

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Fuel Cards, Bulk Fuel and Related –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 19-7331

RFP OPENING DATE: March 12, 2019

CONTRACT TERM: Date of award until April 30, 2020 with 4 annual extension options
if agreed to by ASC and the Vendor.
(Extended by Region 19 until April 30, 2021)
(Extended by Region 19 until April 30, 2022)
(Extended by Region 19 until April 30, 2023)
(Extended by Region 19 until April 30, 2024)

FUNDING SOURCE: Various

RFP's ISSUED: 256

RESPONSES: 4

ADVERTISEMENT DATES: Washington Post – February 4, 2019 & February 11, 2019
El Paso Times – February 4, 2019 & February 11, 2019

BOARD MEETING DATE: May 16, 2019

RECOMMENDED FOR AWARD **Fleet Solutions, LLC**
Pinnacle Petroleum, Inc.

TOTAL (estimated) **\$100,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for fuel cards, bulk fuel and related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation was based on 30% price, 30% services offered, 30% references and 10% availability of locations. FleetCor Technologies Operating Company, LLC dba Fuelman and Coaching Excellence in Organizations, LLC both withdrew from evaluation. Awarded vendors' information and pricing can be found below.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

Special Conditions

1. This solicitation is not for a specific purchase. By earning a contract, vendors will be able to provide future products and services to any ASC members.
2. All fuel sold through this contract will comply with applicable federal, state and local standards for fuel grades, storage and transportation.
3. Vendor will provide a weekly OPIS report to ASC as well as any ASC member.

Contact Information:

Fleet Solutions, LLC

[Company Profile Link](#)

Michael Schwing
31 Hickory Lane
Salem, New Hampshire 03079
P: 603-560-2226
mike@fleetsolutions4u.com

States Served: All States; bulk fuel only in California, Nevada, Arizona, New Mexico, Texas, Oklahoma, Oregon, Washington, Utah, Idaho, Missouri, Wisconsin, Illinois, Kentucky, Florida and Rhode Island *updated 3/30/22

Locator Link

Opis Based Cost Plus: \$.12

Pinnacle Petroleum, Inc.

[Company Profile Link](#)

Maddie McKinley
16651 Gemini Lane
Huntington Beach, California 92647
P: 714-841-8877
[HTTP://www.pinnaclepetroleum.com](http://www.pinnaclepetroleum.com)
bids@pinnaclepetroleum.com / mmckinley@pinnaclepetroleum.com

States Served: All States; bulk fuel only in California, Washington, Oregon, Utah, Arizona, Texas, Oklahoma, Illinois, Wisconsin, Kentucky, Rhode Island, Hawaii and Florida

Locator Link: <https://www.fleetcommanderonline.com/app/public/merchantLocator.do>

Opis Based Cost Plus: \$.08

Approved By: _____

Armando Aguirre
Armando Aguirre
Armando Aguirre
Armando Aguirre
Armando Aguirre

Date: _____

April 4, 2019
March 10, 2020
January 27, 2021
January 24, 2022
February 1, 2023