

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Maintenance Repair and Operations, Equipment, Supplies and Materials
(Supplement)-ESC Region 19 Allied States Cooperative

RFP NUMBER: 18-7278

RFP OPENING DATE: November 28, 2017

CONTRACT TERM: Date of award until December 31, 2018 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.
(Extended by Region 19 until December 31, 2019)
(Extended by Region 19 until December 31, 2020)
(Extended by Region 19 until December 31, 2021)
(Extended by Region 19 until January 31, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 56

RESPONSES: 35

ADVERTISEMENT DATES: El Paso Times: October 30, 2017 & November 6, 2017
Washington Post: October 30, 2017 & November 6, 2017

BOARD MEETING DATE: December 14, 2017

RECOMMENDED FOR AWARD

APi National Service Group, Inc.
Central Poly-Bag Corp.
Collision Expertz
Copper State Bolt and Nut Co.
Crescent Electric Supply Company
ERMC Aviation, LLC
Ferguson Enterprises, Inc.
Gorman Batteries LLC dba BatteriesplusBulbs 442
~~**High & Low Refrigeration, LLC**~~ *Terminated as of 11/20/19
Jasper Engine Exchange, Inc.
Morrison Supply Company
National Chemical Laboratories, Inc.
Nova Safety Products, Inc. (HUB)
~~**Peruna Glass, Inc. dba Glass Doctor of North Texas**~~ *Terminated as of 11/20/19
Qannex Corp. (HUB)
Reliatech Fire Security Solutions
R.T.C., Inc. (HUB)
Saenz Material & Handling of El Paso, Inc.
Safety-Kleen Systems, Inc.
~~**Selco Seating and Courts, LLC**~~ *Terminated as of 11/20/19
Southern Tire Mart, LLC
Spot Cooling Systems, Inc.
Stanley Spring & Suspension
Tasman Geosciences, Inc.
Total Maintenance Solutions
Triple-S Janitorial Supplies
Unipak Corp.

TOTAL (estimated) **\$3,000,000.00 / year**

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for maintenance, repair and operation, equipment, supplies and materials for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 50% pricing, 25% selection/quality and 25% references. Bellomy Heating & Air, Inc. and V.M.P. Industrial Sales, Inc. were both not awarded as both companies already have contracts with ASC for the services they submitted for. Harrington Industrial Plastics failed to provide references, Mevacon, LLC did not provide any type of pricing and did not meet the necessary reference requirements. Sky Construction & Engineering, Inc. did not provide pricing per bid requirements. State Industrial Products, The Goodyear Tire & Rubber Company and Zarco Electronic Supply, Inc. also failed to meet the reference requirements. All awarded vendors' pricing can be accessed through their price links.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Rebecca Hernandez – ESC Region 19
Debra Oropeza - ESC Region 19

Special Conditions

1. This proposal will identify primary suppliers for various maintenance, repair and operations equipment, supplies, and materials to be purchased on an as required basis during the contract term for transportation, building facilities, and other equipment used.
2. Please note that if catalog requires different discounts, provide the lowest discount offered. Higher discounts can always be provided to members, however the discount amount cannot decrease.
3. No proposals tied to catalogs will be considered unless accompanied with a current catalog/pricelist. 3rd party catalogs submitted on behalf of the bidder will not be considered.
4. Vendor agrees that pricing discounts submitted are the best pricing based on the criteria and that in the event that seasonal and special promotion pricing exceed the bid pricing, the vendor will honor the lower pricing.
5. ESC Region 19 Allied States Cooperative understand catalogs change routinely and while pricing may change, the only requirement is that discounts offered remain the same during the contract term.

Contact Information:

API National Service Group, Inc.

Megan Mallowney
1200 Old Highway 8 NW
New Brighton, Minnesota 55112
P: 651-925-8525
megan.mallowney@api-nsg.us
www.api-nsg.com

States Covered: All States

Price Link

*Updated as of 3/24/2020

API National Service Group, Inc. wishes for ESC Region 19 Allied States Cooperative to amend contract 18-7278 to include price lists as reference material:

1. https://www.reliablesprinkler.com/sites/default/files/content/files/list_price_book/Americas_USD/Americas_USD.pdf
2. http://www.victaulic.com/assets/uploads/price_list/US/PL2020-GEN.pdf
3. [https://www.vikinggroupinc.com/sites/default/files/documents/Viking%20List%20Price %20Book_2020_FULLL.pdf](https://www.vikinggroupinc.com/sites/default/files/documents/Viking%20List%20Price%20Book_2020_FULLL.pdf)

The discount provided on these materials would be a minimum of 5%. Members can receive an additional discount but not a decreased percentage

Central Poly-Bag Corp.

Andrew Hoffer
2400 Bedle Place
Linden, New Jersey 07036
P: 908-862-7570
bids@centralpoly.com
<http://www.centralpoly.com/>

States Covered: All States except for Alaska and Hawaii

Price Link

Collision Expertz

Luis Perez
220 Chelsea Street
El Paso, Texas 79905
P: 915-270-2260
luisp3407@hotmail.com

States Covered: Texas (El Paso) and New Mexico

Price Link *updated 6/14/21

Copper State Bolt and Nut Co.

Ivan Mendiola
11129 Pellicano Drive
El Paso, Texas 79935
P: 915-595-3111
imendiola@copperstate.com
www.copperstate.com

States Covered: All States

[Price Link](#)

Crescent Electric Supply Company

Richard Marston
9 Butterfield Trail Blvd., Suite 9
El Paso, Texas 79906
P: 915-774-9955 x 12302
Richard.Marston@cesco.com
www.cesco.com

States Covered: ~~Texas~~ All States (as of 5/15/18)

Price Link updated as of 3/9/2018

[Price Link](#)

ERMC Aviation, LLC

Michael Crowley
5913 Eden Drive
Haltom City, Texas 76117
P: 817-834-0244
mike.crowley@ermc2.com
www.ermc2.com

States Covered: Texas (~~Tarrant County~~) *updated 2/9/18

[Price Link](#)

Ferguson Enterprises, Inc.

~~Paul Sahagun~~ Susan Tunon
6914 Industrial
El Paso, Texas 79915
P: 915-309-0629
Paul.sahagun@ferguson.com ~~susan.tunon@ferguson.com~~
www.ferguson.com

States Covered: New Mexico, Texas and El Paso-Region 19 Only

[Price Link](#) *updated ~~8/13/18~~, 6/8/21

Gorman Batteries LLC dba BatteriesplusBatteries 442

Charlie Norton
6800 Gateway East 1C
El Paso, Texas 79915
P: 915-881-0744
charlie.norton@batteriesplus.net
www.batteriesplus.com

States Covered: Texas (El Paso County)

[Price Link](#)

High and Low Refrigeration, LLC *Terminated as of 11/20/19

Miguel Jaquez
1450 Sierra Bonita Drive
El Paso, Texas 79936
P: 915-526-0588
highlowrefrigeration@yahoo.com

States Covered: Texas

[Price Link](#)

Jasper Engine Exchange, Inc.

Angie Robinson
815 Wernsing Road
Jasper, Indiana 47546
P: 800-827-7455 x13710
bids@jasperengines.com

States Covered: All States

[Price Link](#)

Morrison Supply Company

Ram Saenz
40 Butterfield Circle
El Paso, Texas 79906
P: 915- 206-3720
rsaenz@morsco.com
www.morrisonupply.com

States Covered: NM, TX

[Price Link](#)

National Chemical Laboratories, Inc.

James Socha
401 N 10th Street
Philadelphia, Pennsylvania 19123
P: 215-922-1200 x266
jsocha@nclonline.com
www.nclonline.com

States Covered: All States except for Alaska and Hawaii

[Price Link](#)

Nova Safety Products, Inc. (HUB)

Charlie Intebi
2112 Wyoming Avenue
El Paso, Texas 79903
P: 915-778-9300
cintebi@novasafety.com
www.novasafety.com

States Covered: New Mexico and Texas

[Price Link](#)

~~**Peruna Glass, Inc. dba Glass Doctor of North Texas**~~ *Terminated as of 11/20/19

~~Shane Price
2001 Midway Road, Suite 124
Carrollton, Texas 75006
P: 972-274-6800
sprice@glassdoctorfw.com
www.glassdoctor.com~~

~~**States Covered:** Texas (Dallas, Tarrant, Rockwall, Denton and Collin County)~~

~~[Price Link](#)~~

Qannex Corp. (HUB)

~~Joe Cruz~~ Rick Salinas or Lily Nolasco *updated 12/3/19
8600 Gateway Blvd. East, Doc. 7
El Paso, Texas 79907
P: 915-791-0060
joe@qannex.com ricks@qannex.com / lily@qannex.com
www.qannex.com

States Covered: New Mexico and Texas

[Price Link](#) *updated 9/17/19

Reliatech Fire Security Solutions

Donald G. Davis Jr.
9209 Reno Court
El Paso, Texas 79907
P: 915-881-4501
ddavis@reliatechs.com

States Covered : New Mexico (Southern) and Texas (West)

[Price Link](#)

R.T.C., Inc. (HUB)

~~Juana Gonzalez~~ Annette Castellano *as of 11/21/19
300 E. Sunset Road
El Paso, Texas 79922
P: 915-584-6646
C: 915-234-6234
juana@rtcinc.org / annettec@rtcinc.org
www rtcinc.org

States Covered: New Mexico and Texas

[Price Link](#) *updated 1/31/19 *updated 8/19/19 *updated as of 01/23/2020

Saenz Material & Handling of El Paso, Inc.

Angelica Saenz
12758 Gambusino Avenue
El Paso, Texas 79938
P: 915-855-4370
saenzmaterial@gmail.com
www.saenzmaterialhandling.com

States Covered: New Mexico and Texas

[Price Link](#)

Safety-Kleen Systems, Inc.

~~Bill Titterington~~ Scott Devlin *as of 11/20/19
2600 North Central Expressway, Suite 400
Richardson, Texas 75080
P: ~~972-265-2008~~ 972-265-2215
F: 972-265-2947
william.titterington@safety-kleen.com / scott.devlin@safety-kleen.com
www.safety-kleen.com

States Covered: All States except for Alaska, Hawaii and Puerto Rico

[Price Link](#)

~~Selco Seating and Courts, LLC~~ *Terminated as of 11/20/19

Mike Johnson
PO BOX 161781
Austin, Texas 78716
P: 512-521-1573
selcojohnson@gmail.com
www.bleacherrepairtexas.com

States Covered: Texas

[Price Link](#)

Southern Tire Mart, LLC

Richard Conwill
800 Highway 98
Columbia, Mississippi 39429
P: 877-786-4681
rconwill@stmtires.com
www.stmtires.com

State Covered: Texas, Oklahoma, Arkansas, Georgia, Louisiana, Florida (Panama City, Fort Walton Beach)
Tennessee (Memphis), Nevada (Las Vegas)

[Price Link](#)

*updated 3/19/2018

Spot Cooling Systems, Inc.

David Andreson
1420 Century Drive, Suite 800
Carrollton, Texas 75006
P: 866-990-5700 x0
david@extracooler.com
www.portableairconditionersinc.com

States Covered: Texas

[Price Link](#)

Stanley Spring & Suspension

Stanley Munro
8800 Castner Drive
El Paso, Texas 79907
P: 915-593-3737
sss37376@sbcglobal.net
www.stanleyspring.net

States Covered: Texas

[Price Link](#) *updated 10/23/18, 3/25/21

Tasman Geosciences, Inc.

Michael Medina
11450 James Watt, Suite C-4
El Paso, Texas 79936
P: 915-422-0631
mmedina@tasman-geo.com
www.tasman-geo.com

States Covered: ~~Texas~~ All States *updated 1/3/18

Price Link *updated ~~1/16/2018~~ Updated 4/9/18

Total Maintenance Solutions

~~Wayne Stancell~~ Tarpon Wiseman *updated 2/14/18
4155 W. Bellfort
Houston, Texas 77025
P: 713-664-3333 x1302
~~wayne@tmssouth.com~~ tarpon.wiseman@tmssouth.com
www.tmssouth.com

States Covered: Texas

Price Link

Triple-S Janitorial Supplies

Trey Plummer
10015 Carnegie
El Paso, Texas 79925
P: 915-598-1119
trey.tripleselpaso@gmail.com
www.tripleselpaso.com

States Covered: Texas (El Paso County) and New Mexico (Dona Ana County, South of T or C and East of Silver City)

Price Link *updated 04/27/2020, 6/11/20, 7/7/20, 12/16/21

Unipak Corp.

Brian Marcus
PO Box 300027
Brooklyn, New York 11230
P: 718-677-1065 x4
unipakcorp@aol.com
www.unipakcorp.net

States Covered: All States

Price Link

Approved by: _____
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director
Armando Aguirre – Executive Director

Date: _____
December 14, 2017
October 24, 2018
December 3, 2019
September 17, 2020