

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Abatement Services – ESC Region 19 Allied States Cooperative
RFP NUMBER: 18-7295
RFP OPENING DATE: May 8, 2018
CONTRACT TERM: Date of award until June 30, 2019 with the option to extend another three (3) years annually.
(Extended by Region 19 until June 30, 2020)
(Extended by Region 19 until June 30, 2021)
(Extended by Region 19 until June 30, 2022)

FUNDING SOURCE: Various
RFP's ISSUED: 166
RESPONSES: 5
ADVERTISEMENT DATES: El Paso Times- April 9th & 16th, 2018
Washington Post- April 9th & 16th, 2018
BOARD MEETING DATE: July 19, 2018

RECOMMENDED FOR AWARD **Border Demolition and Environmental, Inc. (HUB)**
Environmental Reconditioning, Inc (Southwest Abatement, Inc)
Keers Remediation, Inc

TOTAL (estimated) **\$6,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable Region 19 and Region 19 Allied States Cooperative members to purchase the identified goods and services as required during the contract period. Evaluation factors for vendors awarded on this contract are 50% price, 25% references, 25% past performance. All awarded vendors received a score of 80% or higher on their evaluation factors. After several attempts, Tasman Geosciences, Inc. and RNDI Companies, Inc. failed to provide the required amount of references, and therefore were not considered.

**SPECIFICATIONS, PREPARATION AND
EVALUATION PROVIDED BY:**

Royce Cleveland
ESC Region 19 Allied States Cooperative

Rebecca Hernandez
ESC Region 19 Allied States Cooperative

Rena Lawrence
ESC Region 19 Allied States Cooperative

Updated Amendment to Border Demolition & Environmental Inc. pricing. Link on pg. 9

Keers Remediation, Inc updated pricing list on page 9

CONTACT INFORMATION:

Border Demolition & Environmental, Inc. (HUB Certified)

Attn: Bonnie Solis
1004 Diesel Drive
El Paso, Texas 79907
P: (915) 860-8855 x23
bonniesol@borderdemo-enviro.com / www.borderdemo-enviro.com

States Served: Texas and New Mexico

Environmental Reconditioning, Inc (Southwest Abatement, Inc)

Attn: Irma Veloz Mason
5256 Tetons
El Paso, TX 79904
P: (915) 757-9808
irma@saieri.com / www.southwestabatement.com

States Served: West Texas, New Mexico

Keers Remediation, Inc

Attn: Amarante Jaramillo Jr
5904 Florence Av. NE
Albuquerque, NM 87113
P: (505) 823-9006
ajaramillo@keers.com / www.keers.com

States Served: New Mexico, Texas

Line Items

1 Asbestos Removal - Floor Coverings

1.1 1-1000 SQUARE FEET

| Supplier | QTY | UOM | Unit Price |
|--|-----|-----|------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$2.45 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.50 |
| Keers Remediation, Inc | 1 | EA | \$3.95 |

1.2 1001-2000 SQUARE FEET

| Supplier | QTY | UOM | Unit Price |
|--|-----|-----|------------|
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$1.89 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$1.95 |
| Keers Remediation, Inc | 1 | EA | \$3.85 |

1.3 2001-5000 SQUARE FEET

| Supplier | QTY | UOM | Unit Price |
|--|-----|-----|------------|
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$1.89 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$1.90 |
| Keers Remediation, Inc | 1 | EA | \$3.65 |

1.4 5000+ SQUARE FEET

| Supplier | QTY | UOM | Unit Price |
|--|-----|-----|------------|
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$1.69 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$1.80 |
| Keers Remediation, Inc | 1 | EA | \$3.35 |

2 Asbestos Removal - Floor Tile/Mastic Tile

**2.1 1-1000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$2.45 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.50 |
| Keers Remediation, Inc | 1 | EA | \$3.25 |

**2.2 1001-2000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$1.95 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.50 |
| Keers Remediation, Inc | 1 | EA | \$3.00 |

**2.3 2001-5000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$1.89 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$1.95 |
| Keers Remediation, Inc | 1 | EA | \$2.85 |

**2.4 5000+ SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$1.69 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$1.90 |
| Keers Remediation, Inc | 1 | EA | \$2.50 |

3 Removal - Ceiling Tile

**3.1 1-1000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.75 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$3.00 |
| Keers Remediation, Inc | 1 | EA | \$5.00 |

**3.2 1001-2000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$2.45 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.50 |
| Keers Remediation, Inc | 1 | EA | \$4.50 |

**3.3 2001-5000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$2.25 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.50 |
| Keers Remediation, Inc | 1 | EA | \$4.25 |

**3.4 5000+ SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$2.10 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$2.50 |
| Keers Remediation, Inc | 1 | EA | \$4.00 |

4 Removal - Thermal System Insulation (TSI)

**4.1 1-1000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Border Demolition & Environmental, Inc. | 1 | EA | \$9.00 |
| Keers Remediation, Inc | 1 | EA | \$10.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$10.20 |

**4.2 1001-2000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$9.00 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$9.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$10.20 |

**4.3 2001-5000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$8.50 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$9.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$10.20 |

**4.4 5000+ SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$8.25 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$9.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$10.20 |

5 Removal - Lead Based Paint

**5.1 1-1000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$6.00 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$14.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$15.50 |

**5.2 1001-2000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$5.50 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$12.55 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$13.00 |

**5.3 2001-5000 SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$5.25 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$12.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$12.55 |

**5.4 5000+ SQUARE FEET
Supplier**

| | QTY | UOM | Unit Price |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | \$5.00 |
| Border Demolition & Environmental, Inc. | 1 | EA | \$12.00 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$12.55 |

| | | | | |
|----------|--|------------|------------|-------------------|
| 6 | <u>Removal of Lead Pellets</u> | | | |
| | Supplier | QTY | UOM | Unit Price |
| | Border Demolition & Environmental, Inc. | 1 | POUND | \$4.00 |
| | Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | POUND | \$4.08 |
| | Keers Remediation, Inc | 1 | POUND | \$7.00 |

7 Removal - Mold Contaminated Surfaces

| | | | | |
|------------|--|------------|------------|-------------------|
| 7.1 | <u>1-1000 SQUARE FEET</u> | | | |
| | Supplier | QTY | UOM | Unit Price |
| | Keers Remediation, Inc | 1 | EA | \$3.75 |
| | Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$4.10 |
| | Border Demolition & Environmental, Inc. | 1 | EA | \$5.00 |

| | | | | |
|------------|--|------------|------------|-------------------|
| 7.2 | <u>1001-2000 SQUARE FEET</u> | | | |
| | Supplier | QTY | UOM | Unit Price |
| | Keers Remediation, Inc | 1 | EA | \$3.50 |
| | Border Demolition & Environmental, Inc. | 1 | EA | \$4.00 |
| | Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$4.10 |

| | | | | |
|------------|--|------------|------------|-------------------|
| 7.3 | <u>2001-5000 SQUARE FEET</u> | | | |
| | Supplier | QTY | UOM | Unit Price |
| | Keers Remediation, Inc | 1 | EA | \$3.25 |
| | Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$3.88 |
| | Border Demolition & Environmental, Inc. | 1 | EA | \$4.00 |

| | | | | |
|------------|--|------------|------------|-------------------|
| 7.4 | <u>5000+ SQUARE FEET</u> | | | |
| | Supplier | QTY | UOM | Unit Price |
| | Keers Remediation, Inc | 1 | EA | \$3.00 |
| | Border Demolition & Environmental, Inc. | 1 | EA | \$3.00 |
| | Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | \$3.88 |

8 Markup for Emergency Service Orders

| Supplier | QTY | UOM | Markup |
|--|------------|------------|---------------|
| Border Demolition & Environmental, Inc. | 1 | EA | 15 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | 20 |
| Keers Remediation, Inc | 1 | EA | 20 |

9 Percent Discount For Services Not Listed Above

| Supplier | QTY | UOM | % Discount |
|--|------------|------------|-------------------|
| Keers Remediation, Inc | 1 | EA | 5 |
| Border Demolition & Environmental, Inc. | 1 | EA | 5 |
| Environmental Reconditioning, Inc (Southwest Abatement, Inc) | 1 | EA | 10 |

* Border Demolition & Environmental, Inc. [Price Link](#) Updated 12/5/18*

* Environmental Reconditioning, Inc (Southwest Abatement, Inc) [Price Link](#) Updated 1/8/19, 6/22/21

Keers Remediation, Inc [Price Link](#) Updated 5/16/19

Approved by: _____

Date: _____

(Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)

(May 25, 2018)
 (April 11, 2019)
 (March 10, 2020)
 (March 25, 2021)