

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Custodial Supplies and Tools - ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6736
RFP OPENING DATE: November 22, 2011
CONTRACT TERM: Date of Award until December 31, 2012 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until December 31, 2013)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 17
RESPONSES: 6
ADVERTISEMENT DATES: November 4th & 11th, 2011
BOARD MEETING DATE: December 15, 2011

RECOMMENDED FOR AWARD **SOUTHWESTERN MILL DISTRIBUTORS, INC.**

TOTAL (estimated) **\$2,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase a diverse line of custodial supplies and tools during the contract period. In some circumstances, it was not in the best interest to consider certain local or out of town vendors who partially responded or were low bid on certain items for large orders when many smaller Region 19 Cooperative members would not have been able to buy the quantities as stated on the Special Conditions line 14, also stated in the Special Conditions line 2 Region 19 and its Purchasing Cooperative members reserve the option to award in groups or "all or none" In those few instances, an award is recommended in the best interest of all ESC Region 19 Cooperative members while satisfying the cost savings of volume commitments by the ESC Region 19 Purchasing Cooperative. Administration determined that it was in its best interest to extend this contract for year 2 of a 2-year contract. A letter was sent out requesting vendors to respond on whether they could hold pricing or needed increases.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Nancy Alvarado
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Southwestern Mill Distributors, Inc.

Attn: Rod Sterling
PO Box 1202
El Paso, TX 79901
915-532-4693
Fax: 915-532-4120
swmill.net / rods@swmill.net

SPECIAL CONDITIONS

- 1. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local and surrounding area agencies participating in the ESC Region 19 Purchasing Cooperative.
- 2. Please indicate which if any of the Purchasing Cooperative Members your company could not or would not be able to provide services to under this agreement?

- Region 19 Head Start Sites _____
- Anthony ISD _____
- Burnham Wood Charter School _____
- Candlelighters of El Paso _____
- Children’s Kingdom Learning Center _____
- Canutillo ISD _____
- Christian Joy Center Academy _____
- City of El Paso (all departments) _____
- City of Horizon _____
- City of Socorro _____
- Clint ISD _____
- El Paso Academy East _____
- El Paso Catholic Diocese _____
- El Paso ISD _____
- El Paso Community College _____
- El Paso Housing Authority _____
- El Paso MHMR _____
- El Paso School for Excellence _____
- El Paso Water Utilities _____
- Fabens ISD _____
- Father Yermo _____
- Hudspeth County Sheriff _____
- La Fe Preparatory School _____
- Rio Grande Counsel of Governments _____
- San Elizario ISD _____
- Socorro ISD _____
- St. Mark’s School _____
- St. Raphael Schol _____
- Texas Tech University Health Sciences _____
- Tornillo ISD _____
- UTEP _____
- Ysleta ISD _____
- YWCA of El Paso _____

Visit web site under current membership for a detailed listing of all ESC Region 19 Purchasing Coop members.

VENDOR HAS AGREED TO SERVICE ALL COOPERATIVE MEMBERS

REQUIRED QUESTIONS AND INFORMATION FOR AWARD CONSIDERATION

1. PROVIDE 3 REFERENCES (LARGE ACCOUNTS) YOUR COMPANY HAS DONE BUSINESS WITH IN PAST 12 MONTHS INCLUDING NAME OF CONTACT PERSON, PHONE NUMBER, EMAIL ADDRESS, AND DESCRIPTION OF SERVICES PROVIDED:

REFERENCES ON FILE

2. LOCAL SALES PERSON TO WORK WITH REGION 19 COOP MEMBERS INCLUDING NAME, PLACE OF RESIDENCE, PHONE NUMBER, CELL PHONE, AND EMAIL ADDRESS?

ROD STRELING 915-532-4693 OFFICE rods@swmill.net

3. YEARS DOING BUSINESS FOR SERVICES SUBMITTED FOR AWARD CONSIDERATION?

91 years

4. DOES VENDOR AGREE TO KEEP ALL ESC REGION 19 PURCHASING COOPERATIVE MEMBERS INFORMED VIA ELECTRONIC COMMUNICATIONS AND CURRENT WITH REQUIRED DOCUMENTS?

YES

5. PROVIDE LISTINGS AND COPIES OF ALL MSDS AND/OR DATA SHEETS FOR ITEMS SUBMITTED FOR AWARD;

YES

6. NUMBER OF FULL TIME EMPLOYEES WORKING AND RESIDING IN TEXAS?

28 ALL EMPLOYEES

7. PROVIDE DETAILED DESCRIPTION OF VEHICLES UTILIZED TO ADMINISTER THIS CONTRACT?

N/R

SCOPE OF SERVICES

SPECIAL CONDITIONS

1. QUANTITIES LISTED HAVE BEEN PROVIDED BY REGION 19 COOPERATIVE MEMBERS FOR THE PERIOD OF AUGUST 2011 UNTIL JULY 2012 FOR DELIVERY IN EL PASO COUNTY.
2. REGION 19 AND ITS PURCHASING COOPERATIVE MEMBERS RESERVE THE OPTION TO AWARD INDIVIDUALLY, IN GROUPS, OR "ALL OR NONE" WHICHEVER IS DETERMINED TO BE IN THE BEST INTEREST OF THE AGENCIES PARTICIPATING IN THIS CONTRACT.
3. VENDORS ARE NOT ASKED TO SUBMIT SAMPLES WITH THIS CONTRACT, HOWEVER, A SAMPLE OF EVERY ITEM SUBMITTED FOR AWARD MUST BE READILY AVAILABLE WITHIN 24 HOURS (NEXT DAY DELIVERY GIVEN NOTICE BY 12 NOON EL PASO TIME AFTER NOTIFICATION IF THE PRODUCT REQUIRES TESTING DURING THE EVALUATION PROCESS.
4. THE OVERALL INTENT OF THIS CONTRACT IS TO CONSOLIDATE QUANTITY REQUIREMENTS, SHIPMENTS, AND TURNS IN AN EFFORT TO REDUCE OVERALL COSTS TO PARTICIPANTS AND ALLOWING AWARDED VENDORS TO MAXIMIZE BUYING POWER IN AN EFFORT TO REDUCE COSTS AND PASSING THOSE SAVINGS ON THE REGION 19 COOPERATIVE MEMBERSHIPS.
5. NUMEROUS LARGE LOCAL GOVERNMENTS HAVE RECENTLY JOINED THE REGION 19 PURCHASING COOPERATIVE WHO MAY CHOOSE TO UTILIZE THIS CONTRACT.
6. SPECIFICATION SHEETS MUST BE INCLUDED FOR ALL ITEMS THE VENDOR WISHES TO HAVE CONSIDERED FOR AWARD; **THE ITEM # AS IT APPEARS ON THE PROPOSAL SHOULD BE AFFIXED FOR EASY IDENTIFICATION IN NUMERICAL ORDER FOR EASY ACCESS DURING THE EVALUATION.** IN AN EFFORT TO IMPROVE SPECIFICATIONS FOR FUTURE PURCHASES, THE PURCHASING COOPERATIVE WILL REQUIRE COMPLETE DATA SPECIFICATIONS FOR THOSE PRODUCTS CURRENTLY REFERENCED ON THIS CONTRACT.
7. WHEN CATALOG SPECIFICATIONS ARE SUBMITTED, COPIES OF MATERIALS FROM CATALOGS WILL BE COPIED BY THE VENDOR AND SUBMITTED SEPARATE FROM THE CATALOG. **ALSO, TWO (2) COMPLETE COPY SETS OF SPECIFICATIONS/ DATA WILL BE PROVIDED WITH THIS CONTRACT TO ENABLE THE COOPERATIVE TO EXPEDITE THE EVALUATION PROCESS.** SPECIFICATIONS AND DATA WILL BE DISSIMINATED TO EVALUATION COMMITTEE MEMBERS. THIS REQUIREMENT IS CRITICAL FOR THE BEST USE OF TAX DOLLARS.
8. ALL ITEMS REQUIRING MSDS SHOULD ALSO INCLUDE THIS DATA WITH SPECIFICATION/ DATA COPIES FOR AWARD CONSIDERATION. FAILURE TO PROVIDE THIS INFORMATION MAY BE GROUNDS FOR THAT ITEM NOT BEING CONSIDERED DUE TO TIME CONSTRAINTS IN THE EVALUATION PROCESS.
9. INDIVIDUAL PURCHASING COOPERATIVE MEMBERS WILL BE RESPONSIBLE FOR ORDERING AND PAYING AWARDED VENDORS DIRECTLY UNDER THIS CONTRACT.
10. BY SIGNING THIS CONTRACT, VENDORS AGREE THAT PRICING IS THE BEST OFFER AVAILABLE AND PRICING WILL REMAIN DURING THE CONTRACT PERIOD.
11. AWARDED VENDORS WILL BE RESPONSIBLE FOR COMMUNICATING WITH EACH COOPERATIVE MEMBER ON DELIVERY SCHEDULES AND SPECIAL SITUATIONS DURING THE ENTIRE TERM OF THE CONTRACT.
12. ANY DISPUTES REGARDING PRODUCT QUALITY, DELIVERIES, AND OR PRICING ARISING OUT OF THIS CONTRACT WILL BE SUBMITTED IN WRITING/ OR CONFIRMED EMAIL TO THE ATTENTION OF THE ESC-REGION 19 PURCHASING MANAGER BY BOTH PARTIES INVOLVED IN THE TRANSACTION RESULTING FROM THIS CONTRACT. ADMINISTRATIVE HEARINGS ARE NOT ROUTINE AND WILL BE THE ARBITRATION METHOD ON ANY AND / OR ALL CONTRACT COMPLIANCE ISSUES FOR THIS CONTRACT.

SPECIAL CONDITIONS

13. DUE TO ESCALATING FUEL AND RAW MATERIALS REQUIRED TO FACILITATE THE STATED REQUIREMENTS, **PRICING SUBMITTED MUST ACCOUNT FOR FIXED PRICING DURING THE FIRST SIX MONTHS OF THE CONTRACT.** NO PRICE INCREASE REQUESTS WILL BE ACCEPTED DURING THE FIRST SIX MONTHS, SHORT OF A NATIONAL DISASTER AND/OR FORCE MAJEURE. NO PRICE INCREASE REQUESTS DURING THE LAST SIX MONTHS OF THE CONTRACT WILL BE APPROVED WITHOUT A THOROUGH ESCALATION REVIEW BY COMMITTEE AND COOP MEMBERSHIP. THE BURDEN OF PROOF OF A PRICE INCREASE WILL BE THE RESPONSIBILITY OF THE AWARDED VENDOR. REGION 19 PURCHASING COOPERATIVE MEMBERSHIP WILL BE THE SOLE DECIDER FOR BASIS ON WHETHER OR NOT THE PRICE INCREASE OR SUBSTITUTED PRODUCT WILL OR WILL NOT BE ACCEPTED.
14. A MINIMUM ORDER BY REGION 19 PURCHASING COOPERATIVE MEMBERSHIP WILL BE **\$250.00 OR MORE PER DELIVERY POINT,** UNLESS OTHERWISE WORKED OUT WITH INDIVIDUAL MEMBER CIRCUMSTANCES.
15. IN AN EFFORT TO CONTROL THE ENVIRONMENTAL FOOTPRINT THAT GOVERNMENT AND OTHER NON-PROFIT AGENCIES LEAVE ON THE EL PASO AREA REGARDING WATER QUALITY, INDOOR AIR QUALITY, GROUND AND LANDFILL CONTAMINATION, GREEN AND BIORERENEWABLES, SUSTAINABLE, AND RECYCLES PRODUCTS WILL BE ENCOURAGED WHERE APPLICABLE. DUE TO BUDGET CONSIDERATIONS, PRICE WILL BE A MAJOR CONSIDERATION, HOWEVER, IT SHOULD BE NOTED THAT CERTAIN AGENCIES HAVE TESTED AND THEIR INTENT IS TO PURCHASE GREEN, YELLOW, AND ENVIRONMENTALLY FRIENDLY PRODUCTS. IN NUMEROUS CATEGORIES, A GREEN OR YELLOW ALTERNATIVE WILL ALSO BE AWARDED IN ADDITION TO THE TRADITIONAL PRODUCTS SUBMITTED.
15. THE AWARD BASIS FOR ITEMS AWARDED UNDER THIS CONTRACT WILL BE:
- | | |
|--------------------------------------------------------|-----|
| PRICE - | 65% |
| ABILITY OF VENDOR TO PERFORM BASED ON PAST PERFORMANCE | 10% |
| CONFORMANCE OF PRODUCT SPECIFICATIONS- | 15% |
| COMPLIANCE TO SPECIAL CONDITIONS | 10% |
16. AWARDED VENDORS WILL HAVE LOCAL TRAINED REPRESENTATIVE'S TO MONITOR THE OVERALL CONTRACT DURING THE TERM UP TO INCLUDING CONDUCTING WORKSHOPS AND PRESENTATIONS TO DESIGNATED GROUPS, PRODUCT DEMONSTRATIONS, AND TRAINING MEMBERS ON OVERALL APPLICATION, AND MAINTENANCE FOR PRODUCTS IT HAS BEEN AWARDED AND SELLING TO THE COOPERATIVE.
17. THIS CONTRACT WILL BE DIVIDED INTO COMMODITY LOTS FOR EASY ACCESS BY MEMBERS WHEN PURCHASES ARE REQUIRED.

| ITEM | DESCRIPTION | PACK | QTY | PRICE | DELIVERY |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------|-------------------|------------------|
| 1. | COUNTER BRUSH | 12/ PACK | SPOT | <u>\$3.20 EA.</u> | <u>7-10 DAYS</u> |
| | 9" BRUSH WITH OVERALL LENGTH OF 13.5", 2" THICK TAMPICO FIBER WITH LAQUERED HANDLE BRAND/ MODEL <u>MALISH 110708</u> CARLISLE OR EQUAL SAMPLE TO BE PROVIDED | | 36+ | <u>\$3.10 EA.</u> | <u>7-10 DAYS</u> |

| | |
|-------------------|-----|
| CLINT ISD | 24 |
| EL PASO ISD | 180 |
| HEAD START | 30 |
| SAN ELIZIARIO ISD | 5 |
| YSLETA ISD | 48 |
| OTHERS | 64 |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|----|--------------------------------------------------------------------------------------------------------------------------------------|----------|------|-------------------------------------|------------------|
| 2. | POT LONG HANDLE BRUSH | 12/ PACK | SPOT | \$2.10 EA. <u>\$2.31</u> | <u>7-10 DAYS</u> |
| | 20" CRIMPED POLYPROPYLENE NATIONAL BRANDS ONLY ABCO #00006 OR BETTER BRAND/ MODEL <u>ABCO 0006</u> SAMPLE TO BE PROVIDED | | 24+ | \$2.00 EA. <u>\$2.20</u> | <u>7-10 DAYS</u> |

| | |
|-------------|-----|
| EL PASO ISD | 120 |
| HEAD START | 30 |
| OTHERS | 64 |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|----|------------------------------------------------------------------------------------------------------------------------------------|---------|------|-------------------------------------|------------------|
| 3. | POT SHORT HANDLE BRUSH | 12/PACK | SPOT | \$1.65 EA. <u>\$1.73</u> | <u>7-10 DAYS</u> |
| | 9" CRIMPED POLYPROPYLNE NATIONAL BRANDS ONLY ABCO #00003 OR BETTER BRAND/ MODEL <u>ABCO 0003</u> SAMPLE TO BE PROVIDED | | 30+ | \$1.60 EA. <u>\$1.68</u> | <u>7-10 DAYS</u> |

| | |
|-------------|-----|
| EL PASO ISD | 120 |
| HEAD START | 30 |
| YSLETA ISD | 136 |
| OTHERS | 64 |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

| ITEM | DESCRIPTION | PACK | QTY | PRICE | DELIVERY |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|------|-------------------------------------|------------------|
| 4. | LONG HANDLE ROUND TOILET BRUSH 17" OVERALL LENGTH ROUND CRIMPED NYLON APPROXIMATLY 5" NATIONAL BRANDS ONLY ABCO 00018 OR BETTER BRAND/ MODEL <u>ABCO 00018</u> SAMPLE TO BE PROVIDED | 12/PACK | SPOT | \$1.44 EA. <u>\$1.17</u> | <u>7-10 DAYS</u> |
| | | | 60+ | \$1.05 EA. <u>\$1.10</u> | <u>7-10 DAYS</u> |

| | |
|---------------|-----|
| CANUTILLO ISD | 60 |
| CLINT ISD | 24 |
| EL PASO ISD | 180 |
| HEAD START | 60 |
| REGION 19 | 4 |
| SAN ELIZARIO | 6 |
| YSLETA ISD | 124 |
| OTHERS | 304 |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|------|-------------------|------------------|
| 5. | 5" ROUND WINDOW BRUSH THREADED FOR HANDLE INSERTION NATIONAL BRANDS ONLY BRAND/MODEL <u>CONTINENTAL K003000</u> BETTER BRUSH 181105 OR EQUAL SAMPLE TO BE PROVIDED | 12/PACK | SPOT | <u>\$8.25</u> EA. | <u>7-10 DAYS</u> |
| | | | 36+ | <u>\$7.95</u> EA. | <u>7-10 DAYS</u> |

| | |
|-------------|----|
| EL PASO ISD | 36 |
| OTHERS | 72 |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|----|----------------------------------------------------------------------------------------------------------------------------------------------------------|---------|------|-------------------------------------|--------------|
| 6. | 60" TAPERED END HANDLE WINDOW & FLOOR APPLICATIONS/ LACQUERED SOLID WOOD HANDLE ABCO 01110 OR EQUAL BRAND/ MODEL <u>ABCO 01110</u> SAMPLE TO BE PROVIDED | 12/PACK | SPOT | \$1.35 EA. <u>\$8.25</u> | <u>STOCK</u> |
| | | | 24+ | \$1.30 EA. <u>\$7.95</u> | <u>STOCK</u> |

| | |
|------------------|----|
| EL PASO ISD | 36 |
| SAN ELIZARIO ISD | 2 |
| OTHERS | 12 |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

| ITEM | DESCRIPTION | PACK | QTY | PRICE | DELIVERY |
|------|------------------------------------------------------------------------------|------|------|-------------------|------------------|
| 7. | 4-S SHOE HANDLE WIRE BRUSH WILEN L403000 OR EQUAL NATIONAL BRANDS ONLY | EACH | SPOT | <u>\$2.33 EA.</u> | <u>7-10 DAYS</u> |
| | BRAND/ MODEL <u>CONTINENTAL L403000</u> | | 48+ | <u>\$2.25 EA.</u> | <u>7-10 DAYS</u> |
| | SAMPLE TO BE PROVIDED | | | | |
| | EL PASO ISD | | 300 | | |
| | OTHERS | | 60 | | |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|----|---------------------------------------------------------------------------------------------|------|------|------------------------------|--------------------|
| 8. | 32 OZ PLASTIC SPRAY BOTTLES COMPLETE WITH ADJUSTABLE SPRAYER CONTINENTAL 932 OR EQUAL | EACH | SPOT | <u>\$0.69 EA.</u> | <u>STOCK</u> |
| | BRAND/ MODEL <u>CONTINENTAL 932 BOTTLE</u> | | 500+ | <u>\$0.62 EA.</u> | <u>STOCK</u> |
| | <u>CONTINENTAL 902RW9 TRIGGER</u> | | | | |
| | SAMPLE TO BE PROVIDED | | | <u>\$0.39</u> bottle 100/cs | <u>\$0.35</u> 500+ |
| | | | | <u>\$0.37</u> trigger 200/cs | <u>\$0.33</u> 500+ |
| | ANTHONY ISD | | 48 | | |
| | CANUTILLO ISD | | 150 | | |
| | CLINT ISD | | 240 | | |
| | EL PASO ISD | | 3000 | | |
| | HEAD START | | 300 | | |
| | REGION 19 | | 36 | | |
| | SAN ELIZARIO ISD | | 180 | | |
| | YSLETA ISD | | 2200 | | |
| | OTHERS | | 364 | | |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|----|-------------------------------------------------------------------------------------------------------------------------------------|--|------|-------------------|------------------|
| 9. | 12" WINDOW SQUEEGE WITH HOLDER HANDLE HANDLE, RUBBER BLADE, AND CHANNEL PRE- ASSEMBLED/ METAL HOLDER/ CONTINENTAL OR EQUAL | | SPOT | <u>\$9.40 EA.</u> | <u>7-10 DAYS</u> |
| | BETTER BRUSH 260412 OR EQUAL | | 24+ | <u>\$9.30 EA.</u> | <u>7-10 DAYS</u> |
| | BRAND/ MODEL <u>CONTINENTAL 2512-11</u> | | | | |
| | SAMPLE TO BE PROVIDED | | | | |
| | EL PASO ISD | | 60 | | |
| | HEAD START | | 48 | | |
| | REGION 19 | | 12 | | |
| | SAN ELIZARIO ISD | | 12 | | |
| | YSLETA ISD | | 64 | | |
| | OTHERS | | 72 | | |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

| ITEM | DESCRIPTION | PACK | QTY | PRICE | DELIVERY |
|------|-------------------------------------------|----------|------|-------------------------------------|--------------|
| 10. | SUPER FORCE PLUNGER W/ HANDLE INCLUDED | 12/ PACK | SPOT | \$6.35 EA. \$6.98 | STOCK |
| | TOLCO 280175 OR EQUAL | | 36+ | \$6.25 EA. \$6.88 | STOCK |
| | BRAND/ MODEL <u>CONTINENTAL 520</u> | | | | |
| | SAMPLE TO BE PROVIDED | | | | |
| | EL PASO ISD | | 96 | | |
| | OTHERS | | 48 | | |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|-----|--------------------------------------------------------|------|------|---------------------------------------|--------------|
| 11. | JANITORIAL CART ON SOFT ON SOFT CASTER-PREASSEMBLED | EACH | SPOT | \$88.75 EA. \$97.60 | STOCK |
| | CONTINENTAL 184BL OR EQUAL | | 24+ | \$86.95 EA. \$95.65 | STOCK |
| | BRAND/ MODEL <u>CONTINENTAL 184BL</u> | | | | |
| | DATA SHEET REQUIRED | | | | |
| | EL PASO ISD | | 30 | | |
| | OTHERS | | 36 | | |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

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|-----|-------------------------------------------------------------|--------|------|---------------------------------------|--------------|
| 12. | ROLLING DOLLY | 2/CASE | SPOT | \$17.45 EA. \$19.20 | STOCK |
| | FIVE NON MARKING HD SOFT CASTERS/ 18" DIAMETER X 7" HIGH | | 24+ | \$16.95 EA. \$18.65 | STOCK |
| | CONTINENTAL 3255 OR EQUAL | | | | |
| | BRAND/ MODEL <u>CONTINENTAL 3255</u> | | | | |
| | DATA SHEET REQUIRED | | | | |
| | EL PASO ISD | | 48 | | |
| | SAN ELIZARIO ISD | | 5 | | |
| | OTHERS | | 36 | | |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

| | | | | | |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|----------------|--|--------------|
| 13. | DISCOUNT FROM RUBBERMAID CUSTODIAL/ RELATED PRODUCTS PRICE LIST -PRICE LIST MUST BE PROVIDED CATALOG NAME/ NUMBER <u>2011 JANITORIAL / FOOD SERVICES / PAPER</u> | | | | |
| | | | < \$500 | | 20% DISCOUNT |
| | | | >\$501- \$1500 | | 25% DISCOUNT |
| | | | > \$1501 | | 30% DISCOUNT |

AWARDED VENDOR – SOUTHWESTERN MILL DISTRIBUTORS

Approved by: _____
 (James R. Vasquez)
 (James R. Vasquez)

Date: _____
 (December 2, 2011)
 (August 24, 2012)