

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Consulting, Instructional, and Training Resources – ESC Region 19 Allied States Cooperative

RFP NUMBER: 24-7474

RFP OPENING DATE: October 17, 2023

CONTRACT TERM: Date of award until December 31, 2024, with 4 annual extension options.
(Extended by Region 19 until December 31, 2025)

FUNDING SOURCE: Various

RFP's ISSUED: 1,801

RESPONSES: 152

ADVERTISEMENT DATES: El Paso Times – September 18, 2023 & September 25, 2023

RECOMMENDED FOR AWARD: **2ove1, LLC (John C. Harre JR)**
4D Works LLC / Mike Desparrois Consulting
4mativ Technologies
4QM Teaching
Accelerate Learning Inc.
AccuCut LLC
Adriana Alvarez *updated 1/23/2024
Apperson, Inc. Apperson Education Products, Inc. *updated 8/27/24
Applied Practice (Propel Education Strategies, Inc.)
Asteria Education, Inc. dba ECS Learning Systems (Asteria Learning Inc)
Avant Assessment
B.E. Publishing
Back 2 School Texas, L.L.C. (Paul Alex Islas)
Ballard & Tighe, Publishers (Educational IDEAS, Inc)
BattleQuestions.com (Donna McAlonen)
Be Glad LLC
Bedford, Freeman & Worth Publishing Group, LLC (Macmillan Holdings LLC)
Bellwether Media
BlueWonder Creative
BookNook Inc.
Bound To Stay Bound Books, Inc.
Braintrust Tutors
C/Q International, LLC (Marisa Quintanilla) (HUB)
Care Behavioral Health, LLC
Carnegie Learning, Inc.
Children's Plus, Inc.
Committee for Children
Complete Book and Media Supply, LLC (HUB)
Comprehensive Training Center (HUB)
CompTIA (The Computing Technology Industry Association, Inc)
Constructive Playthings (U.S. Toy Company, Inc.)
Crabtree Coaching Collaborative (Alissa Crabtree)
Creative Mathematics (Kimberly Sutton)
Crisis Prevention Institute, Inc.
Crowning Point LLC

Dallas Ecological Foundation (Outdoors Tomorrow Foundation)
Delaney Educational Enterprises
DreamBox Learning Inc.
Dual Language Education of New Mexico
E3 Alliance
Education Elements
Educational Research Institute (ERI Funding Group, Inc.) (HUB)
~~Eduspark, Inc.~~ *updated 1/23/2024
Emily Iland Inc
Engage! Learning Inc. (engage2learn)
EPS Operations, LLC (EEP-EPS Holdings, LLC)
Expedited Reports (Alexis Arceo)
Filo Edtech (Filo Edtech Inc.)
Flinn Scientific, Inc.
Footsteps2Brilliance, Inc.
Forethought Essentials LLC (Kimberly Harmon Welch)
Frenalytics (Think Group Holdings, Inc.)
friEdTechnology (HUB)
Garro Behavior Consulting (Joan Marie Rickerl Garro)
getpoms.com (Michele Summerall)
Gumdrop Books (Central Programs Inc.)
Happy and Fun Lifestyle LLC (Lisa Caprelli, Children's Author, Speaker) (Lisa Caprelli Solomon)
Harry K. Wong Publications, Inc.
Hatch, Inc
HMH-NWEA (NWEA, a division of Houghton Mifflin Harcourt Publishing Company)
IEP Curriculum and Consulting, LLC (Michael P Soria)
ILO Group LLC
Instructional Empowerment, Inc. (Learning Services International and The Marzano Evaluation Center)
Josh Shipp Productions, LLC (Top Youth Speakers)
JROTC Dog Tags, Inc
Kagan Professional Development
Kajitani Education (Alex Kajitani)
Kamico Instructional Media, Inc. (HUB)
Kaplan Early Learning Company
Keystone Books and Media
Kids Excel El Paso Inc.
Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC)
Learner's Edge Consulting (Tara M. Brown)
Learning Farm, LLC.
Learning Without Tears (No Tears Learning)
Loom Consulting (HUB)
Loving Guidance LLC (Conscious Discipline Holdings, LLC)
LumenKind
Mamba GaGa, LLC
Marzano Resources, LLC
Math & Science Cut Ups (Integral Mathematics, Inc.) (HUB)
MindRise Learning
n2y, LLC
National Science Teachers Association-NSTA

~~Nearpod Inc. RL Acquisitionco Inc.(Nearpod LLC) *updated 9/5/24~~
~~New Horizons Computer Learning Centers, Inc. *updated 5/15/24~~
~~New Horizons Learning, LLC *updated 10/3/2024~~
 New Teacher Center
 Nextec Inc.
 Okapi Educational Publishing
 Onofre & Associates INC.
 Ori Learning (SpecialNeedsWare, Inc)
 Pacific Learning
 Perma-Bound Books. (Hertzberg-New Method, Inc.)
 Platinum Consulting Services (HUB)
 Playlearn USA Inc.
 Positive Directions Co
 Progress Learning LLC
 ProSolve LLC
 QEP Professional Books (QEP, Inc.)
 Quill Corporation (Staples, Inc.)
 Rainbow Book Company (Rainbow Books, Inc. dba Rainbow Book Company of Illinois)
 Readable English
 Real OT Solutions, Inc.
 Really Good Stuff, LLC.
 Really Great Reading Company, LLC
 Renaissance Learning, Inc.
 Responsive Learning, LP
 Rev it Up! Consulting Group (Rev it Up! Consulting Group, LLC) (HUB)
 Richard C. Owen Publishers, Inc.
 Richards Lindsay & Martin, LLP
 Rigged In Your Favor (Leticia M. Salas)
 Ripple Effects (Ripple Effects, Inc.)
 Russell's Educational Consulting (Hazel Russell)
 Salas Music (Salas Music Publishing and Production/Angel Music) (Arturo Salas Salas)
 Sandviks HOP, Inc. (Hooked on Phonics)
 Savvas Learning Company LLC (Gateway Education Holdings LLC)
 Scholastic Book Fairs
 School Specialty LLC
 Seidlitz Education
 Sirius Education Solutions (Sirius Education Solutions LLC)
 Solution Tree, Inc.
 Southwest Training Systems Inc.
 Summit K12 Holdings, Inc
~~Sweet Pipes (BRBM Publishing LLC) *updated 1/23/2024~~
 TAG2: The Art of Continuous Growth
 TCASE Services by Design (TCASE Services, Inc.)
 Teachers Discovery Inc (American Eagle Inc.)
 Teaching Strategies, LLC (UTJ Holdco, Inc.)
 Textbook Warehouse (Textbook Warehouse, LLC)
 Think Big Learning
 Thinking Maps, Inc.

Threads of Love LLC
Tutorfly (Tutorfly Holdings Inc.)
UWorld LLC
XanEdu Publishing, Inc.
Xello Inc.
Ztastic Solutions, LLC
\$50,000,000.00/year

TOTAL (estimated)

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Consulting, Instructional, and Training Resources for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Dantek Systems, Maria de Jesus Ortiz, MGT of America Consulting LLC, Positive Behavior Supports Corp (Positive Behavior Supports), Sandra Garcia-Salcido, and Tuatara Consulting Inc. submitted a proposal however were not considered; vendors do not meet the scope of work. Dr. M. Aguilar Educational Consulting (Magdalena Aguilar) withdrew their submittal. Gillem Staffing (Gillem Speech - Language Pathology Services LLC) submitted a "No Bid" response and do not meet the scope of work. Adventures in Learning / ALL Products (Gregory Dale Laufer), Corwin Press, Discount School Supply (Earlychildhood LLC), Edmentum, ETA hand2mind (hand2mind, Inc.), Forde-Ferrier LLC, and World Book, Inc. submitted a proposal however were not considered; vendors did not meet the requirements of the bid regarding reporting and/or administrative fees. Adriana Alvarez and Eduspark, Inc. were removed from award for failure to submit insurance as per the bid requirements. Sweet Pipes (BRBM Publishing LLC) submitted a proposal however was not considered; vendor did not accept award due to our reporting terms and conditions. New Horizons Learning LLC was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. Vendors awarded this contract will be utilized on an as-needed basis.
2. This RFP is for services and/or products. Vendors do not need to provide both to be considered for award.
3. This RFP is not for routine office supplies.
4. Pricelist/catalog must be submitted with response. Failure to provide pricing information may result in disqualification.
5. ASC members may require vendors to complete criminal background checks at their discretion. The cost for background checks is the responsibility of the vendor and should not be charged to the member.
6. ASC members may require vendors to sign a separate contract.

Approved By: _____

Dr. Armando Aguirre

Dr. Armando Aguirre

Date: _____

November 28, 2023

September 3, 2024