

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Concrete, Rockwall, Sidewalk, and Landscaping Services-  
ESC Region 19 Purchasing Cooperative  
**RFP NUMBER:** 10-6545  
**RFP OPENING DATE:** July 14, 2010  
**CONTRACT TERM:** Date of award until August 31, 2011 with the option to  
extend in increments of 12 months not to exceed 36  
months in the aggregate  
**(Extended until August 31, 2012 by ESC Region 19)**  
**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 60  
**RESPONSES:** 11  
**ADVERTISEMENT DATES:** June 27<sup>th</sup> and July 4<sup>th</sup>, 2010  
**BOARD MEETING DATE:** September 9, 2010  
**RECOMMENDED FOR AWARD**

~~HIGH RIDGE GENERAL CONTRACTOR, INC. (HUB)~~  
name changed to  
AO GENERAL CONTRACTOR, INC. **as of 1/4/12**  
JOBE MATERIALS, L.P.  
MCKENZIE DEVELOPMENT, LLC (HUB QUALIFIED)  
MIRADOR ENTERPRISES, INC. (HUB)  
PRIDE GENERAL CONTRACTORS, LLC (HUB)  
RC CONCRETE, LLC (HUB QUALIFIED)  
SOUTHWEST GENERAL CONTRACTOR EP INC. (HUB)  
**TOTAL (estimated) \$2,000,000**

**EXPLANATIONS:**

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase concrete, rockwall, sidewalks, and related landscaping services when required during the contract period. While pricing was the predominant factor in making award recommendations, reference checks accounted for 25% of the award recommendation for these goods and services. A proposal from Martinez Irrigation & Landscaping was not considered because the Felony Conviction Debarment Suspension notification was not complete, no required references were submitted, and no proof of insurance was submitted. A proposal from Major Changes Construction did not have required Workers Compensation Insurance or an authorized alternate insurance product for Workers Compensation, hence it was not considered. In making an award recommendation, several other factors were considered in addition to pricing such as the completeness of the response, the number of employees versus leased employees, the number of work vehicles owned by the vendor, and any other factors that would determine the ability of the awarded contractors to provide stated services for the overall membership of the ESC Region 19 Purchasing Cooperative membership.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19

Martin Camacho  
ESC Region 19

Nancy Alvarado  
ESC Region 19

**ORDER INFORMATION:**

~~HIGH RIDGE GENERAL CONTRACTOR, INC.~~  
name changed to AO GENERAL CONTRACTOR, INC  
as of 1/4/12  
ATTN: ABELARDO OLIVAS  
~~488 S. YARBROUGH DRIVE, SUITE D-~~  
1050 DIESEL DR.  
EL PASO, TX 79907  
915-860-4871  
FX: 915-860-8876  
[www.highridgegc.com](http://www.highridgegc.com)  
[high.ridge@live.com](mailto:high.ridge@live.com)

JOBE MATERIALS, L.P.  
ATTN: CHARLIE TELLEZ  
1150 SOUTHVIEW DRIVE  
EL PASO, TX 79928-5240  
915-298-9900  
FAX: 915-298-9990  
[www.jobeco.com](http://www.jobeco.com)  
[charlie@jobematerials.com](mailto:charlie@jobematerials.com)

MCKENZIE DEVELOPMENT, LLC  
ATTN: ELIZABETH MCKENZIE  
P.O. BOX 1204  
CLINT, TX 79836-1204  
915-852-7300  
FX: 915-852-4275  
[www.mckenziefirm@aol.com](mailto:www.mckenziefirm@aol.com)

MIRADOR ENTERPRISES, INC.  
ATTN: HECTOR MARTINEZ  
8201 LOCKHEED, SUITE 110  
EL PASO, TX 79925  
915-546-4111  
FX: 915-351-1221  
[www.miradorenterprises.com](http://www.miradorenterprises.com)

PRIDE GENERAL CONTRACTORS, LLC  
ATTN: JESUS GONZALEZ  
5959 GATEWAY WEST, SUITE 548  
EL PASO, TX 79925  
915-771-9601/ CELL- 915-208-6724  
FX: 915-771-9600  
[www.pridegeneralcontractors11c@gmail.com](mailto:www.pridegeneralcontractors11c@gmail.com)

RC CONCRETE LLC  
ATTN: RALPH CARRILLO  
207 S. MOON ROAD  
EL PASO, TX 79927  
915-860-0751  
FX: 915-790-0987  
[www.rcconcrete@sbcglobal.net](http://www.rcconcrete@sbcglobal.net)

SOUTHWEST GENERAL CONTRACTORS E.P. INC.  
ATTN: ELIAS RAMOS, JR. AND VIRGINIA VENEGAS  
2707 MONTANA AVENUE  
EL PASO, TX 79903  
915-872-0695  
FX: 915-872-1160  
[vvenegas@southwest-gc.com](mailto:vvenegas@southwest-gc.com)

**PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE;**

Will awarded vendor work with all Region 19 Purchasing Cooperative Members? If no, please indicate which members vendor cannot work with by checking the box next to the member.

**Awarded vendors all agreed to work with ESC Region 19 Purchasing Cooperative members**

Region 19 Head Start Sites	YES
Anthony ISD	YES
Candle Lighters of El Paso	YES
Canutillo ISD	YES
City of El Paso	YES
City of Horizon	YES
City of Socorro	YES
Clint ISD	YES
El Paso Catholic Diocese	YES
El Paso Community College	YES
El Paso Housing Authority	YES
El Paso MHMR	YES

**Awarded vendors all agreed to work with ESC Region 19 Purchasing Cooperative members**

El Paso School for Excellence	YES
Fabens ISD	YES
El Paso ISD	YES
San Elizario ISD	YES
Socorro ISD	YES
Texas Tech University Health Science Center	YES
University of Texas at El Paso	YES
Tornillo ISD	YES
Ysleta ISD	YES
YWCA's of El Paso	YES

Does vendor agree to provide its goods and services to other local governmental and non-profit organizations in the El Paso market during the contract term that wish to join the ESC Region 19 Purchasing Cooperative?

If no, please explain: **YES- ALL VENDORS AGREED TO EXTEND GOODS AND SERVICES TO NEW MEMBERSHIP IN EL PASO COUNTY**

**SPECIAL CONDITIONS**

1. Guaranteed response time after receipt of order will be a determining factor in award recommendation.
2. Award basis will be 75% Pricing, 25% Past Performance & reference checks. ESC Region 19 also reserves the right to utilize other Texas Education Code evaluation criteria in the evaluation process, when determined to be in the ESC Region 19 Purchasing Coop's best interest.
3. In those instances where Federal funds are being spent, vendor agrees to minimally pay Davis Bacon Wage rates and provided payroll if requested.
4. Any required licenses or permits should be provided at the time proposals are submitted.
5. Vendors will provide the number of employees, vehicles, and the company's primary location at the time proposals are submitted.
6. Questions should be directed to Martin Camacho at 915-780-5088.
7. Lots will be awarded individually.
8. This contract will be for use as needed by all ESC Region 19 Purchasing Cooperative Agencies in El Paso.
9. The intent of this bid is to get the best value for all membership through economy of scales purchasing practices and save funding by reducing costly administrative time and money in processing service requests.
10. Awarded vendors will be responsible for contacting each school district and advising them of this award. All awards will be available for membership on the Region 19 Purchasing Web Site.
11. Insurance as stated in the boiler plate must be included with submittals.
12. Vendors who do not have Workers Compensation Insurance for all employees will not be considered for award.
13. Vendors performing individual jobs that exceed bonding thresholds will be required when requested to provide bonding for payment and performance if necessary on this contract.
14. OPIS El Paso rack pricing and the CPI will be considered grounds for pricing increases during the contract period due to current conditions in the US economy.

**Lot 1- Concrete, sand, Portland cement, gray building stone- El Paso Area (DELIVERED)**

**1<sup>st</sup> low- JOBE Materials LLP (items 1-12)**

- Drive time rate per mile on a portal to portal basis?  
N/C/ mile
- Response time after notification for El Paso County?  
24 hours
  
- 1. ½ - 4 cubic yards (2000 PSI) \$74/ yard  
incremental haul charge \$80
  
- 2. 4 ½ - 10 cubic yards (2000 PSI) \$74/ yard  
incremental haul charge 0
  
- 3. ½ - 4 cubic yards (3000 PSI) \$80/ yard  
incremental haul charge \$80
  
- 4. 4 ½ - 10 cubic yards (3000 PSI) \$80/ yard  
incremental haul charge 0
  
- 5. ½ - 4 cubic yards (3500 PSI) \$83/ yard  
incremental haul charge \$80
  
- 6. 4 ½ - 10 cubic yards (3500 PSI) \$83/ yard  
incremental haul charge 0
  
- 7. Sand per ton \$10/ ton  
(20 ton minimum)
  
- 8. Gray building stone for rock walls \$32/ ton  
(20 ton minimum)
  
- 9. Portland Cement, type 1: type 2 (94 lbs) \$8.00/ bag  
(4 pallet minimum)
  
- 10. Base Course \$9.50/ ton  
(20 ton minimum)
  
- 11. Hot Mix Blacktop Asphalt \$60.75/ ton  
Notation- Floating price based on oil cost versus day of production; call Jobe for price on the day product is to be produced and shipped-actual price could be higher or lower)
  
- 12. Flagstone (Patio type) \$265/ ton  
Colors available: Sedona, Rose, Oak, and Buckskin. (picked up)

**Lot 1- Concrete, sand, Portland cement, gray building stone- El Paso Area (Cont)**

**1<sup>st</sup> low- Southwest General Contractors  
(Items 13 – 18)**

13. 2' x 2' Red Boulders Note- 10 bolder minimum for delivery w/ \$165 fee	<u>\$54/ each</u> (picked up)
14. 2' x 2' Gray Boulders Note- 10 bolder minimum for delivery w/ \$165 fee	<u>\$54/ each</u> (picked up)
15. 3' x 3' Red Boulders Note- 5 bolder minimum for delivery w/ \$165 fee	<u>\$66/ each</u> (picked up)
16. 3' x 3' Gray Boulders Note- 5 bolder minimum for delivery w/ \$165 fee	<u>\$66/ each</u> (picked up)
17. 4' x 4' Red Boulders Note- 3 bolder minimum for delivery w/ \$165 fee	<u>\$78/ each</u> (picked up)
18. 4' x 4' Gray Boulders Note- 3 bolder minimum for delivery w/ \$165 fee (picked up)	<u>\$78/ each</u>

**1<sup>st</sup> Low- ~~High Ridge General Contractor~~ AO General Contractor (item 19)**

19. Weed Barrier	(6' x 300')	<u>\$123/ roll</u>
	(15' x 360')	<u>\$226/ roll</u>
	(12'6" x 360')	<u>\$196/ roll</u>

**1<sup>st</sup> low- JOBE Materials LLP (item 20.)**

20. Landscaping Rocks	(Franklin red- 1 ¼")	<u>\$24/ ton</u> (Picked up)
	(Mesa Red- 1 ½")	<u>\$47/ ton</u> (Picked up)
	(Cobble stone – 3 to 6")	<u>\$75/ ton</u> (Picked up)

**Lot 2 – Rockwall Construction & Repair**

**1<sup>st</sup> low- Mirador Enterprises, Inc.**

- |   |                             |
|---|-----------------------------|
| 1. Hourly rate for repairs to include all supplies  | <u>\$16.50/hr./employee</u> |
| 2. Price per section (perch) 12" x 12" x 16'        | <u>\$74.85</u>              |
| 3. with footer                                      | <u>\$104.85</u>             |
| 4. without footer                                   | <u>\$74.85</u>              |
| 5. Top cap only per section (perch) 12" x 12" x 16' | <u>\$74.85</u>              |

**Lot 2 – Rockwall Construction & Repair-continued**

**2<sup>nd</sup> low- Pride General Contractors, LLC**

- |   |                             |
|---|-----------------------------|
| 1. Hourly rate for repairs to include all supplies  | <u>\$18.00/hr./employee</u> |
| 2. Price per section (perch) 12" x 12" x 16'        | <u>\$85.00</u>              |
| 3. with footer                                      | <u>\$110.00</u>             |
| 4. without footer                                   | <u>\$85.00</u>              |
| 5. Top cap only per section (perch) 12" x 12" x 16' | <u>\$40.00</u>              |

**Lot 3 – Sidewalks, driveways, and curb construction (excavation and turnkey installation included)**

**1<sup>st</sup> low- ~~High Ridge General Contractor~~ AO General Contractor, Inc**

**2000 PSI one inch with 6x6x6 wire at 4 inches**

- |              |                            |
|--------------|----------------------------|
| 1. sidewalks | <u>\$4.00/ square foot</u> |
| 2. driveways | <u>\$7.00/ square foot</u> |
| 3. curbs     | <u>\$8.00/ linear foot</u> |

**3000 PSI one inch with 6x6x6 wire at 4 inches**

- |                            |                             |
|----------------------------|-----------------------------|
| 4. sidewalks               | <u>\$4.25/ square foot</u>  |
| 5. driveways               | <u>\$7.00/ square foot</u>  |
| 6. curbs – D.O.T. 6" x 12" | <u>\$8.00/ linear foot</u>  |
| 7. curb & gutter           | <u>\$10.00/ linear foot</u> |

**2<sup>nd</sup> low- Mirador Enterprises, Inc.**

**2000 PSI one inch with 6x6x6 wire at 4 inches**

- |              |                            |
|--------------|----------------------------|
| 1. sidewalks | <u>\$4.35/ square foot</u> |
| 2. driveways | <u>\$4.35/ square foot</u> |
| 3. curbs     | <u>\$9.35/ linear foot</u> |

**Lot 3 – Sidewalks, driveways, and curb construction (excavation and turnkey installation included)- continued**

**3000 PSI one inch with 6x6x6 wire at 4 inches**

- |                            |                             |
|----------------------------|-----------------------------|
| 4. sidewalks               | <u>\$4.42/ square foot</u>  |
| 5. driveways               | <u>\$4.42/ square foot</u>  |
| 6. curbs – D.O.T. 6” x 12” | <u>\$9.45/ linear foot</u>  |
| 7. curb & gutter           | <u>\$13.00/ linear foot</u> |

**3<sup>rd</sup> low- McKenzie Development, LLC**

**2000 PSI one inch with 6x6x6 wire at 4 inches**

- |              |                            |
|--------------|----------------------------|
| 1. sidewalks | <u>\$3.90/ square foot</u> |
| 2. driveways | <u>\$3.80/ square foot</u> |
| 3. curbs     | <u>\$8.40/ linear foot</u> |

**3000 PSI one inch with 6x6x6 wire at 4 inches**

- |                            |                             |
|----------------------------|-----------------------------|
| 4. sidewalks               | <u>\$3.90/ square foot</u>  |
| 5. driveways               | <u>\$3.95/ square foot</u>  |
| 6. curbs – D.O.T. 6” x 12” | <u>\$9.80/ linear foot</u>  |
| 7. curb & gutter           | <u>\$11.90/ linear foot</u> |

**4<sup>th</sup> low- RC Concrete LLC**

**2000 PSI one inch with 6x6x6 wire at 4 inches**

- |              |                             |
|--------------|-----------------------------|
| 1. sidewalks | <u>\$3.25/ square foot</u>  |
| 2. driveways | <u>\$4.00/ square foot</u>  |
| 3. curbs     | <u>\$11.00/ linear foot</u> |

**3000 PSI one inch with 6x6x6 wire at 4 inches**

- |                            |                             |
|----------------------------|-----------------------------|
| 4. sidewalks               | <u>\$3.75/ square foot</u>  |
| 5. driveways               | <u>\$4.50/ square foot</u>  |
| 6. curbs – D.O.T. 6” x 12” | <u>\$12.00/ linear foot</u> |
| 7. curb & gutter           | <u>\$13.00/ linear foot</u> |

**Required Data to be completed by Vendor**

1. Provide names and phone numbers of 3 comparable references work has been performed for in the past 12 months.

All vendors recommended for award received a 9.3 or higher out of a possible 10 regarding quality of comparable goods and services provided

2. Number of personnel and number of work vehicles

~~High Ridge General Contractor~~ **AO General Contractor, Inc - 33 employees plus 38 trucks/loaders/other**

**JOBE Materials LP- 445 plus 195 vehicles**

**Mirador Enterprises, Inc.-50 employees plus 12 work vehicles**

**Pride General Contractors, LLC- 18 employees plus 8 work vehicles**

**RC Concrete LLC- 12 employees plus 7 work trucks**

**Southwest General Contractor EP Inc.- 31 employees plus 8 work trucks**

3. Vendor will provide proof of insurance and workers compensation at the time bids are submitted.

All insurances including Workers Compensation or an approved alternate provided with proposals.

Approved by: \_\_\_\_\_

**(James R. Vasquez- Executive Director)**  
(Sonia Eubank – Associate Executive Director)

Date: \_\_\_\_\_

**(August 6, 2010)**  
(July 26, 2011)