

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Medical Supplies, Equipment and Related Services
(Supplemental) – ESC Region 19 Allied States Cooperative

RFP NUMBER: 25-7522

RFP OPENING DATE: April 15, 2025

CONTRACT TERM: Date of award until May 31, 2026, with 3 annual extension options.

FUNDING SOURCE: Various

RFP's ISSUED: 393

RESPONSES: 10

ADVERTISEMENT DATES: El Paso Times – March 17, 2025 & March 24, 2025

RECOMMENDED FOR AWARD: ~~AP Supply LLC~~ *updated 5/14/2025
~~Bio Corporation (Bio Company Inc)~~ *updated 5/14/2025
Competitive Choice (Competitive Choice Inc.) (MWBE; HUB; SBE)
Electro Medical Analysis, Inc
eSpecial Needs (Carrie A. Kouri); (eSpecial Needs, LLC) (MWBE; SBE)
Mac Converting Inc. (Mac Converting)
Medicaleshop Inc.
Quick Aid Medical Supply (Quick Aid Medical Supply, Inc.) (SBE)
Quill Corporation (Quill LLC; Staples, Inc.)

TOTAL (estimated) \$2,000,000.00/year

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Medical Supplies, Equipment and Related Services for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. VeMiDoc submitted a proposal however was not considered; vendor does not meet the scope of work. AP Supply LLC and Bio Corporation (Bio Company Inc) were removed from award for failure to submit insurance as per the bid requirements. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. Unless otherwise stated, all shipments for goods and services will be (FOB) Free on Board Destination Point for all ESC Region 19 ASC members.
2. Items that will be considered under this contract may include but are not limited to: assistive furniture and equipment for special needs, all types of test strips, blood testing supplies and related, dental products and supplies, diagnostic supplies and testing equipment, first aid supplies, gloves (all types), microcuvettes, instructional, protection and clean up supplies, scales and related, spill kits, wheel chairs and related, wound care, etc. Services that will be considered under this contract may include, but are not limited to: calibration services, repair services, installation, etc.
3. Unless specifically stated for catalog discount provided, the discount should include delivered pricing FOB member's location.
4. Whenever a vendor has a sole source material and/or equipment with their response, please include a special notation and price list identifying such goods and/or services. When submitting sole source items, please include the proof of copyrights and patents to eliminate any delays in the evaluation and award process.
5. This solicitation is asking for a percent discount off catalog/pricelist/fee schedule. If multiple discounts are offered, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
6. Third party catalogs submitted on behalf of the vendor will not be considered.
7. Vendor agrees to promote any seasonal and/or special pricing as long as the promotions are equal or better than bid award pricing.
8. This solicitation is for routine medical supplies used in the course of performing services in the areas of nursing, diagnostics, athletics, infants, pre-K, government institutions providing for adults as well as students, and otherwise where treatments will be administered on site.
9. Submittals for any and or all related medical supplies and equipment are encouraged.

Approved By: _____
Dr. Armando Aguirre

Date: _____
April 29, 2025