supply Company	<u>45</u> %	<u>1</u> days	Brand <u>Eastman</u>	Pack Size <u>ea.</u>
Dale Boren's Service Supply	<u>40</u> %	<u>5</u> days	Brand <u>Pasco</u>	Pack Size bx. 12 pc.
Matrix Special Systems, Inc.	<u>30</u> %	<u>5</u> days	Brand <u>Pasco</u>	Pack Size bx. 12 pc.
96. 1/2'" x 780' Teflon Tape				
Ferguson Enterprises, Inc.	<u>55</u> %	<u>1</u> days	Brand ProSelect	Pack Size <u>12</u>
Dale Boren's Service Supply	<u>50</u> %	<u>5</u> days	Brand <u>Pasco</u>	Pack Size 100 bx.
Morrison Supply Company	<u>45</u> %	<u>1</u> days	Brand Eastman	Pack Size ea.
Six T, Inc. dba Johnstone Supply	<u>45</u> %	<u>10</u> days	Brand <u>N/R</u>	Pack Size N/R
97. ¾" x 780' Teflon Tape				
Ferguson Enterprises, Inc.	<u>55</u> %	<u>1</u> days	Brand <u>ProSelect</u>	Pack Size <u>12</u>
Dale Boren's Service Supply	<u>50</u> %	5 days	Brand Pasco	Pack Size 70 bx.
Morrison Supply Company	45%	1 days	Brand Eastman	Pack Size ea.
Matrix Special Systems, Inc.	<u>40</u> %	<u>5</u> days	Brand <u>Pasco</u>	Pack Size 70 bx.
98. 32 oz Cutting Oil				
Ferguson Enterprises, Inc.	<u>55</u> %	<u>1</u> days	Brand <u>Oatey</u>	Pack Size <u>12</u>
Dale Boren's Service Supply	<u>45</u> %	<u>5</u> days	Brand Harvey's	Pack Size 12 bx.
Morrison Supply Company	<u>45</u> %	1 days	Brand <u>Hercules</u>	Pack Size ea.
Matrix Special Systems, Inc.	<u>35</u> %	5 days	Brand Harvey's	Pack Size 12 bx.
99. 128 oz. Cutting Oil				
Ferguson Enterprises, Inc.	<u>55</u> %	<u>1</u> days	Brand <u>Oatey</u>	Pack Size <u>6</u>
Dale Boren's Service Supply	<u>45</u> %	<u>5</u> days	Brand <u>Harvey's</u>	Pack Size 24 bx.
Morrison Supply Company	<u>45</u> %	<u>1</u> days	Brand Hercules	Pack Size ea.
Matrix Special Systems, Inc.	<u>35</u> %	5 days	Brand Harvey's	Pack Size 24 bx.

Item Description		Trade Se	ervice Discount	ARO
100. Pipe Dope- 16 oz.				
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	60% 45% 40% 30%	<u>1</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand <u>Retro Seal</u> Brand <u>Hercules</u> Brand <u>Retro Seal</u> Brand <u>Retro Seal</u>	Pack Size <u>12</u> Pack Size <u>ea.</u> Pack Size <u>24 bx.</u> Pack Size <u>24 bx.</u>
101. Plumbing Putty Set-16 oz.				
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	55% 45% 40% 40%	<u>1</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand <u>Oatey</u> Brand <u>Hercules</u> Brand <u>Harvey's</u> Brand <u>Harvey's</u>	Pack Size <u>12</u> Pack Size <u>ea.</u> Pack Size <u>24 bx.</u> Pack Size <u>24 bx.</u>
102. ½" Copper Fitting Brush				
Ferguson Enterprises, Inc. Dale Boren's Service Supply Morrison Supply Company Six T, Inc. dba Johnstone Supply Matrix Special Systems, Inc.	60% 50% 45% 45% 40%	<u>1</u> days <u>5</u> days <u>1</u> days <u>10</u> days <u>5</u> days	Brand <u>ProSelect</u> Brand <u>Pasco</u> Brand <u>Eastman</u> Brand <u>N/R</u> Brand <u>Pasco</u>	Pack Size <u>12</u> Pack Size <u>10 bx.</u> Pack Size <u>ea.</u> Pack Size <u>N/R</u> Pack Size <u>10 bx.</u>
103. ¾" Copper Fitting Brush				
Ferguson Enterprises, Inc. Dale Boren's Service Supply Morrison Supply Company Six T, Inc. dba Johnstone Supply Matrix Special Systems, Inc.	60% 50% 45% 45% 40%	<u>1</u> days <u>5</u> days <u>1</u> days <u>10</u> days <u>5</u> days	Brand <u>ProSelect</u> Brand <u>Pasco</u> Brand <u>Eastman</u> Brand <u>N/R</u> Brand <u>Pasco</u>	Pack Size <u>12</u> Pack Size <u>10 bx.</u> Pack Size <u>ea.</u> Pack Size <u>N/R</u> Pack Size <u>10 bx.</u>
104. 1" Copper Fitting Brush				
Ferguson Enterprises, Inc. Dale Boren's Service Supply Morrison Supply Company Six T, Inc. dba Johnstone Supply Matrix Special Systems, Inc.	60% 50% 45% 45% 40%	<u>1</u> days <u>5</u> days <u>1</u> days <u>10</u> days <u>5</u> days	Brand <u>ProSelect</u> Brand <u>Pasco</u> Brand <u>Eastman</u> Brand <u>N/R</u> Brand <u>Pasco</u>	Pack Size <u>12</u> Pack Size <u>10 bx.</u> Pack Size <u>ea.</u> Pack Size <u>N/R</u> Pack Size <u>10 bx.</u>
105. 1 ½" x 75' Sanding Cloth				
Ferguson Enterprises, Inc. Dale Boren's Service Supply Morrison Supply Company Six T, Inc. dba Johnstone Supply Matrix Special Systems, Inc.	55% 40% 45% 45% 30%	<u>5</u> days <u>5</u> days <u>1</u> days <u>10</u> days <u>5</u> days	Brand <u>ProSelect</u> Brand <u>Harvey's</u> Brand <u>Eastman</u> Brand <u>N/R</u> Brand <u>Harvey's</u>	Pack Size <u>12</u> Pack Size <u>12 bx.</u> Pack Size <u>ea.</u> Pack Size <u>N/R</u> Pack Size <u>12 bx.</u>

Item Description		Trade Service Discount		ARO
106. Sander Paste- 16 oz.				
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply	<u>55</u> % <u>45</u> % 40%	<u>1</u> days <u>1</u> days <u>5</u> days	Brand <u>Oatey</u> Brand <u>Hercules</u> Brand <u>Bridgit</u>	Pack Size <u>12</u> Pack Size <u>ea.</u> Pack Size 12 bx.
Matrix Special Systems, Inc.	<u>30</u> %	<u>5</u> days	Brand Bridgit	Pack Size 12 bx.
107. 95/5 Solder Roll-m 16 oz.				
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	50% 45% 30% 20%	<u>1</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand <u>Worthington</u> Brand <u>Worthinton</u> Brand <u>Bridgit</u> Brand <u>Bridgit</u>	Pack Size <u>6</u> Pack Size <u>ea.</u> Pack Size <u>50 bx.</u> Pack Size <u>12 bx.</u>
108. ½" Straight Stop CXC				
Morrison Supply Company Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	45% 65% 20% 10%	<u>1</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand <u>Mueller</u> Brand <u>Elkhart</u> Brand <u>Legend</u> Brand <u>Legend</u>	Pack Size <u>ea.</u> Pack Size <u>50</u> Pack Size <u>10 bx.</u> Pack Size <u>10 bx.</u>
109. ¾" Straight Stop CXC				
Morrison Supply Company Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	45% 65% 20% 10%	<u>1</u> days <u>1</u> days <u>5</u> days <u>5</u> days	Brand <u>Mueller</u> Brand <u>Elkhart</u> Brand <u>Legend</u> Brand <u>Legend</u>	Pack Size <u>ea.</u> Pack Size <u>50</u> Pack Size <u>10 bx.</u> Pack Size <u>10 bx.</u>
110. Brass Closet Flanges				
Ferguson Enterprises, Inc. Morrison Supply Company Dale Boren's Service Supply Matrix Special Systems, Inc.	65% 51% 30% 20%	1_days 3_days 3_days 5_days	Brand <u>Elkhart</u> Brand <u>Mueller</u> Brand <u>Eastman</u> Brand <u>Pasco</u>	Pack Size <u>50</u> Pack Size <u>ea.</u> Pack Size <u>1 pc.</u> Pack Size <u>1 pc.</u>
111. 4 x 4 Cast Iron Closet Flanges				
Morrison Supply Company Ferguson Enterprises, Inc. Dale Boren's Service Supply Matrix Special Systems, Inc.	51% 50% 20% 10%	3_days 5_days 5_days 5_days	Brand <u>Mueller</u> Brand <u>Tyler Pipe</u> Brand <u>Tyler Pipe</u> Brand <u>Tyler Pipe</u>	Pack Size <u>ea.</u> Pack Size <u>1</u> Pack Size <u>1 pc.</u> Pack Size <u>1 pc.</u>

Item Description		Trade Service Discount	ARO
112. % Discount from Retail Catalog fo Catalog must be provided for		• 11	
Apple Specialties, Inc.	Catalog Name	Apple Specialties	<u>30</u> % <u>5</u> days
Dale Boren's Service Supply	Catalog Name	<u>Sexaur</u>	<u>35</u> % <u>5</u> days
Ferguson Enterprises, Inc.	Catalog Name	Ferguson (Varies per items; prices availa	_%days able online)
Morrison Supply Company	Catalog Name	<u>Eastman</u>	51 % 3-5 days
Six T, Inc. dba Johnstone Supply	Catalog Name	Johnstone Supply	45 % 10 days
Wisco Supply, Inc	Catalog Name	<u>Wal-Rich</u>	<u>30</u> % <u>1-30</u> days

Lot 10- Swamp Cooler / Refrigerated Air Conditioning Units

113. % Discount from Manufacturer Current MSRP Price List for Commercial Accounts (List all manufacturer(s) below)

American Refrigeration Supplies, Inc.

Manufacturer(s) % discount from price list %

American Standard 60% refrigerated air condition units Mitsubishi 60% refrigerated air condition units

Dale Boren's Service Supply

Manufacturer(s) % discount from price list %

Aero Cool 30% Fridge King 30%

Ferguson Enterprises, Inc.

Manufacturer(s) % discount from price list %

MasterCool - swamp cooler N/R Rheen - HAVAC products N/R

(Varies pricing per SKU and seasonal pricing to be determined per vendor. Pricing available online.)

H.A. Gray & Associates

Manufacturer(s) % discount from price list %

Evapco 10%

Morrison Supply Company

Manufacturer(s) % discount from price list %

Champion 50%

Matrix Special Systems, Inc.

Manufacturer(s) % discount from price list %

Aero Cool 20% Fridge King 20%

Item Description Trade Service Discount **ARO**

Passage Supply Co.

Manufacturer(s) % discount from price list %

PMI, Luxaire, Allied Air, Concord,

Armstrong, Comfort Aire

10% Passage Blue Catalog

Six T, Inc. dba Johnstone Supply

Manufacturer(s) % discount from price list %

Coleman A/C, PMI, Champion Cooler 45%

Wisco Supply, Inc.

Manufacturer(s) % discount from price list %

No Bid

Item Description

Trade Service Discount

ARO

Swamp Cooler / Refrigerated Air Conditioning Parts & Accessories

114. % Discount from Manufacturer Current MSRP Price List for Commercial Accounts (list all manufacturer(s) below)

Apple Specialties, Inc.

Volume discount information to be provided in space below (Additional discounts based on dollars expended, early pay discounts, etc.)

1% net 15 days

American Refrigeration Supplies, Inc.

Manufacturer(s) % discount from price list %

American Standard 54% refrigerated air condition units Mitsubishi 60% refrigerated air condition units

Dale Boren's Service Supply

Manufacturer(s) % discount from price list %

Aero Cool 30% Fridge King 30%

Ferguson Enterprises, Inc.

Manufacturer(s) % discount from price list %

N/R N/R

Volume discount information to be provided in space below (Additional discounts based on dollars expended, early pay discounts, etc.)

Varies pricing per sku and seasonal pricing to be determined per vendor. Pricing available online.

H.A. Gray & Associates

Manufacturer(s) % discount from price list %

Evapco 10%

Item Description

Trade Service Discount

ARO

Matrix Special Systems, Inc.

Manufacturer(s) % discount from price list %

Aero Cool 20% Fridge King 20%

Morrison Supply Company

Manufacturer(s) % discount from price list %

Champion 50%

Passage Supply Co.

Manufacturer(s) % discount from price list %

Source One, LuxAire, Coleman, York 45%

Passage Blue Catalog – Allied Air, Concord, 10%

Armstrong PMI, Dial, PPS, Kuul Pad, Little Giant,

Diversitech

Six T, Inc. dba Johnstone Supply

Manufacturer(s) % discount from price list %

Dail, Coleman 45%

Technical Building Services

Manufacturer(s) % discount from price list %

KMC Controls 65% list price Veris Controls 39% list price

REQUIRED QUESTIONNAIRE

Number of Personnel living and working in El Paso, Texas?
 Apple Specialties, Inc. -0
 American Refrigeration Supplies, Inc. -10
 Dale Boren's Service Supply - 14
 Ferguson Enterprises, Inc. -53
 H.A. Gray & Associates - 2
 Matrix Special Systems, Inc. -15
 Morrison Supply Company - 10
 Passage Supply Co. -25
 Six T, Inc. dba Johnstone Supply - 1
 Technical Building Services - 9
 Western Star Enterprises - 9
 Wisco Supply, Inc. -23

Apple Specialties, Inc. – N/A American Refrigeration Supplies, Inc. – 3524 Gateway East Blvd. Dale Boren's Service Supply – 809 Tony Lama Ferguson Enterprises, Inc. – 6914 Industrial Ave. H.A. Gray & Associates – 3550 Lee Blvd. Suite C. Matrix Special Systems, Inc. – 3634 Wooster Lane. Morrison Supply Company – 40 Butterfield Cir. Passage Supply Co. – 200 Chelsea St. Six T, Inc. dba Johnstone Supply - 800 Tony Lama **Technical Building Services – 1712 Wyoming Ave.** Western Star Enterprises – 11394 James Watt #503 Wisco Supply, Inc. – 815 S. Saint. Vrain St. 3. Contact Person's Name and phone number assigned to this contract in the event of an award? Apple Specialties, Inc. – Gerard Tilton (631-886-2160) American Refrigeration Supplies, Inc. – Raul Aragon / John Macias (915-533-1677) Dale Boren's Service Supply – Kelly Boren (915-779-8686) Ferguson Enterprises, Inc. – Art Tellez (915-276-3503) Paul Shagun (915-779-3388) (as of November 2014) H.A. Gray & Associates – Jane Ann Peterson (915-490-7533) / Kristina Lively (915-313-5244) Matrix Special Systems, Inc. – Greg Adams (915-591-9710) Morrison Supply Company – Raymond Galvan (915-201-6892) Passage Supply Co. – Matt Salgado, Todd Paschich (915-778-9377) Six T, Inc. dba Johnstone Supply - Eddie Salazar (915-491-7725) **Technical Building Services – Joe Gardea (915-351-8771) Western Star Enterprises – Ernest Macias (915-777-1397)** Wisco Supply, Inc. – Denise Escajeda (915-544-8294)

2. Physical Address for JIT and Walk In Pickup Orders?

٦.	rotal current Local inventory:
	Apple Specialties, Inc0
	American Refrigeration Supplies, Inc. – 1 million
	Dale Boren's Service Supply – 1.1 million
	Ferguson Enterprises, Inc. – 4 million
	H.A. Gray & Associates – \$1,250.00
	Matrix Special Systems, Inc \$10,000.00
	Morrison Supply Company - \$1.7 million
	Passage Supply Co \$2,000,000.00
	Six T, Inc. dba Johnstone Supply - N/R
	Technical Building Services - \$7,000.00
	Western Star Enterprises - \$152,912.10
	Wisco Supply, Inc \$650,000.00
5.	Number of Years in business in El Paso?
Э.	Apple Specialties, Inc. – 0
	American Refrigeration Supplies, Inc. – 65 yrs.
	Dale Boren's Service Supply – 31 yrs.
	Ferguson Enterprises, Inc. – 58 yrs.
	H.A. Gray & Associates – 1
	Matrix Special Systems, Inc. – 15
	Morrison Supply Company – 5 months in El Paso – 56 years in business
	Passage Supply Co. – 52 yrs.
	Six T, Inc. dba Johnstone Supply - 29 yrs.
	Technical Building Services – 14 yrs.
	Western Star Enterprises – 21 yrs.
	Wisco Supply, Inc. – 46 yrs.
	wisco supply, file. — 40 yrs.

4. Total Current Local Inventory?

6.	Does vendor offer discounts based on volume purchases?If yes, explain.
	Apple Specialties, Inc. – N/A
	American Refrigeration Supplies, Inc. – Yes on 3 or more purchases on equipment
	Dale Boren's Service Supply – No
	Ferguson Enterprises, Inc. – No
	H.A. Gray & Associates – No
	Matrix Special Systems, Inc. – No
	Morrison Supply Company - No
	Passage Supply Co. – No
	Six T, Inc. dba Johnstone Supply - N/R
	Technical Building Services – No
	Western Star Enterprises – N/R
	Wisco Supply, Inc. – No
7.	Does vendor offer discounts for early pay?If yes, explain. (Example; 1% or 2% 10 days, net 30)
7.	Does vendor offer discounts for early pay?If yes, explain. (Example; 1% or 2% 10 days, net 30) Apple Specialties, Inc. – 1% net 15 days
7.	
7.	Apple Specialties, Inc. – 1% net 15 days
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th Ferguson Enterprises, Inc. – No
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th Ferguson Enterprises, Inc. – No H.A. Gray & Associates – No
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th Ferguson Enterprises, Inc. – No H.A. Gray & Associates – No Matrix Special Systems, Inc. – No
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th Ferguson Enterprises, Inc. – No H.A. Gray & Associates – No Matrix Special Systems, Inc. – No Morrison Supply Company - No
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th Ferguson Enterprises, Inc. – No H.A. Gray & Associates – No Matrix Special Systems, Inc. – No Morrison Supply Company - No Passage Supply Co. – No
7.	Apple Specialties, Inc. – 1% net 15 days American Refrigeration Supplies, Inc. – No, Net 10 Dale Boren's Service Supply – Yes 2% 10 th Ferguson Enterprises, Inc. – No H.A. Gray & Associates – No Matrix Special Systems, Inc. – No Morrison Supply Company - No Passage Supply Co. – No Six T, Inc. dba Johnstone Supply – No

8.	Number of delivery trucks in El Paso?
	Apple Specialties, Inc0
	American Refrigeration Supplies, Inc. – 1
	Dale Boren's Service Supply – 6
	Ferguson Enterprises, Inc 4
	H.A. Gray & Associates – 1

Matrix Special Systems, Inc. – 11

Morrison Supply Company – 3

Passage Supply Co. – 12

Six T, Inc. dba Johnstone Supply - N/R

Technical Building Services – 2

Western Star Enterprises – 4

Wisco Supply, Inc. – 1

Service Area

Provide any Details Regarding Goods/Services Outside of El Paso Market including all Regions and or Other States:

Apple Specialties, Inc. - All States

American Refrigeration Supplies, Inc. - Arizona, New Mexico, Texas

Dale Boren's Service Supply - N/R

Ferguson Enterprises, Inc. – El Paso TX, Las Cruces, NM & Ruidoso, NM

H.A. Gray & Associates – Texas, West Texas, Texas Panhandle, San Antonio

Matrix Special Systems, Inc. - New Mexico, Texas

Morrison Supply Company - Arizona (Tucson), Las Cruces NM, El Paso TX

Passage Supply Co. - New Mexico, Texas

Six T, Inc. dba Johnstone Supply - N/R

Technical Building Services – New Mexico, Texas

Western Star Enterprises - New Mexico, Texas

Wisco Supply, Inc. – New Mexico (industrial supplies, compressor repair & service), Texas (Big Bend region – industrial supplies, compressor repairs & service)

Approved by: _____(Armando Aguirre – Executive Director)
Revised ____(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____(August 27, 2014)

Date: _____(September 16, 2014)

(July 1, 2015) (May 31, 2016)