

**EDUCATION SERVICE CENTER
REGION 19 RFP AWARD
SUMMARY**

RFP TITLE: Infant & Baby Food, Supplies, and Related – ESC Region 19 Allied States Cooperative

RFP NUMBER: 17-7273

RFP OPENING DATE: September 26, 2017

CONTRACT TERM: Date of award until October 31, 2018 with the option to extend another three (3) years annually, not to exceed 48 months in the aggregate.
(Extended by Region 19 ASC until October 31, 2019)
(Extended by Region 19 ASC until October 31, 2020)
(Extended by Region 19 ASC until October 31, 2021)

FUNDING SOURCE: Various

RFP's ISSUED: 134

RESPONSES: 4

ADVERTISEMENT DATES: Washington Post – August 25 & September 1, 2017
El Paso Times – August 25 & September 1, 2017

BOARD MEETING DATE: December 14, 2017

RECOMMENDED FOR AWARD **International Safety and Medical Supply
Spectrum Paper Co., Inc. (HUB)
Supreme Medical**

TOTAL (estimated) **\$4,000,000.00/ year**

EXPLANATIONS:

Award of this contract will enable ESC-Region 19 and its Purchasing Cooperative members to purchase the stated baby and infant requirements. Evaluation and award recommendation was based on 65% pricing, 25% references and 10% order convenience/selection. After several attempts to retrieve references, Discount School Supply could not supply any references and therefore was not considered.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19 Allied States Cooperative

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19 Allied States Cooperative

Rebecca Hernandez
ESC Region 19 Allied States Cooperative

Rena Lawrence
ESC Region 19 Allied States Cooperative

Contact Information:

International Safety and Medical Supply

Attn: Eleazar Rangel
6400 Airport Rd., Bldg A Suite H
El Paso, TX 79925
915-532-4555
Fx: 915-562-7609
medsupply@sbglobal.net

States Served: NM, TX [Item List](#)

Spectrum Paper Co., Inc. (HUB Certified)

Attn: Maxine Brown / Norman Oporto
27 Concord St.
El Paso, TX 79906
915-595-0020
Fx: 915-595-3435
customerservice@spectrumpaper.com / norman@spectrumpaper.com
www.spectrumpaper.com

States Served: NM, TX [Item List](#)

Supreme Medical

Attn: Cody Mason
4497 Dawes Rd.
Theodore, AL 36582
1-800-461-1370
Fx: 1-800-461-1277
bids@suprememedical.com / codym@suprememedical.com
www.suprememedical.com

States Served: All States [Item List](#)

SPECIAL CONDITIONS- READ CAREFULLY

1. This RFP is for Infant & Baby Food, Supplies and Related by ESC Region 19 and ESC Region 19 ASC Coop members in El Paso and the surrounding area who are members of the ESC Region 19 Allied States Cooperative.
2. Delivery will be part of this solicitation and delivery cost should be provided with response.
3. Diapers must be made of wood cellulose fiber and polyacrylate for absorbency, polypropylene, polyester and polyethylene material to prevent leakage. Leg gathers must be made of low modulus elastic for snug fit. Diaper tabs should be resealable.
4. Vendors must list minimum order requirement for each line item.
5. Vendors must provide specification sheet and samples for evaluation. Ensure a sample form is filled out for each item stating the page number where the item is listed in the catalog, if the item is an alternate to the specifications and if the sample is to be donated to ESC Region 19 or picked up by the vendor after evaluation. For shoe samples, only the right shoe is required for evaluation.
6. Any mention of brand specific items are for reference only and should not be considered exclusive, however alternates must be of the same quality in order to be considered for award.

REQUIRED QUESTIONNAIRE

1. Total number of employees working directly for vendor?

International Safety and Medical Supply	2
Spectrum Paper Co., Inc.	32
Supreme Medical	20

2. Number of years in business?

International Safety and Medical Supply	16
Spectrum Paper Co., Inc.	16
Supreme Medical	21

3. Does vendor charge additional fees for emergency services/shipments? If yes, please explain.

International Safety and Medical Supply	No
Spectrum Paper Co., Inc.	No
Supreme Medical	Additional Fees Apply for Express Delivery

4. Provide a designated contact person for expedited/emergency delivery.

International Safety and Medical Supply	Eleazar Rangel
Spectrum Paper Co., Inc.	Norman Oporto, 915-588-7772
Supreme Medical	Cody Mason, 251-423-6955

5. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. Will the vendor agree to service other members throughout the period of the contract performance? If not, please explain:

International Safety and Medical Supply	Agreed
Spectrum Paper Co., Inc.	Agreed
Supreme Medical	Agreed

6. Provide four (4) educational or related references company has provided services to during the past 12 months? Information must have Agency Name, Contact person, person's title, phone number, mailing address, and email address if available.

On File

Vendor Ranking Per Category

(Please Refer to Item List Links for Pricing)

Diapers - Lot 1

1. Newborn Disposable Diapers (1-12lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs

Supreme Medical **1st low**

International Safety and Medical Supply **2nd low**

Spectrum Paper Co., Inc. **No Bid**

2. Small Disposable Diapers (12-18lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs

Supreme Medical **1st low**

International Safety and Medical Supply **2nd low**

Spectrum Paper Co., Inc. **No Bid**

3. Medium Disposable Diapers (16-28lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs

Supreme Medical **1st low**

International Safety and Medical Supply **2nd low**

Spectrum Paper Co., Inc. **No Bid**

4. Large Disposable Diapers (22-35lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs

Supreme Medical **1st low**

International Safety and Medical Supply **2nd low**

Spectrum Paper Co., Inc. **No Bid**

5. X-Large Disposable Diapers (30+lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs

Supreme Medical **1st low**

International Safety and Medical Supply **2nd low**

Spectrum Paper Co., Inc. **No Bid**

6. 2X-Large Disposable Diapers (45+lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs

Supreme Medical **1st low**

International Safety and Medical Supply **No Bid**

Spectrum Paper Co., Inc. **No Bid**

7. Small Uni-Sex Pull Up Diapers (12-16 lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs
- | | |
|--|---------------------------|
| Supreme Medical | 1st low |
| International Safety and Medical Supply | No Bid |
| Spectrum Paper Co., Inc. | No Bid |
8. Medium Uni-Sex Pull Up Diapers (16-28 lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs
- | | |
|--|---------------------------|
| Supreme Medical | 1st low |
| International Safety and Medical Supply | No Bid |
| Spectrum Paper Co., Inc. | No Bid |
9. Large Uni-Sex Pull Up Diapers (22-35 lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs
- | | |
|--|---------------------------|
| International Safety and Medical Supply | 1st low |
| Supreme Medical | 2nd low |
| Spectrum Paper Co., Inc. | No Bid |
10. X-Large Uni-Sex Pull Up Diapers (30+ lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs
- | | |
|--|---------------------------|
| International Safety and Medical Supply | 1st low |
| Supreme Medical | 2nd low |
| Spectrum Paper Co., Inc. | No Bid |
11. 2X Large Uni-Sex Pull Up Diapers (45+ lbs.) Reference: Pampers, Huggies, Kendall, Little Ones or Luvs
- | | |
|--|---------------------------|
| International Safety and Medical Supply | 1st low |
| Supreme Medical | 2nd low |
| Spectrum Paper Co., Inc. | No Bid |

Infant Food & Supplies - Lot 2

12. Baby Food & Juices
- | | |
|--|---------------------------|
| Supreme Medical | 1st low |
| International Safety and Medical Supply | No Bid |
| Spectrum Paper Co., Inc. | No Bid |
13. Formula (Dry & Liquid)
- | | |
|--|---------------------------|
| Supreme Medical | 1st low |
| International Safety and Medical Supply | No Bid |
| Spectrum Paper Co., Inc. | No Bid |

14. Baby Bottles, Nipples, Bibs & Related

Supreme Medical 1st low

International Safety and Medical Supply No Bid

Spectrum Paper Co., Inc. No Bid

15. Disposable Gloves

International Safety and Medical Supply 1st low

Spectrum Paper Co., Inc. 2nd low

Supreme Medical 3rd low

16. Disposable Shoe Covers

Supreme Medical 1st low

Spectrum Paper Co., Inc. 2nd low

International Safety and Medical Supply 3rd low

17. Baby Wipes

Spectrum Paper Co., Inc. 1st low

Supreme Medical 2nd low

International Safety and Medical Supply 3rd low

18. Percent Discount Off Items Not Listed Above

Please see Item Links

19. Percent Discount Off Walk In Store

Please see Item Links

Approved By: _____
(Armando Aguirre- Executive Director)
(Armando Aguirre- Executive Director)
(Sonia Eubanks- Associate Executive Director)
(Sonia Eubanks- Associate Executive Director)

Date: _____
(October 25, 2017)
(August 1, 2018)
(August 9, 2019)
(August 11, 2020)