

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Work Uniforms, Shoes and Related– ESC Region 19 Allied States Cooperative
RFP NUMBER: 13-6978
RFP OPENING DATE: October 1, 2013
CONTRACT TERM: Date of award until October 31, 2014 with the option to extend 12 month increments periods not to extend beyond 48 months in the aggregate
(Extended by Region 19 until October 31, 2015)
(Extended by Region 19 until October 31, 2016)
(Extended by Region 19 until October 31, 2017)
FUNDING SOURCE: Various
RFP's ISSUED: 52
RESPONSES: 11
ADVERTISEMENT DATES: El Paso Times on September 6, 2013 & September 13, 2013
BOARD MEETING DATE: December 19, 2013

RECOMMENDED FOR AWARD Bazaar Uniforms & Men's Store (HUB)
Laramie Shoe World, Inc.
Northern Imports dba Work Wear Safety Shoes
Premier Uniform & Tactical Gear
RER Embroidery & Wholesales
~~Sun City Public Safety & Supply, LLC~~ *name changed as of 5/5/2017 to
Work Zone Uniforms LLC dba 24-7 Gear
Uniform World

TOTAL (estimated) \$1,500,000 / year

EXPLANATIONS:

Award of this contract will enable Region 19 and ESC Region 19 Allied States Cooperative members to purchase work uniforms and shoes from the awarded vendors as needed during the term of the contract. All the vendors awarded under this contract have local representation and store fronts. Award basis for this contract was 50% pricing, 25% past performance (references), 25% quality of products. Multiple awards are being recommended to insure adequate market coverage for area ESC Region 19 Allied States Cooperative who require these services. It should also be noted that all awarded vendors received above an 8.0 out of a possible 10 in the evaluation process.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Anneliese Price
ESC Region 19

Martin Camacho
ESC Region 19

Contact Information

Bazaar Uniforms & Men's Store (HUB)

Attn: Christopher Joseph
2430 E. Yandell
El Paso, TX 79903
915-544-7340 / 915-241-8648
Fax: 915-544-7341
www.bazaaruniforms.com

Laramie Shoe World, Inc.

Attn: Mara Fullerton-Ramirez / Ramon E. Ramirez
10600 North Loop
Socorro, TX 79927
915-443-9786
Fax: 915-790-1055
maradra7@hotmail.com / ramoeramiriez@sbcglobal.net

Northern Imports dba Work Wear Safety Shoes

Attn: Al Escamilla
1360 Lee Trevino Dr.
El Paso, TX 79936
915-227-4059 / 800-428-0373
Fax: 915-592-9346
www.workwearboots.com

Premier Uniform & Tactical Gear

Attn: Norma Navarette
4121 Montana Ave.
El Paso, TX 79903
915-630-6732
Fax: 915-845-6601
premieruniformstactical@yahoo.com / norma@premieruniform.biz / maria@premieruniform.biz

RER Embroidery & Wholesales

Attn: Maria S. Valles
1247 Franklin Perch Pl.
El Paso, TX 79912
915-892-4307
mariavalles0007@gmail.com

~~Sun City Public Safety & Supply, LLC~~ *name changed as of 5/5/2017

Work Zone Uniforms LLC dba 24-7 gear

Attn: Alejandro Gamboa
12496 Montana Ave. Ste. 41
El Paso, TX 79938
915-288-1650 / 915-288-3089
Fax: 915-239-1585
www.suncitypss.com

Uniform World

Attn: Armando E. Montes
6716 Pearl Ridge
El Paso, TX 79912
915-845-1865
Fax: 915-585-1873
aemontesa@hotmail.com

SPECIAL CONDITIONS

1. Awarded vendor will be responsible for delivery of stated goods within 14-21 days after receipt of order unless otherwise stated at time of bid submittal.
2. ESC Region 19 Purchasing Cooperative Members will provide samples of patches with specific orders
3. All pricing will include shipping and handling charges
4. Purchasing Cooperative members reserves the option to order additional quantities at stated prices unless vendor states otherwise at time of bid submittal.
5. Deviation: List any deviations from the specifications on the accompanying deviation form. Bidders must list all deviations for products offered as equals to specified products.
6. Special Delivery Terms: All deliveries shall be freight prepaid F.O.B. destination with bid prices reflecting freight and delivery charges to locations within the District. All merchandise is to be delivered within 30 calendar days of receipt of the purchase order.
7. **It is the responsibility of successful vendor(s) to coordinate and measure for uniforms with individual Purchasing Cooperative Members on site at the coop member's facility.**
8. Bidder Qualification: Samples of the referenced clothing should be provided for evaluation.
9. **Samples of shirts and/or catalogs with page number marked and provided must be submitted for evaluation purposes.**
10. **Samples of right foot shoe to be provided for evaluation purposes.**
11. Awarded vendors must have local representative available to call on Region 19 Purchasing Cooperative members for sizing and consultation for shirts, pants, jackets, and shoes.
12. Award basis will be 50% pricing, 25% past performance, and 25% quality of products submitted for award.
13. While primarily for use in El Paso & Hudspeth, please complete page 14 so that all members will know the scope of services by the vendor.

As of January 2016 - Northern Imports dba Work Wear Safety Shoes will extend their services to other State Members to include the state of New Mexico.

Item	Description	Qty	Price	Ext.	ARO
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1. Polo Shirts

ea.

- 100% cotton herringbone polo
- fashion jacquard collar with welts
- 3-button clean finished placket
- wood tone buttons
- extended tail with side vents
- one shirt pocket
- available in white/navy/ spruce & white/navy/red color combinations
- all shirts to come with “**Region 19 Head Start Transportation**” or **coop member designation embroidered emblems** which will be provided with the Purchase Order
- Reference: Unifirst Catalog #0611 or comparable
- Brand / Model: _____
- **Catalogs or samples must be provided for award consideration on alternates**

Size Medium	<u>\$10.75</u>
Size Large	<u>\$10.75</u>
Size X-large	<u>\$10.75</u>
Size 2X-large	<u>\$11.75</u>

Catalog Renca 1st Low - RER Embroidery & Wholesales

Size Medium	<u>\$14.99</u>
Size Large	<u>\$ 14.99</u>
Size X-large	<u>\$ 14.99</u>
Size 2X-large	<u>\$ 14.99</u>

Catalog SanMar K420P 2nd Low - Bazaar Uniforms & Men's Store

Size Medium	<u>\$15.89</u>
Size Medium	<u>\$15.89</u>
Size Large	<u>\$15.89</u>
Size X-large	<u>\$16.99</u>

Catalog Red Kap SK52 3rd Low - Uniform World

Size Medium	<u>\$17.84</u>
Size Large	<u>\$17.84</u>
Size X-large	<u>\$17.84</u>
Size 2X-large	<u>\$18.84</u>

Catalog Red Kap SK94 4th Low - Premier Uniform & Tactical Gear

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>	<u>Ext.</u>	<u>ARO</u>
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2. Long Sleeve Industrial Shirts

ea.

- 65/35 poly cotton poplin shirts
- two button-through pockets and banded collars
- gray shirt/ blue pin stripes
- regular long sleeve
- left side to have patch stating “**Region 19 Head Start Support Services**” or **designation by coop member** and left side to have a patch with employee’s first name which will be provided with purchase order
- Brand / Model: _____
- **Catalogs or samples must be provided for award consideration**

Size Medium	<u>\$13.29</u>
Size Large	<u>\$13.29</u>
Size X-large	<u>\$13.29</u>
Size 2X-large	<u>\$13.29</u>

Catalog **Red Kap SP14EX** **1st Low - Bazaar Uniforms & Men's Store**

Size Medium	<u>\$13.94</u>
Size Large	<u>\$13.94</u>
Size X-large	<u>\$13.94</u>
Size 2X-large	<u>\$15.09</u>

Catalog **Red Kap SP14EX** **2nd Low - Uniform World**

Size Medium	<u>\$15.95</u>
Size Large	<u>\$15.95</u>
Size X-large	<u>\$15.95</u>
Size 2X-large	<u>\$16.95</u>

Catalog **Red Kap SP14EX** **3rd Low - Premier Uniform & Tactical Gear**

Size Medium	<u>\$16.74</u>
Size Large	<u>\$16.74</u>
Size X-large	<u>\$16.74</u>
Size 2X-large	<u>\$16.74</u>

Price Includes Two Patches Sewn On

Catalog **Red Kap SP14EX** **4th Low - Sun City Public Safety & Supply, LLC**

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>	<u>Ext.</u>	<u>ARO</u>
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3. Industrial Work Pants

ea.

- 65% polyester/ 35% cotton
- jean style waste band
- front & back pockets
- reinforced seam stitching
- solid brass zipper
- machine washable
- color on all to be navy blue and black
- Brand / Model: _____
- **Catalogs or samples must be provided for award consideration**

All sizes	<u>\$11.17</u>	<u>Red Kap PT20NV</u>	1 st Low - Bazaar Uniforms & Men's Store
	<u>\$11.99</u>	<u>Red Kap PT20</u>	2 nd Low - Uniform World
	<u>\$12.50</u>	<u>Red Kap PT20</u>	3 rd Low - Premier Uniform & Tactical Gear
	<u>\$13.30</u>	<u>Red Kap PT20</u>	4 th Low - Sun City Public Safety & Supply, LLC

4. Long Sleeve Work Shirt

ea.

- 65% polyester & 35% combed cotton
- 7-button front
- 2 flushed two piece collar with sewn-in stays
- stitched down front facing strong
- angled bar tracks light gray with charcoal collar
- 2 patches required with price quotes
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**

Size Medium **\$12.19**
 Size Large **\$12.19**
 Size X-large **\$12.19**
 Size 2X-large **\$14.87**

Catalog **Red Kap SP10CW** **1st Low - Bazaar Uniforms & Men's Store**

Size Medium **\$15.56**
 Size Large **\$15.56**
 Size X-large **\$15.56**
 Size 2X-large **\$15.56**

Price Includes Two Patches Sewn On

Catalog **Red Kap SP10CW** **2nd Low - Sun City Public Safety & Supply, LLC**

Size Medium **\$15.60**
 Size Large **\$15.60**
 Size X-large **\$15.60**
 Size 2X-large **\$16.61**

3rd Low - Uniform World

Catalog **Red Kap SP10CW**

Size Medium **\$15.95**
 Size Large **\$15.95**
 Size X-large **\$15.95**
 Size 2X-large **\$16.95**

Price Includes Patches

Catalog **Red Kap SP10CW** **4th Low - Premier Uniform & Tactical Gear**

5. Long Sleeve Work Shirt

ea.

- 65% polyester & 35% combed cotton
- 7-button front
- 2 flushed two piece collar with sewn-in stays
- stitched down front facing strong
- color to be white
- 2 patches required
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**

Size Medium **\$11.49**
 Size Large **\$11.49**
 Size X-large **\$11.49**
 Size 2X-large **\$12.49**

Catalog **Red Kap SP14WH** **1st Low - Bazaar Uniforms & Men's Store**

Size Medium **\$11.95**
 Size Large **\$11.95**
 Size X-large **\$11.95**
 Size 2X-large **\$12.95**

Price Includes Patches

Catalog **Red Kap SP14WH** **2nd Low - Premier Uniform & Tactical Gear**

Size Medium **\$13.18**
 Size Large **\$13.18**
 Size X-large **\$13.18**
 Size 2X-large **\$13.18**

Price Includes Two Patches Sewn On

Catalog **Red Kap SP14WH** **3rd Low - Sun City Public Safety & Supply, LLC**

Size Medium **\$13.21**
 Size Large **\$13.21**
 Size X-large **\$13.21**
 Size 2X-large **\$13.92**

Catalog **Red Kap SP14WH** **4th Low - Uniform World**

6. Long Sleeve Work Shirt

ea.

- 100% Dacron polyester, textured 2-ply filling singles wrap
- made from visa-quality polyester fabric, 7.25 oz. Per linear foot
- Flexible hand
- 2 required tags
- colors to be navy blue, white,
- uniform type, security & flag tags
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**

Size Medium	<u>\$14.95</u>
Size Large	<u>\$14.95</u>
Size X-large	<u>\$14.95</u>
Size 2X-large	<u>\$15.95</u>

Catalog	<u>Tact Squad 8002N</u>
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1st Low - Premier Uniform & Tactical Gear

Size Medium	<u>\$14.99</u>
Size Large	<u>\$14.99</u>
Size X-large	<u>\$14.99</u>
Size 2X-large	<u>\$16.99</u>

Catalog	<u>Elbeco U110 - V1110</u>
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2nd Low - Bazaar Uniforms & Men's Store

Size Medium	<u>\$15.56</u>
Size Large	<u>\$15.56</u>
Size X-large	<u>\$15.56</u>
Size 2X-large	<u>\$15.56</u>

Catalog	<u>Liberty #771</u>
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3rd Low - Sun City Public Safety & Supply, LLC

Size Medium	<u>\$16.31</u>
Size Large	<u>\$16.31</u>
Size X-large	<u>\$16.31</u>
Size 2X-large	<u>\$18.31</u>

Catalog	<u>Elbeco U114-V1114</u>
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4th Low - Uniform World

7. Short Sleeve Smocks

ea.

- 80/20 poly/cotton
- wrinkle resistant slightly tapered fit
- Cuffed sleeves
- 4-button front
- Deep patch pockets
- Color to be navy blue
- Unifirst #4520 or comparable
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**

All sizes	<u>\$11.49</u>	<u>Red Kap TP23NV</u>	1st Low - Uniform World
	<u>\$11.79</u>	<u>Red Kap TP23NV</u>	2nd Low - Bazaar Uniforms & Men's Store
	<u>\$11.99</u>	<u>Red Kap TP23NV</u>	3rd Low - Premier Uniform & Tactical Gear
	<u>\$12.57</u>	<u>Red Kap TP23NV</u>	4th Low - Sun City Public Safety & Supply, LLC

8. ¾ Sleeve Smocks

ea.

- 80/20 poly/cotton
- deep reinforced front pockets
- buttons bell sleeves panel
- front and back slightly tapered fit
- Colors: gold, blue, white, green, red
- Unifirst #4525 or comparable
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**
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All sizes	<u>\$12.19</u>	<u>Red Kap TP31</u>	1st Low - Bazaar Uniforms & Men's Store
	<u>\$12.79</u>	<u>Red Kap TP31NV</u>	2nd Low - Uniform World
	<u>\$12.99</u>	<u>Red Kap TP31NV</u>	3rd Low - Premier Uniform & Tactical Gear
	<u>\$13.18</u>	<u>Red Kap TP31NV</u>	4th Low - Sun City Public Safety & Supply, LLC

9. Work Jackets

ea.

- 65% polyester & 35% combed cotton twill fabric
- 7 ½ oz. per square yard fabric plus warmth or permanent nylon quilted polyurethane lining
- heavy duty brass zipper
- front pockets & handy patch pocket on the left sleeve
- two-position cuffs adjustable at either side of the waste
- two patches required
- color to be dark blue or charcoal grey
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**
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All sizes	<u>\$22.34</u>	<u>Red Kap JT22NV</u>	1 st Low - Bazaar Uniforms & Men's Store
	<u>\$25.85</u>	<u>Dickies JT15NV</u>	2 nd Low - Uniform World
	<u>\$29.84</u>	<u>Dickies JT75NV</u>	3 rd Low - Sun City Public Safety & Supply, LLC
	<u>\$30.90</u>	<u>Dickie TJ15DN</u>	4 th Low - Premier Uniform & Tactical Gear

10. Industrial Cargo Pants

ea.

- Dickies 211-2372 or better
- Sample required
- Provide available colors
- Multiple pockets
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**
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All sizes	<u>\$15.75</u>	<u>Dickies 211-2372</u>	1 st Low - Uniform World
	<u>\$16.14</u>	<u>Dickies 2112372NV</u>	2 nd Low - Bazaar Uniforms & Men's Store
	<u>\$18.95</u>	<u>Dickie 211-2372</u>	3 rd Low - Premier Uniform & Tactical Gear
	<u>\$20.74</u>	<u>Dickie 211-2372</u>	4 th Low - Sun City Public Safety & Supply, LLC

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>	<u>Ext.</u>	<u>ARO</u>
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11. Polo Shirts ea.

- RedKap SK52 or better
- Sample Required
- Provide available sized
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**

All sizes	<u>\$10.75</u>	<u>Renca Small - 2XLarge</u>	1 st Low - RER Embroidery & Wholesales
	<u>\$15.17</u>	<u>Red Kap SK52</u>	2nd Low - Bazaar Uniforms & Men's Store
	<u>\$15.89</u>	<u>Red Kap SK52BR</u>	3rd Low - Uniform World
	<u>\$17.88</u>	<u>Red Kap SK52</u> (Black / Charcoal, Burgundy / Black, Green / Navy, Navy / Med Navy, Sizes Small - 4X Large)	4 th Low - Premier Uniform & Tactical Gear

12. Men's Lined Team Jackets ea.

- Provide available sizes
- JTC2 Lined Team Jackets or better
- Sample required
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**

All sizes	<u>\$25.85</u>	<u>Dickies JTC2</u>	1 st Low - Uniform World
	<u>\$27.99</u>	<u>Dickies JTC2</u>	2 nd Low - Bazaar Uniforms & Men's Store
	<u>\$30.90</u>	<u>Dickie JTC2</u>	3 rd Low - Premier Uniform & Tactical Gear
	<u>\$31.90</u>	<u>Dickie JTC2</u>	4 th Low - Sun City Public Safety & Supply, LLC

Item	Description	Qty	Price	Ext.	ARO
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13. Men's Plain Toe Service Oxfords

ea.

- Black leather uppers for easy wipe clean
- Padded collars and tongue for all day comfort
- Industrial grade comfort linings
- Cushioned insoles for absorbing shocks, and fatigue reduction
- Sidewall stitched for additional durability
- Extra grip outsole
- Must be slip resistance tested and certified
- Reference brand: Commercial workplace Grabber 2325 brand or comparable
- Samples and specification required on alternates for consideration
- Available in Mens-7-12, 13, 14, 15/ Women's- 5,6,7,-12, 13, 14, 15
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**
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pr.	<u>\$35.50</u>	<u>Warson Grabbers G1120</u>	1 st Low - Premier Uniform & Tactical Gear
	<u>\$35.99</u>	<u>D-SR4515M</u>	2 nd Low - Bazaar Uniforms & Men's Store
	<u>\$46.00</u>	<u>Grabbers G1120</u>	3 rd Low - Northern Imports dba Work Wear Safety Shoes

14. 6" Maximum Heavy duty work boots

pr.

- Premium full grain leather uppers
- EH Rated for electrical hazard protection
- Fully lined with combrelle or comparable patented product
- Cushioned insole inserts with contour cushioned heel supports
- Dual – Density polyurethane soles
- Austempered steel toe
- Oiled leather uppers
- 6 eyelets with heavy duty shoe strings
- commercial anti-slip grabbing bottoms
- Reference brand: Freedom II Model 740 or comparable
- Samples and specification required on alternates for consideration
- Available in Mens-7-11, 12, 13/ Women's- 8-11, 12
- Brand / Model; _____
- **Catalogs or samples must be provided for award consideration**
-

pr.	<u>\$44.95</u>	<u>Eurostar 255080</u>	1 st Low - Premier Uniform & Tactical Gear Northern Imports dba Work Wear Safety Shoes
	<u>\$45.99</u>	<u>DW6125</u>	2 nd Low - Bazaar Uniforms & Men's Store
	<u>\$52.65</u>	<u>Shoe By Crews 8090</u>	3 rd Low - Northern Imports dba Work Wear Safety Shoes Premier Uniform & Tactical Gear
	<u>\$74.95</u>	<u>Cebu / Borsequi</u>	4 th Low - Laramie Shoe World, Inc.

(Correction on 1st and 3rd low vendors as of 1/2014)

Required for Award Consideration:

15. Catalog Discount (hats, shirts, pants, work shoes, for both sexes, etc.) to be based on overall selection and pricing (shipping & handling to be included with discount unless otherwise stated by vendor at time of bid submittal. This vendor is required to have staff locally available for sizing and fitting:

Shoes

From retail price in current catalog
Name of Catalog or Price List
Does vendor give volume discounts?
If so, please provide details on volume discounts.

~~20%~~ **30% (correction as of 1/2014)**
Work Wear Cooperative Bid Price List
N/R

Northern Imports dba Work Wear Safety Shoes

Vendor offers mobile on site shoe fitting and sizing.

From retail price in current catalog
Name of Catalog or Price List
Does vendor give volume discounts?
If so, please provide details on volume discounts.

5%
Cebu
Additional 3% off 30 pairs or more

Laramie Shoe World, Inc.

Vendor offers mobile on site shoe fitting and sizing.

Work Uniforms & Shoes

From retail price in current catalog
Name of Catalog or Price List
Does vendor give volume discounts?
If so, please provide details on volume discounts.

Volume discount given on quotation
See Item #20
20% off on other items

Bazaar Uniforms & Men's Store

From retail price in current catalog
Name of Catalog or Price List
Does vendor give volume discounts?
If so, please provide details on volume discounts.

5% from Retail price in current catalog.
5.11 , Dickie Work Wear, VF Imagine Wear, Shoe for Crews Bates

Volume Discount given on quotation
Premier Uniform & Tactical Gear

Required for Award Consideration: (cont)

Work Uniforms

From retail price in current catalog	32%
Name of Catalog or Price List	Dickies, Red Kap, Liberty, SanMar
Does vendor give volume discounts?	Yes
If so, please provide details on volume discounts.	Sun City Public Safety & Supply, LLC

From retail price in current catalog	
Name of Catalog or Price List	Dickies 29%, Edwards 25%, Apparel 27%, VF Image Wear 20%
Does vendor give volume discounts?	Yes
If so, please provide details on volume discounts.	Uniform World

Required for Award Consideration:

16. Vendor must provide catalog for evaluation purposes	<u>SunCity PSS</u>	(Catalog)
Pricing for patch with employee's first name	<u>\$ 1.50</u>	
Pricing for employees first name embroidered on shirt	<u>\$ 0.92</u>	
Pricing for patch with employees first and last name	<u>\$ 1.50</u>	
Pricing for employees first and last name embroidered on shirt	<u>\$ 0.92</u>	
Pricing for organization name patch on shirt	<u>\$ 1.50</u>	
Pricing for organization name embroidered on shirt	<u>\$ 0.92</u>	
	1st Low - Sun City Public Safety & Supply, LLC	

Required for Award Consideration: (cont)

Vendor must provide catalog for evaluation purposes	<u>Red Kap</u>	(Catalog)
Pricing for patch with employee's first name	<u>\$ 1.40</u>	
Pricing for employees first name embroidered on shirt	<u>\$ 1.40</u>	
Pricing for patch with employees first and last name	<u>\$ 1.40</u>	
Pricing for employees first and last name embroidered on shirt	<u>\$ 1.40</u>	
Pricing for organization name patch on shirt	<u>\$ 2.40</u>	
Pricing for organization name embroidered on shirt	<u>\$ 2.40</u>	
	2nd Low - Uniform World	

Vendor must provide catalog for evaluation purposes	<u>N/R</u>	(Catalog)
Pricing for patch with employee's first name	<u>\$ 1.69</u>	
Pricing for employees first name embroidered on shirt	<u>\$ 1.69</u>	
Pricing for patch with employees first and last name	<u>\$ 1.69</u>	
Pricing for employees first and last name embroidered on shirt	<u>\$ 1.69</u>	
Pricing for organization name patch on shirt	<u>\$ 2.40</u>	
Pricing for organization name embroidered on shirt	<u>\$ 2.40</u>	(up to 10,000 stitches)
	<u>\$ 4.50</u>	(10,000 stitches and up)

**3rd Low - Bazaar Uniforms & Men's Store
(Price adjustment as of September 2014 on embroidery)**

Vendor must provide catalog for evaluation purposes	<u>5.11, Broder Brothers, Red Kap</u>	(Catalog)
Pricing for patch with employee's first name	<u>\$ 1.50</u>	<u>up to "2x4" patch w/ 1 color</u>
Pricing for employees first name embroidered on shirt	<u>\$ 4.00</u>	
Pricing for patch with employees first and last name	<u>\$ 1.50</u>	<u>up to "2x4" patch w/ 1 color</u>
Pricing for employees first and last name embroidered on shirt	<u>\$ 4.00</u>	
Pricing for organization name patch on shirt	<u>\$ 1.50</u>	<u>1 to 99 - \$0.89 for 100 or more</u>
Pricing for organization name embroidered on shirt	<u>\$ 5.00</u>	<u>up to 7,000 stitches only</u>

4th Low - Premier Uniform & Tactical Gear

17. Does vendor offer discounts on this contract to Region 19 and Region 19 Coop Member employees who wish to purchase for themselves? (This does not affect award recommendation)

Bazaar Uniforms & Men's Store – Yes 25% from retail

Laramie Shoe World, Inc. – Yes

Northern Imports dba Work Wear Safety Shoes – ~~N/R~~ Yes on bid 30% (correction as of 1/2014)

Premier Uniform & Tactical Gear – Yes 10%

RER Embroidery & Wholesales – Yes

Sun City Public Safety & Supply, LLC – Yes

Uniform World - Yes

Required for Award Consideration: (cont)

18. Name, address, and phone number of local sales representative for on-site consultation, sizing, fitting, and order processing?

Bazaar Uniforms & Men's Store

Christopher Joseph / 915-544-7340 / 915-241-8648 / 2430 E. Yandell El Paso, TX 79903

Laramie Shoe World, Inc.

Mara Fullerton-Ramirez / 915-443-9786 / 10600 North Loop Socorro, TX 79927 / maradra77@hotmail.com

Northern Imports dba Work Wear Safety Shoes

Al Escamilla / 915-227-4059 / 1360 Lee Trevino Dr. El Paso, TX 79936

Premier Uniform & Tactical Gear

Norma Navarette / 915-630-6732 / 4121 Montana Ave. El Paso, TX 79903 norma@premieruniform.biz
maria@premieruniform.biz

RER Embroidery & Wholesales

Maria S. Valles / 915-892-4307 / 1247 Franklin Perch Pl. El Paso, TX 79912

Sun City Public Safety & Supply, LLC

Alejandro Gamboa / 915-288-1650 / 12496 Montana Ave. Ste. 41 El Paso, TX 79938

Uniform World

Armando E. Montes / 915-845-1865 / 6716 Pearl Ridge El Paso, TX 79912

19. Provide 3 Companies, contact person, and phone number we can contact for reference purposes. The account should be a large account that purchases volume with multitudes of sizing performed on site by the vendor. Failure to provide this data will be grounds for the proposal not being considered.

On File

20. Vendor also should provide any details on their business regarding their ability to provide badges, and other law enforcement work wear including belts, hats, work uniforms, and other related items. To be included, vendor should label the price list/ catalog item #20, provide discounts (S & H must be included with discount provided), pictures, sizing, and all specifications to make an informed decision by the committee.

Contact vendors for more information

Bazaar Uniforms & Men's Store – Items #15 and #20

Dickies Occupational 2013 Buyer's Guide	add 25% to net price provided with catalog
Apparel, Bags and Caps. Bazaar Uniforms	25% discount from catalog price
Wrangler Workwear	add 25% to regular price provided in price list
Levi Strauss	add 27% to wholesale price list provided
VF Imagewear	add 20% to wholesale price list provided
Landau	add 30% to wholesale price list provided
Blauer	add 30% to distributor price list provided
Elbeco	add 30% to distributor price list provided
Propper	add 25% to wholesale price list provided
Edwards Apparel	add 22% to wholesale price list provided
5.11	add 25% 2013 Price list
Broder	add 25% to wholesale price list provided
Tri-Mountain	add 25% to net price list
Us Armor	add 30% to dealer price list
HWC	add 25% to dealer price list
Thorogood	add 28% to dealer price list

Premier Uniform & Tactical Gear

Badges, belts, hats, uniform pants and shirts and body armor and accessories with a 10% on law enforcement.

Amendment to Contract as of November 2013 – Discount of 10% or higher on manufactures listed and the extended discounts.

Dickies	25% off MSRP pricing
VF Imagewear	25% off MSRP pricing (Red Kap & Horace Small)
Propper International	25% off MSRP pricing
Edwards Apparel	25% off MSRP pricing
5.11 Tactical	20% off MSRP pricing
Broder Brothers	25% off MSRP pricing
Thorogood	25% off MSRP pricing
US Armor	25% off MSRP pricing
Safariland	25% off MSRP pricing (Bianchi, Monadnock, Hatch, Defence Tec, Second Chance)
PACA (Point Black)	25% off MSRP pricing 52% off MSRP pricing as of June 2014
Swat	25% off MSRP pricing
Under Armour	25% off MSRP pricing
Blackhawk	25% off MSRP pricing
Atlenco (Tru Spec)	25% off MSRP pricing
Flying Cross (Fechheimer)	25% off MSRP pricing
ASP	25% off MSRP pricing
Premier	25% off MSRP pricing
Blackinton	20% off MSRP pricing
Tact Squad	25% off MSRP pricing
Magnum	25% off MSRP pricing
United Uniform	20% off MSRP pricing
Streamlight	25% off MSRP pricing
Survival Armor	25% off MSRP pricing 67.5% off MSRP pricing as of June 2014
Elbeco	20% off MSRP pricing
Bates	18% off MSRP pricing
Second Chance	48% off MSRP pricing as of June 2014 inadvertently left off amendment

Sun City Public Safety & Supply, LLC

Badge manufacturers – Blackinton, Nielson, Smith & Warren, Heros Pride

Popular Brands – 511 Tactical, ASP, Blackhawk, Bianchi, Camelbak, Deftec, EoTec, Hatch, Safariland, Bates, Oakley, Rocky, Propper

Contact vendors for more information

Approved by: _____
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(October 28, 2013)
(September 25, 2014)
(September 18, 2015)
(October 13, 2016)