

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Pest Control Services and Related –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 19-7333

RFP OPENING DATE: March 12, 2019

CONTRACT TERM: Date of award until May 31, 2020 with 4 annual extension options
if agreed to by ASC and the Vendor.
(Extended by Region 19 until May 31, 2021)
(Extended by Region 19 until May 31, 2022)
(Extended by Region 19 until May 31, 2023)
(Extended by Region 19 until May 31, 2024)

FUNDING SOURCE: Various

RFP's ISSUED: 315

RESPONSES: 2

ADVERTISEMENT DATES: Washington Post – February 11, 2019 & February 18, 2019
El Paso Times – February 11, 2019 & February 18, 2019

BOARD MEETING DATE: May 16, 2019

RECOMMENDED FOR AWARD **A.R.E. Landscape Management**
Continental Termite & Pest Control

TOTAL (estimated) **\$1,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 - Allied States Cooperative (ASC) to establish a contract with vendor(s) for pest control services and related for those procurements that must comply with the new federal EDGAR requirement when federal funds are being utilized. Evaluation and award recommendation was based on 40% price, 30% references, 20% services offered and 10% response time. Both awarded vendors' information and pricing can be found below.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

Special Conditions

1. This solicitation must comply with all state regulations for company and technician licensing.
2. Vendors are encouraged to submit a price list for any additional items offered.
3. This solicitation is not for a specific quantity or specific location. By earning a contract, vendors will be able to provide future products and services to any ASC members.
4. Vendors must be able to respond timely and efficiently to emergency calls as well as regular scheduled treatments.

- 5. Vendor must have a current training and continuing education program for employees. Vendor may be asked to provide training to members.

Contact Information:

A.R.E. Landscape Management

Richard Ledesma
10731 Horn Circle
Socorro, Texas 79927
P: 575-222-6805
arelandscape@yahoo.com

Services Provided: Lawn Insect Control, Animal Trapping and Weed Control

States Served: Arizona, California, Oklahoma, Nevada, New Mexico and Texas

Pricing in Items List

Continental Termite & Pest Control

Aaron O. Mendoza
1450 Pendale Road, Suite K
El Paso, Texas 79936
P: 915-598-1100
continentaltpc@outlook.com

Services Provided: General Crawling Insects and Rodents, Termite, Mosquito, Lawn Insect, Flies/Gnats, Fleas, Bed Bug, Bees/ Wasps and Bird Control, Fumigation Services, Animal Trapping and Weed Control

States Served: New Mexico and Texas

Price Link *updated 9/29/21, 5/5/22, 6/13/22

Approved By: _____

**Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre
Dr. Armando Aguirre**

Date: _____

**April 3, 2019
February 5, 2020
February 17, 2021
February 21, 2022
February 28, 2023**

1 Consultation - Hourly Rate				Service Covered	Response Time	Emergency Response Time
Supplier	UOM	Price	Provide information on the services covered above.	Provide Response Time	Provide Emergency Response Time	
Continental Termite & Pest Control	HR	\$35.00	Assessment for services	24 hours	4 hours	
A.R.E. Landscape Management (Ledesma)	HR	\$95.00	Inspections and Reports	48 hours	1 to 5 hours depending on weather, distance and locations	
2 General Pest Control - Hourly Rate				Pests Covered	Response Time	Emergency Response Time
Supplier	UOM	Price	Provide a list of pests covered by this service	Provide Response Time	Provide Emergency Response Time	
A.R.E. Landscape Management (Ledesma)	HR	No Bid				
Continental Termite & Pest Control	HR	\$60.00	Ants, beetles, crickets, cinch bus, roaches, scorpions, spiders, silverfish, stink bugs, weevils) excludes rodent control	24 hours	4 hours	
3 Termite Control - Rate per Square Foot				Service Covered	Response Time	Emergency Response Time
Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time	
A.R.E. Landscape Management (Ledesma)	SQ FT	No Bid				
Continental Termite & Pest Control	SQ FT	\$0.35	treatment consists of trenching, drilling and chemically injecting applicable areas of building, includes labor, chemical, supplies and equipment	24 hours	4 hours	
4 Mosquito Control - Hourly Rate				Service Covered	Response Time	Emergency Response Time
Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time	
A.R.E. Landscape Management (Ledesma)	HR	No Bid				
Continental Termite & Pest Control	HR	\$225.00	treatment for mosquitoes with ULV fogging unit includes chemical, labor, supplies and equipment	24 hours	4 hours	

5	Ornamental/Lawn Insect Control - Hourly Rate			Service Covered	Response Time	Emergency Response Time
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	A.R.E. Landscape Management (Ledesma)	HR	\$87.50	fertilizing of lawns, trees and shrubs. plant and tree insects service.	48 hours	3 to 6 hours
	Continental Termite & Pest Control	HR	\$125.00	treatment on lawn / ornamental trees/ shrubs includes labor, chemicals, supplies and equipment	24 hours	4 hours
6 Bed Bug Control - Hourly Rate						
6	Bed Bug Control - Hourly Rate			Service Covered	Response Time	Emergency Response Time
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	A.R.E. Landscape Management (Ledesma)	HR	No Bid			
	Continental Termite & Pest Control	HR	\$145.00	treatment includes labor, chemicals, supplies and equipment. depending on infestation follow ups (7-10 days after initial treatment) will be required follow up services \$65.00 per hour	24 hours	4 hours
7 Bird Control - Hourly Rate						
7	Bird Control - Hourly Rate			Service Covered	Response Time	Emergency Response Time
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	A.R.E. Landscape Management (Ledesma)	HR	No Bid			
	Continental Termite & Pest Control	HR	\$115.00	includes assessment on areas to determine which method of application will be used such as, bird traps, stainless steel spikes, optical gel or netting , cleaning , disinfecting, removal and disposal of bird nesting/debris , after the assessment a proposal will be issued.	24 hours	4 hours

8	Fumigation Services - Hourly Rate			Service Covered	Response Time	Emergency Response Time
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	A.R.E. Landscape Management (Ledesma)	HR	No Bid			
	Continental Termite & Pest Control	HR	\$110.00	treatment includes labor, chemicals, supplies and equipment	24 hours	4 hours
9 Animal Trapping - Hourly Rate						
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	Continental Termite & Pest Control	HR	\$89.50	includes installation of wildlife trap , removal and disposal of any varmint caught	24 hours	4 hours
	A.R.E. Landscape Management (Ledesma)	HR	\$150.00	trap setting and removal of animal	48 hours	1 to 3 hours
10 Weed Control - Hourly Rate						
	Supplier	UOM	Price	Provide information on what rate above includes	Provide Response Time	Provide Emergency Response Time
	A.R.E. Landscape Management (Ledesma)	HR	\$87.50	weed control to lawn and rock areas.	48 hours	3 to 6 hours
	Continental Termite & Pest Control	HR	\$135.00	treatment on weeds , includes labor, herbicides, supplies and equipment	24 hours	4 hours
11 Percent Discount From Catalog/Pricelist For Services Not Listed Above.						
	Supplier	UOM	% Discount			
	A.R.E. Landscape Management (Ledesma)	EA	No Bid			
	Continental Termite & Pest Control	EA	10			