

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Skilled Labor Services and Related – ESC Region 19 Allied States Cooperative
RFP NUMBER: 18-7285
RFP OPENING DATE: February 20, 2018
CONTRACT TERM: Date of award until March 31, 2019 with the option to extend in (1) one year increments annually for an additional (3) three years if agreed to by ASC and Vendor
(Extended by Region 19 until March 31, 2020)
(Extended by Region 19 until March 31, 2021)
(Extended by Region 19 until March 31, 2022)
(Extended by Region 19 until April 30, 2022)

FUNDING SOURCE: Various
RFP's ISSUED: 88
RESPONSES: 18
ADVERTISEMENT DATES: Washington Post – January 8 & 15, 2018
El Paso Times – January 8 & 15, 2018
BOARD MEETING DATE: May 17, 2018

RECOMMENDED FOR AWARD: **Desert Contracting**
ERMC Aviation, LLC
ESA Construction Inc.
GAP Air Conditioning and Heating
~~K&S Welding, LLC (HUB Certified)~~ *updated 01/21/2020
Lariat Builders Group Corp
Native Power Systems, Inc.
PC Automated Controls, Inc. (HUB Certified) *updated as of 02/12/2020
Phoenix General Contractors, LLC (HUB Certified)
Pride General Contractors LLC (HUB Certified)
Pueblo Mechanical & Controls, Inc.
Shelby Distributions Inc. (HUB Certified)
Suntech Mechanical Inc.
Technical Building Services
Veliz Construction (HUB Certified)
Volter Electrical

TOTAL (estimated) **\$3,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable Region 19 and its Purchasing Cooperative members to purchase the goods and services specified in this contract when required during the contract period. All vendors awarded scored an 8 or above out of a possible 10 in evaluation factors. AAA General Contractors LLC did not meet the 8 or above on total evaluation factors, therefore were not considered. A. M. Refrigeration could not provide the amount of references required to properly evaluate the company, therefore were not considered. Lariat Builders Group, Inc. officially withdrew their proposal for line item number 8; also after several attempts to obtain pricing for after-hours rates for line item #12 with no response, Lariat Builders will only be awarded on the pricing given for regular business hours (Monday-Friday 7:30am to 5:00pm) so these portions of their bid were not evaluated.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Rebecca Hernandez
ESC Region 19 Allied States Cooperative

Contact Information:

Desert Contracting

Pablo Ornelas
4717 Osborne, Suite 100
El Paso, Texas 79922
P: (915) 595-4337
americopa@aol.com

States Served: Texas, New Mexico

ERMC Aviation, LLC

Michael Crowley
5913 Eden Drive
Haltom City, TX 76117
P: (817) 834-0244
mike.crowley@ermc2.com / www.ermc4.com

States Served: Texas, Florida, Arizona

ESA Construction Inc.

Thomas W. Preckett
120 Paragon Lane Suite 103
El Paso, TX 79912
P: (915) 845-4577
esatpreckett@sbcglobal.net / www.esaconstruction.com

States Served: Texas specifically El Paso County and surrounding areas and NM

GAP Air Conditioning and Heating

Jorge Gutierrez
1225 Barranca Dr.
El Paso, TX 79935
P: (915) 355-8089
gtz11832@yahoo.com / www.gapairep.com

States Served: Texas-El Paso, Horizon, Canutillo, Fabens, San Elizario, Socorro.

~~K&S Welding, LLC (HUB Certified)~~ *updated 01/21/2020

~~Sergio Valdez
6237 Bandolero Dr.
El Paso, TX 79912
P: (915) 256-7574
admin@kswelding-elp.com / www.kswelding-elp.com~~

~~States Served: El Paso County, Hudspeth County, Dona Ana County~~

Lariat Builders Group Corp

Sonia Magana
~~3 Butterfield Trail Blvd., Suite 101~~ 3500 Confederate Drive *updated 10/14/19
El Paso Texas ~~79906~~ 79936
P: (915) 599-9898
jeanette@lariatbuildersgroup.com / www.lariatbuildersgroup.com

States Served: Texas, New Mexico

***[Pricing](#) for Line 12 Specific Services- Updated 1/29/19* 8/28/2020**

Native Power Systems, Inc

Eric Hernandez
50 Walter Jones Blvd.
El Paso TX, 79906
P: (915) 740-0819
eric.hernandez@nativepowersystems.com / www.native-energy.com

States Served: Texas

PC Automated Controls, Inc (~~HUB Certified~~) *updated as of 02/12/2020

Robert J. Linzey/Daniel Shelton
10279 Dyer Street
El Paso, Texas 79924
P: (915) 751-0313 x106/ x109
rlinzey@pcautomatedcontrols.com / www.pcautomatedcontrols.com / dshelton@pcautomatedcontrols.com

States Served: Texas (El Paso County, Husbeth County, Colberson County, Reeves County, Jeff Davis County, Pecos County, Terrell County, Brewstser County and Presidio County) and All state of New Mexico

Phoenix General Contractors, LLC (HUB Certified)

Peter Regalado
P.O. Box 961477
El Paso, TX 79996
P: (915) 202-4415
office@phxgc1.com / www.phxgc1.com

States Served: TX

Pride General Contractors LLC (HUB Certified)

Jesus G Gonzalez / Ramon T Salgado
~~5959 Gateway W, Ste 512~~
~~El Paso, TX 79925~~
700 N. Copia St.
El Paso, TX 79903 (as of 8/27/2018)
P: (915) 771-9601
info@pridegc.com / www.pridegc.com

States Served: Texas and New Mexico

Pueblo Mechanical & Controls, Inc

~~John Neuser~~ Rob Carr (as of 9/4/18)
6771 E. Outlook Dr., Tucson, AZ 85756 /
11052 N. 24th Ave, Phoenix, AZ 85029
P: (520) 545-1044
John@pueblo-mechanical.com / www.pueblo-mechanical.com / RobC@pueblo-mechanical.com

States Served: Arizona [statewide]

Shelby Distributions Inc. (HUB Certified)

Spiros P. Ninos
29 A Butterfield Trail
El Paso, TX 79906
P: (915) 590-3050
sninos@expressop.com / www.shelbydistributions.com

States Served: Texas and New Mexico within a radius of 75 miles of El Paso, Texas

Suntech Mechanical Inc.

Juan Heredia
7505 Alameda Ave.
El Paso TX 79915
P: (915) 859-2808
juan@suntechmechanical.com / www.suntechmechanical.com

States Served: TX, El Paso County Area only.

Technical Building Services

Joe Gardea
1712 Wyoming
El Paso, TX 79902
P: (915) 351-8771
tbsefp@sbcglobal.net / www.tbshvacolutions.com

States Served: El Paso, TX and New Mexico

Veliz Construction (HUB Certified)

Omar Veliz
2910 Gateway East
El Paso, TX 79905
P: (915) 219-4000
oveliz@velizconstruction.com / www.velizconstruction.com

States Served: Texas and New Mexico

Volter Electrical

Erik Tijerina
14081 Pebble Hills Blvd.
El Paso Texas 79938
P: (915) 307-5546
tijerinae@volterelp.com / www.volterelp.com

States Served: El Paso

Line Items:

Line 1- Carpet Installation

1.1- Installation charge per square yard for glue down carpet

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	SQ. YD	\$3.50
Veliz Construction (Veliz Company, LLC)	1	SQ. YD	\$4.00
Lariat Builders Group Corp	1	SQ. YD	\$26.00

1.2- Removal charge per square yard for removal of glue down carpet

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	SQ. YD	\$1.50
Veliz Construction (Veliz Company, LLC)	1	SQ. YD	\$3.06
Lariat Builders Group Corp	1	SQ. YD	\$4.50

1.3- Sanding & smoothing of surfaces when required

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	SQ. YD	\$1.25
Veliz Construction (Veliz Company, LLC)	1	SQ. YD	\$2.76
Lariat Builders Group Corp	1	SQ. YD	\$40.00

1.4- Mark Up over cost for purchases less than \$2500

Supplier	QTY	UOM	Markup
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20

1.5- Mark Up over cost for purchases more than \$2500

Supplier	QTY	UOM	Markup
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 2- Tile Installation

2.1- Installation charge per square yard for glue down tile

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	SQ. YD	\$3.25
Veliz Construction (Veliz Company, LLC)	1	SQ. YD	\$7.35
Phoenix General Contractors, LLC	1	SQ. YD	\$10.00
Lariat Builders Group Corp	1	SQ. YD	\$36.00

2.2- Removal charge per square yard for removal of glue down tile

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	SQ. YD	\$1.50
Veliz Construction (Veliz Company, LLC)	1	SQ. YD	\$4.19
Lariat Builders Group Corp	1	SQ. YD	\$6.00
Phoenix General Contractors, LLC	1	SQ. YD	\$10.00

2.3- Sanding & smoothing of surfaces when required

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	SQ. YD	\$1.25
Veliz Construction (Veliz Company, LLC)	1	SQ. YD	\$2.76
Phoenix General Contractors, LLC	1	SQ. YD	\$15.00
Lariat Builders Group Corp	1	SQ. YD	\$40.00

2.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20

2.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Phoenix General Contractors, LLC	1	EA	10
Veliz Construction (Veliz Company, LLC)	1	EA	15
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 3- Institutional Food Service Equipment Repair - On Site

3.1- Licensed Electrician

Supplier	QTY	UOM	Unit Price
Veliz Construction (Veliz Company, LLC)	1	Hour	\$57.10
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$60.00
Lariat Builders Group Corp	1	Hour	\$90.00

3.2- General Repairs - Certified & Licensed

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$50.00
Lariat Builders Group Corp	1	Hour	\$50.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$52.35

3.3- Helper - Non Certified & Licensed

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$30.00
Lariat Builders Group Corp	1	Hour	\$35.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$37.80

3.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Lariat Builders Group Corp	1	EA	20
Veliz Construction (Veliz Company, LLC)	1	EA	20

3.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 4- Glass Repair & Installation - On Site

4.1- Installation

Supplier	QTY	UOM	Unit Price
ESA Construction Inc.	1	Hour	\$33.25
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$35.00
Lariat Builders Group Corp	1	Hour	\$40.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$75.00

4.2- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
ESA Construction Inc.	1	EA	15
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Lariat Builders Group Corp	1	EA	20
Veliz Construction (Veliz Company, LLC)	1	EA	20

4.3- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
ESA Construction Inc.	1	EA	12
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 5- Electrical Contractor - On Site

5.1- Master Electrician

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$50.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$58.20
Native Power Systems, Inc.	1	Hour	\$60.00
Phoenix General Contractors, LLC	1	Hour	\$65.00
Volter Electrical	1	Hour	\$70.00
Lariat Builders Group Corp	1	Hour	\$85.00
Suntech Mechanical Inc	1	Hour	\$95.00

5.2- Journeyman

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$45.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$45.30
Native Power Systems, Inc.	1	Hour	\$50.00
Volter Electrical	1	Hour	\$60.00
Phoenix General Contractors, LLC	1	Hour	\$60.00
Lariat Builders Group Corp	1	Hour	\$75.00
Suntech Mechanical Inc	1	Hour	\$85.00

5.3- Helper

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$25.00
Volter Electrical	1	Hour	\$30.00
Phoenix General Contractors, LLC	1	Hour	\$35.00
Native Power Systems, Inc.	1	Hour	\$35.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$39.15
Suntech Mechanical Inc	1	Hour	\$45.00
Lariat Builders Group Corp	1	Hour	\$65.00

5.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Phoenix General Contractors, LLC	1	EA	10
Native Power Systems, Inc.	1	EA	15
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Lariat Builders Group Corp	1	EA	20
Veliz Construction (Veliz Company, LLC)	1	EA	20
Volter Electrical	1	EA	30

5.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.22
Phoenix General Contractors, LLC	1	EA	10
Veliz Construction (Veliz Company, LLC)	1	EA	15
Native Power Systems, Inc.	1	EA	15
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 6- Heating Ventilation & Cooling Contractor - On Site

6.1- Licensed & Certified

Supplier	QTY	UOM	Unit Price
GAP Air Conditioning and Heating (Gutierrez Moctezuma and Assoc)	1	Hour	\$45.00
Technical Building Services	1	Hour	\$50.00
Desert Contracting	1	Hour	\$55.00
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$60.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$62.25
Phoenix General Contractors, LLC	1	Hour	
Volter Electrical	1	Hour	\$70.00
			\$72.00 \$82.00 90.00
PC Automated Controls, Inc.	1	Hour	*updated 2/12/20, 7/15/21
Suntech Mechanical Inc	1	Hour	\$85.00
Lariat Builders Group Corp	1	Hour	\$85.00
Pueblo Mechanical & Controls, Inc.	1	Hour	\$88.00

6.2- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Desert Contracting	1	EA	10
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
GAP Air Conditioning and Heating (Gutierrez Moctezuma and Assoc)	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20
Pueblo Mechanical & Controls, Inc.	1	EA	20
Technical Building Services	1	EA	20
Volter Electrical	1	EA	30
PC Automated Controls, Inc.	1	EA	35

6.3- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.2
Desert Contracting	1	EA	10
Phoenix General Contractors, LLC	1	EA	10
GAP Air Conditioning and Heating (Gutierrez Moctezuma and Assoc)	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Pueblo Mechanical & Controls, Inc.	1	EA	20
Lariat Builders Group Corp	1	EA	20
Technical Building Services	1	EA	20
Volter Electrical	1	EA	20
PC Automated Controls, Inc.	1	EA	27.5

Line 7- Plumbing Contractor - On Site

7.1- Master Plumber

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$48.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$62.30
Phoenix General Contractors, LLC	1	Hour	\$65.00
Desert Contracting	1	Hour	\$65.00
Volter Electrical	1	Hour	\$85.00
Lariat Builders Group Corp	1	Hour	\$89.00
Suntech Mechanical Inc	1	Hour	\$95.00

7.2- Licensed Plumber

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$40.00
Desert Contracting	1	Hour	\$55.00
Phoenix General Contractors, LLC	1	Hour	\$60.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$61.80
Volter Electrical	1	Hour	\$70.00
Lariat Builders Group Corp	1	Hour	\$75.00
Suntech Mechanical Inc	1	Hour	\$85.00

7.3- Helper - Non Licensed

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$20.00
Desert Contracting	1	Hour	\$20.00
Volter Electrical	1	Hour	\$30.00
Suntech Mechanical Inc	1	Hour	\$35.00
Phoenix General Contractors, LLC	1	Hour	\$35.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$49.45
Lariat Builders Group Corp	1	Hour	\$60.00

7.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Desert Contracting	1	EA	10
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20
Volter Electrical	1	EA	30

7.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.2
Desert Contracting	1	EA	10
Phoenix General Contractors, LLC	1	EA	10

Veliz Construction (Veliz Company, LLC)	1	EA	15
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Lariat Builders Group Corp	1	EA	20
Volter Electrical	1	EA	20

Line 8- Welding Contractor - On Site

8.1- Certified Welder

Supplier	QTY	UOM	Unit Price
ESA Construction Inc.	1	Hour	\$37.10
Phoenix General Contractors, LLC	1	Hour	\$45.00
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$45.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$61.80
Pueblo Mechanical & Controls, Inc.	1	Hour	\$85.00
Suntech Mechanical Inc	1	Hour	\$85.00
K&S Welding, LLC	1	Hour	\$110.00

8.2- Licensed (Skilled) Welder

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$35.00
ESA Construction Inc.	1	Hour	\$37.10
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$40.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$54.65
Suntech Mechanical Inc	1	Hour	\$65.00
Pueblo Mechanical & Controls, Inc.	1	Hour	\$78.00
K&S Welding, LLC	1	Hour	\$110.00

8.3- Helper - Non Licensed

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$19.00
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$20.00
ESA Construction Inc.	1	Hour	\$27.18
Suntech Mechanical Inc	1	Hour	\$35.00
K&S Welding, LLC	1	Hour	\$35.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$39.15
Pueblo Mechanical & Controls, Inc.	1	Hour	\$55.00

8.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
ESA Construction Inc.	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Pueblo Mechanical & Controls, Inc.	1	EA	20
K&S Welding, LLC	1	EA	20

8.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Phoenix General Contractors, LLC	1	EA	0
Suntech Mechanical Inc	1	EA	0.2
ESA Construction Inc.	1	EA	12
PRIDE GENERAL CONTRACTORS LLC	1	EA	15

Veliz Construction (Veliz Company, LLC)	1	EA	15
Pueblo Mechanical & Controls, Inc.	1	EA	20
K&S Welding, LLC	1	EA	20

Line 9- Carpentry Contractor - On Site

9.1- Certified Carpenter

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$27.41
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$35.00
ESA Construction Inc.	1	Hour	\$37.10
Lariat Builders Group Corp	1	Hour	\$50.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$51.25
Suntech Mechanical Inc	1	Hour	\$85.00

9.2- Licensed Carpenter

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$22.00
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$30.00
ESA Construction Inc.	1	Hour	\$37.10
Lariat Builders Group Corp	1	Hour	\$45.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$49.25
Suntech Mechanical Inc	1	Hour	\$65.00

9.3- Helper - Non Licensed

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$19.03
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$20.00
ESA Construction Inc.	1	Hour	\$27.18
Lariat Builders Group Corp	1	Hour	\$35.00
Veliz Construction (Veliz Company, LLC)	1	Hour	\$39.15
Suntech Mechanical Inc	1	Hour	\$45.00

9.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
ESA Construction Inc.	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20

9.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.2
Phoenix General Contractors, LLC	1	EA	10
ESA Construction Inc.	1	EA	12
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Lariat Builders Group Corp	1	EA	20

10- Masonry Contractor - On Site

10.1- Master Mason

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$27.41
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$30.00
Lariat Builders Group Corp	1	Hour	\$35.00
ESA Construction Inc.	1	Hour	\$37.10
Veliz Construction (Veliz Company, LLC)	1	Hour	\$49.75
Suntech Mechanical Inc	1	Hour	\$85.00

10.2- Licensed Mason

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$22.00
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$28.00
Lariat Builders Group Corp	1	Hour	\$30.00
ESA Construction Inc.	1	Hour	\$37.10
Veliz Construction (Veliz Company, LLC)	1	Hour	\$47.75
Suntech Mechanical Inc	1	Hour	\$65.00

10.3- Helper - Non Licensed

Supplier	QTY	UOM	Unit Price
Lariat Builders Group Corp	1	Hour	\$18.00
Phoenix General Contractors, LLC	1	Hour	\$19.03
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$20.00
ESA Construction Inc.	1	Hour	\$27.18
Veliz Construction (Veliz Company, LLC)	1	Hour	\$38.80
Suntech Mechanical Inc	1	Hour	\$45.00

10.4- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
ESA Construction Inc.	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20

10.5- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.2
Phoenix General Contractors, LLC	1	EA	10
ESA Construction Inc.	1	EA	12
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 11- Painting Contractor - On Site

11.1- Skilled Painter

Supplier	QTY	UOM	Unit Price
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$25.00
Phoenix General Contractors, LLC	1	Hour	\$25.00
ESA Construction Inc.	1	Hour	\$28.03
Veliz Construction (Veliz Company, LLC)	1	Hour	\$42.55
Lariat Builders Group Corp	1	Hour	\$56.00
Suntech Mechanical Inc	1	Hour	\$65.00

11.2- Common Painter

Supplier	QTY	UOM	Unit Price
Phoenix General Contractors, LLC	1	Hour	\$19.03
PRIDE GENERAL CONTRACTORS LLC	1	Hour	\$20.00
ESA Construction Inc.	1	Hour	\$28.03
Veliz Construction (Veliz Company, LLC)	1	Hour	\$39.15
Lariat Builders Group Corp	1	Hour	\$40.00
Suntech Mechanical Inc	1	Hour	\$45.00

11.3- Mark Up over cost for purchases less than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.28
Phoenix General Contractors, LLC	1	EA	10
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
ESA Construction Inc.	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	20
Lariat Builders Group Corp	1	EA	20

11.4- Mark Up over cost for purchases more than \$2,500

Supplier	QTY	UOM	Markup
Suntech Mechanical Inc	1	EA	0.22
Phoenix General Contractors, LLC	1	EA	10
ESA Construction Inc.	1	EA	12
PRIDE GENERAL CONTRACTORS LLC	1	EA	15
Veliz Construction (Veliz Company, LLC)	1	EA	15
Lariat Builders Group Corp	1	EA	20

Line 12- Other Skilled Labor Services Not Listed Above

PRIDE GENERAL CONTRACTORS LLC	1	HR	\$25.00
Lariat Builders Group Corp	1	HR	\$26.00
Phoenix General Contractors, LLC	1	HR	\$27.00
Shelby Distributions Inc. (Express Office Products)	1	HR	\$42.00
Technical Building Services	1	HR	\$50.00
Suntech Mechanical Inc	1	HR	\$65.00
PC Automated Controls, Inc.	1	HR	\$88.00 \$101.00 \$111.00 *updated 02/12/20 7/15/21
ERMC Aviation, LLC	1	HR	\$90.00
Pueblo Mechanical & Controls, Inc.	1	HR	\$105.00
K&S Welding, LLC	1	HR	\$145.00

PRIDE GENERAL CONTRACTORS LLC	Landscape/Ground Coverings, Concrete Work, Demolition, Tile Setting
Lariat Builders Group Corp	Labor hours for cleaning crew members, on horizontal cleaning, structure cleaning (if not specified on estimate). A separate rate will be charge for after hours
Phoenix General Contractors, LLC	Concrete, Drywall Removal and Install, Roofer Removal and Installation
Shelby Distributions Inc. (Express Office Products)	The Shelby Distributions labor service team has the capability to aid in the movement of an individual, department or operation to a new facility or location within our designated geographic and skilled service area. The labor service capabilities of the Shelby Distributions team include but are not limited to the disassembly, transportation, modification and re-assembly of existing non-architectural furniture, furnishings, configurations/layouts and prepackaged items per a predetermined scope of work. Materials required that do not constitute labor (i.e. corrugated boxes, tape, bubble-wrap, etc.) are to be packaged and supplied by the customer prior to the conducting of labor service, but can be procured from Shelby Distributions. Please reference the Shelby Distributions Labor Service Terms and Conditions for further clarification.
Technical Building Services	Energy management controls
Suntech Mechanical Inc	Backhole operator, forklift operator, drywall patch skilled labor, concrete patch skilled labor
PC Automated Controls, Inc.	HVAC Direct Digital Controls Services Discount from Price List – 45%
ERMC Aviation, LLC	ERMC will provide Maintenance Technicians to perform Maintenance, Repairs, Operations, Refurbishments, and Installs of Passenger Boarding Bridges, Ground Support Equipment, Baggage Handling Systems, Controls Support, and Conveyance equipment for Airports and Airlines. Hourly rate quoted is straight time rate. Overtime rate of \$135.00 per hour would apply for work over 8 hours in one day, emergency call outs off-hours (outside hours of 8am – 5pm), and holiday work. Travel time to be billed at \$60.00 per hour. Cost of travel (airfare, accommodations, per diem, fuel, etc...) to be billed at cost plus 15% markup. Special rental equipment, replacement parts, materials, etc. to be billed at cost plus 15% markup.
Pueblo Mechanical & Controls, Inc.	Controls Technician - Energy Management and Control Systems (EMCS): Duties include pretesting, operational (functional), and final testing; final tuning; alignment; and/or calibration of highly complex energy management systems, components, and/or sub-assemblies. Install, overhaul, repair, fabricate, and/or modify electronically controlled industrial systems, components, and/or sub-assemblies. Perform preventive maintenance on electronic control systems to include disassembly, cleaning, reassembly, and calibration. Utilize safety and security practices and procedures following established rules and regulations and maintains a safe, clean, and secure work environment.
K&S Welding, LLC	Certified Pipe Welder

Pride General Contractors, LLC: Pressure washing - \$25.00/hour *added 1/9/19
Desert Contracting: Backflow Testing \$150.00 each *added 10/27/2020

Line 13- Percent Markup on Items Not Listed Above

Suntech Mechanical Inc	1	EA	0.28
Phoenix General Contractors, LLC	1	EA	10
ERMC Aviation, LLC	1	EA	15
Pueblo Mechanical & Controls, Inc.	1	EA	20
Technical Building Services	1	EA	20
Lariat Builders Group Corp	1	EA	20

Drive Time Cost

Desert Contracting	NO
	\$60.00 per hour for travel time. (includes time in flight if necessary)
ERMC Aviation, LLC	
ESA Construction Inc.	\$27.18 per hour bill at \$6.80 per 15 minute increments
GAP Air Conditioning and Heating (Gutierrez Moctezuma and Assoc)	N/A
Lariat Builders Group Corp	n/a
Native Power Systems, Inc.	Yes, .50 cents a mile
PC Automated Controls, Inc.	\$1.10 per mile
Phoenix General Contractors, LLC	0.75 per Mile
PRIDE GENERAL CONTRACTORS LLC	N/A
	Drive time is only applicable to jobs or service calls in excess of 35 miles from our current [or future] offices located in Tucson and Phoenix Arizona; rates are in accordance with the labor rates provided as part of the submitted pricing breakdown.
Pueblo Mechanical & Controls, Inc.	
Shelby Distributions Inc. (Express Office Products)	Yes - \$3/15-Minute Increments ~ \$12/Hour
Suntech Mechanical Inc	N/A
Technical Building Services	n/a
Veliz Construction (Veliz Company, LLC)	N/A
Volter Electrical	n/a

Approved by: _____
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)
 (Armando Aguirre – Executive Director)

Date: _____
 (March 22, 2018)
 (January 9, 2019)
 (February 24, 2020)
 (December 11, 2020)

