

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Structured Cabling Services and Equipment – ESC Region 19
Allied States Cooperative

RFP NUMBER: 23-7469

RFP OPENING DATE: July 18, 2023

CONTRACT TERM: Date of award until August 31, 2024, with 4 annual extension options.
(Extended by Region 19 until August 31, 2025)
(Extended by Region 19 until August 31, 2026)

FUNDING SOURCE: Various

RFP's ISSUED: 955

RESPONSES: 8

ADVERTISEMENT DATES: El Paso Times – June 19, 2023 & June 26, 2023

RECOMMENDED FOR AWARD: **Comco Inc. (HUB)**
~~**EP Techworks, LLC**~~ **APIC Solutions Texas LLC** *updated 1/10/24
GarCom, Inc. (HUB)
New IPS, Inc (HUB)
Phi-Tech LLC
Plan B Networks, Inc
~~**RedGear LLC**~~ *updated 11/13/2024
Santech, LLC

TOTAL (estimated) **\$5,000,000.00/year**

EXPLANATIONS:

Award of this solicitation will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Structured Cabling Services and Equipment for those procurements made with federal, state or local funds. Evaluation and award recommendation were based on 70% pricing and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. Phi-Tech LLC submitted a proposal and was awarded contingent upon submittal of their BICSI certification which was received; therefore the vendor has been reinstated as an awarded vendor. RedGear LLC was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Patty Delgado - ESC Region 19

Special Conditions

1. This solicitation does not cover A/E services. Any A/E services needed must be bid out per Texas State Law.
2. Vendors must be BICSI RCDD (The Registered Communications Distribution Designer) certified.
3. Vendors should refer to ANSI/TIA/EIA standards.
4. Depending on the size and scope of the project, bonds may be required by the member. Vendor must be willing to bond any project if requested.

Approved By: _____

Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____

August 3, 2023
May 1, 2024
May 1, 2025