EDUCATION SERVICE CENTER REGION 19 RFP AWARD SUMMARY

RFP TITLE: Consulting, Contracting, Staff Development & Related (Supplemental)- Education

Service Center Region 19 Allied States Cooperative

RFP NUMBER: 18-7281

RFP OPENING DATE: December 5, 2017

CONTRACT TERM: Date of award until January 31, 2019 with the option to extend another three (3)

years annually.

(Extended by Region 19 until January 31, 2020) (Extended by Region 19 until January 31, 2021) (Extended by Region 19 until January 31, 2022)

FUNDING SOURCE: Various **RFP's ISSUED**: 161 **RESPONSES**: 60

ADVERTISEMENT DATES: El Paso Times –November 6th & 13th, 2017 Washington Post- November 6th & 13th, 2017

BOARD MEETING DATE: January 25, 2017 **RECOMMENDED FOR AWARD 2ove1, LLC**

A Lingua Franca LLC (HUB Certified) *as of 5/1/2019
Abl Schools Always Be Learning, Inc *as of 7/22/19
American Reading Company *updated 10/4/19

AV Concepts & Security, LLC Benchmark Education Company, LLC

BloomBoard, Inc. *as of December 16, 2019

Business Environments (New Mexico Office Furniture, Inc.) *removed as of

7/22/21

Carnegie Learning, Inc

Center for the Collaborative Classroom Centurion Solutions LLC (HUB Certified)

Convergence Consulting, LLC*as of December 16, 2019

Covering the Court, LLC

dba Beck Total Office Interiors (GL Solutions 3 LLC DBA Beck Total Office

Interiors) *removed as of 7/22/21

DrumFIT USA Corporation

Dyslexia Institutes of America (Provencio Enterprises Incorporated DBA:

Dyslexia Institutes of America)

Education Elements

Eduphoric LLC*as of December 16, 2019

Eduthings

Empowering Writers, LLC *(Removed as of 1/24/2018)

Environmental Balancing International, LLC (Removed as of 4/6/2018)

FEV Tutor

Frog Street Press, Inc

Greater El Paso Tennis Association

Helix Solutions Imaging Spectrum

Invo HealthCare Associates

IXL Learning, Inc Learning A-Z, LLC

Magazine Subscription Service Agency

McComas & Associates, Inc Mithoff Burton Partners

National Science Teachers Association-NSTA

Nepris, Inc

Otter Graphics Inc Promedda, Ltd

Responsive Learning, LP Richards Lindsay & Martin, LLP Rock and Roll Academy, Inc.

SHI Government Solutions (HUB Certified)

Southwest Plastic Binding Company dba Southwest Binding & Laminating

Specialized Assessment & Consulting

Spot Cooling Systems, Inc Strong Fathers Strong Families

Tech EdVentures*as of December 16, 2019

Texas Illumination Signs & Lighting

The DDance Group, Inc. dba Infinite Solutions Enterprises

Western Technical College YWCA El Paso del Norte Region

TOTAL (estimated) \$25,000,000/year

EXPLANATIONS:

RECOMMENDED FOR AWARD

Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to comply with the new EDGAR (Education Department General Administration Regulations) 2 CFR Part 200 as it relates to the expenditure of federal funds. The evaluation committee utilized a point system with weight factors of 35% pricing and services, 20% reference checks, 20% performance capabilities, 20% qualifications, and 5% value added services. A to Z Notary, Chaplaincy and Consultancy Services did not provide the required references, and therefore were not recommended for award. 3W Consulting Group LLC, Bebop Books, Club Z! In-Home Tutoring Services, Dos Amigas Books, Free Spirit Publishing Inc, McREL International, Measurement Incorporated, Mitaja Corporation, The Dental Ark, and Thinking Maps, Inc after multiple attempts could not provide enough responses to the reference requests and therefore were not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland

Procurement Director

EVALUATION COMMITTEE: Royce Cleveland

Procurement Director

Rebecca Hernandez Purchasing Manager

Renae Lawrence Purchasing Analyst

AWARDED VENDORS (ALPHABETICAL ORDER)

2ove1, LLC

John "Chuck" or Angela Harre 4620 Montana Ave El Paso, TX 79903 P: (915) 222-0472

chuck.harre@yahoo.com

States Served: All 50 States

Services: Leadership development, instructional training, management & supervision, customer service, communication, team building and collaboration, organizational skills and other areas of need. Our sessions are interactive and fun but with learning and growth. We also conduct Anger Management • Financial Management • Stress Management • Healthy Relationships • Parenting • Improving Business Climate • Suicide Intervention/ Prevention • Strategic Planning

Price Link Percent Discount from Catalog: 16%

Price Addendum - * Added 9/5/18

A Lingua Franca LLC (HUB) *as of 5/1/2019

Valeria B. Delmar 6509 Bear Cat Ridge Drive El Paso TX, 79912 P: (915) 731-1968

contact@alinguafranca.com

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Abl Schools Always Be Learning, Inc. *as of 7/22/19

Chris Walsh Jonathan Hume / Diane M. Cox (Texas/East Coast Rep)

612 Howard Street, Suite 400

San Francisco, CA 94105

P: (415) 862-4224 (678)849-0431 (Jonathan) / (512)560-8785 (Diane)

chris@ablschools.com / jon@ablschools.com / dcox@ablschools.com

Services: Abl Master Scheduler is modern, flexible cloud-based software that dramatically improves master scheduling for secondary schools. With Abl, school leaders can build schedules faster, better visualize tradeoffs, get staff buy-in, and streamline daily operations, resulting in balanced master schedules that meet the needs of every student and teacher. The platform streamlines the entire scheduling process, from managing course requests to real time conflict resolution to smart student placement.

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

American Reading Company *updated 10/4/19

Desiree Fermin 201 South Gulph Road King Of Prussia, PA 19406 P: (866) 810-2665 x310

contracts@americanreading.com

Services: ARC Core, Classroom Libraries, 100 Book Challenge, Assessment & Instruction, Digital Literacy Platform, Summer School, Instructional Development, Professional Development, Additional Materials, Take Home Kits

States Served: TX

Price Link Percent Discount from Catalog: 0%

AV Concepts & Security, LLC

Mario Dixon 1421 N Lee Trevino Suite D3 El Paso, TX 79936 P: (915) 595-6160

avconceptsandsecurity@gmail.com

Services: AV Concepts and Security LLC Provides Service on Fire Alarm, Security Alarm Access Control Systems, and CCTV. We specialize in Pro Audio and Video Rentals and Installations and Service. We Service and Maintenance Motorized Gates. AV Concepts and Security is certified to Install and Service Data and Networking Drop as well as installation and Servicing of Networking equipment and phone systems

States Served: NM, TX

Price Link Percent Discount from Catalog: 3%

Benchmark Education Company, LLC

145 Huguenot Street, 8th Floor New Rochelle, NY 10801 P: (914) 637-7200

nharris@benchmarkeducation.com

Services: Institutes and Content Presentations • Train-the-Trainer • In-Classroom Observations, Coaching, Demonstration Lessons, Planning Support • Grade-Level Team Data Analysis and Planning Meetings • Professional Learning Communities and Action Research Sessions • Classroom Walkthroughs • Mentoring and Peer Coaching • Administrator Teacher Observation and Classroom Walkthrough • Administrator Coaching • Parent Support and Training

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

BloomBoard, Inc *as of December 16, 2019

Jason Lange 227 Forest Avenue Palo Alto, CA 94301 P: (203) 675-9848

iclange@bloomboard.com

Services: Educator Professional Development: on site coaching and training

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Business Environments (New Mexico Office Furniture, Inc.) *removed as of 7/22/21

Adriana Anava, Senior Account Manager / Lynn Hechler, Sales Coordinator

5351 Wilshire Ave. NE Albuquerque, NM 87113

P: (915) 920-9144

aanava@businessenvironments.com

Services: Business Environments provides space planning/furniture design, and project management for furniture installations. This rate can be negotiated depending on the size of the project.

States Served: New Mexico, TX (El Paso County)

Price Link *updated 6/24/19 *updated 9/30/19 *updated as of 02/05/2020

Percent Discount from Catalog: 0%

Carnegie Learning, Inc

Edna Carter

501 Grant Street, Suite 1075

Pittsburgh PA 15219 P: (888) 851-7094

proposalmanager@carnegielearning.com

Services: Professional Development

States Served: TX

Price Link Percent Discount from Catalog: 0%

Center for the Collaborative Classroom

Dawn Castilleja

1001 Marina Village Parkway #110

Alameda, CA 94501 P: (817) 320-7928

dcastilleja@collaborativeclassroom.org

Services: We offer a variety of Professional Development options ranging in topic and format including virtual

and in person.

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Centurion Solutions LLC (HUB)

Douglas Jackson

6402 Windwood Dr., Suite 1001

College Station, TX 77845

P: (979) 571-5213

dcjackson@centurion-solutions.com

Services: Safety, Security, Disaster Preparedness services for planning, training and exercises. Centurion

Solutions provides an array of consulting services to our clients.

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Convergence Consulting, LLC*as of December 16, 2019

Karen Blaine

2404 Eastern Skv

El Paso, TX 79938

P: (915) 526-9441

karen.blaine@convergence-ep.com

Services: Customized on-site Professional Development, Standardized sessions, such as GT, are priced lower. Half-day and shorter sessions for Campus Improvement Team Training, Customized half-day training and

School Board training.

States Served: TX

Price Link Percent Discount from Catalog: 10%

Covering the Court, LLC

Jason Jamison 1920 W. Big Oak St. Phoenix, AZ 85085 P: (623) 374-4905

coveringthecourt@gmail.com

Services: Consulting, Professional Development, and Program Management for School District Staff,

Recreation Supervisors, and Teachers/Coaches

States Served: All 50 States

Price Link Percent Discount from Catalog: 10%

dba Beck Total Office Interiors (GL Solutions 3 LLC DBA Beck Total Office Interiors) *removed

as of 7/22/21

Tara Rothwell

5300 Eagle Rock Ave NE, Suite A

Albuquerque, NM 87113

P: (575) 644-0775

tara@becktoi.com

Services: Space Planning and Design - Furniture, Fixtures and Equipment Layout and Design - Design Consultation - Project Management - Delivery, Set up and Installation of Furniture, Fixtures and Equipment

States Served: All 50 States

Price Link Percent Discount from Catalog: 50%

DrumFIT USA Corporation

Marissa Sutton *updated 01/23/2020 Danielle Sherbo 201 W 5th Street Suite 1100 Austin, TX 78701 P: (877) 322-3389 x0

rfp@drum.fit / https://www.drum.fit/store/

Services: Professional development workshops for Physical education and Health teachers in line with TEKS standards, PE Teacher training workshops for up to three hours of CPE credit

States Served: All Continental U.S.

Price Link Percent Discount from Catalog: 0%

Dyslexia Institutes of America (Provencio Enterprises Incorporated DBA: Dyslexia Institutes of America)

Griselda P. Oaxaca 5380 N. Mesa, Ste. 108 El Paso, TX 79912 P: (915) 613-3989

Griselda@dyslexiaelpaso.com

Services: Full Diagnostic Assessment Includes: Diagnostic Assessment 3 hours/11 tests, diagnosis, report,

therapy prescription.

States Served: TX (El Paso County)

Price Link Percent Discount from Catalog: 5%

Education Elements

David Irwin Filip Keser *updated 3/4/19

999 Skyway Rd San Carlos CA 94070

P: (646) 489-7078 415-662-3110

david.irwin@edelements.com bizops@edelements.com

Services: K-12 professional development, personalized learning implementation, district-wide strategic planning, curriculum adoption, benchmarking, leadership development, organizational design, procurement

support, project management, IT Consulting

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Eduphoric LLC*as of December 16, 2019

Mark Luetzelschwab

12600 Hill Country Blvd., Suite R-275

Austin, Texas 78738 P: (800) 826-5170 x2

mark@eduphoric.com

Services: Professional Development Workshops, Performance Assessments, Online Scoring Collaborative,

Student Portfolios, Professional Learning Community

States Served: CA, FL, TX

Price Link Percent Discount from Catalog: 0%

Eduthings

Sammy Larbi 405 Riverhill Blvd

Kerrville, TX 78028 P: (888) 628-3795

sam@eduthings.com

Services: CTE Coding / Reporting, Counseling Tools, Four Year Planning, Endorsement Progress, Custom

Programming Services. **States Served:** All 50 States

Price Link Percent Discount from Catalog: 0%

Empowering Writers, LLC *(Removed as of 1/24/2018)

Arthur Jureller

731 Main Street, Suite 117

Monroe, CT 06468 P: (203) 452-8301

1. (200) 402 0001

askus@empoweringwriters.com

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Environmental Balancing International, LLC *(Removed as of 4/8/2018)

Jose R. Martinez

PO BOX 12234

El Paso, Texas 79913

P: (915) 581-3070

JRMRTNZ@HOTMAIL.COM

States Served: West TX, Southern NM, and East AZ (Ft. Huachuca, Tucson)

Price Link

FEV Tutor

Ryan Patenaude 500 W Cummings Park, Suite 2700 Woburn, MA 01801 P: (781) 376-6931

ryan.p@fevtutor.com

Services: Online Tutoring **States Served**: All 50 States

Price Link Percent Discount from Catalog: 0%

Frog Street Press, Inc

Shannon Baxter/Robin Rosin *as of 2/18/2019 800 Industrial Blvd. Ste. 100 Grapevine, TX 76051 P: (800) 884-3764 x121 sbaxter@frogstreet.com

rrosen@frogstreet.com

Services: Staff Development

States Served: All 50 States *As of 1/31/19

Price Link

Percent Discount from Catalog: 0%

Greater El Paso Tennis Association

Jennifer Viramontes 1 Tennis West Lane El Paso, TX 79932 P: (915) 532-5524

greatereptennis@gmail.com

Services: Training, curriculum resources, program oversight, and equipment loans to offer a comprehensive after school tennis and enrichment program for large numbers of students. Modified equipment, and easy to implement curriculum allows programs to be held on playgrounds, activity rooms, and multipurpose rooms (gyms/cafeterias)

States Served: El Paso County Only

Price Link Percent Discount from Catalog: 55%

Helix Solutions

Christopher C Villa 1107 E Robinson Ave El Paso, Texas 79902 P: (915) 526-2042

christopher.villa@gmail.com

Services: Program evaluation, community needs assessment, survey instrument design, development of data collection strategy, qualitative and quantitative data analysis, development of databases to track participant progress and participation, development of Institutional Review Board (IRB) documentation, socioeconomic profiles, GIS analysis/visualizations (i.e., mapping), comprehensive reports using advanced graphic design

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Imaging Spectrum

Matt McComic 1101 Summit Avenue Plano, TX 75074 P: (800) 342-9294

matt@imagingspectrum.com

Services: Printer Maintenance & Toners **States Served:** TX All 50 States

Price Link *updated 9/17/18 Percent Discount from Catalog: 15%

Invo HealthCare Associates

Jason T Ralph 1780 Kendarbren Drive Jamison, PA 18929 P: (800) 434-4686

jralph@invo-progressus.com

Services: Behavior Analysts/Specialist, Educational Diagnostician, Licensed Professional Counselor, Licensed Specialist in School Psychologist, Occupational Therapist, Physical Therapist, Speech and Language

Pathologist, Speech and Language Evaluation

States Served: TX (El Paso)

Price Link Percent Discount from Catalog: No Bid

IXL Learning, Inc

777 Mariners Island Blvd., Suite 600 San Mateo, CA 94404 P: (650) 372-4300

orders@ixl.com

Services: Live one-hour webinar and One-day on-site session.

States Served: All 50 States

Price Link *updated 5/3/19, 4/13/21 Percent Discount from Catalog: 0%

Learning A-Z, LLC

Lori Todd, Account Executive 17855 Dallas Parkway, Suite 400 Dallas, TX 75287 P: (512) 660-1706

Lori.Todd@learninga-z.com

Services: Professional Development

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Magazine Subscription Service Agency

Richard O. Emmons 5248 State Road 54 New Port Richey, FL 34652 P: (800) 368-7922

info@mssa-fl.com

Services: Magazine Subscription Services

States Served: All 50 States

Price List Percent Discount from Catalog: 30%

McComas & Associates, Inc

Bruce McComas 705 Twin Hills El Paso, TX 79912 P: (915) 833-2481 shandberry@aol.com

Services: Professional Development and training **States Served:** NM, TX (Regions 16, 17, 18 & 19)

Price Link Percent Discount from Catalog: 0%

Mithoff Burton Partners

Bill Burton

123 W. Mills Ave., Suite 500

El Paso, TX 79901 P: (915) 544-9400

bburton@mithoffburton.com

Services: Strategic marketing and communications services inclusive of advertising, public relations, and digital

marketing

States Served: TX

Price Link Percent Discount from Catalog: 0%

National Science Teachers Association-NSTA

Rick Bounds 1840 Wilson Blvd. Arlington, VA 22201 P: (800) 277-5300

rbounds@nsta.org

Services: 1 day of training with NSTA trained consultant

States Served: TX

Price Link Percent Discount from Catalog: 20%

Nepris, Inc

Omoniyi Odunaiya 6801 N Capital of Texas Hwy #225 Austin, TX 78731

P: (512) 299-0982 omoniyi@nepris.com

Services: This service is for connecting industry professionals to students and educators.

States Served: All 50 States

Price Link*updated as of 07/06/2020 Percent Discount from Catalog: 10%

Otter Graphics Inc

Robert Vincent 1237 S Victoria Ave., Suite 285 Oxnard, CA 93035 P: (424) 488-1120

robertv@ottergi.com
Services: Printer Toner
States Served: All 50 States

Price Link Percent Discount from Catalog: 30%

Promedda, Ltd

Chris Jordan PO Box 2762 Amarillo, TX 79105 P: (806) 553-4555

chrispromedda@yahoo.com

Services: Provide child record keeping software for the Early Childhood Intervention program

States Served: TX (Region 19, ECI Program Only)

Price Link Percent Discount from Catalog: 0%

Responsive Learning, LP

Tommy Tinajero for T-TESS Cube and Jan McDonald for TAGT on Demand 2118 Grant Avenue

El Paso, TX 79930 P: (915) 532-9964

tommy.tinajero@responsivelearning.com

Services: TAGT On Demand is a library of online professional development training for administrators, counselors, and G/T teachers. These courses can be used to satisfy the state required 6 hours of GT update training and 30 hours of initial core training. The courses in this growing library qualify for CPE credit.

States Served: All 50 States

Price Link *as of 07/27/2020 Percent Discount from Catalog: 25%

Richards Lindsay & Martin, LLP

Marianne Bates 13091 Pond Springs Road, Suite 300 Austin, Texas 78729 P: (512) 918-0051

office@rlmedlaw.com

Services: Staff development training on disability laws issues

States Served: TX

Price Link *updated as of 01/28/2020 Percent Discount from Catalog: 0%

Rock and Roll Academy, Inc

Mark Galbo, Founder/CEO PO Box 2053 Telluride CO 81435

P: (970) 708-1140

mark@rockandrollacademy.com

Services: Enrichment Services for Students

States Served: CA, CO, TX

Price Link Percent Discount from Catalog: No Bid

SHI Government Solutions (HUB)

Paul Thomas

1301 South Mo-Pac Exp. Suite 375

Austin TX 78746 P: (800) 870-6079

Paul Thomas@shi.com

Services: End User, Data Center, Lifecycle Services, Security, Project Management, Consulting Resources

States Served: TX

Price Link Percent Discount from Catalog: 5%

Southwest Plastic Binding Company dba Southwest Binding & Laminating

Rosemary Brumage

PO Box 150

Maryland Heights, MO 63043-9150

P: (800) 986-2010 x3052

rosemary.brumage@swbindinglaminating.com

Services: Service calls for laminator equipment and supplies

States Served: TX

Price Link Percent Discount from Catalog: 40%

Specialized Assessment & Consulting

Ellen Stack Ashton Wetsel

13201 NW Fwy. Suite 710 11301 Fallbrook Drive Suite 220

Houston, TX 77040 77065

P: (346) 240-1000

frontdesk@specializedtx.com contracts@specializedtx.com

Services: special education assessment, instructional and related services and staff for schools

State Served: TX

Price Link Percent Discount from Catalog: 0%

Spot Cooling Systems, Inc

David Andreson

1420 Century Drive-Suite 800

Carrollton, Texas 75006 P: (972) 242-0007 x0

david@extracooler.com

Services: Provide supplemental and emergency portable evaporative and spot coolers

States Served: TX

Price Link Percent Discount from Catalog: 0%

Strong Fathers Strong Families

J. Michael Hall

P.O. Box 13686

Fort Worth, TX 76136

P: (817) 301-4086

mikehall@strongfathers.com

Services: 1 Day of Staff Training including Event Kit for all campuses

States Served: All 50 States

Price Link Percent Discount from Catalog: 0%

Tech EdVentures*as of December 16, 2019

Allen Selis

17290 Preston Road, Suite 110

Dallas, TX 75252

P: (972) 905-1777 x110

Allen@TechEdVentures.com

Services: On-Site Small Group Workshop / up to 20 teachers

States Served: All 50 States

Price Link Percent Discount from Catalog: 12.5%

Texas Illumination Signs & Lighting

Maribel Garnica/Irma Escobedo 12824 Bret Harte Drive El Paso, TX 79928 P: (915) 504-9445

maribel@texasillumination.com

Services: Lighting maintenance exterior and interior, Signage install, reface, removal.

States Served: NM (Dona Ana County), TX (El Paso County)
Price Link
Percent Discount from Catalog: 10%

The DDance Group, Inc. dba Infinite Solutions Enterprises

Shaun D. Dance Post Office Box 2760 Glen Allen, VA 23058 P: (443) 564-7274

sdallas@theddancegroup.com

Services: Leadership Development, Leadership Support, and Leadership Coaching Services

States Served: CA, FL, TX, VA

Price Link Percent Discount from Catalog: 0%

Western Technical College

Gracie Olivas 9624 Plaza Circle El Paso, TX 79927 P: (915) 760-8120

GOlivas@westerntech.edu

Services: Training and Certification in the Electronics Engineering Technology Field

States Served: All 50 States

Price Link Percent Discount from Catalog: No Bid

YWCA El Paso del Norte Region

Dr. Sylvia Y. Acosta 201 E. Main St., Suite 400 El Paso, TX 79901-1383 P: (915) 519-0000

s.acosta@vwcaelpaso.org

Services: The program provides meals and snacks, self and staff guided play, physical fitness and team building challenges. Students participate in tutoring, STEAM and literacy-based curricula, math games, engineering projects, science challenges, reading and more. Supplemental teaching opportunities are available for employees. Summer/Intersession Programs are also available at different rate.

States Served: TX (All Region 19 areas; additional travel expenses to be charged for areas exceeding 30 miles from outside of El Paso Texas County)

Price Link Percent Discount from Catalog: 10%

Approved by:		Date:		
	(Armando Aguirre – Executive Director)		(January 11, 2018)	
	(Armando Aguirre – Executive Director)		(November 28, 2018)	
	(Armando Aquirre – Executive Director)		(December 16, 2019)	

(Armando Aguirre – Executive Director)

(October 15, 2020)