

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Athletic Equipment, Supplies, Uniforms & Related Items – ESC 19 - Allied States Cooperative (ASC)  
**RFP NUMBER:** 13-6963  
**RFP OPENING DATE:** May 1, 2013  
**CONTRACT TERM:** Date of award until July 31, 2014 with four (4) one-year optional renewal periods not to exceed 60 months in the aggregate  
(Extended by Region 19 until July 31, 2015)  
(Extended by Region 19 until July 31, 2016)  
(Extended by Region 19 until July 31, 2017)  
(Extended by Region 19 until July 31, 2018)  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 75  
**RESPONSES:** 18  
**ADVERTISEMENT DATES:** Washington Post- June 28, 2013 & July 5, 2013  
**BOARD MEETING DATE:** October 17, 2013

**RECOMMENDED FOR AWARD** Advertising Specialties of El Paso  
Alert Services, Inc. (HUB)  
~~Athletes World, Inc. dba Stadium Sports~~ \*removed as of 5/11/2017  
Athletic Supply, Inc.  
~~Baptist's Athletic Supply~~ (as of April 18, 2017)  
Blue Star Custom Uniforms Clarke Distributing  
David's Apparel, Inc.  
International Soccer  
Julie's Promotional Products  
Morse Enterprises  
Pyramid School Products  
Riddell / All American  
School Health Corporation  
Sports World  
Stadium Sports

**TOTAL (estimated)** \$3,000,000/ year

**EXPLANATIONS:**

Award of this contract will enable ESC 19 - Allied States Cooperative (ASC) members to purchase the goods and services specified in this contract when required during the contract period. All vendors recommended for award received an 80 or better out of a possible 100 in evaluation factors. International Laundry Services submitted only copies addendum 3 with no RFP, therefore was not evaluated or considered. A proposal from KS Sports proposal was received late after proposal opening deadline, therefore was not considered or recorded. A proposal from Swim Shops of the Southwest provided references without a specific contact person, references could not be verified, therefore was not considered.

**SPECIFICATIONS PROVIDED BY:** Dean Zajicek  
ESC Region 19 Facilities Consultant

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19  
Martin Camacho  
ESC Region 19

# 1 - Athletic Equipment, Supplies, Uniforms & Related Supplies

## **Advertising Specialties of El Paso**

Attn: Jose Luis Nava  
11508 Clear Lake Way  
El Paso, TX 79936  
915-479-1421  
Fax: 915-857-9775  
[joselnavapages@aol.com](mailto:joselnavapages@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Halloway	20%	Athletic Trainers, Volleyball
Champion	15%	Baseball, Basketball, Cross Country, Softball, Tennis
Pizzaz	15%	Cheerleading
Baden / Champion	15%	Gymnastics, Soccer, Football
Ball Pro Group	15%	Golf
Water Gear	15%	Swimming
Team Work	15%	Track, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - Additional 3%	National

## **Alert Services, Inc. (HUB)**

Attn: Bonnie Warren  
P.O. Box 1088  
San Marcos, TX 78667  
830-372-3333  
Fax: 830-372-1447  
[orders@alertservices.com](mailto:orders@alertservices.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Athletic, Medical, First Aid Summer 2013-Spring 2014	12%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

## **~~Athletes World, Inc. dba Stadium Sports~~ \*removed as of 5/11/2017**

Attn: John Paugh 2040  
W. Cuthbert Ave.  
Midland, TX 79701  
432-684-4992 432-684-6992 (correction as of 4/23/2015)  
Fax: 432-684-5481  
[www.athletesworldusa.com](http://www.athletesworldusa.com) / [jack@stadiumsportsusa.com](mailto:jack@stadiumsportsusa.com) / [jack@athletesworldusa.com](mailto:jack@athletesworldusa.com) (correction as of May 2016)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Stadium Sports	30%	Athletic Trainers, Golf, Wrestling
Rawlins Stadium Sports	30%	Baseball, Softball, Football
Adidas Stadium Sports	30%	Basketball, Cross Country, Soccer, Tennis, Track
Mizuno Stadium Sports	30%	Volleyball

<u>Volume Discount</u>	<u>Contract Area</u>
No	Regional / State / National

## **As of 8/29/2013 all catalogs have been replaced with one catalog Stadium Sports Catalog at 30% for all commodities**

Contact vendor for freight over 100 lbs. — Price list percentage off based at 30% off price list in catalogs

**Athletic Supply, Inc.**Attn: ~~Jose Juarez-Linda Anderegg~~ / Brad (changed as of December 2015)

1107N. Grant

Odessa, TX 79761

432-332-1568 / 432-333-4702 / 1-800-272-8555

Fax: 432-333-4702

josejua@sbcglobal.net / [brad@athleticsupplytx.com](mailto:brad@athleticsupplytx.com) / [athleticsupply@sbcglobal.net](mailto:athleticsupply@sbcglobal.net) \*email updated 4/20/2017

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Athletic Connection / MASA	5%	Athletic Trainers, Basketball, Volleyball
Athletic Connection	5%	Cheerleading, Gymnastics, Swimming, Tennis
Schutt / Athletic Connection	40% / 5%	Baseball, Football, Softball
Blazer / Stackhouse	10%	Cross Country, Track
Adidas	25%	Golf
Kwik Goal / Athletic Connection	5%	Soccer
Athletic Connection / Cliff Keen	5% / 10%	Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	State

Note: Schutt is at 40%, Athletic Connection at 5%, Cliff Keen at 10%

**Baptist's Athletic Supply (as of April 18, 2017)**

Attn: Val LaCour 211

East Main St.

Shawnee, OK 74801

800-273-7105 ext. 119

Fax: 405-273-7150

[www.baptist-athletics.com](http://www.baptist-athletics.com) / [lacourval@aol.com](mailto:lacourval@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Mueller	20%	Athletic Trainers — (Contact Vendor for volume discount)
Rawlins	25%	Baseball
Nike	40%	Basketball, Cheerleading, Cross Country, Soccer, Softball
Nike — Russell	30%	Football
Nike	20%	Golf
Wilson	10%	Gymnastics
Nike	30%	Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

**Blue Star Custom Uniforms**

Attn: Sergio Marrufo

4302 Alameda Ave. Ste. B

El Paso, TX 79905

915-274-5690 / 915-215-1327 / 915-533-8552

Fax: 915-533-8552

[www.bluestarcustomuniforms.com](http://www.bluestarcustomuniforms.com) / [bluestarcustomuniforms1@live.com](mailto:bluestarcustomuniforms1@live.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Teamwork	30%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	Regional

Contact vendor for pricing on custom uniforms

**Clarke Distributing**

Attn: Don Clarke  
 8555 W. Monroe Rd.  
 Houston, TX 77061  
 800-777-3444  
 Fax: 713-944-7980  
[www.clarke-distributing.com](http://www.clarke-distributing.com) / [don@clarke-distributing.com](mailto:don@clarke-distributing.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Clarke Catalogs <a href="http://www.clarke-distributing.com">www.clarke-distributing.com</a>	0%	Tennis

<u>Volume Discount</u>	<u>Contract Area</u>
No - Prices Wholesale	National

Shipping: FOB Houston for Requisitions, No freight for line items

**David's Apparel, Inc.**

Attn: Octavio Posada  
 9901 Carnegie Ave.  
 El Paso, TX 79925  
 915-590-3744  
 Fax: 915-592-2800  
[www.davidsapparel.com](http://www.davidsapparel.com) / [davidsapparel@yahoo.com](mailto:davidsapparel@yahoo.com) / [texasrp@aol.com](mailto:texasrp@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
ProCelebrity / Agusta	15%	Athletic Trainers
Agusta / Teamwork	15%	Baseball, Basketball, Cheerleading, Cross Country, Football, Gymnastics, Soccer, Softball, Swimming, Track, Volleyball, Wrestling
San Mar / Apparel, Bags & Caps 2013	15%	Golf
San Mar / Teamwork	15%	Tennis

<u>Volume Discount</u>	<u>Contract Area</u>
+ 72 pieces add 5% discount	National

Contact vendor for information on screen printing and embroidery

**International Soccer Store**

Attn: Lilia O. Orozco  
 5505 Montana Ave. Suite A  
 El Paso, TX  
 915-564-3732  
 Fax: 915-564-1368  
[intersocstore@yahoo.com](mailto:intersocstore@yahoo.com) / [lilly.oozco0504@gmail.com](mailto:lilly.oozco0504@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Adidas / Champion	32%	Soccer

<u>Volume Discount</u>	<u>Contract Area</u>
35% off over 100 pieces same style	Statewide

**Julie's Promotional Products**

Attn: Julia E. Aldaz  
 1212 Serenata Rd.  
 P.O. BOX 2307  
 San Elizario, TX 79849  
 915-479-1963  
 Fax: 915-851-9944  
[ortiz-julia@sbcglobal.net](mailto:ortiz-julia@sbcglobal.net)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Teamwork / Augusta	10%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling
<u>Volume Discount</u>	<u>Contract Area</u>	
No	National	

**Morse Enterprises**

Attn: Luanne Morse  
 112 S. Stanton St.  
 El Paso, TX 79901  
 915-533-2746  
 Fax: 915-533-3246  
[luanne.morse@gmail.com](mailto:luanne.morse@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Cramer	30%	Athletic Trainers
ME Sports	30 – 50%	Baseball, Softball
Spaulding	20 – 30%	Basketball
Alleson	35%	Cheerleading
Gill Athletics	8%	Cross Country
L&T Sporting	30 – 40%	Football, Soccer, Volleyball
Champion	25%	Tennis, Track,
Century	25%	Wrestling
<u>Volume Discount</u>	<u>Contract Area</u>	
Yes - Contact Vendor	National	

**Pyramid School Products**

Attn: Kenneth D. Miller  
 6510 North 54<sup>th</sup> Street  
 Tampa, Florida 33610  
 800-792-2644  
 Fax: 813-621-7688  
[bids@pyramidsp.com](mailto:bids@pyramidsp.com) / [www.pyramidsp.com](http://www.pyramidsp.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Champion Sports	20%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling
<u>Volume Discount</u>	<u>Contract Area</u>	
No	National	
\$50.00 minimum order		

**Riddell / All American**

Robin Campbell Hotchkiss / Gil Cartagena  
 6846 Alamo Downs Parkway  
 San Antonio, TX 78238  
 800-275-9844 ext. 3408  
 Fax: 210-684-4744  
[www.riddell.com](http://www.riddell.com) / [dcampbell@riddellsales.com](mailto:dcampbell@riddellsales.com) / [gcartagena@riddellsales.com](mailto:gcartagena@riddellsales.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Riddell Football	1 – 23%	Athletic Trainers
Riddell All Sport	1 – 23%	Baseball, Basketball, Cheerleading, Cross Country, Softball, Track, Volleyball, Wrestling
Riddell Football	1 – 40%	Football

<u>Volume Discount</u>	<u>Contract Area</u>
Call for volume pricing	Nation Wide

Contact vendor for seasonal discount specials, specifics, discounts and freight

**School Health Corp.**

Attn: Scott Jacobson / Christine Carlton  
 865 Muirfield Drive  
 Hanover Park, IL 60133  
 800-323-1305  
 Fax: 800-235-1305  
[www.schoolhealth.com](http://www.schoolhealth.com) / [bids@schoolhealth.com](mailto:bids@schoolhealth.com) / [ccarlton@schoolhealth.com](mailto:ccarlton@schoolhealth.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
2013 Sports Med	13%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

**Sports World, Inc.**

Attn: Charles E. Alvarez  
 11440 Montwood Dr. Suite B1  
 El Paso, TX 79936  
 915-590-8689  
 Fax: 915-598-1859  
[www.sportsworldusa1@gmail.com](http://www.sportsworldusa1@gmail.com) / [sportsworldinc@gmail.com](mailto:sportsworldinc@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Mueller / Champion	25%	Athletic Trainers
Fraizer / Sportime	20 – 45%	Baseball, Football
Sporttime / Markwort	20 – 45%	Basketball, Softball, Volleyball
Team Work	20 – 45%	Cheerleading
Champro / Champion	35%	Cross Country, Gymnastics, Soccer, Tennis, Track
Markwort	20 – 45%	Golf
Speedo / TYR	27%	Swimming
Cliff Keen	37%	Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - 50 pieces or more	National

**Stadium Sports**

Attn: John Paugh 2040  
 W. Cuthbert Ave.  
 Midland, TX 79701  
 432-684-4992  
 Fax: 432-684-5481

[www.athletesworldusa.com](http://www.athletesworldusa.com) / [jack@stadiumsportsusa.com](mailto:jack@stadiumsportsusa.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Stadium Sports	30%	Athletic Trainers, Golf, Wrestling
<del>Rawlins Stadium Sports</del>	30%	Baseball, Football, Softball
<del>Adidas Stadium Sports</del>	30%	Basketball, Cross Country, Soccer, Tennis, Track
<del>Mizuno Stadium Sports</del>	30%	Volleyball

<u>Volume Discount</u>	<u>Contract Area</u>
No	Regional / State / Nation

**As of 8/29/2013 all catalogs have been replaced with one catalog Stadium Sports Catalog at 30% for all commodities**

**2- Athletic Uniforms****Advertising Specialties of El Paso**

Attn: Jose Luis Nava  
 11508 Clear Lake Way  
 El Paso, TX 79936  
 915-479-1421  
 Fax: 915-857-9775  
[josenavapages@aol.com](mailto:josenavapages@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Halloway	20%	Athletic Trainers, Baseball, Basketball, Golf
Pizzazz	20%	Cheerleading, Gymnastics
Team Work	20%	Cross Country, Football
Challenger	20%	Soccer
Agusta	20%	Softball , Tennis, Track
Water Gear	20%	Swimming
Team Work	15%	Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - Additional 3%	National

**~~Athletes World, Inc. dba Stadium Sports~~ \*removed as of 5/11/2017**

~~Attn: John Paugh 2040  
 W. Cuthbert Ave.  
 Midland, TX 79701  
 432-684-4992  
 Fax: 432-684-5481~~

~~[www.athletesworldusa.com](http://www.athletesworldusa.com) / [jack@stadiumsportsusa.com](mailto:jack@stadiumsportsusa.com) / [jack@athletesworldusa.com](mailto:jack@athletesworldusa.com) (correction as of May 2016)~~

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
<del>Stadium Sports</del>	<del>30%</del>	<del>Athletic Trainers, Golf, Wrestling</del>
<del>Rawlins Stadium Sports</del>	<del>30%</del>	<del>Baseball, Football, Softball</del>
<del>Adidas Stadium Sports</del>	<del>30%</del>	<del>Basketball, Cross Country, Soccer, Tennis, Track</del>
<del>Mizuno Stadium Sports</del>	<del>30%</del>	<del>Volleyball</del>

<u>Volume Discount</u>	<u>Contract Area</u>
<del>No</del>	<del>Regional / State / Nation</del>

**As of 8/29/2013 all catalogs have been replaced with one catalog Stadium Sports Catalog at 30% for all commodities**

Contact vendor for freight over 100 lbs. - Price list percentage off based at 30% off price list in catalogs

**Athletic Supply, Inc.**Attn: ~~Jose Juarez~~-Linda Anderegg / Brad (changed as of December 2015)

1107N. Grant

Odessa, TX 79761

432-332-1568 / 432-333-4702 / 1-800-272-8555

Fax: 432-333-4702

josejua@sbcglobal.net / [brad@athleticsupplytx.com](mailto:brad@athleticsupplytx.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Adidas / Russell	35%	Athletic Trainers, Baseball, Basketball, Cross Country, Football, Softball, Track, Volleyball
Nike	35%	Cheerleading
Adidas / Nike	35% / 25%	Golf, Soccer
Nike / Adidas	35%	Tennis
Cliff Keen / Brute	10%	Wrestling
Nike	5%	Swimming

<u>Volume Discount</u>	<u>Contract Area</u>
No	State

Note: Adidas at 35%, Nike at 25% for Golf, Soccer

**Baptist's Athletic Supply**

Attn: Val LaCour 211

East Main St.

Shawnee, OK 74801

800-273-7105 ext. 119

Fax: 405-273-7150

[www.baptist-athletics.com](http://www.baptist-athletics.com) / [lacourval@aol.com](mailto:lacourval@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Mueller	20%	Athletic Trainers (Contact Vendor for volume discount)
Rawlins	25%	Baseball
Nike	40%	Basketball, Cheerleading, Cross Country, Soccer, Softball
Nike - Russell	30%	Football
Nike	20%	Golf
Wilson	10%	Gymnastics
Nike	30%	Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

**Blue Star Custom Uniforms**

Attn: Sergio Marrufo

4302 Alameda Ave. Ste. B

El Paso, TX 79905

915-274-5690 / 915-215-1327 / 915-533-8552

Fax: 915-533-8552

[www.bluestarcustomuniforms.com](http://www.bluestarcustomuniforms.com) / [bluestarcustomuniforms1@live.com](mailto:bluestarcustomuniforms1@live.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Teamwork	30%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	Regional



**Clarke Distributing**

Attn: Don Clarke  
 8555 W. Monroe Rd.  
 Houston, TX 77061  
 800-777-3444  
 Fax: 713-944-7980  
[www.clarke-distributing.com](http://www.clarke-distributing.com) / [don@clarke-distributing.com](mailto:don@clarke-distributing.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Clarke Catalogs <a href="http://www.clarke-distributing.com">www.clarke-distributing.com</a>	0%	Tennis

<u>Volume Discount</u>	<u>Contract Area</u>
No - Prices Wholesale	National

**David's Apparel, Inc.**

Attn: Octavio Posada  
 9901 Carnegie Ave.  
 El Paso, TX 79925  
 915-590-3744  
 Fax: 915-592-2800  
[www.davidsapparel.com](http://www.davidsapparel.com) / [davidsapparel@yahoo.com](mailto:davidsapparel@yahoo.com) / [texasrp@aol.com](mailto:texasrp@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
ProCelebrity / Augusta Augusta / Teamwork	15% 15%	Athletic Trainers Baseball, Basketball, Cheerleading, Cross Country, Football, Gymnastics, Soccer, Softball, Swimming, Track, Volleyball, Wrestling
San Mar / Apparel, Bags & Caps 2013 San Mar / Teamwork	15% 15%	Golf Tennis

<u>Volume Discount</u>	<u>Contract Area</u>
+ 72 pieces add 5% discount	National

**International Soccer**

Attn: Lilia O. Orozco  
 5505 Montana Ave. Suite A  
 El Paso, TX  
 915-564-3732  
 Fax: 915-564-1368  
[intersocstore@yahoo.com](mailto:intersocstore@yahoo.com) / [lilly.oorozco0504@gmail.com](mailto:lilly.oorozco0504@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Adidas / Champion	32%	Soccer

<u>Volume Discount</u>	<u>Contract Area</u>
35% off over 100 pieces same style	Statewide

**Julie's Promotional Products**

Attn: Julia E. Aldaz  
 1212 Serenata Rd.  
 P.O. BOX 2307  
 San Elizario, TX 79849  
 915-479-1963  
 Fax: 915-851-9944  
[ortiz-julia@sbcglobal.net](mailto:ortiz-julia@sbcglobal.net)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Teamwork	10%	Athletic Trainers
Agusta Sportswear	10%	Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

**Morse Enterprises**

Attn: Luanne Morse  
 112 S. Stanton St.  
 El Paso, TX 79901  
 915-533-2746  
 Fax: 915-533-3246  
[luanne.morse@gmail.com](mailto:luanne.morse@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Russell	35%	Athletic Trainers
ME Sports	30 – 40%	Baseball, Softball
Alleson	35%	Basketball, Cheerleading
Game Gear	35%	Cross Country, Track
L&T Sporting	30 – 40%	Football, Soccer, Volleyball
Holloway	30%	Golf
DUC Sports	30%	Tennis
Mattman	30%	Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - Contact Vendor	National

**Pyramid School Products**

Attn: Kenneth D. Miller  
 6510 North 54<sup>th</sup> Street  
 Tampa, Florida 33610  
 800-792-2644  
 Fax: 813-621-7688  
[bids@pyramidsp.com](mailto:bids@pyramidsp.com) / [www.pyramidsp.com](http://www.pyramidsp.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Champion Sports	20%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

\$50.00 minimum order

**Riddell / All American**

Robin Campbell Hotchkiss / Gil Cartagena

6846 Alamo Downs Parkway

San Antonio, TX 78238

800-275-9844 ext. 3408

Fax: 210-684-4744

[www.riddell.com](http://www.riddell.com) / [dcampbell@riddellsales.com](mailto:dcampbell@riddellsales.com) / [gcartagena@riddellsales.com](mailto:gcartagena@riddellsales.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Riddell Football	1 – 23%	Athletic Trainers
Riddell All Sport	1 – 23%	Baseball, Basketball, Cheerleading, Cross Country, Softball, Track, Volleyball, Wrestling
Riddell Football	1 – 40%	Football

<u>Volume Discount</u>	<u>Contract Area</u>
Call for volume pricing	Nation Wide

Contact vendor for seasonal discount specials, specifics, discounts and freight**Sports World, Inc.**

Attn: Charles E. Alvarez

11440 Montwood Dr. Suite B1

El Paso, TX 79936

915-590-8689

Fax: 915-598-1859

[www.sportsworldusa1@gmail.com](http://www.sportsworldusa1@gmail.com) / [sportsworldinc@gmail.com](mailto:sportsworldinc@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
San Mar	36%	Athletic Trainers, Golf, Tennis
Teamwork / Frazier	25 - 45%	Baseball
Teamwork / A4	25 - 45%	Basketball, Cross Country, Football, Softball
Teamwork	25 - 45%	Cheerleading, Soccer, Track, Volleyball
TYR / Speedo	27%	Swimming
Cliff Keen	35%	Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - Quantity 50 +	National

**Stadium Sports**

Attn: John Paugh 2040

W. Cuthbert Ave.

Midland, TX 79701

432-684-4992

Fax: 432-684-5481

[www.athletesworldusa.com](http://www.athletesworldusa.com) / [jack@stadiumsportsusa.com](mailto:jack@stadiumsportsusa.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Stadium Sports	30%	Athletic Trainers, Golf, Wrestling
<del>Rawlins</del> Stadium Sports	30%	Baseball, Football, Softball
<del>Adidas</del> Stadium Sports	30%	Basketball, Cross Country, Soccer, Tennis, Track
<del>Mizuno</del> Stadium Sports	30%	Volleyball

<u>Volume Discount</u>	<u>Contract Area</u>
No	Regional / State / National

**As of 8/29/2013 all catalogs have been replaced with one catalog Stadium Sports Catalog at 30% for all commodities**

### **3 - Medical, Health & Related Supplies**

#### **Alert Services, Inc. (HUB)**

Attn: Bonnie Warren  
 P.O. Box 1088  
 San Marcos, TX 78667  
 830-372-333  
 Fax: 830-372-1447  
[orders@alertservices.com](mailto:orders@alertservices.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Athletic, Medical, First Aid Summer 2013-Spring 2014	12%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball Swimming, Tennis, Track, Volleyball, Wrestling, Medical, Health & Related

<u>Volume Discount</u>	<u>Contract Area</u>
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No	National
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#### **~~Athletes World, Inc. dba Stadium Sports~~ \*removed as of 5/11/2017**

Attn: John Paugh 2040  
 W. Cuthbert Ave.  
 Midland, TX 79701  
 432-684-4992  
 Fax: 432-684-5481  
[www.athletesworldusa.com](http://www.athletesworldusa.com) / [jack@stadiumsportsusa.com](mailto:jack@stadiumsportsusa.com) / [jack@athletesworldusa.com](mailto:jack@athletesworldusa.com) (correction as of May 2016)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Stadium Sports	30%	Athletic Trainers, Golf, Wrestling
Rawlins Stadium Sports	30%	Baseball, Softball
Wilson / Adidas Stadium Sports	30%	Basketball
Adidas Stadium Sports	30%	Cross Country, Soccer
Adidas / Rawlins Stadium Sports	30%	Football
Adidas Stadium Sports	30%	Tennis, Track
Mizuno Stadium Sports	30%	Volleyball

<u>Volume Discount</u>	<u>Contract Area</u>
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No	Regional / State / National
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#### **As of 8/29/2013 all catalogs have been replaced with one catalog Stadium Sports Catalog at 30% for all commodities**

Contact vendor for freight over 100 lbs. - Price list percentage off based at 30% off price list in catalogs

#### **Baptist's Athletic Supply**

Attn: Val LaCour 211  
 Esat Main St.  
 Shawnee, OK 74801  
 800-273-7105 ext. 119  
 Fax: 405-273-7150  
[www.baptist-thletics.com](http://www.baptist-thletics.com) / [lacourval@aol.com](mailto:lacourval@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Mueller	20%	Athletic Trainers
Rawlins	25%	Baseball
Nike	40%	Basketball, Cheerleading, Cross Country, Soccer, Softball
Nike - Russell	30%	Football
Nike	20%	Golf
Wilson	10%	Gymnastics
Nike	30%	Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
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None	National
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**Clarke Distributing**

Attn: Don Clarke  
 8555 W. Monroe Rd.  
 Houston, TX 77061  
 800-777-3444  
 Fax: 713-944-7980  
[www.clarke-distributing.com](http://www.clarke-distributing.com) / [don@clarke-distributing.com](mailto:don@clarke-distributing.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Clarke Catalogs <a href="http://www.clarke-distributing.com">www.clarke-distributing.com</a>	0%	Tennis

<u>Volume Discount</u>	<u>Contract Area</u>
No - Prices Wholesale	National

**David's Apparel, Inc.**

Attn: Octavio Posada  
 9901 Carnegie Ave.  
 El Paso, TX 79925  
 915-590-3744  
 Fax: 915-592-2800  
[www.davidsapparel.com](http://www.davidsapparel.com) / [davidsapparel@yahoo.com](mailto:davidsapparel@yahoo.com) / [texasrp@aol.com](mailto:texasrp@aol.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
ProCelebrity / Agusta	15%	Athletic Trainers
Agusta / Teamwork	15%	Baseball, Basketball, Cheerleading, Cross Country, Football, Gymnastics, Soccer, Softball, Swimming, Track, Volleyball, Wrestling
San Mar / Apparel, Bags & Caps 2013	15%	Golf
San Mar / Teamwork	15%	Tennis
San Mar	15%	Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
+ 72 pieces add 5% discount	National

Contact vendor for information on screen printing and embroidery

**International Soccer**

Attn: Lilia O. Orozco  
 5505 Montana Ave. Suite A  
 El Paso, TX  
 915-564-3732  
 Fax: 915-564-1368  
[intersocstore@yahoo.com](mailto:intersocstore@yahoo.com) / [lilly.oorozco0504@gmail.com](mailto:lilly.oorozco0504@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Adidas / Champion	32%	Soccer

<u>Volume Discount</u>	<u>Contract Area</u>
35% off over 100 pieces same style	Statewide

**Morse Enterprises**

Attn: Luanne Morse  
 112 S. Stanton St.  
 El Paso, TX 79901  
 915-533-2746  
 Fax: 915-533-3246  
[luanne.morse@gmail.com](mailto:luanne.morse@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Cramer	30%	Athletic Trainers
Korney Board	30%	Basketball, Volleyball
Fox40	30%	Cross Country
Century	25%	Wrestling
Muella	30%	Medical, Health & Related

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - Contact Vendor	National

**Pyramid School Products**

Attn: Kenneth D. Miller  
 6510 North 54<sup>th</sup> Street  
 Tampa, Florida 33610  
 800-792-2644  
 Fax: 813-621-7688  
[bids@pyramidsp.com](http://bids@pyramidsp.com) / [www.pyramidsp.com](http://www.pyramidsp.com) / [orders@pyramidsp.com](mailto:orders@pyramidsp.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Champion Sports	20%	Athletic Trainers, Baseball, Basketball, Cheerleading, Cross Country, Football, Golf, Gymnastics, Soccer, Softball, Swimming, Tennis, Track, Volleyball, Wrestling

<u>Volume Discount</u>	<u>Contract Area</u>
No	National

\$50.00 minimum order

**Sports World, Inc.**

Attn: Charles E. Alvarez  
 11440 Montwood Dr. Suite B1  
 El Paso, TX 79936  
 915-590-8689  
 Fax: 915-598-1859  
[www.sportsworldusa1@gmail.com](mailto:www.sportsworldusa1@gmail.com) / [sportsworldinc@gmail.com](mailto:sportsworldinc@gmail.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Muller / Champion	25%	Athletic Trainers
Sporttime / Frazier	20 - 45%	Baseball, Football
Sporttime / Markwort	20 - 45%	Basketball, Softball
Teamwork	20 - 45%	Cheerleading
Champion / Champro	35%	Cross Country, Gymnastics, Soccer, Tennis, Track, Volleyball
Markwort	20 - 45%	Golf
Speedo / TYR	27%	Swimming
Cliff Keen	37%	Wrestling
Muellar	25%	Medical, Health & Related

<u>Volume Discount</u>	<u>Contract Area</u>
Yes - Quantity 50 +	National

**Stadium Sports**

Attn: John Paugh 2040

W. Cuthbert Ave.

Midland, TX 79701

432-684-4992

Fax: 432-684-5481

[www.athletesworldusa.com](http://www.athletesworldusa.com) / [jack@stadiumsportsusa.com](mailto:jack@stadiumsportsusa.com)

<u>Catalog Name</u>	<u>Percentage</u>	<u>Commodity</u>
Stadium Sports	30%	Athletic Trainers, Golf, Wrestling
<del>Rawlins / Mizuno</del> Stadium Sports	30%	Baseball
<del>Wilson / Adidas</del> Stadium Sports	30%	Basketball
<del>Adidas / Asics</del> Stadium Sports	30%	Cross Country, Track
<del>Adidas / Rawlins</del> Stadium Sports	30%	Football
<del>Adidas / Diadora</del> Stadium Sports	30%	Soccer
<del>Rawlins / Russell</del> Stadium Sports	30%	Softball
<del>Adidas</del> Stadium Sports	30%	Tennis
<del>Mizuno / Asics</del> Stadium Sports	30%	Volleyball

**Volume Discount****Contract Area**

No

Regional / State / National

**As of 8/29/2013 all catalogs have been replaced with one catalog Stadium Sports Catalog at 30% for all commodities**

Approved by: \_\_\_\_\_  
 (James R. Vasquez- Executive Director)  
 (Armando Aguirre- Executive Director)  
 (Armando Aguirre- Executive Director)  
 (Armando Aguirre- Executive Director)

Date: \_\_\_\_\_  
 (May 15, 2013)  
 (June 16, 2014)  
 (June 4, 2015)  
 (July 20, 2016)