

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Furnishing Solutions and Related (Supplemental) – ESC Region 19 Allied States Cooperative
RFP NUMBER: 24-7497
RFP OPENING DATE: June 4, 2024
CONTRACT TERM: Date of award until April 30, 2025, with 1 annual extension option. **(Extended by Region 19 until April 30, 2026)**
FUNDING SOURCE: Various
RFP's ISSUED: 311
RESPONSES: 12
ADVERTISEMENT DATES: El Paso Times – May 6, 2024 & May 13, 2024

RECOMMENDED FOR AWARD: ~~B.P.S.I. (Rio Grande Contract Furnishings, Inc.)~~ *updated 9/9/2024
Blick Art Materials (Blick Art Materials LLC)
Educators Depot Inc
El Paso Office Products (El Paso Office Products, LLC) (HUB)
Full Turn Interior Solutions, LLC (HUB)
Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC)
LSH Furniture, LLC (LS Office Furniture)
Pencil Cup Office Products, Inc (HUB)
Worthington Direct (Worthington Direct Holdings, LLC)

TOTAL (estimated) **\$7,000,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Furnishing Solutions and Related (Supplemental) for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Johnson Health Tech DBA Matrix Fitness (JHTNA - Matrix Fitness) withdrew their submittal. Spectrum Paper Co. Inc., and The Edu-Source Corporation submitted a proposal however were not considered; vendors are already awarded on an existing furnishing solutions contract. B.P.S.I. (Rio Grande Contract Furnishings, Inc.) was sold to Shelby Distributions Inc., which is awarded on an existing furnishing solutions contract and was therefore not included on this bid award.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. Vendors must specify in their response if they provide installation and any associated costs when permits, labor, and other requirements are required.
2. By responding, the vendor agrees to provide additional information upon request to any ESC Region 19 member requesting demonstrations or complete details before placing a purchase order.
3. Vendors who sell direct from the factory but do not provide installation are encouraged to submit proposals due to members wishing to provide their own installation.
4. Value-added on this contract will include but is not limited to code compliance by vendors in ADA, Fire, Security, Health, and Safety.

Approved By: _____
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
June 13, 2024
January 9, 2025