EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: Work Uniforms, Shoes and Related- ESC Region 19 Purchasing

Cooperative

RFP NUMBER: 10-6562

RFP OPENING DATE: September 1, 2010

CONTRACT TERM: Date of award until October 31, 2011 with the option to extend in increments of 12 months not to exceed 36 months in the aggregate

(Extended by Region 19 until October 31, 2012 on September 7, 2011) (Extended by Region 19 until October 31, 2013 on September 26, 2012)

FUNDING SOURCE: Various RFP's ISSUED: 12 RESPONSES: 4

ADVERTISEMENT DATES: August 15, August 22, 2010

BOARD MEETING DATE: October 21, 2010

RECOMMENDED FOR AWARD Bazaar Uniforms & Men's Store (HUB)

Larami Shoeworld, Inc.

Northern Imports, Inc. dba. Work Wear Safety Shoes

Uniforms of Texas(HUB) Premier Uniform & Tactical Gear as of 7/31/12

TOTAL (estimated) \$100,000.00 annually

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase work uniforms and shoes from the awarded vendors as needed during the term of the contract. All the vendors awarded under this contract have local representation and store fronts.

SPECIFICATIONS PROVIDED BY: Royce Cleveland

ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland

ESC Region 19

Martin Camacho ESC Region 19

Nancy Alvarado ESC Region 19

ORDER INFORMATION:

Bazaar Uniforms & Men's

Christopher Joseph 2430 E. Yandell El Paso, TX 79903 915-544-7340

Fax: 915-544-2341

www.bazaaruniforms.com / cjoseph@yahoo.com

ORDER INFORMATION:

Larami Shoeworld, Inc.

Ramon E. Ramirez 10600 N. Loop Dr. Ste. E4 Socorro, TX 79927 915-790-1055

Fax: 915-790-1055

www.laramiboots.com / ramoneramirez@sbcglobal.net

Northern Imports, Inc. dba. Work Wear Safety Shoes

Allen Watterson 1360 N. Lee Trevino Ste. 102 El Paso, TX 79936

800-428-0373 / 915-592-9332

Fax: 915-592-9346

www.workwearboots.com / allen@workwearboots.com

Uniforms of Texas Premier Uniform & Tactical Gear as of 7/31/2012

Hector Ayala Maria Camargo

6601 Montana Ave. Ste. B-C 4121 Montana Ave. as of December 1, 2012

El Paso, TX 79925El Paso, TX 79903915-771-6601915-771-6601Fax: 915-843-6601Fax: 915-843-6601

www.premieruniform.biz

SPECIAL CONDITIONS

- 1. Awarded vendor will be responsible for delivery of stated goods within 14-21 days after receipt of order unless otherwise stated at time of bid submittal.
- 2. ESC Region 19 Purchasing Cooperative Members will provide samples of patches with specific orders
- 3. All pricing will include shipping and handling charges
- 4. Purchasing Cooperative members reserves the option to order additional quantities at stated prices unless vendor states otherwise at time of bid submittal.
- 5. Deviation: List any deviations from the specifications on the accompanying deviation form. Bidders must list all deviations for products offered as equals to specified products.
- 6. Special Delivery Terms: All deliveries shall be freight prepaid F.O.B. destination with bid prices reflecting freight and delivery charges to locations within the District. All merchandise is to be delivered within 30 calendar days of receipt of the purchase order.
- 7. It is the responsibility of successful vendor(s) to coordinate and measure for uniforms with individual Purchasing Cooperative Members on site at the coop member's facility.
- 8. Bidder Qualification: Samples of the referenced clothing should be provided for evaluation.
- 9. Samples of shirts and/or catalogs with page number marked and provided must be submitted for evaluation purposes.
- 10. Samples of right foot shoe to be provided for evaluation purposes.
- 11. Awarded vendors must have local representative available to call on Region 19 Purchasing Cooperative members for sizing and consultation for shirts, pants, jackets, and shoes.
- 12. Award basis will be 50% pricing, 25% past performance, and 25% quality of products submitted for award.
- 13. While primarily for use in El Paso & Hudspeth, please complete page 14 so that all members will know the scope of services by the vendor.

<u>Item</u>	Descrip	otion	0	ty Pr	ice	Ext.	ARO
1.	Polo Sh	irts	е	1 .			
		100% cotton herringbone polo fashion jacquard collar with welts 3-button clean finished placket woodtone buttons extended tail with side vents one shirt pocket available in white/navy/ spruce & whall shirts to come with "Region 1 emblems which will be provided with Reference: Unifirst Catalog #0611 c Brand/ Model: Edwards 1485 Catalogs or samples must be provided with the same of the sam	ite/navy/red color co 9 Head Start Tra th the Purchase Orc or comparable	ombinatio n sportati o er	on" or coop		designation embroidered
		Catalogs of Samples must be pro-	vided for award co	i i Siuei alii	on allein	ales	
			Size Medium Size Large Size X-large Size 2X-large	\$? \$?	12.99 12.99 12.99 14.99		
		1 st Low – Bazaar Uniform	s & Men's Store				
0							
2.	Long SI	eeve Industrial Shirts	e	3 .			
		65/35 poly cotton poplin shirts two button-through pockets and ban gray shirt/ blue pin stripes regular long sleeve left side to have patch stating "Region and left side to have a patch with em Brand/ Model: RED KAP SP14EX Catalogs or samples must be proved.	on 19 Head Start S nployee's first name	which will	be provided		
			Size Medium Size Large Size X-large Size 2X-large	\$? \$?	13.39 13.39 13.39 14.99		

1st Low – Bazaar Uniforms & Men's Store

<u>Item</u>	Description		Qty	Price	Ext.	ARO
3.	Industrial Work Pants		0.2			
3.	 65% polyester/ 35% cotton jean style wasteband front & back pockets reinforced seam stitching solid brass zipper machine washable color on all to be navy blue Brand/ Model: RED KAP P Catalogs or samples mus 	<u>T20</u>	ea.	eration		
		All sizes		\$ <u>11.27</u>		
	1st Low -	- Bazaar Uniforms & Men	's Stor	е		
4.	Long Sleeve Work Shirt		ea.			
	 65% polyester & 35% comb 7-button front 2 flushed two piece collar w stitched down front facing s angled bar tracks light gray 2 patches required with pric Brand/ Model; <u>RED KAP S</u> Catalogs or samples mus 	vith sewn-in stays strong with charcoal collar se quotes P10CW	conside	eration		
		Size Medium Size Large Size X-large Size 2X-large		\$ <u>12.49</u> \$ <u>12.49</u> \$ <u>12.49</u> \$ <u>14.87</u>		
	1st Low -	- Bazaar Uniforms & Men	's Stor	e		
5.	Long Sleeve Work Shirt		ea.			
	 65% polyester & 35% comb 7-button front 2 flushed two piece collar w stitched down front facing s color to be white 2 patches required Brand/ Model; <u>RED KAP S</u> Catalogs or samples mus 	vith sewn-in stays trong <u>P14WH</u>	conside	eration		
		Size Medium Size Large Size X-large Size 2X-large		\$ <u>9.99</u> \$ <u>9.99</u> \$ <u>9.99</u> \$ <u>10.99</u>		

1st Low – Bazaar Uniforms & Men's Store

<u>Item</u>	Descri	otion		Qty	Price	Ext.	ARO
6.	Long S	leeve Work Shirt		ea.			
		100% Dacron polyester, textured 2 made from visa-quality polyester f Flexible hand 2 required tags colors to be navy blue, white, uniform type, security & flag tags Brand/ Model; ELBECO U114-U1 Catalogs or samples must be propertied.	abric, 7.25 oz. Per 114	r linear fo			
			Size Medium Size Large Size X-large Size 2X-large		\$ <u>12.95</u> \$ <u>12.95</u> \$ <u>12.95</u> \$ <u>14.95</u>		
		1 st Low – Bazaa	ar Uniforms & Me	en's Stor	e		
7.	Short S	leeve Smocks		ea.			
		80/20 poly/cotton wrinkle resistant slightly tapered fi Cuffed sleeves 4-button front Deep patch pockets Color to be navy blue Unifirst #4520 or comparable Brand/ Model; RED KAP TP23NV Catalogs or samples must be presented.		d consid	eration		
			All Sizes		\$ <u>10.99</u>		
		1st Low – Bazaa	ar Uniforms & Me	en's Stor	e		
8.	¾ Slee	eve Smocks		ea.			
		80/20 poly/cotton deep reinforced front pockets buttons bell sleeves panel front and back slightly tapered fit Colors: gold, blue, white, green, re Unifirst #4525 or comparable Brand/ Model; <u>RED KAP TP31NV</u> Catalogs or samples must be presented.		d consid	eration		
			All Sizes		\$ <u>12.29</u>		

1st Low – Bazaar Uniforms & Men's Store

tem	Descri	otion		Qty	Price	Ext.	ARO
9.	Work J	ackets		ea.			
		65% polyester & 35% combed of 7½ oz per square yard fabric pl heavy duty brass zipper front pockets & handy patch poctwo-position cuffs adjustable at two patches required color to be dark blue or charcoal Brand/ Model; DICKIES JT15N Catalogs or samples must be	us warmth or perm cket on the left slee either side of the w I grey <u>V</u>	ve aste		urethane lining	
			All Sizes		\$ <u>22.49</u>		
		1st Low – Baz	zaar Uniforms & M	len's Stor	e		
10.	Industri	al Cargo Pants		ea.			
		Dickies 211-2372 or better Sample required Provide available colors Multiple pockets Brand/ Model; <u>DICKIES 211-23</u> Catalogs or samples must be		d consid	eration		
			All Sizes		\$ <u>14.40</u>		
		1 ST Low – Un	iforms of Texas P	remier Ur	niform & Tact	iical Gear <mark>as of 7/3</mark>	1/2012
11.	Polo Sh	irts		ea.			
	_ _ _ _	RedKap SK52 or better Sample Required Provide available sized Brand/ Model; <u>RED KAP SK52I</u> Catalogs or samples must be		d consid	eration		
			All Sizes		\$ <u>14.75</u>		
		1st Low – Baz	zaar Uniforms & M	len's Stor	e		
12.	Mens Li	ned Team Jackets		ea.			
		Provide available sizes JTC2 Lined Team Jackets or be Sample required Brand/ Model; DICKIES JTC2 Catalogs or samples must be		d consid	eration		
			All Sizes		\$ 20.70		

Item	Descri	otion	Qty	Price	Ext.	ARO
					-	
13.	Men's F	Plain Toe Service Oxfords	ea.			
		Black leather uppers for easy wipe clean				
		Padded collars and tongue for all day comfort				
		Industrial grade comfort linings				
		Cushioned insoles for absorbing shocks, and fatiq	jue reductio	n		
		Sidewall stitched for additional durability				
		Extra grip outsole				
		Must be slip resistance tested and certified	. 0005	d	I-1-	
		Reference brand: Commerical workplace Grabber			bie	
		Samples and specification required on alternates f Available in Mens-7-12, 13, 14, 15/ Womens- 5,6,				
		Brand/ Model; CONVERSE C1120	1,-12, 13,	14, 13		
	_	Catalogs or samples must be provided for awa	ard consid	eration		
			nr	\$ 11 NN		
		1 ^{S⊺} Low – Bazaar Uniforms & I	pr. Men's Sto	\$ <u>44.00</u> re		
		1 ST Low – Bazaar Uniforms & I S of Texas Premier Uniform & Tactical Gear <mark>as of</mark> e, industrial comfort linings)	Men's Sto	re	d not meet all sp	oecs on shoes
(padd	ed tongue	s of Texas Premier Uniform & Tactical Gear <mark>as of</mark>	Men's Sto	re	d not meet all sp	oecs on shoes
	ed tongue 6" Maxi	s of Texas Premier Uniform & Tactical Gear as of e, industrial comfort linings) mum Heavy duty work boots	Men's Sto <mark>f 7/31/2012</mark>	re	d not meet all sp	oecs on shoes
(padd	ed tongue	s of Texas Premier Uniform & Tactical Gear <mark>as of</mark> e, industrial comfort linings)	Men's Sto <mark>f 7/31/2012</mark> pr.	re	d not meet all sp	oecs on shoes
(padd	ed tongue 6" Maxi	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h	Men's Sto f 7/31/2012 pr.	re @ \$30.98 di	d not meet all sp	oecs on shoes
(padd	ed tongue 6" Maxi	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles	Men's Sto f 7/31/2012 pr.	re @ \$30.98 di	d not meet all sp	oecs on shoes
(padd	6" Maxi	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe	Men's Sto f 7/31/2012 pr.	re @ \$30.98 di	d not meet all sp	oecs on shoes
(padd	ed tongue	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe Oiled leather uppers	Men's Sto f 7/31/2012 pr.	re @ \$30.98 di	d not meet all sp	oecs on shoes
(padd	ed tongue	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe Oiled leather uppers 6 eylets with heavy duty shoe strings	Men's Sto f 7/31/2012 pr.	re @ \$30.98 di	d not meet all sp	oecs on shoes
(padd	ed tongue	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe Oiled leather uppers 6 eylets with heavy duty shoe strings commercial anti-slip grabbing bottoms	Men's Sto f 7/31/2012 pr. product neel suppor	re @ \$30.98 di	d not meet all sp	oecs on shoes
(padd	6" Maxi	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe Oiled leather uppers 6 eylets with heavy duty shoe strings commercial anti-slip grabbing bottoms Reference brand: Freedom II Model 740 or compar	Men's Sto f 7/31/2012 pr. product neel suppor	re @ \$30.98 did	d not meet all sp	oecs on shoes
(padd	6" Maxi	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe Oiled leather uppers 6 eylets with heavy duty shoe strings commercial anti-slip grabbing bottoms Reference brand: Freedom II Model 740 or comparables and specification required on alternates for	Men's Sto f 7/31/2012 pr. product neel suppor	re @ \$30.98 did	d not meet all sp	oecs on shoes
(padd	6" Maxi	e, industrial comfort linings) mum Heavy duty work boots Premium full grain leather uppers Fully lined with combrelle or comparable patented Cushioned insole inserts with contour cushioned h Dual – Density polyurethane soles Austempered steel toe Oiled leather uppers 6 eylets with heavy duty shoe strings commercial anti-slip grabbing bottoms Reference brand: Freedom II Model 740 or compar	Men's Sto f 7/31/2012 pr. product neel suppor	re @ \$30.98 did	d not meet all sp	pecs on shoes

Pr. \$ <u>44.95</u>

1ST Low – Northern Imports, Inc. dba. Work Wear Safety Shoes Note - Uniforms of Texas Premier Uniform & Tactical Gear as of 7/31/2012 @ \$42.95 did not meet all specs (not steel toe)

Item Description Qty Price Ext. ARO 15. Catalog Discount (hats, shirts, pants, work shoes, for both sexes, etc.) to be based on overall selection and pricing (shipping & handling to be included with discount unless otherwise stated by vendor at time of bid submittal. This vendor is required to have staff locally available for sizing and fitting: **Shoes Only** 31% from retail price in current catalog 1ST Low - Northern Imports, Inc. dba. Work Wear Safety Shoes Name of Catalog or Price List 2010 COOPERATE BID 2nd Low – Larami Shoe World, Inc. 15% from retail price in current catalog Name of Catalog or Price List LARAMI SHOE WORLD, INC. 2010 Clothes & Shoes 1ST Low – Bazaar Uniforms & Men's Store DICKIES OCCUPATIONAL WEAR 27% **25**% WRANGLER WORKWEAR **EDWARDS APPAREL 22**% APPAREL, BAGS & CAPS <u>25</u>% <u>25</u>% **LEVI STRAUSS VF IMAGEWEAR** 18%

2ND Low - Uniforms of Texas Premier Uniform & Tactical Gear as of 7/31/2012

20% from retail price in current catalog

22%

WORK FOOTWEAR 2010

Name of Catalog or Price List RED KAP, DICKIES, & SHOES BY CREWS

30%

Catalogs added as of 11/15/2012 5.11

Blackhawk

 Blackhawk
 20%

 Magnum
 22%

 Premier
 22%

 Thorogood
 22%

 Safariland
 20%

 Propper
 20%

 Converse
 22%

(As of 11/14/2012 a slight increase in catalog pricing, however 20% discount off retail pricing will be honored)

Does vendor give volume discounts? If so, please provide details on volume discounts.

Bazaar Uniforms& Men's Store Yes

Larami Shoeworld, Inc. Yes

Northern Imports, Inc. dba. Work Wear Safety Shoes 35% from mfg. retail

Uniforms of Texas Premier Uniform & Tactical Gear as of 7/31/2012

Volume discount has been given on quotation, but other items 20% off

<u>Item</u>	Description	Qty	Price	Ext.	ARO
16.	Vendor must provide catalog for evaluation purposes				
	Bazaar Uniforms& Men's Store				
	Pricing for patch with employee's first name Pricing for employees first name embroidered on shirt Pricing for patch with employees first and last name Pricing for employees first and last name embroidered on sh Pricing for organization name patch on shirt Pricing for organization name embroidered on shirt	nirt	\$ <u>1.49</u> \$ <u>1.49</u> \$ <u>1.49</u> \$ <u>2.49</u> \$ <u>2.49</u>		
	Uniforms of Texas-Premier Uniform & Tactical Gear as o	of 7/31/20	<mark>12</mark>		
	Pricing for patch with employee's first name Pricing for employees first name embroidered on shirt Pricing for patch with employees first and last name Pricing for employees first and last name embroidered on sh Pricing for organization name patch on shirt Pricing for organization name embroidered on shirt (As of 11/14/2012 price increase)	nirt	\$ <u>1.50</u> \$ <u>2.00</u> \$ <u>2.00</u> \$ <u>2.00</u> \$ <u>2.00</u>	\$1.73 \$2.30 \$2.30 \$2.30 \$2.30 \$2.30	
17.	Does vendor offer discounts on this contract to Region 19 a themselves? (This does not affect award recommendation)	nd Regio	n 19 Coop	Member employees	who wish to purchase t
	Bazaar Uniforms& Men's Store	<u>Yes</u>			
	Larami Shoeworld, Inc.	<u>Yes</u>			
	Northern Imports, Inc. dba. Work Wear Safety Shoes	<u>Yes</u>			
	Uniforms of Texas Premier Uniform & Tactical Gear as o	of 7/31/20	<mark>12</mark>		<u>Yes</u>

Item Description Oty Price Ext. ARO

18. Name, address, and phone number of local sales representative for on-site consultation, sizing, fitting, and order processing?

SEE ORDER INFORMATION FOR LOCAL ON SITE SERVICE FOR ALL AWARDED VENDORS

19. Provide 3 Companies, contact person, and phone number we can contact for reference purposes. The account should be a large account that purchases volume with multitudes of sizing performed on site by the vendor. Failure to provide this data will be grounds for the proposal not being considered.

ALL REFERENCES ON FILE

Vendor also should provide any details on their business regarding their ability to provide badges, and other law enforcement work wear including belts, hats, work uniforms, and other related items. To be included, vendor should label the price list/catalog item #20, provide discounts (S & H must be included with discount provided), pictures, sizing, and all specifications to make an informed decision by the committee.

ON FILE

PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE:

- o ALVIN ISD
- ANAHUAC ISD
- ANTHONY ISD
- o ARLINGTON ISD
- o BLANKET ISD
- o BLANCO ISD
- o BURNHAM WOOD CHARTER SCHOOLS
- o CANDLELIGHTERS OF EL PASO
- o CANUTILLO ISD
- o CARROLLTON-FARMERS BRANCH ISD
- o CHAPEL HILL ISD
- o CITY OF EL PASO
- o CITY OF HORIZON
- o CITY OF LEWISVILLE
- o CITY OF SOCORRO
- o CLINT ISD
- o COLLEGE STATION
- o DIME BOX PUBLIC SCHOOL
- o EL PASO ACADEMY EAST
- o EL PASO CATHOLIC DIOCESE
- o EL PASO COMMUNITY COLLEGE
- o EL PASO ISD
- o EI PASO MHMR
- o EL PASO SCHOOL FOR EXCELLENCE
- o FABENS ISD
- o GREENVILLE ISD
- o HARTLEY ISD
- HEAD START
- HOUSING AUTHORITY OF EL PASO, TEXAS
- HOUSTON GATEWAY ACADEMY
- o KEENE ISD
- o LA FE PREPATORY SCHOOL
- o LA MESA ISD
- LAKE COUNTY CHRISTIAN SCHOOL
- o LAKE DALLAS ISD
- o LATEXO ISD
- o LIFE SCHOOL ISD
- o LOCKNEY ISD
- o MARTIN MILLS ISD
- o PARADISE

- o PLANO ISD
- 1. PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE; (cont)
 - o PRAIRIELAND ISD
 - o RIO VISTA ISD
 - o SAN ELIZARIO ISD
 - o REGION 19 MAIN BUILDING
 - o REGION 19 HEAD START
 - o SAN ELIZARIO ISD
 - SEMINOLE ISD
 - o SOCORRO ISD
 - o SAINT MARK'S SCHOOL
 - o SUNNVALE ISD
 - o TARRANT COUNTY COLLEGE
 - o TEXAS ENGINEERING EXTENSIVE SERVICE
 - o TEXAS STATE TECHNICAL COLLEGE
 - o TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER
 - o TEXAS WOMAN'S UNIVERSITY
 - o TEXLINE ISD
 - o THE UNIVERSITY OF TEXAS OF THE PERMIAN BASIN
 - o TORNILLO ISD
 - o UNION GROVE SCHOOL DISTRICT
 - o UTEP
 - o UTOPIA ISD
 - o VAN ALSTYNE ISD
 - o WHITEHOUSE ISD
 - WHITE SETTLEMENT ISD
 - o YSLETA ISD
 - o YWCA OF EL PASO

Bazaar Uniforms & Men's Store Yes

Larami Shoeworld, Inc. Yes

Northern Imports, Inc. dba. Work Wear Safety Shoes Yes

Uniforms of Texas-Premier Uniform & Tactical Gear as of 7/31/2012 N/R

Date: _____(September 13, 2010) (September 7, 2011) (September 26, 2012)