

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Glass & Glazing Materials & Services- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6766
RFP OPENING DATE: April 18, 2012
CONTRACT TERM: Date of Award until March 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by ESC Region 19 until March 31, 2014)
(Extended by ESC Region 19 until March 31, 2015)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 10
RESPONSES: 2
ADVERTISEMENT DATES: March 28th & April 4th, 2012
BOARD MEETING DATE: May 17th, 2012

RECOMMENDED FOR AWARD **Baker Glass Co., Inc.**
Vollmer – Tubbs Enterprises, LLC dba. Window World

TOTAL (estimated) **\$600,000 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members to utilize the stated glass and related goods and services from the awarded vendors. The vendors being recommended for award Baker Glass scored an 8.4 out of a possible 10 and Window World a 8.3 out of a possible 10 utilizing 55% pricing, 25% on References and 20% on Overall Inventory / Availability Resulting in Delays for Requested Orders, and any other factors determined to be in the best interest of ESC Region 19 Purchasing Cooperative members, as they apply to the requested services under this contract.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Nancy Alvarado
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Baker Glass Co., Inc.
Attn: Thomas B. Baker / Manny Garcia 915-566-9161
4015 Montana Ave.
El Paso, TX 79903-4509
915-566-9461
Fax: 915-566-3203
sales@bakerglass.com

Vollmer – Tubbs Enterprises, LLC dba. Window World
Attn: Kevin Tubbs
4800 N. Mesa St.
El Paso, TX 79912
915-525-4250
Fax: 915-533-6618
www.windowworld.com / windowworldswtexas@gmail.com

SPECIAL CONDITIONS

1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local and surrounding area agencies participating in the ESC Region 19 Purchasing Cooperative.
2. Delivery should be included with pricing submitted; if not, please include conditions and/or any charges that may apply to members of the ESC Region 19 Purchasing Cooperative with original submittals.
3. Delivery after proper receipt of a purchase order will be a factor in award consideration due to the nature of the need for expedited glass supplies and services.
4. Award basis for this contract will be 55% pricing, 25% reference checks, and 20% overall inventory and availability resulting in delays for requested orders.
5. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement?

- Region 19 Head Start Sites _____
- Anthony ISD _____
- Burnham Wood Charter School _____
- Candlelighters of El Paso _____
- Children’s Kingdom Learning Center _____
- Canutillo ISD _____
- Christian Joy Center Academy _____
- City of El Paso (all departments) _____
- City of Horizon _____
- City of Socorro _____
- Clint ISD _____
- El Paso Academy East _____
- El Paso Catholic Diocese _____
- El Paso ISD _____
- El Paso Community College _____
- El Paso Housing Authority _____
- El Paso MHMR _____
- El Paso School for Excellence _____
- El Paso Water Utilities _____
- Fabens ISD _____
- Father Yermo _____
- Hudspeth County Sheriff _____
- La Fe Preparatory School _____
- Rio Grande Counsel of Governments _____
- San Elizario ISD _____
- Socorro ISD _____
- St. Mark’s School _____
- St. Raphael School _____
- Texas Tech University Health Sciences _____
- Texas Tech University _____
- Tornillo ISD _____
- UTEP _____
- Ysleta ISD _____
- YWCA of El Paso _____

Visit web site under current membership for a detailed listing of all ESC Region 19 Purchasing Coop members.

Vendors have agreed to service ESC Region 19 Cooperative Members

BID RESPONSE FORM

1. Provide Average In Stock Inventory at any given time stored locally for JIT orders;

Baker Glass Co., Inc. – \$190,000.00

Vollmer – Tubbs Enterprises, LLC dba. Window World – All window are custom order / made

2. If delivery is not included, provide details;

Baker Glass Co., Inc. – F.O.B. destination in Region 19 service area

Vollmer – Tubbs Enterprises, LLC dba. Window World – Delivery is included

3. Provide 3 commercial business your company services regularly for reference and evaluation purposes including the Company Name, Contact person, phone, fax, and email so that we may confirm your company's ability to service ESC Region 19 Purchasing Coop members;

Baker Glass Co., Inc. – On File

Vollmer – Tubbs Enterprises, LLC dba. Window World – On File

4. Number of employees living and working in El Paso and/or the surrounding area?

Baker Glass Co., Inc. – 25

Vollmer – Tubbs Enterprises, LLC dba. Window World – 3

5. Number of service trucks available for delivery and service when necessary?

Baker Glass Co., Inc. – 4

Vollmer – Tubbs Enterprises, LLC dba. Window World - 2

AWARDED VENDOR FOR ITEMS ON RFP 6 THROUGH 18 WAS - BAKER GLASS CO., INC.

VOLLMER-TUBBS ENTERPRISES, LLC dba. WINDOW WORLD SUBMITTED ALTERNATE RFP FOR GLASS AND SERVICES ATTACHED INFORMATION AT THE END OF RFP. LEAD TIME FOR ORDERS IS 3 – 4 WEEKS.

BID RESPONSE FORM

6. CLEAR LAMINATED SAFETY GLASS

-	1/4" X 48" X 54"	\$ <u>N/A</u>
-	1/4" X 48" X 84"	\$ <u>189.75</u>
-	1/4" X 34" X 80"	\$ <u>126.50</u>
-	1/4" X 42" X 84"	\$ <u>165.00</u>
-	1/4" X 48" X 96"	\$ <u>217.25</u>
-	1/4" X 60" X 96"	\$ <u>272.00</u>
-	1/4" X 48" X 120"	\$ <u>N/A</u>
-	1/4" X 72" X 120"	\$ <u>408.00</u>

ARO DELIVERY TIME 3 days

BAKER GLASS, CO., INC.

7. BRONZE LAMINATED GLASS

-	1/4" X 60" X 120"	\$ <u>377.78</u>
-	1/4" X 48" X 120"	\$ <u>N/A</u>
-	1/4" X 48" X 84"	\$ <u>207.90</u>
-	1/4" X 48" X 96"	\$ <u>241.45</u>
-	1/4" X 80" X 60"	\$ <u>302.23</u>
-	1/4" X 80" X 96"	\$ <u>N/A</u>

ARO DELIVERY TIME 3 days

BAKER GLASS, CO., INC.

8. PLATE GLASS- CLEAR

-	1/4" X 60" X 130"	\$ <u>110.81</u>
-	1/4" X 48" X 130"	\$ <u>88.67</u>
-	1/4" X 72" X 130"	\$ <u>133.01</u>

ARO DELIVERY TIME 3 days

BAKER GLASS, CO., INC.

9. GLASS SOLEX

-	1/4" X 48" X 84" LAMINATED	\$ <u>211.56</u>
-	1/4" X 60" X 96" LAMINATED	\$ <u>302.23</u>
-	1/4" X 48" X 84" DOUBLE STRENGTH	\$ <u>125.93</u>

ARO DELIVERY TIME 3 days

BAKER GLASS, CO., INC.

BID RESPONSE FORM

10. GREY LAMINATED GLASS

- 1/4" X 48" X 84" **\$ 207.90**
- 1/4" X 60" X 96" **\$ 302.23**

ARO DELIVERY TIME **3** days

BAKER GLASS, CO., INC.

11. WIRE GLASS

- 1/4" X 78" X 100" **\$ 682.50**

ARO DELIVERY TIME **3** days

BAKER GLASS, CO., INC.

12. SCREEN SUPPLIES (CHANNEL ALUMINUM SCREEN)

- 3/4" X 5/16" X 12' **\$ 4.90**
- 1" X 7/16" X 12' **\$ 8.40**

ARO DELIVERY TIME **3** days

BAKER GLASS, CO., INC.

13. SCREEN CORNERS

- 3/4" PER EACH **\$ 0.35**
- 1" PER EACH **\$ 0.42**

ARO DELIVERY TIME **3** days

BAKER GLASS, CO., INC.

14. SCREEN WIRE

- CHARCOAL 48" X 100' ROLLS **\$ 128.00**

ARO DELIVERY TIME **5** days

BAKER GLASS, CO., INC.

15. SPLINE

- #150 PER 15 LB. ROLLS **\$ 44.00**

ARO DELIVERY TIME **5** days

BAKER GLASS, CO., INC.

BID RESPONSE FORM

16. J-BAR DEEP POCKET

- 1-1/4" X 1/4" X 12'

\$ 21.00

ARO DELIVERY TIME **3** days

BAKER GLASS, CO., INC.

17. MARKUP OVER COST FOR OTHER ITEMS

75%

(IF CATALOG OR CURRENT PRICE LIST IS AVAILABLE, PLEASE INLCUDE FOR AWARD CONSIDERATION)

BAKER GLASS, CO., INC.

18. HOURLY RATE FOR ON-SITE REPAIR AND RENOVATION OF GLASS STRUCTURES PER PERSON:

\$ 39.00/ HOUR

BAKER GLASS, CO., INC.

ALTERNATE BID FOR GLASS SERVICES SUBMITTED BY VOLLMER-TUBBS ENTERPRISES, LLC dba. WINDOW WORLD ATTACHED. LEAD TIME FOR ORDERS IS 3 – 4 WEEKS. SEE ATTACHED PRICING.

Approved by: _____
(James R. Vasquez)
(James R. Vasquez)
(Armando Aguirre)

Date: _____
(April 26, 2012)
(March 7, 2013)
(February 17, 2014)