

EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE
RFP AWARD SUMMARY

RFP TITLE: Plumbing, AC Equipment and Related Supplies -
ESC Region 19 Allied States Cooperative

RFP NUMBER: 17-7263

RFP OPENING DATE: August 10, 2017

CONTRACT TERM: Date of award until August 31, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor.
(Extended by ASC Region 19 until August 31, 2020)
(Extended by ASC Region 19 until August 31, 2021)
(Extended by ASC Region 19 until August 31, 2022)

FUNDING SOURCE: Various

RFP's ISSUED: 54

RESPONSES: 13

ADVERTISEMENT DATES: El Paso Times: June 27, 2017 & July 4, 2017
Washington Post: June 28, 2017 & July, 5 2017

BOARD MEETING DATE: October 19, 2017

RECOMMENDED FOR AWARD ~~Bellomy Heating & Air, Inc.~~ *updated 10/29/2019
Bellomy Industries & Mechanical Services dba B.I.M.S.
Copper State Bolt and Nut
Dale Boren's Service Supply
Ferguson Enterprises, Inc.
H.A. Gray & Associates, Inc.
~~Johnstone Supply~~ **Ketner Enterprises of El Paso LLC dba Johnstone Supply** *updated 1/25/22
Ketner Enterprises of Las Cruces LLC dba Johnstone Supply *updated 1/25/22
~~Passage Supply Co.~~ **Hercules Industries** *as of May 23, 2018
R.W. Johnson Associates, Inc. dba Massey Johnson Associates
Russel Sigler, Inc.
Sun City Winnelson Co.
Trane U.S. Inc.
Western Star Enterprises
Wisco Supply, Inc.

TOTAL (estimated) \$16,000,000.00 / year

EXPLANATIONS:

Award of this contract will enable ESC Region 19 Allied States Cooperative to establish a contract with vendor(s) for plumbing, AC equipment and related supplies for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 60% pricing, 25% references, 15% stocked inventory. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

SPECIFICATIONS PROVIDED BY: Royce Cleveland - ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland - ESC Region 19
Rebecca Hernandez – ESC Region 19
Debra Oropeza - ESC Region 19

SPECIAL CONDITIONS:

1. Parts and supplies under this contract will be a discount from the manufacturer's current trade services price list at the time of order.
2. ARO (After Receipt of Order) delivery times must be provided on the proposal response sheets for award consideration.
3. All discounts submitted with include shipping and handling charges, except in instances where special parts are required and require overnight or expedited delivery.
4. No restocking fees will apply under this contract.
5. All product purchases must comply with any local, state, or federal regulations and laws.
6. All materials submitted for consideration will be in compliance with current local ,state, and federal regulations as they pertain to Plumbing and related materials.
7. In those instances where a discount from current price list is required, it is understood that manufacturer changes price list due to current economic conditions, but discount must remain firm during the contract period.
8. Vendors agree when offering a discount as per the proposal, all invoicing will show the MSRP price and the discount will be shown on the invoice provided to the coop member for audit purposes.
9. Price lists will accompany proposal submissions either on electronic media, book, or on an on line link for quick reference.
10. Awarded vendors agree to provide price lists for awarded items immediately to any R19 Purchasing Coop member upon request.

Contact Information:

**~~Bellomy Heating & Air, Inc.~~ *updated 10/29/2019
Bellomy Industries & Mechanical Services dba B.I.M.S.**

Grant Bellomy
4424 ~~Mint Way~~ 2702 Cobblestone Dr.
Dallas, Texas ~~75236~~ Grapevine, TX 76051
P: 214-467-2653
F: 214-339-5241
~~grant@bellomyheatingandair.com~~ grant@bellomyims.com

States Covered: Texas

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Floats, Vacuum Breakers, Relief Valves & Related, washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves and Related, Swamp Cooler/Refrigerated AC Units & Related, Power Distributions (Load Centers, Disconnectors, Breakers), Other AC Parts Not Listed, Service Rates Available In price List

Links

Copper State Bolt and Nut

Ivan Mendiola
11129 Pellicano Drive

El Paso, Texas 79935
P: 915-235-7587
F: 915-595-2366
imendiola@copperstate.com

States Covered: Arizona, Colorado, Montana, Nevada, New Mexico, Texas, Washington

Services Provided: Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related

[Link](#)

Dale Boren's Service Supply

Kelly Boren
809 Tony Lama
El Paso, Texas 79915
P: 915-779-8686
F: 915-779-8699
kbsupply@hotmail.com

States Covered: New Mexico and Texas

Services Provided: Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, relief Valves & related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

[Link](#) *link will soon be available

Ferguson Enterprises

Paul Sahagun
6914 Industrial Ave
El Paso, Texas 79915
P: 915-779-3388
F: 915-771-6855
Paul.sahagun@ferguson.com

States Covered: New Mexico, Texas and El Paso-Region 19 Only

Services Provided: Commercial Gas Water Heaters, parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Floats, Vacuum Breakers, Relief Valves & Related, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed,

[Link](#) www.ferguson.com *updated 7/19/18, 03/03/2020, 4/12/21, 10/22/21
Website log-in: ~~Website log-in:~~
Email: doropeza@esc19.net email: r19purchasing@esc19.net
Password: Region19 password: asc1234

H.A. Gray & Associates, Inc.

Jane Ann Peterson
3550 Lee Blvd, Suite C
El Paso, Texas 79936
P: 915-313-5244 / 915-490-7533
F: 915-313-5246

Janeann.peterson@hagray.com

States Covered: New Mexico and Texas

Services Provided: Swamp Cooler/ Refrigerated AC Units & Related

Link *updated as of ~~02/28/2020~~, ~~3/2/2021~~, ~~3/8/21~~, 6/9/21

Johnstone Supply Ketner Enterprises of El Paso LLC dba Johnstone Supply *updated 1/25/22

Eddie Salazar

800 Tona Lama -B

El Paso, Texas 79915

P: 915-779-5736

F: 915-772-0381

eddie.salazar@johnstonesupply.com

States Covered: ~~New Mexico and Texas~~ El Paso and Hudspeth Counties Only

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Coolers/Refrigerated AC Units & Related, Other AC Products Not Listed,

Link [eCatalog](#)

Johnstone Supply Ketner Enterprises of Las Cruces LLC dba Johnstone Supply *updated 1/25/22

Amy Bolis

2050 West Amador Ave

Las Cruces, NM 88005

P: 575-523-8898

F: 575-523-8949

amy.bolis@johnstonesupply.com

States Covered: Dona Ana County Only

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Coolers/Refrigerated AC Units & Related, Other AC Products Not Listed,

Link [eCatalog](#)

Passage Supply Co. Hercules Industries *as of May 23, 2018

Arturto Garcia Jr

200 Chelsea

El Paso, Texas 79905

P: 915-778-9377

F: 915-772-9602

artjr@passagesupply.com

States Covered: New Mexico and Texas

Services Provided: Swamp Cooler/ Refrigerated AC Units & Related

Link:

<https://www.herculesindustries.com/user> - member will need to contact vendor representative to set up account. 10% discount from pricelist.

R.W. Johnson Associates, Inc. dba Massey Johnson Associates

Doug DeVore / Julio Carranza

6923 Industrial Ave.

El Paso, Texas 79915

P: 915-774-0040

doug@masseyjohnson.com / julio@masseyjohnson.com

States Covered: New Mexico and Texas

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Floats, Vacuum Breakers, Relief Valves & Related, Piping, Tubing, Fittings & Related, Valves & Related, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed

Price Link *updated 1/14/22

Russell Sigler, Inc.

~~Jorge Felix~~ Lilliana Padilla *updated 10/16/2019

9702 W. Tonto St

Tolleson, Arizona 85353

P: ~~915-779-3202 ext. 2593~~ 915-779-2509

~~jfelix@siglers.com~~ lpadilla@siglers.com

States Covered: New Mexico and Texas

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Swamp Cooler/ Refrigerated AC Units & Related, Other AC Products Not Listed

Links:

[Carrier Energy Management and Multiplier](#)

[Carrier Price Book – 1](#)

[Carrier Price Book – 2](#)

[Lochinvar Boiler Prices and Parts](#)

[PMI Evaporative Coller Pricing](#)

Sun City Winnelson

~~Charlie Nunez~~ Adam Portillo *as of 8/5/19

7231 Brogan Drive

El Paso, Texas 79915

P: 915-532-1600

F: 915-532-1638

cnuncez@winnelson.com / caportillo@winnelson.com

States Covered: Texas

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Plumbing Faucets, Fixtures & Parts, Toilets, Wash Basins, Urinals and Related, Washers, Couplings, Clamps, Bolts and Related, Swamp Cooler/ Refrigerated AC Units & Related

Links:

[Source 1 – 20% discount from list](#)

[American Standard – 20% discount from list](#)

[Chicago Faucets – 0% discount from list](#)

[Halsey Taylor Cooler Parts and Pricing – 20% discount from list](#)

[Halsey Taylor – 20% discount from list](#)

[IPS – 10% discount from list](#)

[Zurn – 0% discount from list](#)

Trane U.S. Inc.

George Hernandez
1405 Vanderbilt Drive
El Paso, Texas 79935
P: 915-593-3484
F: 915-593-0027
ghernandez@trane.com

States Covered: Arizona, New Mexico, West Texas

Services Provided: Commercial Gas Water Heaters, Parts & Accessories, Water Coolers & Parts, Swamp Cooler/ Refrigerated AC Units & Related, Other Plumbing Products Not Listed, Other AC Products Not Listed

[Link – Updated 7/22/2020](#)

Western Star Enterprises

Jesus Carrillo
11394 James Watt #503
El Paso, Texas 79936
P: 915-592-8200
F: 915-592-0433
westernstar@sbcglobal.net

States Covered: Texas

Services Provided: Washers, Couplings, Clamps, Bolts and Related, Other Plumbing Products Not Listed

[Link](#)

Wisco Supply, Inc.

Denise Escajeda
PO BOX 214
El Paso, Texas 79942
P: 915-544-8294
F: 915-533-1804
descajeda@wiscosupply.com

States Covered: Texas

Services Provided: Commercial Gas Water Heaters, parts & Accessories, Valves & Related, Swamp Cooler/
Refrigerated AC Units & Related, Other Plumbing Products Not Listed

Copy and paste following links into browser for catalogs:

A.O SMITH WATER HEATERS - <http://www.hotwater.com/resources/productliterature/product-brochures>

WATTS REGULATOR - <http://www.watts.com/pages/literature.asp>

APOLLO/ CONBRACO - <http://www.apollovalves.com/literature/catalogs>

CASH ACME - http://cashacme.net/files/SB_Brochure.pdf

LEGEND VALVES - http://legendvalve.com/images/valves/ball_valves/LT_BV_web.pdf

LITTLE GIANT/FRANKLIN - http://littlegiant.com/media/153705/995580_lg_wastewater_catalog.pdf

[Item List Link](#)

Approved by: _____
Dr. Armando Aguirre – Executive Director
Dr. Armando Aguirre – Executive Director
Dr. Armando Aguirre – Executive Director
Dr. Armando Aguirre – Executive Director

Date: _____
July 9, 2019
June 3, 2020
May 26, 2021