

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Aluminum Ramp, Stairs, Railings and Related – ESC Region 19 Purchasing Cooperative  
**RFP NUMBER:** 12-6850  
**RFP OPENING DATE:** September 27, 2012  
**CONTRACT TERM:** Date of award until September 30, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate  
**(Extended by Region 19 until September 30, 2014)**  
**(Extended by Region 19 until September 30, 2015)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 1  
**RESPONSES:** 1  
**ADVERTISEMENT DATES:** September 11<sup>th</sup> & 18<sup>th</sup>, 2012  
**BOARD MEETING DATE:** October 18, 2012

**RECOMMENDED FOR AWARD** **G&A Manufacturing, Inc. (HUB Qualified)**

**TOTAL (estimated)** **\$100,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Cooperative members to purchase the stated goods and services when required during the contract period. Pricing can be found attached to the end of the award summary, but please confirm the pricing with the designated contact person for each awarded vendor prior to processing an order.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19

Anneliese Price  
ESC Region 19

Martin Camacho  
ESC Region 19

**ORDER INFORMATION:**

**G&A Manufacturing, Inc. (HUB Qualified)**

Wayne Morse  
510 South Lawrence Blvd.  
Keystone Heights, FL 32656  
352-473-6882  
Fax: 352-473-0720

[www.gamanufacturing.com](http://www.gamanufacturing.com) / [gamanufacturing@bellsouth.net](mailto:gamanufacturing@bellsouth.net)

**SPECIAL CONDITIONS**

1. AWARD BASIS FOR THIS CONTRACT WILL BE 60% PRICING, 15% COMPLIANCE WITH SPECIFICATIONS, AND 20% REFERENCE CHECKS AND QUALITY OF WORKMANSHIP VERIFIED.
2. THIS CONTRACT WILL INCLUDE BUT NOT BE LIMITED TO RAMPS, STAIRS, STAIR TOWERS, WALKWAYS, RAILINGS AND CUSTOM FABRICATION AS REQUESTED BY ESC REGION 19 PURCHASING COOPERATIVE MEMBERS.
3. ALL PRODUCTS WILL BE 100% ALUMINUM, CODE COMPLIANT, AND FULLY RECYCLABLE.
4. TURNKEY WARRANTIES WILL BE FOR A MINIMUM OF 5 YEARS AGAINST ANY FACTORY DEFECTS AND THE VENDOR WILL BE RESPONSIBLE FOR ALL COSTS ASSOCIATED WITH DEFECTS NOT DUE TO ABUSE OR OTHER ACCIDENTS AT ITS COST EXCLUSIVELY.
5. ALL WALKING SURFACES WILL BE SLIP RESISTANT FOR SAFE AND EASY ACCESS
6. ALL RAMPS MUST BE ADA COMPLIANT FOR ACCESS TO PORTABLE AND MODULAR BUILDINGS
7. ALUMINUM WILL BE NON CORROSIVE AND NON-COMBUSTIBLE.
8. HOOPS WILL BE WELDED AND MINIMUM CONNECTORS WILL BE CONSIDERED WHEN AWARDING THIS CONTRACT.
9. VENDOR MUST HAVE CAPABILITY OF ADJUSTABLE HEIGHTS AND SLOPES FOR BOTH PERMANENT AND RE-LOCATABLE INSTALLATIONS.
10. SHIPPING AND HANDLING WILL BE QUOTED BY VENDOR AT COST PRIOR TO SHIPMENT SO THAT IT CAN BE ENCUMBERERED WITH THE PURCHASE ORDER TO BE GENERATED.
11. AWARDED VENDOR WILL PROVIDE SHOP DRAWINGS TO THE ESC REGION 19 PURCHASING COOPERATIVE MEMBER UPON RECEIPT OF PURCHASE ORDER.
12. VENDOR MUST BE ABLE TO PROVIDE SEALED PROFESSIONAL ENGINEERING DRAWINGS UPON REQUEST.
13. ALUMINUM COMPONENTS MUST CONFORM TO THE ALUMINUM ASSOCIATION SPECIFICATIONS AND GUIDELINES FOR ALUMINUM STRUCTURES.
14. ALUMINUM WELDING MUST COMPLY WITH ANSI/AWS D1.2-97 GAS METAL ARC WELDING PROCESS AND SHALL BE PERFORMED BY PROFESSIONAL OPERATORS.
15. ALL EXPOSED SURFACES AND JOINTS WILL BE SMOOTH AND FREE OF SHARP EDGES THAT COULD BE DANGEROUS TO USERS.
16. VENDORS MUST PROVIDE PRICE SHEETS, ANY DISCOUNTS FOR VOLUME ORDERS, APPROXIMATE SHIPPING CHARGES, COMPLETE SPECIFICATIONS (ENGINEERING, DESIGN, AND MATERIALS) FOR ALL ITEMS CONSIDERED FOR AWARD.
17. FAILURE TO PROVIDE 3 REFERENCES FOR WHICH COMPARABLE WORK HAS BEEN PERFORMED OVER THE PAST 12 MONTHS WILL BE A FACTOR IN AWARD OF THIS CONTRACT

**CHECK OFF LIST FOR AWARD CONSIDERATION:**

1. ALL PRICING AND SPECIFICATIONS PROVIDED INCLUDING VOLUME DISCOUNTS? Y X N \_\_
2. ALL INSURANCE AND COVERAGES INCLUDED INCLUDING BONDING LIMITS FOR LARGE JOBS? Y X N \_\_
3. ALL PICTURES OF WORK AND CONFIGURATIONS PROVIDED? Y X N \_\_
4. THREE LARGE SCALE REFERENCES PROVIDED INCLUDING NAME OF AGENCY, PHONE NUMBER, CONTACT PERSON, TITLE, EMAIL ADDRESS, AND SIZE OF LAST JOB PERFORMED INCLUDING TIME FRAME AND DATE? Y X N \_\_  

All references on file
5. ALL BIDDING DOCUMENTS COMPLETED AND ANSWERED? Y X N \_\_

**(Price list attached at end of award summary)**

Approved by: \_\_\_\_\_  
(James R. Vasquez- Executive Director)  
(James R. Vasquez- Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(October 1, 2012)  
(August 22, 2013)  
(August 25, 2014)

# G & A Manufacturing, Inc.

**Aluminum Ramp, Stairs, Railings, and Related - ESC Region 19 Purchasing Cooperative - BID # 12-6850 Pricing**

<b>Aluminum Stairs - 6" or 7" Riser Height</b>		
<b>Landing &amp; Stair Combination (Standard Width)</b>		<b>PRICE</b>
5' Square Landing w/ 3 Riser Stair System	Each	\$1,355.00
5' Square Landing w/ 4 Riser Stair System	Each	\$1,422.00
5' Square Landing w/ 5 Riser Stair System	Each	\$1,612.00
5' Square Landing w/ 6 Riser Stair System	Each	\$1,685.00
5' Square Landing w/ 7 Riser Stair System	Each	\$1,839.00
Deduct this amount from above price for Stair Bottom & Rails Only		Minus \$650.00
<b>Landing &amp; Ramp Combination</b>		<b>PRICE</b>
5'-4" X 5'-4" Landing w/ 42" Vertical Picket Guardrail and 4' X 24' Ramp w/ 38" Two-Line Railing	Each	\$3,683.00
5'-4" X 5'-4" Landing w/ 42" Vertical Picket Guardrail and 4' X 24' Ramp w/ 42" Vertical Picket Guardrail, 34" Grabrail, & 23" Childs Grabrail	Each	\$4,175.00
5'-4" X 5'-4" Landing w/ 42" Vertical Picket Guardrail and 4' X 30' Ramp w/ 38" Two-Line Railing	Each	\$4,362.00
5'-4" X 5'-4" Landing w/ 42" Vertical Picket Guardrail and 4' X 30' Ramp w/ 42" Vertical Picket Guardrail, 34" Grabrail, & 23" Childs Grabrail	Each	\$4,980.00
<b>Individual Landings</b>		<b>PRICE</b>
5'-4" Square Landing w/ 42" Vertical Picket Guardrail	Each	\$963.00
5'-0" Square INT Landing or TURN Landing w/ 42" Vertical Picket Guardrail	Each	\$984.00
5'-4" X 10'-8" TURNBACK Landing w/ 42" Vertical Picket Guardrail	Each	\$1,803.00
<b>Custom Landings With Guardrails</b>		<b>PRICE</b>
Square and Rectangular Shapes Only	Sq. Ft.	\$34.50
<b>Ramps By Square Foot Pricing - Standard Ramp Sections are 6', 8' &amp; 10' Lengths.</b>		<b>PRICE</b>
4' Wide Ramp w/ 38" Two-Line Handrails	Sq. Ft.	\$28.50
4' Wide Ramp w/ 42" Vertical Picket Guardrails, 34" Grabrail, & 23" Childs Grabrail	Sq. Ft.	\$33.50
<b>ADD this amount per SQ. FT. for Custom Ramp Lengths</b>	Sq. Ft.	\$5.00
<b>Walkway/Platforms</b>		<b>PRICE</b>
5' & Wider WITHOUT Guardrails	Sq. Ft.	\$26.00
Under 5' Wide & WITHOUT Guardrails	Sq. Ft.	\$29.00
<b>Guardrails</b>		<b>PRICE</b>
42" High Vertical Picket Guardrails (for Walkway/Platform)	Lin. Ft.	\$40.00
<b>Options:</b>		<b>PRICE</b>
Two-Line Handrail Core Drilled or Base Plate	Lin. Ft.	\$38.00
Three-Line Handrail Core Drilled or Base Plate	Lin. Ft.	\$43.00
Vertical Picket Guardrails Core Drilled or Base Plate	Lin. Ft.	\$46.00
<b>Stair Tower - Any Stair Height over 12' requires an Intermediate Landing</b>		<b>PRICE</b>
Landing w/ 42" Vertical Picket Guardrail	Sq. Ft.	\$45.00
Tower 1' to 4' High (Up to 4 Legs)	Each	\$410.00
Tower 1' to 4' High (6 or more Legs)	Each	\$800.00
Tower 4' to 6' High (Up to 4 Legs)	Each	\$970.00
Tower 4' to 6' High (6 or more Legs)	Each	\$1,708.00
Tower 6' to 10' High (Up to 4 Legs)	Each	\$1,977.00
Tower 6' to 10' High (6 or more Legs)	Each	\$2,735.00
Tower 10' to 14' High (Up to 4 Legs)	Each	\$2,830.00
Tower 10' to 14' High (6 or more Legs)	Each	\$3,820.00
Tower 14' to 18' High (Up to 4 Legs)	Each	\$3,075.00
Tower 14' to 18' High (6 or more Legs)	Each	\$4,650.00
Stairs - Per Riser	Each	\$325.00
For Stairs Other Than 6" or 7" Riser Add - Per Riser	Each	\$50.00
<b>Shipping Pricing To Be Determined on a Per Job Basis.</b>		
<b>Any Required Engineered Drawings &amp; Calculation Pricing To Be Determined on a Per Job Basis.</b>		
<b>2.5% Discount on Orders Totaling \$50,000.00 or More - 5% Discount on Orders Totaling \$75,000.00 or More.</b>		