

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Playground/Park Systems, Installation & Related –
ESC Region 19 Allied States Cooperative

RFP NUMBER: 18-7280

RFP OPENING DATE: December 5, 2017

CONTRACT TERM: Date of award until December 31, 2018 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.
(Extended by Region 19 until December 31, 2019)
(Extended by Region 19 until December 31, 2020)
(Extended by Region 19 until December 31, 2021)

FUNDING SOURCE: Various

RFP's ISSUED: 181

RESPONSES: 6

ADVERTISEMENT DATES: El Paso Times: November 6, 2017 & November 13, 2017
Washington Post: November 6, 2017 & November 13, 2017

BOARD MEETING DATE: January 25, 2017

RECOMMENDED FOR AWARD **Exerplay, Inc.**
IQP Canopies LLC
Phoenix General Contractors LLC
Playgrounds Today, Inc. dba PTI Sports & Recreation Construction
T.F. Harper & Associates LP
The PlayWell Group, Inc.

TOTAL (estimated) **\$6,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for playground/park systems, installation and related for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 40% pricing, 30% product selection and 30% references. All awarded vendors' pricing can be accessed through their price links.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

Special Conditions

1. Items to be purchased include playground equipment, canopies, park equipment and related items. Vendors must provide pricing catalogs for equipment. Installation item (ie: concrete, steel, rubber etc.) pricing should be provided via quote showing vendor cost and markup. Markup must match bid percent.
2. Bonding may be required by the member. Vendor should show bond amount as a separate pass through line item. Member will reconcile bond after project completion.
3. Vendor may be required to complete criminal background checks for project. Cost for background checks is the responsibility of the vendor and should not be charged to the member.
4. Member may require vendor to sign a separate contract.

Contact Information:

Exerplay, Inc.

Michelle McKean
 PO BOX 1160
 Cedar Crest, New Mexico 87008
 P: 800-457-5444
michelle@exerplay.com
www.exerplay.com

States Covered: Alaska, Arizona, Hawaii, Nevada, New Mexico, and Texas (West and Rio Grande Valley)

Catalog Discount: 5%

Installation Hourly Rate During Normal Hours (M-F, 8-5): \$125.00

Markup Over Cost for Installation Items: 25%

Freight will be billed and will be line itemed on the quote whenever possible. *updated 2/7/2019

Please contact Region 19 for pricing *updated 02/07/2020, 03/09/2020, 11/10/2020, 1/4/2021, 2/10/21, 3/9/21, 4/20/21, 4/29/21

IQP Canopies

Ruben Espino
 12867 Azogue Avenue
 El Paso, Texas 79938
igpcanopies@gmail.com

States Covered: Texas (El Paso, Anthony, Fabens, Canutillo, Socorro, Ysleta, Clint and San Elizario) New Mexico (Santa Teresa, Las Cruces, Doña Ana)

Catalog Discount: 0%

Installation Hourly Rate During Normal Hours (M-F, 8-5): \$30.00

Markup Over Cost for Installation Items: 0%

Price Link *updated 6/25/20, 6/2/21

Phoenix General Contractors LLC

Peter Regalado

~~12595 Kari Anne Drive~~ PO Box 961477

~~El Paso, Texas 79928~~ El Paso, Texas 79996 *updated 6/27/18

P: 915-202-4415

office@phxgc1.com

www.phxcelp.com

States Covered: Texas

Catalog Discount: 5%

Installation Hourly Rate During Normal Hours (M-F, 8-5): \$24.73

Markup Over Cost for Installation Items: 10%

[Price Link](#)

Playgrounds Today, Inc. dba PTI Sports & Recreation Construction

Joanis Riebl

248 Woodsy Hollow

Goodrich, Texas 77335

P: 936-756-7529

joanis@ptiexperts.com

www.ptiexperts.com

States Covered: All States

Catalog Discount: 10%

Installation Hourly Rate During Normal Hours (M-F, 8-5): \$45.00

Markup Over Cost for Installation Items: 25%

[Price Link](#)

T.F. Harper & Associates, LP

Ariel Smith *Main Contact as of 12/13/2019

asmith@tfharper.com

~~Amber Daugherty~~

Tommy Harper/Tom Bonner *as of 12/12/2018

103 Red Bird Lane

Austin, Texas 78745

P: 512-440-0707

adaugherty@tfharper.com- tfh@tfharper.com tbonner@tfharper.com

www.tfharper.com

States Covered: Texas

Catalog Discount: 7%

Installation Hourly Rate During Normal Hours (M-F, 8-5): \$35.75

Markup Over Cost for Installation Items: 17%

[Price Link](#)

The PlayWell Group, Inc.

Jose Ortiz

4743 Iberia Avenue, Suite C

Dallas, Texas 75207

P: 800-726-1816

jose@playwellgroup.com

www.playwellgroup.com

States Covered: Arkansas, Oklahoma, New Mexico, Texas

Catalog Discount: 3%

Installation Hourly Rate During Normal Hours (M-F, 8-5): \$29.00

Markup Over Cost for Installation Items: 7%

[Price Link](#) *updated 4/10/18 *updated 1/10/2018 *updated 12/18/2018

Approved by: _____

Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director

Date: _____

December 19, 2017
October 24, 2018
December 16, 2019
September 17, 2020