

**EDUCATION SERVICE CENTER REGION 19  
RFP AWARD SUMMARY**

**RFP TITLE:** Food & Catering Services – ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 17-7270  
**RFP OPENING DATE:** September 7, 2017  
**CONTRACT TERM:** Date of award until October 31, 2018 with the option to extend another three (3) years annually, not to exceed 48 months in the aggregate.  
**(Extended by Region 19 until October 31, 2019)**  
**(Extended by Region 19 until October 31, 2020)**  
**(Extended by Region 19 until October 31, 2021)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 48  
**RESPONSES:** 8  
**ADVERTISEMENT DATES:** El Paso Times – August 11, 2017 and August 18, 2017  
**BOARD MEETING DATE:** December 14, 2017

**RECOMMENDED FOR AWARD** **IRBER Industries, Inc. dba Honey Baked Ham of El Paso**  
**Jason's Deli**  
**SWXC Airway dba Carinos Italian**  
**~~The Basil Garden, LLC (HUB)~~ \*Terminated as of 10/10/19**  
**Transmountain Corral LLC dba Golden Corral**  
**TOTAL (estimated)** **\$500,000.00 / year**

**EXPLANATIONS:** Award of this contract will enable ESC Region 19 Purchasing Cooperative members and ESC Region 19 to utilize the food and catering services from the recommended vendors when required during the contract period. All vendors recommended for award have provided proper food handling permits, food handler cards, menus, pricing, discounts, insurances, and workers compensation. Evaluation and award recommendation will be based on 40% pricing, 30% insurance, permits and food handler cards, and 30% references. Indian Cliffs Ranch, Inc. dba Cattleman's Steakhouse, Quintero's Meat Co. and Subway (Lonche, Inc.) have already been awarded on a previous contract which provides the same services, and therefore were not considered for award on this contract.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

**EVALUATION COMMITTEE:** Royce Cleveland  
ESC Region 19 Allied States Cooperative

Rebecca Hernandez  
ESC Region 19 Allied States Cooperative

Rena Lawrence  
ESC Region 19 Allied States Cooperative

## **Contact Information**

### **IRBER Industries, Inc. dba Honey Baked Ham of El Paso**

Attn: Irma Curran / George Ortiz  
6600 N. Mesa, Suite 304  
El Paso, TX 79912  
915-842-9934  
Fx: 915-842-1144  
[Hbelpaso1@gmail.com](mailto:Hbelpaso1@gmail.com) / [www.myhoneybakedstore.com/elpaso/2117](http://www.myhoneybakedstore.com/elpaso/2117)

**States Served: TX**                      [Price List](#)

### **Jason's Deli**

Attn: Robert Becquet  
6000 S Staples Suite 300  
Corpus Christi, TX 78413  
361-854-5446  
Fx: 361-854-0565  
[Robert.becquet@jasonsdeli.com](mailto:Robert.becquet@jasonsdeli.com) / [www.jasonsdeli.com](http://www.jasonsdeli.com)

**States Served: NM, TX**                      [Price List](#)

### **SWXC Airway dba Carinos Italian**

Attn: DJ Vickers  
1201 Airway Blvd, Bld #1  
El Paso, TX 79925  
915-778-7771  
Fx: 915-778-7772  
[C3102@swcarinos.com](mailto:C3102@swcarinos.com) / [dj@swcarinos.com](http://dj@swcarinos.com)

**States Served: NM, TX**                      [Price List](#)

### **~~The Basil Garden, LLC (HUB Certified)~~ \*Terminated as of 10/10/19**

Attn: Olivia Cabilde  
~~701 Rosewood St.  
El Paso, TX 79903  
915-727-8812  
[Thebasilgarden1@yahoo.com](mailto:Thebasilgarden1@yahoo.com)~~

**States Served: TX**                      [Price List:](#)

### **Transmountain Corral LLC dba Golden Corral**

Attn: Jamie Castaneda  
4610 Transmountain Rd.  
El Paso, TX 79924  
915-433-4861  
Fx: 888-264-1151  
[Jaycastaneda5@gmail.com](mailto:Jaycastaneda5@gmail.com)

**States Served: NM, TX**                      [Price List](#)

**SPECIAL CONDITIONS- READ CAREFULLY**

- 1. This RFP is for Food & Catering Services by ESC Region 19 and ESC Region 19 ASC Coop members in El Paso and the surrounding area who are members of the ESC Region 19 Allied States Cooperative.
- 2. Delivery will be part of this solicitation and delivery cost should be provided with response.
- 3. Vendors must provide a copy of the menu and pricing in order to be considered for award.
- 4. Vendors must provide a copy of the El Paso permit to serve food as well as agree that all employees preparing and serving food will have a Food Handlers card issued by the El Paso Health Department. A copy of the Food Handlers card should be submitted and must be available for review at all times.
- 5. Proposals received without proof of workers compensation, general liability, and auto insurance will not be considered for award.

**REQUIRED QUESTIONNAIRE**

1. Total number of employees working directly for vendor?

<b>IRBER Industries, Inc. dba Honey Baked Ham of El Paso-</b>	6
<b>Jason's Deli-</b>	820
<b>SWXC Airway dba Carinos Italian-</b>	46
<del><b>The Basil Garden, LLC-</b></del>	<del>25</del>
<b>Transmountain Corral LLC dba Golden Corral-</b>	40

2. Number of years in business?

<b>IRBER Industries, Inc. dba Honey Baked Ham of El Paso-</b>	9
<b>Jason's Deli-</b>	23
<b>SWXC Airway dba Carinos Italian-</b>	8
<del><b>The Basil Garden, LLC-</b></del>	<del>12</del>
<b>Transmountain Corral LLC dba Golden Corral-</b>	8

3. Does vendor charge additional fees for services performed outside normal business hours or emergency services? If yes, please explain.

<b>IRBER Industries, Inc. dba Honey Baked Ham of El Paso-</b>	No
<b>Jason's Deli-</b>	No
<b>SWXC Airway dba Carinos Italian-</b>	No
<del><b>The Basil Garden, LLC-</b></del>	<del>No</del>
<b>Transmountain Corral LLC dba Golden Corral-</b>	No

4. Provide a designated contact person for expedited/emergency delivery.

<b>IRBER Industries, Inc. dba Honey Baked Ham of El Paso-</b>	George Ortiz, Store Manager
<b>Jason's Deli-</b>	Fernando Perales (956) 648-0090
<b>SWXC Airway dba Carinos Italian-</b>	Dave Roukey, (915) 202-3489
<del><b>The Basil Garden, LLC-</b></del>	<del>Olivia Cabilde</del>
<b>Transmountain Corral LLC dba Golden Corral-</b>	Jamie Castaneda, (915) 433-4861

5. Number of delivery trucks?

<b>IRBER Industries, Inc. dba Honey Baked Ham of El Paso-</b>	1
<b>Jason's Deli-</b>	10+
<b>SWXC Airway dba Carinos Italian-</b>	0
<del><b>The Basil Garden, LLC-</b></del>	<del>5</del>
<b>Transmountain Corral LLC dba Golden Corral-</b>	1

6. This bid will be for use by ESC Region 19 and its ESC Purchasing Cooperative members as well as any other members that join during the contract period. While Region 19 Purchasing Cooperative Membership is State-Wide, this contract is intended for use by local agencies participating in the ESC Region 19 Purchasing Cooperative. Will the vendor agree to service other members throughout the period of the contract performance? If not, please explain:

<b>IRBER Industries, Inc. dba Honey Baked Ham of El Paso-</b>	Yes
<b>Jason's Deli-</b>	Yes
<b>SWXC Airway dba Carinos Italian-</b>	N/A
<del><b>The Basil Garden, LLC-</b></del>	<del>Yes</del>
<b>Transmountain Corral LLC dba Golden Corral-</b>	Yes

7. Provide information on cancellations, order changes, menu changes or items not listed on the menu provided.

**IRBER Industries, Inc. dba Honey Baked Ham of El Paso-**

No Cancellation Fee. Order Changes Can be Made Up to Two Business Days Before Scheduled Pick-Up or Delivery

**Jason's Deli-**

Contact Local Store for Specific Policy Details

**SWXC Airway dba Carinos Italian-**

N/A

~~**The Basil Garden, LLC-**~~

~~24 Hour Notice has No Charge.  
Less than 24 Hour Notice has 24% of Total Charge.~~

**Transmountain Corral LLC dba Golden Corral-**

Cancellations accepted up to one day prior to service date by email. Menu and order changes allowed with email confirmation.

8. Provide four (4) educational or related references company has provided services to during the past 12 months? Information must have Agency Name, Contact person, person's title, phone number, mailing address, and email address if available.

**On File**

Approved by: \_\_\_\_\_  
(Armando Aguirre – Executive Director)  
(Armando Aguirre – Executive Director)  
(Sonia Eubanks – Associate Executive Director)  
(Sonia Eubanks – Associate Executive Director)

Date: \_\_\_\_\_  
(October 16, 2017)  
(August 1, 2018)  
(August 9, 2019)  
(August 11, 2020)

