

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Medical Supplies, Equipment, and Related - ESC Region 19  
Allied States Cooperative

**RFP NUMBER:** 20-7374

**RFP OPENING DATE:** May 12, 2020

**CONTRACT TERM:** Date of award until May 31, 2021 with 4 annual extension options.  
**(Extended by Region 19 until May 31, 2022)**  
**(Extended by Region 19 until May 31, 2023)**  
**(Extended by Region 19 until May 31, 2024)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 158

**RESPONSES:** 16

**ADVERTISEMENT DATES:** El Paso Times – April 13, 2020 & April 20, 2020

**RECOMMENDED FOR AWARD:** **Agiliti Health, Inc**  
**Alert Services, Inc.**  
**Anchorage Medical Equipment & Supplies, LLC / Anchorage Unlimited (HUB) \*updated 11/29/21**  
**El Paso Office Products (El Paso Office Products, LLC.)**  
**eSpecial Needs (Carrie A. Kouri)**  
**NAO Global Health, LLC**  
**Nickes Medical Supply, LLC (Nickes Ventures)**  
**School Nurse Supply, Inc.**  
**SWIFCO (Southwestern Industrial Fasteners)**  
**Thomas Scientific, LLC (Thomas Scientific Holdings, LLC)**  
**William V. MacGill & Co. (MacGill & Co.)**  
**Zee Medical #114 (Southwest First Aid and Safety Supply, Inc) (HUB)**

**TOTAL (estimated)** **\$4,000,000.00/year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for Medical Supplies, Equipment, and Related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation were based on 70% pricing and 30% references. Hand Safety, LLC did not meet the scope of work for this solicitation and for that purpose were not evaluated. Medicaleshop Inc., Rifton Equipment (Community Products LLC), and School Health Corporation were all previously awarded on other contracts for the same goods/services and for that reason were not evaluated for this solicitation. The awarded vendors' pricing and information can be found on the Award Detail spreadsheet.

**SPECIFICATIONS, PREPARATION AND EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Andrea Amiri – ESC Region 19

Renaee Lawrence - ESC Region 19

**Special Conditions**

1. Unless otherwise stated, all shipments for goods and services will be (FOB) Free on Board Destination Point for all ESC Region 19 ASC members.
2. Items that will be considered under this contract may include but are not limited to: assistive furniture and equipment for special needs, all types of test strips, blood testing supplies and related, dental products and supplies, diagnostic supplies and testing equipment, first aid supplies, gloves (all types), microcuvettes, instructional, protection and clean up supplies, scales and related, spill kits, wheel chairs and related, wound care, etc.
3. Unless specifically stated for catalog discount provided, the discount should include delivered pricing FOB member's location.
4. Whenever a vendor has a sole source material and/or equipment with their response, please include a special notation and price list identifying such goods and/or services. When submitting sole source items, please include the proof of copyrights and patents to eliminate any delays in the evaluation and award process.
5. This solicitation is asking for a percent discount off catalog and pricelist. If multiple discounts are offered, please provide the minimum discount offered for all catalogs or items. Ranges are not allowed in the system.
6. 3rd party catalogs submitted on behalf of the vendor will not be considered.
7. Vendor agrees to promote any seasonal and/or special pricing as long as the promotions are equal or better than bid award pricing.
8. This solicitation is for routine medical supplies used in the course of performing services in the areas of nursing, diagnostics, athletics, infants, pre-K, government institutions providing for adults as well as students, and otherwise where treatments will be administered on site.
9. Submittals for any and or all related medical supplies and equipment are encouraged.

**Approved By:** \_\_\_\_\_

**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**  
**Dr. Armando Aguirre**

**Date:** \_\_\_\_\_

**5/28/2020**  
**2/17/2021**  
**2/21/2022**  
**2/28/2023**