EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: Pest Control and Related Services – ESC Region 19 Allied States

Cooperative

RFP NUMBER: 14-7040 RFP OPENING DATE: May 20, 2014

CONTRACT TERM: Date of award until May 31, 2015 with the option to extend 12 month

increments not to extend beyond 60 months in the aggregate

(Extended by Region 19 until May 31, 2016) (Extended by Region 19 until May 31, 2017) (Extended by Region 19 until May 31, 2018) (Extended by Region 19 until May 31, 2019)

FUNDING SOURCE: Various RFP's ISSUED: 26 RESPONSES: 2

ADVERTISEMENT DATES: Washington Post May 5, 2014 & May 12, 2014

BOARD MEETING DATE: July 17, 2014

RECOMMENDED FOR AWARD Continental Termite & Pest Control, Inc.

Watson Pest Management

TOTAL (estimated) \$500,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and Region 19 Allied States Cooperative members to utilize pest control and related services as required during the contract term on an as needed basis. Both vendors scored 8 or better out of a possible 10 points on the evaluation. All vendors submitted comprehensive programs regarding fly drain treatment, chute cleaning, bed bugs, lawn treatments with fertilization, fumigation, small animal service, bee control, bird control, vector mosquito control, preventative training for users of the contract, and consultation.

SPECIFICATIONS PROVIDED BY: Royce Cleveland

ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland

ESC Region 19 Allied States Cooperative

Martin Camacho

ESC Region 19 Allied States Cooperative

Mary Jane Lopez

ESC Region 19 Allied States Cooperative

Contact Information

Continental Termite & Pest Control, Inc.

Aaron O. Mendoza / Atanacio Mendoza Jr 1450 Pendale Rd. Suite K El Paso, TX 79936 915-598-1100 / 598-0400

Fax: 915-598-9990

www.continentaltermiteandpestcontrol.com / contibug@aol.com

Watson Pest Management

Bennie R. Watson / George Carter PO BOX 12823 El Paso, TX 79913 915-585-1133 Fax: 915-584-6008

www.watsonpest.com / gc@watsonpest.com Continental Termite & Pest control, Inc.

| Type of Service | <u>Drive Time</u> <u>Cost</u> | Minimum Charge Per Hour | Addition 15 Minute Charge | Response Time | Response Time Emergencies |
|---|----------------------------------|----------------------------|------------------------------|---------------|------------------------------|
| Consultation | \$25.00 | \$0 | \$0 | 24 hrs. | 4 hrs. |
| General Crawling Insections, Beetles, Crickets, | | | | | |
| Cinch Bugs, Roaches,S Spiders, Sliverfish Stink Bugs, Weevils | \$ 0 | \$50.00 / hr. | \$10.00 | 24 hrs. | 4 hrs. |
| | | | | | |
| Flies / Gnats | \$0 | \$40.00 / hr. | \$5.00 | 24 hrs. | 4 hrs. |
| Fleas | \$0 | \$50.00 / hr. | \$5.00 | 24 hrs. | 4 hrs. |
| Rodents – Mice / Rats | \$0 | \$50.00 / hr. | \$10.00 | 24 hrs. | 4 hrs. |
| Bee / Wasp Control | \$0 | \$50.00 / hr. | \$5.00 | 24 hrs. | 4 hrs. |
| Ornamental & Lawn Insect Control | \$0 | \$110.00 / hr. | \$15.00 | 24 hrs. | 4 hrs. |
| Bed Bug | \$0 | \$115.00 / hr. | \$15.00 | 24 hrs. | 4 hrs. |
| Weed Control | \$0 | \$110.00 / hr. | \$15.00 | 24 hrs. | 4 hrs. |
| Pigeon / Bird Control | \$0 | \$6.25 per lineal foot | \$0 | 24 hrs. | 4 hrs. |
| Termite Control \$0 | \$0 | \$0.35 per square foot | \$5.00 | 24 hrs. | 4 hrs. |
| Fumigation | \$0 | \$95.00 | \$15.00 | 24 hrs. | 4 hrs. |
| Value Add - ULV Fogging for <u>Mosquitoes</u> | \$0 | \$200.00 | \$25.00 | 24 hrs. | 4 hrs. |

Continental Termite & Pest control, Inc. – provides a 30 day warranty on pest control services only **Services offered in New Mexico and Texas**

Watson Pest Management

| Type of Service | Drive Time Cost | Minimum Charge Per Hour | Addition 15 Minute Charge | Response Time | Response Time Emergencies |
|--|--------------------|----------------------------|------------------------------|---------------|------------------------------|
| General Pest Control Includes Basic Crawling Flying Insects & Rodent | | \$60.00 / hr. | \$15.00 | 24 hrs. | 4 hrs <u>.</u> |
| Flying insects & Nodelii | 15 9 0 | φου.ου / III. | φ13.00 | 24 1113. | 4 1113. |
| Termite Control | \$0 | \$100.00 / hr. | \$25.00 | 24 hrs. | 4 hrs. |
| Fumigation Services | \$0 | \$100.00 / hr. | \$25.00 | 24 hrs. | 4 hrs. |
| Weed Control | \$0 | \$90.00 / hr. | \$22.50 | 24 hrs. | 4 hrs. |
| Lawn / Ornamental | \$0 | \$90.00 / hr. | \$22.50 | 24 hrs. | 4 hrs. |
| Bed Bug Service | \$0 | \$120.00 / hr. | \$30.00 | 24 hrs. | 4 hrs. |
| Animal Trapping | \$0 | \$60.00 / hr. | \$15.00 | 24 hrs. | 4 hrs. |
| Bird Control | | | | | |
| Exclusion | \$0 | \$120.00 / hr. | \$30.00 | 24 hrs. | 4 hrs. |
| Bird Control | | | | | |
| Baiting | \$0 | \$90.00 / hr. | \$22.50 | 24 hrs. | 4 hrs. |
| Consultation Services | \$0 | \$48.00 / hr. | \$12.00 | 24 hrs. | 4 hrs. |
| Vector Control | \$0 | \$200.00 / hr. | \$50.00 | 24 hrs. | 4 hrs. |

Watson Pest Management – pest control services are fully guaranteed and will return as many times as necessary to control the problem without additional charges. Any items used such as fly lights, bird spikes, bird netting and mattress encasements, carry the manufacturer's warranty. We unconditionally honor any manufacturer's warranty. Any defective item will be replaced within 24 hours if in stock or within 24 hours once received if ordered.

Services offered in New Mexico and Texas

| Approved by: | Date: |
|--|------------------|
| (Armando Aguirre – Executive Director) | (June 4, 2014) |
| (Armando Aguirre – Executive Director) | (April 21, 2015) |
| (Armando Aguirre – Executive Director) | (May 09, 2016) |
| (Armando Aguirre – Executive Director) | (March 9, 2017) |
| (Armando Aguirre – Executive Director) | (March 20, 2018) |