

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: **Pest Control Services-ESC Region 19 Purchasing Cooperative**
RFP NUMBER: 09-6419
RFP OPENING DATE: August 11, 2009
CONTRACT TERM: Date of award until August 31, 2010 with the option to extend an additional 12 months not to exceed 36 months in the aggregate
(Extended until August 31, 2011 on July 14, 2010 by ESC Region 19)
(Extended until August 31 2012 on July 26, 2011 by ESC Region 19)
FUNDING SOURCE: Various
RFP's ISSUED: 10
RESPONSES: 2
ADVERTISEMENT DATES: July 5th & 12th, 2009
BOARD MEETING DATE: December 10, 2009 for ratification only
RECOMMENDED FOR AWARD **Watson Extermination Services, Inc. dba Watson Pest Management**
TOTAL (estimated) **\$500,000.00**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase pest control and related services as required during the contract term. A proposal received from Continental Pest Control did not comply with special conditions and reference checks came back low, therefore its proposal was not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Nancy Alvarado
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Watson Extermination Services, Inc. dba Watson Pest Management
Attn: Bennie Watson
160 McCutcheon Lane, Suite A
El Paso, TX 79932
915-585-1133
Fax: 915-584-6008
www.watsonpest.com / bw@watsonpest.com

SPECIAL CONDITIONS

1. This contract will be awarded to one vendor for service on an as required basis.
2. A copy of all licensing requirements along with general liability, auto liability, and workers compensation coverage must be provided with bid submittals.
3. Vendors submitting bids must provide proper licensing in pest control, termite control, lawn and ornamental, weed control, commodity fumigation, structural fumigation, and provide permits for these services at the time bids are submitted.
4. The service area will be mostly El Paso County; however, some instances will require service in Hudspeth county.
5. Chemicals used in buildings must be odorless and colorless
6. All chemicals and supplies used in any applications must be in compliance with current local, state, and federal guidelines as applied to Public Education Facilities.
7. This contract will be for use by Region 19 ESC and its Purchasing Cooperative Members on an as needed basis.
8. Award basis will be 65% pricing, 25% overall services offered and capacity to service large accounts, and 10% reference checks for comparable accounts to the ESC Region 19 Purchasing Cooperative membership

Bid Response Form

1. General Pest Control to include rodent, ant, roach, spiders, scorpions, snakes, pigeon, skunk trapping, flies, wasps, and other flying insects
 - Drive time per mile from previous call \$ 0 /mile
 - Minimum 1 hour charge to include labor, chemicals, Equipment, or any other supplies \$ 50.00/ 1st hour
 - Additional 15 minute intervals to include labor, chemicals, And and any other supplies or equipment \$ 12.50/ 15 minutes
 - Response time-Normal service calls 48 hours
 - Response time- emergencies 24 hours
2. Termite Control
 - Hourly rate per man hour for termite control (labor only) \$ 100.00 / hour
 - % markup for chemicals, supplies, and equipment 0 %
 - Response time- Normal Service Calls 48 hours
 - Cost for consulting to see if termite control is required \$ 0
3. Ornamental & lawn insect control
 - Hourly rate per man hour for this service (labor only) \$ 75.00 / hour
 - % markup for chemicals, supplies, and equipment 0 %
 - Response time- Normal service calls 48 hours
4. Weed Control
 - Hourly rate per man hour for termite control (labor only) \$ 90.00 / hour
 - % markup for chemicals, supplies, and equipment 0 %
 - Response time- Normal service calls 48 hours
5. Fumigation Services
 - Hourly rate per man hour for fumigation (labor only) \$ 100.00 / hour
 - % markup for special chemicals, equipment, and supplies 0 %
 - Response time- Normal service calls 48 hours

Bid Response Form

6. Consultation Services
- Hourly rate for consultation service on complex problems \$ 40.00/ hour
 - Response time 24 hours

7. List number of licensed technicians currently employed with your company?

9

8. List total number of vehicles in service fleet?

14

9. List all licenses currently held by company and individuals?

P, T, L & O, CF, W

10. Has vendor provided all licenses, certifications, and insurances required with the bid?

YES

11. Provide list of three (3) comparable size accounts currently serviced in the last year including name of account, contact person, phone number, and mailing list. ESC Region 19 will not be responsible for contacts that will not return phone calls when checking references.

El Paso ISD – Michael Fernández - 915-887-5405 – 6531 Boeing Dr. El Paso, TX. 79925

Gadsden ISD – Margaret Villalobos – 505-882-6913 – PO Box Drawer 70 Anthony, NM 88021

Canutillo ISD – Ron Gatlin – 915-877-7401 – PO Box 440 Canutillo, TX 79835

Approved by: _____

Date: _____

(James R. Vasquez- Executive Director)
(Sonia Eubank – Associate Executive Director)
(Sonia Eubank – Associate Executive Director)

(October 23, 2009)
(July 14, 2010)
(July 26, 2011)