

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY**

RFP TITLE: Classroom Curriculum, Supplies, Equipment and Related (Supplement)- ESC Region 19 Allied States Cooperative
RFP NUMBER: 20-7373
RFP OPENING DATE: May 5, 2020
CONTRACT TERM: Date of award until June 30, 2021 with 4 annual extension options.
(Extended by Region 19 until June 30, 2022)
(Extended by Region 19 until June 30, 2023)
(Extended by Region 19 until June 30, 2024)

FUNDING SOURCE: Various
RFP's ISSUED: 634
RESPONSES: 113
ADVERTISEMENT DATES: El Paso Times – March 30, 2020 & April 6, 2020

RECOMMENDED FOR AWARD: **Achieve3000, Inc.**
ACP Direct (Affordable Computer Products, Inc.)
Applied Educational Systems, Inc.
Aquila Educational Resources, LLC
~~**Aztec Software Associates, Inc**~~ **Aztec Software, LLC** *updated 8/4/2020
~~**Ballard & Tighe, Publishers (Educational IDEAS, Inc)**~~ *updated 12/5/2023
~~**Bedford, Freeman & Worth Publishing Group, LLC (Macmillan — Holdings LLC)**~~ *updated 12/5/2023
Beyond Play LLC (Beyond Play)
Big Books, By George! (Big Books, by George, LTD.)
Blick Art Materials (Blick Art Materials LLC)
~~**Bound to Stay Bound Books, Inc.**~~ *updated 12/5/2023
~~**Business Environments (New Mexico Office Furniture, Inc.)**~~
Atmosphere Commercial Interiors LLC *updated as of 07/07/2020, 01/27/2023
Cambridge Educational Services Inc.
Cambridge University Press (The Chancellor, Masters, and Scholars of the University of Cambridge)
Capstone (Coughlan Companies LLC)
Carolina Biological Supply Company
Cengage Learning, Inc.
Character Development and Leadership LLC
Cheers, Etc., Inc. (Cheers, Etc. 1, Inc.)
Dinah-Might Adventures, LP
~~**DreamBox Learning, Inc.**~~ *updated 12/5/2023
DrumFIT USA Corporation
DynaStudy, Inc.
~~**Education Galaxy LLC**~~ *updated 6/8/22
Educational Products Inc.
Edusmart (Learn-Ed LLC dba Edusmart)
~~**Eduspark, Inc.**~~ *updated 12/5/2023
~~**EEP-EPS Holdings, LLC dba EPS Operations, LLC**~~ *added 6/13/23 *updated 12/5/2023
El Paso Office Products (El Paso Office Products, LLC.)
Empowering Writers, LLC

Escape Rooms Teaching Classrooms (Get Out Escape Room Entertainment)
 ESL INTERNATIONAL, LLC (Barron E. White) (HUB)
 eSpecial Needs (Carrie A. Kouri)
~~Gumdrop Books (Central Programs Inc.)~~ *updated 12/5/2023
~~Hatch, Inc~~ *removed as of 1/24/22
 Health & Safety Institute (HSI Holding Company, Inc.)
 Hiperware Labs Inc
 Hudl (Agile Sports Technologies, Inc.)
 Indigo Education Company (Watershed Inc)
 Indoff, Inc.
 Istation (Imagination Station, Inc.)
 Junior Library Guild (MT Library Services Inc.)
 KAPCO (Kent Adhesive Products Company)
~~Kaplan Early Learning Company~~ *updated 12/5/2023
~~Lakeshore Learning Materials (Lakeshore Equipment Company)~~
~~Lakeshore Learning Materials LLC (Lakeshore Parent, LLC)~~ *updated 10/1/2024 *updated 12/5/2023
 Learn Lounge (314 Easy Math, LLC)
 Learning Zone (Kimco Educational Products Inc)
 Lectorum Publications, Inc.
 Mastery Education (Peoples Education Inc.)
 Math the Whitlow Way (Faye Whitlow)
 Mathematics and Problem Solving LLC (Walch Education / Walch Printing)
 MathWarm-Ups.com (Baker & Petsche Publishing LLC)
 MindPlay, Inc. (Methods & Solutions)
 Mindsets Learning
 Mitinet, Inc.
 National Educational Systems
 National School Products (John C Nowell)
~~National Science Teachers Association-NSTA~~ *updated 12/5/2023
~~Nearpod Inc.~~ *updated 12/5/2023
 Newmark Learning LLC
 Newsela, Inc.
~~NWEA Proposals~~ *updated 12/5/2023
 Open Up Resources
 Pala Supply Company, Inc
 Pencil Cup Office Products, Inc
~~Renaissance Learning, Inc.~~ *updated 12/5/2023
 Reynolds Manufacturing Corporation
~~Richard C. Owen Publishers, Inc.~~ *updated 12/5/2023
 Risas y Sonrisas Spanish for Kids
 Rol-N Enterprise, Inc. *updated 8/10/2020
 S&S Worldwide
 Saddleback Educational, Inc.
 Scholastic Inc.
 Scholastic Library Publishing, Inc.
 School Outfitters
~~School Specialty Inc. School Specialty LLC~~ *updated 5/3/22, 6/13/23 *updated 12/5/2023
~~Seidlitz Education~~ *updated 12/5/2023
~~Sirius Education Solutions (Sirius Education Solutions LLC)~~ *updated 12/5/2023

Smart Apple Media (Thomas J. Peterson LLC)
Speed Stacks Inc
Studies Weekly, Inc.
Supporting Science, Inc.
~~Sweet Pipes (BRBM Publishing LLC)~~ *updated 12/5/2023
~~Teachers Discovery Inc (American Eagle Inc.)~~ *updated 12/5/2023
~~Teaching Strategies, LLC (UTJ Holdco, Inc.)~~ *updated 12/5/2023
~~Textbook Warehouse (Textbook Warehouse, LLC)~~ *updated 12/5/2023
The Graide Network, Inc.
The Master Teacher
The School Planner Company (Mimeo.com Inc)
~~Think Big Learning~~ *updated 12/5/2023
TinkRWorks, LLC
Vernier Software & Technology LLC
Vista Higher Learning, Inc.
Waterford Research Institute (Waterford Institute)
White Rock Cybersecurity (White Rock Security Group, LLC)
~~William H. Sadlier, Inc.~~ *updated 06/23/2020
Wood Etc. Co. (Anna Walther)
Youthlight, Inc
TOTAL (estimated) **\$3,000,000.00/year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Classroom Curriculum, Supplies, Equipment and Related (Supplement)- ESC Region 19 Allied States Cooperative for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and services/qualifications and 30% references. Adventures in Learning/AIL Products, Barnes & Noble Booksellers, Inc., Be Glad LLC, Benchmark Education Company LLC, Boost Human LLC, Dallas Ecological Foundation, Discount School Supply (Earlychildhood LLC), Encore Data Products Inc., Hameray Publishing Group, Inc., KAMICO Instructional Media, Inc., Lowman Consulting LLC (Alan Lowman), Perma-Bound Books. (Hertzberg-New Method, Inc.), and The Markerboard People were all previously awarded on other contracts for the same goods and for that reason were not evaluated for this solicitation. Metro Signs, Partners in Education Fundraising, ~~Roll-N-Enterprise Inc.~~, and Troxell Communications Inc. did not meet the scope of work for this solicitation and for that reason were not evaluated. Business Environments (New Mexico Office Furniture, Inc.) should have been considered for award and was incorrectly eliminated; award summary has been amended accordingly. Ballard & Tighe, Publishers (Educational IDEAS, Inc), Bedford, Freeman & Worth Publishing Group, LLC (Macmillan Holdings LLC), Bound to Stay Bound Books, Inc., DreamBox Learning Inc., Eduspark, Inc., EEP-EPS Holdings, LLC dba EPS Operations, LLC, LLC, Gumdrop Books (Central Programs Inc.), NWEA Proposals, Kaplan Early Learning Company, Lakeshore Learning Materials, LLC (Lakeshore Parent, LLC), National Science Teachers Association-NSTA, Nearpod Inc., Renaissance Learning, Inc., Richard C. Owen Publishers, Inc., School Specialty LLC, Seidlitz Education, Sirius Education Solutions (Sirius Education Solutions LLC), Sweet Pipes (BRBM Publishing LLC), Teachers Discovery Inc (American Eagle Inc.), Teaching Strategies, LLC, Textbook Warehouse (Textbook Warehouse, LLC), and Think Big Learning were awarded a recent contract and therefore removed from this bid award. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Renae Lawrence - ESC Region 19

Special Conditions

1. This solicitation is not for a specific quantity or specific location. By earning a contract, vendors will be able to provide future products to any ASC members.
2. This solicitation will replace solicitation 15-7116. Vendors awarded on solicitation 15-7116 must respond to this solicitation to remain awarded.
3. This solicitation is a supplemental solicitation to 18-7283 and 19-7335. Vendors awarded on any of the solicitations mentioned above do not need to respond to this solicitation as they are already awarded.
4. This solicitation is for product only. This solicitation will cover any item utilized in a classroom including but not limited to curriculum, books, supplies, equipment, furniture, hardware, software and media. Routine office supplies are not offered under this solicitation.
5. Price information must be uploaded into the electronic bidding system. If pricing is available on a website, vendor must upload information regarding where to locate pricing. Failure to provide pricing information may result in disqualification.
6. If multiple discounts are offered, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.

Approved By: _____
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre

Date: _____
June 10, 2020
March 25, 2021
March 21, 2022
April 5, 2023