

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Vigilant Surveillance & Security System Services- ESC Region 19  
Purchasing Cooperative  
**RFP NUMBER:** 09-6425  
**RFP OPENING DATE** July 23, 2009  
**CONTRACT TERM:** Date of award until August 31, 2010 with the option to extend in 12-  
month increments not to exceed 36 months in the aggregate  
**(Extended until August 31, 2011 on July 28, 2010 by ESC Region 19)**  
**(Extended until August 31, 2012 on July 26, 2011 by ESC Region 19)**  
**FUNDING SOURCE:** Various ESC Region 19 Purchasing Cooperative members  
**RFP's ISSUED:** 2  
**RESPONSES:** 1  
**ADVERTISEMENT DATES:** July 8 and July 15, 2009  
**BOARD MEETING DATE:** December 10, 2009

**RECOMMENDED FOR AWARD:** **SD Technologies**

**TOTAL (ESTIMATED)** \$100,000.00

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to purchase stated surveillance and security system services. There was only one sole vendor who bid on the contract.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
Purchasing Manager

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19

Martin Camacho  
ESC Region 19

Nancy Alvarado  
ESC Region 19

**ORDER INFORMATION:**

**SD Technologies**  
**Attn: Rebecca A. Sullivan**  
**11426 Rojas Dr. Ste. A-9**  
**El Paso, TX. 79936**  
**915-629-0463**  
**Fax: 915-590-1971**  
[rsullivan@sd-tech.us](mailto:rsullivan@sd-tech.us)

**PROPOSAL RESPONSE SHEET**

This contract will be available to all members of the ESC Region 19 Purchasing Cooperative; the vendor will agree to facilitate and work with existing agencies as well as any additional members in the State of Texas that join during the contract period, unless otherwise stated at the time submittals are received.

**PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE;**

- ANTHONY ISD
- ~~ALVIN ISD~~
- ~~ARLINGTON ISD~~
- ~~BLANCO ISD~~
- BURNHAM WOOD CHARTER SCHOOLS
- CANDLELIGHTERS OF EL PASO
- CANUTILLO ISD
- ~~CARROLLTON FARMERS BRANCH ISD~~
- CITY OF EL PASO
- CITY OF HORIZON
- CITY OF SOCORRO
- CLINT ISD
- EL PASO ACADEMY EAST
- EL PASO CATHOLIC DIOCESE
- EL PASO COMMUNITY COLLEGE
- EL PASO ISD
- EI PASO MHMR
- EL PASO SCHOOL FOR EXCELLENCE
- FABENS ISD
- HOUSING AUTHORITY OF EL PASO, TEXAS
- ~~PLANO ISD~~
- REGION 19 MAIN BUILDING
- REGION 19 HEAD START
- SAN ELIZARIO ISD
- SAINT MARK'S SCHOOL
- SOCORRO ISD
- TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER
- TORNILLO ISD
- UTEP
- YSLETA ISD
- YWCA OF EL PASO

**VENDOR HAS AGREED TO SERVICE ALL COOPERATIVE MEMBERS**

## SPECIAL CONDITIONS

1. This contract will be for complete service, maintenance, and upgrades to the Main Building located at 6611 Boeing Drive, El Paso, TX 79925 and other locations throughout the ESC Region 19 network of facilities as well as other agencies that are part of the ESC Region 19 Purchasing Cooperative;
2. Services under this contract will be limited to sales, service, maintenance, repair, replacement, and extensions of existing systems where compatibility is cause for a continuation of Vigilant Surveillance and Security equipment.
3. Additionally, this contract will be for new installs and maintenance as needed by Region 19 and its Purchasing Cooperative members during the contract period.
4. Vendor must submit a copy of its licenses and permits as well as other documentation in compliance with local, state, and federal laws.
5. Vendor must be certified locally to install, service, maintain, and trouble shoot vigilant surveillance and security systems and proof in writing must be submitted by the manufacturer.
6. Vendor must provide proof of General Liability, Auto Liability, and Workers Compensation Insurance for award consideration. Vendors who cannot provide these requirements need not respond to this proposal.
7. Vendors must be able to provide payment bonding for single projects exceeding \$25,000 and both payment bonding and performance bonding for any single projects that exceed \$100,000.
8. This contract will be awarded based on 70% pricing and 30% vendor performance history and ability to facilitate requirements specified in this proposal.
9. A price list either hard copy paper or CD must be submitted with proposals
10. Any vendors wishing to see some of existing installations and equipment to be serviced and/or upgraded during the contract term can contact Ed Nicholas for Head Start locations at 915-915-276-3798 or Bob Moseley can be reached at 915-329-2087 for the ESC Region 19 Boeing location. A list of other ESC Region 19 Purchasing Cooperative members is provided with this RFP.
11. By submitting this proposal, the vendor is attesting it is providing the very best pricing available to any of its customers. If not, vendor must provide a reason in writing with proposal as to why not.

**BID RESPONSE FORM**

**Lot 1- Vigilant Surveillance & Security System Services**

- 1. Response Time for normal service calls? 24 hours
- 2. Response Time for emergency service calls? 4 hours
- 3. Hourly Rate for Service Work ? \$72.50 hour
- 4. Hourly Rate for estimating and consulting? \$ N/A hour – **NO CHARGE**
- 5. Does hourly rate include two technicians? Yes X No
- 6. Hourly Rate for Service Work after 6PM, Weekends, and Holidays? \$ 108.75 / hour
- 7. Markup over Cost for parts & supplies?
 

Less than \$2500	<u>36</u> %
Less than \$5000	<u>32</u> %
Less than \$10,000	<u>29</u> %
Greater than \$10,000	<u>25</u> %
- 8. ESC Region 19 understands that price lists change frequently, and the trade services suggested list pricing from the manufacturer must be submitted with this contract and kept current with the ESC Region 19 Purchasing Cooperative at all times during the contract period.  
 Agreed RAS 7-10-09  
 (Initial & date agreement)
- 9. Vendor must provide a letter from Vigilant stating it is authorized and certified to repair, replace, install, and sell Vigilant Surveillance and Security Equipment and parts and installation.  
  
 Provided? Yes X No

**SOLE VENDOR- SD Technologies**

**REQUIRED QUESTIONNAIRE FOR AWARD CONSIDERATION:**

- 1. Number of Service Personnel living and working in El Paso, Texas?  
  
**7**
- 2. Contact Person's Name and phone number assigned to this contract in the event of an award?  
  
**Rebecca Sullivan – 915-629-0463 / 915-539-2440 cell**
- 3. Number of Years in business in El Paso?  
  
**4 years**
- 4. Number of service/installation vehicles?

Approved by: \_\_\_\_\_ Date: \_\_\_\_\_

(Dr. James R. Vasquez- Executive Director)	(October 27, 2009)
(Dr. James R. Vasquez – Executive Director)	(July 28, 2010)
(Sonia Eubank – Associate Executive Director)	(July 26, 2011)