

**EDUCATION SERVICE CENTER REGION 19 ALLIED STATES COOPERATIVE**  
**RFP AWARD SUMMARY**

**RFP TITLE:** Fire Extinguishers, Fire Suppression Systems & Related Purchases, Installations and Inspections - ESC Region 19 Allied States Cooperative  
**RFP NUMBER:** 17-7245  
**RFP OPENING DATE:** June 2, 2017  
**CONTRACT TERM:** Date of award until June 30, 2019 with the option to extend in one year increments annually for an additional three (3) years if agreed to by ASC and Vendor  
**(Extended by Region 19 until June 30, 2020)**  
**(Extended by Region 19 until June 30, 2021)**  
**(Extended by Region 19 until June 30, 2022)**

**FUNDING SOURCE:** Various  
**RFP's ISSUED:** 38  
**RESPONSES:** 9  
**ADVERTISEMENT DATES:** El Paso Times: May 1, 2017 & May 8, 2017  
Washington Post: May 1, 2017 & May 8, 2017  
**BOARD MEETING DATE:** July 20, 2017

**RECOMMENDED FOR AWARD** **Assurance Fire Protection**  
~~**Brimstone Cleaning Services**~~ \*removed 10/11/19  
**Century Fire Systems, LLC (HUB)**  
**DS Integrators, LLC**  
**Henderson Fire Protection, Inc.**  
**Integrated Fire Systems & Concepts, LLC**  
**Johnson Controls**  
**Matrix Special Systems, Inc. (HUB)**  
**PyroCom Systems, Inc.**

**TOTAL (estimated)** \$6,000,000.00 / year

**EXPLANATIONS:**  
Award of this contract will enable ESC Region 19 Allied States Cooperative members and its various programs to establish a contract with vendor(s) for fire extinguishers, fire suppression systems & related purchases, Installations and inspections for those procurements that must comply with the new Federal EDGAR requirements when federal funds are being utilized. The evaluation committee utilized a point system with weight factors of 60% pricing, 30% references, 10% vendor history. The awarded vendor's price list and link can be accessed on this award summary under the price list link.

**SPECIFICATIONS PROVIDED BY:** Royce Cleveland - ESC Region 19  
**EVALUATION COMMITTEE:** Royce Cleveland - ESC Region 19  
Rena Lawrence – ESC Region 19  
Debra Oropeza - ESC Region 19

**SPECIAL CONDITIONS:**

1. This contract shall be for use by Region 19 ESC and its Purchasing Cooperative Members as required during the contract term.
2. Any required licenses or permits should be provided at the time proposals are submitted.
3. The awarded contractor or contractors shall provide delivery for awarded categories.
4. Any deviations from specifications must be noted with bid submittals.
5. Region 19 reserves the option to make multiple awards by category when it is determined to be in the best interest of the Purchasing Cooperative.
6. Discounts provided will include delivery unless otherwise stated at the time bids are submitted or in those instances where parts have to be overnighted.
7. Current Manufacture Suggested Retail Pricing should be submitted with proposals for evaluation purposes. It is understood that manufacture's price lists are subject to change without notice as long as discounts and/or markups remain the same during the contract period.

**Contact Information:**

**Assurance Fire Protection, LLC**

Alicia Hernandez  
10041 Carnigie Ave.  
El Paso, Texas 79925  
P: 915-591-4544  
F: 915-591-4569  
[a.hernandez@assurancefire.net](mailto:a.hernandez@assurancefire.net)

**States Covered:** New Mexico and Texas

**Services Provided:** Electronic Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Fire Alarm Paneling, Fire Line Backflow Preventers, Sale of Fire Extinguishers

**Price Link**

**~~Brimstone Cleaning Services~~ \*removed 10/11/19**

~~Artez Gray  
15827 Bellister St  
Selmo, Texas 78154  
P: 210-367-4924  
[www.brimstone-fire.com](http://www.brimstone-fire.com)  
[sales@brimstone-fire.com](mailto:sales@brimstone-fire.com)~~

~~**States Covered:** New Mexico and Texas~~

~~**Services Provided:** Vent a Hood Cleaning~~

[Price Link](#)

### **Century Fire Systems, LLC (HUB)**

Albert Alvarado  
490 Eagle Drive  
El Paso, Texas 79912  
P: 915-584-0589  
F: 915-587-6864  
[cfseiptx@swbell.net](mailto:cfseiptx@swbell.net)

**States Covered:** New Mexico and Texas

**Services Provided:** Fire Sprinkler Systems, Existing Dry and Wet Pipe Inspections, Existing Pre-Action System Inspection, Fire Line Backflow Preventers, Private Fire Hydrant Flow Test, Fire Pump Inspection/Flow Test, Code Consulting, Fire Engineering, Performance Based Code Alternatives, Hazard Analysis, Hydraulic Analysis

[Price Link](#) \*updated 1/10/18

[Price Link](#) \* updated 7/24/18

### **DS Integrators, LLC**

Rebecca A Sullivan  
840B ~~Kastrin St~~ 12342 Mankato Road **Mailing Address:** PO Box 736 \*updated 10/24/18\*  
El Paso, Texas 79907 Clint, Texas 79836 Clint, Texas 79836  
P: 915-629-0463  
F: 915-590-1971  
[rsullivan@dsielpaso.com](mailto:rsullivan@dsielpaso.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Electric Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspection, Fire Alarm Paneling, Fire Evacuation Systems, Mass Notification Systems

[Price Link](#) \*updated 10/24/18

### **Henderson Fire Protection, Inc.**

Donna Henderson  
PO BOX 4193  
El Paso, Texas 79914  
P: 915-751-2585  
F: 915-751-0676  
[hendfireep@aol.com](mailto:hendfireep@aol.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Sale of Portable Fire Extinguishers

[Price Link](#) \*updated 2/22/22

## **Integrated Fire Systems & Concepts, LLC**

Gonzalo Garcia  
11501 Pellicano Dr  
El Paso, Texas 79936  
P: 915-590-3473  
F: 915-590-3476  
[johngarcia@ifc-ep.com](mailto:johngarcia@ifc-ep.com)

**States Covered:** Texas

**Services Provided:** Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Fire Line Backflow Preventers, Power Controls, Annual Inspections

[Price Link](#)

## **Johnson Controls**

Shawn Allen  
12050 Rojas Dr  
El Paso, Texas 79936  
P: 866-785-5463  
[shallen@simplexgrinnell.com](mailto:shallen@simplexgrinnell.com)

**States Covered:** New Mexico and Texas

**Services Provided:** Electronic Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Existing Pre- Action System Inspections, Fire Alarm Paneling, Fire Line Backflow Preventers, Sale of Portable Fire Extinguishers, Power Controls, Fire Sprinkler Monitoring, Fire Evacuation Systems, Mass Notification Systems

[Price Link](#)

## **Matrix Special Systems, Inc. (HUB)**

~~Greg Adams / Gabe Guillen~~ Amanda Stevenson \*updated 10/8/19  
3634 Wooster Lane  
El Paso, Texas 79936  
P: 915-591-9710  
F: 915-591-6680  
[matrix3015@sbcglobal.net](mailto:matrix3015@sbcglobal.net) / [gguillen@matrixss.com](mailto:gguillen@matrixss.com) [support@matrixss.net](mailto:support@matrixss.net) / [astevenson@matrixss.net](mailto:astevenson@matrixss.net)

**States Covered:** New Mexico and Texas

**Services Provided:** Electronic Fire Systems, Fire Sprinkler Systems, Existing Wet and Dry Pipe Inspections, Existing Pre-Action System Inspections, Fire Alarm Paneling, Fire Lane Backflow Preventers, Sale of Portable Fire Extinguishers, Fire Sprinkler Monitoring, Fire Evacuation Systems, Mass Notification Systems

[Price List](#)

**PyroCom Systems, Inc.**

Sharon Robinet

820 Kastrin

El Paso, TX 79907

P: 915-772-0880

F: 915-772-0885

[www.pyrocomsystems.com](http://www.pyrocomsystems.com)

[srobinet@pyrocomsystems.com](mailto:srobinet@pyrocomsystems.com)

**States Covered:** Arizona, New Mexico and Texas

**Services Provided:** Electronic Fire Systems, Fire Alarm Paneling, Fire Sprinkler Monitoring, Fire Evacuation Systems, Mass Notification Systems

[Price List](#)

**Approved by:** \_\_\_\_\_  
Armando Aguirre- Executive Director  
Armando Aguirre- Executive Director  
Armando Aguirre- Executive Director  
Armando Aguirre- Executive Director

**Date:** \_\_\_\_\_  
July 10, 2017  
April 11, 2019  
March 10, 2020  
March 25, 2021