

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Facilities / Maintenance Equipment Rentals & Purchases- ESC Region 19 and Head Start
RFP NUMBER: 12-6807
RFP OPENING DATE: June 28, 2012
CONTRACT TERM: Date of Award until August 31, 2013 with the option to extend in 12 month increments not to exceed 36 months in the aggregate
(Extended by Region 19 until August 31, 2014)
(Extended by Region 19 until August 31, 2015)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 28
RESPONSES: 2
ADVERTISEMENT DATES: June 12th & June 19th, 2012
BOARD MEETING DATE: July 19th, 2012
RECOMMENDED FOR AWARD **Frank's Supply Company, Inc.**
TOTAL (estimated) **\$100,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to rent and purchase a diverse line of facility and maintenance supplies and tools during the contract period. Contact vendor for details, catalogs and special pricing.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19

Nancy Alvarado
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Frank's Supply Company, Inc.
Attn: ~~Dave Kyle~~ Jesus Arrieta (as of September 2014)
1211 Barraca Dr.
El Paso, Texas 79935
915-592-9700 / 800-748-3726
Fax: 915-592-3311
elpaso@franks-supply.com / www.franks-supply.com

SPECIAL CONDITIONS

1. THIS CONTRACT WILL BE FOR USE BY ALL ESC REGION 19 PURCHASING COOPERATIVE MEMBERS. MEMBERSHIP INCLUDES SCHOOL DISTRICTS, CITY GOVERNMENTS, FEDERAL PROGRAMS, POLITICAL SUBDIVISIONS, UNIVERSITIES, NON-PROFIT AGENCIES, AND COMMUNITY COLLEGES.
2. UNLESS OTHERWISE STATED WITH SPECIFIC DOCUMENTATION, ALL PRICING SUBMITTED WILL INCLUDE FULL COVERAGE INSURANCE AGAINST THEFT, BREAKDOWN, AND OR ANYTHING ELSE THAT COULD HAPPEN DURING THE RENTAL PERIOD.
3. IF EXTENSION OF FULL COVERAGE IS NOT POSSIBLE, FULL DETAILS ON THE COST OF FULL COVERAGE INSURANCE MUST BE PROVIDED WITH THE SUBMITTAL OF THE PROPOSAL.
4. REGARDING MOTORS, ALL EQUIPMENT FUEL WILL BE PAID FOR BY THE REGION 19 PURCHASING COOPERATIVE MEMBERS DURING THE RENTAL PERIOD.
5. A CERTIFICATE OF INSURANCE NAMING THE REGION 19 PURCHASING COOPERATIVE AS THE CERTIFICATE HOLDER SHOULD BE SUBMITTED WITH THE PROPOSAL.
6. THE DESIGNATED WEIGHT FACTORS TO UTILIZED IN THE EVALUATION AND AWARD RECOMMENDATION FOR THIS CONTRACT ARE AS FOLLOWS;

OVERALL PRICING & SELECTION OF RENTAL EQUIPMENT-	65%
OVERALL ABILITY TO COMPLY WITH SPECIAL CONDITIONS-	10%
REFERENCE CHECKS	15%
EXTENT TO WHICH ITEMS SUBMITTED MEET THE COOP'S NEEDS	10%

7. COMPLETE CATALOG AND **PRICING FOR HOURLY, DAILY, WEEKLY, AND MONTHLY RENTALS** MUST BE PROVIDED WITH PROPOSALS FOR EVALUATION AND POSSIBLE AWARD CONSIDERATION AND RECOMMENDATION. A COMPLETE CATALOG MUST ALSO BE PROVIDED FOR VENDORS WISHING TO HAVE RELATED PRODUCTS FOR PURCHASE. VENDORS THAT ONLY PROVIDE RENTALS WILL BE CONSIDERED AND VENDORS THAT ONLY HAVE ITEMS FOR PURCHASE WILL ALSO BE CONSIDERED.
8. AWARDED CONTRACTORS AGREE TO PROVIDE PRICING TO ANY EXISTING AS WELL AS NEW MEMBERS TO THE ESC REGION 19 PURCHASING COOPERATIVE DURING THE CONTRACT TERM.

RESPONSE FORMS

RENTAL/ PURCHASE CATEGORIES (PLEASE CHECK ALL THAT APPLY AND PROVIDE REQUIRED CATALOGS, PRICING, AND STATE ANY OTHER COSTS ASSOCIATED WITH RENTALS)

1. ARIAL ACCESS EQUIPMENT TO INCLUDE BUT NOT LIMITED TO;

AERIAL LIFTS	x
LADDERS	x
SCAFFOLDING	x
OTHER (PLEASE SPECIFY) <u>ladders 15%, scaffold 15%, aerial lifts – call for pricing</u>	
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	<u>20</u> %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	___ %
CATALOG NAME <u>Freight sensitive</u>	

Awarded Vendor – Frank’s Supply Company, Inc.

2. AIR COMPRESSORS, AIR TOOLS, AND HYDRAULIC TOOLS TO INCLUDE BUT NOT TO:

AIR COMPRESSORS	x
AIR TOOLS	x
OTHERS (PLEASE SPECIFY) <u>portable air compressors 20%, air tools various depends on Brands, large compressors – call for pricing</u>	
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	<u>20</u> %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	___ %
CATALOG NAME <u>Freight sensitive</u>	

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3. CLEANING & FLOOR MAINTENANCE EQUIPMENT TO INCLUDE BUT NOT LIMITED TO:

CLEANING EQUIPMENT (PRESSURE WASHERS, SWEEPERS)	x
FLOOR MAINTENANCE EQUIPMENT (BUFFERS, SANDERS, ETC.)	x
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	<u>20</u> %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	___ %
CATALOG NAME <u>Various discounts – depends on brand – see catalog</u>	

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4. CONCRETE & MASONRY EQUIPMENT TO INCLUDE BUT NOT LIMITED TO:

FINISHING GRINDERS AND PLANERS	<input checked="" type="checkbox"/>
FORMING & POURING BLANKETS, BUGGIES, MIXERS, ETC.)	<input checked="" type="checkbox"/>
DRILLING & SAWING	<input checked="" type="checkbox"/>
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	____ %
CATALOG NAME <u>Various discounts – depends on brand – see catalog</u>	

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5. ELECTRICAL, MECHANICAL, AND PLUMBING TO INCLUDE BUT NOT LIMITED TO:

BENDERS & ACCESSORIES	<input checked="" type="checkbox"/>
DIES, WRENCHES, AND CUTTERS	<input checked="" type="checkbox"/>
CABLE TOOLS	<input checked="" type="checkbox"/>
KNOCKOUT SETS	<input checked="" type="checkbox"/>
PIPE STANDS	<input checked="" type="checkbox"/>
PIPE THREADING EQUIPMENT	<input type="checkbox"/>
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	10 %
CATALOG NAME <u>Greenlee Brand – see catalog</u>	

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6. EXCAVATION & COMPACTION EQUIPMENT

BACKHOES, LOADERS, GRADING TRACTORS, TRENCHERS	<input checked="" type="checkbox"/>
PLATES, ROLLERS, TAMPERS	<input checked="" type="checkbox"/>
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	____ %
CATALOG NAME _____	
<u>All products are freight sensitive – see catalog</u>	

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7. GENERATORS & LIGHTING EQUIPMENT

PORTABLE & TOWABLE GENERATORS	x
PORTABLE & TOWABLE LIGHTING	x
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	___ %
CATALOG NAME _____	
<u>Portable generators</u>	10-20 %
<u>Towable generators are freight sensitive</u>	

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8. HANDTOOLS, INSTRUMENTS, AND RELATED EQUIPMENT

BOLT CUTTERS & TORQUE MULTIPLIERS	x
LASER AND OPTICAL SURVEYING INSTRUMENTS	x
TRAFFIC BARRICADES, CONES, AND SIGNS	x
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	___ %
CATALOG NAME <u>Discount depends on brand – see catalog</u>	

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9. HEATING & VENTILATING EQUIPMENT

INFRARED, KEROSENE, PROPANE, AND GAS HEATERS	x
AIRE MOVERS, MAN HOLE BLOWERS, FANS, AND RELATED	x
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	___ %
CATALOG NAME <u>Discount depends on brand – see catalog</u>	

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10. MATERIAL HANDLING EQUIPMENT

FORKLIFTS	X
FORKLIFT ACCESSORIES	X
LIFT JOCKEYS	X
ROUGH TERRAIN	X
TELESCOPING	X
WAREHOUSE	X
MISCELLANEOUS LIFTS & JACKS	X
ROUSTABOUTS	X
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	<u>20</u> %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	____%
CATALOG NAME <u>freight sensitive products – depends on brands</u>	

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11. LAWN & GARDEN

HAND TOOLS	X
AERATORS	X
RAKES	X
ROLLERS	X
SOD CUTTERS	X
STUMP GRINDERS	X
WOOD CHIPPERS	X
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	<u>20</u> %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	____%
CATALOG NAME <u>see catalog discount depends on brands</u>	

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12. POWER & POWDER ACTUATED TOOLS

DEMOLITION	X
DRILLS	X
GRINDERS	X
HEAT GUNS	X
IMPACTS	X
ROTARY HAMMERS	X
SAWS	X
SCREW GUNS	X
SHEARS	X
WOODWORKING	X
EXTENSION CORDS & RELATED	X
POWDER ACTUATED SINGLE SHOT .22 CALIBER	X
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	____ %
CATALOG NAME <u>see catalog discount depends on brands</u>	

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13. PUMPS & ACCESSORIES

DIAPHRAM	X
HYDROSTATIC	X
SUBMERSIBLE	X
TRASH PUMPS	X
SUCTION HOSES	X
ADAPTERS	X
GARDEN HOSES	X
OTHERS (PLEASE SPECIFY) _____	<input type="checkbox"/>
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY)	20 %
CATALOG NAME <u>Rental Selection Guide</u>	
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY)	____ %
CATALOG NAME <u>see catalog discount depends on brands</u>	

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14. TRAILERS

SINGLE AXLE x
TANDEM AXLE x
ACCESSORIES x
OTHERS (PLEASE SPECIFY) _____ □
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY) 20 %
CATALOG NAME **Rental Selection Guide**
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY) ____ %
CATALOG NAME **freight sensitive call for pricing**

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15. VEHICLES

GOLF CARTS x
UTILITY CARTS x
DUMP TRUCKS x
TRACTORS x
OTHERS (PLEASE SPECIFY) _____ □
DISCOUNT FROM RENTAL CATALOG PRICE (IF ANY) 20 %
CATALOG NAME **Rental Selection Guide**
DISCOUNT FROM CATALOG FOR PURCHASE (IF ANY) ____ %
CATALOG NAME **freight sensitive call for pricing**

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Rental Terms of Sale and Special Rental Charges attached at end of award summary

Approved by: _____
(James R. Vasquez- Executive Director)
(James R. Vasquez- Executive Director)
(Armando Aguirre – Executive Director)

Date: _____
(July 6, 2012)
(June 19, 2013)
(July 22, 2014)