

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Automotive, Bus Parts, Tires, Supplies & Related- ESC Region 19 Allied States Cooperative

**RFP NUMBER:** 19-7325

**RFP OPENING DATE:** November 9, 2018

**CONTRACT TERM:** Date of award until December 31, 2019 with an option to extend another four (4) years annually  
**(Extended by Region 19 until December 31, 2020)**  
**(Extended by Region 19 until December 31, 2021)**  
**(Extended by Region 19 until December 31, 2022)**  
**(Extended by Region 19 until December 31, 2023)**

**FUNDING SOURCE:** Various

**RFP's ISSUED:** 103

**RESPONSES:** 20

**ADVERTISEMENT DATES:** El Paso Times – October 8 & 15, 2018  
The Washington Post – October 8 & 15, 2018

**BOARD MEETING DATE:** December 20, 2018

**RECOMMENDED FOR AWARD** **Advanced Auto Collision Repair Center Inc.**  
**Advanced Fleet Maintenance**  
**Alamo Industries, Inc. dba Alamo Auto Supply**  
**~~Border Parts Group, Inc. dba Napa Auto Parts~~**  
**Genuine Parts Co. NAPA \*updated 4/22/21**  
**Casa Ford, Inc.**  
**~~DA Defense Logistics HQ \*removed 12/5/19~~**  
**Far West Services Inc**  
**Frontera Radiators & Parts Inc**  
**HaasTech dba Advanced Starter Service**  
**Heavy Duty Bus Parts Inc**  
**Integrated Mechanics, LLC**  
**MHQ of New Mexico**  
**Mike & Sons Machine Shop, LLC**  
**RTyler Video Systems**  
**Southern Tire Mart, LLC**  
**The Goodyear Tire & Rubber Company**  
**The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts**  
**USD INC.**

**TOTAL (estimated):** **\$10,000,000.00/ year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to purchase various goods and services for transportation requirements as needed during the contract term. Due to several failed attempts to retrieve the required reference requests needed for evaluation purposes, Glass Doctor of North Texas was not considered for award. Delivery Concepts Central did not bid on any line item in their submission, and therefore were not considered for award. **Links for percent discount/mark-ups are on page 20.**

**SPECIFICATIONS PROVIDED BY:**

Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:**

Royce Cleveland  
ESC Region 19 Allied States Cooperative

Rebecca Hernandez  
ESC Region 19 Allied States Cooperative

Rena Lawrence  
ESC Region 19 Allied States Cooperative

**Contact Information**

**Advanced Auto Collision Repair Center Inc.**

Mr. Juan (Johnny) M. Hinojos

7676 Alameda

El Paso TX. 79915

(915) 727-3898

[www.advancedautocollision.com](http://www.advancedautocollision.com) / [j.hinojos@advancedautocollision.com](mailto:j.hinojos@advancedautocollision.com)

States Served: El Paso, County (Region 19 area)

**Advanced Fleet Maintenance**

Richard Wright

P.O. Box 2004

Cleveland, Texas 77328

(281) 223-3593

Error! Hyperlink reference not valid. / [Richard@afmdpfcleanind.com](mailto:Richard@afmdpfcleanind.com)

States Served: Houston, Texas area

**Alamo Industries, Inc. dba Alamo Auto Supply**

Sergio Rascon

5923 Gateway Blvd. W.

El Paso, TX 79925

(915) 781-1234 x237

[www.alamoauto.com](http://www.alamoauto.com) / [srascon@alamoauto.com](mailto:srascon@alamoauto.com)

States Served: We can sell the products on this bid in all 50 states. The installation services are priced based on a 30 mile radius of our location. We can provide quotes for installation services for West Texas and New Mexico by adding travel related expenses to the quote.

**~~Border Parts Group, Inc. dba Napa Auto Parts Genuine Parts Group, NAPA~~ \*updated 4/22/21**

Isaac Lara or Robert Petty

~~7750 Gateway Blvd E~~ 12311 Montana Avenue

El Paso, TX 79915 79938

~~(915) 778-3194~~ 921-6655

~~[www.napa-bpg.com](http://www.napa-bpg.com)~~ [www.napaonline.com/](http://www.napaonline.com/)

~~[isaac@napa-bpg.com](mailto:isaac@napa-bpg.com)~~ [isaac\\_lara@napastore.com](mailto:isaac_lara@napastore.com) [robert\\_petty@napastore.com](mailto:robert_petty@napastore.com)

States Served: Texas and New Mexico

**Casa Ford, Inc.**

Heather Hinojos  
5815 Montana Ave.  
El Paso, TX 79925  
(915) 775-8290  
[heather@casaford.com](mailto:heather@casaford.com)

States Served: Texas, New Mexico

~~**DA Defense Logistics HQ**~~ \*removed 12/5/19

~~David Granada  
1506 Montana Avenue  
El Paso TX 79938  
(915) 491-0886  
[www.defenselogisticsHQ.com](http://www.defenselogisticsHQ.com) / [david@defenselogisticsHQ.com](mailto:david@defenselogisticsHQ.com)~~

~~States Served: El Paso, Texas and surrounding areas within 100 miles~~

**Far West Services Inc**

Tom Neels  
14003 Montana Ave  
El Paso, Texas 79938  
(915) 921-7238  
[t\\_neels@far-west-services.com](mailto:t_neels@far-west-services.com)

States Served: Please contact vendor

**Frontera Radiators & Parts**

Paul Kapuchuck  
123 Chelsea St.  
El Paso, TX 79905  
(915) 772-2124  
[www.fronteraradiators.com](http://www.fronteraradiators.com) / [paul.kapuchuk@fronteraradiators.com](mailto:paul.kapuchuk@fronteraradiators.com)

States Served: El Paso County

**HaasTech dba Advanced Starter Service**

Richard Haas / Shaun O'Brien  
2711 Irving Blvd.  
Dallas, TX 75207  
(214) 688-0280  
[www.advancedstarter.com](http://www.advancedstarter.com) / [rhaas@advancedstarter.com](mailto:rhaas@advancedstarter.com)

States Served: North Texas, East Texas

**Heavy Duty Bus Parts Inc**

Molly Jannett  
17850 I45-North  
Willis ,Texas 77318  
(800) 505-2300 x101  
[www.directbus.com](http://www.directbus.com) / [molly@directbus.com](mailto:molly@directbus.com)

States Served: Texas

**Integrated Mechanics, LLC**

George Mora  
15498 Marina Ave  
El Paso, TX 79938  
(915) 887-0858  
[integratedmechanics@yahoo.com](mailto:integratedmechanics@yahoo.com)

States Served: El Paso County

**MHQ of New Mexico**

John Granger  
5601 Balloon Fiesta Parkway, Suite C  
Albuquerque, NM 87113  
(505) 821-0667  
[www.mhqnm.com](http://www.mhqnm.com) / [jgranger@mhqnm.com](mailto:jgranger@mhqnm.com)

States Served: New Mexico, Texas, and Colorado

**Mike & Sons Machine Shop, LLC**

Allyson Palombo  
976 Tony Lama  
El Paso TX 79915  
(915) 731-7523  
[mikeandsons976@gmail.com](mailto:mikeandsons976@gmail.com)

States Served: El Paso, Texas

**RTyler Video Systems**

Bob Durrin  
1620 Baycharter Street  
Norman, OK 73071  
(469) 701-4488  
[www.rtylervideo.com](http://www.rtylervideo.com) / [bob@rtylervideo.com](mailto:bob@rtylervideo.com)

States Served: Texas, Oklahoma, Arkansas

**Southern Tire Mart, LLC**

Melvin Rodriguez  
998 Peyton Rd  
El Paso, TX 79928  
(915) 407-1796  
[www.stmtires.com](http://www.stmtires.com) / [melvin.rodriguez@stmtires.com](mailto:melvin.rodriguez@stmtires.com)

States Served: Texas, Nevada, Arizona, Oklahoma, Arkansas, Louisiana, Mississippi, Alabama, Tennessee, Georgia, Florida

**The Goodyear Tire & Rubber Company**

Jeffrey Cheek  
1459 Bessemer Rd.1  
El Paso1 TX 79936  
(915) 599-1400  
[www.goodyear.com](http://www.goodyear.com) / [ct\\_govtsales@goodyear.com](mailto:ct_govtsales@goodyear.com)

States Served: Texas

**The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts**

Jeffrey Laughlin  
3111 West Allegheny Ave  
Philadelphia PA 19132  
(215) 430-9000 x9832  
[www.pepboys.com](http://www.pepboys.com) / [jeffrey\\_laughlin@pepboys.com](mailto:jeffrey_laughlin@pepboys.com)

States Served: Stores in 36 states and 27 in Puerto Rico

**USD INC.**

Christian Fornear  
1009 Wall Rd  
El Paso, TX 79915  
(847) 212-8835  
[www.usdparts.com](http://www.usdparts.com) / [cfornear@usdparts.com](mailto:cfornear@usdparts.com)

States Served: AZ, CO, NM, and the El Paso region of TX (50 mile radius) are FOB, the rest of the country is standard shipping. No batteries outside of the listed locations.

**RESPONSE FORM**

**Lot 1- Vehicle Body Work, Decals, Framework, Painting, and Touchup**

<b>1.1</b>	<b>Hourly rate for general vehicle body repair</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Advanced Auto Collision Repair Center Inc.	1	HOUR	\$42.00
	Casa Ford, Inc.	1	HOUR	\$85.00
	MHQ of New Mexico	1	HOUR	\$85.00
<b>1.2</b>	<b>Hourly rate for general framework (equipment included)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Advanced Auto Collision Repair Center Inc.	1	HOUR	\$42.00
	Casa Ford, Inc.	1	HOUR	\$95.00
<b>1.3</b>	<b>Hourly rate for turnkey painting of vehicles including dents - Partial Paint Touchup</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Advanced Auto Collision Repair Center Inc.	1	HOUR	\$42.00
	MHQ of New Mexico	1	HOUR	\$75.00
	Casa Ford, Inc.	1	HOUR	\$80.00
<b>1.4</b>	<b>Hourly rate for turnkey painting of vehicles including dents - Full Paint</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Advanced Auto Collision Repair Center Inc.	1	HOUR	\$42.00
	MHQ of New Mexico	1	HOUR	\$75.50
	Casa Ford, Inc.	1	HOUR	\$80.00
<b>1.5</b>	<b>Percent markup over vendor's cost for all supplies</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Markup</b>
	Casa Ford, Inc.	1	EA	10
	Frontera Radiators & Parts Inc	1	EA	15
	MHQ of New Mexico	1	EA	25
	Advanced Auto Collision Repair Center Inc.	1	EA	25
<b>1.6</b>	<b>Cost for pickup and delivery on drivable vehicles</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Casa Ford, Inc.	1	PICKUP	\$0.00
	Advanced Auto Collision Repair Center Inc.	1	PICKUP	\$0.00

## Lot 2- Tire Repair and Related Services - Cars, Vans and Pickup Trucks Only

### 2.1 Cost per tire for rotation

Supplier	QTY	UOM	Price
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	PER TIRE	\$2.49
The Goodyear Tire & Rubber Company	1	PER TIRE	\$5.00
Advanced Auto Collision Repair Center Inc.	1	PER TIRE	\$10.00
Southern Tire Mart, LLC	1	PER TIRE	\$10.00

### 2.2 Cost per tire for tire mounting

Supplier	QTY	UOM	Price
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	PER TIRE	\$0.00
The Goodyear Tire & Rubber Company	1	PER TIRE	\$9.00
Southern Tire Mart, LLC	1	PER TIRE	\$10.00
Advanced Auto Collision Repair Center Inc.	1	PER TIRE	\$17.00

### 2.3 Cost per tire for electronic balancing

Supplier	QTY	UOM	Price
The Goodyear Tire & Rubber Company	1	PER TIRE	\$9.00
Southern Tire Mart, LLC	1	PER TIRE	\$10.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	PER TIRE	\$14.39
Advanced Auto Collision Repair Center Inc.	1	PER TIRE	\$15.00

### 2.4 Cost for front end alignment (excluding parts)

Supplier	QTY	UOM	Price
Advanced Auto Collision Repair Center Inc.	1	EACH	\$69.95
Southern Tire Mart, LLC	1	EACH	\$80.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EACH	\$80.99

### 2.5 Cost for rear end alignment (excluding parts)

Supplier	QTY	UOM	Price
Advanced Auto Collision Repair Center Inc.	1	EACH	\$79.95
Southern Tire Mart, LLC	1	EACH	\$80.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EACH	\$80.99

### 2.6 Hourly rate for related services

Supplier	QTY	UOM	Price
The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
Southern Tire Mart, LLC	1	HOUR	\$50.00
Advanced Auto Collision Repair Center Inc.	1	HOUR	\$70.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00

**2.7 Percent markup over vendor's cost for parts required to perform 1-6**

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Markup</b>
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	0
Advanced Auto Collision Repair Center Inc.	1	EA	25
Southern Tire Mart, LLC	1	EA	30

**2.8 Discount from MSRP - must upload catalog or provide website link in response attachments**

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>
Advanced Auto Collision Repair Center Inc.	1	EA	5
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	5

**2.9 Cost for lifetime tire repair and replacement - per tire**

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
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No Bid



**Lot 3- Tire Repair and Related Services - Buses, Large Vehicles, High Profile Vehicles Only**

<b>3.1</b>	<b>Cost per tire for rotation</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	The Goodyear Tire & Rubber Company	1	PER TIRE	\$12.00
	Southern Tire Mart, LLC	1	PER TIRE	\$15.00
<b>3.2</b>	<b>Cost per tire for tire mounting</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	The Goodyear Tire & Rubber Company	1	PER TIRE	\$20.00
	Southern Tire Mart, LLC	1	PER TIRE	\$25.00
<b>3.3</b>	<b>Cost per tire for electronic balancing</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	The Goodyear Tire & Rubber Company	1	PER TIRE	\$25.00
	Southern Tire Mart, LLC	1	PER TIRE	\$25.00
<b>3.4</b>	<b>Cost for front end alignment (excluding parts)</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	Southern Tire Mart, LLC	1	EACH	\$95.00
	The Goodyear Tire & Rubber Company	1	EACH	\$140.00
<b>3.5</b>	<b>Cost for rear end alignment (excluding parts)</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	Southern Tire Mart, LLC	1	EACH	\$95.00
	The Goodyear Tire & Rubber Company	1	EACH	\$140.00
<b>3.6</b>	<b>Hourly rate for related services</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
	Southern Tire Mart, LLC	1	HOUR	\$80.00
<b>3.7</b>	<b>Percent markup over vendor's cost for parts required to perform 1-6</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Markup</u>
	Southern Tire Mart, LLC	1	EA	20
<b>3.8</b>	<b>Discount from MSRP - must upload catalog or provide website link in response attachments</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>% Discount</u>
	No Bid			
<b>3.9</b>	<b>Cost for lifetime tire repair and replacement - per tire</b>			
	<u>Supplier</u>	<u>QTY</u>	<u>UOM</u>	<u>Price</u>
	No Bid			

**Lot 4-New Tire Sales & Retreads (All Sizes)**

<b>4.1</b>	<b>Hourly rate for install for autos</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
	Southern Tire Mart, LLC	1	HOUR	\$50.00
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00
<b>4.2</b>	<b>Hourly rate for install for 1/2 ton vehicles</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
	Southern Tire Mart, LLC	1	HOUR	\$50.00
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00
<b>4.3</b>	<b>Hourly rate for install for 1 ton vehicles</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
	Southern Tire Mart, LLC	1	HOUR	\$50.00
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00
<b>4.4</b>	<b>Hourly rate for install for 1 1/2 ton &amp; up vehicles</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
	Southern Tire Mart, LLC	1	HOUR	\$50.00
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00
<b>4.5</b>	<b>Hourly rate for install for class C vehicles including school buses</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	The Goodyear Tire & Rubber Company	1	HOUR	\$47.50
	Southern Tire Mart, LLC	1	HOUR	\$50.00
<b>4.6</b>	<b>Percent Discount from MSRP - must upload catalog or provide website link in response attachments</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>% Discount</b>
	Southern Tire Mart, LLC	1	EA	0
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	10
	The Goodyear Tire & Rubber Company	1	EA	30

## Lot 5- Battery Replacement

### 5.1 Installation rate for batteries

Supplier	QTY	UOM	Price
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	RATE	\$0.00
Frontera Radiators & Parts Inc	1	RATE	\$0.00
The Goodyear Tire & Rubber Company	1	RATE	\$19.99
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>RATE</del>	<del>\$20.00</del> *removed 12/5/19
Southern Tire Mart, LLC	1	RATE	\$25.00
Advanced Auto Collision Repair Center Inc.	1	RATE	\$42.00
HaasTech dba Advanced Starter Service	1	RATE	\$65.00
Far West Services Inc	1	RATE	\$85.00

### 5.2 Charge for delivery/pickup within 2 hours

Supplier	QTY	UOM	Price
Frontera Radiators & Parts Inc	1	RATE	\$0.00
Southern Tire Mart, LLC	1	RATE	\$0.00
<del>Border Parts Group, Inc. dba Napa Auto Parts</del> Genuine Parts Group NAPA	1	RATE	\$0.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	RATE	\$5.00
The Goodyear Tire & Rubber Company	1	RATE	\$20.00
HaasTech dba Advanced Starter Service	1	RATE	\$30.00
Far West Services Inc	1	RATE	\$50.00

### 5.3 Charge for delivery/pickup within 24 hours

Supplier	QTY	UOM	Price
Frontera Radiators & Parts Inc	1	RATE	\$0.00
Southern Tire Mart, LLC	1	RATE	\$0.00
The Goodyear Tire & Rubber Company	1	RATE	\$0.00
<del>Border Parts Group, Inc. dba Napa Auto Parts</del> Genuine Parts Group NAPA	1	RATE	\$0.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	RATE	\$5.00
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>RATE</del>	<del>\$20.00</del> *removed 12/5/19
Far West Services Inc	1	RATE	\$25.00

### 5.4 Percent Discount from MSRP - must upload catalog or provide website link in response attachments

Supplier	QTY	UOM	% Discount
The Goodyear Tire & Rubber Company	1	EA	0
HaasTech dba Advanced Starter Service	1	EA	5
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	10
Frontera Radiators & Parts Inc	1	EA	15
Far West Services Inc	1	EA	20
<del>Border Parts Group, Inc. dba Napa Auto Parts</del> Genuine Parts Group NAPA	1	EA	37
USD INC	1	EA	44

## Lot 6- Transmission Service

### 6.1 Hourly rate for transmission repairs

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Far West Services Inc	1	HOUR	\$85.00

### 6.2 Cost for quotes on transmission repair

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>RATE</del>	<del>\$0.00</del> *removed 12/5/19
Far West Services Inc	1	RATE	\$85.00

### 6.3 Cost for pick up on cars, trucks and vans

Supplier	QTY	UOM	Price
Far West Services Inc	1	PICKUP	\$85.00
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>PICKUP</del>	<del>\$90.00</del> *removed 12/5/19

### 6.4 Cost for pick up on buses and high profile vehicles

Supplier	QTY	UOM	Price
Far West Services Inc	1	PICKUP	\$85.00
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>PICKUP</del>	<del>\$130.00</del> *removed 12/5/19

## Lot 7- Radiator Repair Services

7.1	<b>Heater Repair &amp; Cleaning (1/2 ton &amp; smaller)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Frontera Radiators & Parts Inc	1	FLAT RATE	\$68.00
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>FLAT RATE</del>	<del>\$80.00</del> *removed 12/5/19
7.2	<b>Heater Repair &amp; Cleaning (3/4 ton &amp; smaller)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>FLAT RATE</del>	<del>\$80.00</del> *removed 12/5/19
	Frontera Radiators & Parts Inc	1	FLAT RATE	\$125.00
7.3	<b>Heater Repair &amp; Cleaning (school bus)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>FLAT RATE</del>	<del>\$80.00</del> *removed 12/5/19
	Frontera Radiators & Parts Inc	1	FLAT RATE	\$185.00
	Far West Services Inc	1	FLAT RATE	\$195.00
7.4	<b>Radiator Repair &amp; Cleaning (1 row, 2 row)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	Frontera Radiators & Parts Inc	1	FLAT RATE	\$95.00
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>FLAT RATE</del>	<del>\$140.00</del> *removed 12/5/19
	Far West Services Inc	1	FLAT RATE	\$195.00
7.5	<b>Radiator Repair &amp; Cleaning (3 row, 4 row)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>FLAT RATE</del>	<del>\$140.00</del> *removed 12/5/19
	Frontera Radiators & Parts Inc	1	FLAT RATE	\$185.00
	Far West Services Inc	1	FLAT RATE	\$195.00
7.6	<b>Radiator Repair &amp; Cleaning (school bus)</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>FLAT RATE</del>	<del>\$140.00</del> *removed 12/5/19
	Far West Services Inc	1	FLAT RATE	\$195.00
	Frontera Radiators & Parts Inc	1	FLAT RATE	\$385.00
7.7	<b>Markup from vendor cost on replacement heaters, radiators and cores.</b>			
	Item Notes: Vendor will provide member with vendor cost to show compliance with markup.			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Markup</b>
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
	Far West Services Inc	1	EA	20
	USD INC	1	EA	20
	Frontera Radiators & Parts Inc	1	EA	25
7.8	<b>Hourly rate for core replacement</b>			
	<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
	Far West Services Inc	1	HOUR	\$82.00
	Frontera Radiators & Parts Inc	1	HOUR	\$95.00

7.9 Pickup/delivery rate	Supplier	QTY	UOM	Price
	Frontera Radiators & Parts Inc	1	PICKUP	\$0.00
	Far West Services Inc	1	PICKUP	\$50.00
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>PICKUP</del>	<del>\$120.00</del> *removed 12/5/19

### Lot 8- Engine, Brake and Related Repairs - Autos, Vans & 1/2 Ton Trucks

8.1 Hourly Rate - engine, electrical and related	Supplier	QTY	UOM	Price
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
	HaasTech dba Advanced Starter Service	1	HOUR	\$65.00
	Advanced Auto Collision Repair Center Inc.	1	HOUR	\$70.00
	Far West Services Inc	1	HOUR	\$85.00
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00

8.2 Hourly rate - brake work	Supplier	QTY	UOM	Price
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
	Southern Tire Mart, LLC	1	HOUR	\$50.00
	Advanced Auto Collision Repair Center Inc.	1	HOUR	\$70.00
	Frontera Radiators & Parts Inc	1	HOUR	\$75.00
	Far West Services Inc	1	HOUR	\$85.00
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00

8.3 Markup from vendor cost on engine, electronics and related	Supplier	QTY	UOM	Markup
Item Notes: Vendor will provide member with vendor cost to show compliance with markup.				
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	0
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
	Far West Services Inc	1	EA	20
	HaasTech dba Advanced Starter Service	1	EA	20
	USD INC	1	EA	20
	Advanced Auto Collision Repair Center Inc.	1	EA	25

8.4 Markup from vendor cost on brakes and related	Supplier	QTY	UOM	Markup
Item Notes: Vendor will provide member with vendor cost to show compliance with markup.				
	The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	0
	<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
	USD INC	1	EA	20
	Far West Services Inc	1	EA	20
	Advanced Auto Collision Repair Center Inc.	1	EA	25
	Southern Tire Mart, LLC	1	EA	30
	Frontera Radiators & Parts Inc	1	EA	35

## Lot 9- Engine, Brake and Related Repairs - Buses & High Profile Vehicles

### 9.1 Hourly Rate - engine, electrical and related

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
HaasTech dba Advanced Starter Service	1	HOUR	\$65.00
Far West Services Inc	1	HOUR	\$85.00

### 9.2 Hourly rate - brake work

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Southern Tire Mart, LLC	1	HOUR	\$80.00
Far West Services Inc	1	HOUR	\$85.00

### 9.3 Markup from vendor cost on engine, electronics and related

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
USD INC	1	EA	20
HaasTech dba Advanced Starter Service	1	EA	20
Far West Services Inc	1	EA	85

### 9.4 Markup from vendor cost on brakes and related

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
Frontera Radiators & Parts Inc	1	EA	15
USD INC	1	EA	20
Southern Tire Mart, LLC	1	EA	20
Far West Services Inc	1	EA	20

## Lot 10- Glass Repair & Replacement

### 10.1 Hourly Shop Rate

Supplier	QTY	UOM	Price
Advanced Auto Collision Repair Center Inc.	1	HOUR	\$42.00

### 10.2 Markup from vendor cost on materials

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
Frontera Radiators & Parts Inc	1	EA	15
Advanced Auto Collision Repair Center Inc.	1	EA	25

### 10.3 Discount from NAGS

Supplier	QTY	UOM	% Discount
Advanced Auto Collision Repair Center Inc.	1	EA	40

**Lot 11- Car, Truck and Van Washing**

11.1	Standard wash with dry Supplier	QTY	UOM	Price
	No Bid			
11.2	Standard wash, wax and dry Supplier	QTY	UOM	Price
	Advanced Auto Collision Repair Center Inc.	1	EACH	\$119.95
11.3	Standard wash, wax, dry and vacuum Supplier	QTY	UOM	Price
	Advanced Auto Collision Repair Center Inc.	1	EACH	\$149.95
11.4	Interior clean and shampoo Supplier	QTY	UOM	Price
	Advanced Auto Collision Repair Center Inc.	1	EACH	\$119.95

**Lot 12- Bus Washing**

12.1	Standard wash with dry Supplier	QTY	UOM	Price
	No Bid			
12.2	Standard wash, wax and dry Supplier	QTY	UOM	Price
	No Bid			
12.3	Standard wash, wax, dry and vacuum Supplier	QTY	UOM	Price
	No Bid			
12.4	Interior clean and shampoo Supplier	QTY	UOM	Price
	No Bid			

**Lot 13- Discount from pricelist for While You Wait Services - Oil Change, Antifreeze Flush, etc. (Cars, Trucks & Vans). Must upload pricelist or provide website link in response attachments.**

Supplier	QTY	UOM	% Discount
Southern Tire Mart, LLC	1	EA	2
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	10
Frontera Radiators & Parts Inc	1	EA	15



**Lot 14- Discount from pricelist for While You Wait Services - Oil Change, Antifreeze Flush, etc. (Buses & High Profile Vehicles). Must upload pricelist or provide website link in response attachments.**

Supplier	QTY	UOM	% Discount
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>0</del> *removed 12/5/19
Southern Tire Mart, LLC	1	EA	2
Frontera Radiators & Parts Inc	1	EA	15

**Lot 15- Upholstery Repair & Replacement - All Vehicles**

**15.1 Hourly rate for repairs**

Supplier	QTY	UOM	Price
<del>Border Parts Group, Inc. dba Napa Auto Parts</del>	<del>1</del>	<del>HOURL</del>	<del>\$95.00</del>

**15.2 Percent Discount from catalog or pricelist for materials. Must upload catalog or provide website link in response attachments**

Supplier	QTY	UOM	% Discount
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No Bid

**Lot 16- Custom Installation of Accessories - All Vehicles**

**16.1 Hourly rate for repairs**

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOURL</del>	<del>\$40.00</del> *removed 12/5/19
Advanced Auto Collision Repair Center Inc.	1	HOURL	\$42.00
Alamo Industries, Inc. dba Alamo Auto Supply	1	HOURL	<del>\$85.00</del> 109.25
MHQ of New Mexico	1	HOURL	\$85.00
Far West Services Inc	1	HOURL	\$85.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOURL	\$90.00

**16.2 Percent Discount from catalog or pricelist for materials. Must upload catalog or provide website link in response attachments**

Supplier	QTY	UOM	% Discount
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>0</del> *removed 12/5/19
Alamo Industries, Inc. dba Alamo Auto Supply	1	EA	0
Advanced Auto Collision Repair Center Inc.	1	EA	5
MHQ of New Mexico	1	EA	10
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	10
Far West Services Inc	1	EA	20

**Lot 17- Air Conditioning Installation, Repair, Replacement and Related - Autos, Vans and 1/2 Ton Trucks**

**17.1 Hourly Rate - Air Conditioning Installation**

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Southern Tire Mart, LLC	1	HOUR	\$50.00
Advanced Auto Collision Repair Center Inc.	1	HOUR	\$70.00
Frontera Radiators & Parts Inc	1	HOUR	\$75.00
Far West Services Inc	1	HOUR	\$85.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00

**17.2 Hourly rate - Air Conditioning Repairs**

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Southern Tire Mart, LLC	1	HOUR	\$50.00
Advanced Auto Collision Repair Center Inc.	1	HOUR	\$70.00
Frontera Radiators & Parts Inc	1	HOUR	\$75.00
Far West Services Inc	1	HOUR	\$85.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00

**17.3 Markup from vendor cost on new and refurbished systems**

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	0
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
Far West Services Inc	1	EA	20
USD INC	1	EA	20
Frontera Radiators & Parts Inc	1	EA	25
Advanced Auto Collision Repair Center Inc.	1	EA	25
Southern Tire Mart, LLC	1	EA	30

**17.4 Markup from vendor cost on parts**

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	0
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
Far West Services Inc	1	EA	20
USD INC	1	EA	20
Advanced Auto Collision Repair Center Inc.	1	EA	25
Frontera Radiators & Parts Inc	1	EA	25
Southern Tire Mart, LLC	1	EA	30

**Lot 18- Air Conditioning Installation, Repair, Replacement and Related - School Buses and High Profile Vehicles**

**18.1 Hourly Rate - Air Conditioning Installation**

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Southern Tire Mart, LLC	1	HOUR	\$80.00
Far West Services Inc	1	HOUR	\$85.00
Frontera Radiators & Parts Inc	1	HOUR	\$85.00

**18.2 Hourly rate - Air Conditioning Repairs**

Supplier	QTY	UOM	Price
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Southern Tire Mart, LLC	1	HOUR	\$80.00
Far West Services Inc	1	HOUR	\$85.00
Frontera Radiators & Parts Inc	1	HOUR	\$85.00

**18.3 Markup from vendor cost on new and refurbished systems**

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
Far West Services Inc	1	EA	20
Southern Tire Mart, LLC	1	EA	20
USD INC	1	EA	20
Frontera Radiators & Parts Inc	1	EA	25

**18.4 Markup from vendor cost on parts**

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

Supplier	QTY	UOM	Markup
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
Far West Services Inc	1	EA	20
Southern Tire Mart, LLC	1	EA	20
USD INC	1	EA	20
Frontera Radiators & Parts Inc	1	EA	25

**Lot 19- Miscellaneous Repairs Not Listed Above**

**19.1 Hourly Rate - Miscellaneous Repairs**

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Price</b>
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>HOUR</del>	<del>\$40.00</del> *removed 12/5/19
Advanced Fleet Maintenance	1	HOUR	\$42.00
Advanced Auto Collision Repair Center Inc.	1	HOUR	\$42.00
Southern Tire Mart, LLC	1	HOUR	\$80.00
Far West Services Inc	1	HOUR	\$85.00
Mike & Sons Machine Shop, LLC	1	HOUR	\$85.00
MHQ of New Mexico	1	HOUR	\$85.00
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	HOUR	\$90.00
RTyler Video Systems	1	HOUR	\$100.00
Integrated Mechanics, LLC	1	HOUR	\$150.00

**19.2 Markup from vendor cost supplies**

Item Notes: Vendor will provide member with vendor cost to show compliance with markup.

<b>Supplier</b>	<b>QTY</b>	<b>UOM</b>	<b>Markup</b>
The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts	1	EA	0
Integrated Mechanics, LLC	1	EA	0
<del>DA Defense Logistics HQ</del>	<del>1</del>	<del>EA</del>	<del>2</del> *removed 12/5/19
Genuine Parts Co dba NAPA *updated 4/30/21	1	EA	0 discount
Mike & Sons Machine Shop, LLC	1	EA	15
Southern Tire Mart, LLC	1	EA	20
USD INC	1	EA	20
Far West Services Inc	1	EA	20
Advanced Auto Collision Repair Center Inc.)	1	EA	25
MHQ of New Mexico	1	EA	25
RTyler Video Systems	1	EA	40
Casa Ford, Inc. *updated 2/1/19	-	----	30% DISCOUNT

**Electronic Catalogs:**

[Advanced Auto Collision Repair Center Inc.](#)

[Alamo Industries, Inc. dba Alamo Auto Supply](#) \*updated as of 02/18/2020, 6/22/2020, 8/26/2020, 1/11/2021, 2/18/2021, 2/26/2021, 4/29/21, 7/14/21, 9/13/21, 10/6/21, 11/4/21, 1/3/22, 3/11/22, 3/24/22, 4/27/22, 5/3/22, 5/6/22, 6/8/22, 6/27/22, 7/11/22, 7/26/22, 9/8/22, 9/28/22, 10/10/22, 10/19/22, 10/31/22, 11/16/22, 12/1/22, 12/6/22, 1/4/23, 1/5/23, 1/6/23, 2/6/23, 2/10/23, 3/3/23, 3/30/23, 4/3/23, 5/4/23, 5/17/23, 5/22/23, 5/26/23, 6/5/23, 7/5/23, 7/10/23, 7/31/23, 8/7/23, 8/9/23, 8/16/23, 8/18/23, 9/15/23, 10/9/23, 10/12/23, 11/2/23, 11/6/23, 12/5/23

~~Border Parts Group, Inc. dba Napa Auto Parts~~

**Genuine Parts Co – All products listed on [www.napaonline.com](http://www.napaonline.com) awarded** \*updated 4/30/21

[PriceList](#) \*updated 2/18/22, 3/29/22, 9/29/23

**Casa Ford, Inc. – [www.fordparts.com](http://www.fordparts.com) \*Please contact Gilbert Padilla ([gilbert@casaford.com](mailto:gilbert@casaford.com)) or**

**Chalres Lambreth ([clambret@casaford.com](mailto:clambret@casaford.com)) to set up account. \*updated 2/1/19**

~~[DA Defense Logistics HQ](#) \*removed 12/5/19~~

**Far West Services Inc- provided the parts to Region 19 at 20 % over cost**

[Frontera Radiators & Parts Inc](#)

[HEAVY DUTY BUS PARTS, INC.](#)

[MHQ of New Mexico](#)

[Southern Tire Mart](#) [Link](#) \* updated 3/29/19

[The Goodyear Tire & Rubber Company](#)

[The Pepboys Manny, Moe, and Jack dba Auto Plus Auto Parts](#)

[1USD IN C.](#) \* This link is not compatible with Google Chrome, please use another browser\*

[2USD INC.](#)

[3USD INC.](#)

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director/)  
(Sonia Eubank – Associate Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)

Date: \_\_\_\_\_  
(December 18, 2018)  
(December 6, 2019)  
(September 17, 2020)  
(September 14, 2021)  
(September 23, 2022)