EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE RFP AWARD SUMMARY

RFP TITLE: Work Uniforms, Shoes and Related - ESC Region 19 Allied States Cooperative

RFP NUMBER: 17-7272

RFP OPENING DATE: September 28, 2017

CONTRACT TERM: Date of award until October 31, 2018 with the option to extend in one year

increments annually for an additional three (3) years if agreed to by ASC

and Vendor.

(Extended by Region 19 until October 31, 2019) (Extended by Region 19 until October 31, 2020) (Extended by Region 19 until October 31, 2021)

FUNDING SOURCE: Various RFP's ISSUED: 211 RESPONSES: 12

ADVERTISEMENT DATES: El Paso Times: August 25, 2017 & September 1, 2017

Washington Post: August 25, 2017 & September 1, 2017

BOARD MEETING DATE: December 14, 2017

RECOMMENDED FOR AWARD AJ's Uniforms (HUB)

Bazaar Uniforms & Men's Store LLC (HUB)

Chameleons *Removed as of 9/12/19 David's Apparel, Inc. (HUB) *as of 8/3/2021

La Estrella

Norther Imports dba Work Wear Safety Shoes

Premier Uniforms and Tactical Gear (name change as of 12/12/17) AH Enterprises, Inc. dba Premier Uniforms & Tactical Supply

Red Wing Shoes *Removed as of 10/4/19 Rocks-School Wear *as of 8/3/2021

Uniform World

Work Zone Uniforms dba 24-7 Gear

TOTAL (estimated) \$3,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for work uniforms, shoes and related for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 50% pricing, 25% product quality, 25% references. Larami Shoe World, Inc. was not considered for evaluation as they did not submit the required documents. The awarded vendors' pricing is listed below as 1st, 2nd, 3rd and 4th Low. A 5th low may occur as some vendors' pricing were tied. When looking for a specific piece that is listed in numbers 1-14, only vendors mentioned may be used. When looking for a piece that is not listed below, all awarded vendors may be used if the piece is listed in their catalogs mentioned in number 16. Catalogs can be provided by either ASC or the vendor.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19

Rebecca Hernandez – ESC Region 19

Debra Oropeza - ESC Region 19

SPECIAL CONDITIONS:

- 1. This RFP is for Work Uniforms, Shoes and Related by ESC Region 19 and ESC Region 19 ASC Coop members in El Paso and the surrounding area who are members of the ESC Region 19 Allied States Cooperative.
- 2. Delivery will be part of this solicitation and delivery cost should be provided with response.
- Vendors must deliver products no later than 21 consecutive days after receipt of order unless otherwise stated and approved.
- 4. Vendors must coordinate and measure for uniforms on site at the member's facility if requested.
- 5. Vendors must provide samples for evaluation. Ensure a sample form is filled out for each item stating the page number where the item is listed in the catalog, if the item is an alternate to the specifications and if the sample is to be donated to ESC Region 19 or picked up by the vendor after evaluation. For shoe samples, only the right shoe is required for evaluation.
- 6. Cooperative members may provide patch samples with order if necessary.
- 7. Any mention of brand specific items are for reference only and should not be considered exclusive.

Contact Information:

AJ's Uniforms (HUB)

Elena Rajme
900 N Mesa Street
El Paso, Texas 79902
P: 915-544-6010
F: 915-544-6540
elena.rajme@uniformstyle.com / service@uniformtyle.com
www.uniformstyle.com

States Covered: Texas (El Paso and Hudspeth Counties only)

Bazaar Uniforms & Men's Store LLC (HUB)

Christopher Joseph 2430 E Yandell Drive El Paso, Texas 79903 P: 915-544-7340 F: 915-544-7341 cjoseph29@yahoo.com

www.bazaaruniformsep.com

States Covered: New Mexico and Texas

Chameleons *Removed as of 9/12/19

Jessica Lopez 955 N Resler, Suite 104-149 El Paso, Texas 79912 P: 915-307-3415 F: 267-508-0974

jessica@chameleonsep.com www.chameleonsep.com

States Covered: All States

David's Apparel, Inc. (HUB) *as of 8/3/2021

Octavio Posada
9901 Carnegie Avenue
El Paso, Texas 79925
P: 915-590-3744
F: 915-592-2800
davidsapparel@yahoo.com / texasrp@aol.com
www.davidsapparel.com

States Covered: New Mexico and Texas

La Estrella

Aida Campa 413 S Mesa Street El Paso, Texas 79901 P: 915-317-1980 sales@laestrellauniforms.com www.laestrellauniforms.com

States Covered: New Mexico and Texas

Northern Imports dba Work Wear Safety Shoes *updated as of 02/06/2020

Al Escamilla Natasha Martinez/Territory Manager
1360 N Lee Trevino Drive #102 4414 Menual Blvd NE #2
El Paso, Texas 79936 Albuquerque, NM 87110

P: 915-227-4059 P: 505-884-5967 F: 915-592-9346 C: 682-402-1045

 $\underline{\mathsf{al.escamilla@workwearboots.com}} \, / \, \underline{\mathsf{Natasha.martinez@workwearboots.com}} \, / \, \underline{\mathsf{Natasha.martinez.com}} \, / \, \underline{\mathsf{Nat$

www.workwearboots.com

States Covered: All States

Rocks - School Wear *as of 8/3/2021

Pam Heitz
4727 Hondo Pass, Suite H
El Paso, Texas 79904
P: 915-562-4798
F: 915-566-0387
rocks@whc.net
www.rockst.com

States Covered: New Mexico and Texas

Premier Uniforms & Tactical Gear (name change as of 12/12/17)

AH Enterprises, Inc., dba Premier Uniforms & Tactical Supply

Angie Morales Armando Magnon Hector Ayala/ Norma Navarette/ Angela Ayala *updated 6/20/19

4121 Montana Avenue El Paso, Texas 79903 P: 015-771-6601

P: 915-771-6601 F: 915-843-6601

<u>hector@premieruniformsandtactical.com</u> / <u>armando@premieruniformsandtactical.com</u> / <u>hector@premieruniformsandtactical.com</u> / <u>norma@premieruniformsandtactical.com</u> / angie@premieruniformsandtactical.com

States Covered: Texas

*Updated Price List as of 6/12/19

Red Wing Shoe Store *Removed as of 10/4/19

Henry McIntosh
1331 Lee Trevino
El Paso, Texas 79922
P: 915-594-0868
hankmci@aol.com
www.redwingshoes.com

States Covered: New Mexico and Texas

Uniform World

Armando E. Montes 6716 Pearl Ridge El Paso, Texas 79912 P: 915-845-5064 F: 915-585-1873

aemontesa@hotmail.com

States Covered: New Mexico and Texas

Work Zone Uniforms LLC dba 24-7 Gear

Rosalia Muñoz 2260 Joe Battle Blvd, Suite B El Paso, Texas 79938 P: 915-307-7139 sales@24-7gear.com www.24-7ear.com

States Covered: New Mexico and Texas

1. Polo Shirt – 100% Cotton Herringbone, Fashion Jacquard Collar with Welts, Wood Tone 3 Button Clean Finished Placket, Extended Tail with Side Vents, One Shirt Pocket

1 st Low - Work Zone Uniforms LLC dba 24-7 Gear		d/Model MAR K420P
	S	\$12.99
	М	<u>\$12.99</u>
	L	<u>\$12.99</u>
	XL	\$12.99
	2X	\$13.99
Upcharge fo	r 3X +	\$2.00

2 nd Low - La Estrella		Brand/Model PORT AUTHORITY K420F S \$13.50 M \$13.50 L \$13.50 XL \$13.50 2X \$15.50	>
	Upcharge for		
3 rd Low - Bazaar Uniforms & Men's Store	LLC	Brand/Model SANMAR K420P S \$14.39 M \$14.39	

L \$14.39 XL \$14.39 2X \$15.39 Upcharge for 3X + \$.60

4 th Low - AJ's Uniforms	Bran	d/Model
	SAN	MAR K40P
	S	\$14.99
	M	\$14.99
	L	\$14.99
	XL	\$14.99
	2X	\$15.99
	Upcharge for 3X +	\$2.00

5 th Low - Rocks - School Wear Brand		
	SANMAR 420	P
	S \$14.99	<u>'</u>
	<u> </u>	<u>)</u>
	L \$14.99)
	∠ <u>\$1.100</u>	_
	<u> </u>	<u>'</u>
	2X \$15.99	<u>)</u>
	Jpcharge for 3X + <u>\$2.00</u>)

2. <u>Long Sleeve Industrial Shirt – 65/35 Poly Cotton Poplin, Two Button Through Pocket, Regular Long Sleeve, Pin Stripe, Banded Collar</u>

1 st Low – Work Zone Uniforms & Men's S	Store LLC Upcharge for	Brand/ModelREDKAP SP14S\$11.99M\$11.99L\$14.99XL\$14.992X\$13.503X +\$2.00	EX
2 nd Low – Bazaar Uniforms & Men's Stor	e LLC Upcharge for	Brand/Model REDKAP SP14 S \$12.89 M \$12.89 L \$12.89 XL \$12.89 2X \$14.99 3X + \$0	EΧ
3 rd Low – La Estrella	Brance Upcharge for	REDKAP SP14 S \$14.00 M \$14.00 L \$14.00 XL \$14.00 2X \$16.00 3X + \$1.00	
4 th Low – Premier Uniforms & Tactical G	ear	Brand/Model REDKAP SP14 S \$14.83 M \$14.83 L \$14.83	EX

3. <u>Industrial Work Pants – 65% Polyester / 35% Cotton, Jean Style Waist Band, Front & Back Pocket, Reinforced Seam Stitching, Solid Brass Zipper</u>

1st Low – Bazaar Uniforms & Men's Store LLC Brand/Model

REDKAP PT20

All Sizes **\$12.09**

2nd Low – Uniform World Brand/Model

REDKAP PT20

All Sizes **\$13.49**

3rd Low – Premier Uniforms & Tactical Gear Brand/Model

REDKAP PT20

All Sizes **\$13.95**

4th Low – Work Zone Uniform LLC dba 24-7 Gear Brand/Model

REDKAP PT20

All Sizes **\$13.99**

4. <u>Long Sleeve Work Shirt – 65% Polyester, 35% Combed Cotton, Two Button Through Pocket, Button Front – Regular Long Sleeve, Pin Stripe, Two Piece Lined Sewn in Stays Collar</u>

1 st Low - Bazaar Uniforms & Men's Store	LLC Upcharge for	REDKA S M L XL 2X	/Model AP SP10CW \$12.07 \$12.07 \$12.07 \$12.07 \$14.09 \$0
2 nd Low – Premier Uniforms & Tactical G	ear Upcharge for	REDKA S M L XL 2X	/Model AP SP10CW \$13.66 \$13.66 \$13.66 \$13.66 \$15.80 \$0
3 rd Low – Uniform World	Upcharge for	REDKA S M L XL 2X	/Model AP SP10CW \$14.42 \$14.42 \$14.42 \$14.42 \$17.32 \$3.00
4 th Low – AJ's Uniform	Upcharge for	REDKA S M L XL 2X	/Model AP SP10CW \$14.70 \$14.70 \$14.70 \$15.70 \$0

5. <u>Long Sleeve Work Shirt – 65% Polyester, 35% Combed Cotton, Two Button Through Pocket, Button Front – Regular Long Sleeve, Solid, Two Piece Lined Sewn in Stays Collar</u>

1 st Low – Bazaar Uniforms & Men's Store LL			'Model AP SP14WH
	:	S	\$9.99
		M	\$9.99
		L	\$9.99
		XL	\$9.99
		2X	\$11.4 9
Up	ocharge for 3	X +	<u>\$0</u>

2 nd Low – Premier Uniforms & Tactical Gear		d/Model (AP SP14WH
	S	<u>\$11.50</u>
	M	\$11.50
	L	\$11.50
	XL	<u>\$11.50</u>
	2X	<u>\$12.50</u>
Upch	narge for 3X +	<u>\$0</u>

3 rd Low – Uniform World		nd/Model
	REL	KAP SP14WH
	S	<u>\$11.51</u>
	M	<u>\$11.51</u>
	L	<u>\$11.51</u>
	XL	<u>\$11.51</u>
	2X	<u>\$13.82</u>
	Upcharge for 3X +	<u>\$3.00</u>

4 th Low – AJ's Uniforms		Brand/	Model
		REDK/	AP SP14WH
		S	\$11.99
		M	\$11.99
		L	\$11.99
		XL	\$11.99
		2X	\$13.99
	Upcharge for 3	3X +	<u>\$0</u>

6. Long Sleeve Work Shirt – 100% Polyester, Pleated with Scalloped Edge, Button Front – Regular Long Sleeve, Cross-Stitched Shoulder Strap with Functional Button, Banded Dress Collar

1st Low – Work Zone Uniforms LLC dba 24-7 Gear

Brand/Model
TACSQUAD 8002
S \$13.95

<u>\$13.95</u>
\$13.95
\$13.95
\$14.95
\$2.00

2nd Low – Premier Uniforms & Tactical Gear

Brand/Model TACSQUAD 8002

S <u>\$14.01</u> M <u>\$14.01</u> L **\$14.01**

L \$14.01 XL \$14.01 2X \$15.67

Upcharge for 3X + \$.55

3rd Low – Bazaar Uniforms & Men's Store LLC

Brand/Model

TACSQUAD 8002

S \$15.29

M <u>\$15.29</u> L **\$15.29**

XL **\$15.29**

2X **\$17.29**

Upcharge for 3X + \$0

4th Low - AJ's Uniform

Brand/Model

EDWARDS 1212

\$ **\$15.49**

M <u>\$15.49</u> L <u>\$15.49</u>

XL <u>\$15.49</u> 2X **\$17.99**

Upcharge for 3X + \$1.00

7. Short Sleeve Smock – 80% Polyester/20% Cotton, Two Lower French Hem Pockets, Button Front – Regular Short Sleeve, Cuffed Sleeve Wrinkle Resistant, Once Piece Lined Notched Lapel

1st Low – AJ's Uniforms

Brand/Model

REDKAP TP23

All Sizes **\$12.95**

2nd Low – Work Zone Uniforms LLC dba 24-7 Gear Brand/Model

REDKAP TP23

All Sizes **\$12.99**

3rd Low – Uniform World Brand/Model

REDKAP TP23

All Sizes **\$13.20**

4th Low – Bazaar Uniforms & Men's Store LLC Brand/Model

REDKAP TP23

All Sizes **\$13.29**

8. 3/4 Sleeve Smock - 80% Polyester / 20% Cotton, Two Lower Patch Pockets, Button Front - Regular 3/4 Sleeve, Wrinkle Resistant, One Piece Lined Notched Lapel

1st Low – AJ's Uniforms Brand/Model

REDKAP TP31

All Sizes **\$13.15**

2nd Low – Work Zone Uniforms LLC dba 24-7 Gear Brand/Model

REDKAP TP31

All Sizes **\$13.50**

3rd Low – Uniform Brand/Model

REDKAP TP31
All Sizes

s **\$13.76**

4th Low – Bazaar Uniforms & Men's Store LLC Brand/Model

REDKAP TP31

All Sizes **\$13.79**

9. Work Jacket – 65% Polyester / 35% Cotton, Two Position Cuffs, Patch Pocket on Sleeve, Heavy Duty Brass Zipper, Adjustable Tabs at Waistband

1st Low – Uniform World Brand/Model

DICKIES TJ15

All Sizes **\$24.30**

2nd Low – Bazaar Uniforms & Men's Store LLC Brand/Model

REDKAP JT22

All Sizes **\$25.19**

3rd Low – Premier Uniforms & Tactical Gear Brand/Model

DICKIES TJ15

All Sizes **\$29.54**

4th Low- AJ's Uniforms

Brand/Model REDKAP JT22

All Sizes **\$29.99**

10. <u>Industrial Cargo Pants - Poly/Cotton Blend, Wrinkle Resistant, Hidden Zipper Cargo Pocket,</u> Flap Free Back Welt Pocket, Metal Tack Button

1st Low – Uniform World Brand/Model

DICKIES 2112372 All Sizes **\$17.55**

2nd Low – Bazaar Uniforms & Men's Store LLC Brand/Model

DICKIES 2112372 All Sizes **\$17.89**

3rd Low – Premier Uniforms & Tactical Gear Brand/Model

DICKIES 2112372 All Sizes **\$18.95**

4th Low – AJ's Uniforms Brand/Model

REDKAP PT88

All Sizes **\$20.99**

11. Polo Shirt – 50/50 Poly/Cotton Blend, Button Front Lined Placket, Rib Knit Collar, Single Front Pocket

1st Low – Uniform World Brand/Model

REDKAP SK52

All Sizes <u>\$16.87</u>

2nd Low – La Estrella Brand/Model

Cornerstone CS412 All Sizes \$17.00

3rd Low – Bazaar Uniforms & Men's Store LLC Brand/Model

REDKAP SK52

All Sizes **\$18.78**

Brand/Model REDKAP SK52

All Sizes **\$18.95**

12. Men's Lined Team Jacket - Poly Cotton Blend, Knit Collar, Cuff & Waistband, Slash Front Pockets, Heavy Duty Brass Zipper

1st Low – Bazaar Uniforms & Men's Store LLC Brand/Model

REDKAP JT38

All Sizes **\$25.99**

2nd Low – Premier Uniforms & Tactical Gear Brand/Model

DICKIES JTC2

All Sizes **\$26.95**

3rd Low – AJ's Uniforms Brand/Model

REDKAP JT38

All Sizes **\$29.99**

4th Low – Work Uniforms LLC dba 24-7 Gear Brand/Model

DICKIES JTC2

All Sizes **\$29.99**

5th Low – Uniform World Brand/Model

DICKIES JTC2

All Sizes **\$30.15**

13. <u>Men's Plain Toe Service Oxfords – Black Leather Upper, Sidewall Stitch, Extra Grip Outsole, Slip Resistant Certified</u>

1st Low – Northern Imports dba Work Wear Safety Shoes Brand/Model

GENUINE GRIP GG7100 All Sizes \$34.95

2nd Low – AJ's Uniforms Brand/Model

GRABBER 1120

All Sizes \$35.00

3rd Low – Premier Uniforms & Tactical Gear Brand/Model

GRABBER 1120

All Sizes **\$35.95**

Brand/Model

THORDGOOD 834-6042 All Sizes \$43.99

14. 6" Maximum Heavy Duty Work Boots - Full Grain Leather Upper, Fully Lined Moisture Wicking Fabric, Oil Resistant Rubber Outsole, Steel Toe Rated, Electric Hazard Protection Rated

1st Low – Northern Imports dba Work Wear Safety Shoes Brand/Model

> TEGOPRO T10016 All Sizes \$43.95

2nd Low – Premier Uniforms & Tactical Gear Brand/Model

> **DICKIES DW7024** All Sizes <u>\$55.00</u>

3rd Low – Work Zone Uniforms LLC dba 24-7 Gear Brand/Model

GRABBER 1120 All Sizes \$55.00

4th Low - AJ's Uniforms **Brand/Model**

KNAPP 5020

All Sizes \$58.00

15. Uniform Embroidery & Patches

(In alphabetical	order)
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La Estrella

(In alphabetical order) AJ's Uniforms	Name Patch Organization Patch Name Embroidered Organization Embroidered	\$4.00 \$4.00 \$4.00 \$4.00
Bazaar Uniforms & Men's Store LLC	Name Patch Organization Patch Name Embroidered Organization Embroidered	\$2.00 \$4.00 \$1.69 \$3.25 up to 10,000 stitches \$4.50 over 10,000 stitches
Chameleons_	Name Patch Organization Patch Name Embroidered Organization Embroidered	
David's Apparel, Inc.	1-12 stitches 13-35 stitches 36-48 stitches 144 + stitches	\$6.00 \$5.00 \$4.50 call for quote

Name Patch

Organization Patch

Name Embroidered \$2.00 Organization Embroidered \$5.50

Northern Imports dba Work Wear Safety Shoes No Bid

Red Wing Shop Store	No Rid
Rea Wing onoc otorc	110 010

Rocks - School Wear	Name Patch Organization Patch Name Embroidered Organization Embroidered	\$4.00 (to make patch) \$4.00 (to make patch) \$3.00 (direct embroidered) \$3.00 (direct embroidered)
Uniform World	Name Patch Organization Patch Name Embroidered Organization Embroidered	\$1.50 \$1.50 \$1.50 \$1.50
Work Zone Uniforms LLC dba 24-7 Gear	Name Patch Organization Patch Name Embroidered Organization Embroidered	\$3.00 \$4.00 \$3.00 \$4.00

16. Percent Discount off Items Not Listed Above

(In alphabetical order)

AJ's Uniforms Catalog(s): EDWARDS, REDKAP, ROTHCO

Percent Discount: 25-30%

Bazaar Uniforms & Men's Store LLC Catalog(s): 5.11, Blauer, Broder Brothers, Dickies,

Edwards, Elbeco, Feccheimer Bros., Hero's Pride,

Landau, Levi's, Maelstrom, Otto, Propper,

VF Imagewear, Rocky Boots, Apparel Bags & Caps, Spiewak, Tact Squad, Tri-Mountain, Thorogood,

Wrangler, U.S. Armor *updated 3/20/18

Percent Discount: 27%-32%

Chameleons Catalog(s): SANMAR, S&S Activewear, Alphabroder

Percent Discount: 10%

David's Apparel, Inc. Catalog(s): Apparel Bags and Caps 2017, Dickies,

REDKAP

Percent Discount: 25%

La Estrella Catalog(s): SANMAR, ROTHCO, Alpha Broder,

EDWARDS

Percent Discount: 10%

Northern Imports dba Work Wear Safety Shoes Catalog(s): Northern Imports dba Work Wear

Safety Shoes 2017

Percent Discount: 30%

Premier Uniforms & Tactical Gear Catalog(s): REDKAP, DICKIES, 5.11 Inc., Propper

Percent Discount: 20%

Red Wing Shoe Store Catalog(s): Red Wing Shoe Store & Work Shoes.

Irish Setter Boots

Percent Discount: 15%

Rocks - School Wear Catalog(s): SANMAR, Alpha Broder

Percent Discount: 26%

Uniform World Catalog(s): Dickies, SANMAR, Edwards, Broder,

Tri-Mountain, VF Imagewear **Percent Discount:** 20% - 25%

Work Zone Uniforms LLC dba 24-7 Gear Catalog(s): 5.11. Tru Spec, Propper, Point Black

Ballistic Armor, Tacsquad, Paraclete

Percent Discount: 26%

17. Percent Discount off Walk In Store

(In alphabetical order)

AJ's Uniforms Store Address: 900 N. Mesa Street 79902

Percent Discount: 15%

Bazaar Uniforms & Men's Store LLC Store Address: 2430 E Yandell Drive 79903

Percent Discount: 20%

Chameleons Store Address: No Bid

Percent Discount: No Bid

David's Apparel, Inc. Store Address: 9901 Carnegie Avenue 79925

Percent Discount: 25%

La Estrella Store Address: 413 S Mesa Street 79901

Percent Discount: 10%

Northern Imports dba Work Wear Safety Shoes Store Address: 1360 N Lee Trevino Drive #102

79936

Percent Discount: 30%

Premier Uniforms & Tactical Gear Store Address: 4121 Montana Avenue 79903

Percent Discount: 20%

Red Wing Shoe Store Store Store Address: 1331 Lee Trevino Drive 79936

Percent Discount: 15%

Rocks - School Wear Store Address: 4727 Hondo Pass Drive 79924

Percent Discount: 25%

Work Zone	Uniforms LLC dba 24-7 Gear	Store Address:	2260 Joe Battle Blvd, Suite 79938 Int: 20%	В
Approved by:	Armando Aguirre – Executive Director Armando Aguirre – Executive Director Sonia Eubanks- Associate Executive Direc	Date:	:(October 26, 2017) (August 1, 2018) (August 11, 2020)	

Store Address: No Bid Percent Discount: No Bid

Uniform World