

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Consulting, Contracting, Staff Development & Related (Supplemental) - Education Service Center Region 19 Allied States Cooperative

RFP NUMBER: 19-7332

RFP OPENING DATE: March 12, 2019

CONTRACT TERM: Date of award until April 30, 2020 with the option to extend another four (4) years annually.
(Extended by Region 19 until April 30, 2021)
(Extended by Region 19 until April 30, 2022)
(Extended by Region 19 until April 30, 2023)
(Extended by Region 19 until April 30, 2024)
(Extended by Region 19 until June 30, 2024)

FUNDING SOURCE: Various

RFP's ISSUED: 181

RESPONSES: 44

ADVERTISEMENT DATES: El Paso Times – February 11 & 18, 2019
Washington Post- February 11 & 18, 2019

BOARD MEETING DATE: May 16, 2019

RECOMMENDED FOR AWARD **A.R.E. Landscape Management**
~~**Adventures in Learning, LLC**~~ *updated 11/13/2023
AISYS Consulting (HUB)
Alpha Omega Wellness Center
Althouse Restore
~~**ARP Services Amps Ratings Powers Services Corp.**~~ *updated 4/20/23
Autism Learning Partners
Bella Luna Engineering & Bldg. Maintenance (HUB)
Business U LLC
~~**Comco Inc.**~~ (HUB) *updated 2/14/2024
Continental Promos, LLC.
Double Line, Inc.
~~**E3 Alliance**~~ *updated 12/1/2023
~~**El Paso SLI Sign Language Interpreters, LLC**~~ *updated 12/5/2023
~~**El Paso Speech and Language Service Excellence Inc**~~ *updated 12/5/2023
El Saber Enterprises, Inc. (HUB)
ESS Environmental and Safety, LLC
~~**HopSkipDrive, Inc.**~~ *updated 2/15/2024
Jaime Rios Financial Services, Inc.
Jeff Key Consulting
~~**Lone Star Office Furniture**~~ **LSH Furniture, LLC** *updated 5/17/22
Mandy Shantyne Lopez, Creative Lab
~~**Nancy Lugo Salas**~~ *updated 12/5/2023
Northwest Instructional 'N Educational Enterprises, Inc. (DBA: NINE Enterprises Inc)
P&Y Mobile Wash Inc.
Practical Parent Education, LLC
Presidio Networked Solutions Group, LLC

Professional Software for Nurses, Inc
~~RJ Border International~~ *updated 12/1/2020
~~Santosa Inc. DBA: Conspire!~~ of El Paso (*no longer in business 7/31/19)
School Technology Associates, Inc.
Southwest Video and Media LLC
Square One Systems
~~Texas Custom Embroidery~~ *updated 8/18/22
The Autism Helper, Inc.
William V. MacGill & Co.
Workfront, Inc
~~Wyer Industrial Works, Inc~~ *updated 4/26/22
TOTAL (estimated) \$25,000,000/year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 70% pricing, and 30% reference checks. A+ Literacy Consulting, Positive Behavior Supports Corp, Rio Grande Therapy Group and Students Eat Safely, LLC are all awarded on previous supplemental contracts for the same services, and therefore were not considered. Coaching Excellence in Organizations, LLC and Sun City Massage & Wellness did not earn the required minimum reference points and were not considered for award. Adventures in Learning, LLC was terminated for failure to pay administrative fees and/or report sales, per the terms of the bid. E3 Alliance was awarded a recent contract and therefore removed from this bid award. El Paso SLI Sign Language Interpreters LLC, El Paso Speech and Language Service Excellence Inc, HopSkipDrive, LLC., and Nancy Lugo Salas were awarded a recent contract and therefore removed from this bid award. Comco Inc. was awarded a recent contract and therefore removed from this bid award.

SPECIFICATIONS PROVIDED BY: Rebecca Hernandez
Purchasing Manager

EVALUATION COMMITTEE: Rebecca Hernandez
Purchasing Manager

Renae Lawrence
Purchasing Analyst

AWARDED VENDORS (ALPHABETICAL ORDER)

A.R.E. Landscape Management

Richard Ledesma
10731 Horn Circle
Socorro, Texas 79927
P: (575) 222-6805

arelandscape@yahoo.com

States Served: AZ, CA, CO, NM, NV, OK, TX

Price Link – updated 6/2/21 Percent Discount from Catalog: 10%-Noted in Price Link

Services Provided: Landscaping, Parking Lot, Pot Hole, Asphalt Repair Maintenance, and Trash Removal

Adventures in Learning, LLC *updated 11/13/2023

~~Gregory D Laufer
7230 Gateway Blvd East STE AB 10365 Railroad Drive, Ste A, Dpt #13025
El Paso, TX 79915 79924
P: (888) 835-3695~~

~~WWW.AILTQ.COM/PD/ / greg@ailtq.com~~

~~**States Served:** All 50 States~~

~~**Price Link** ————— Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link~~

~~**Services Provided:** Professional Development Services~~

AISYS Consulting, LLC (HUB Certified)

Joel Hernandez
412 S. Festival Drive
El Paso, TX 79912
P: (915) 314-0902

www.aisysconsulting.com / joelh@aisysconsulting.com

States Served: TX

Pricing Listed as Confidential-Contact Vendor Percent Discount from Catalog: 5%
for Pricing and Services and ESC Region 19
for Confirmation of pricing and services

Services Provided: Audio/Visual, Professional Development

Alpha Omega Wellness Center

Marius Ruja
2630 Montana
El Paso, TX 79903
P: (915) 494-4468

HTTP://Rujahealth.com / Alphaomegareawakening@gmail.com

States Served: AZ, CO, NM, TX

Price Link Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Staff Development, Course Related Materials

Althouse Restore *updated as of 02/03/2020

Greg Althouse
4508 Osborne Dr.
El Paso, TX. 79922
P: (915) 581-4347

[HTTP://althouserestore.com](http://althouserestore.com) / gregalthouse@sbcglobal.net galthouse59@gmail.com

States Served: Las Cruces, Santa Teresa, Dona Anna New Mexico and El Paso Texas

[Price Link](#) Percent Discount from Catalog: 0% – \$35.00 Hourly Mitigation Services water or fire

Services Provided: Residential & Commercial Fire and Water Damage Restoration

ARP Services Amps Ratings Powers Services Corp *updated 11/17/21, 4/20/23

Valeria Najera Oscar Andre
480 S Americas Ave
El Paso, TX 7993807
P: (915) 251-2524

info@arpservices.us admin@arpservices.us

States Served: El Paso County, Texas

[Price Link](#) Percent Discount from Catalog: 5% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Electrical

Autism Learning Partners

Nani Escudero
5400 Suncrest Drive, Suite D1
El Paso Texas, 79912
P: (818) 241-6780 x295

[HTTP://Autismlearningpartners.com](http://Autismlearningpartners.com) / nescudero@autismlearningpartners.com

States Served: CA, CO, CT, IL, IN, MA, MI, NM, NY, NC, OH, OR, RI, TX, WA

[Price Link](#) Percent Discount from Catalog: 14.28% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Special Education Clinical Services

Bella Luna Engineering & Bldg. Maintenance, LLC (HUB Certified)

Lorenzo Luna
3023 Durazno Street
El Paso, Texas 79905
P: (915) 888-1777

<https://www.facebook.com/bellalunaengineering/> / lorenzo@bellalunaengineering.net

States Served: NM TX

[Price Link](#) *updated 10/6/21, 5/17/22

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Light Construction, Lighting, Commercial Plumbing, Commercial Electrical, Window Washing, Pressure Washing, Construction Clean-up, Commercial Remodels, Roofing, Roofing Repairs, Building Maintenance

Business U LLC

Graham Baughman
Woodbluff Trace
Louisville, KY 40245
P: (800) 921-5310

graham@businessu.org

States Served: All 50 States

Price Link *updated 10/23/23 Percent Discount from Catalog: 20% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Business, Finance, Marketing Curriculum; Training, PD, Consulting and Support, Annual License

Comco Inc. (HUB Certified) *updated 2/14/2024

Vicki Adkins
100 South Alto Mesa
El Paso, TX 79912
P: (915) 833-6651

[HTTP://www.comco-solutions.com](http://www.comco-solutions.com) / vadkins@comco-solutions.com

States Served: NM, TX

~~Pricing Listed as Confidential Contact Vendor ——— Percent Discount from Catalog: 15%
for Pricing and Services and ESC Region 19
for Confirmation of pricing and services~~

~~**Services Provided:** Information and Technology Consulting and Implementation services to include Structured Cabling, Phone Systems, Networks, Public Address Systems and Audio Visual System ———~~

Continental Promos, LLC.

Rodrigo Padilla
623 Langtry Street
El Paso, TX 79902
P: (915) 493-6723

[HTTP://www.continentalpromos.com](http://www.continentalpromos.com) / usa@continentalpromos.com

States Served: All 50 States

Price Link Percent Discount from Catalog: 1% – \$10.00 Hourly for Graphic Design Services

Services Provided: Graphic Design Services

Double Line, Inc.

Kara Brady
1817 W Braker Lane, Suite 100
Austin, TX 78758
P: (512) 646-4929 x112

[HTTP://www.WeAreDoubleLine.com](http://www.WeAreDoubleLine.com) / k.brady@wearedoubleline.com

States Served: All 50 States

Price Link Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Training, Installation and Repair Services for All Types of IT Positions

E3 Alliance *updated 12/1/2023

Tanaka Shipp

5930 Middle Fiskville Rd. Suite 507

Austin, TX 78752

P: (512) 223-7244

[HTTP://www.e3alliance.org](http://www.e3alliance.org) / tshipp@e3alliance.org

States Served: TX

[Price Link](#) Percent Discount from Catalog: 10% — Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Workshops, Consultations, Access to Student Data

El Paso SLI Sign Language Interpreters, LLC *updated 12/5/2023

Tamara Gastelum

6400 Cheyenne Trail

El Paso, Texas 79925

P: (915) 356-8894

<https://slielpaso.com/> / info@slielpaso.com

States Served: TX

[Price Link](#) *updated 8/11/22 Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link

Services Provided: American Sign Language Interpreting Services

El Paso Speech and Language Service Excellence Inc *updated 12/5/2023

Karin De La Fuente

1527 Brown ST Suite A-1 1307 Wyoming Avenue *updated 8/1/2022

El Paso, TX 79902

P: (915) 600-2069

[HTTP://www.epslse.com](http://www.epslse.com) / kdelafuente@epslse.com

States Served: El Paso, TX

[Price Link](#) Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link. Rate is for face to face or teletherapy.

Services Provided: Speech Therapy

El Saber Enterprises, Inc. (HUB Certified)

Nora J. Fabela

P.O. Box 610681

Dallas, TX 75261-0681

P: (972) 898-2374

[HTTP://www.elsaberenterprises.com](http://www.elsaberenterprises.com) / information@elsaberenterprises.com

States Served: TX

[Price Link](#) Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Professional Development

ESS Environmental and Safety, LLC

Antonio Quintanilla
6044 Gateway Blvd. East Ste. 303
El Paso, TX 79905
P: (915) 775-1171

[HTTP://www.esselpaso.com](http://www.esselpaso.com) / jose@esielpaso.com

States Served: El Paso County Area

[Price Link](#) Percent Discount from Catalog: 8% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Environmental Safety Training

HopSkipDrive, Inc. *updated 12/8/21, 2/15/2024

~~Qiana Patterson, Sr. Director of Public & Private Partnerships John Paul Capulong
1133 South Broadway, Suite 1144
Los Angeles, CA 90007
P: (310) 751-0672~~

~~[HTTP://www.hopskipdrive.com](http://www.hopskipdrive.com) / giana@hopskipdrive.com jpcapulong@hopskipdrive.com~~

~~**States Served:** All 50 States~~

~~[Price Link](#) *updated 8/10/2020, 7/18/22, 7/17/23 — Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link~~

~~**Services Provided:** Student Transportation Services~~

Jaime Rios Financial Services, Inc.

Jaime Rios
3649 Leopard St., Suite 404
Corpus Christi, TX 78408
P: (361) 851-8675

[HTTP://www.moneyconcepts.com/jrios](http://www.moneyconcepts.com/jrios) / jrios@moneyconcepts.com

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 2% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: General financial planning and wealth management consulting, and other non-contracted services.

Jeff Key Consulting

Jeff Key
PO Box 98482
Lubbock, TX 79499
P: (806) 781-9569

[HTTP://awesomepe2000@gmail.com](mailto:awesomepe2000@gmail.com) / awesomepe2000@gmail.com

States Served: TX

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Staff Development

Lone Star Office Furniture LSH Furniture, LLC

Alex Paredes Vivian Reyes
11140 Montana Ave 2290 Joe Battle Blvd., Suite B
El Paso, TX 79936 79938
P: (915) 261-7229 915-205-5177
admin@lonestarcityfurniture.com michael@lonestarfurniture.net

States Served: NM, TX

[Price Link](#) Percent Discount from Catalog: 60% – \$65.00 hourly

Services Provided: Installation of commercial furniture, including modular and cubicles. Offer to include purchase of new office furniture if needed.

Mandy Shantyne Lopez, Creative Lab

Mandy Shantyne Lopez
601 N Oregon St
El Paso, TX 79901
P: (321) 287-8625
<http://www.mandyshantynelopez.com> / mandy@theinfiniteartist.com

States Served: AZ, CO, FL, NM, TX

[Price Link](#) Percent Discount from Catalog: 50% - Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Staff Development, Course Related Materials

Nancy Lugo Salas *updated 12/5/2023

12253 Delacroix Dr
El Paso, TX 79936
P: (915) 525-3269
nancylugo0001@gmail.com

States Served: TX

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Direct Speech and Language Therapy Services

*updated as of 09/04/2020

- 1. ~~Speech and Language Therapy Tele Health Services \$75.00 per ½ hour group~~
- 2. ~~Speech and Language Therapy Tele Health Services \$75.00 per ½ hour individual~~

Northwest Instructional 'N Educational Enterprises, Inc. (DBA: NINE Enterprises Inc)

Alice Nine
5725 SE Stark St.
Portland, OR 97215-1866
P: (503) 233-9071
[HTTP://www.nine-enterprises.com](http://www.nine-enterprises.com) www.alicenine.net / alice@nine-enterprises.com

States Served: On location services provided in TX, NM, OK, OR, KS, NY, FL. Others can be added. Internet services in all states. Products sold in all states.

[Price Link](#) *updated 8/24/21 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Professional Development and Instructional Materials

P&Y Mobile Wash Inc.

Peter Pedregon
P.O. Box 27107
El Paso, Texas 79926
P: (915) 629-9039

[HTTP://pymobilewash.com](http://pymobilewash.com) / pypumpers@gmail.com

States Served: El Paso County, Canutillo, Texas, Horizon, Texas, Socorro, Texas, Fabens, Texas, Anthony, Texas

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Cleaning of Grease Traps, Power Washing, Steam Cleaning, Warehouse Cleaning, Scrubber Rental

Practical Parent Education, LLC

Kent D. Kramer
2300 W. White Ave. Suite 102
McKinney, TX 75071
P: (877) 340-6262 x101

[HTTP://www.practicalparent.org](http://www.practicalparent.org) / ppe@practicalparent.org

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Parent Engagement Training

Presidio Networked Solutions Group, LLC

Margie Rocha Daniel Guzman
221 N. Kansas, Ste 1208 10415 Morado Circle Building 1
El Paso, TX 79904 Austin, TX 78759
P: (915) 613-3258 512-795-7146

[HTTP://www.presidio.com](http://www.presidio.com) / mrocha@presidio.com dguzman@presidio.com

States Served: All 50 States

[Price Link](#) ~~*updated 8/20/19~~ Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in ~~*updated 8/23/19~~ *updated 9/23/19, 11/4/19, 4/6/2020, 4/7/2020, 4/15/2020, 7/21/2020, 8/27/2020, 9/10/2020, 9/16/2020, 11/13/2020, 12/18/2020, 1/14/2021, 1/22/2021, 1/28/2021, 3/2/2021, 5/5/2021, 5/12/2021, 5/27/21, 7/15/21, 7/26/21, 8/17/21, 9/17/21, 9/24/21, 10/7/21, 10/15/21, 10/25/21, 11/15/21, 12/3/21, 1/10/22

Services Provided: Network Devices

[Presidio Networked Solutions Deviations](#)

Professional Software for Nurses, Inc

~~Trish Gregis~~ Tami Lariviere *updated 11/13/2020

4 Limbo Lane

Amherst, NH 03031

P: (800) 889-7627 x103 x102

~~HTTP://www.promedsoftware.com / trish.gregis@promedsoftware.com~~ [info@promedsoftware.com](http://www.promedsoftware.com)

States Served: All 50 States

~~Price Link~~ *updated 4/9/21 Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: SNAP Health Center/Training

RJ Border International (effective 12/1/2020)

~~Jay Johnson Ray~~ Magallanez *updated 10/22/19

12283 Rojas Dr.

El Paso TX, 79936

P: (915) 858-4644 x5419 / 800-678-7007

C: (915) 478-0213

~~jay.johnson@borderint.com~~ ray.magallanez@borderint.com

States Served: Las Cruces, NM; El Paso, TX

~~Price Link~~ *updated 6-10-20

Percent Discount from Catalog: 20% — \$145.00 Hourly for heavy and medium duty vehicle repair, parts and body shop

Services Provided: Heavy and medium duty vehicle repair, parts and body shop

Santosa Inc. DBA: Conspire! of El Paso *no longer in business as of 7/31/19

Marie Escobedo

11500 Pellicano, Suite A-9

El Paso, TX 79936

P: (915) 209-3320

~~HTTP://www.Conspire2hire.com/elpaso / mescobedo@conspiretohire.com~~

States Served: El Paso, TX

~~Price Link~~ Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Drug/Alcohol Testing, Background Checks, Training

School Technology Associates, Inc.

Tanya Ballard

207 Chestnut St, Suite 150

Chaska, MN 55318

P: (877) 436-4657 x702

~~HTTP://www.k12sta.com / tanyab@k12sta.com~~

States Served: All 50 States

~~Price Link~~ Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Hardware and Software Support, Annual License Fees, Warranties and Implementation Setup

Southwest Video and Media LLC

Miguel Angel Mendez
3020 Mckinley
El Paso, Texas 79930
P: (915) 412-5447

[HTTP://www.SWvideomedia.com](http://www.SWvideomedia.com) / sweventvid@gmail.com

States Served: El Paso, TX

[Price Link](#)

Percent Discount from Catalog: 2% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Live Video production

Square One Systems

Veronica Prieto
6701 Paseo Redondo
El Paso, Texas 79912
P: (915) 637-1758

[HTTP://www.squareonesys.com](http://www.squareonesys.com) / veronica@squareonesys.com

States Served: Surrounding Texas area, El Paso

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Network Engineering Services

Texas Custom Embroidery *updated 8/18/2022

Julieta De La Pena
11570 Pellicano Dr B
El Paso, TX 79936
P: (915) 222-4454 x123

[HTTP://www.texascustoemb](http://www.texascustoemb) / Texascustemb@yahoo.com

States Served: TX

~~<https://viewer.zoomcatalog.com/apparel-bags-and-caps-2019> – Online Catalog~~

~~Percent Discount from Catalog: 15% – \$5.50~~

Services Provided: Embroidery and screen printing, vinyl and more

The Autism Helper, Inc.

Sasha Long
827 S. Crescent
Park Ridge, IL 60067
P: (254) 722-1336

[HTTP://theautismhelper.com](http://theautismhelper.com) / sasha.theautismhelper@gmail.com

States Served: All 50 States

[Price Link](#)

Percent Discount from Catalog: 0% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Professional development workshop

William V. MacGill & Co.

Albert Villalobos
1000 N Lombard Rd
Lombard, IL 60148
P: (800) 323-2841

[HTTP://WWW.MACGILL.COM](http://www.macgill.com) / MACGILL@MACGILL.COM

States Served: Contiguous 48 states

[Price Link](#) Percent Discount from Catalog: 6% - Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Audiometer Calibration

Workfront, Inc

Jordan Jones/Cody Hill-Main Contact *updated as of 3/5/2020
3301 N Thanksgiving Way STE 100
Lehi UT 84043
P: (801) 477-9775

[HTTP://www.workfront.com](http://www.workfront.com) / jordanjones@workfront.com / codyhill@workfront.com

States Served: All 50 States

[Price Link](#) Percent Discount from Catalog: 11% – Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Software-as-a-Service (SaaS) based services

Wyler Industrial Works, Inc *Removed as of 4/26/22

Andrea Tolliver, Project Manager
711 South Saint Vrain Street
El Paso, Texas 79901
P: (915) 542-1771 x113

[HTTP://wylerindustrial.com](http://wylerindustrial.com) / andrea@wylerindustrial.com

States Served: NM, TX

[Price Link](#) Percent Discount from Catalog: 0% — Hourly/Daily rates if applicable are noted in Price Link

Services Provided: Boiler Sales, Repair, & Installation, Pressure Piping, Welding Shop, Commercial Gas Lines, Backflow Preventer Certification, Mechanical Department, Machining Shop

Approved by: _____
(Dr. Armando Aguirre – Executive Director)
(Dr. Armando Aguirre – Executive Director)

Date: _____
(April 11, 2019)
(March 10, 2020)
(January 27, 2021)
(January 24, 2022)
(February 1, 2023)