

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Meat, Poultry, and Cheese Requirements – ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 19-7329

**RFP OPENING DATE:** January 8, 2019

**CONTRACT TERM:** Date of award until January 31, 2020 with the option to extend another four (4) years annually  
**(Extended by Region 19 until January 31, 2021)**  
**(Extended by Region 19 until January 31, 2022)**  
**(Extended by Region 19 until January 31, 2023)**  
**(Extended by Region 19 until January 31, 2024)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 86

**RESPONSES:** 1

**ADVERTISEMENT DATES:** Washington Post – November 12 & 19, 2018  
El Paso Times – November 12 & 19, 2018

**BOARD MEETING DATE:** March 28, 2019

**RECOMMENDED FOR AWARD TOTAL (estimated)** **Quintero's Meat Company (HUB)**  
**\$500,000.00/ year**

**EXPLANATIONS:**

Award of this contract will enable ESC-Region 19 and Region 19 Allied States Cooperative members in the El Paso market to utilize the stated goods when required during the contract period. Quintero's Meat Company was the sole bidder.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland- Procurement Director  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland – Procurement Director  
ESC Region 19 Allied States Cooperative

Rebecca Hernandez- Purchasing Manager  
ESC Region 19 Allied States Cooperative

Renae Lawrence- Purchasing Analyst  
ESC Region 19 Allied States Cooperative

**Contact Information**

**Quintero's Meat Company (HUB Certified)**  
Juan Garcia  
4413 Durazno St.  
El Paso, TX 79905  
915-351-2471

Fax: 915-351-2471  
[Jerry.gmc@gmail.com](mailto:Jerry.gmc@gmail.com)  
[HTTP://quinteromeat.com](http://quinteromeat.com)

**Special Conditions**

1. This solicitation must comply with all Texas Department of Agriculture regulations.
2. Vendors are encouraged to submit a price list for any additional items offered.
3. This solicitation is not for a specific quantity or specific location. By earning a contract, vendors will be able to provide future products and services to any ASC members.
4. All product delivered must be in clean and sanitary cases and must be sealed and free from leaks. Items must be kept at a maximum temperature of 40 degrees Fahrenheit.
5. Delivery should take place between 6:45 AM and 10:30 AM up to four (4) days per week or as requested by the member.
6. Any unacceptable product must be picked up the next business day after delivery and replaced with acceptable product.
7. Any omitted product must be delivered the next business day.
8. Vendor will leave 2 clear, legible invoices with each delivery showing description, quantity, price and invoice total for each item delivered. All invoices must reference awarded contract number.
9. CN labeling or product nutritional specification sheets must be submitted for each item.
10. Escalation in pricing during the contract period will be considered on an individual basis tied to certain commodity fluctuations affecting the overall economy and may or may not be approved at the discretion of ESC Region 19 Allied States Cooperative.
11. Awarded vendor should check in weekly with member or as requested to determine order and needs.

<b>1</b>	<b>Beef Stew Diced Frozen Raw Beef Cubes, 3/4" Cut</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$4.19
<b>2</b>	<b>Ground Beef Patties, 85/15 Blend</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$2.79
<b>3</b>	<b>Bulk Ground Beef, 85/15 Blend</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$2.59
<b>4</b>	<b>Turkey, Ground 85/15 Blend</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$2.99
<b>5</b>	<b>Turkey, Diced, Combo Dark and White</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	No Bid
<b>6</b>	<b>Turkey Ham Supreme</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$2.19
<b>7</b>	<b>Turkey Breast, Deli Sliced</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$5.99
<b>8</b>	<b>Chicken Drumsticks, Raw</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$0.89
<b>9</b>	<b>Chicken, Pulled, Combo Dark and White, No Skin</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	No Bid
<b>10</b>	<b>Chicken Thighs - Raw</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$0.89

<b>11</b>	<b>Chicken, Diced, Combo Dark and White Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	No Bid
<b>12</b>	<b>Turkey Chorizo Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$3.79
<b>13</b>	<b>Sliced American Cheese Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$2.29
<b>14</b>	<b>Mozzarella Cheese, Processed, Sliced Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	No Bid
<b>15</b>	<b>Mozzarella Cheese Sticks Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	No Bid
<b>16</b>	<b>Mozzarella Cheese, Shredded Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Unit Price</b>
	Quintero's Meat Company	1	LB	\$2.59
<b>17</b>	<b>Percent Discount From Catalog/Pricelist for Items Not Listed Above Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>
	Quintero's Meat Company	1	EA	10

**Price Link for Line 17 Items**

Approved by: \_\_\_\_\_  
 (Armando Aguirre – Executive Director)  
 (Sonia Eubank – Associate Executive Director)  
 (Armando Aguirre – Executive Director)  
 (Armando Aguirre – Executive Director)  
 (Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
 (January 30, 2019)  
 (December 6, 2019)  
 (October 15, 2020)  
 (October 18, 2021)  
 (October 25, 2022)