

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Linen Sales, Rentals, Service and Related - ESC Region 19 Allied States Cooperative
RFP NUMBER: 20-7378
RFP OPENING DATE: June 23, 2020
CONTRACT TERM: Date of award until July 31, 2021 with 4 annual extension options.
(Extended by Region 19 until July 31, 2022)
(Extended by Region 19 until July 31, 2023)
(Extended by Region 19 until July 31, 2024)
(Extended by Region 19 until July 31, 2025)

FUNDING SOURCE: Various
RFP's ISSUED: 152
RESPONSES: 6
ADVERTISEMENT DATES: El Paso Times – May 25, 2020 & June 1, 2020

RECOMMENDED FOR AWARD: ~~AmeriPride Linen and Apparel (AmeriPride Services, Inc.)~~
*updated 4/17/2024
Mission Linen Supply (Mission Linen & Uniform Service)
Party Bowl (Border Tobacco Co. Inc.)
~~Prudential Overall Supply~~ *updated 8/1/2024
~~Supreme Laundry and Cleaners~~ *updated 2/19/2025
UniFirst Corporation (UniFirst Holdings Inc.)

TOTAL (estimated) \$3,000,000.00/year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Linen Sales, Rentals, Service and Related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet. AmeriPride Linen and Apparel (AmeriPride Services, Inc.) was removed from award for failure to submit insurance as per the bid terms. Prudential Overall Supply did not agree to the extension and was therefore removed from award. Supreme Laundry and Cleaners did not want to extend their contract and were therefore terminated.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Rena Lawrence - ESC Region 19

Special Conditions

1. Items that will be considered under this contract may include but are not limited to the rental and/or purchase of: dish cloths, dish towels, bib aprons, grill pads, entrance mats, safety mats, table tops, napkins, wet mops, dust mops, shirts, pants, lab coats, smocks, jackets, and micro fiber cleaning and maintenance products.

2. Services shall include but are not limited to furnishing soiled laundry bags and holders, weekly delivery to cafeterias, and replacement of all items being picked up.
3. This solicitation is asking for a percent discount off catalog, pricelist, or fee schedule. If multiple discounts are offered, please provide the minimum discount offered for all items/services. Ranges are not allowed in the system. Vendors MUST upload a catalog, pricelist, fee schedule or a website where pricing can be located. Failure to provide pricing will be grounds for non-award.
4. Pricing submitted must include the following: description of item(s), colors available, sizes available, brand/model, and ability to provide logo work.
5. Deliveries under this contract will be made once per week during the contract term unless specified otherwise by the individual Region 19 Purchasing Cooperative members.
6. Delivery times will either be between 6:00 AM – 9:00 AM or between 1:00 PM – 2:00 PM unless specified otherwise the individual Region 19 Purchasing Cooperative members.
7. Replacement of supplies during the contract term will be the same or comparable in quality.
8. Vendors must include any replacement cost(s) for lost or stolen linens in their submitted pricing.
9. No invoicing for lost or stolen linen or other rented service goods will be used unless notation is made by the driver in writing to the end user at the time items are being picked up.
10. All invoices with itemized charges must be signed for at the time of delivery; items not delivered will be crossed out with the adjustment to the invoice made by the delivery person with acknowledgement by the person receiving the services.
11. Any products not meeting specifications will be picked up at vendor's expense and replaced within 24 hours after notification.

Approved By: _____

Armando Aguirre
Armando Aguirre
Armando Aguirre
Armando Aguirre
Armando Aguirre

Date: _____

June 30, 2020
April 27, 2021
April 26, 2022
May 1, 2023
April 2, 2024