

EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY

RFP TITLE: Food and Catering Services- ESC Region 19 Purchasing Cooperative
RFP NUMBER: 12-6748
RFP OPENING DATE: February 8, 2012
CONTRACT TERM: Date of Award until February 28, 2013 with the option to extend in 12 month increments not to exceed 60 months in the aggregate
(Extended by Region 19 until February 28, 2014)
(Extended by Region 19 until February 28, 2015)
FUNDING SOURCE: Various Region 19 Purchasing Cooperative members
RFP's ISSUED: 71
RESPONSES: 13
ADVERTISEMENT DATES: January 22nd & January 29th, 2012
BOARD MEETING DATE: May 17th, 2012

RECOMMENDED FOR AWARD **Bakery Ventures I Ltd. dba. Corner Bakery Café**
Carino's (East)
Carino's (West) ~~removed as of 5/09/2013~~ (reinstated as of March 2014)
C. Ortiz, Corp. dba. Red Peppers (HUB Qualified)
Diamond Catering (HUB Qualified)
~~El Paso DHC Enterprises West, LLC dba. Fuddrucker's removed as of 6/03/2013~~
Indian Cliffs Ranch, Inc. dba Cattlemans' Steakhouse
Julio's Café Corona
~~Paquime Resturant (HUB Qualified) removed as of 6/03/2013~~
Subway (Lonche, Inc.)
The Basil Garden, LLC (HUB Qualified)
Super Chef, Inc. (HUB Qualified)
Wyndham El Paso Airport
~~Zino's Greek & Mediterranean Cuisine, LLC (HUB Qualified) removed as of 3/25/2013~~

TOTAL (estimated) \$500,000.00/ year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to utilize the food and catering services from the recommended vendors when required during the contract period. All vendors recommended for award have provided proper food handling permits, food handler cards, menus, pricing, discounts, insurances, and workers compensation. All vendors being recommended for award scored 9 or above out of a possible 10 utilizing 40% pricing, 30% references, and 30% proof of insurances and required permits.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Nancy Alvarado
ESC Region 19

Martin Camacho
ESC Region 19

ORDER INFORMATION:

Bakery Ventures I Ltd. dba. Corner Bakery Café
Attn: Ruth M. Blakenship
5835 Onix Dr. Ste. 300
El Paso, TX 79912
915-855-1873 / 915-581-8314
Fax: 915-855-8682
ruth@yourvillageinn.com

ORDER INFORMATION:

Carino's (East)

Attn: Chico Nelan
1201 Airway Blvd. bldg. 1
El Paso, TX 79925
915-778-7771
Fax: 915-778-7772
www.carinos.com / chico@swcarinos.com

Carino's (West) removed as of 5/09/2013 (reinstated as of March 2014)

Attn: Chico Nelan
675 Sunland Park Dr.
El Paso, TX 79912
915-581-7042
Fax: 915-581-7628
www.carinos.com / chico@swcarinos.com

C. Ortiz, Corp. dba. Red Peppers (HUB Qualified)

Attn: Carmen Ortiz
5017 Dyer St. Ste. D
El Paso, TX 79930
915-881-4600
Fax: 915-842-8632
redpeppers7@aol.com

Diamond Catering (HUB Qualified)

Rebecca A. Cuellar de Vazquez
11985 Pellicano Dr. Ste. C & N
El Paso, TX 79936
915-849-1180 / 915-274-1648
www.diamondcatering.com / adriavazquez56@yahoo.com

El Paso DHC Enterprises West, LLC dba. Fuddruckers

Attn: Armando Armendariz / 915-630-4718
301 Williams St.
El Paso, TX 79901
915-637-5345
Fax: 915-534-9194
www.opfuddscatering.com / fuddsaaa@sbcglobal.net

Indian Cliffs Ranch, Inc. dba. Cattleman's Steakhouse

Attn: ~~Elizabeth Dickson~~ Carmen Borjas (as of March 2014)
PO Box 1056
Fabens, TX 79838
915-544-3200
Fax: 915-764-4168
www.cattlemanssteakhouse.com / icrparty@yahoo.com

Julio's Café Corona

Attn: Ana Orrantia
8050 Gateway east
El Paso, TX 79907
915-591-7676
Fax: 915-592-1294
www.julioscafecorona.com / julioscafecorona@live.com

Paquime Resturant

Attn: Ricardo Ortega
716 Montana Ave.
El Paso, TX 79902
915-533-1277
ricardoq@yahoo.com / almarperez@yahoo.com

ORDER INFORMATION:

Subway (Lonche, Inc.)

Attn: David Gute
6500 Montana Ave.
El Paso, TX 79925
915-478-12-86
Fax: 915-833-8863
dgute@aol.com

Super Chef, Inc. (HUB Certified)

Attn: Alma Gallardo
1475 George Dieter Dr. Ste. A-B
El Paso, TX 79936
915-490-1932
Fax: 1-866-209-0639
www.superchefpaso.com / superchefcuisine@gmail.com

The Basil Garden, LLC (HUB Qualified)

Attn: Luz Olivia Cabildo
5360 N. Mesa St. Ste. 4-D
El Paso, TX 79912
915-842-9040
Fax: 915-760-8908
thebasilgarden1@yahoo.com

Wyndham El Paso Airport

Attn: ~~Sylvia Guerra~~ Debbie Lowrance 915-778-4241 ext. 500 **as of 1/28/12**
2027 Airway Blvd.
El Paso, TX 79925
915-778-4241 / 1-800-742-7248
Fax: 915-778-6624
www.wyndhamelpaso.com / dlowrance@wyndhamelp.com

~~Zino's Greek & Mediterranean Cuisine, LLC (HUB Qualified)~~ **removed as of 3/25/2013**

~~Attn: Jody L. Kotys / Hakim Souikni — 915-584-8166
7040 N. Mesa St. Ste. H
El Paso, TX 79912
915-584-8166 / 915-356-9698 / 915-590-5762
www.myzinos.com / www.zinos-catering.com / zinosgreek@aol.com~~

SPECIAL CONDITIONS

1. This contract shall be for use by Region 19 ESC and its Purchasing Cooperative Members as required during the contract term. Additionally, new members may also have access to this contract award.
2. Delivery will be a part of this bid and the cost for delivery must be provided with responses.
3. Vendors should provide a copy or menu and pricing for items they wish to be considered.
4. Delivery after receipt of order will be considered.
5. A copy of the permit to serve food in El Paso should be provided with responses
6. Any required permits shall be the responsibility of the owner.
7. A copy of general liability, auto insurance, and workers compensation should be provided for award consideration.
8. Vendor agrees that any and all food will be prepared and served by individuals with all required permits and credentials including but not limited to a Food Handlers Card issued by the City of El Paso Health Department.
9. **Award basis will be 40% pricing & selection, 30% references, and 30% proof of insurances including workers compensation along with copies of all City permits and food handler cards of employees who will be providing services.**

BID RESPONSE FORM

1. HAS BIDDER PROVIDED PRICE LIST (MENU) FOR ITEMS TO BE CONSIDERED?

Bakery Ventures I, Ltd. dba. Corner Bakery Café - Yes

Carino's (East) – Yes

Carino's (West) – Yes

Diamond Catering - Yes

~~El Paso DHC Enterprises, West, LLC. dba. Fuddruckers – Yes~~

Indian Cliffs Ranch, Inc. dba. Cattleman's Steakhouse – Yes

Julio's Café Corona - Yes

~~Paquime Restaurant – Yes~~

Red Peppers – Yes

Subway –Lonche, Inc. – Yes

Super Chef, Inc. – Yes

The Basil Garden, LLC – Yes

Wyndham El Paso Airport – Yes

~~Zino's Greek & Mediterranean Cuisine, LLC – Yes~~

2. VENDOR MUST STATE IF IT PROVIDES DELIVERY OR NOT AND IF SO, ARE COSTS INVOLVED?

Bakery Ventures I, Ltd. dba. Corner Bakery Café – Yes

- \$50.00 dollars minimum order & 10% delivery fee

Carino's (East) – Yes

- Delivery fee of \$20.00 or 10% of the total food and beverage, whichever is higher, will be added to the bill.
- Additional fees may apply if delivery is beyond a 15 mile radius. Service fees apply for all catered buffets and full service events.

Carino's (West) – Yes

- Delivery fee of \$20.00 or 10% of the total food and beverage, whichever is higher, will be added to the bill.
- Additional fees may apply if delivery is beyond a 15 mile radius. Service fees apply for all catered buffets and full service events.

Diamond Catering – Yes

- Cost included in catering menu

~~El Paso DHC Enterprises, West, LLC. dba. Fuddruckers – Yes~~

- ~~• Free delivery, free set-up and free service~~

Indian Cliffs Ranch, Inc. dba. Cattleman's Steakhouse – Yes

- Delivery is included in the cost
- No additional charges

BID RESPONSE FORM – (CONT)

Julio's Café Corona – Yes

- 10% delivery fee

~~Paquime Restaurant – Yes~~

- ~~• Cost included in catering menu~~

Red Peppers – Yes

- Delivery charge \$25.00

Subway –Lonche, Inc. – Yes

- Free delivery provided

Super Chef, Inc. – Yes

- Delivery is included in the cost

The Basil Garden, LLC – Yes

- Delivery fee is \$25.00

Wyndham El Paso Airport – No outside catering

~~Zino's Greek & Mediterranean Cuisine, LLC – Yes~~

- ~~• Free delivery within 5 miles of 7040 N. Mesa St. Ste H~~
- ~~• Otherwise there is a \$25.00 delivery fee. No delivery to Hudspeth County, Tornillo ISD, Clint ISD or San Elizario ISD~~

3. DOES VENDOR PROVIDE ON-SITE CATERING SERVICES? IF YES, PROVIDE DETAILS INCLUDING SELECTION AND PRICING:

Bakery Ventures I, Ltd. dba. Corner Bakery Café – No

- Pick up or delivery only
- On delivery food is set up only

Carino's (East) – Yes

- Delivery / Set up – Food will be delivered in disposable containers and arranged buffet style
- Serviced catered buffet – Team of catering professionals will set up and oversee the buffet table and guest during event
- Full service – Staff will attend guests' needs which allow them to remain seated during the dining experience. Food is served in courses and beverages replenished.
- 24 hour notice is required for events other than pick up.
- See menu for selections and pricing

Carino's (West) – Yes

- Delivery / Set up – Food will be delivered in disposable containers and arranged buffet style
- Serviced catered buffet – Team of catering professionals will set up and oversee the buffet table and guest during event
- Full service – Staff will attend guests' needs which allow them to remain seated during the dining experience. Food is served in courses and beverages replenished.
- 24 hour notice is required for events other than pick up.
- See menu for selections and pricing

BID RESPONSE FORM – (CONT)

Diamond Catering – Yes

- Buffet service – Provide disposable plates, utensils and napkins, set up of buffet table and serve food
- Semi formal service – Served buffet style, glass wear, flat wear and disposable napkins, set up of buffet table and serve food
- Formal service – Served buffet style, glass wear, charter plate, cloth napkin and flat wear are set up on table. We do not provide table cloths for your guest only for buffet table.
- Sit down service – Full service – food is served to table, charter plate, glass wear, cloth napkin and flat wear set up at table. Drinks served in goblets, bread basket, butter, salt and jalapenos set up on tables
- See menu for selections and pricing

~~El Paso DHC Enterprises, West, LLC. dba. Fuddruckers—Yes~~

- ~~• We provide safe serve, fully equipped mobile kitchens~~
- ~~• We provide all items refrigerated / hot~~
- ~~• We provide as many servers / cooks needed for fast efficient service based on amount of guest~~
- ~~• We provide professional chaffer pans to maintain food hot or cold~~
- ~~• We provide certified, safe serve employees and managers~~
- ~~• See menu for selections and pricing~~

Indian Cliffs Ranch, Inc. dba. Cattleman's Steakhouse – Yes

- On site catering is provided
- This vendor has a very detailed catering price list which includes everything on their dining menu with all side orders, utensils, servers, and any other related items included with the price.
- Contact the vendor directly and ask for a copy of their catering price list for 2012-2013.
- This vendor also has a price list with group rates at various locations within the ranch area, both inside and outside.
- Contact the vendor directly for this price list.
- Entertainment is also provided for any occasion. Price list is available upon request.

Julio's Café Corona – Yes

- On site catering has a 15% for gratuity
- Off site catering has a 20% for gratuity
- Linen service, banquet room, decorations and displays
- See menu for selections and pricing

~~Paquime Restaurant—Yes~~

- ~~• All catering orders require a 50% deposit with the rest due upon delivery~~
- ~~• Plastic products and paper napkins are included~~
- ~~• Linens, silverware and china are available for lease (24 hours request)~~
- ~~• All orders require 24 hour notice~~
- ~~• There will be a \$10.00 delivery fee for orders on groups less than 10 people~~
- ~~• All orders are subject to Texas sales tax and 15% service charge~~
- ~~• Delivery / Setup – food will be delivered in disposable containers and arranged buffet style~~
- ~~• Serviced Catered Buffet – staff will set up and oversee buffet table and guest during dining event~~
- ~~• No delivery fee with a minimum order of \$100.00~~
- ~~• Additional fees may apply if delivery is beyond a 15-mile radius~~
- ~~• 5% discount 100 to 200 people – 10% discount 200 or more people~~
- ~~• Tax and Gratuity not included. Service fees apply for all catered events~~
- ~~• See menu for selections and pricing~~

Changes and corrections to catering details as of April 11, 2012

Red Peppers – Yes

- Onsite catering available for orders 50 people and above.
- Minimum 2 servers / 2 hours at \$15.00 per hour per server
- See menu for selections and pricing

BID RESPONSE FORM – (CONT)

Subway –Lonche, Inc. – No

- Delivery only

Super Chef, Inc. - Yes

- Prices shown on menu are for buffet style
- Includes disposable plates, silver wear and napkins
- For semi formal service add \$1.00 – includes glass wear, silver wear and disposable napkins (served buffet style)
- Formal service add \$1.75 – includes glass ware, silver ware, cloth napkin and set up on event tables (served buffet style)
- Sit down service add \$4.00, includes table set up, food served at table includes glass ware, silver ware, cloth napkin.
- All catering is for 10 people or more
- See menu for selections and pricing

The Basil Garden, LLC – Yes

- Details are included in the menu

Wyndham El Paso Airport – No outside catering

- All buffets require a minimum of 50 people at the listed price
- Add \$2.00 to the menu price for groups of 30-50 people
- Groups with less than 30 people must select a plated meal
- Prices listed do not include 18% sales taxable service charge or sales tax
- See menu for selections and pricing

~~Zino's Greek & Mediterranean Cuisine, LLC – Yes~~

- ~~• Restaurant is available on Sundays~~
- ~~• Capacity is 50 people~~
- ~~• Fee for usage is \$50.00~~
- ~~• Same prices apply plus 18% service charge~~
- ~~• See menu for selections and pricing~~

4. DOES VENDOR PROVIDE CATERING SERVICES AND IF SO ATTACH PRICE LIST, SELECTION, AND ANY DISCOUNTS BASED ON VOLUME?

Bakery Ventures I, Ltd. dba. Corner Bakery Café – No catering services

- Pick up or delivery only
- On delivery food is set up only
- No Discounts given

Carino's (East) – Yes

- Contact Carino's for more details

Carino's (West) – Yes

- Contact Carino's for more details

Diamond Catering – Yes

- Discount already on menu price

BID RESPONSE FORM – (CONT)

~~El Paso DHC Enterprises, West, LLC. dba. Fuddruckers – Yes~~

- ~~• Price list and selection on menu price~~
- ~~• Discount available based on volume~~

Indian Cliffs Ranch, Inc. dba. Cattleman's Steakhouse – Catering is provided

- No Discounts given

Julio's Café Corona – Yes

- 5% 50-100 people
- 10% 100-200 people

~~Paquime Restaurant – Yes~~

- ~~• Discount already on menu price~~
- ~~• 5% discount 100 to 200 people~~
- ~~• 10% discount for 200 or more people~~

Red Peppers - Yes

- Discount already on menu price

Subway –Lonche, Inc. – Delivery only

- Party platters are \$2.29 per person (4 inch sandwich)
- Party Subs are \$13.99 per foot
- Box lunches are \$5.25 each (sandwich, chips, cookie)
- Discounts provided based on frequency and volume

Super Chef, Inc. - Yes

- Discount already on menu price

The Basil Garden, LLC – Yes

- Discount already on menu price

Wyndham El Paso Airport – Yes

- Room rental fee will be waived based on catered plated meal for all Attendees

~~Zino's Greek & Mediterranean Cuisine, LLC – Yes~~

- ~~• 15% discount on all menu items, except on kids menu (on regular restaurant menu)~~
- ~~• On large catering options menu – 100+ 10% discount – 200+ 15% discount~~

5. IF VENDOR DOES NOT PROVIDE CATERING BUT DOES PROVIDE DELIVERY OF PASTRIES, COOKIES, FRUIT TRAYS, AND OR OTHER FOODS, PROVIDE DETAILS:

Bakery Ventures I, Ltd. dba. Corner Bakery Café – Yes

- Muffin and bagel basket
- Breakfast basket
- Fresh fruit tray
- Fresh fruit medley
- California breakfast bar

BID RESPONSE FORM – (CONT)

Carino's (East) – N/A

Carino's (West) – N/A

Diamond Catering – Yes

- Continental breakfast, assorted seasonal fruit

~~El Paso DHC Enterprises, West, LLC. dba. Fuddruckers – N/A~~

Indian Cliffs Ranch, Inc. dba. Cattleman's Steakhouse – N/A

Julio's Café Corona – Yes

- Coffee and pastries \$3.95 per person
- Coffee, pastries and fruit \$4.95 per person

~~Paquime Restaurant – Yes~~

- ~~• included in catering menu~~
- ~~• basic continental breakfast~~
- ~~• Upgrades for fruit and yogurts with homemade granola~~

Red Peppers - Yes

- Fruit trays

Subway –Lonche, Inc. – N/A

Super Chef, Inc. - Yes

- Continental breakfast
- Cold food trays, vegetable trays and hot food trays

The Basil Garden, LLC – N/A

Wyndham El Paso Airport – N/A

~~Zino's Greek & Mediterranean Cuisine, LLC – N/A~~

6. DOES VENDOR PROVIDE A DISCOUNT FOR QUANTITY PURCHASES FROM ITS MENU (PRICE LIST) AND IF SO, PROVIDE DETAILS?

Bakery Ventures I, Ltd. dba. Corner Bakery Café – No

Carino's (East) – No

Carino's (West) - No

BID RESPONSE FORM – (CONT)

Diamond Catering – No

~~El Paso DHC Enterprises, West, LLC. dba. Fuddruckers – Yes~~

- ~~• All pricing is negotiable~~

Indian Cliffs Ranch, Inc. dba. Cattleman’s Steakhouse – No

Julio’s Café Corona - Yes

- 5% 50-100 people
- 10% 100-200 people

~~Paquime Restaurant – No~~

Red Peppers – Yes

- 10% discount on orders of 100 people or more

Subway –Lonche, Inc. – Yes

- Discounts based on frequency of orders and volume and is generally 10% - 20%

Super Chef, Inc. – Yes

- Discount for 100 – 200 people is 5%
- Discount for 200 or more people it is 20%

The Basil Garden, LLC – No

Wyndham El Paso Airport – No

~~Zino’s Greek & Mediterranean Cuisine, LLC – Yes~~

- ~~• On large catering options menu – 100+ 10% discount – 200+ 15% discount~~

7. Provide 3 comparable references vendor has provided catering for in the last 6 months including agency name, contact person, email, and phone number:

All references on file for all vendors

VENDOR MENUS ON ATTACHED PDF LABELED FOOD AND CATERING SERVICES MENUS -MARCH-2012.pdf ON WEB SITE

Approved by: _____
(James R. Vasquez)
(Armando Aguirre)

Date: _____
(March 12, 2012)
(February 17, 2014)