

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Floor, Surface and Wall Coverings – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 18-7296  
**RFP OPENING DATE:** May 22, 2018  
**CONTRACT TERM:** Date of award until June 30, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.  
**(Extended by Region 19 until June 30, 2020)**  
**(Extended by Region 19 until June 30, 2021)**  
**(Extended by Region 19 until June 30, 2022)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 347  
**RESPONSES:** 15  
**ADVERTISEMENT DATES:** El Paso Times: April 16, 2018 & April 23, 2018  
Washington Post: April 16, 2018 & April 23, 2018  
**BOARD MEETING DATE:** July 19, 2018

**RECOMMENDED FOR AWARD** **AAA MasterServ, Inc. dba MasterServ, Inc.**  
**Accents and Accessories**  
**Continental Flooring Company**  
**EP Big Media, Inc. dba Big Media**  
**Mevacon, LLC**  
**Mohawk Carpet Distribution, Inc.**  
**Phoenix General Contractors, LLC (HUB)**  
**Pride General Contractors, LLC (HUB)**  
**Quality Commercial Services**  
~~\*removed 10/11/19 Ram Janitorial Services, LLC dba Ram Jan Services, LLC (HUB)~~  
**Southwest Decor El Paso Corp. (HUB)**  
~~Spectrum Floors, Inc. Innovation Floors \*updated 3/27/19~~  
~~Tandus Centiva US, LLC~~  
**Tarkett USA, LLC \*as of 5/30/19**  
**United Lynn-Con Corporation**

**TOTAL (estimated)** **\$5,000,000.00 / year**

**EXPLANATIONS:**

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for floor, surface and wall coverings for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 50% pricing, 25% selection and quality and 25% references. All awarded vendors' pricing can be accessed through their price links.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland - ESC Region 19

**EVALUATION COMMITTEE:** Debra Oropeza - ESC Region 19  
Rena Lawrence – ESC Region 19  
Francis Trujillo - ESC Region 19

**Special Conditions**

1. Price information must be uploaded into the electronic bidding. If pricing is available on a website, vendor must upload information regarding where to locate pricing. Failure to provide pricing information may result in disqualification.
2. If multiple discounts are offered, please provide the maximum discount offered for all catalogs or items. Ranges are not allowed in the system.
3. Vendor may be required to provide a payment and/or performance bond to member. Bonding is a pass-through cost and should be itemized on the job quote. Any required permit is also a passthrough cost and should be itemized on the quote.
4. Vendor shall provide verification product meets minimum recommendations of Carpet and Rug Institute (CRI) if requested.
5. All installation of Commercial Carpet Floor Covering products offered through this Contract must be performed by a properly licensed and bonded (when necessary) installer authorized by the manufacturer. All installers authorized by the manufacturer must be in good standing with the state and its political subdivisions.
6. Product shall be installed as specified by the manufacturer. Clean up will be on a daily basis and the worksite will be returned to original and safe condition upon completion of the work, free of rubbish, wrappings, debris, trimmings, soda cans, and other peripheral trash.
7. Manufacturers must perform as a single source for ASC participating entities in the purchase and installation of floor coverings. Although the manufacturer may utilize authorized dealers/installers to provide floor covering, accessories and other related installation services to participating entities, the Contract will be between ASC and the manufacturer. The manufacturer will be required to control the installations and add or change installers, as needed. All participating entity purchase orders shall be sent to one address indicated per the manufacturer; invoices and payments must be sent to the manufacturer's address. ASC participating entities shall thereby not directly issue purchase orders or payment with an independent installer/dealer.
8. This contract will NOT cover asbestos removal. Member is responsible for ensuring area is free from environmental contaminants.

**Contact Information:**

**AAA MasterServ, Inc. dba MasterServ, Inc.** \*updated 12/9/21

Thomas F. Andrews  
12928 Fire Fighter Drive 14308 Desert Crest Way  
El Paso, Texas 79938 Horizon City, Texas 79928  
P: (915) 474-1190  
[tfaandrews@gmail.com](mailto:tfaandrews@gmail.com)  
[HTTP://www.MasterServInc.com](http://www.MasterServInc.com)

**States Covered:** West Texas, Texas Panhandle, Oklahoma, Southern New Mexico, Southern Arizona

**Discount from MSRP:** 0%

**Price Link** \*updated 4/12/19

**Accents and Accessories**

Stella Hasegawa  
9801 Montwood  
El Paso, Texas 79925

P: (915) 594-7633  
[Aaaaccents@aol.com](mailto:Aaaaccents@aol.com)  
[HTTP://www.Aaaaccents.com](http://www.Aaaaccents.com)

**States Covered:** El Paso, Texas      **Discount from MSRP:** 20%

[Price Link](#)

### **Continental Flooring Company**

Diane Conti  
9319 N 94<sup>th</sup> Way, Suite 1000  
Scottsdale, Arizona 85258  
P: (800) 825-1221  
[dconti@continentalflooring.com](mailto:dconti@continentalflooring.com)  
[HTTP://www.continentalflooring.com](http://www.continentalflooring.com)

**States Covered:** All 50 States, Puerto Rico and US Virgin Islands      **Discount from MSRP:** 9.6%

[Price Link](#) \*updated 9/12/18, 5/22/19,10/05/2020, 6/2/21, 6/14/21, 1/21/22

### **EP Big Media, Inc. dba Big Media**

Daniel Granados or Mia Alonzo  
5710 Doniphan Drive  
El Paso, Texas 79932  
P: (915) 591-7446  
[mia@bigmediasigns.com](mailto:mia@bigmediasigns.com)  
[HTTP://www.bigmediasigns.com](http://www.bigmediasigns.com)

**States Covered:** New Mexico and Texas, can ship to all other states      **Discount from MSRP:** 10%

[Price Link](#)

### **Mevacon, LLC**

Malinda Lee  
1207 Scoggins  
Las Cruces, NM 88005  
P: (575) 524-0327  
[mlee@meva-con.com](mailto:mlee@meva-con.com)  
<https://www.mevaconllc.com/>

**States Covered:** New Mexico and Texas      **Discount from MSRP:** 0%

[Price Link](#)

### **Mohawk Carpet Distribution, Inc.**

~~Emily Gregerson~~ Stacey Ridley \*updated 2/6/19  
160 S. Industrial Blvd.  
Calhoun GA 30701

P: (915) 525-0600 (706) 879-6582  
[Emily\\_greggerson@mohawkind.com](mailto:Emily_greggerson@mohawkind.com) / [stacey\\_ridley@mohawkind.com](mailto:stacey_ridley@mohawkind.com)  
[HTTP://www.mohawkgroup.com](http://www.mohawkgroup.com)

**States Covered:** Texas      **Discount from MSRP:** 15%

[Price Link](#) \*updated 9/25/18, 7/8/21

**Phoenix General Contractors, LLC (HUB)**

Peter Regalado  
P.O. Box 961477  
El Paso, Texas 79936  
P: (915) 202-4415  
[office@phxgc1.com](mailto:office@phxgc1.com)  
[HTTP://phxgc1.com](http://phxgc1.com)

**States Covered:** Texas      **Discount from MSRP:** 0%

[Price Link](#)

**Pride General Contractors, LLC (HUB)**

Jesus Gonzalez or Ramon Salgado  
~~5959 Gateway W, Suite 512-~~  
~~El Paso, Texas 79925~~  
700 N. Copia St.  
El Paso, TX 79903 (as of 8/27/2018)  
P: (915) 771-9601  
[Info@pridegc.com](mailto:Info@pridegc.com)  
[HTTP://www.pridegc.com](http://www.pridegc.com)

**States Covered:** Texas      **Discount from MSRP:** No Bid

[Price Link](#)

**Quality Commercial Services**

James Lopez  
14419 Ocean Point  
El Paso, Texas 79938  
P: (915) 422-4393  
[crselp@yahoo.com](mailto:crselp@yahoo.com)

**States Covered:** Texas      **Discount from MSRP:** No Bid

[Price Link](#)

**~~Ram Janitorial Services, LLC dba Ram Jan Services, LLC (HUB) \*removed 10/11/19~~**

~~Genaro Garcia~~  
~~6501 Boeing, Suite J2B~~  
~~El Paso, Texas 79925~~  
~~P: (915) 820-6974~~  
~~[ramjanservicesllc@gmail.com](mailto:ramjanservicesllc@gmail.com)~~  
~~<https://ramjanservices.com/>~~

~~States Covered: Texas (El Paso and El Paso Counties) Discount from MSRP: 0%~~

[Price Link](#)

**Southwest Decor El Paso Corp (HUB)**

Chris Matthews  
10855 Pellicano Dr.  
El Paso, Texas 79935  
P: (915) 594-9240  
[swdep@sbcglobal.net](mailto:swdep@sbcglobal.net)

**States Covered:** New Mexico and West Texas **Discount from MSRP:** 32.5%

[Price Link](#) \*updated ~~12/20/2018, 3/12/19, 8/16/19, 6/30/20, 6/29/21~~

**Spectrum Floors, Inc. Innovation Floors** \*updated ~~3/27/19~~ 06/29/2021

Tony Khoury  
~~13421 Montana Ave~~ PO Box 961988  
El Paso, Texas ~~79938~~ 79996  
P: (915) 740-3258  
[spectrumfloors@hotmail.com](mailto:spectrumfloors@hotmail.com) [innovationfloors@outlook.com](mailto:innovationfloors@outlook.com)

**States Covered:** Texas **Discount from MSRP:** No Bid

[Price Link](#)

[Amended Price Link](#) - \*updated 4/18/19, 3/22/22

~~**Tandus Centiva US, LLC**~~

~~Joe Chandler  
311 Smith Industrial Blvd  
Dalton, Georgia 30736  
P: (512) 585-3779  
[Brooks.turner@tarkett.com](mailto:Brooks.turner@tarkett.com)  
[HTTP://tandus-centiva.com](http://tandus-centiva.com)~~

~~**States Covered:** All States **Discount from MSRP:** 55%~~

~~[Price Link](#)~~

**Tarkett USA, LLC** \*as of 5/30/19

30000 Aurora Road  
Solon, OH 44139  
P: 1-800-899-8916  
[info@tarkett.com](mailto:info@tarkett.com) / [www.tarkett.com](http://www.tarkett.com)

**States Covered:** All States **Discount from MSRP:** 48%

[Price Link](#) – updated 6/29/2020

**The Carpet Pile of Texas, Inc.**

Rudy Enriquez  
1141 Larry Mahan #103  
El Paso, TX 79925  
P: (915) 772-1416  
[carpetpile@sbcglobal.net](mailto:carpetpile@sbcglobal.net)  
[HTTP://www.carpetpileelpaso.com](http://www.carpetpileelpaso.com)

**States Covered:** Texas (El Paso)      **Discount from MSRP:** 0%

**Price Link** – \*updated 8/9/18, 4/13/21

**United Lynn-Con Corporation**

Shane Saladino  
1308 S Hampton Road  
Desoto, Texas 75115  
P: (972) 223-2540  
[ssaladino@unitedlynncon.com](mailto:ssaladino@unitedlynncon.com)

**States Covered:** California, Idaho, Nebraska, North Dakota and Nevada      **Discount from MSRP:** No Bid

**Price Link**

**Approved by:** \_\_\_\_\_

Armando Aguirre – Executive Director  
Armando Aguirre – Executive Director  
Armando Aguirre – Executive Director  
Armando Aguirre – Executive Director

**Date:** \_\_\_\_\_

June 11, 2018  
April 11, 2019  
March 10, 2020  
March 25, 2021