

**EDUCATION SERVICE CENTER REGION 19**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Fire Extinguishers, Fire Suppression Systems, and Related Purchases, Installations, and Inspections- ESC Region 19 Purchasing Cooperative

**RFP NUMBER:** 11-6680

**RFP OPENING DATE:** June 17, 2011

**CONTRACT TERM:** Date of Award until June 30, 2012 with the option to extend in 12 month increments not to exceed 36 months in the aggregate  
**(Extended by Region 19 until June 30, 2013)**  
**(Extended by Region 19 until June 30, 2014)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 10

**RESPONSES:** 7

**ADVERTISEMENT DATES:** June 4<sup>th</sup> & 11<sup>th</sup>, 2011

**BOARD MEETING DATE:** July 28, 2011

**RECOMMENDED FOR AWARD** **Assurance Fire Protection, LLC (HUB qualified)**  
**Century Fire Systems, LLC (HUB)**  
**CFI Security, Inc.**  
**Matrix Special Systems, Inc. (HUB qualified)**  
**SD Technologies (HUB qualified)**  
**Simplex Grinnell**

**TOTAL (estimated)** **\$1,500,000.00**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and Region 19 to purchase the Fire Safety and Suppression devices, equipment, services, and inspections identified when required during the contract period. All vendors being recommended for award received a 90% or better rating on reference checks. As a cooperative contract, virtually every manufacture of fire protection equipment is represented through various vendors recommended for award on this contact. In compliance with the special conditions, all users of this contract should request a current manufacturer price list from the vendor when placing orders to insure discounts extended are correct. A proposal from Henderson Fire Protection did not respond to 10 of 11 questions in the response form, therefore it was not considered. While every attempt is made to maintain contract files with current manufacturer price lists, all Region 19 Purchasing Cooperative members are encouraged to have the vendor provide current manufacturer price lists when procurements are made.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19

**EVALUATION COMMITTEE:** Nancy Alvarado  
ESC Region 19

Martin Camacho  
ESC Region 19

Royce Cleveland  
ESC Region 19

**ORDER INFORMATION:**

**Assurance Fire Protection, LLC**  
Attn: Seam Chow or Alicia Hernandez  
10041 Carnegie Avenue  
El Paso, TX 79925  
915-591-4544  
Fax: 915-591-4596  
[Assfireprot1206@sbcglobal.net](mailto:Assfireprot1206@sbcglobal.net)

**Century Fire Systems, LLC**  
Attn: Albert Alvarado  
490 Eagle Drive  
El Paso, TX 79912-5683  
915-584-0523  
Fax: 915-587-6864  
[cfselptx@swbell.net](mailto:cfselptx@swbell.net)

## ORDER INFORMATION:

### CFI Security, Inc.

Attn: ~~Oscar Barreda~~ John Deslongchamps  
Attn: Sharon Robinet **as of 3/20/2013**  
1845 Northwestern Drive, Suite B  
El Paso, TX 79912  
915-778-6061 / cell 915-373-6735  
Fax: 915-778-7046  
[www.cfi-ep.com](http://www.cfi-ep.com) / ~~obarreda@cfi-ep.com~~ / [srobinet@cfi.com](mailto:srobinet@cfi.com)

### Matrix Special Systems, Inc.

Attn: Greg Adams  
3634 Wooster Lane  
El Paso, TX 79936-1123  
915-591-9710  
Fax: 915-591-6680  
[matrix3915@sbcglobal.net](mailto:matrix3915@sbcglobal.net)

### SD Technologies

Attn: Rebecca Sullivan  
11426 Rojas, Suite A-9  
El Paso, TX 79936  
915-629-0463/ 800-629-0463  
Fax: 915-590-1971  
[rsullivan@sd-tech.us](mailto:rsullivan@sd-tech.us)

### Simplex Grinnell

Attn: ~~Demetrius Beasley~~ Rudy Carrillo  
~~5500 Midway Park Place, NE~~ 11800 Rojas Drive, Ste. C-1  
~~Albuquerque, NM 87109~~ El Paso TX 79936  
800-746-7539/~~505-889-3100~~ 915-342-1421/915-206-0314  
Fax: ~~505-889-3112~~  
[www.simplexgrinnell.com](http://www.simplexgrinnell.com) [rcarrillo@simplexgrinnell.com](mailto:rcarrillo@simplexgrinnell.com)  
as of 4/16/2014

## SPECIAL CONDITIONS

1. Guaranteed response time after receipt of order will be a determining factor in award recommendation
2. Award basis will be 75% Pricing, 25% Past Performance & reference checks as well as other factors identified in the boiler plate in compliance with Texas Education Code.
3. Any required licenses or permits should be provided at the time proposals are submitted.
4. Vendors will provide the number of employees, vehicles, and the company's primary location at the time proposals are submitted.
5. Questions should be directed to Royce Cleveland at 780-5019.
6. Lots will be awarded individually.
7. This contract will be for use as needed by ESC Region 19 Purchasing Cooperative Agencies in El Paso.
8. The intent of this bid is to get the best value for all membership through economy of scales purchasing practices and save funding by reducing costly administrative time and money in processing service requests.
9. Awarded vendors will be responsible for contacting each school district and advising them of this award. All awards will be available for membership on the Region 19 Purchasing Web Site.
10. Insurance as stated in the boiler plate must be included with submittals.
11. Vendors who do not have Workers Compensation Insurance for all employees will not be considered for award.
12. This contract will be awarded on an item by item basis or "all or none" depending on what is in the best interest of its Purchasing Cooperative members.
13. By submitting this proposal, vendor agrees to service current membership as well as any new members that join during the contract period. Currently, ESC Region 19 has over 90 Purchasing Cooperative members.
14. Current **Manufacture Suggested Retail Pricing** should be submitted with proposals for evaluation purposes. It is understood that manufacture's price lists are subject to change without notice as long as **discounts and/or markups remain the same** during the contract period.

**RESPONSE FORM**

1. Number of Personnel living and working in El Paso, Texas?

<b>Assurance Fire Protection, LLC -</b>	11
<b>Century Fire Systems, LLC -</b>	36
<b>CFI Security, Inc.-</b>	30
<b>Matrix Special Systems, Inc.-</b>	20
<b>SD Technologies-</b>	8
<b>Simplex Grinnell-</b>	7

2 Physical Address for walk in business?

<b>Assurance Fire Protection, LLC -</b>	10041 Carnegie, El Paso, TX 79925
<b>Century Fire Systems, LLC -</b>	490 Eagle Drive, El Paso, TX 79912
<b>CFI Security, Inc.-</b>	1845 Northwestern Drive, Suite B, El Paso, TX 79912
<b>Matrix Special Systems, Inc.-</b>	3634 Wooster Lane, El Paso, TX 79936
<b>SD Technologies-</b>	11426 Rojas, Suite A-9, El Paso, TX 79936
<b>Simplex Grinnell-</b>	11227 Pellicano Drive, El Paso, TX 79935

3 Contact Person's Name and phone number assigned to this contract in the event of an award?

<b>Assurance Fire Protection, LLC -</b>	Alicia Hernandez- 915-591-4544
<b>Century Fire Systems, LLC -</b>	Albert Alvarado- 915-584-0523
<b>CFI Security, Inc.-</b>	<del>Oscar Barreda</del> Sharon Robinet 915-373-6735 (cell) 915-778-6061
<b>Matrix Special Systems, Inc.-</b>	Greg Adams- 915-591-9710
<b>SD Technologies-</b>	Rebecca Sullivan- 915-629-0463
<b>Simplex Grinnell-</b>	<del>Demetrius Beasley- 505-999-3100</del> Rudy Carrillo-915-342-1421 / cell 915-206-0314 as of 4/16/2014

4 Total Current Local Inventory?

<b>Assurance Fire Protection, LLC -</b>	\$20,000.00
<b>Century Fire Systems, LLC -</b>	\$78,000.00
<b>CFI Security, Inc.-</b>	\$70,000.00
<b>Matrix Special Systems, Inc.-</b>	\$10,000.00
<b>SD Technologies-</b>	\$ 5,000.00
<b>Simplex Grinnell-</b>	Sufficient levels on hand to meet changing client base

5 Number of Years in business in El Paso?

<b>Assurance Fire Protection, LLC -</b>	19 years, 10 months
<b>Century Fire Systems, LLC -</b>	13 years
<b>CFI Security, Inc.-</b>	9 years
<b>Matrix Special Systems, Inc.-</b>	11 years
<b>SD Technologies-</b>	6 years
<b>Simplex Grinnell-</b>	40 years +

6 Does vendor offer discounts based on volume purchases? ...If yes, explain.

<b>Assurance Fire Protection, LLC -</b>	No
<b>Century Fire Systems, LLC -</b>	Yes, must be quoted by manufacturer to Century Fire
<b>CFI Security, Inc.-</b>	No
<b>Matrix Special Systems, Inc.-</b>	No
<b>SD Technologies-</b>	No
<b>Simplex Grinnell-</b>	No

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**RESPONSE FORM**

7 Does vendor offer discounts for early pay? ...If yes, explain.

<b>Assurance Fire Protection, LLC -</b>	2% 10 days from invoice date, net 30 days
<b>Century Fire Systems, LLC -</b>	No
<b>CFI Security, Inc.-</b>	1% 10 days from invoice date, net 30 days
<b>Matrix Special Systems, Inc.-</b>	No
<b>SD Technologies-</b>	2% 10 days from invoice date, net 30 days
<b>Simplex Grinnell-</b>	No

8 Number of service trucks in El Paso?

<b>Assurance Fire Protection, LLC -</b>	6
<b>Century Fire Systems, LLC -</b>	20
<b>CFI Security, Inc.-</b>	14
<b>Matrix Special Systems, Inc.-</b>	12
<b>SD Technologies-</b>	6
<b>Simplex Grinnell-</b>	6

9. Provide listing of electronic fire systems authorized to sell, install, inspect, and service?

<b>Assurance Fire Protection, LLC -</b>	Siemens
<b>Century Fire Systems, LLC -</b>	<u>Sell</u> - Fike, Fire Lite, Silent Knight; <u>Inspection</u> - Fike, Silent Knight, Fire Lite, Faraday, Notifier, EST Simplex, Harrington, Safe Tech
<b>CFI Security, Inc.-</b>	Silent Knight, Farenhyt, Cooper Wheelock, Cooper Notification, Mass Notification Systems, Monaco, Honeywell, First Alert, Gamewell
<b>Matrix Special Systems, Inc.-</b>	<u>Sell/Install</u> - EST, Firelite, Mirtone; <u>Service</u> - EST, Firelite, Mirtone, Silent Knight; <u>Inspect</u> - EST, Firelite, Mirtone, Notifier, Silent Knight, Pyrotronics, FCI, Gamewell, Fike
<b>SD Technologies-</b>	EST, EVAX, Firelite, Honeywell, Silent Knight, DMP, Sigcom
<b>Simplex Grinnell-</b>	Simplex Grinnell, Silent Knight, Firelight

10. Provide listing of fire sprinkler systems authorized to sell, install, inspect, and service?

<b>Assurance Fire Protection, LLC -</b>	None
<b>Century Fire Systems, LLC -</b>	Viking, Reliable, Globe, Tyco, Autmatic Fire, Victaulic, Fike, Grinnel, Central
<b>CFI Security, Inc.-</b>	None
<b>Matrix Special Systems, Inc.-</b>	None
<b>SD Technologies-</b>	None
<b>Simplex Grinnell-</b>	Simplex Grinnell and inspection of any sprinkler systems

11. Provide 3 reference current accounts for contacting including company name, contact person, and type of services provided for evaluation purposes;

<b>Assurance Fire Protection, LLC -</b>	Rated 9 out of possible 10 points
<b>Century Fire Systems, LLC -</b>	Rated 9.3 out of a possible 10 points
<b>CFI Security, Inc.-</b>	Rated 9.3 out of a possible 10 points
<b>Matrix Special Systems, Inc.-</b>	Rated 9 out of a possible 10 points
<b>SD Technologies-</b>	Rated 9.6 out of a possible 10 points
<b>Simplex Grinnell-</b>	Rated 9.3 out of a possible 10 points

**RFP #11-6680**

ITEM	DESCRIPTION	PRICE/ DISCOUNT	ARO
1.	<b>ELECTRONIC FIRE SYSTEMS</b>		
	PROVIDE MANUFACTURERS PRICE LIST		
	MANUFACTURER <b>SEIMENS</b>		
	DISCOUNT FOR SYSTEMS	<u>10%</u>	
	HOURLY RATE FOR INSPECTION	<u>\$95.00</u>	
	DISCOUNT FROM PARTS	<u>10%</u>	
	RESPONSE TIME FOR SERVICE		<u>24-48 HRS</u>

**ASSURANCE FIRE PROTECTION**

	<b>ELECTRONIC FIRE SYSTEMS</b>		
	PROVIDE MANUFACTURERS PRICE LIST		
	MANUFACTURER <b>FIKE, SILENTKNIGHT, FIRE LITE</b>		
	DISCOUNT FOR SYSTEMS	<u>10%</u>	
	HOURLY RATE FOR INSPECTION	<u>\$68.00</u>	
	DISCOUNT FROM PARTS	<u>27%</u>	
	RESPONSE TIME FOR SERVICE		<u>2 HRS</u>

**CENTURY FIRE SYSTEMS**

	<b>ELECTRONIC FIRE SYSTEMS</b>		
	PROVIDE MANUFACTURERS PRICE LIST		
	MANUFACTURER <b>FARENHYT, HONEYWELL, MONACO, GENTEX, COOPER WHEELLOCK/COOPER NOTIFICATION GAMEWELL</b>		
	DISCOUNT FOR SYSTEMS	<u>0%</u>	
	HOURLY RATE FOR INSPECTION	<u>\$65.00</u>	
	DISCOUNT FROM PARTS	<u>0%</u>	
	RESPONSE TIME FOR SERVICE		<u>24 HRS</u>

**CFI SECURITY, INC.**

	<b>ELECTRONIC FIRE SYSTEMS</b>		
	PROVIDE MANUFACTURERS PRICE LIST		
	MANUFACTURER <b>EST</b>		
	DISCOUNT FOR SYSTEMS	<u>0%</u>	
	HOURLY RATE FOR INSPECTION	<u>\$75.00</u>	
	DISCOUNT FROM PARTS	<u>0%</u>	
	RESPONSE TIME FOR SERVICE		<u>24 HRS</u>

**MATRIX SPECIAL SYSTEMS, INC.**

	<b>ELECTRONIC FIRE SYSTEMS</b>		
	PROVIDE MANUFACTURERS PRICE LIST		
	MANUFACTURER <b>SILENT KNIGHT, ESL, HONEYWELL, FIRELITE, EVAX, POTTER, SEGCOM, SYSTEM SENSOR</b>		
	DISCOUNT FOR SYSTEMS	<u>32%</u>	
	HOURLY RATE FOR INSPECTION	<u>\$95.00</u>	
	DISCOUNT FROM PARTS	<u>32%</u>	
	RESPONSE TIME FOR SERVICE		<u>24 HRS</u>

**SD TECHNOLOGIES**

1. **ELECTRONIC FIRE SYSTEMS**  
 PROVIDE MANUFACTURERS PRICE LIST  
 MANUFACTURER **SIMPLEX GRINNELL**  
 DISCOUNT FOR SYSTEMS **15%**  
 HOURLY RATE FOR INSPECTION **\$125.00**  
 DISCOUNT FROM PARTS **35%**  
 RESPONSE TIME FOR SERVICE **2-4 HRS**

**SIMPLEX GRINNELL**

2. **FIRE SPRINKLER SYSTEMS**  
 PROVIDE MANUFACTURERS  
 MANUFACTURER **RELIABLE, VIKING, TYCO**  
 DISCOUNT FOR SYSTEMS **10%**  
 HOURLY RATE FOR INSPECTION **\$70.00**  
 DISCOUNT FROM PARTS **0%**  
 RESPONSE TIME FOR SERVICE **2 HRS**

**CENTURY FIRE SYSTEMS**

**FIRE SPRINKLER SYSTEMS**  
 PROVIDE MANUFACTURERS  
 MANUFACTURER **SIMPLEX GRINNELL**  
 DISCOUNT FOR SYSTEMS **2%**  
 HOURLY RATE FOR INSPECTION **\$90.00**  
 DISCOUNT FROM PARTS **35%**  
 RESPONSE TIME FOR SERVICE **2-4 HRS**

**SIMPLEX GRINNELL**

3. **EXISTING WET PIPE SYSTEM INSPECTION FEE** **\$225.00/ UNIT**  
 RESPONSE TIME FOR SERVICE **48-72 HRS**  
 MARKUP FOR PARTS FROM  
 MANUFACTURER TRADE SERVICE  
 PRICING **25%**

**ASSURANCE FIRE PROTECTION**

**EXISTING WET PIPE SYSTEM INSPECTION FEE** **\$125.00/ UNIT**  
 RESPONSE TIME FOR SERVICE **2 HRS**  
 MARKUP FOR PARTS FROM  
 MANUFACTURER TRADE SERVICE  
 PRICING **10%**

**CENTURY FIRE SYSTEMS**

**EXISTING WET PIPE SYSTEM INSPECTION FEE** **\$180.00/ UNIT**  
 RESPONSE TIME FOR SERVICE **2-4 HRS**  
 MARKUP FOR PARTS FROM  
 MANUFACTURER TRADE SERVICE  
 PRICING **20%**

**SIMPLEX GRINNELL**

ITEM	DESCRIPTION	PRICE/ DISCOUNT	ARO
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4.	<b>EXISTING DRY PIPE SYSTEM INSPECTION FEE</b>	<b><u>\$225.00/ UNIT</u></b>	
	RESPONSE TIME FOR SERVICE		<b><u>48-72 HRS</u></b>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<b><u>25%</u></b>	

**ASSURANCE FIRE PROTECTION**

	<b>EXISTING DRY PIPE SYSTEM INSPECTION FEE</b>	<b><u>\$200.00/ UNIT</u></b>	
	RESPONSE TIME FOR SERVICE		<b><u>2 HRS</u></b>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<b><u>10%</u></b>	

**CENTURY FIRE SYSTEMS**

	<b>EXISTING DRY PIPE SYSTEM INSPECTION FEE</b>	<b><u>\$270.00/ UNIT</u></b>	
	RESPONSE TIME FOR SERVICE		<b><u>2-4 HRS</u></b>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<b><u>20%</u></b>	

**SIMPLEX GRINNELL**

5.	<b>EXISTING PRE-ACTION SYSTEM INSPECTION FEE</b>	<b><u>\$250.00 / UNIT</u></b>	
	RESPONSE TIME FOR SERVICE		<b><u>48-72 HRS</u></b>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<b><u>25%</u></b>	

**ASSURANCE FIRE PROTECTION**

	<b>EXISTING PRE-ACTION SYSTEM INSPECTION FEE</b>	<b><u>\$150.00 / UNIT</u></b>	
	RESPONSE TIME FOR SERVICE		<b><u>2 HRS</u></b>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<b><u>10%</u></b>	

**CENTURY FIRE SYSTEMS**

	<b>EXISTING PRE-ACTION SYSTEM INSPECTION FEE</b>	<b><u>\$450.00 / UNIT</u></b>	
	RESPONSE TIME FOR SERVICE		<b><u>2-4 HRS</u></b>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<b><u>20%</u></b>	

**SIMPLEX GRINNELL**

**RFP #11-6680**

ITEM	DESCRIPTION	PRICE/ DISCOUNT	ARO
6.	<b>FIRE ALARM PANEL FEE</b>	<u>\$250.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>24-48 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>25%</u>	
	<b>ASSURANCE FIRE PROTECTION</b>		
	<b>FIRE ALARM PANEL FEE</b>	<u>\$125.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>2 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>10%</u>	
	<b>CENTURY FIRE SYSTEMS</b>		
	<b>FIRE ALARM PANEL FEE</b>	<u>\$210.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>24 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>30%</u>	
	<b>MATRIX SPECIAL SYSTEMS</b>		
	<b>FIRE ALARM PANEL FEE</b>	<u>\$70.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>24 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>32%</u>	
	<b>SD TECHNOLOGIES</b>		
	<b>FIRE ALARM PANEL FEE</b>	<u>\$250.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>2-4 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>20%</u>	
	<b>SIMPLEX GRINNELL</b>		
7.	<b>FIRE LINE BACK FLOW PREVENTERS FEE</b>	<u>\$180.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>24-48 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>25%</u>	
	<b>ASSURANCE FIRE PROTECTION</b>		
	<b>FIRE LINE BACK FLOW PREVENTERS FEE</b>	<u>\$125.00/ UNIT</u>	
	RESPONSE TIME FOR SERVICE		<u>2 HRS</u>
	MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>10%</u>	
	<b>CENTURY FIRE PROTECTION (NOTE- DOMESTIC IRRIGATION @ \$80.00/ UNIT)</b>		

**7. FIRE LINE BACK FLOW PREVENTERS**

FEE	<u>\$140.00/ UNIT</u>	
RESPONSE TIME FOR SERVICE		<u>2-4 HRS</u>
MARKUP FOR PARTS FROM MANUFACTURER TRADE SERVICE PRICING	<u>20%</u>	

**SIMPLEX GRINNELL**

**8. SALES OF PORTABLE DRY FIRE EXTINGUISHERS**

VENDOR TO PROVIDE COMPLETE PRICE LIST AND DISCOUNTS FROM PRICE LIST BASED ON VOLUME

MANUFACTURER **ANSUL**

PRICE LIST PROVIDED **YES**

DISCOUNT ON PURCHASES OF \$1 TO \$500	<u>25%</u>
DISCOUNT ON PURCHASES OF \$501 TO \$2,500	<u>25%</u>
DISCOUNT ON PURCHASES OF \$2,501 TO \$5,000	<u>28%</u>
DISCOUNT ON GREATER THAN \$5,001	<u>32%</u>

**ASSURANCE FIRE PROTECTION- PRICE LIST INCLUDES EXTINGUISHERS, PARTS, SUPPLIES, RECHARGES, AND RECHARGES) TIE ON DISCOUNT BETWEEN SIMPLEX GRINNELL AND ASSURANCE FIRE PROTECTION BROKEN BASED ON A HIGHER SCORE FOR REFERENCE CHECKS WITH SIMPLEX GRINNELL**

**SALES OF PORTABLE DRY FIRE EXTINGUISHERS**

VENDOR TO PROVIDE COMPLETE PRICE LIST AND DISCOUNTS FROM PRICE LIST BASED ON VOLUME

MANUFACTURER **BUCKEYE**

PRICE LIST PROVIDED **YES**

DISCOUNT ON PURCHASES OF \$1 TO \$500	<u>0%</u>
DISCOUNT ON PURCHASES OF \$501 TO \$2,500	<u>0%</u>
DISCOUNT ON PURCHASES OF \$2,501 TO \$5,000	<u>0%</u>
DISCOUNT ON GREATER THAN \$5,001	<u>0%</u>

**MATRIX SPECIAL SYSTEMS- (PRICE LIST INCLUDES EXTINGUISHERS, PARTS, SUPPLIES, RECHARGES, AND RECHARGES)**

**9. INSPECTION, SERVICE, AND TAGGING OF PORTABLE DRY FIRE EXTINGUISHERS**

VENDOR TO PROVIDE PRICE LIST FOR ALL SIZES AND MANUFACTURERS IT WILL SERVICE AND MAINTAIN COMPLIANCE WITH FIRE CODES

PRICE LIST PROVIDED **YES**

MARKUP FOR PARTS	<u>25%</u>
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**ASSURANCE FIRE PROTECTION –SEE PRICE LIST ATTACHED OR CONTACT VENDOR DIRECTLY**

**INSPECTION, SERVICE, AND TAGGING OF PORTABLE DRY FIRE EXTINGUISHERS**

VENDOR TO PROVIDE PRICE LIST FOR ALL SIZES AND MANUFACTURERS IT WILL SERVICE AND MAINTAIN COMPLIANCE WITH FIRE CODES  
PRICE LIST PROVIDED **YES**  
MARKUP FOR PARTS **30%**

**MATRIX SPECIAL SYSTEMS- SEE PRICE LIST ATTACHED OR CONTACT VENDOR DIRECTLY**

**10. FIRE SPRINKLER MONITORING**

PROVIDE DETAILS INCLUDING ALL COSTS, HOURLY RATES, AND COST PER MONTH FOR MONITORING AS WELL AS ANY OTHER ASSOCIATED COSTS FOR THIS SERVICE INCLUDING SUPPLIER INFORMATION:

**CFI SECURITY INC.-** \$32/ month with one year contract subject to funding out clause and availability of funds, \$65/ hour for service and inspections with 25% discount from manufacturer price list on Silent Knight, Farenhyt Fire, Cooper Wheelock, Honeywell/ First Alert Professional Security, 15% on Cooper Notification, and Monaco who does not print a price list.

**MATRIX SPECIAL SYSTEMS, INC.-** Vendor will install a turnkey sprinkler monitoring system from EST with fire alarm control panel w/ digital alarm communication transmitter, pull station, smoke detector, audio/ visual, low voltage cable as required, 120 volt circuit to FACP, including fire alarm and telephone lines to Telco DMARC with fire alarm permit and Fire Marshal inspection for \$3,500. Two live phone lines are to be provided by owner and Telco. Monthly monitoring is \$32/ month and hourly service is invoiced at \$70/ hour with overtime after hours invoices at \$95. Contact vendor for details.

**SIMPLEX GRINNELL-** \$423/ year for a single building subject to funding out clause and availability of funds with each building. Each building must execute an individual monitoring agreement. Additional Buildings invoiced at \$158 annually when monitored through a multiplex panel configuration with a single dialer. Single Building Fire and Security Monitoring combined is \$556.00 annually. Additional Buildings are \$158.00 annually when monitored through a networked configuration with a single dialer.

**11. FIRE EVACUATION SYSTEMS**

PROVIDE DETAILS INCLUDING ALL COSTS, HOURLY RATES, AND COST PER MONTH FOR MONITORING AS WELL AS ANY OTHER ASSOCIATED COSTS FOR THIS SERVICE INCLUDING SUPPLIER INFORMATION AND MSRP FROM SUPPLIERS PROPOSED:

**CFI SECURITY-** FIRE SECURITY MONITORING FEE: \$32/ MONTH WITH 1 YEAR TERM CONTRACT FOR GOVERNMENTAL AND NON PROFITS. HOURLY RATE FOR INSPECTION IS \$65/ HOUR. HOURLY RATE FOR SERVICE IS \$65/ HOUR. DISCOUNT AS PER PROPOSAL FOR PARTS. RESPONSE TIME IS 24 HOURS.

**MATRIX SPECIAL SYSTEMS-** FIRE SECURITY MONITORING IS \$32/ MONTH. HOURLY RATE FOR INSPECTION AND SERVICE IS \$70/ HOUR. OVERTIME IS \$95/ HOUR. PRICING FOR PARTS AS PER PROPOSAL.

**11. FIRE EVACUATION SYSTEMS**

PROVIDE DETAILS INCLUDING ALL COSTS, HOURLY RATES, AND COST PER MONTH FOR MONITORING AS WELL AS ANY OTHER ASSOCIATED COSTS FOR THIS SERVICE INCLUDING SUPPLIER INFORMATION AND MSRP FROM SUPPLIERS PROPOSED:

**SD TECHNOLOGIES-** NO CHARGE FOR SITE EVALUATION AND PROPOSALS. SYSTEM EQUIPMENT INVOICED AT 32% OVER PARTS AND MATERIALS. HOURLY RATE FOR INSPECTIONS AND SERVICE IS \$75. AFTER HOURS IS INVOICED AT \$105/ HOUR. NORMAL RESPONSE TIME IS 24 HOURS AND EMERGENCY RESPONSE TIME IS 4 HOURS. FIRE ALARM MONITORING IS INVOICED AT \$24.95/ MONTH WITH A ONE-YEAR CONTRACT.

**SIMPLEX GRINNELL-** SINGLE BUILDING FEE IS \$423/ YEAR. EACH BUILDING MUST EXECUTE AN INDIVIDUAL MONITORING AGREEMENT. ADDITIONAL BUILDINGS CAN BE MONITORED AT \$158/ YEAR WHEN MONITORED THROUGH A MULTIPLEX PANEL CONFIGURATION WITH A SINGLE DIALER. SINGLE BUILDING FIRE AND SECURITY MONITORING COMBINED IS \$556/ YEAR WITH ADDITIONAL BUILDINGS AT \$158/ YEAR WHEN MONITORED THROUGH A NETWORKED CONFIGURATION WITH A SINGLE DIALER.

**12. MASS NOTIFICATION**

PROVIDE DETAILS INCLUDING ALL COSTS, HOURLY RATES, AND COST PER MONTH FOR MONITORING AS WELL AS ANY OTHER ASSOCIATED COSTS FOR THIS SERVICE INCLUDING SUPPLIER INFORMATION AND MSRP FROM SUPPLIERS PROPOSED:

**CFI SECURITY-** MASS NOTIFICATION SYSTEM MONITORING FEE: \$32/ MONTH WITH 1 YEAR TERM CONTRACT FOR GOVERNMENTAL AND NON PROFITS. HOURLY RATE FOR INSPECTION IS \$65/ HOUR. HOURLY RATE FOR SERVICE IS \$65/ HOUR. DISCOUNT AS PER PROPOSAL FOR PARTS. RESPONSE TIME IS 24 HOURS.

**MATRIX SPECIAL SYSTEMS-** MASS NOTIFICATION SYSTEM MONITORING FEE IS \$32/ MONTH. HOURLY RATE FOR INSPECTION AND SERVICE IS \$70/ HOUR. OVERTIME IS \$95/ HOUR. PRICING FOR PARTS AS PER PROPOSAL.

**SD TECHNOLOGIES-** NO CHARGE FOR SITE EVALUATION AND PROPOSALS. SYSTEM EQUIPMENT INVOICED AT 32% OVER PARTS AND MATERIALS. HOURLY RATE FOR INSPECTIONS AND SERVICE IS \$75. AFTER HOURS IS INVOICED AT \$105/ HOUR. NORMAL RESPONSE TIME IS 24 HOURS AND EMERGENCY RESPONSE TIME IS 4 HOURS. FIRE ALARM MONITORING IS INVOICED AT \$24.95/ MONTH WITH A ONE-YEAR CONTRACT.

**SIMPLEX GRINNELL-** SINGLE BUILDING FEE IS \$423/ YEAR. EACH BUILDING MUST EXECUTE AN INDIVIDUAL MONITORING AGREEMENT. ADDITIONAL BUILDINGS CAN BE MONITORED AT \$158/ YEAR WHEN MONITORED THROUGH A MULTIPLEX PANEL CONFIGURATION WITH A SINGLE DIALER. SINGLE BUILDING FIRE AND SECURITY MONITORING COMBINED IS \$556/ YEAR WITH ADDITIONAL BUILDINGS AT \$158/ YEAR WHEN MONITORED THROUGH A NETWORKED CONFIGURATION WITH A SINGLE DIALER.

13. **OTHER FIRE PROTECTION SERVICES** NOT IDENTIFIED IN THIS CONTRACT THAT VENDOR WISHES TO SUBMIT FOR EVALUATION AND POSSIBLE AWARD CONSIDERATION: (PROVIDE DETAILS, MANUFACTURERS, TYPE OF SERVICE, AND ANY OTHER INFORMATION TO BE CONSIDERED IN THE BEST INTEREST OF THE ESC REGION 19 PURCHASING COOPERATIVE MEMBERSHIP)

**CENTURY FIRE SYSTEMS-** CODE CONSULTING, FIRE ENGINEERING, PERFORMANCE BASED CODE ALTERNATIVES, CLEAN AGENT SYSTEMS, HAZARDOUS ANALYSIS, HYDRAULIC ANALYSIS ALL INVOICED. ALL FEES INVOICED AT \$90/ HOUR PLUS 10% MARKUP OVER COST FOR PARTS AND EQUIPMENT.

RFP #11-6680

**\*\* Amendment to contract - CFI Security Inc. will extend services to all ESC Allied States Cooperative members \*\*  
As of 4/10/2014**

Approved by: \_\_\_\_\_  
(James R. Vasquez or Designee)

Date: \_\_\_\_\_  
(July 18, 2011)

Approved by: \_\_\_\_\_  
(James R. Vasquez)

Date: \_\_\_\_\_  
(April 26, 2012)

Approved by: \_\_\_\_\_  
(James R. Vasquez)

Date: \_\_\_\_\_  
(April 30, 2013)