

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: High Speed Duplicators, Supplies and Maintenance - ESC
Region 19 Purchasing Cooperative

RFP NUMBER: 10-6490

RFP OPENING DATE: December 10, 2009

CONTRACT TERM: Date of award until December 31, 2010 with the option to
extend an additional 12 months not to exceed 36 months
in the aggregate
**(Extended by ESC Region 19 on December 9, 2010 until
December 31, 2011)**
(Extended by ESC Region 19 until December 31, 2012)

FUNDING SOURCE: Various

RFP's ISSUED: 1

RESPONSES: 1

ADVERTISEMENT DATES: November 25 2009, & December 2, 2009

BOARD MEETING DATE: January 21, 2010

RECOMMENDED FOR AWARD **Spectrum Imaging Technologies, Inc.**

TOTAL (estimated) **\$150,000.00**

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase high speed duplicators, service, and annual maintenance agreements as required during the contract period. It should be noted that Spectrum Imaging has been the only manufacturer's distributor and service agency in El Paso for RISO products and services for over 10 years. This vendor stocks parts and all technicians have been factory trained to service RISO products. It should also be noted that Spectrum Imaging Technologies was the sole bidder. There was price increase in the High Speed Duplicators, and a decrease in price on some of the supplies listed.

SPECIFICATIONS PROVIDED BY: Royce Cleveland

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Martin Camacho
ESC Region 19

Nancy Alvarado
ESC Region 19

ORDER INFORMATION

Spectrum Imaging Technologies, Inc.

Attn: ~~Mitch Pleasant~~ Maria Ochoa

5900 Gateway East Blvd.

El Paso, TX 79905-1901

915-533-5511

Fax: 915-533-3925

www.spectrumimaging.net / Loisen@spectrumimaging.net

REQUEST FOR PROPOSAL
PROPOSAL RESPONSE SHEET

This contract will be available to all members of the ESC Region 19 Purchasing Cooperative; the vendor will agree to facilitate and work with existing agencies as well as any additional members that join during the contract period, unless otherwise stated at the time submittals are received.

PLEASE CHECK OFF PURCHASING COOPERATIVE MEMBERS VENDOR CAN SERVICE;
(Vendors indicated they will service all existing Region 19 Purchasing Cooperative Members)

- ~~ALVIN ISD~~
- ~~ANAHUAC ISD~~
- ANTHONY ISD
- ~~ARLINGTON ISD~~
- ~~BLANCO ISD~~
- BURNHAM WOOD CHARTER SCHOOLS
- CANDLELIGHTERS OF EL PASO
- CANUTILLO ISD
- ~~CARROLLTON-FARMERS BRANCH ISD~~
- ~~CHAPEL HILL ISD~~
- CITY OF EL PASO
- CITY OF HORIZON
- ~~CITY OF LEWISVILLE~~
- CITY OF SOCORRO
- CLINT ISD
- ~~DIME BOX PUBLIC SCHOOL~~
- EL PASO ACADEMY EAST
- EL PASO CATHOLIC DIOCESE
- EL PASO COMMUNITY COLLEGE
- EL PASO ISD
- EI PASO MHMR
- EL PASO SCHOOL FOR EXCELLENCE
- FABENS ISD
- HOUSING AUTHORITY OF EL PASO, TEXAS
- LA FE PREPATORY SCHOOL
- ~~LOCKNEY ISD~~
- ~~MARTIN MILLS ISD~~
- ~~PLANO ISD~~
- ~~RIO VISTA ISD~~
- REGION 19 MAIN BUILDING
- REGION 19 HEAD START
- SAN ELIZARIO ISD
- SAINT MARK'S SCHOOL
- ~~SUNNVALE ISD~~
- SOCORRO ISD
- ~~TEXAS ENGINEERING EXTENSIVE SERVICE~~
- TEXAS TECH UNIVERSITY HEALTH SCIENCES CENTER
- ~~TEXLINE ISD~~
- TORNILLO ISD
- ~~UNION GROVE SCHOOL DISTRICT~~
- UTEP
- ~~VAN ALSTYNE ISD~~
- ~~WHITEHOUSE ISD~~
- YSLETA ISD
- YWCA OF EL PASO

Vendor has agreed to service all Coop members

SPECIAL CONDITIONS

1. This contract will establish a vendor who has the resources to facilitate ESC Region 19 and its Purchasing Cooperative members with the purchase of new high speed digital duplicators, supplies for new and used duplicators, and maintenance agreements for continued operation of equipment already in use.
2. Award basis will be 60% pricing and 40% references, ability to facilitate large accounts, and inventory availability.
3. Vendors will submit insurance with proposals including Workers Compensation.
4. Awarded vendors must have the capacity to stock supplies for all equipment listed and provide a price list of supplies and parts with its response.
5. Maintenance agreement pricing must be submitted by a vendor who can provide quick and certified repair for equipment listed in this proposal.
6. Region 19 and its Purchasing Cooperative members reserve the option to award item by item or as a group, whatever is determined to be in the best interest of Region 19 and its Purchasing Cooperative members.

Item	Description	Price	ARO
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1. **High Speed fully automatic digital scanning and** \$ 2,477.00 10 Days

Thermal screening printing system

- 300 dpi resolution or better X
- 25 seconds or faster first copy time X
- 60 - 130 ppm print speed or better X
- 1,000 sheet capacity on sending & receiving X
- Preset reduction/enlargement (65% to 154%) X
- 110-120 V AC X
- Dimensions to be 54"w x 25"d x 41"h X
- Paper weights from 13 lb to 110 lb. or better X
- Paper size from 4" w x 6"l to 11.5" w x 17" l or better X
- Programmable energy saving modes X
- Paper size detection X
- Multiple image processing modes X
- Electronic ink capacity indicator X
- Electronic master shortage indicator X
- Newsprint, envelope, bond, postcard, and construction paper X
- 500,000 copies per month or better X
- 70 color ink capable X
- One black ink cylinder to come with each unit X
- Reference brand/ model **Riso Model RZ220 or comparable** X
- **On-site staff training up to 3 hours to come with purchase** X

- **Brand/ Model** RISO MODEL EZ220

Accessories

- Envelope feed attachment \$ N/A N/A
- Variable printing and personal addressing \$ N/A N/A
- Computer interface \$ 1,540.00 10 Days
- 24 bin sorter \$ N/A N/A
- 50 bin sorter with stapling \$ N/A N/A
- Key Card Counter w/ job separator/sorter \$ 1,336.00 10 Days
- Color print cylinders \$ 1,054.00 10 Days
- Automatic document feeder \$ 1,420.00 10 Days

Supplies

- Colored Ink Cartridges
- Brand/ Model **See items price list** \$ ----- -----
- Yield/ cartridge **1000 cc/bottle**
- Colors available: **See price list**
- Masters \$ ----- -----
- Brand/ Model **RISO/See price list**
- Masters/ box **200/roll**

Sole bidder- Spectrum Imaging

Item	Description	Price	ARO
2.	Ledger format high speed fully auto duplicator	\$6,045.00	10 Days
	Thermal screening printing system		
	▪ Scanning resolution- 300 x 600 dpi		X
	▪ Imaging resolution- 600 dpi		X
	▪ 1 st copy time- 16 seconds		X
	▪ Printing speeds- 60, 80, 100,120, and 130 ppm		X
	▪ Glass impressions from 1.93" x 3.5" to 11.5" x 17"		X
	▪ Paper size- 3.9" x 5.8" to 11.6" x 17"		X
	▪ Paper weight- 13 lb to 110 lb.		X
	▪ Image processing modes- line, photo, duo, pencil, and ink		X
	▪ Paper capacity- 1,000 sheet in feed and receiving tray of 20 lb. bond		X
	▪ Preset reduction/enlargement -61% 65%, 78%, 94%, 121%,		X
	▪ Zoom reduce/enlarge from 50% - 200% in 1% increments		X
	▪ 120 volt		X
	▪ Approximate weight to be 220 lbs.		X
	▪ Computerized system monitoring for settings, supplies, etc.		X
	▪ Print speed, density control		X
	▪ Bound document printing		X
	▪ Confidential mode and energy savings mode		X
	▪ Automatic and manual idling		X
	▪ Preventive maintenance indicator		X
	▪ Paper jumping wing adjustment and stand		X
	▪ horizontal print position adjustment		X
	▪ one black colored cylinder to come with each unit		X
	▪ On-site staff training/ technical support up to 3 hours to come with purchase		
	▪ Reference brand/ model Riso RZ390		
	▪ Brand/ Model <u>N/R</u>		
	Accessories		
	▪ Integrated GDI System	\$ <u>1,000.00</u>	
	▪ Link Print	\$ <u>Included</u>	
	▪ Network Card	\$ <u>640.00</u>	
	▪ Color Print Cylinders	\$ <u>1,054.00</u>	
	▪ Automatic Document Feeder	\$ <u>1,420.00</u>	
	▪ Job separator	\$ <u>436.00</u>	
	▪ Key Card Counter	\$ <u>1,000.00</u>	
	▪ Special Paper Feed Kit	\$ <u>235.00</u>	
	Supplies		
	▪ Colored Ink Cartridges		
	Brand/ Model <u>RISO/ See price list</u>	\$ -----	-----
	Yield/ cartridge <u>1000 cc/bottle</u>		
	Colors available:		
	▪ Masters	\$ -----	-----
	Brand/ Model <u>RISO/ See price list</u>		
	Masters/ box <u>See price list</u>		

Sole bidder- Spectrum Imaging

Item	Description	Price	ARO
3.	Maintenance Agreements to include all parts/ labor		
	<ul style="list-style-type: none"> ▪ Response time to be 24 hours or less ▪ Phone support ▪ On site technical support, diagnosis, and repair ▪ Subject to an inspection before maintenance agreement Drawn between vendor and cooperative member ▪ Agreement to run for one year (12 months) ▪ If any parts are not covered, part must be referenced ▪ Vendor must be certified and factory trained to work on referenced equipment 		

Duplicators that could be covered on contract

RISO RC 4000	Copies included <u>360,000</u> Overage copy cost \$ <u>.004</u>	\$ <u>1,599.00</u> / yr.
RISO RC 4500	Copies included <u>360,000</u> Overage copy cost \$ <u>.004</u>	\$ <u>1,599.00</u> / yr.
RISO RC 6300	Copies included <u>360,000</u> Overage copy cost \$ <u>.004</u>	\$ <u>1,599.00</u> / yr.
RISO RA 4200	Copies included <u>360,000</u> Overage copy cost \$ <u>.004</u>	\$ <u>1,599.00</u> / yr.
RISO RA 4900	Copies included <u>360,000</u> Overage copy cost \$ <u>.004</u>	\$ <u>1,599.00</u> / yr.
RISO GR 1700	Copies included <u>360,000</u> Overage copy cost \$ <u>.0034</u>	\$ <u>1,244.00</u> / yr.
RISO GR 1750	Copies included <u>360,000</u> Overage copy cost \$ <u>.0034</u>	\$ <u>1,244.00</u> / yr.
RISO GR 2750	Copies included <u>360,000</u> Overage copy cost \$ <u>.0034</u>	\$ <u>1,244.00</u> / yr.
RISO GR 3750	Copies included <u>360,000</u> Overage copy cost \$ <u>.0034</u>	\$ <u>1,244.00</u> / yr.
RISO TR 1510	Copies included <u>360,000</u> Overage copy cost \$ <u>.004</u>	\$ <u>1,599.00</u> / yr.
RISO CR 1610	Copies included <u>360,000</u> Overage copy cost \$ <u>.0034</u>	\$ <u>1,244.00</u> / yr.
RISO FR 2950	Copies included <u>360,000</u> Overage copy cost \$ <u>.0029</u>	\$ <u>1,039.00</u> / yr.

Sole bidder- Spectrum Imaging

Duplicators that could be covered on contract

RISO FR 3950	Copies included <u>360,000</u> Overage copy cost \$ <u>.0029</u>	\$ <u>1,039.00</u> / yr.
RISO RN 2030	Copies included <u>360,000</u> Overage copy cost \$ <u>.0024</u>	\$ <u>915.00</u> / yr.
RISO RN 2130	Copies included <u>360,000</u> Overage copy cost \$ <u>.0024</u>	\$ <u>915.00</u> / yr.
RISO RN 2235	Copies included <u>360,000</u> Overage copy cost \$ <u>.0024</u>	\$ <u>915.00</u> / yr.
RISO RN 2530	Copies included <u>360,000</u> Overage copy cost \$ <u>.0024</u>	\$ <u>915.00</u> / yr.
RISO RP 3105	Copies included <u>360,000</u> Overage copy cost \$ <u>.0024</u>	\$ <u>915.00</u> / yr.
RISO RP 3700	Copies included <u>360,000</u> Overage copy cost \$ <u>.0024</u>	\$ <u>915.00</u> / yr.
RISO RZ 220	Copies included <u>360,000</u> Overage copy cost \$ <u>.002</u>	\$ <u>699.00</u> / yr.
RISO RZ 390	Copies included <u>360,000</u> Overage copy cost \$ <u>.002</u>	\$ <u>699.00</u> / yr.

4. Supplies

- **Attach a price list computer print** out for the cost of all supplies required to operate the equipment referenced in item #3; assign discounts for volume purchasing if one entity orders for one delivery to one site.

Item	Description	Special Pricing
S-132	RISO GR Master 3750 Ledger Size	\$55.62
S-2108	RISO TR Yellow Ink	\$24.30
S-2223	RISO TR Bright Red Ink	\$24.30
S-2314	RISO GR 3770 HD Black Ink	\$29.64
S-2488	RISO CR Black Ink	\$23.01
S-2490	RISO CR Blue Ink	\$23.93
S-2494	RISO CR Bright Red Ink	\$25.22
S-2500	RISO TR/CR Master	\$37.13
S-2659	RISO GR Master 3770 11 X 17 Ledger Size	\$63.29
S-2759	RISO RP/RN/FR/GR/RAIRC Florescent Pink Ink	\$33.35

Item	Description	Special Pricing
S-2760	RISO FR Master	\$15.35
S-3192	RISO RN Master 2130/2030/2530	\$16.10
S-3287	RISO RP/RN/FR/GR/RAIRC Sky Blue Ink .	\$55.65
S-3289	RISO RP/RN/FR/GR/RAIRC Lake Blue Ink	\$36.35
S-3290	RISO RP/RN/FR/GR/RAIRC Indigo Blue Ink	\$37.09
S-3300	RISO RP/RN/FR/GR/RAIRC Grass Ink	\$31.87
S-3301	RISO RP/RN/FR/GR/RAIRC Forest Green Ink	\$37.09
S-3303	RISO RP/RN/FR/GR/RAIRC Moss Ink	\$55.65
S-3312	RISO RP/RN/FR/GR/RAIRC Wine Ink	\$32.64
S-3319	RISO RP/RN/FR/GR/RAIRC Maroon Ink	\$25.22
S-3323	RISO RP/RN/FR/GR/RAIRC Sun Flower Yellow Ink	\$38.40
S-3329	RISO RP/RN/FR/GR/RAIRC Bright Gold Ink	\$51.94
S-3331	RISO RP/RN/FR/GR/RAIRC Mahogany Ink	\$40.06
S-3549	RISO FR Master 3950/3910/RP 3100	\$55.62
S-3550	RISO RP Master 3790/3700 Ledger Size	\$63.29
S-3978	RISO RP/RN/FR/GR/RAIRC Yellow Ink	\$25.23
S-3992	RISO RP/RN/FR/GR/RAIRC Orange Ink	\$29.90
S-4202	RISO FR/RP Black Ink	\$12.95
S-4206	RISO RN 213012530/2030 Black Ink	\$12.95
S-4250	RISO RZ Master (Legal) 220/310	\$15.30
S-4254	RISO RZ/MZ 220/310/390/590/MZ790 Black Ink	\$12.95
S-4255	RISO RZ/MZ Burgundy Ink	\$33.39
S-4263	RISO RZ/MZ Bright Red Ink	\$33.39
S-4265	RISO RZ/MZ Federal Blue Ink	\$33.39
S-4271	RISO RZ/MZ Gold Ink	\$33.39
S-4273	RISO RZ/MZ Hunter Green Ink	\$33.39
S-4363	RISO RZ/MZ Master 390/590/MZ 790	\$64.86
S-4386	RISO RP 3790/3700 HD Black Ink	\$30.38
S-4387	RISO RP/RN/FR/GR/RAIRC Warm Red Ink	\$39.61
S-4388	RISO RP/RN/FR/GR/RAIRC Process Blue Ink	\$27.94
S-4389	RISO RP/RN/FR/GR/RAIRC Green Ink	\$25.96
S-4390	RISO RP/RN/FR/GR/RAIRC Brown Ink	\$24.32
S-4392	RISO RP/RN/FR/GR/RAIRC Bright Red Ink	\$25.22
S-4394	RISO RP/RN/FR/GR/RAIRC Medium Blue Ink	\$27.94
S-4395	RISO RP/RN/FR/GR/RAIRC Federal Blue Ink	\$23.93
S-4396	RISO RP/RN/FR/GR/RAIRC Purple Ink	\$25.22
S-4397	RISO RP/RN/FR/GR/RAIRC Burgundy Ink	\$25.22
S-4398	RISO RP/RN/FR/GR/RAIRC Teal Ink	\$25.96
S-4400	RISO RP/RN/FR/GR/RAIRC Grey Ink	\$25.96
S-4403	RISO RP/RN/FR/GR/RC/RA Gold Ink	\$27.94

Item	Description	Special Pricing
S-4404	RISO RP/RN/GR/RC/RAIFR Hunter Green Ink	\$24.41
S-4406	RISO P/RN/FR/GR/RAIRC Crimson Ink	\$35.58
S-4632	RISO RZ/MZ Forest Green Ink	\$35.58
S-539	RISO GR Black Ink	12.95
S-549LA	RISO GR Master Legal Size	\$16.66
S-568	RISO RAIRC Master Legal	\$43.26
S-569	RISO RAIRC Black Ink	\$15.37
S-728	RISO TR Warm Red Ink	\$12.95
S-729	RISO TR Blue Ink	\$18.55
S-730	RISO TR Green Ink	\$18.55
S-731	RISO TR Brown Ink	\$18.55
S-825	RISO RC Master 11 X 17 Legal Size	\$22.30
S-952	RISO TR 1510 Black Ink	\$18.55

5. Cost for equipment repair without a maintenance agreement \$ 90.00/ hr.
- Cost starts from time of arrival until departure
 - Cost does not include parts
 - Cost per hour will be used when someone wants an existing duplicator on maintenance contract that has not been on one previously.
 - Markup on parts either not covered under maintenance agreement and/or no maintenance agreement : N/A Parts sold at list price % markup over vendor cost

Sole bidder- Spectrum Imaging

Approved by: _____

Date: _____

(James R. Vasquez- Executive Director)
 (James R. Vasquez- Executive Director)
 (James R. Vasquez- Executive Director)

(December 16, 2009)
 (December 9, 2010)
 (November 9, 2011)